

# EXPLORING LIGHT



ANNUAL REPORT



# ANNUAL REPORT

The whole world is now passing through unprecedented time due to sudden, devastating outbreak of COVID-19. No doubt that the world economy is witnessing what it has not experienced for almost last hundred years. Still the experts are seeing hope, as history upholds the winning story of human always! No matter the extent of adversities, human wins anchoring through exploring lights of hope. A new term, 'New normal', has been introduced in the society assuming many social customs, politics, trade and way of doing business, in most probability, will not be the same again.

Modhumoti Bank has been continuing its operations since inception with an aim to become a safer, more agile and customer focused organization whilst increasing sustainable profitability. The Management of the Bank is keen to continue developing attitude of service to customers as well as expertise all-through the Bank taking into account the learning from 'new normal' raised from Covid-19 pandemic.

Modhumoti Bank is the only commercial bank in Bangladesh so far, who has been awarded Gold Dealer registration by Bangladesh Bank in 2019. Besides, we have introduced app based banking naming 'Go Smart' in addition to our existing products and services. The Management believes in the winning history illustrating the stories that change the history severally! Yes, we are preparing ourselves for the new normal!



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# Letter of **Transmittal**

All Respected Shareholders Bangladesh Bank Bangladesh Securities and Exchange Commission Registrar of Joint Stock Companies & Firms

Sub: Annual Report for the year ended 31 December 2019

Dear Sir(s),

We are pleased to present Annual Report 2019 together with the audited financial statements including balance sheet as at 31<sup>st</sup> December 2019 and profit and loss account, cash flow statement, statement of changes in equity, liquidity statement for the year ended 31<sup>st</sup> December 2019 along with notes thereto of Modhumoti Bank Limited for your kind information and record.

Yours truly,

Sd/-

Ashutosh Talukder Company Secretary

# Deposits Loans | Coans | Coan

Deposits increased by 33%
Loans increased by 19%



**Total Assets** 



CRAR is adequate to exceed regulatory limit of 12.50%

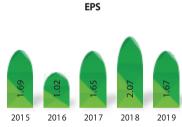




Net Profit after Tax (NPAT)

Operating profit increased by 7%

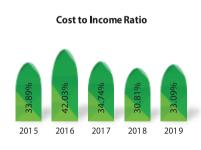
NPAT decreased due to mantainence of 100% provision





EPS decreased due to decrease of NPAT

ROE decreased due to decrease of Retained Earnings





Cost to Income Ratio is 33%
Import business increased by 18%



Export business slightly increased by 4%

Guarantee business significantly increased by 63%

# **Chronicles**

Application for Bank License, 29 November 2011
Obtained Letter of Intent (LOI) from Bangladesh Bank, 17 April 2012
Certificate of Incorporation, 4 June 2013
Commencement of Business, 4 June 2013
Obtained Banking License, 9 June 2013
Launching Ceremony, 6 July 2013
Started banking operation, 19 September 2013
Statutory Meeting of the Shareholders, 6 May 2014
First Annual General Meeting, 25 November 2014

# **Division-wise First Branch Opening**

Barishal Division (Charfassion Branch, Bhola), 25 October 2015 Chattogram Division (Agrabad Branch, Chattogram), 27 November 2014 Dhaka Division (Motijheel Branch, Dhaka), 19 September 2013 Khulna Division (Jinnahnagar Branch), 27 March 2014 Mymensingh Division (Shambhuganj Branch, Mymensingh), 10 October, 2016 Rajshahi Division (Rajshahi Branch, Rajshahi), 20 October 2015 Rangpur Division (Pirganj Branch, Rangpur), 11 February 2016 Sylhet Division (Amberkhana Branch, Sylhet), 17 November 2013

### **Off-shore Banking Operation**

Obtained license for Off-shore Banking (OBU), 02 April 2015 Launched OBU, 23 September 2015

### **Agent Banking Operation**

Signed agreement with Access to Information (a2i), PMO, 17 June 2015 Obtained license for Agent Banking, 30 June 2015 Unveiled logo for Agent Banking operations, 14 September 2015 First Digital Point (Agent Centre), 04 February 2016

### **Business Automation**

Bank Ultimus Core Banking Software Roll out, 19 September 2013
Launched First ATM Booth at Motijheel Branch, 30 June 2014
Real Time Gross Settlement System (RTGS), 22 October 2015
Launched 'VISA' Credit Card, 12 January 2016
Launched 'VISA' Debit Card, 21 March 2017
Central Trade Processing Unit (For facilitating Non-AD Branches), 11 May 2017
NID Verification with Election Commission, 19 June 2017
Launching of 'Go Smart'App for Internet Banking facility, 19 September 2019
Introduction of Human Resource Information System (HRIS)-Empress, December 2019
Centralization of Payroll Management, January 2019
Centralization of Fixed Assets Management, December 2019
Modhumoti helpline 24/7 (16347)

### **Value Added Services**

Launched Privilege Banking service for freedom fighters, 13 March 2014
Launched Priority Banking service at Gulshan Branch, Dhaka, 01 September 2014
Launched Priority Banking Service at Agrabad Branch, Chattogram, 25 September 2016
Unveiled Luxurious Lounge at the International Terminal of
Shah Amanat International Airport, Chattogram, 28 November 2019



Sustainable Growul Trajectory

over the years by connecting ideas, innovations and aspirations Sustainable Growth Trajectory

28,143 Deposit Accounts 1,671 Loan Accounts **792,874** Client Transactions **21,336** Total Customers 2,320 Agent Banking Accounts **6,697** Debit Cards **767** Credit Cards Total Deposits Taka 23,304 million

Total Loans & Advances Taka 17,139 million Agent Banking Transaction Amount Taka 31 million Total Assets Taka 32,425 million

23 Branches 22 Own ATMs **70** Agent Points 486 Employees Long Term A<sub>3</sub>

Credit Rating Short Term ST-2

52,046 Deposit Accounts 2,190 Loan Accounts 1,260,152 Client Transactions **53,797** Total Customers 9,068 Agent Banking Accounts 12,894 Debit Cards 1,252 Credit Cards Total Deposits Taka 33,036 million Total Loans & Advances Taka 30,181 million Agent Banking Transaction Amount Taka 204 million Total Assets Taka 45,775 million

> 29 Branches 30 Own ATMs 200 Agent Points 547 Employees

Long Term A<sub>3</sub> Credit Rating Short Term ST-2

**99,168** Deposit Accounts 2,803 Loan Accounts 1,868,837 Client Transactions 97,857 Total Customers **38,732** Agent Banking Accounts **16,146** Debit Cards 1,613 Credit Cards Total Deposits Taka 37,744 million Total Loans & Advances Taka 35,576 million **Agent Banking** Transaction Amount Taka 362 million Total Assets Taka 51,693 million

> **35** Branches **32** Own ATMs 281 Agent Centres **624** Employees

Long Term A<sub>2</sub> Credit Rating Short Term ST-2

**165,430** Deposit Accounts **3,162** Loan Accounts **2,461,509** Client Transactions 79,913 Agent Banking Accounts **24,702** Debit Cards **2,127** Credit Cards

Total Deposits Taka 50,121 million Total Loans & Advances Taka 42,507 million Agent Banking

Transaction Amount Taka 890 million Total Assets Taka 71,127 million **41** Branches

42 Own ATMs **366** Agent Centres **680** Employees

**Credit Rating** Long Term A2 Short Term ST-2

2019

2017 2016

2018

# **Glimpse** of the Sixth Annual General Meeting













# Notice of the Seventh Annual General Meeting

Notice is hereby given to all Members of Modhumoti Bank Limited that the Seventh Annual General Meeting of the Members of the Company will be held on Thursday, the 17<sup>th</sup> September 2020 at 3:30 p.m. at the Head Office of the Bank at Khandker Tower (Level 8), 94 Gulshan Avenue, Dhaka-1212 to transact the following businesses and adopt necessary resolutions:

### AGENDA

- a) To receive, consider and adopt the Audited Financial Statements for the year ended on 31<sup>st</sup> December 2019 together with Directors' Report and Auditors' Report thereon.
- b) To declare dividend for the year ended on 31st December 2019.
- c) To elect/re-elect Director(s).
- d) To appoint Auditor(s) for the term until conclusion of the next Annual General Meeting and to fix their remuneration.
- e) To elect/appoint Independent Director(s).
- f) To transact any other business with the permission of the Chair.

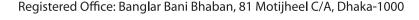
By order of the Board of Directors

Sd/-**Ashutosh Talukder**Company Secretary

September 03, 2020 Dhaka

# Notes:

- a. The Register of Members and Share Transfer Books of the Company shall remain closed from 03 September 2020 to 17 September 2020 (both days inclusive). The Members whose names appear in the Register of the Company shall attend the AGM and qualify for dividend.
- b. Any Member of the Company entitled to attend and vote at the general meeting may appoint a Proxy to attend and vote on his/her behalf. No person shall be appointed a Proxy who is not a Member of the Company and qualified to vote save that a company being a Member of the Company may appoint as its representative any person whether Member of the Company or not. The Proxy Form duly filled in and signed by the Member and stamped, must be submitted at the Registered Office of the Company at least 48 (forty eight) hours before the meeting.
- c. The Board of Directors has recommended a total of 10% dividend, of which cash dividend @ 4.5%, i.e., at the rate of Tk. 0.45 against per share of Tk. 10.00 each and stock dividend @ 5.5%, i.e., 11 bonus shares against holding of each 200 shares.
- d. Election of Directors shall be dealt in accordance with the provisions of the Articles of Association of the Company and the relevant rules/circulars of the regulatory authorities.
- e. The Board of Directors has recommended for re-appointment of M/s. MABS & J Partners, Chartered Accountants, as External Auditors of the Bank.
- f. A Member may join the Meeting virtually and the participation process will be notified in details to the respective Member's email address and by SMS. Members are requested to notify the change of address, email address or cell number, if any, well in time.



# **Annual Report 2019**

# **Scope & Boundary**

It is our immense pleasure to present to our shareholders Annual Report 2019, which has been prepared aiming to communicate how effectively the Bank, as a financial institution, has managed business & growth of its portfolios in the reported year to deliver consistently increased value to its stakeholders. Not to comply only with regulatory obligation, it encompasses the efforts the Bank has undertaken towards contributing to economic prosperity, environmental sustainability and social well-being for a sustainable tomorrow.

# **Scope and Boundary**

The Report covers the period starting from 1st January 2019 to 31st December 2019. The scope of our Annual Report comprises of activities of the Bank that have been carried out within the geographical boundary of Bangladesh, but includes that of Off-shore Banking Unit (OBU). It is to be noted that the Bank does not have any operation in other countries.

Unless indicated otherwise, all data pertains to the Company and its business units. In explaining the Bank's operations and financial performance, we have extracted the financial information from the Audited Financial Statements for the financial year ended 2019 with relevant comparative information. The financial statements consistently comply with the requirements of:

- International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS);
- The Companies Act 1994;
- Bank Companies Act 1991 (as amended up to the date);
- Securities and Exchange Rules 1987;
- Relevant rules and regulations of Bangladesh Bank;
- Other applicable laws and regulations of the land.

The disclosure of non-financial information has been extracted from internally-maintained records reported for the statement of financial position, unless otherwise stated that it has been extracted from a reliable source. Due approval has been obtained from the Board of Directors (Board) for all materials that significantly matters, such as Financial Statements, Directors' Report etc. The Director's Report to the Shareholders is prepared under section 184 of the Companies Act 1994, includes few additional statements that referred to the Corporate Governance Code dated June 03, 2018 issued by Bangladesh Securities and Exchange Commission (BSEC). In presenting the Report, checklist applicable for a banking company issued by the Institute of Chartered Accountants of Bangladesh (ICAB) has been followed, as much as possible.

### **External Assurance**

The Bank has obtained external assurance on the following reports in the reporting period under consideration:

Description of Report	External Assurance
Financial Statements	MABS & J Partners , Chartered
Audit Report	Accountants, an independent
	member firm of Nexia
	International, UK.
Provident Fund Financial	MABS & J Partners , Chartered
Audit	Accountants
Credit Rating	Credit Rating Agency of
	Bangladesh Limited (CRAB)

### **Comparability & Materiality**

There have not been any significant changes to the scope, boundary and reporting basis since the last reporting date as of December 31, 2018. All the information presented in this report is on the same basis as the 2018 report in terms of the entity covered, the measurement methods applied and time frames used except a new reporting standard i.e. IFRS 16 has been followed in preparing the financial statements for the year 2019, since IFRS 16 'Leases' replaces IAS 17 'Leases' along with other related Interpretations. Ratios used are comparable across the industry. The information provided covers all material matters relating to business strategy, risk and areas of critical importance to our stakeholders. The structure of the report has been further developed as part of our continuous focus on improving communication to our stakeholders.

# **Availability of the Annual Report**

The hard copy of the Annual Report is sent to all the shareholders prior to holding the Annual General Meeting, giving due period of notice. Separately, for the benefit of all stakeholders, our report has been made available in the website of our Bank i.e. http://www.modhumotibankltd.com.

# Responsibility and Integrity of the Report

I, as Managing Director & CEO of Modhumoti Bank Limited, acknowledge that reasonable care has been taken in ensuring the integrity of this Annual Report and this report has been done through collaborative and collective efforts of the stewardship which ensures transparency and accountability and played its part in identification, prioritization and communication of material matters to best serve the information needs of our stakeholders, which should be read in conjunction with the audited financial statements for the year 2019.

Best Regards,

Md. Shafiul Azam Managing Director & CEO



# Statement Regarding Forward Looking Approach

Our values underpin everything we do for success: Respect, Integrity, Service, Excellence and Stewardship

# **Business Model**

Modhumoti Bank Limited has been continuing its operation since inception with an aim to become a safer, more agile and customer focus organization whilst increasing profitability. We are creating a responsible business model through a bundle of excellent products & services that will always meet customers' needs and a culture where everyone puts customers first for creating difference in lives, the Bangladesh economy and the World at large.

### **Value Creation**

We work together to help people rise, developing a strong value-based culture that enables us to serve our customers, to make a significant contribution to society, to reward shareholders and to protect ourselves from the reputational damage associated with both systematic & unsystematic risks. These will certainly be the key to our long-term success and to fulfilling our aim to attain the position as the best private commercial Bank for all the stakeholders.

### **Strong Base**

We intend to create a strong and sound footing for the Bank based on the fundamentals of our balance sheet and working on further strengthening our liquidity, capital and reserves, improve on quality and appropriate mix of assets & liabilities and also adopting risk mitigation measures against market risk, interest rate & other Pillar-2 risks for maximizing shareholder value, which will always be continued and reflected in our 'strong balance sheet'.

# **Technology in Banking Operation**

We commit to meet our customers' needs effectively in this new world of technology and working further towards establishing a very effective banking operational environment which is being run by the latest technology, necessary tools & applications and will be continuing keeping pace with the rapid change in technology for improving our service to customers faster, more convenient and with more extensive tailored propositions to meet their needs, which will obviously bring new opportunities for all stakeholders.

# **Customer Loyalty**

We aim to serve all our customer segments in the best manner, which is truly fair and inclusive, and will continuing materially deepen and broaden our reach, delivering differentiated service to the full range of customers – corporate, SME and retail, urban and rural, through innovation in products, processes and technology for making it easy for them to find, understand and access products that are justly right for them, whatever their circumstances, to be succeed with customer loyalty.



### **Risk Mitigation**

We firm on improving loan work out strategies, introducing technology in various phases of approval of loans and advances, both funded and non-funded, diversifying risks for a balanced growth of lending by emphasizing more on small and medium sized enterprises, strengthening monitoring and supervision activities to keep quality asset portfolio and will be continuously keep efforts to excel in risk management capabilities and developing appropriate financial risk modeling and monitoring to restrict NPL at a tolerable low level and recovery of NPL will always get priority in Bank's to-do list as it will directly make the bottom line healthier.

### **Cost Management**

We plan to serve our customers efficiently, for which cost management is our strategic priority and will continue maintaining our competitive advantage in cost leadership by achieving an ideal deposit mix through attracting "low-cost, no-cost" deposits, that will enable lending at a lower interest rate to the businesses, which is very much aligned with the tone of our business model.

### **IT Infrastructure & Control**

We believe that digital technology has radically changed people's lives and has brought many untold benefits, but unfortunately it has also brought cybercrime, and defending against cybercrime is one of our most important as well as most urgent priorities and will continue investing in IT controls & infrastructures gradually to protect our customers, systems, i.e., the Bank and Society as a whole.

# **Aspects for Sustainability**

We wish to accelerate the transition to a green future, recognize our responsibility on sustainable development,

increasingly emphasizing on environmental management system in bank-financed projects, maintaining strict compliance and good governance in norms and regulations to ensure long term sustainability and will, therefore, work constructively with all of our stakeholders to find the right balance.

# **Recognition & Reward**

We emphasize on philosophy where everyone feels himself rewarded and will continue offering rewards, where colleagues will be rewarded for performance aligned to the long-term sustainable success of the business, building trust and adopting changes in culture, while shareholders will be rewarded with lucrative returns and customers will be happier for efficient services at lower cost, and resulting all will create more employment and income, increasing GDP, ultimately development of the nation.

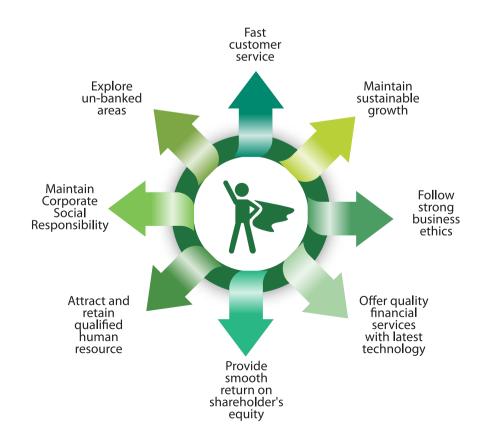
### Disclaimer

Our future is not entirely within our own hands. The global economic environment and the Bangladesh Economic outlook including fixation of current low interest rates mean it has become more challenging for the Bank to achieve growth at the same pace like previous years. Our results presented in the highlights indicate that our strategy is working. It is important to focus on where we can be strong and effective, but also different. The Board and the Management team recognize that there is still work to do. The underperforming areas have been clearly identified and are receiving the appropriate strategic attention and indeed investment where that makes sense. Although achievement of growth targets and our aspirations stated in this forward looking statement may not be guaranteed as there are many macro-economic uncertainties as well as unforeseen risks, the Management team does relentlessly focus on delivering improvements ahead.



Our vision is to lead the new generation of local commercial banks by excelling in customer delivery through insight empowered employees, smart use of technology and a full range of highest quality products and services.

# **MISSION**



# **CORE VALUES**



**Ethics** 



Transparency



**Teamwork** 



Innovation



Responsibility



**Customer Centricity** 



# **OUR COMMITMENT**



- » Focus on customers' satisfaction
- » Committed to deliver best financial services to
  - > Retail
  - > Small and Medium Enterprises (SMEs)
  - Corporate
  - > Government and
  - > Individual clients
- » Planning strategies to meet the upcoming demands of the market
- » Catering high degree of professionalism and use of modern technology
- » Creating and maintaining long-term relationship based on mutual trust
- » Sharing the values and beliefs of our customers
- » Grow as our customers' grow
- » Offering competitive pricing with no hidden costs
- » Ensuring safety and security of the valuables of our customers put in trust with us.

### Culture

Our Culture is expressed in the phrase 'creating opportunities to rise'. We understand that our ability to succeed ultimately depends on our culture, our strategies at all levels, compliance to stewardship and responsibility. As an important determinant of the culture, we wish to build dynamic and engaged leadership teams who are charged with, living the Bank's values each day and holding themselves accountable and responsible for the business, celebrating success and learning from their mistakes.



### **Brand**

Our values underpin everything we do: Respect, Integrity, Service, Excellence and Stewardship. We support sustainable and inclusive growth by connecting the ideas, innovations and aspirations of our customers and clients to the capital that can bring them to life.

Continuously improve and promote Products and Services in a manner to create a unique experience that will be inspiring for the customers to remain connected.

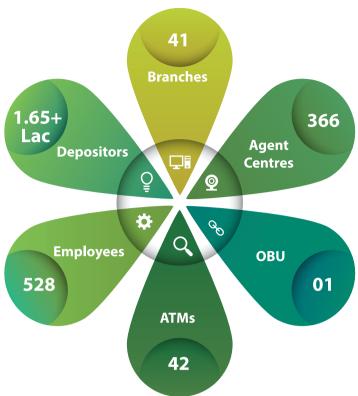


### **Teamwork**

- We remain committed to helping to make our world more sustainable, more inclusive and more connected.
- We work together as a team based on mutual respect and dignity.
- We are passionate about constant improvement and innovation excellence and efficiency.
- We are committed to delivering outstanding performance and superior service.
- We are honest, professional and ethical in all our dealings.
- We continuously build long-term and mutually beneficial partnerships.
- We know that fulfilling our promises will build trust and create mutual respect among our stakeholders.
- We empower colleagues, motivate and engage them to do their best work, develop them and build their career and support their health and well-being.



# **Corporate Profile**



Modhumoti Bank Limited (the 'Bank') is a scheduled commercial bank in Bangladesh promoted by some visionary entrepreneurs having long sound background & adequate skill & capability for leading towards success. The Bank was incorporated in Bangladesh as a public limited company under the Companies Act 1994 and established to run as per provision of the Bank Company Act 1991 to carry out banking business for serving enterprises ranging from micro, small and medium enterprises and industries to large corporate houses keeping the tagline in mind, 'Your Access to Success'.

Modhumoti Bank Limited is the only commercial bank in Bangladesh so far, who has been awarded gold dealer registration by Bangladesh Bank in 2019. Besides, the Bank has been operating Off-shore Banking Unit (OBU) since 2015 as permitted by Bangladesh Bank. The Bank offers services for all commercial banking needs of the customers, which includes deposit banking, loans and advances, export import financing, inland and international remittance facility etc. It may be mentioned that the Bank has commenced its banking operation on September 19, 2013 focusing to be a responsible bank, which is not limited just to a stable financial institution with quality products, but also becoming an integral part of the community, help others go ahead for positive changes and improve the life of people around by providing stakeholders the highest level of stability, reliability, honesty and quality of services through practicing standard principles in accordance with the guidelines by Bangladesh Bank.

Since inception the Bank has been running its banking operation following the Bank Companies Act 1991 (as amended up to the date), Central Bank's (Bangladesh Bank) Regulations, Bangladesh Securities and Exchange Commission (BSEC) Rules & Regulations and all other laws & rules applicable in Bangladesh. The Bank is being run by a competent 'Management Team' under supervision of a strategic Board of Directors having passion to be a leading bank of the country. The Bank has 41 branches and 1 Off-shore Banking Unit as on 31 December 2019, (presently 44 branches) covering all the administrative divisions of the country. The Bank has already established 366 Agent Centres in UDCs under Agent Banking Operation with a view of financial inclusion.

Modhumoti Bank Limited is working to build a solid base of its asset portfolio which will be reflected in its 'strong balance sheet'. Maintaining capital adequacy, asset quality, strengthening liquidity position and adopting risk mitigation measures against market risk, interest rate & other Pillar -2 risks are the main parts of its business objectives.

The Bank has been continuing its operation since inception with an aim to become a safer, more agile and customer focus organization whilst increasing profitability. We are creating a responsible business model that will always meet customers' needs and a culture where everyone puts customers first. We aim to serve all our customers with the best manner which is truly fair and inclusive, making it easy for them to find, understand and access products that are right for them, whatever their circumstances.

We are working together to help people rise, which will certainly be the key to our long-term success and to fulfilling our aim to attain the position as the best private commercial Bank for all stakeholders.

# **Corporate Information**

Legal Status	Public Limited Company
Date and Place of Incorporation	June 04, 2013, Dhaka, Bangladesh
Date of Commencement of Business	June 04, 2013
Banking License No. and date of obtaining	বিআরপিডি (পি-৩)৭৪৫(৬৪)/২০১৩-২৭৩৭
banking license from Bangladesh Bank	June 09, 2013
Registered Office	Banglar Bani Bhaban, 81 Motijheel C/A, Dhaka-1000
	Khandker Tower (Level 7 & 8)
Head office	94 Gulshan Avenue, Dhaka-1212
	Email: info@modhumotibankltd.com
	Phone: 02-5506 8910

Chairman, The Board of Directors	Mr. Humayun Kabir
Chairman, Audit Committee of the Board	Mr. Shaikh Salahuddin, MP
Chairman, Executive Committee of the Board	Barrister Sheikh Fazle Noor Taposh
Chairman, Risk Management Committee of the Board	Mr. Mostafa Kamal
Managing Director & CEO	Mr. Md. Shafiul Azam

BIN	000001507-0202 dated 01.11.2019
VAT Registration	19011088268-Area Code 190101
Tax-Payer Identification Number	718496557566/LTU/Dhaka

Auditors	M/s. MABS & J Partners, Chartered Accountants
Credit Rating Agency	Credit Rating Agency of Bangladesh Limited (CRAB)
Legal Retainer	Barrister Ali Asif Khan, Hossain & Khan Associates
Tax Consultant	M/s. ACNABIN, Chartered Accountants

# **Capital Information**

Authorised Capital	Taka 20,000.00 million
Paid-up Capital	Taka 4,746.00 million
Face Value of Each Share	Taka 10.00
No. of Outstanding Shares	474.60 million
Shareholding Pattern	Wholly owned by the Sponsors

# **Deposit and other liabilities**

In million Taka

Particulars	2019	2018
Deposit from Banks	200.00	-
Deposit from Customers	49,920.94	37,743.91
Total	50,120.94	37,743.91

# Capital to risk-weighted assets ratio (CRAR)

In million Taka

Particulars	2019	2018
Tier-I Capital	6,595.75	6,256.45
Tier-II Capital	641.84	514.25
Total Capital	7,237.59	6,770.70
Risk weighted assets	52,011.63	45,008.44
CRAR	13.92%	15.04%



# **Rating Information**

Particulars	2019	2018
Long-Term	A2	A2
Short-Time	ST-2	ST-2

# **Human Capital**

Gender	2019	Percentage	2018	Percentage
Male	433	82%	402	82%
Female	95	18%	88	18%
Total	528	100%	490	100.00%

# **Accreditation & Membership**

- Association of Anti-Money Laundering Compliance Officers of Banks in Bangladesh (AACOBB)
- Association of Bankers Bangladesh (ABB)
- Bangladesh Association of Banks (BAB)
- Bangladesh Foreign Exchange Dealers Association (BAFEDA)
- Bangladesh Financial Intelligence Unit (BFIU)
- Bangladesh Institute of Bank Management (BIBM)
- Bangladesh Money Market Dealers Association (BAMDA)
- Bankers Almanac
- Institute of Bankers Bangladesh (IBB)
- Society for Worldwide Interbank Financial Telecommunication (SWIFT)

# Major Events in 2019



### **Branch Opening**

Melandaha, Jamalpur, 11 April 2019 Bhedarganj, Shariatpur, 28 July 2019 Mirsharai, Chattogram, 06 August 2019 Saidpur, Nilphamari, 03 October 2019 Rangpur, 03 October 2019 Bangshal, Dhaka, 26 December 2019



### **Business Opening**

Unveiled Luxurious Lounge at the International Terminal of Shah Amanat International Airport, Chattogram, 28 November 2019



### Celebration

Bengali New Year 1426, 14 April 2019 Sixth Anniversary of Bank, 19 September 2019



### **Significant Meeting**

Annual Business Conference 2019, 11 January 2019 Half-Yearly Business Conference 2019, 20 July 2019 Sixth Annual General Meeting, 19 September 2019 BAMLCO Conference 2019, 30 November 2019





# **Significant Agreement**

MoU with Southeast Bank Limited, 29 August 2019 MoU with LankaBangla Finance Limited, 14 October 2019 MoU with Bank of Huzhou Co. Limited, 18 December 2019



### **Business Partnership**

MoU with Essential Drugs Company Limited, 26 February 2019
MoU with Northern Electricity Supply Company Limited, 1 July 2019
MoU with SQUARE Hospitals Limited, 10 July 2019
MoU with May International Trade Services Limited, 25 August 2019
MoU with Star Electronics, 29 September 2019
MoU with SS Engineering & Construction Limited, 10 October 2019
MoU with Aman Plastic Industries, 15 October 2019

MoU with Majumder Group, 16 October 2019
MoU with Needs Services Limited, 27 October 2019
MoU with Dhaka Mohila College, 28 October 2019
MoU with Lab One Hospital Limited, 29 October 2019
MoU with GD Assist Limited, 1 December 2019
MoU with Delta Software and Communication
Limited, 10 December 2019



# **Strategic Priority**

We support sustainable and inclusive growth by connecting the ideas, innovations and aspirations of our customers and clients to the capital that can bring them to life. To meet the challenges of the current environment and deliver on our strategy, we have a set of strategic priorities that are reviewed and refreshed each year. We will continue to manage these priorities in a balanced way with an appropriate mix of growth, risk, return, and profitability. However, our special attention will be as follows:

- We will build a strong, diversified and sustainable business that can deliver consistent returns in a way society expects. We work for assisting our clients to operate successfully and being their bank of choice for their business and personal financial needs.
- To provide delightful customer experience, Service Quality will be our top priority for all business segments and all touch points.
- Bank will continue its focus to reduce cost of deposit by changing deposit mix and to improve Cost to Income Ratio (CIR) by reducing operating expenses in 2020. It will ultimately reduce the cost of fund.
- Because of introduction of single digit interest rate, spread will shrink and earning capacity of the Bank will be affected. To reduce this adverse impact, the Bank will increase its non-funded business portfolio to earn fee & commission based income.
- Besides, our existing exposure in 'Corporate' portfolio, the Bank will continue to focus on growth of SME & Retail business portfolio.
- Bank will focus on increasing the investment portfolio in government securities which will generate income at an average yield to exceed the expected rate of return of the funds under management at Treasury Division's end. Classification of asset portfolio and charging of provision will thus be avoided by the Bank.
- Maintaining asset quality & business growth in terms of both deposit & advance is always prime objective. Collection from loan customers will be given priority during the year 2020 and a strong monitoring system for overdue loans will be introduced in place for strengthening performance of collection units both at the branch and head office end.
- Technology led robust monitoring will be introduced. Efforts are on and shall be further strengthened for recovery of NPL. Preventive measures shall be strongly pursued for restraining emergence of fresh NPL through increasing effectiveness of Early Alert System.
- Bank aims to deliver technology driven products and services in the coming years to address the pace of transformation in banking business.
- Considering customer experience, changing demands & information security of customer Data, the Bank has already started to take various initiatives for business automation and implementing IT as well as information security including our ability to deal with cyber-threats which will be completed to the fullest extent in next few years.
- Continuous development of Human Capital is a key strategy of the Bank. Performance measurement policies will be reviewed for improvement to ensure motivation and employee loyalty for optimum performance and job satisfaction.
- Capacity building by hiring talents for branches, different business segments & operational divisions at the head office is another priority for the coming years. Our purpose is expressed in the phrase 'creating opportunities to rise'. Bank will prepare a succession plan and develop future leaders for growth & sustainability.
- To gain more efficiency, the Bank has already started to centralize some areas of operation. Payroll management & fixed assets management have already been centralized. There are some other areas like loan documentation, government savings certificate etc. to be managed centrally and centralization of them is expected to be complete in 2020.

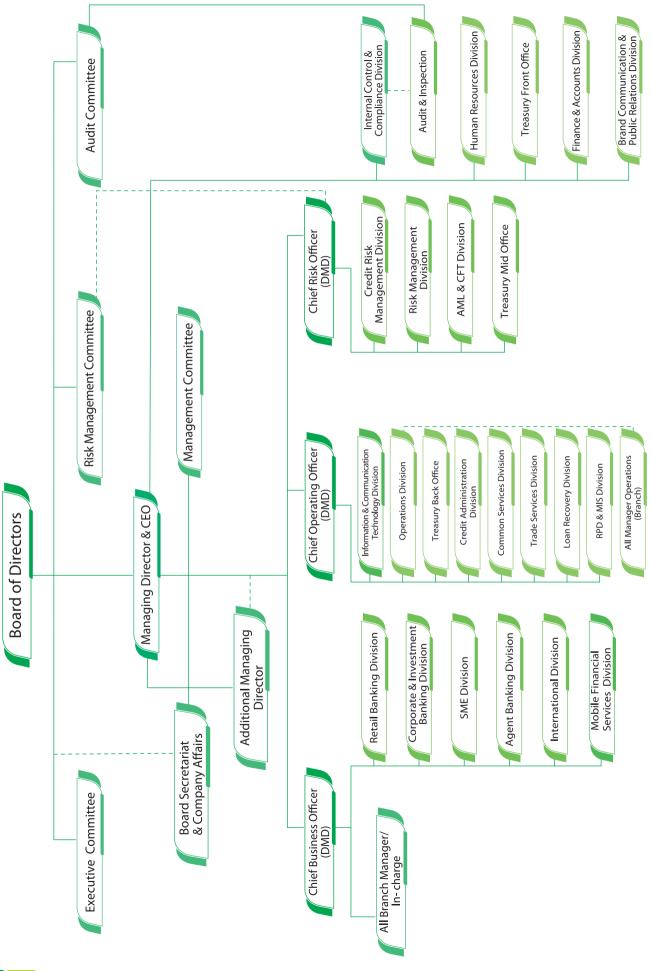
Finally, we shall accelerate the pace of our digital journey, and continue to play a leading role in capturing innovation and bringing it to life, at scale, for millions of customers and clients in the coming days.



Modhumoti Bank Limited has been rated by Credit Rating Agency of Bangladesh (CRAB) based on financials of the Bank for the year ended December 31, 2019. The details of the rating are as under:

Surveillance Rating		Funtametica	
2018	2019	Explanation	
Long Term <b>A</b> 2	Long Term <b>A</b> 2	Modhumoti Bank Limited has been rated in the category of A2 for long term indicating that the corporate entity has strong capacity to meet financial commitment/obligations.	
Short Term <b>ST-2</b>	Short Term <b>ST-2</b>	Modhumoti Bank Limited rated as <b>ST-2</b> , which indicates strong capacity for timely repayment of obligations. The rating as such denotes that the bank is on a very sound and strong footing in terms of its liquidity base, internal fund generation capacity and also having access to alternative sources of arranging funds.	
Outlook Stable Outlook Stable		Stable outlook implies that the bank is on the consistent growth trajectory having prospect of further progression with sustainability.	
Date of	Rating	July 01, 2020	
Validity		Up to June 30, 2021	

# Corporate **Organogram**





# The **Board of Directors** in Meetings









# Composition of the **Board of Directors**

Mr. Humayun Kabir, Chairman

Mr. Shaikh Salahuddin, MP, Vice-Chairman

Mr. Sheikh Fazle Noor Taposh

Mr. Mohammad Ismail Hossain Representing Sharmin Apparels Limited

Mr. Nemai Kumer Saha Representing Sandhani Life Insurance Company Limited

Mr. Salahuddin Alamgir

Mr. Mostafa Kamal Representing Tanveer Oils Limited

Mrs. Tanjima Binthe Mostafa Representing Everest Power Generation Co. Limited

Mr. Humayun Kabir Bablu

Mrs. Shahana Yasmin

Mrs. Sultana Jahan

Mr. A. Mannan Khan Representing Mango Teleservices Limited

Mrs. Ferdousi Islam Representing Azbal International Limited

Mr. Manwar Hossain Representing Anwar Jute Spinning Mills Limited

Mr. Tanveer Ahmed Mostafa Representing Meghna Flour & Dal Mills Limited

Mr. Md. Mahbubur Rahman Representing Mona Financial Consultancy & Securities Limited

Mr. Didarul Alam, MP

Mrs. Syeda Sharmin Hossain Representing Sharmin Fashions Limited

Mr. Md. Shafiul Azam, Managing Director & CEO (Ex-officio)

# The **Executive Committee** of the Board of Directors



Barrister Sheikh Fazle Noor Taposh Chairman



**Mr. Mostafa Kamal**Member



**Mr. Salahuddin Alamgir** Member



**Mr. Mohammad Ismail Hossain**Member



**Mr. Nemai Kumer Saha** Member



**Mr. Humayun Kabir Bablu** Member



**Mr. Manwar Hossain** Member

# The **Audit Committee** of the Board of Directors



**Mr. A Mannan Khan** Member



Mr. Shaikh Salahuddin, MP Chairman



**Mr. Md. Mahbubur Rahman**Member

# The **Risk Management Committee** of the Board of Directors



Mrs. Sultana Jahan Member



**Mr. Mostafa Kamal** Chairman



**Mr. A Mannan Khan** Member



**Mr. Didarul Alam, MP**Member



Mrs. Syeda Sharmin Hossain Member

# Profile of the **Board of Directors**



Humayun Kabir Chairman

Mr. Humayun Kabir, the Chairman of the Board of Directors of Modhumoti Bank Limited, was born in a respectable Muslim family in 1967 in Dhaka. His father Late Al Haj Amanullah Miah was a pioneer industrialist of the country and also had been the Chairman of the Board of Directors of former Al Baraka Bank Limited while Mr. Kabir was a Director.

During his long professional life, Mr. Kabir worked in different organizations in different capacities. To flourish himself in modern Management technique, he also obtained the degree of EMBA in Accounting and Finance. He is a renowned industrialist and is currently the Managing Director of Zest Agro Food Processing Limited and also the Chairman of Dhaka Ice Cream Industries Limited (Polar Ice cream), Managing Director of Northern Hatcheries Limited (Deshi Meat).

Mr. Kabir is the President of Gulshan Youth Club and also a member of Gulshan Club and Kurmitola Golf Club, Dhaka. Besides, he involves with different social welfare activities.



Shaikh Salahuddin, MP Vice-Chairman

Mr. Shaikh Salahuddin is the Vice-Chairman of the Board of Directors and the Chairman of the Audit Committee of the Board of Directors of the Bank since inception and also a member of parliament in the Bangladesh National Parliament. He was born in a respectable Muslim family in 1967 in Khulna. His father, Late Shaikh Abu Naser was younger brother of the Father of the Nation Bangabandhu Sheikh Mujibur Rahman.

Mr. Salahuddin is a successful businessman having vast experiences in navigation and shipping businesses. He is the proprietor of Fardin Fish, Ajmeer Navigation and Khulna Shipping Lines. He is also a sponsor shareholder of Islami Commercial Insurance Company Limited.

Mr. Salahuddin is associated with many socio-political and trade body activities. He was the President of Khulna Nou Paribahan Malik Group for long period.



Sheikh Fazle Noor Taposh Director

Mr. Sheikh Fazle Noor Taposh, Barrister-at-Law, is the Chairman of Executive Committee of the Board of Directors of the Bank since inception. He is also the Mayor of Dhaka South City Corporation.

He completed his LL.B (Honours) with Upper Second Class from the University of Wolverhampton, U.K. in 1996 and then completed his Bar Final Course under the General Council of the Bar of England and Wales in 1997. He is a member of the Honorable Society of Lincoln's Inn, U.K. He is also a member of the Bangladesh Bar Council and has been practicing in the High Court Division of the Supreme Court of Bangladesh since 2001 and has been enrolled as an Advocate in the Appellate Division of the Supreme Court of Bangladesh in 2010. He was the lead counsel to Prime Minister Sheikh Hasina and had successfully defended her in all her cases. He was also the Counsel in the 'Bangabandhu Sheikh Mujib Murder case' before the High Court Division and the Appellate Division of the Supreme Court of Bangladesh.

He specializes in Constitutional Law (Law of Judicial Review), Commercial Litigation and Arbitration, General Corporate Practice, Banking & Insurance Law, Energy, Power, Mining and Mineral Resources, Telecommunications, Real Estate, Mergers & Acquisitions, Law of Intellectual Property and also Criminal Law. He is a Member of the International Bar Association (IBA) and a Member of the Mining Law Committee & War Crimes Committee of the IBA. He worked as Local Legal Counsel in various projects funded by the World Bank, Department for International Development of UK (DFID), Asian Development Bank (ADB) and Japan Bank of International Co-operation (JBIC). He was one of the eminent Lawyers who were called by the 'Special Committee on Amendment of the Constitution of Bangladesh' for opinion on constitutional reforms and amendment of the Constitution of Bangladesh. He has been designated by Bangladesh as a Panel Member of the International Center for Settlement of Investment Disputes (ICSID) Panels of Conciliators and of Arbitrators. He has been appointed as an Arbitrator to arbitral proceedings in commercial disputes.

He was a member of parliament in the Bangladesh National Parliament for consecutive three times. He was an International Observer in the UK General Election 2010 on behalf of the Commonwealth Parliamentary Association (UK Branch) and the Royal Commonwealth Society, UK. He was also a Member of the Senate of the Dhaka University. He is the Editor of the first Monthly English Law magazine of Bangladesh, named 'Bangladesh Legal Times'.



Mohammad Ismail Hossain Director

Mr. Mohammad Ismail Hossain, representing Sharmin Apparels Limited, was born in a respectable Muslim family in 1966 at Faridpur. He is a Member of the Executive Committee of the Board of Directors since inception.

Mr. Hossain is the Managing Director of Sharmin Group, one of the largest 100% export oriented garments industry in the country. He is also a Director of Bangladesh Chamber of Industries (BCI), an apex body of the country's trade and business. Earlier he was a Director of FBCCI.

Mr. Hossain is life member of Gulshan Club limited, Uttara Club Limited, Kurmitola Golf Club Limited. Mr. Hossain is declared as Commercially Important Person (CIP) by the Government of Bangladesh (GOB) for his remarkable contribution in trade.

Mr. Hossain is furthermore one of the few Bangladeshi entrepreneur to receive 'Socrates Award' and Manager of the year for his contribution in RMG Sector.



Nemai Kumer Saha Director

Mr. Nemai Kumar Saha, representing Sandhani Life Insurance Company Limited, was born in a respectable Hindu family in 1965 in Narail. Currently he is serving Sandhani Life Insurance Company Limited as Chief Executive Officer (Current Charge). He obtained Master of Commerce in Accounting from Govt. Jagannath College in Dhaka University.

He is a Member of the Executive Committee of the Board of Directors since inception of the Bank.

Mr. Salahuddin Alamgir, CIP was born in a respectable muslim family in Tangail. He is a BMA Graduate and one of the most promising Entrepreneurs and committed Business Personalities. He is the Chairman & Managing Director of Labib Group which is involved in various business sectors in Bangladesh like Textile, Sweater, Telecom, Bank, Lease Finance, IT, Agro etc. and he has been running all his Business Concerns with good reputation, honest credibility and satisfactory turnover for last 22 years.

And based on his excellent business records and significant contribution to the Commerce, Industry & Economy of Bangladesh, Mr. Salahuddin Alamgir has been awarded with National & International Recognitions like '20<sup>th</sup> BATEXPO AWARD-2009', 'NOKIA BEST DISTRIBUTION AWARD-2009', '21<sup>st</sup> BATEXPO AWARD-2010', 'NATIONAL EXPORT TROPHY 2010-2011', 'MERCANTILE BANK HONOUR-2017 AS INDUSTRIALIST', 'SAMSUNG APPRECIATION TROPHY-2019', 'BANGLADESH BEST EMPLOYER BRAND AWARD-2019', 'SOUTH ASIAN BUSINESS EXCELLENCE AWARD-2019', 'BEST PERFORMANCE AWARD-2019' etc.

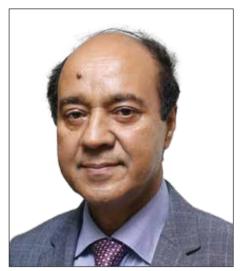
Being a credible & committed Business Professional, Mr. Salahuddin Alamgir is nominated and associated with different Associations & Institutions. He is involved in various social works & activities. Moreover, Mr. Salahuddin Alamgir is a Capstone (NDC) Course Holder.

Under a Charitable Fund & Organization titled 'Salahuddin Alamgir Foundation,' Mr. Salahuddin Alamgir has been providing 'OLD AGED PEOPLE ALLOWANCE' to the old aged people of Shakhipur & Tangail since 2012.

As a part of Corporate Social Responsibilities (CSR), Mr. Salahuddin Alamgir, CIP is also contributing to the employees of LABIB GROUP as well as other distressed humanities in various forms like Scholarship to the Students, Clothing to the Cold Affected People, Food to the Flood Affected People, Monetary Welfare to the Underprivileged Children/People and various Religious & Educational Institutions.



Salahuddin Alamgir, CIP
Director

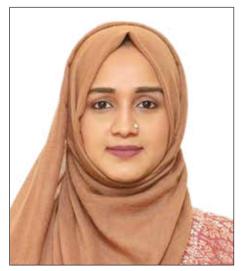


Mostafa Kamal Director

Mr. Mostafa Kamal, representing Tanveer Oils Limited, was born in a respectable Muslim family in 1955 at Chouddagram, Cumilla. He is the Chairman of the Risk Management Committee and also a Member of the Executive Committee of the Board of Directors of the Bank.

Mr. Kamal started career with trading in the year 1976 and became a successful importer within a very short span of time. In 1989 he set up industries and subsequently became a successful and a leading entrepreneur of the country establishing as many as 35 major industries of different categories under flagship of Meghna Group of Industries including heavy industries like cement, chemical, shipbuilding, steel, power generation etc.

Mr. Kamal is entrusted with various positions in business arena. He has engaged himself in numerous social welfare activities to uplift the socio-economic condition of people and uphold the cause of humanity in the society. He also established a number of educational institutions to disseminate education in his locality. He is embellished with numerous awards from home and abroad for his outstanding leadership and positive role in contributing to the country's economic growth and employment generation.



**Tanjima Binthe Mostafa**Director

Mrs. Tanjima Binthe Mostafa, representing Everest Power Generation Company Limited, is a director of Meghna Group of Industries, which is one of the biggest and leading conglomerates of Bangladesh. She is the daughter of Managing Director of the Group, Mr. Mostafa Kamal, one of the country's leading business personalities.

Mrs. Tanjima obtained her degree from Babson College, Boston in 2009 in Marketing and Economics. She is a young, energetic and capable director being engaged in the growth and development of the company. Moreover, she has developed such skill and ability to manage and monitor the day to day business affairs of the group, capable to run the business smoothly and efficiently shoulder-to-shoulder with her entrepreneur father.

She had received 'Best Younger Entrepreneur' of the Year 2010, an award handed over by Lt. Col. (Retd.) Mohammad Faruk Khan, then Hon'ble Minister, Ministry of Commerce, Government of the People 's Republic of Bangladesh, as a part of her recognition in the field of business and industry.



Humayun Kabir Bablu Director

Mr. Humayun Kabir (Bablu) is graduated from California State University, Los Angeles, CA, USA in 1996 in Production & Operation Management. He is a Director of Bengal Group of Industries- one of the leading businesses houses in the country and Managing Director of Bengal Media Corporation Limited (RTV). He is a member of the Executive Committee of the Board of Directors since inception of the Bank.

Mr. Kabir is declared as Commercially Important Person (CIP) by the Government of Bangladesh (GOB) for his remarkable contribution in exports. He is the eldest son of Mr. Morshed Alam, Member of Parliament from Noakhali 2.

Mr. Kabir is associated with different social and trade bodies. He is a member of the Executive Committee of Bangladesh Plastic Goods Manufacturers & Exporters Association (BPGMEA) and Bangladesh Auto Biscuit & Bread Manufacturers Association (BABBMA); member of FBCCI, BGMEA, BKMEA and BASIS. Mr. Kabir a permanent member of Gulshan Club Limited. He is also a member of Dhaka Club Limited, Chittagong Club Limited, Kurmitola Golf Club Limited, Savar Golf Club Limited, Army Golf Club Limited, and Dhaka Boat Club Limited. Besides, Mr. Kabir is actively involved in a numerous social welfare activities.



Shahana Yasmin Director

Mrs. Shahana Yasmin was born in a respectable Muslim family in 1968 in Khulna. Her grandfather Late Professor Sanaullah was principal of Hoogly Mohsin College, West Bengal. Mrs. Yasmin obtained M. Com. in Accounting. She is engaged in business since long. She is proprietress of Farzan Navigation and Haraj Market (2<sup>nd</sup> floor), Khulna.

Mrs. Yasmin is a Member of Father of the Nation Bangabandhu Sheikh Mujibur Rahman Memorial Trust & Museum. She is also associated with many philanthropic activities and travelled many countries.



Sultana Jahan, CIP Director

Mrs. Sultana Jahan, CIP was born in a respectable Muslim Family in Chandpur. She is the Vice-Chairman & Director of Labib Group, which is involved in various business sectors in Bangladesh like Textile, Sweater, Telecom, Bank, Lease Finance, IT, Agro etc. for last 22 years.

Besides her businesses activities, Mrs. Sultana Jahan is involved in various social works & activities. She is extending her helping hand to the old aged people as well as other distressed humanities in various forms like scholarship to the students, clothing to the cold affected people, food to the flood affected people, monetary welfare to the underprivileged children/people and various religious & educational institutions.

Mrs. Sultana Jahan, CIP is also a Member of Gulshan Club, Army Golf Club, Kurmitola Golf Club, Baridhara Society and Gulshan Society, Dhaka. Moreover, Mrs. Sultana Jahan is a Capstone (NDC) Course Holder.



A. Mannan Khan Director

Mr. A. Mannan Khan, Chairman of Mango Teleservices Limited, was born in 1966 at Singair, Manikganj. He graduated from Tianjin University of China in Computer Engineering and post-graduation in Telecommunication. He is a Member of the Audit Committee of the Board of Directors since inception of the Bank.

After returning from China, he started business as Chairman of Communication Solutions Limited (CSL) and contributed substantially to the nation undertaking many world class office automation solution and innovative projects. Later on, in 2007, he established Mango Teleservices Limited, the first private sector International Internet Gateway (IIG) of the country and connected the country with the rest of the world. He also ventured into the business of voice network and established Platinum Communications Limited as an International Gateway, and Purple Telecom Limited as an Interconnection Exchange.

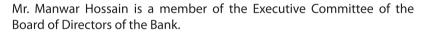
Mr. Khan is the founder Chairman of Baira College, Singair, Manikganj, which was established in 1994. He is also the Chairman of the governing body of Playpen which is an English Medium School catering the urban people and offering world-class education up to A level to about 2000 students in Dhaka City. He has attended many workshops/ seminars at home and abroad. In personal life, Mr. A. Mannan Khan is married and the proud father of a son and a daughter.



Ferdousi Islam Director

Mrs. Ferdousi Islam, representing Azbal International Limited, was born in a respectable Muslim family in 1965 in Narsingdi. She obtained M.A. degree from University of Dhaka in 1990. She is the Chairman of Azbal International Limited. She is also the Chairman of China-Bangla Ceramic Industries Limited, United Progressive Dredging Limited, Managing Director of Trustee Securities Limited and Director of Northern General Insurance Company Limited and United Shipping Lines Limited.

Mrs. Islam is also associated with many philanthropic activities and travelled many countries.



As Group Managing Director, Mr. Manwar Hossain leads Anwar Group of Industries, a conglomerate with a 186 years legacy. Chaired by his father, the legendary business philanthropist of Bangladesh Al-Hajj Anwar Hossain, Anwar Group is now recognized as the 'Dun & Bradstreet' awarded most Diversified Business conglomerate in Bangladesh.

Mr. Manwar Hossain, awarded with Global Asian Business Leader-2018, began his business career in the Group in 1994 after completing his BBA & MBA from University of New Hampshire, USA. Apart from the Anwar Group of Industries, Mr. Hossain is also the Chairman of Bangladesh Finance & Investment Company Limited, BD Finance Securities Limited, BD Finance Capital Holdings Limited. Mr. Hossain has also had the honor of being the youngest Vice Chairman of a commercial bank in Bangladesh with The City Bank Limited. He also proudly represented the Chairman of the Board of Directors of Bangladesh Commerce Bank Limited.

Mr. Manwar Hossain has played a vital role as a Director of Dhaka Chamber of Commerce & Industry (DCCI). He leads the steel and cement sectors of Bangladesh as the President of the Bangladesh Steel Manufacturers' Association (BSMA) and Senior Vice President of Bangladesh Cement Manufacturers Association (BCMA).



Manwar Hossain
Director



**Tanveer Ahmed Mostafa**Director

Mr. Tanveer Ahmed Mostafa, representing Meghna Flour & Dal Mills Limited, is a director at Meghna Group of Industries, one of the biggest business conglomerates of the country.

Born and raised in Dhaka, Bangladesh, He completed his High School from American International School Dhaka in 2010. He later went on to complete his undergraduate from University of Wales, United Kingdom in Bachelor of Science (Hons) with a major in Business and Management.

Mr. Tanveer is a big believer of Technological Innovation based changes and improvement to increase efficiency within the work environment and overall organizational growth. He is the leading force behind the implementation of IT-Based solutions to modernize business activities and process efficiency within the company spearheading the strategy and innovation department of Meghna Group of Industries.



Md. Mahbubur Rahman Director

Mr. Md. Mahbubur Rahman, representing Mona Financial Consultancy and Securities Limited, is an MBA, major in Finance & ITP. He is a member of Dhaka Tax's Bar Association. He was born in a respectable Muslim family in 1970 at Mandari, Lakshmipur.

He is a Member of the Audit Committee of the Board of Directors of the Bank.



Didarul Alam, MP
Director

Mr. Didarul Alam, MP is a prominent innovative and successful businessman in the country, born in a glorious and highly respectable Muslim family of North Kattali, Pahertali, Chattogram. He is a member of the Parliament of the country. He is also a member of the Risk Management Committee of the Board of Directors of the Bank.

Mr. Alam holds a Bachelors Degree in Arts. He has started his glorifying business career in the field of ship breaking following long history of family-run business. He has expanded his businesses in many dimensions. He played a vital role in different companies, i.e., T.R Fishing Limited, TR Ship Breakers Limited, Golden Bricks Limited, Kumira Ship Breakers Limited, Mostafa Hakim Shipping Lines Limited, Golden Auto Workshop Limited, Golden Oxygen Limited, Taher & Company Limited, Golden Ispat Limited, Alhaj Mostafa Hakim Cement Industries Limited, Alhaj Mostafa Hakim Housing and Real Estate Limited, S.B. Corporation, Taseen Steels Limited, Silk Line Travels, Kadam Rasul Steel Ship Breaking Ltd., A Razzak Dobush & Sons Limited, Amena Fishing etc. at different capacities, such as Chairman, Managing Director & Director of the Board of Directors. He was also a Director of Bangladesh Finance and Investment Company Limited.

Mr. Alam is associated with different social and trade bodies. He played a vital role as a Director of Chittagong Chamber of Commerce and Industry (CCCI). He actively associates with several distinguished educational and socio-cultural organizations including Alhaj Mostafa Welfare Foundation. He is a life member of Bhathiary Golf & Country Club and Chittagong Club Limited. Mr Alam traveled widely across the globe covering most of the countries of Asia, Europe and North America.



Syeda Sharmin Hossain Director

Mrs. Syeda Sharmin Hossain, representing Sharmin Fashions Limited, was born in a respectable Muslim family in 1984 at Dhaka. Mrs. Hossain is a Director of Sharmin Group, one of the largest 100% export oriented garments industry in the country. Mrs. Hossain is declared as Commercially Important Person (CIP) by the Government of Bangladesh (GOB) for his remarkable Contribution in Export.

Mrs. Hossain is permanent member of Gulshan Club Limited and also associated with many philanthropic activities and travelled many countries.



Md. Shafiul Azam Managing Director & CEO

Mr. Md. Shafiul Azam has been continuing as Managing Director and Chief Executive Officer (CEO) of Modhumoti Bank Limited since 2016. Joined as Additional Managing Director in 2014, Mr. Azam, as a professional is one of the youngest Managing Director in the banking community of Bangladesh. His long and colorful career path was started back in 1991 with AB Bank Limited as Probationary Officer. With the progression of time and experience, Mr. Azam later took new challenge and joined Shahjalal Islami Bank Limited, the then newly formed 3rd generation bank in Bangladesh and gradually by dint of his hard work coupled with honesty and sincerity; he became the Deputy Managing Director of the Bank within very short span of time. A highly connected, positive minded, talented, customer centric banker, Mr. Azam possesses more than 29 years banking experience where he discharged responsibilities in different capacities including Head of Corporate at Head office & Branch Manager/ Deputy Manager of major corporate Branches like Motijheel, Dhanmondi, Karwan Bazar, Mohakhali & Gulshan in his previous banks. He has been awarded several times for achieving outstanding performance and measurable contributions.

Academically, he has completed Post Graduation from the University of Dhaka in Marketing.

Mr. Azam is the proud youngest son of his former civil servant father and passed his childhood in various corners of the country, which makes Mr. Azam divergent, visionary and helps in taking prompt decision for mitigating risks related to banking activities.

He has visited many countries of the world for official purpose and enriched his experience by attending various seminars, workshops, trainings, etc. He is also associated with many social activities.

Mr. Azam is a happily married person and proud father of one daughter and a son.



Mr. Humayun Kabir



Mr. Shaikh Salahuddin, MP



Barrister Sheikh Fazle Noor Taposh



Mr. Noor-E-Alam Chowdhury, MP



Sharmin Apparels Limited Rep. by Mr. Mohammad Ismail Hossain



Sandhani Life Insurance Co. Limited Rep. by Mr. Nemai Kumer Saha



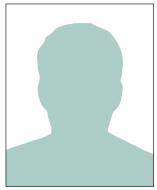
Mr. Alhaj Anwar Hossain



Mr. Salahuddin Alamgir



Tanveer Oils Limited Rep. by Mr. Mostafa Kamal



Anwar Jute Spinning Mills Limited



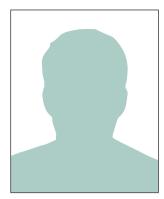
Mr. Humayun Kabir Bablu



Mrs. Shahana Yasmin



Mrs. Sultana Jahan



S. Jute Industries Limited\*



Mr. Mohammad Ali Talukder\*



P. N. Composite Limited Rep. by Mr. Tapan Kumar Saha



Mr. Abdullah Al Islam Jakob, MP



Everest Power Generation Company Limited Rep. by Mrs. Tanjima Binthe Mostafa



Mr. Md. Irshad Ali



Niki Dyeing, Printing & Finishing Mills Limited Rep. by Mr. Md. Serajul Islam Bhuiyan



Mr. Mohd Jashim Uddin



Mr. Faiz Ahmed Khan



Mr. Syed Salman Masud



Crystal Apparels Limited Rep. by Mr. Md. Showket Hossain



Mr. Sheikh Fazle Shams



Barrister Rahat Khalil



Barrister Imranul Kabir



Barrister Khandaker Reza-E- Raquib



Dr. Golam Mohiuddin\*



Barrister Mejbahur Rahman



Barrister Khandoker Reza-e- Rabbi



Barrister Mohammad Mehedi Hasan Chowdhury



E. B. Solutions Limited Rep. by Mr. Rafiur Rahman Khan Yusufzai



Mr. Iqbal Aziz



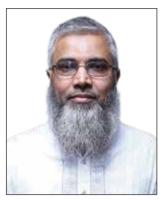
Mr. Sk. Belal Uddin



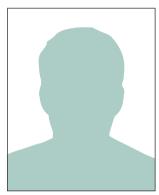
Mona Financial consultancy & Securities Limited Rep. by Mr. Md. Mahbubur Rahman



Mr. Didarul Alam, MP



Meghna Flour & Dal Mills Limited Rep. by Mr. Yousuf Ali



D & S Pretty Fashions Limited\*



Mango Teleservices Limited Rep. by Mr. A. Mannan Khan



Azbal International Limited Rep. by Mrs. Ferdousi Islam



Sharmin Fashions Limited\*\* Rep. by Mrs. Syeda Sharmin Hossain



Mr. Hasanur Bari\*\*

<sup>\*</sup> Transferred entire shareholding.
\*\* Holds sponsor shares through transfer.

### Cherishable Memories



The Sponsors and Directors posed with officials after launching ceremony held on 6<sup>th</sup> July 2013.



The Sponsors and Directors posed after holding 1st Anniversary.



The Directors posed with Alhaj Anwar Hossain, one of the sponsors and former Director of the Bank.



The Sponsors and Directors posed after holding the  $6^{th}$  Annual General Meeting in 2019.



MD & CEO Mr. Md. Shafiul Azam with DMD & CBO Mr. Kazi Ahsan Khalil and DMD & COO Mr. Shahnawaj Chowdhury



Mr. Shahnawaj Chowdhury, Deputy Managing Director & COO, Mr. Md. Shafiul Azam, Managing Director & CEO, Mr. Kazi Ahsan Khalil, Deputy Managing Director & CBO and Mr. Md. Shaheen Howlader, SEVP and Head of Corporate & investment Banking Division [from right]



**Mr. Shahnawaj Chowdhury** DMD & COO, Member



**Mr. Md. Shafiul Azam** Managing Director & CEO, Chairman



Mr. Kazi Ahsan Khalil DMD & CBO, Member



**Mr. Arif Hasan Khan** SVP & CRO, Member



**Mr. Mohammad Nazmul Hossain FCA** VP & Head of FAD, Member Secretary

## The Senior Management Team (SMT)

Chairman : Mr. Md. Shafiul Azam, Managing Director & CEO

Members : Mr. Kazi Ahsan Khalil, Deputy Managing Director & Chief Business Officer (CBO)

: Mr. Shahnawaj Chowdhury, Deputy Managing Director & Chief Operating Officer (COO)

: Mr. Arif Hasan Khan, SVP and Chief Risk Officer (CRO)

: Mr. Mohammad Nazmul Hossain FCA, VP and Head of Finance & Accounts Division



#### **MANCOM**

Chairman Mr. Md. Shafiul Azam, Managing Director & CEO

Members Mr. Kazi Ahsan Khalil, Deputy Managing Director & Chief Business Officer (CBO)

> Mr. Shahnawaj Chowdhury, Deputy Managing Director & Chief Operating Officer (COO) Mr. Md. Shaheen Howlader, SEVP and Head of Corporate & Investment Banking Division

Ms. Fahmida Saeed Saki, EVP and Head of International Division

Mr. Shaikh Mohammed Shoieb, SVP and Head of Trade Services Division Mr. Md. Shafigur Rahman, SVP and Head of Human Resources Division Mr. Arif Hasan Khan, SVP and Chief Risk Officer (CRO), Member Secretary

Mr. Biswas Arifur Rahman, VP and Head of Treasury Front Office

Mr. Mohammad Nazmul Hossain FCA, VP and Head of Finance & Accounts Division

Mr. Md. Emdad Hossain, VP and Head of Internal Control & Compliance Division

Mr. Ashutosh Talukder, FVP and Company Secretary



### Asset Liability Committee (ALCO)

Chairman : Mr. Md. Shafiul Azam, Managing Director & CEO

Members : Mr. Kazi Ahsan Khalil, Deputy Managing Director & Chief Business Officer (CBO)

: Mr. Shahnawaj Chowdhury, Deputy Managing Director & Chief Operating Officer (COO)

: Mr. Md. Shaheen Howlader, SEVP and Head of Corporate & Investment Banking Division

: Ms. Fahmida Saeed Saki, EVP and Head of International Division

: Mr. Shaikh Mohammed Shoieb, SVP and Head of Trade Services Division

: Mr. Md. Shafigur Rahman, SVP and Head of Human Resources Division

: Mr. Arif Hasan Khan, SVP and Chief Risk Officer (CRO)

: Mr. Biswas Arifur Rahman, VP and Head of Treasury Front Office, Member Secretary

: Mr. Mohammad Nazmul Hossain FCA, VP and Head of Finance & Accounts Division

: Mr. Md. Mojammel Hoque, FVP and Deputy Head of Risk Management Division



## Credit Evaluation Committee (CEC)

Chairman : Mr. Kazi Ahsan Khalil, Deputy Managing Director & Chief Business Officer (CBO)

Members : Mr. Md. Shaheen Howlader, SEVP and Head of Corporate & Investment Banking Division

: Mr. Shaikh Mohammed Shoieb, SVP and Head of Trade Services Division

: Mr. Arif Hasan Khan, SVP and Credit Risk Officer (CRO)

: Mr. R.M. Sariful Islam, SVP and Head of Credit Risk Management Division, Member Secretary

: Mr. Mohammad Mahmud Hasan, FVP and In-charge of Credit Administration Division

### The **Executives**

#### **Managing Director & CEO**

Mr. Md. Shafiul Azam

#### **Deputy Managing Director**

Mr. Kazi Ahsan Khalil Mr. Shahnawaj Chowdhury

#### **Senior Executive Vice President**

Mr. Md. Shaheen Howlader

#### **Executive Vice President**

Ms. Fahmida Saeed Saki

#### **Senior Vice President**

Mr. Shaikh Mohammed Shoieb	Mr. Md. Shafiqur Rahman
Mr. Arif Hasan Khan	Mr. Mohammad Anas
Mr. R.M. Sariful Islam	Mr. Mohammad Shanoor Siddique

#### **Vice President**

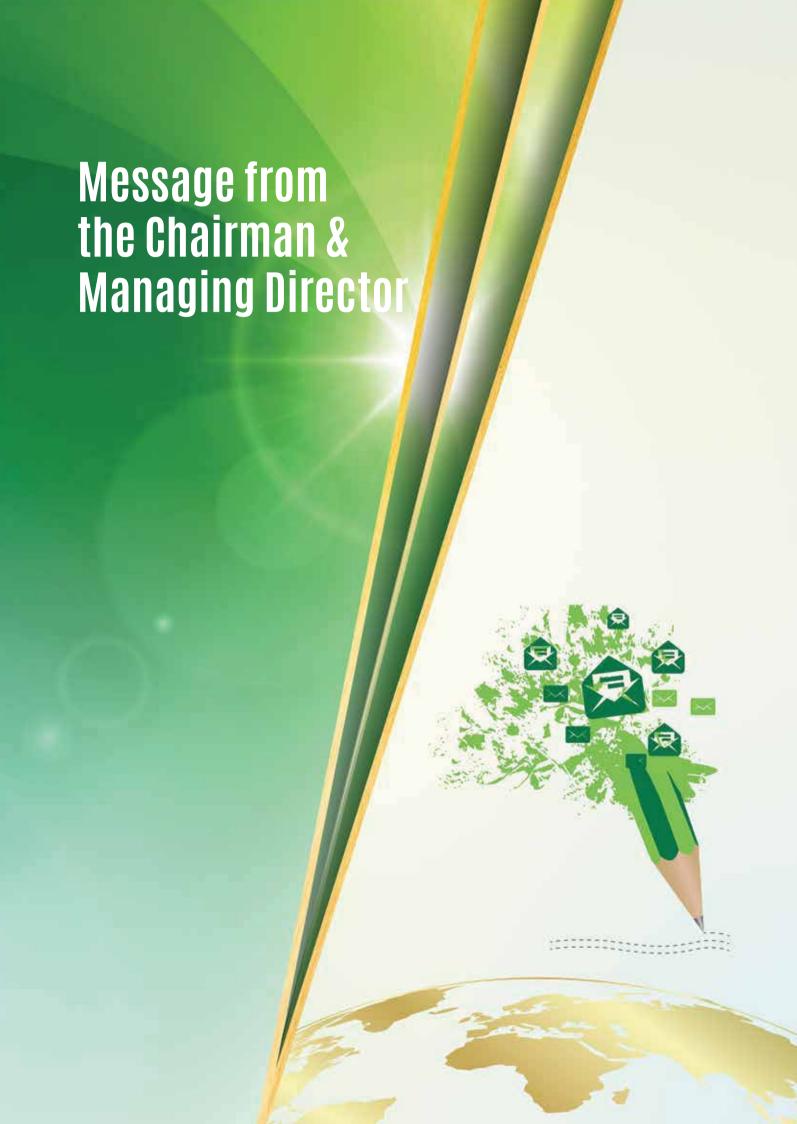
Mr. Shah Md. Humayun Kabir	Mr. Atiqul Islam Akhand
Mr. Muhammad Amir Hossain Sarker	Mr. Biswas Arifur Rahman
Mr. Md. Kayum Zaman	Mr. Azim Salam Khan
Mr. Noman Kabir	Mr. Mohammad Nazmul Hossain FCA
Mr. Md. Emdad Hossain	Mr. Mohammad Abu Toyab
Mr. Mohammad Omar Faruq Khan	Mr. Md. Kamruzzaman
Mr. Md. Ahsan Habib	

#### **First Vice President**

Mr. Md. Mahboobur Rahman	Ms. Asma Ul Husna
Mr. Md. Gias Uddin	Mr. Md. Moniruzzaman
Mr. Mohammad Faruk Hossain	Mr. K.M. Murshed Kabir
Mr. Md. Lychur Rahman	Mr. S.M. Imran Alam
Mr. Ashutosh Talukder	Mr. Mohammad Najib Ullah
Mr. Muhammad Imran Alam	Mr. Md. Monirul Islam
Mr. Md. Mojammel Hoque	Mr. Mohammad Mahmud Hasan
Mr. Kazi Asif Mahbub	Mr. Md. Kawsar Ali Molla
Mr. S.M. Ashikur Rahman	Mr. Mohammad Abul Hasan Kabir
Mr. Md. Nazmus Sakeb	Mr. R.M Shuvo Rahman
Mr. Md. Rajaul Islam	Mr. Mohammad Almas Uddin Miah
Mr. Protap Shekhor Mohanto	Mr. Mohammad Shahadath Hossain

#### **Assistant Vice President**

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Mr. Md. Abdus Selim	Mr. Kawsar Ahamad
Mr. Md. Touhidur Rahman	Mr. Md. Abdullah Al Mamun
Mr. Zahid Al Muntasir	Mr. Mohammad Sanowar Hossain
Mr. Md. Tofazzal Hossain	Mr. Md. Shahidul Islam
Mr. Tanushyam Sikder	Mr. Md. Asfakur Rahaman
Mr. Kamrul Momin	Mr. Md. Mustafizur Rahman
Mr. Md. Ataul Gani	Mr. Dipon Chandra Roy
Mr. S. M. Shahin Iqbal	Mr. Md. Abdur Rahim Khan
Mr. Md. Mashiur Alam Mollah	Mr. Md. Razib-Al-Hasan Khan
Mr. Md. Ashiqur Rahaman	Mr. Mohammed Monirul Haq
Mr. Md. Ziaul Wahid	Mr. Tapos Kumer Biswas
Mr. Bablu Khan	





### Chairman's Message

Bismillahir Rahmanir Rahim

Dear Distinguished Shareholders,

Assalamu Alaikum,

It gives me immense pleasure to welcome you to the 7<sup>th</sup> Annual General Meeting of Modhumoti Bank Limited.

I feel honored as got this opportunity to present the snapshot of progress made by our beloved organization, Modhumoti Bank Limited in the last calendar year 2019. Before I go into the details regarding socio-economic environment, overall performance and strategic priorities we followed in 2019, I would like to thank the Board of Directors and its Committees and all the members of the Management Team for steering through the challenges we faced.

#### **Economic view**

Bangladesh has been one of the stable and fastest growing economies of the world achieving GDP growth rate of 8.15% in fiscal year 2019 and per capita GDP has reached to USD 1,909. Country's foreign exchange reserve reached USD 32.69 billion compared to last year's USD 32.02 billion. Exports increased by 10.1% to USD 39.94 billion while imports grew by only 1.79% to USD 55.44 billion. Remittance flow also experienced significant growth in 2019 reaching USD 16.42 billion while it was USD 14.98 billion in 2018. At end of this June annual average CPI inflation stood at 5.5%.

#### **Banking industry**

Banking industry of Bangladesh had to face some challenges in 2019 like rising non-performing loans (NPL),

drop in private sector credit growth, upward trend of exchange rate against USD etc. The deposit growth rose to 13% in 2019 from 9% in 2018 while the private sector credit growth stood at 10% compared with 13% in 2018. At present, NPL is the most critical factor for the stabilization of banking industry. In 2019, NPL in banking industry stood at Taka 1,163 billion which was Taka 994 billion in 2018 having growth of 17%. Capital shortfall in the banking sector stood at Taka 236.12 billion in 2019 comprising mostly of Government-owned banks. Bangladesh Bank has given directives for fixed interest rate regime known as '9-6' which would further decrease the profitability of the Bank.

#### Bank's performance in 2019

Modhumoti Bank Limited has been striving to establish itself as a model bank in the banking industry of Bangladesh since inception of its operation in 2013.

We have enhanced our capacity to deliver better customer service and experience. The Management of the Bank has intent on providing banking services in the most efficient and competent ways. This has helped us achieve the desired results in an increasing trend. I would take the opportunity to share with you the snapshot of our business results.

**Profitability:** The operating income of the Bank has increased to Taka 2,078 million in 2019 from Taka 1,942 million in 2018. However, net profit after tax decreased to Taka 791 million in 2019, from Taka 982 million in 2018, for which EPS dropped to Taka 1.67 from Taka 2.07 a year earlier. The falling trend in profit was mainly caused by increased operating cost due to the depreciation charged on the right-of-use assets as per IFRS 16 during the year



and also for additional expenses incurred for 6 (six) new branches, hiring experienced officials, cost of fund, and maintaining required provision as per Bangladesh Bank's circulars & guidelines related to non-performing loans (NPL). However, I am confident that the Management of the Bank will be able to overcome the challenges and deliver positive results in the post Covid-19 situation in which the economy may rebound with a V-shape recovery.

**Growing size of the balance sheet:** Despite the challenges faced by the Bank during the year 2019, the key components of balance sheet of the Bank continued to expand. Deposit increased to Taka 50,121 million from Taka 37,744 million, an increase of 32.79%. Loans & Advances also showed increasing to Taka 42,507 million from Taka 35,576 million, an increase of 19.48%. Total balance sheet size (Assets) grew to Taka 71,127 million in 2019 from Taka 51,693 million, an increase of 37.60%.

Foreign exchange business: The Bank facilitated import business of Taka 23,657 million in 2019 from Taka 20,040 million with a growth of 18%. Export business stood at Taka 20,855 million with nominal 4% increase through its 5 AD branches and CTPU facility at Head Office. During the year, the Bank has also facilitated channeling NRB remittance of Taka 1,327 million, which registered growth at 202.94%. The Bank is also operating an Off-shore Unit since late 2015, the first OBU of any fourth generation bank of the country, which achieved balance sheet size of Taka 2,774 million in 2019.

**Non-funded business:** During the year, the Bank's non-funded business in Bank Guarantee increased to Taka 17,990 million from Taka 11,034 million with an increase of 63.04% mainly due to its focus of work order finance, which is driving the construction and development activities of the country.

Capital and Assets Base: In 2019, total capital reached to Taka 6,600 million from Taka 6,257 million in 2018, which has a growth of 5.48%. The capital adequacy ratio of the Bank was 13.92% against regulatory requirement of 12.50% in 2019. Credit rating of clients plays a pivotal role in reducing capital requirement of the Bank which also enables the Bank to maintain quality assets.

Spreading footprint: The Bank continued to spread its presence in different parts of the country. It opened 6 new branches in commercial locations at both urban and rural part of the country. It also opened a number of agent banking points to bring Bank closer to previously un-banked population of the country. This is helping to consolidate market position of the Bank in rural parts of the country. The 366 agents, currently operating, are delivering all types of services bearing the 'Modhumoti' Brand.

**Credit rating:** The Bank is continuing marching ahead with superior credit rating of A2 based on financials as of December 31, 2019. This superior rating reflects improved resilience, innate strength and stability of the fundamentals of the Bank.

I am pleased to inform you that Modhumoti Bank is the only commercial bank in Bangladesh so far, who has been awarded gold dealer registration by Bangladesh Bank in 2019. Besides, we have introduced app based banking naming 'Go Smart' in addition to our existing products and services.

#### **Corporate Governance**

The Bank continues to follow industry's good corporate governance practices as safeguard for its stakeholders' interests. We are in constant efforts for adhering to the rules, regulations and guidelines of regulatory authorities, and already realized from the experience that skilled human resource is important not only to run financial institutions like a bank, or to increase profit or customer satisfaction but even to establish a sustainable bank and a healthy relationship amongst stakeholders in a longer period.

The Bank has given efforts to properly develop and build up capacity of its human resources under a sustainable planning. The Bank continues to strive to hire and maintain a talented workforce, and always keep them motivated by offering a comprehensive career to them, where accuracy of remuneration or financial aspects are not mere considerations. I am highly confident that the competent Management Team led by Mr. Md. Shafiul Azam as Managing Director & CEO, who has been re-appointed in 2019 after completion of three-year term, will take the Bank to new heights and deliver expected results to the stakeholders, where all will be part of celebration of success.

#### **Future prospect and outlook**

Due to Covid-19 pandemic, subsequent general holidays and flood situation in the country, the economic activities of the country have been severely affected alike almost all countries of the globe which pose a serious challenge to prospect of the economy and also to our Bank. Coronavirus would negatively affect Bangladesh's overall import, export, infrastructure development and livelihood of the general people of the country. Other issues that we have to face cautiously with most other banks are single digit interest rate, rising NPL and implementation of government stimulus packages. I am confident that our Management would come up with efficient plan to overcome these challenges.

There is no doubt that cottage, micro, small and medium (CMSM) enterprises, backbone of an economy, have been severely affected. But, Bangladesh economy is expected to speed up on its growth track in post Covid-19 situation. The economy is already showing signs of rebounding.

The improvement in per capita income, growth in the middle-class population, better gender parity and influx of youth population into the employment market along with other positive changes in the demographic and socio-economic areas are expected to drive the future economy of Bangladesh. Because of this encouraging economic and social indicator, coupled with the strong

organic growth of the Bank in a difficult market environment, we are hopeful that in 2020 we will be able to overcome challenges successfully for Modhumoti Bank Limited, especially when the Government has offered various stimulus packages for many sectors.

I am faithfully confident on the Management of Modhumoti Bank Limited that they are resolute to the commitment to improve performance in the coming years. Going forward in 2020, I would request the Management considering following approaches in setting priorities and focus for the Bank:

- To consolidate Bank's overall business position by nurturing existing customers for smooth and timely recovery of loans;
- To source funds from low-cost and no-cost sources to reduce cost of fund. Focus on attaining a favorable CASA ratio by mobilizing low-cost or no-cost fund while tilting the loan portfolio towards high yielding SME and Retail sector;
- To restrict NPLs within desired levels and review policies and processes to ensure portfolio quality in the backdrop of business growth objectives;
- To continue investment in technology and people, since development is a continuous process, and will bring better results for us;
- To expand agent banking network all over the country to achieve more geographical coverage resulting more financial inclusion;

- To implement Government stimulus packages within their prescribed framework for revival of the economy of the country after Covid-19 pandemic;
- To promote gold banking by being the only gold dealer among the commercial banks in the country.

#### **Note of appreciations**

I am immensely indebted to my colleagues for their unrelenting support and prudent counsel. I would like to thank members of the Executive Committee, Audit Committee and Risk Management Committee for their commendable role in our quest for success. I express deep gratitude to all our customers, well-wishers, shareholders, regulators for their supports and invaluable quidance in our journey.

I thank M/s. MABS & J Partners, Chartered Accountants for conducting external audit with professionalism and advising us on various issues.

I would like to recognize the contribution of the employees led by the Managing Director & CEO. We will strive together for achieving our stated goals and vision.

May Allah help us and shower His unending blessings upon us.

With warm personal regards,

Humayun Kabir

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Chairman



## **Managing Director & CEO's Review**

Bismillahir Rahmanir Rahim

Honourable Members of the Board of Directors and Respected Shareholders

Assalamu Alaikum,

For the fifth time in a row, I am presenting the financial performance of the Bank for the year ended on December 31, 2019 along with the glimpse of upcoming activities of the Bank. It's a great pleasure for me to come once again before you and I feel thankful for that. Like before, as well in 2019, we continued emphasizing on maintaining corporate governance culture and also focusing on sustainable operation with special concern in grabbing the continuing economic development of the country under the prudent direction of the Board of Directors. Commencing banking operation back in September 19, 2013, this time, once again, our Bank dedicatedly value the trust of its patrons - shareholders, customers, employees and society in general. Our unrelenting goal is to serve our clients in all the ways they make choice for banking which is mutually constructive, to operate with responsibility towards durability and sustainability, and also to work for value creation for the communities in which we are doing business.

#### First: World Economy- Brief Review

It appeared that World Gross Product Growth slipped to 2.3% in 2019—the lowest rate since the global financial crisis of 2008–2009. This slowdown is occurring alongside growing discontent with the social and environmental quality of economic growth, amid pervasive inequalities and the deepening climate crisis. Based on the assumption that potential setbacks will not materialize, a

modest uptick in global growth to 2.5% is forecasted for 2020, though policy uncertainties will continue to weigh on investment plans, apart from Covid-19 pandemic outcome. Rising tariffs and months of shifting between the escalation and de-escalation of global trade tensions have fuelled policy uncertainty, significantly curtailed investment, and pushed global trade growth down to 0.3% in 2019—its lowest level in a decade. Bilateral trade between the United States of America and China has plummeted, with significant disruptions to international supply chains. The global electronics and automobile sectors, which have extensive cross-country production networks, have been hit particularly hard. Meanwhile, many of the least developed countries (LDCs), which are generally not well integrated into global trading networks, have remained relatively unaffected by trade disputes. Unlike rest of the world, the majority of LDCs saw GDP growth accelerate in 2019.

Stress from country specific weakness in large emerging market economies such as Brazil, India, Mexico and Russia, extensive bushfires in Australia, escalating geo-political tensions between US and Iran, trade war between US and China etc. continued to exert pressure on global economic activity. Apart from all these, the ongoing outbreak of the novel corona virus disease has become one of the biggest disruptors to the global economy and financial markets. Fears of the corona virus impacting on the global economy have rocked markets worldwide, plunging stock prices and bond yields. Restrictions on movement of people, goods and services, and containment measures such as factory closures have cut manufacturing and domestic demand sharply. Emphasizing its impact on the global economy, the Chief Economist of IMF has warned that the world may not fully recover from Corona virus even by the end of 2021. The IMF now expects the global economy to shrink by 3% in 2020 before growing 5.8% next year.

#### Second: Bangladesh Economy- Brief Review

A remarkable decade as Bangladesh has achieved highest GDP growth rate i.e. 8.15% at the end of it (2010-2011: 6.46%; 2018-2019: 8.15%; Average growth: 6.88%). Robust growth momentum continues in the Bangladesh economy amid tepid global growth environment, with 8.15% real GDP growth estimated by Bangladesh Bureau of Statistics for Financial Year (FY) 2018-2019. Per Capita Income increased to USD 1,909 in FY 2018-19 from USD 1,751 in FY 2017-18. Bangladesh has achieved credit rating by Moody's (Ba3), S&P (BB-) and Fitch Rating (BB-), which is consistently 'Stable' for the last several years.

Both public and private investment increased in FY2018-19 from previous fiscal year. The total investment rose to 31.56% in FY 2018-19, which was 31.23% in FY2017-18. The strong 8.15% real GDP growth in FY 19 was broad based across economic sectors, supported both by strong domestic demand and by external demand reflected in 10.50% export growth. Public and private sector investment and consumption along with sharp rise in the flow of wage earners remittance highlighted the economic performance of the country in 2019. Average inflation was slightly uptrend, recorded at 5.59% in December 2019 from 5.54% in December 2018. However, Foreign Exchange Reserve has recorded a steady level, USD 32.69 billion in December 2019 compared to USD 32.01 billion in December 2018.

The EPZs play a special role in the development of the industrial sector by attracting domestic and foreign investment. Investment and exports of the EPZs are gradually increasing. At present 93% people of the country are under electricity coverage. During FY2018-19 the total installed electricity generation capacity stood at 18,079 MW, which is 21,169 MW including captive and energy. The Government renewable continues implementing different projects on transport and communication sector as priority basis. The construction and reconstruction/rehabilitation of road/bridge/culvert is being adopted and implemented. Furthermore, Padma Bridge, Dhaka Elevated Express Way and some other mega-projects are being implemented by Bridges

Division. Apart from this, Government has been implementing various programs and projects for development and maintenance of navigability of different river routes. And also works for ensuring safe movement of water crafts, development of inland river ports, creating infrastructure facilities to carry container goods in inland waterways and so on. In order to attain the desired target of poverty alleviation, the Government provides special priority in social safety-net programs. A total of Taka 641,764.80 million has been allocated against social safety-net program in FY 2018-19 national budget, which has been increased over the last year.

ADP allocations, which is an important parameter for the Bank to extend finance to its customers, shows that maximum importance has been given to transport, energy, physical infrastructure, water supply and housing, rural development education and religion, science and information technology (SICT), health, nutrition and family planning and agriculture sectors. During the last five fiscal years, the highest allocation has been given to the transport sector. As the construction of Padma Multipurpose Bridge is a national priority, the increased allocation for the 'Padma Multipurpose Bridge project', 'Padma Bridge Rail Connectivity project' and third project 'Dhaka important Mass Rapid Transit Development project' allocated Taka 26,560.00 million, Taka 32,900.00 million and Taka 24,888.3 million respectively. This proves how Bangladesh is outperforming in the midst of flare-up trade tensions, financial turmoil, an escalation of geo-political tensions etc. However, due to limited resource mobilization, limited sources of finance, ongoing several mega infrastructure projects including the Padma Multipurpose Bridge, a mass rapid transit system, LPG terminal and several power plants and deep sea ports, etc., the Government may go through fiscal challenges in managing its expenditure and continuing development initiatives.

## Third: Accomplishment of Modhumoti Bank - Brief Review

Likewise the expansion of economic development of the country towards maturity, Modhumoti Bank's business has been continuing to grow despite facing adversities from different forms and corners. The key Performance Parameters of our Bank is presented below:

In million Taka

Parameters	Year-2019	Year-2018	Comments on Net Result
Total Deposits	50,121	37,744	Increased by 32.79%
Total Loans & Advances	42,507	35,576	Increased by 19.48%
Total Assets	71,127	51,693	Increased by 38.00%
Total Shareholders' Equity	6,600	6,257	Increased by 5.00%
Paid-up Capital	4,746	4,520	Increased by 5.00%
Retained Earnings	479	683	Decreased by 30.00%
Operating Income	2078	1,942	Increased by 7.00%
Net Profit After Tax	791	982	Decreased by 19.00%

Parameters	Year-2019	Year-2018	Comments on Net Result
Net Cash Flow from Operating Activities	7094	432	Net Positive increased
Import Business	23,657	20,040	Increased by 18.00%
Export Business	20,855	20,005	Increased by 4.00%
NRB Remittance	1,327	438	Increased by 203.00%
Loan Amount outstanding with	35,653	26,320	Increased by 35.00%
Large Loan Segment and NPL %	Nil	Nil	0% NPL in Large Loan Segment
% of Classified Loans	2.53%	1.83%	Higher than previous year, but lower
70 Of Classified Loans			than industry average rate (9.30%)
Capital to Risk Weighted Asset Ratio	To Diel Weight of Asset Bette		Higher than regulatory requirement
Capital to Kisk Weighted Asset Katio	13.92%	15.04%	(12.50%)
			5.5% stock and 4.5% cash dividend
Dividend	10%	15%	for 2019, which was 10% cash and
			5% stock dividend in 2018.

I am pleased to report that in 2019, the Bank successfully navigated economic and industry uncertainties to consistently deliver value in financial, operational, commercial and sustainable areas, attesting to the inherent soundness and effective implementation of the Bank's strategy in recent years. Our goal remains to continue this momentum while managing risk and engaging our clients and employees in the highest ethical manner. We are determined to deliver services that provide value for money to clients. Our strategy remains to focus on our clients with a combination of digital banking, a branch network, and relevant & insightful communication to help them bank better. This, combined with our ability to adapt to the changing needs of clients, new markets and new technology, will remain MMBL's competitive advantage today and in the future.

## Business performance analysis & analytical review reveals that:

In terms of Deposit Accounts; there were 1,65,430 deposit accounts in 2019, which were 99,168 in 2018. Also the Bank has been able to collect the deposits against various utility service providers with whom the Bank entered into agreements.

In terms of Loan Accounts; there were 3,162 loan accounts in 2019, increased from 2,803 in 2018. This increase depicts increase not only in the number but also indicates increased diversified business customers' portfolio.

During the year 2019, the Bank disbursed Taka 10,185.4 million in CMSME where outstanding was Taka 7,144 million as on 31.12.19 that constitute 17.96% of overall loan portfolio of the Bank, which strongly shows Bank's diversified asset portfolio. For instance, we have 'Modhumoti Goti' for starting up financing to small entrepreneurs, 'Modhumoti Progoti' for capital financing, 'Modhumoti Agrogoti' for working capital financing, 'Modhumoti Moushumi' for financing seasonal business and 'Modhumoti Labonnyo' for women entrepreneurs, 'Modhumoti Sangoti', a factoring product – some of

which are getting tremendous respond from the customers.

We have products in our basket to extend financial support to direct agricultural sector namely 'Modhumoti Shamolima', 'Modhumoti Shamolchhaya' and 'Modhumoti Shamolmaya'. Total Agricultural Portfolio has stood at Taka 257.7 million as on 31.12.2019 which is almost 0.66% of the total portfolio of the Bank increased from 0.21% from previous year.

We have continued strengthening our footprint throughout the country in Agent Banking arena. I take the pride to state here that we are one of the few first to understand the power of Agent Banking towards implementation the goal of financial inclusion in our country. As a result, number of Agent points increased from 281 in the Year 2018 to 366 in the Year 2019 covering 366 Unions, 45 Upazilas, 16 Districts and 8 Divisions of the Country and still moving on. In doing so, we took the assistance of a2i of the Government of the People's Republic of Bangladesh with the motto to spread our Banking activities to the underserved segment of population for the safe, reliable and low cost delivery of banking services, who previously did not have basic access to banking. We make them enabled to open accounts, execute transactions, get remittance and avail other services.

Moreover, we have priority banking service designed to provide ultimate banking experience to the high-net worth segmented customers of the Bank. Modhumoti Bank is continuing to serve the Freedom Fighters of the country by offering special rate for deposits and loans for them. Debit cards, Credit cards, Internet banking are continuously increasing their net to serve more people. Meanwhile, the Bank has introduced 'Go Smart' Digital Mobile Banking Application in 2019, which has by this time gained popularity among its users for its simple and user-friendly interface. To start a new business segment, the Bank has obtained gold business license in 2019 to act as gold importers for importing gold from the authorized dealers or producers.

Corporate Portfolio of the Bank was Taka 31,951 million in 2019 in comparison with Taka 23,574 million registering growth of 35.53%. Total import business of the Bank was equivalent to Taka 23,657 million in 2019 compared to Taka 20,040 million of 2018. In 2019, different customers of the Bank exported for Taka 20,855 million through our Bank which was Taka 20,005 million in 2018. Import and Export Business of the Bank grew by 18.04% and 4.24% respectively. Moreover, as a part of diversification and also to take part in the ongoing development works of the country, we have participated in two Syndication Finance deals namely, Baraka Shikalbaha Power Limited and KSRM Power Plant Limited.

We have achieved important results on efficiency, risk management, process reengineering for simplification & prompt service and started further digitization of products & services we provide to customers. We are doing all these through investments by ensuring all regulatory requirements and maintaining highest level of ethical standards, transparency and professionalism.

#### Fourth: Forward Plan- Predicting Future

No doubt that we are passing through a global severe pandemic that the world ever see. Almost every corner of the world has been affected and the world trade has been hampered in a way that was completely unpredicted. The severity of this pandemic is yet to be measured mathematically and to overcome this, no single strategy would fit for all. A concerted strategic effort should be in place to be formulated by the Government and Public Authorities in consultation with the Private Sectors' entrepreneurs & others concerned. There will be a restoration of the CMSME Sector and Implementation of Financial Stimulus Packages declared by the Government through Bangladesh Bank. It may be mentioned here that the Government of Bangladesh and Bangladesh Bank have responded swiftly, announced effective measures to aid weaker sections of society and facilitate credit flow to the economy.

To meet the challenges of the current environment and deliver on our strategy, we have a set of strategic priorities. We will continue to manage these priorities in a balanced way with an appropriate mix of growth, risk, return, and profitability. Our special attention will be as follows:

- We will build a strong, diversified and sustainable business that can deliver consistent returns in a way society expects. We work for assisting our clients to operate successfully and being their bank of choice for their business and personal financial needs.
- 2. To provide delightful customer experience, Service Quality will be our top priority for all business segments and all touch points.
- Bank will continue its focus to reduce cost of deposit by changing deposit mix and to improve Cost to Income Ratio (CIR) by reducing operating expenses in 2020. It will ultimately reduce the cost of fund.

- 4. Because of introduction of single digit interest rate, spread will shrink and earning capacity of the Bank will be affected. To reduce this adverse impact, the Bank will increase its non-funded business portfolio to earn fee & commission based income.
- 5. Beside of our existing exposure in 'Corporate' portfolio, the Bank will continue to focus on growth of SME & Retail business portfolio.
- 6. The Bank will focus on increasing the investment portfolio in government securities which will generate income at an average yield to exceed the expected rate of return of the funds utilized by Treasury Division. Classification of asset portfolio and charging of provision will thus be avoided by the Bank.
- 7. Maintaining asset quality & business growth in terms of both deposit & advance is always prime objective. Collection from loan customers will be given priority during the year 2020 and a strong monitoring system for overdue loans will be introduced in place for strengthening performance of collection units both at the branch and head office end.
- 8. Technology led robust monitoring will be introduced. Efforts are on and shall be further strengthened for recovery of NPL. Preventive measures shall be strongly pursued for restraining emergence of fresh NPL through increasing effectiveness of Early Alert System.
- The Bank aims to deliver technology driven products and services in the coming years to address the pace of transformation in banking business.
- 10. Considering customer experience, changing demands & information security of customer Data, the Bank has already started to take various initiatives for business automation and implementing IT as well as information security including our ability to deal with cyber-threats which will be completed to the fullest extent in next few years.

We are determined to remain in the growth trajectory amid all adversities. We have been relentlessly working on for executing and building sustainability in our business performance and operations. During the year, we have significantly strengthened the risk and compliance function and compliance culture throughout the Bank. We have strengthened our credit function by streamlining the relevant committees. To make the controls effective & to minimize risk, we need to implement centralization of the Loan Documentation process. We would continue our focus on expanding agent banking network through exploring other avenues. The Bank always ensures its commitment to the community through expanding its area of CSR activities.

#### Lastly and most importantly: Acknowledgment

I am very grateful for the generous support and guidance of the Senior Management Team and I enjoy from our honourable Chairman and the Board of Directors. We know that we must stay focused and maintain our pace of sustainable growth. The profession of banking has a unique role in society and it is our fundamental belief that we can and must do business in a way that does good. Through the work we do with our customers and clients, we can have a meaningful impact on the progress of our communities and the preservation of our environment, as well as making a positive difference to the health and well-being of our employees. We take that duty seriously, and it shapes our view of the professional culture we want to be known for and the business we want to become.

My gratitude also goes to the honourable Governor and other Officials of Bangladesh Bank, Registrar of Joint Stock Companies and Firms (RJSC), Bangladesh Securities & Exchange Commission (BSEC) and all other regulators for their continuous support and mentorship, since the very inception of the Bank and I sincerely hope that this will continue in the days to come.

I'm very proud of the way the management team and our colleagues across the country have maintained their focus on making a tangible difference every day to the customers and clients we are here to serve. In delivering for them, we continue to demonstrate that the strategic path we are on is the right one for our Bank. I am extremely proud to lead such a dedicated and capable team and wish to thank all the employees of the Bank for their relentless commitment and efforts in delivering the results set out in this Annual Report. For growth & sustainability, the Bank's commitment is expressed in the phrase 'creating opportunities to rise'. I am confident that Modhumoti Bank will emerge as one of the leading private commercial banks in the country in near future.

Thank you all for your continued trust and we look forward to delivering for all of our stakeholders in 2020 and beyond.

Md. Shafiul Azam Managing Director & CEO

## Inauguration of

# the new Head Office













### Directors' Report

The Board of Directors ('The Board') is comprised with competent and professionally skilled persons with a view to formulating policy-guidelines and supervising business activities of the Bank efficiently as well as ensuring good governance.



The Board determines the objectives and goals and does chalk out strategies and work-plans on annual basis. It specially engages itself in the affairs of making strategies consistent with the determined objectives and goals and in the issues relating to structure, change and reformation for enhancement of institutional efficiency and relevant policy matters.

The Board thinks of governance as how it governs the Bank and makes decisions to promote its success for the long-term benefit of our stakeholders. Effective governance makes possible the delivery of our purpose and our strategy.

To ensure good governance, the Board gives emphasize on risk management, internal controls, internal audit & compliance and ensures their implementation.

The Board discharges its responsibilities as described in this high-level flow diagram.

The Board of Directors of Modhumoti Bank Limited ('MMBL') has an immense pleasure in presenting the Annual Report and the Audited Financial Statements for the year ended December 31, 2019 together with the Report of Auditors to the Shareholders in the occasion of the Seventh Annual General Meeting (AGM) of the Bank.

This Directors' report has been prepared in compliance with section 184 of the Companies Act 1994, Section 15 & other relevant sections of Bank Companies Act 1991 (amended up to the date) and condition 1(5) of the Bangladesh Securities and Exchange Commission (BSEC) Notification No. BSEC/CMRRCD/2006-158/207/Admin/80 dated June 03, 2018 titled as "Corporate Governance Code 2018". Guidelines of Bangladesh Bank along with the instructions as stated in BRPD Circular No. 11 dated October 27, 2013 and Bangladesh Accounting and Financial Reporting Standards have also been considered while preparing this report.

A review of the report would reveal consistency in performance of the Bank during 2019 in a stiff and competitive environment. In addition, an overview of the key performances of the world and Bangladesh economy during 2019 and outlook for 2020 are provided in this report as part of humble presentation to our valued shareholders. Moreover, the Directors are pleased to explain and disclose some issues, which they consider relevant to ensure transparency and practice of corporate governance in the operational activities of the Bank. The Directors believe that the Report will give complete insights of the Bank's performance during the year under review.

#### **Global Economy**

A dynamic and inclusive global economy is essential to meeting the ambitious targets of the 2030 Agenda for Sustainable Development. Amid prolonged trade disputes and wide-ranging policy uncertainties, the world economy has seen a significant and broad-based deterioration over the past year. This threatens to impede efforts to reduce poverty, create decent jobs, broaden access to affordable and clean energy, and achieve many other Sustainable Development Goals. World gross product growth slipped to 2.9% in 2019-the lowest rate since the global financial crisis of 2008-2009 (projected GDP for 2019 was 3.2%). This slowdown is occurring alongside growing discontent with the social and environmental quality of economic growth, amid pervasive inequalities and the deepening climate crisis. Even as global trade tensions ease along some fronts, the potential for relapse is high, as important issues underlying these disputes have yet to be tackled in depth. Based on the assumption that potential setbacks will not materialize, a modest uptick in global growth for 2020 was forecasted at the end of December 2019 though policy uncertainties will continue to weigh on investment plans.

Rising tariffs and months of shifting between the escalation and de-escalation of global trade tensions have fuelled policy uncertainty, significantly curtailed investment, and pushed global trade growth down to 0.3% in 2019 - its lowest level in a decade. Bilateral trade between the United States of America and China has plummeted, with significant disruptions to international supply chains. The global electronics and automobile sectors, which have extensive cross-country production networks, have been hit particularly hard. Nonetheless, several countries have benefited from a rise in global export market share, as firms seek to source inputs from countries that are not directly affected by rising tariffs. Meanwhile, many of the least developed countries (LDCs), which are generally not well integrated into global trading networks, have remained relatively unaffected by trade disputes. Unlike most of the rest of the world, the majority of LDCs saw GDP growth accelerate in 2019.

The world economy is plagued by various risks that threaten financial stability. Amid prolonged loose monetary conditions in developed economies and rapid credit growth in some emerging economies, high levels of debt are pervasive. Overburdened monetary policies have proven insufficient to stimulate investment, which in many countries is being held back less by financing costs than by uncertainty and a lack of business confidence.

Moreover, the recent fallout in global output growth due to corona virus pandemic is being recognized as the worst and unprecedented since the great depression of the 1930s by many global giant institutions including the IMF. Following table shows the IMF's latest (June 2020) near-term projections for global economic growth as a whole and by major Advanced Economies and Emerging & Developing Economies:

Overview of Global Economic Growth (updated up to June 2020):

	Growth in percentage					
Particulars	2018	2019		2020	2021	
	Actual	Projected	Actual	Projected	Projected	
World	3.6	3.2	2.9	-4.9	5.4	
Advanced Economies	2.2	1.9	1.7	-8.0	4.8	
Emerging Market &	4.5	4.1	3.7	-3.0	5.9	
Developing Economies	ر.ד	4.1	٥./	-5.0	3.9	

Source: International Monetary Fund

Corona virus pandemic is not only tragically costing a large number of human lives but also inflicting huge output losses in almost all the regions and countries of the world. Given the uncertainties created by Covid-19, global growth has been projected to be shrunk by 4.9% in 2020 which is anticipated to be recovered by a growth of 5.4% in 2021. It is noteworthy that the growth performance of emerging markets & developing economics anticipated to be shattered 3.0% in 2020 which is anticipated to be recovered by registering a growth of 5.9% in 2021. Despite a significant drop in global real GDP growth, headline inflation has been seen to increase in many countries due to the disruption of production and supply chains. As a result, there has been a significant uncertainty regarding global inflation.

The world in 2033 is likely to be very different from that in 2019. The emerging economies will have largely emerged; the biggest element of trade will be down phone lines; many aspects of the physical trade between Asia and Europe will be transported by land rather than by sea. Technology will transform business and we run the risk that income inequality will be much higher than it is now. The environmental challenge will remain and one of the key determinants of growth will be how well we deal with this. The key to making the next 15 years successful and prosperous for as many as possible will be how we as a society cope with these challenges.

#### **Bangladesh Economy**

A remarkable decade as Bangladesh has achieved highest GDP growth rate at the end of it (2010-2011: 6.46%; 2018-2019: 8.15%; Average growth: 6.88%). Robust growth momentum continues in the Bangladesh economy amid tepid global growth environment, with 8.15% GDP growth estimated by Bangladesh Bureau of Statistics for Financial Year (FY) 2019 against global growth projection averaging 4.1% for 2019 in emerging market and developing economies. The strong 8.15% real GDP growth in FY 2019 was broad based across economic sectors, supported both by strong domestic demand and by external demand reflected in 10.50% export growth. Public and private sector investment and

consumption along with sharp rise in the flow of wage earners remittance highlighted the economic performance of the country in 2019. Average inflation was slightly uptrend, recorded at 5.59% in December 2019 from 5.54% in December 2018. However, Foreign Exchange Reserve has recorded a steady level, USD 32.69 billion in December 2019 compared to USD 32.01 billion in December 2018.

Bangladesh's progression path of the government's pursuit of an ascending trajectory of sustained inclusive, equitable and environmentally benign economic growth and social development proceeded

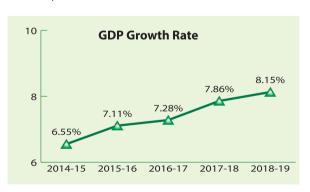


broadly on track during H1FY20 (July-December 2019). In this period, the pace of economic activities continued its normal trend due to robust domestic demand aided by strong remittance inflows and higher government investment. Bangladesh Bank, presuming stable global and domestic economic environment, projected the current robust growth momentum in Bangladesh economy to continue through 2024. The projection looks plausible given that a number of large ongoing infrastructure projects will be operational over the projection period, adding substantial new output capacity to attract new domestic and external investments in output initiatives.

But, towards the end of calendar year 2019, the dark shadows of the hitherto wholly unknown new covid-19 pandemic began to engulf the entire global community very rapidly, causing the health and economic disruptions on an unprecedented scale. Bangladesh is also affected and government authorities have had to adopt abrupt drastic steps like community wide extensive spells of mandatory quarantines and lockdowns during March 26 to May 30, 2020 to limit and contain the threat of Covid-19 infection. There was a disruption in domestic economic activities to a large extent. To overcome the adverse effects, the Bangladesh authorities had no option other than to line up massive support measures to help out affected businesses and weaker population segments facing loss of work opportunities for their livelihood. Although the pandemic's pace of expansion in Bangladesh has thus far remained relatively moderate and the economy has already been reopened in a limited scale since May 31, 2020, the shadow of pandemic related uncertainties is still there.

Because of the corona virus pandemic related devastation, the government's estimated real GDP growth for FY 20 plunged to 5.20% from its target of 8.20%. The Government has set the target of real GDP growth at 8.20% for FY 21 considering that the ongoing corona pandemic situation will improve soon and the economy will rebound strongly following a V- shaped path.

Bangladesh is moving towards high middle-income strata on the strength of an annual economic growth rate of 6% and above during last six years or more. Steps are being taken to increase private investment and the government has already



identified some important things for the betterment of economy like ensuring efficient infrastructure, including ports and transportation, energy generation, increasing ease of doing business, and ensuring good governance. Overall poverty rate dropped to 20.50% at the end of FY 2018-2019. Extreme poverty rate dropped to 10.50% from 11.30%. Regarding Least Developed Country (LDC) graduation, in March 2018, the United Nations Committee for Development Policy (CDP) found that Bangladesh met the criteria for graduation for the first time. If Bangladesh meets the graduation criteria at the next review in 2021, the UN Committee for Development Policy (CDP) will recommend it for graduation from the LDC category to Developing Country in 2024. As per report of a London-based Centre for Economics and Business Research (CEBR), Bangladesh's economy will make one of the biggest jumps between 2020 and 2034. Bangladesh ranks 40th among 193 countries this year (2019) and will rise to 25th in 2034. It is expected that the economy of Bangladesh will perform better in the coming years and achieve the development goals.

#### **Banking Industry Outlook**

The banking system in Bangladesh appeared to be mostly resilient in 2019 although had to bear few impacts of the challenges faced by the Bangladesh economy. The operating profits of the country's private commercial banks (PCBs) witnessed a 'slower growth' in the outgoing calendar year (2019) because of some reasons but mainly for a rising trend in classified loans in the banking sector. Most of the banks, however, maintained growth in their operating profits, despite a declining trend in foreign trade, private sector credit growth, and interest rate spread. The private sector credit growth came down to 10.04% in October 2019 on a year-on-year basis from 11.26% in July, according to the central bank's statistics. It has stood at 8.6% at the end of FY2019-20 against the target of 14.8%. The banks have maintained a conservative approach in sanctioning and disbursing fresh loans, which also pushed down the private sector credit growth. Sluggish trend in the country's capital market along with lower growth of foreign trade, covering both export and import activities, had also a negative impact on profits of the banks in 2019.

On the other hand, the weighted average spread between lending and deposit rates, offered by the commercial banks, came down to 3.92% in October from 4.15% in January 2019, according to the Bangladesh Bank (BB) statistics. It was reduced further at the end of December 2019. The banks, which managed non-performing loans (NPLs) well by using the BB's relaxed policy on loan rescheduling, made better operating profits by the year-end. The volume of classified loans jumped by nearly 24% to Taka 1,162.88 billion as on September 30, 2019, from Taka 939.11 billion as on December 31, 2018. However, the amount of NPLs in the banking sector has stood at Taka 1,238.68 billion (NPL rate 9.30%) after the end of final quarter of 2019. On the other hand, some banks have been able to increase their operating profits following higher earnings from their treasury operations. Increased yields on the government securities have helped some banks boost their operating profits.

boost their operating profits.

Overall surplus liquidity is seen to be broadly stable in 2019. The broadly stable liquidity situation is reflected in limited volatility in weighted average overnight interest rate, seldom going above the BB's repo policy interest rate. Private sector banks complain of difficulty in competing for deposits at affordable costs because of government's National Savings Scheme instruments bearing high non-market yields siphoning away savings of households. The government has already brought some modification in issuance of National Savings Scheme instruments. Public sector banks do



not face as much hardship in this respect because of their greater access to low cost government deposits. Lower than expected tax revenue generation and slow sales in the National Savings Certificate forced the government to increase its borrowing from banks in the second half of 2019.

Top managements of the country's banks, particularly the private commercial banks (PCBs), have agreed with the proposal of govt. authorities and various associations to bring down their interest rates on all loans, except on credit cards, at 9.0% from the existing level from April 01, 2020. The decision was taken at a meeting of the chairmen and managing directors of all the PCBs with the Finance Minister. The meeting also decided that the interest rate on deposits will be brought down to maximum 6.0% instead of the existing level from April 01. Some other important issues include single-digit interest rate on all loans and mandatory deposit of the government's funds with the PCBs along with the public sector ones. The government had decided to allow the state entities to deposit 50% of their funds with the PCBs, up from the previous ceiling of 25%, to minimise the cost of funds in banking sector.

In the backdrop of covid-19 outbreak, BB's liquidity enhancing policy measures including reduction of CRR by 150 basis points for banks, by 350 basis points for off-shore banking units (OBU) and by 100 basis points for Financial Institutions (FIs), purchase of govt. securities from banks and FIs, the introduction of long term repo facilities up to 360 days, along with adoption of several refinance schemes helped to inject sufficient liquidity in the money market. Hence, overall surplus liquidity of the banks was also satisfactory as increased substantially at the end of 2019.

#### Challenges for the banking industry

The year 2020 is expected to be an exceptional one for banking industry in Bangladesh because of implementation of single digit interest rate. Fundamental structural reforms are very much essential in our banking sector. Following uncertainties may persist:

- Ensuring good governance in the banking sector remains the number one challenge for the sector itself as well as for the country.
- There is a lack of supervision in our banking system. Establishing a proper monitoring system at all levels is one of the biggest challenges.

- The economists emphasised on creating an investment-friendly environment for accelerating private investment in the country. Because of slow growth of private sector investment, banks are not getting proposal of quality credits.
- A huge amount of bad loans is going to be the biggest challenge for handling which causing a chaotic and vulnerable banking sector.
- To keep both loan and deposit rate in single digit will be a big challenge for the banks as it will shrink their spread as well as net interest margin (NIM) which will have a severe impact on bottom line of performance statement (Profit & Loss Account).
- Single digit interest rate will ultimately have impact on the Return on Assets (ROA) and Return on Equity (ROE) of the Banks.
- Difference between the rate of deposits offered by the banks and rate of govt. savings instruments may be a reason for which savers are not interested to keep their money in banks. Consequently, deposit growth in private commercial Banks is not touching the level of expectation.
- Growth of investment and business activities may not occur as per projections due to various directives likely to impact credit flow and lack of governance letting loose ever rising NPLs.
- The big infrastructure projects that have been initiated in the recent years need to be implemented quickly to accelerate private investment. The planned special economic zones (SEZs) need to be operational soon. This, in turn, would encourage investment and export. In order to execute the ongoing mega projects, government may borrow huge sums from the banking sector eventually causing severe impact on the liquidity scenario.
- As per roadmap for implementation of Basel III, banks will require maintaining additional buffer capital of 2.50% from 2019 & onwards which may cause pressure on Capital Management resulting in curtailing fresh lending.
- Flow of inward remittance may shrink further due to global recession & other adverse factors affecting global outlook and Bangladesh economy.

#### **Capital Market Outlook**

The capital market has passed yet another gloomy year, as the core index of the Dhaka Stock Exchange (DSE) - DSEX eroded 18.52% year-on-year in 2019, after hitting a 42-month low. Between January 1 and December 30, the DSE prime index lost 1,012 points or 18.52% to close the year at 4,452 on December 30, 2019. It was indeed another challenging year for investors in 2019 although Bangladesh Bank took several initiatives including (i) the relaxation of capital market investment exposure limit for banks (investment in capital market from excess liquidity up to 25% of bank's capital on a solo basis and 50% on a consolidated basis), (ii) the creation of a special investment fund of Taka 2 billion by each bank to be invested in the stock market in addition to bank's stock market exposure limit, (iii) the initiation of a new dividend disbursement policy allowing the banks to distribute dividend up to 30% including 15% in cash subject to maintaining minimum 12.50% capital conservation and (iv) the introduction of the long-term repo and other liquidity enhancing policy measures helping the banks to ease up their fund management.

Besides, the government has taken a series of initiatives to increase the flow of funds and institutional participation in the capital market for improvement.

#### **Review on performance of Modhumoti Bank Limited**

#### **Background**

Modhumoti Bank Limited (the 'Bank') is a scheduled commercial bank in the private sector established under the Companies Act 1994 and incorporated in Bangladesh as a public limited company to carry out banking business in Bangladesh following the Bank Companies Act 1991 (as Amended up to 2018), Central Bank's (Bangladesh Bank) regulations, Bangladesh Securities and Exchange Commission's (BSEC) regulations & directives and all other laws & rules applicable in Bangladesh. The Bank has commenced its banking operation on September 19, 2013 with Authorized Capital of Taka 20,000.00 million and Paid-up Capital of Taka 4,746.00 million with a vision of being the best private commercial Bank in Bangladesh.

#### Principal activities in brief

The principal activities of the Bank include conventional banking and related businesses. The Bank is being run by a competent 'Management Team', under supervision of a strategic Board of Directors, having long and sound background to serve the enterprises ranging from micro, small and medium enterprises and industries to large corporate houses. The Bank has 41 branches and 1 Off-shore Banking Unit as on 31 December 2019. The banking businesses include deposits taking, cash withdrawal, extending credit to corporate organizations, organizing syndication deals, retail and SME financing, trade financing, project financing, lease and hire purchase financing, credit cards, remittance services etc. During 2019, the Bank has obtained 'gold business' license to act as gold importer for importing gold from the authorized



dealers or producers. All the services are provided through both traditional and modern IT based products. Core competencies may be classified into two segments interest earning activities in the form of providing loans & advances and investment activities.

Meanwhile the Bank has developed various customized products for corporate, SMEs, agro-based, green-based enterprises as well as for retail customers for meeting financial needs of all segments to maximize its services net. The Bank also opened 366 Agent centres in Union Digital Centres (UDCs) under arrangement with a2i of Prime Minister's Office through Agent Banking Operation till 2019. At present the Bank has real-time online banking network through 44 branches in both urban and rural areas having smart IT-backbone. Besides traditional delivery points, the Bank has 42 ATMs of its own, also sharing with other partner banks and consortium throughout the country. The Bank has launched internet banking services with a title 'Go Smart'. It is a state-of-the-art mobile banking application by which registered customers of Modhumoti Bank Limited are able to avail banking services from their smart phone at anytime and anywhere. Presently, the Bank does not have any subsidiary company, but forming one for conducting fund management activities under Bangladesh Securities and Exchange Commission (Alternative Investment) Rules, 2015 is under process.

#### Vision, Mission, Corporate Philosophy, Strategic Priorities and Corporate Conduct

Since the task of crafting, implementing and executing business level strategies are the heart and soul of managing a business, Modhumoti Bank Limited has had some game plans which are being used gradually to stake out market position, conduct its operations, attract and please customers, compete successfully and achieve organisational objectives.

The 'Business Model' of the Bank deals with the revenue-cost-profit economies of its strategy, the actual and projected revenue streams generated by the product offerings and competitive approaches, the associated cost structure and profit margins, and the resulting earnings stream and return on investment (ROI). The fundamental issue surrounding a business model is whether adopted strategy by the Bank makes sense from a money-making perspective as well as value creation for the society.

All the strategies, business plans and performance measures are adopted & reviewed from time to time to attain Bank's Vision which is to lead the new generation of local commercial banks by excelling in customer delivery through insightful empowered employees, smart use of technology and offering a full range of highest quality products and services.

Business performance analysis and target-setting are, therefore, important to depict a 'Strategic Vision' for the long-run objective of an organization i.e., 'Wealth maximization'. There is a roadmap of the Bank's future-providing specifics about customer focus & technology, the geographic and product market to be targeted, and the capabilities it plans to develop. How 'Strategic Business Units (SBUs)' or Business segments operated by the Bank are performing is very much essential to assess 'who we are and what we do'. This gives a better strategy to the Bank Management to combat against the key challenges to reach the ultimate goal, i.e., 'where we are going'. Since most businesses ultimately target for profits, it's very important to know how to measure profitability. The key standard measures followed in the Bank are Spread or Gross Profit Margin, NIM or Net Interest Margin, Break-even Point Analysis, Return on Asset (ROA) and Return on Equity (ROE).

#### **Preparation of Financial Statements**

The financial statements prepared by the Bank Management present fairly its state of affairs, the result of its operations, cash flows and changes in equity. These statements have been prepared in accordance with the first Schedule (Section-38) of the Bank Company Act 1991, BRPD circular no. 14 dated 25 June 2003, the rules and regulations issued by Bangladesh Bank from time to time, International Accounting Standards (IAS) & International Financial Reporting Standards (IFRS), the Securities and Exchange Rules 1987 and relevant rules & regulations applicable in Bangladesh. The external auditor, MABS & J Partners, Chartered Accountants appointed by the shareholders, have certified the fairness of the financial statements for the year ended 31 December 2019. The financial statements of 2019 have been reviewed by the Audit Committee of the Board of Directors of the Bank and then referred to the Board of Directors for its consideration.

#### Maintaining proper books of accounts

The Bank maintained proper books of accounts for its financial transactions occurred during the year 2019. The transactions are recorded as per guidelines stipulated by the International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) as applicable for the Bank. The books of accounts have also been reviewed by the external auditors, MABS & J Partners, Chartered Accountants with an opinion that proper books of accounts as required by the law have been properly maintained.

#### **Appropriate Accounting policies**

Appropriate accounting policies have been consistently applied, except for the changes disclosed in the financial statements in preparation of financial statements and that the accounting estimates are based on reasonable and prudent judgment. Bank records financial transactions on accrual basis with required disclosures and also prepared the financial statements accordingly.

#### Changes in accounting policy

IFRS 16, issued in January 2016 replaces existing guidance related to lease transactions and effective for reporting period beginning on or after 1 January 2019. IFRS 16 'Leases' replaces IAS 17 'Leases' along with other related Interpretations (IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC 15 'Operating Leases-Incentives' and SIC 27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'). It will result in almost all leases being recognized on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low-value leases. Interest expense on lease liability and depreciation on ROU assets are charged in the Profit and Loss Account.

The Bank has implemented IFRS 16 during 2019 and assessed whether a contract is a lease, in accordance with the guidance stated in the IFRS 16: Leases, by determining whether the contract gives it the right to use a specified underlying physical asset for a lease term greater than 12 months, unless the underlying asset is of low value. Office premises for which monthly lease rental is the amount not exceeding Taka 25,000, ATM Booths and other installations are considered as low value assets.

#### Follow up of IAS & IFRS in preparation of financial statements

International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) as applicable in Bangladesh have been followed in preparation of financial statements. However, in case requirement for provisioning and Circulars issued by Bangladesh Bank differs with those of other regulatory authorities and accounting standards, Circulars issued by Bangladesh Bank have prevailed. As such the Bank has departed from certain requirements of IFRS in order to comply with the rules and regulations of Bangladesh Bank which are disclosed in notes to the financial statements.

#### **Going Concern**

Going concern is one of the fundamental assumptions in accounting on the basis of which financial statements are prepared. Financial statements are prepared assuming that a business entity will continue to operate in the foreseeable future without the need or intention on the part of management to liquidate the entity or to significantly curtail its operational activities. Therefore, it is assumed that the entity will realize its assets and settle its obligations in the normal course of the business. It is the responsibility of the management of a bank to determine whether the going concern assumption is appropriate in the preparation of financial statements. The Management of Modhumoti Bank Limited has calculated all the ratios related to the maintenance of regulatory capital, LCR, NSFR, Leverage ratio, adequacy of bank's liquidity as per structured liquidity profile, regulatory reserves and has performed stress testing to determine bank's shock absorbent capacity in different scenario. All the ratios and results thus calculated reveal that Modhumoti Bank is running well above the level of different parameters set by the respective guideline of Bangladesh Bank.

#### **Vendor Payment Policy**

The Bank follows a set of payment polices and approved delegation of authority matrix for all of its vendors. While selecting vendors as per the methods prescribed in the Bank's Procurement Policy, payment terms & conditions are communicated explicitly before issuing work order or purchase order. Bills are paid according to the payment terms and withholding taxes are deducted from bills as per tax laws. As of date there is no legal case filed by the Bank or filed against the Bank by any supplier.

#### **Internal Control System**

The issues of an effective internal control system, good governance, transparency of all financial activities, and accountability towards its stakeholders and regulators have become momentous to ensure smooth performance of the banking industry. An effective internal control and compliance system has become essential in order to underpin effective risk management practices and to ensure smooth performance of the banking industry.

"Internal Control System" means all the policies and procedures (internal controls) adopted by the Board of Directors and Management of a Bank to assist in achieving Bank's objective of ensuring following aspects, as far as practicable,

- the orderly and efficient conduct of its business, including adherence to Bank policies,
- the safeguarding of assets,
- the prevention and detection of fraud and error,
- the accuracy and completeness of the accounting records, and
- the timely preparation of reliable financial information.



Internal control system consists of some interrelated components, such as, Control (or Operating) environment, Risk assessment, Control objective setting, Event identification, Control activities, Information & communication, Monitoring, and Risk response.

The Board of Directors through its Audit Committee of the Board reviews the effectiveness of the system of internal controls and management, establish effective audit process and manage various risks. The internal audit function reporting to the Audit Committee operates independently of other aspects of the Bank's management structure. It continuously reviews the Bank's system of internal controls. The internal control system of Modhumoti Bank Limited is sound in design and effective. It is dynamic & a continuing series of activities planned, implemented and monitored by the Board of Directors and Management at all levels within the Bank.

#### **Control Environment**

Control activities are the policies and procedures which help ensuring that management directives are carried out and the necessary actions are taken to minimize the risks of failure to meet stated objectives. An effective Control environment is set by top management and cascades across all business functions. Every year the top team conducts a self-assessment of key controls that affect the business and develops action plans to make the internal control environment more robust. Policies and procedures are effectively established within the Bank and are continuously reviewed for compliance, adequacy and improvement of opportunities. The Board of Directors sets the tone for an effective control environment through regular reviews of the processes for identifying, evaluating, and managing significant risks.

#### **Risk Management**

The identification, evaluation and management of risks, together with the way we respond to changes in the external operating environment are keys to sustainable growth and underpin the robustness of our business plans and strategic objectives, protecting our license to operate and our reputation and helping create a long-term source of competitive advantage.

Risk management is embedded in Modhumoti Bank's organizational structure, operations and management systems. Business risks across the Bank are addressed in a structured and systematic way through a predefined risk management structure. This ensures that the Board's assessment of risk is informed by risk factors and mitigating controls originating from and identified by the Bank's assets, functional departments and operations. Moreover, the Bank possesses a detailed risk management system with procedures in place to support risk evaluation.

The Bank has already formed different committees for risk management, which include the Board Risk Management Committee, Executive Risk Management Committee, Management SRP Team and Basel Unit (Supervisory Committee) along with Credit Risk Management Committee and Asset and Liability Committee (ALCO). The Committees regularly review issues related to the markets, credit & liquidity and, accordingly recommend and implement appropriate measures to proactively identify and mitigate risks. The Bank possesses an approved Asset Liability Management (ALM) policy. The Risk Management Division (RMD) independently scrutinizes projects from a risk-weighted perspective and assists relevant Divisions/Departments in setting business development priorities. These are aligned with the Bank's risk appetite while optimizing the risk-return trade-off derived from relevant risk exposures. The CRM team also clearly defines exceptionally high-risk sectors and prohibits lending to those projects having negative impact in terms of environmental, social or ethical standards.

#### **Credit Risk Management**

Credit risk is the risk of losses arising from borrowers' failure to repay the loans or meet contractual obligations. The aim of credit risk management is to maximize a bank's risk-adjusted rate of return by maintaining credit risk exposure within acceptable levels. Banks need to manage the credit risk inherent in the entire portfolio as well as the risk in individual borrower transaction. The effective management of credit risk is a critical component of a comprehensive approach to risk management and essential to the long-term success of any banking organization. Since exposure to credit risk continues to be the leading source of problems in banks, banks should have a keen awareness of the need to identify, measure, monitor and control credit risk as well as to determine that they hold adequate capital against these risks and they are adequately compensated for risks incurred.

In order to establish a sound credit risk management, adopting a modern rating mechanism is important. Bangladesh Bank (BB) introduced the Lending Risk Analysis (LRA) framework in 1993. Then BB made the Core Risk Management Guidelines (CRMG) mandatory in 2003, introducing the requirement of grading unclassified accounts. In 2005, Bangladesh Bank, vide its BRPD Circular No.18, advised all scheduled banks to implement Credit Risk Grading (CRG) for their borrowing clients. During the last couple of years, industry characteristics have changed a lot. Besides, necessity has evolved to review different weights applied in the CRG framework.

"Internal Credit Risk Rating System" comprises with 20 (twenty) different rating templates for 20 (twenty) industries/sectors instead of just one template for all the sectors like previous CRG model. The Internal Credit Risk Rating System describes the

creditworthiness of the borrower of a particular sector based on the assessment criteria set for that sector. Since the leverage, liquidity, profitability, as well as other quantitative and qualitative indicators, vary significantly from sector to sector, the ICRRS is developed to calibrate such diversities into the rating system.

The Bank has prepared its own credit risk management policy following Bangladesh Bank regulations and other standards as per international best practice for identifying, measuring, managing and controlling credit risk. A well defined process for credit evaluation and approval is being followed in the Bank by an excellent business and credit risk management team with adequate professional knowledge and experience. Business delegation of authority for approval of credit proposals by the Management, the Executive Committee (EC) of the Board and the Board of Directors are properly defined which is followed for all the cases.

#### **ICT Risk Management**

Information and Communication Technology has become the part and parcel in the daily activities of the Banks. Hence, risk management for Information and Communication Technology has become very much important. ICT Division is aimed to provide uninterrupted & efficient operations of all products, services and deliverables – Banks already offered or intends to do in future. In banking institutions, all risks should be recognized, addressed and managed in a prudent manner according to the fundamental characteristics and challenges. ICT risk is the risk associated with the use, ownership, operation, involvement, influence and adoption of ICT within an organization. Risks surrounding Information Technology, such as unauthorized access to a system, network failure, software failure, lack of skills, hacking, viruses attack and poor system integration poses threat for the organization. ICT risk of the Bank is addressed by finding out the weakness in a particular operation and initiating appropriate/ suitable strategy within the approved policies and procedures. As an ongoing process, the Bank is constantly assessing risk by analyzing threats and vulnerabilities and taking necessary corrective measures following the standards and industry's best practice.

#### **Internal Control and Compliance**

Modhumoti Bank Limited has established an effective System of Internal Control, which is designed to manage all the risks of failure to a reasonable level, achieve aims and objectives/goals of the Bank. This System provides reasonable assurance of effective & efficient operations covering all controls including financial & operational controls, reliability of the financial information, compliance with applicable laws & regulations, adherence to management policies, safeguarding of Bank's Assets, prevention & detection of fraud & errors, and accuracy & completeness of the accounting records related to Bank's position & performance.

The Bank has continuously taking efforts to establish an effective organizational structure to maintain strong internal control culture by complying with Bangladesh Bank guidelines and implementing the Bank's internal control and compliance policies through the resources of the Internal Control and Compliance Division (ICCD). ICCD has three interrelated wings/units, namely, i) Audit & Inspection Department ii) Monitoring Department and iii) Compliance Department. This Division is independently verifies that all the branches & head office divisions are conducting their business in compliance with all approved risk management and internal control policies. If deviations, lapses & irregularities are found, they are reported to the appropriate authority and regularly followed up for ensuring compliance. ICCD is ensuring compliance regarding submission of all regulatory reports/returns by its own as well as other divisions & branches. The Board of Directors through its Audit Committee regularly monitors the adequacy of internal audit functions and their monitoring & compliance related activities so that a compliance culture is established within the Bank.

#### **Anti-Money Laundering and combating Terrorism Financing**

Money laundering risk is defined as the loss of reputation and expenses incurred as penalty for being negligent in prevention of money laundering. For mitigating the risks, the Bank has a designated Chief Anti Money Laundering Compliance Officer (CAMLCO) & Deputy CAMLCO at Head Office and BAMLCO at branches, who independently monitor, review & verify the transactions of the accounts to verify suspicious transactions. Manuals for prevention of money laundering have been prepared and transaction profile (TP) has been introduced. Training is continuously given to all categories of Officers and Executives for developing awareness and skill for identifying suspicious activities / transactions. Guidelines of Bangladesh Bank and instructions of Bangladesh Financial Intelligence Unit (BFIU) are properly followed for implementation in the Bank.

#### Statement of Directors' Responsibility to establish appropriate system of internal control

The Directors acknowledge their overall responsibility for the Bank's systems of internal control for establishing efficiency, effectiveness, reliability, timeliness, completeness and compliance with the applicable laws and regulations. This process ensures that a system of internal control in accordance with the best financial reporting practice was in place throughout the year and up to the date of the signing of financial statements for the year ended 31 December 2019. It also involved an assessment of the ongoing process for the identification, evaluation and management of individual risks and of the role of the various committees and the Bank's risk management functions.



#### Statement of Directors on adequacy of the system of internal control

The Directors have reviewed the effectiveness of the Bank's systems of internal control for the year ended December 31, 2019. The Board through the Audit Committee has supervised the policies and various parts of businesses to ensure an effective internal control system. The Bank's business strategy, significant policies for internal control system and risk management have been taken properly and internal audit and control has been accomplished as per requirement of the Bank Company Act 1991 (as amended up to the date), Bangladesh Bank guidelines, Corporate Governance Code of Bangladesh Securities and Exchange Commission etc.

#### Analysis of business performance and financials

Modhumoti Bank Limited is maintaining its performance consistently as if we review the Balance Sheet of the Bank as at December 31, 2019, year-on-year comparison reveals that total assets has a growth of 37.60% (Taka 19,434 million) at the end of 2019 compared to last year. The Balance Sheet Size has stood at Taka 71,126 million at the end of 2019. Loans & Advances has a growth of 19.48% (Taka 6,931 million) in 2019 and total balance has stood at Taka 42,507 million at the end of 2019. Investments has increased by Taka 8,077 million (growth 159%) in 2019 and total balance of it as on December 31, 2019 was Taka 13,163 million. Fixed Assets has increased by Taka 676 million at the end of 2019 mainly due to the adoption of IFRS 16. As per IFRS 16, all lease contracts (except that for low value assets) will be treated as finance lease and will appear in Balance Sheet in the name of "right-of-use (ROU) Assets". The Bank has recognized a total ROU Assets of Taka 669 million in the Balance Sheet during the year 2019.

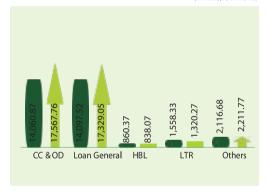
In the liability side of Balance Sheet as at December 31, 2019, we observed that deposit has a growth of 32.79% in 2019 and the balance has stood at Taka 50,121 million at the end of year 2019. Deposit book reveals that Short Notice Deposit (SND) has a growth of Taka 1,925 million (68%) and Fixed Deposits has a growth of Taka 10,250 million (40%) at the end of 2019. The Shareholders' Equity has a growth of 5.48% (Taka 343 million) at the end of year 2019 and the balance of it was Taka 6,600 million as on December 31, 2019.

Analysis of loan portfolio reveals that the Bank has focused on industrial loans in the form of working capital financing. The Bank has also had a portion of its total portfolio in work order financing.

#### a) Product-wise loans & advances:

In million Taka

Particulars	2019	2018
Cash credit and overdrafts	17,567.76	14,060.87
Loans (General)	17,329.05	14,097.52
House building loan	838.07	860.37
Loan against trust receipt	1,320.27	1,558.33
Other Loans	2,211.77	2,116.68
Sub-total	39,266.92	32,693.77
Bill purchased & discounted	3,240.34	2,881.88
Total	42,507.26	35,575.65



#### b) Category-wise allocation of loans and advances

In million Taka

Particulars	2019	2018
Agriculture, fishing, forestry and dairy firm	260.77	146.12
Industry (Other than working capital)	5,758.11	6,008.35
Working capital financing	9,567.08	8,630.83
Export credit	1,003.81	1,492.47
Import credit	1,406.48	3,450.22
Commercial credit	13,196.66	3,079.36
Constructions	8,071.31	4,597.47
Transport and Communication	694.39	688.66
Consumer Credit	484.52	401.87
Others	2,064.13	7,080.29
Total	42,507.26	35,575.65



The Board of Directors was reviewing loan proposals in a board meeting.

#### c) Sector-wise loans & advances

In million Taka

SI. No.	Particulars	2019	2018
1	Agriculture	260.77	97.60
2	Industry	18053.17	15,855.60
3	Constructions	7022.89	3,568.90
4	Power, Gas, Water & Sanitary Services	1902.57	982.90
5	Transport, Storage & Communication	694.39	811.80
6	Trade Services	5214.02	5131.80
7	Housing Services	543.57	1,494.50
8	Banking & Insurance	4628.97	4,526.20
9	Professional & Misc. Services	4186.91	3,106.35
	Total	42,507.26	35,575.65

#### d) Geographical location-wise allocations of loans and advances

In million Taka

Name of Divisions	2019	2018
Dhaka	34,714.19	30,440.00
Chattogram	5,316.18	3,975.05
Rajshahi	223.66	69.16
Sylhet	104.67	113.37
Khulna	1,916.29	743.86
Mymensingh	47.75	36.53
Rangpur	150.54	155.14
Barisal	33.96	42.55
Total	42,507.26	35,575.65

Modhumoti Bank Limited has been able to keep its NPL at 2.53% level at the end of 2019 although it has increased from last year's i.e. 1.83%. Industry average rate of NPL is 9.30% at the end of 2019. The Bank has further strengthened its recovery process and is regularly monitoring impaired loans which will be helpful for restraining NPL within a very low level in future.

Out of total deposit of Taka 50,121 million at the end of 2019, the deposit mix reveals that high cost deposit is 71.51% and no cost & low cost deposit is 28.49%. The Bank management will have to give concentration on improving the deposit mix by collecting more no cost & low cost deposit which will ultimately reduce the cost of deposit as well as cost of fund.

#### **Analysis of other performances**

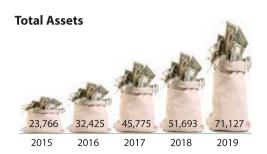
In million Taka

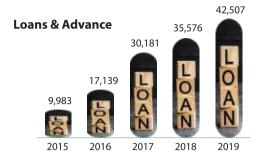
Particulars	2019	2018	Growth in Taka	Growth in percent
Import Business	23,657	20,040	3,617	18%
Export Business	20,855	20,005	850	4%
Bank Guarantee	17,990	11,034	6,956	63%
NRB Remittance	1,327	438	889	203%



Review of financial position as presented in the following graphs and tables reveals that the Bank has been able to maintain satisfactory growth of its total assets & other key performance indicators in spite of various challenges during the year 2019.

In million Taka





#### **Deposits**



#### Shareholders' Equity



#### **Quarterly & Annual Financial Performance**

In million Taka

Particulars	Q-1	Q-2	Q-3	Q-4	Total
A) Net interest income	478.43	505.26	460.99	401.57	1,846.25
B) Non-interest income	208.00	257.88	239.50	553.58	1,258.96
C) Operating income	686.43	763.14	700.49	955.15	3,105.21
D) Operating expenses	228.89	260.46	262.93	275.33	1,027.61
E) Operating profit (C-D)	457.54	502.68	437.56	679.82	2,077.60

#### **Analysis of Income Statement**

In million Taka

SI. No.	Particulars	2019	2018	Change in Amount	Change in %
1	Interest income	5,406.71	4,386.05	1,020.66	23.27%
2	Interest Expense	3,560.47	2,501.71	1,058.75	42.32%
3=1-2	Net interest income	1,846.25	1,884.33	(38.09)	-2.02%
4	Non-interest income	1,258.96	922.42	336.55	36.49%
5=3+4	Total operating income	3,105.21	2,806.75	298.46	10.63%
6	Operating Expenses	1,027.61	864.82	162.79	18.82%
7=5-6	Profit before provision	2,077.60	1,941.93	135.66	6.99%
8	Profit before Taxes	1,589.64	1,682.43	(92.79)	-5.52%
9	Provision for Taxes	798.35	700.44	97.91	13.98%
10=8-9	Net Profit After Tax (NPAT)	791.29	981.99	(190.70)	-19.42%

#### **Operating Expenses**

Operating expenses incurred for the year 2019 is Taka 1,027.61 million which was Taka 864.82 million for 2018. It has increased by an amount of Taka 162.79 crore (19%) in 2019. The main reason of increasing operating expense is depreciation charged (Taka 111.98 million) on the right-of-use (ROU) assets during the year 2019 which is almost 68% of total increase. But this increase of depreciation expense has no impact on cash outflow, although recognized & charged in Profit & Loss Account (P&L) as per IFRS 16. All other expenses mentioned in the P&L includes a portion of total increase which is Taka 51.32 million (32%). Salary expense has increased due to recruitment of experienced bankers for the new branches opened in 2019. Some officials have also been recruited for head office divisions as the Bank is in growing trend. Since the Bank has opened six new branches, hired new head office premises, expanded IT infrastructure, introduced new products & business lines, some development and branding & marketing related expenses were incurred in 2019.



#### **Vehicle Cost**

Total number of vehicles owned by the Bank is seven (07). The vehicles are generally used for carrying cash from feeding branch to other branches and for providing transport facilities to the officials for performing official duties. Total expenses incurred for vehicles under Bank's pool is Taka 2.18 million in 2019 as against Taka 2.48 million in 2018.

#### **Directors' Remuneration**

Directors are not eligible to any remuneration other than that for attending any meeting of the Board and its Committees. The Bank pays Taka 8,000 to each Director for attending a meeting in compliance with the BRPD Circular letter no. 11 dated October 04, 2015 of Bangladesh Bank subject to deduction of 10% tax at source. In the year 2019, a total amount of Taka 1.808 million has been paid by the Bank as Directors' fees and it was Taka 1.464 million in 2018.

#### **Contribution to the National Exchequer**

Modhumoti Bank Limited is one of the largest tax payers among peer banks in the country's banking sector and regularly performing its obligations both as a corporate tax payer as well as deducting authority as per provision of tax laws applicable in Bangladesh. During the year 2019, the Bank has contributed a total amount of Taka 1,379.54 million to the govt. exchequer which is presented as under:

In million Taka

Particulars	Year	Contribution
Corporate Tax, withholding tax,	2019	1,379.54
VAT and excise duty	2018	979.20

#### **Key Performance Feature & Ratio**

Particulars	Dec - 2019	Dec - 2018
Net Asset Value per share (NAV) [in Taka]	13.91	13.18
Earnings per share (Taka)	1.67	2.07
Net Operating Cash Flow Per Share (NOCFPS)	14.95	0.91
Return on asset (ROA)	1.29%	2.02%
Return on equity (ROE)	12.31%	16.38%
NPL	2.53%	1.83%
Yield on Advance	12.83%	12.48%
Cost of deposit	6.88%	6.68%
Cost of administration	1.72%	1.74%
Cost of fund	8.60%	8.42%
Spread	4.23%	4.05%

#### **Appropriation of profit**

The profit available for distribution after complying with regulatory requirements is presented in the following table:

In million Taka

Particulars	2019	2018
Net Profit After Tax (NPAT)	791.29	981.99
Less: Statutory Reserve (20% on Profit before Tax)	317.93	336.49
Retained Surplus during the year	473.36	645.50
Add: Retained Surplus from the previous year	5.17	37.67
Distributable Profit for the year 2019	478.53	683.17

#### **Capital Management**

The challenges around capital management linked to regulatory metrics have increased following the strengthening of the regulatory capital framework after the global financial crisis. Banks are required to significantly increase the quantity and the quality of their capital. New capital buffers and a leverage based requirement have been introduced to reinforce the robustness of the regulatory capital framework.

In terms of Section 13 (2) of the Bank Company Act 1991, the Guideline on Risk Based Capital Adequacy (RBCA) under Basel-III issued vide BRPD Circular No.18 dated December 21, 2014 (effective from January 01, 2015), BRPD Circular No.2 dated March 04, 2015, and BRPD Circular No. 5 dated May 31, 2016, the calculation of Capital to Risk Weighted Asset Ratio (CRAR) is done at the end of every quarter in a year.

As per Basel III guideline, banks are required to maintain 'minimum Total Capital Ratio' of 10% including 'Common Equity Tier-1 Capital Ratio' of 4.50%. Additionally, banks have to maintain 'Capital Conservation Buffer' of 2.50% by the end of the year 2019. Modhumoti Bank Limited has able to maintain CRAR at 13.92% at the end of 2019 due to its strong capital base. As a result of our efficient Balance Sheet management, the Bank has consistently been maintaining all Basel ratios as per Basel guidelines (ref: BRPD Circular No. 18, dated December 21, 2014).

Total regulatory capital of the Bank at the end of December 2019 is presented below:

In million Taka

Particulars	2019	2018
Tier-I Capital	6,595	6,256
Tier-II Capital	642	514
Total Capital	7,237	6,771
Total RWA	52,011	45,008
CRAR (Percentage)	13.92%	15.04%

For risk management, the Bank is emphasizing on completion of credit rating of all eligible unrated corporate and medium customers by external credit rating agencies and also emphasizing on restructuring of asset portfolio to low risk based assets. Moreover, the Bank is in the process of building up a platform to transfer from the standardized approach of risk measurement to more advanced version of Internal Risk Based Approach in evaluation of risk exposure of the Bank.

# **Credit Rating**

Bangladesh Bank vide BRPD Circular No.06 dated July 05, 2006 has made it mandatory for the banks to have themselves rated. Accordingly, credit rating of Modhumoti Bank Limited is being done by Credit Rating Agency of Bangladesh Limited (CRAB), one of the oldest rating agencies of the country. Meanwhile, they have completed their working papers based on the audited Financial Statements for the year ended December 31, 2019 and affirmed that the rating of the Bank is 'A2' in the long term category. Three years rating is summarized as under:

Particulars	Credit Rating		
1 di dicului 3	Year-2019	Year-2018	Year-2017
Long Term	A <sub>2</sub>	A2	Аз
Short Term	ST-2	ST-2	ST-2
Outlook	Stable	Stable	Stable
Date of Rating	01 July 2020	30 June 2019	27 June 2018
Validity	30 June 2021	30 June 2020	30 June 2019

# **Events subsequent to the Balance Sheet date**

The Directors are aware of following matter or circumstance that has arisen since the end of the year 2019 up to the date of approval of financial statements by the Board of Directors of the Bank that may significantly affect the operations of the Bank, the results of its operations or its state of affairs:

- The COVID-19 (Corona Virus) pandemic has evolved rapidly in 2020 and it impacts how Banks & other business entities evaluate and disclose events after the reporting date ('subsequent events'). The World Health Organization (WHO) declared a global pandemic due to Corona Virus related respiratory disease commonly called as COVID-19 after the Balance Sheet date of the Bank on March 11, 2020. Along with many other countries of the world, the Government of Bangladesh initiated a lockdown from March 26, 2020 to May 30, 2020 to contain the spread of novel coronavirus 2019 known as Covid-19.
- The Board of Directors of the Bank has recommended 5.5% stock dividend and 4.5% cash dividend for the year 2019 for approval of the shareholders in the Annual General Meeting.

## **Corporate Social Responsibility**

Modhumoti Bank has already promulgated a well-defined policy titled 'Corporate Social Responsibility (CSR) Policy of Modhumoti Bank Limited' with some specific objectives prepared in the light of Bangladesh Bank's guidelines stating the Bank's commitment to its stakeholders to conduct business in an economically, socially and environmentally sustainable manner that is transparent and ethical so that stakeholders are not negatively impacted for the activities of the Bank. The stakeholders include employees, investors, shareholders, customers, business partners, clients, civil society groups, Government and non-government organizations, local communities, environment and society at large. Our approach continues to focus on two key priorities: contributing to sustainable economic growth and being a responsible company.

Our system of corporate governance provides the basis for the responsible management, transparency of processes and compliance to regulatory bodies with a focus on sustainable value creation. Since inception, the Bank actively participated in many endeavor as part of the CSR activities of the Bank. Sustainable Finance Unit of the Bank looks after the CSR activities of the Bank including reporting in the prescribed format to Bangladesh Bank in timely manner.

## **Corporate Governance**

Successful value added business is profoundly dependent upon transparency, internal and external confidence and trust. Corporate governance, i.e., an application of set of processes, mechanism, customs, policies, laws to attain certain sets of objectives, corporate mission and vision with regard to protect the interest of stakeholders, contributes to the efficiency of an organization enabling them to compete in a sustained way, maintaining integrity in the organization and also managing risk of the organization. Good governance is manifested through adherence to ethical business norms, a firm commitment to values and compliance with applicable laws and regulations, while enhancing shareholders value.

Since inception in 2013, Modhumoti Bank Limited focuses on ethics, governance and transparency. We are committed to maintain full compliance with the laws, rules and regulations that govern our businesses. The main objective is to develop a strong, sustainable and competitive company in the best interest of its shareholders, employees, business associates and society at large.

# **Corporate Governance Framework**

The Board of Directors of Modhumoti Bank Limited is aware on separate roles of the Board and Management, as stipulated in Bangladesh Bank's BRPD Circular No.11 dated 27 October 2013. The Board acknowledges the greater responsibility of prioritizing accomplishment of transparency, accountability and professionalism through formulation of appropriate policies and execution thereof by deploying proper resources and engaging prudent Management, while the Management under guidance of Managing Director & CEO is responsible to execute such policies and procedures set by the Board for the greater interest of shareholders and other stakeholders of the Bank.

# The Board and its Committees

The number of directors on the Board is determined by the meeting of shareholders, which shall not be less than 7 or more than 20. The election of Board members follows the resolution of the shareholders' meetings, as set out in the Bank's Articles of Association. Besides, election/re-election of directors is required to be dealt as prescribed by Bangladesh Bank.

The Board of Directors of Modhumoti Bank Limited plays pivotal role in bank-governance through their far sighted decision and visionary leadership that drive the company to keep sustainable growth. The Board appoints one of its directors as the Chairman and one as the Vice-Chairman. The Chairman presided over the meetings and headed Board's activities. All the assistive committees according to Bangladesh Bank's guidelines have already been formed and are playing pro-active roles in formulation of the Bank's goals, policies and strategic direction.

In the Sixth Annual General Meeting held on September 19, 2019, the Board constituted with 18 members. In 2019, the Board approved and ratified many policies and operating manuals as proposed by the Management from time to time to run the operation more smoothly and also reviewed effectiveness thereof and also approved necessary measures to accomplish the commitment for ensuring corporate governance and professionalism.

In accordance with BRPD Circular No. 11 dated October 27, 2013; the Board has formed the Executive Committee of the Board of Directors consisting of seven members under chair of Barrister Sheikh Fazle Noor Taposh. The Board has also formed an Audit Committee consisting of 3 (three) members under chair of Mr. Shaikh Salahuddin, Vice-Chairman of the Board of Directors and a Risk Management Committee consisting of 5 (five) members under chair of Mr. Mostafa Kamal. The Bank had no independent directors till to the date of December 31, 2019. Activities of the Committees are dealt according to Terms of Reference (ToR) approved by the Board under terms stated in the circulars of Bangladesh Bank. Minutes of the Committee meetings are presented for ratification before the meeting of the Board of Directors. The Company Secretary of the Bank also acts as secretary of these Committees and attends the meetings of the Board of Directors and its Committees. Sometimes other Executives are invited to attend meetings when required, provided that they do not attend such part of a meeting of the Board of Directors which involves consideration of an agenda item relating to their personal matters.

# **Meeting of Directors in 2019**

In 2019, 11 (eleven) meetings of the Board of Directors were held. Besides, 13 (thirteen) meetings of Executive Committee (EC), 4 (four) meetings of Audit Committee (ACB) and also 4 (four) meetings of Risk Management Committee (RMC) were held and attendance of the Directors in these meetings were satisfactory. Directors who could not attend the meeting(s) were granted leave of absence by the Board. The status of the attendance is presented below:

Attendance of Directors in Board Meeting held in 2019:

Name	Designation	No. of meetings attended
Mr. Humayun Kabir	Chairman	11
Mr. Shaikh Salahuddin, MP	Vice Chairman	6
Mr. Sheikh Fazle Noor Taposh	Director	11
Mr. Mohammad Ismail Hossain	Director	10
Mr. Nemai Kumer Saha	Director	7
Mr. Salahuddin Alamgir	Director	10
Mr. Mostafa Kamal	Director	4
Mrs. Tanjima Binthe Mostafa	Director	4
Mr. Humayun Kabir Bablu	Director	6
Mrs. Shahana Yasmin	Director	5
Mrs. Sultana Jahan	Director	9
Mr. A. Mannan Khan	Director	10
Mrs. Ferdousi Islam	Director	7
Mr. Manwar Hossain	Director	7
Mr. Tanveer Ahmed Mostafa	Director	3
Mr. Md. Mahbubur Rahman	Director	9
Mr. Didarul Alam, MP	Director	3
Mrs. Syeda Sharmin Hossain	Director	11

# **Pattern of Shareholding**

The Authorized Capital of Modhumoti Bank Limited is Taka 20,000.00 (twenty thousand) million divided into 2,000.00 million ordinary shares of Taka 10.00 each. The Paid-up Capital of the Bank was Taka 4,746.00 million divided into 474.60 million ordinary shares as of 31 December 2019. The Bank's shares are yet to be floated through initial public offering (IPO) nor listed with any stock exchange. The Board members collectively represented 72.57% of total outstanding paid-up capital of the Bank at the end of 2019, which was also 72.57% in 2018. Pattern on shareholding according to structure by Bangladesh Securities and Exchange Commission (BSEC) is reported below:

- (A) Share held by Parent/Subsidiary/Associated Companies and other related parties: Nil
- (B) (i) Shares held by Directors and their spouses and minor children as at 31 December 2019:

SL.	Name	No. of Shares	% of total Shares	Nominating Shareholder's (Institution) Name	Remarks
1	Mr. Humayun Kabir	12,600,000	2.655%	_	
	& Spouse	12,000,000	2.033%		
2	Mr. Shaikh Salahuddin	20,000,000	0.4100/		Both are
	& Spouse	39,900,000	8.410%		Directors.
3	Mr. Sheikh Fazle Noor	42,000,000	0.0500/		
)	Taposh & Spouse	42,000,000	8.850%		
4	Mr. Mohammad Ismail	21 000 000	4.4250/	M/s. Sharmin Apparels	
4	Hossain & Spouse	21,000,000	4.425%	Limited	
5	Mr. Nemai Kumer Saha	21 500 000	6.6270/	M/s. Sandhani Life	
)	& Spouse	31,500,000	6.637%	Insurance Co. Limited	
6	Mr. Salahuddin	42.000.000	0.0500/		Both are
0	Alamgir & Spouse	42,000,000 8.850%			Directors.
1		1		I .	

SL.	Name	No. of Shares	% of total Shares	Nominating Shareholder's (Institution) Name	Remarks
7	Mr. Mostafa Kamal	21,000,000	4.425%	M/s. Tanveer Oils	
	& Spouse	21,000,000		Limited	
8	Mrs. Tanjima Binthe	21,000,000	4.425%	M/s. Everest Power	
	Mostafa & Spouse	21,000,000	7.725/0	Generation Co. Limited	
9	Mr. Humayun Kabir	21,000,000	4.425%		
	Bablu & Spouse	21,000,000	4.423%		
10	Mrs. Shahana Yasmin	20,000,000	9.4100/		Both are
10	& Spouse	39,900,000	8.410%		Directors.
11	Mrs. Sultana Jahan	42,000,000	0.0500/		Both are
' '	& Spouse	42,000,000	8.850%		Directors.
12	Mr. A Mannan Khan	21 000 000	4.4250/	M/s. Mango Teleservices	
12	& Spouse	21,000,000	,000,000 4.425%	Limited	
13	Mrs. Ferdousi Islam	21 000 000	4.4250/	M/s. Azbal International	
13	& Spouse	21,000,000	4.425%	Limited	
14	Mr. Manwar Hossain	10 500 000	2.2120/	M/s. Anwar Jute	
14	& Spouse	10,500,000	2.212%	Spinning Mills Limited	
15	Mr. Tanveer Ahmed	12 600 000	2.6550/	M/s. Meghna Flour &	
13	Mostafa & Spouse	12,600,000	2.655%	Dal Mills Limited	
16	Mr. Md. Mahbubur	10.500.000	2.2120/	M/s. Mona Financial	
10	Rahman & Spouse	10,500,000	2.212%	Consultancy &	
				Securities Limited	
17	Mr. Didarul Alam	0.400.000	4.7700/		
17	& Spouse	8,400,000	1.770%		
18	Mrs. Syeda Sharmin	0.400.000	4.7700/	M/s. Sharmin Fashions	
10	Hossain & Spouse	8,400,000	1.770%	Limited	

- (ii) Shares held by Chief Executive Officer, Company Secretary, Chief Financial Officer, Head of Internal Audit and their spouses and minor children: Nil
- (C) Executives ('executive' means top 5 (five) salaried employees of the company, other than the Directors, Chief Executive Officer, Company Secretary, Chief Financial Officer and Head of Internal Audit): Nil
- (D) Shareholders holding ten percent (10%) or more voting interest in the company: Nil

## **Auditors' Report**

The Board of Directors reviewed the Auditors Report issued by the Bank's auditor, MABS & J Partners, Chartered Accountants based on the audited financial statements of the Bank for the year ended on 31 December 2019. The auditors didn't raise any material misstatement or significant disagreement during review of the Bank's financial statements. The Board also reviewed auditors' opinion/suggestions made under a separate management letter likely to give strategic directions/ guidelines to the Bank Management for further improvement.

## **Retirement and Re-election of Directors**

In terms of Section 91(2) of the Companies Act 1994 and according to the Articles of Association of the Bank, one-third Directors shall retire from office at the Seventh Annual General Meeting of the Company. According to Articles of Association, a retiring Director is eligible for re-election. Further, the election/ re-election of Directors requires to be dealt according to BRPD Circular No. 11 dated 27 October 2013 of Bangladesh Bank following Bank Companies Act 1991 and amended thereof.

Considering the relentless commitment and efforts in achieving various business parameters, the growth targets and the actual result earned, Mr. Md. Shafiul Azam, Managing Director & CEO has been reappointed by the Board for the second term of his service with the Bank for the period from 8<sup>th</sup> August 2019 to 7<sup>th</sup> August 2022. Managing Director's salary and other benefits have been disclosed in the Bank's financial statements for the year ended December 31, 2019 as per Bangladesh Bank guidelines.

## **Appointment of Auditors**

As per section 210 of the Companies Act 1994 the present auditor named, MABS & J Partners, Chartered Accountants, was appointed in the Sixth Annual General Meeting held on September 19, 2019. At any annual general meeting, a



retiring auditor may be reappointed if they are eligible for being reappointed as per The Companies Act 1994, regulation of Bangladesh Bank & the Bangladesh Securities & Exchange Commission (BSEC) and they have expressed their willingness to be reappointed. Since the external auditor has expressed their willingness for reappointment, the Audit Committee & the Board may consider their proposal which will finally be approved and their remuneration will be finalized at the upcoming Annual General Meeting. Further, obtaining subsequent approval from Bangladesh Bank is required. The appointed external auditors shall have accreditation with them.

#### **Future outlook**

Modhumoti Bank Limited is making progress on embedding sustainability into business despite challenging market conditions which are sometimes volatile as witnessed in recent times. In 2019, Modhumoti Bank Limited made good progress on executing our strategy and improving returns. Our progress gives us confidence that by continuing to build our businesses through targeted deployment of financial resources and investments in talent and technology, we have scope to do better. We can accelerate our growth and achieve increased returns for the shareholders in the years ahead.

We shall remain as a well-diversified bank for providing excellent products and services to our customers and clients. Our business model enables us to leverage resource and relationship to produce long-term sustainable outputs for our stakeholders. These outputs provide combined value for our stakeholders, helping people to rise.

We have a strong capital base and have acquired a quality business portfolio and diversity to help us boost our revenue earnings. Our presence in the market is growing steadily and we are in the process of further improving our presence in all areas of operations. We have professional Bankers with profound managerial talents & experience and perhaps most importantly, we have a hard earned reputation as one of the top service providers among the fourth generation banks in the industry, which has already been reflected in balance of key financial performance metrics and broader strategic non-financial measures focusing on the impact we have on our customers and clients, colleagues, and the benefit we bring to society via our citizenship activity. These measures are underpinned by how we behave towards all our stakeholders through our conduct and our culture. Performance against our financial metrics and strategic non-financial performance measures is directly linked to executive remuneration, and influences incentive outcomes for our employees more broadly. This approach supports us in our work to deliver positive outcomes for all our stakeholders. We remain convinced that if we work hard with dedication, passion and creativeness to seize the opportunities ahead of us, our future will be bright.

# **Acknowledgement**

We would like to take the opportunity of expressing our heart-felt appreciation and gratitude to the Government of the People's Republic of Bangladesh, Ministry of Finance, Bangladesh Bank, Bangladesh Securities and Exchange Commission, Registrar of Joint Stock Companies and Firms for their kind cooperation, valuable guidance and advice provided to the Bank from time to time. Prudent guidance and invaluable advice of our regulators especially from Bangladesh Bank has helped us to be governed adhering compliances over the years. We also thank to our external auditor who has given us their continuous guidance on different risk management and control aspects for sustainable business growth.

We remain grateful and also express our thanks and gratitude to our valued shareholders, customers, patrons and well-wishers at home and abroad for their continued support and cooperation to put the Bank at a distinctive edge. We believe, to achieve our aim of becoming the best private commercial Bank in Bangladesh, we shall be continuing to provide our customers with brilliant services and a seamless experience across all our channels.

We also expresses deep appreciation to the Management and all employees including sub-staffs for their enthusiasm in developing all the business models, policies & procedures and implementing an effective control system and also for their insatiable passion to improve process and platforms by embracing new and better ways of doing things to place the Bank to be a prestigious one.

We wholeheartedly appreciate the sincere effort along with combined and incessant support of the Board of Directors by all of its Committees for their wise counsel and guidance in matters of governance and strategic direction which has set strong foundation for sustainable growth and acts as an engine for responsible growth that is producing stronger financial results and sustainable growth.

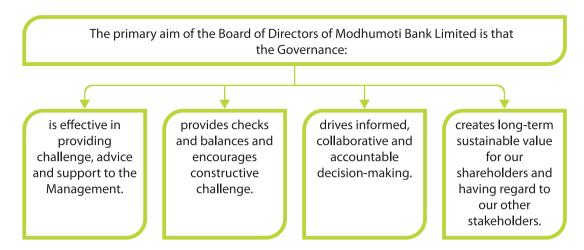
We will accelerate our digital journey, and continue to play a leading role in capturing innovation and bringing it to life, at scale, for our customers and clients. We know that we must stay focused and maintain our pace to continue the momentum. Lastly, I personally, would like to thank my colleagues at the Board again for their valuable time and contributions in guiding the Bank to the right direction and also like to thank all of our stakeholders for their continuous support and trust on us.

We look forward to delivering for all of our stakeholders in 2020 and beyond.

On behalf of the Board of Directors

Humayun Kabir Chairman

# Brief Report on Corporate Governance



Modhumoti Bank Limited always conducts its business in an open and transparent manner. The Board of Directors of Modhumoti Bank Limited recognizes the importance of effective corporate governance and is committed to ensure the sustainability of the Bank's business and operations by integrating good governance, ethics and business integrity into the strategies and operations of the Bank. The Board also believes in adopting not only the Corporate Governance Code 2018 of Bangladesh Securities and Exchange Commission (BSEC) but also the international best practices in this area for improving Governance and promoting success for the long-term benefit of our stakeholders.

Corporate governance is the mechanisms, processes and relations by which the entities are controlled and directed to bring transparency, accountability and professionalism in the management system of a corporate body that enhances the credibility and acceptability of the organization to the shareholders, employees, potential investors, customers, lenders, government and regulators and all other stakeholders. Alike other sectors, effective corporate governance is critical to the proper functioning of the banking sector and the economy as a whole. Banks serve a crucial role in the economy by intermediating funds from savers and depositors to activities that support enterprise and help drive economic growth. Banks' safety and soundness are keys to financial stability, and the manner in which they conduct their business, therefore, is central to economic health.

A lack of corporate governance can lead to profit loss, corruption and a tarnished image, not only to the corporation, but to the society, or even worse will influence global as a whole. Governance weaknesses at banks that play a significant role in the financial system can result in the transmission of problems across the banking sector and the economy as a whole. Poor corporate governance can create potential conflicts of interests, expropriation and unfair of minority shareholders. It only benefits the parties involved but do not affect value to other stakeholders, small shareholders with little impact on the stock price are brushed aside to make way for the interests of majority shareholders and the executive board. It can greatly eroded public confidence and tarnished society, or worldwide as a whole.

# **Corporate Governance Framework**

Corporate governance is the structures and processes for the direction and control of companies. It is also about the relationships among the Management, Board of Directors, controlling shareholders, minority shareholders and other stakeholders. Corporate governance makes companies more accountable and transparent to investors and gives them the tools to respond to legitimate stakeholder concerns such as sustainable environmental and social development. It contributes to development and increased access to capital encourages new investments, boosts economic growth, and provides employment opportunities.

Corporate governance determines the allocation of authority and responsibilities by which the business and affairs of a Bank are carried out by its Board and Senior Management, including how they:

- set the bank's strategy and objectives;
- select and oversee personnel;
- operate the bank's business on a day-to-day basis;
- protect the interests of depositors, meet shareholder obligations, and take into account the interests of other recognized stakeholders;
- align corporate culture, corporate activities and behavior with the expectation that the bank will operate in a safe and sound manner, with integrity and in compliance with applicable laws & regulations; and
- establish control functions.



A Bank through its Board and Board's Committees endeavors to strike and deliver the highest governing standard for the benefits of stakeholders. In fact, corporate governance leads to good governance, which is also an integral part of sustainable economic development. The three important constituents of corporate governance are Board of Directors which is comprised with non-executive Directors in Bangladesh, Shareholders and lastly but essentially, the Management, who are solely responsible for ensuring interest of other stakeholders, such as depositors, creditors, clients, employees, regulators etc.

The important role of the shareholders is to hold the Board accountable for the proper governance of a company by enabling the Board to provide them periodically the required information in a transparent manner about activities and progress of the company. The Management has the responsibility to undertake management of an organization in accordance with the direction provided by regulators as well as the Board, to put adequate control systems in place and to ensure their operation and to provide information to the Board timely and transparently, which enables the Board to monitor accountability of the Management.

# **Common Principles of Corporate Governance**

Governance structures and principles identify the distribution of rights and responsibilities among different participants in an organization and include the rules and procedures for making decisions in corporate affairs. In other words, corporate governance contributes to the efficiency of an organization enabling them to compete in a sustained way, maintaining integrity in the organization and also managing risk of the organization. Commonly accepted principles of corporate governance include:

- Rights and equitable treatment of shareholders: Organizations should respect the rights of shareholders and help shareholders to exercise those rights by effectively communicating information that is understandable and accessible and encouraging shareholders to participate in general meetings.
- Interests of other stakeholders: Organizations should recognize that they have legal and other obligations to all legitimate stakeholders.
- Role and responsibilities of the Board: The Board needs a range of skills and understanding to be able to deal with various business issues and have the ability to review and challenge management performance. It needs to be of sufficient size and have an appropriate level of commitment to fulfill its responsibilities and duties.
- Integrity and ethical behavior: Ethical and responsible decision making is not only important for public relations, but it is also a necessary element in risk management and avoiding lawsuits.
- Disclosure and transparency: Organizations should clarify and make publicly known the roles and responsibilities of Board and Management to provide shareholders with a level of accountability. They should also implement procedures to independently verify and safeguard the integrity of company's financial reporting. Disclosure on material matters should be disclosed timely to ensure that all investors have access to clear, factual information.

### **Corporate Governance at Modhumoti Bank Limited**

Modhumoti Bank Limited is registered as a public limited company under Companies Act 1994, licensed by Bangladesh Bank under Bank-Company Act 1991 and amended thereafter and guided mainly by Bangladesh Bank in its corporate governance practices. The Bank is yet not listed with any stock exchange.

Bangladesh Bank has issued following Circulars/Circular Letters wherein separate roles and responsibilities of the Board and Management have been defined and appointment procedures have been stated as guideline, which are to be followed by all banks:

- BRPD Circular No. 11 dated 27 October 2013: Formation & Responsibilities of Board of Directors of a Bank Company;
- BRPD Circular Letter No. 18 dated 27 October 2013: Appointment and Responsibilities of Chief Executive of a Bank-Company;
- BRPD Circular Letter No. 19 dated 27 October 2013: Contractual appointment of Advisor and Consultant in a Bank-Company;
- BRPD Circular Letter No. 20 dated 23 December 2014: Appointment and Responsibilities of Chief Executive of a Bank-Company;
- BRPD Circular Letter No. 11 dated 04 October 2015: Payment of honorium & travelling expenses for attending meeting of the board of directors;
- BRPD Circular No. 14 dated 18 October 2018: Formation and Responsibilities of Board of Directors of a Bank-Company;

- BRPD Circular No. 18 dated 24 December 2018: Removal of disparity in age limit between Chief Executive and other Contractual Officials of a Bank-Company;
- BRPD Circular Letter No. 26 dated 24 December 2018: Appointment and Responsibilities of Chief Executive of a Bank-Company

Besides, Bangladesh Securities and Exchange Commission (BSEC) has introduced Corporate Governance Code in 2012 and thereafter amended in 2018, which is to be followed by listed banks and the banks who will submit their appeal for being listed to the BSEC. The Bank's corporate governance philosophy encompasses not only regulators and legal requirements but also various internal rules, policies, procedures and practices based on the best practices of local banks. At Modhumoti Bank, due importance is given to major parameters of corporate governance such as Board system and its independence, function of Board's sub-committees, internal control over financing reporting, transparency, disclosures and compliance etc. All our Banking activities are guided by key principles of good governance.

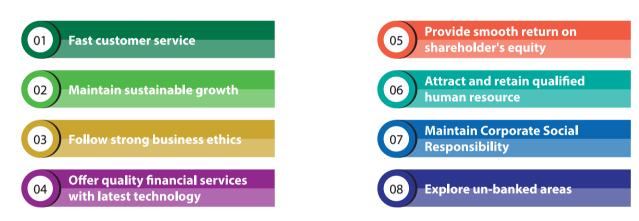
## Vision, Mission and Values

Vision, Mission and Values statements are crucial to communicating the 'who, what and why' for an organization to corporate management, employees and users of the services. These are developed by leaders with inspiring words to convey the purpose, direction and driving forces of an organization clearly and concisely. MMBL, by creating clear, meaningful and reflective statements, powerfully communicate its intentions and motivate and inspire the employees to ensure proper understanding about the objectives of the organization following which they be able to make everyday decisions consistently.

#### **Vision**

Our vision is to lead the new generation of local commercial banks by excelling in customer delivery through insight empowered employees, smart use of technology and a full range of highest quality products and services.

## Mission



## **Core Values**





#### **Our Commitment**

- Focus on customers' satisfaction
- Committed to deliver best financial services to
  - Retail
  - Small and Medium Enterprises (SMEs)
  - Corporate
  - · Government and
  - Individual clients
- Planning strategies to meet the upcoming demands of the market
- Catering high degree of professionalism and use of modern technology
- Creating and maintaining long-term relationship based on mutual trust
- Sharing the values and beliefs of our customers
- Grow as our customers' grow
- Offering competitive pricing with no hidden costs
- Ensuring safety and security of the valuables of our customers put in trust with us.

# The Board of Directors

The Board of Directors of Modhumoti Bank Limited plays pivotal role in bank-governance through their far sighted decision and visionary leadership that drive the company to keep on track strongly towards sustainable growth. The Board is responsible for both designing and implementing governance mechanism including appointment and supervision of respective Board Committees and Top Management. According to the guidelines of Bangladesh Bank, the onus of setting strategic aims and goals of the company is also on the Board.

The number of directors on the Board is determined by the meeting of shareholders, which shall not be less than 7 (seven) or more than 20 (twenty), as set out in the Bank's Articles of Association. The election of Board members follows the resolution of the shareholders' meeting. Besides, election/ re-election of directors is required to be dealt following Companies Act 1994, Bank-Company Act 1991, as amended from time to time. At every annual general meeting, one-third of the directors shall retire. The retired directors may be re-elected, subject to complying rules/regulations of regulatory bodies in this regard. All the Directors of Modhumoti Bank Limited including the Chairman are Non-Executive directors except the Managing Director & CEO alike all other banks of the country. The Bank has not appointed any Independent Director till the end of 2019.

The Board elects one of its directors as the Chairman and one as the Vice-Chairman. The Chairman presided over the meetings and headed Board's activities. All the assistive committees according to Bangladesh Bank's guidelines have been formed and are playing pro-active roles in formulation of the Bank's goals, policies and strategic direction. The Management under leadership of Managing Director & CEO assumes responsibility for the day-to-day operations. The Managing Director & CEO is also an ex-officio member of the Board.

Company Secretary of the Bank attends the meetings of the Board of Directors regularly and Head of Finance & Accounts Division/Chief Financial Officer (CFO) also attends the meeting when it is required, provided that the CFO and/or the CS do not attend such part of a meeting of the Board of Directors which involves consideration of an agenda relating to their personal matters.

# **Roles and Responsibilities of the Board of Directors**

The Board of Directors performs very important role in the system of the corporate governance. The Board is accountable to the stakeholders and directs and controls the Management. It stewards the company, sets its strategic aim and financial goals and oversees their implementation, puts adequate internal controls in place and periodically reports the activities and progress of the company in a transparent manner to all the stakeholders, which may be illustrated as follows:

Governance: The Board establishes structures and processes to fulfill board responsibilities that consider the perspectives of investors, regulators and management, among others. The board selects its members and leader(s) via an inclusive and thoughtful process, aligned with company strategy.

- Strategy: The Board advises Management in the development of strategic priorities and plans that align with the mission of the organization and the best interests of stakeholders, and that have an appropriate short-, midand long-range focus. The board also actively monitors management's execution of approved strategic plans as well as the transparency and adequacy of internal and external communication of strategic plans.
- Performance: The Board reviews and approves company strategy, annual operating plans and financial plans. It also monitors management execution against established budgets as well as alignment with strategic objectives of the organization.
- Integrity: The Board sets the ethical tenor for the company, while management adopts and implements policies and procedures designed to promote both legal compliance and appropriate standards of honesty, integrity and ethics throughout the organization.
- Talent: The Board selects, evaluates and compensates the CEO and oversees the talent programs of the company, particularly those related to executive leadership and potential successors to the CEO. The Board communicates executive compensation and succession decisions in a clear manner.
- Risk governance: The Board understands and appropriately monitors the company's strategic, operational, financial and compliance risk exposures, and it collaborates with management in setting risk appetite, tolerances and alignment with strategic priorities.

According to Bangladesh Bank's BRPD Circular No. 11 dated October 27, 2013, the Board is responsible to set the vision, mission and policies of the Bank and to determine the goals, objectives and strategies to ensure efficient utilization of the Bank's resources. The roles and responsibilities of the Board of Directors include the followings:

- a) Work-planning and strategic management;
- b) Credit and risk management;
- c) Internal control management;
- d) Human resources management and development;
- e) Financial management;
- f) Formation of Board committees;
- g) Appointment of Managing Director & CEO etc.

## The Role and Responsibilities of the Chairman of the Board

The Chairman of the Bank has been elected from the non-executive Directors of the Bank. In the absence of the Chairman, the Vice-Chairman would preside over a particular Board Meeting and in his absence, the remaining members of Board of Directors would elect one of themselves as Chairperson for a specific meeting. In such case, the reason of absence of the regular Chairperson needs to be recorded in the minutes.

The Role and responsibilities of the Chairman of the Board of Directors of a bank-company is clearly stated in Bangladesh Bank's BRPD Circular No.11 dated 27 October 2013, which are meticulously followed by the Bank's Chairman:

- Set the Board's Agenda and plan Board Meetings;
- Chair all Board Meetings, directing debate towards consensus;
- Ensure the Board receives appropriate, accurate, timely and clear information;
- Chair the AGM and other Shareholders' Meetings to foster effective dialogue with Shareholders;
- Ensure that the Board sets and monitoring implementation of the Bank's direction and strategy effectively;
- Act as the Bank's lead representative, explaining aims and policies to the Shareholders;
- Ensure no participation in or interference into the administrative or operational and routine affairs of the Bank;
- Provide overall leadership to the Board, setting strategies and driving innovation, working closely with the CEO;
- Conduct (if required) on-site inspection of any bank-branch or financing activities under the purview of the oversight responsibilities of the Board.

# **Board's Committees and their Responsibilities**

Bangladesh Bank's BRPD Circular No.11 dated 27 October 2013 allowed a bank-company to form maximum three committees of the Board. Accordingly, the Board of Modhumoti Bank Limited has formed Executive Committee of the Board of Directors consisting of seven members under the chair of Barrister Sheikh Fazle Noor Taposh. The Board has also formed an Audit Committee under the chair of Mr. Shaikh Salahuddin, MP, Vice-Chairman of the Board consisting of three members and a Risk Management Committee under the chair of Mr. Mostafa Kamal, consisting of five members.

Activities of the Committees are dealt according to ToR approved by the Board under terms stated in the circulars of Bangladesh Bank. Minutes of the Committee meetings are presented for ratification before the meeting of the Board of Directors. The Company Secretary of the Bank also acts as secretary of the Committees and attends the meetings. Other executives are invited to attend meetings as and when required.

# **Board meetings and attendance**

Meeting of the Board of Directors is held on regular basis following minimum 7 days' Notice to every Director specifying day, date, time and full address of the venue, but emergency meeting may be called as and when required. The Agenda to be transacted at the meeting along with Memorandum [Notes to the Agenda] are to be circulated prior to the meeting. Supplementary items may be taken up for consideration with the permission of the Chair and with the consent of the majority of the Directors present in the meeting following BRPD Circular No. 11 dated September 17, 2018.

In the meeting, the Chairman of the Board of Directors allocates sufficient time for the Directors to consider each item of the agenda and allow them to discuss, inquire, and express opinions freely on the items of interest so that they can fulfill their duties to the best of their abilities.

In 2019, 11 (eleven) meetings of the Board of Directors were held including Special Board Meeting with officials of Bangladesh Bank. Besides, 13 (thirteen) meetings of Executive Committee (EC), 4 (four) meetings of Audit Committee (ACB) and also 4 (four) meetings of Risk Management Committee (RMC) were held and attendance of the Directors in these meetings were satisfactory. Directors who could not attend the meeting(s) were granted leave of absence by the Board.

# **Independence of Non-Executive Directors**

All the Directors of Modhumoti Bank Limited are Non-Executive Directors and they have full freedom to carry out their coveted responsibilities. They attend Board meeting regularly and participate in the deliberation and discussions effectively. They are actively involved in the matter of formulation of general strategies of the Bank, but they do not participate in or interfere into the administrative or operational or routine affairs of the Bank.

# **Independence of Chairmen of Board's Committees**

Chairmen of the committee(s) of the Board of Directors are enjoying full freedom to carry out their responsibilities.

## **The Executive Committee**

**Objective:** The Executive Committee has been formed to assist the Board, deliberate urgent and important management issues including sanctioning loans and advances except large loans and such matters for execution of operations of the Bank between intervals of Board meeting. The Committee performs within the delegated power/terms of reference from time to time as set by the Board of Directors in the light of prevailing rules/regulations. None of them are the members of Audit Committee of the Board.



The Executive Committee is seen in a meeting chaired by Barrister Sheikh Fazle Noor Taposh.

**Composition:** In compliance with BRPD Circular No. 11 dated 27 October 2013, the Board of Directors constituted the Executive Committee (EC) of the Board with 7 (seven) members, which was as follow as of 31 December 2019:

Name	Status in the Committee	Status in the Bank	No. of meetings attended
Mr. Sheikh Fazle Noor Taposh	Chairman	Director	13
Mr. Mostafa Kamal	Member	Director	5
Mr. Salahuddin Alamgir	Member	Director	13
Mr. Mohammad Ismail Hossain	Member	Director	13
Mr. Nemai Kumer Saha	Member	Director	7
Mr. Humayun Kabir Bablu	Member	Director	8
Mr. Manwar Hossain	Member	Director	7

**No. of Meetings and Attendance:** A total of 13 (thirteen) meetings of the Executive Committee have been held during 01 January 2019 to 31 December 2019 and attendance of the Directors in these meetings was satisfactory. Directors who could not attend the meeting(s) were granted leave of absence.

## **The Audit Committee**

**Objective:** To assist the Board of Directors with regards to auditing of financial reports, internal controls and internal audits, and to select and work in co-ordination with the Bank's external auditors. The Audit Committee assists the Board in fulfilling its oversight responsibilities. The Committee reviews the financial reporting process, the system of internal control and management of financial risks, the audit process, and the Bank's process for monitoring compliance with laws and regulations and its own code of business conduct.



The Audit Committee is seen in a meeting chaired by Mr. Shaikh Salahuddin, MP.

Composition: In compliance with Section 15Kha(2) of the Bank-Company Act 1991 (amended up to 2018), BRPD Circular No. 11 dated 27 October 2013; the Board of Directors constituted the Audit Committee (ACB) of the Board with following 3 (three) members and the Committee was in force during the year ended on December 31, 2019:

Name	Status in the Committee	Status in the Bank	No. of meetings attended
Mr. Shaikh Salahuddin	Chairman	Vice-Chairman	4
Mr. A Mannan Khan	Member	Director	4
Mr. Md. Mahbubur Rahman	Member	Director	4

**No. of Meetings and Attendance:** The Audit Committee shall conduct at least four meetings in a year and may call meeting at any time as per requirement. A total of 4 (four) meetings of Audit Committee have been held during 01 January 2019 to 31 December 2019.

# Major agenda covered in 2019

- Reviewed Bangladesh Bank's Comprehensive Inspection Report;
- Reviewed Audit and Inspection reports prepared by the Internal Control and Compliance Division (ICCD) of the Bank as well as external auditors;
- Reviewed actions taken by the Management in regard to deficiencies/lapses raised in the Bangladesh Bank Inspection Report and also by the internal and external auditors and inspection teams;



- Reviewed compliance status of audit objections and recommendations made by Bangladesh Bank inspectors, external and internal auditors;
- Reviewed draft financial statements for the year ended 2018 and recommended for approval, which have subsequently been approved by the Board of Directors and by the shareholders in the Sixth Annual General Meeting:
- Reviewed Management Report of the Bank received from the external auditors for the year ended on 31.12.2018

Financial Reporting, Transparency & Internal Control: The Audit Committee actively reviews appropriateness of the accounting policies and receives confirmation from the external auditor that Financial statements are prepared in line with the International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS). They also review annual internal audit plan, audit reports, risk management process of the Bank and Bank's technological needs. It also oversees discharging of responsibilities by the Bank's external auditors. The Committee reports on its activities to the Board of Directors from time to time by ratifying Minutes to the Board on a regular basis. If any significant deviation(s) was/were come to the notice of the Committee including the following findings, inform the Board of Directors of the Bank immediately upon receiving such findings:

- a. Report on conflicts of interests;
- b. Suspected or presumed fraud or irregularity or material defect in the internal control system;
- c. Suspected infringement of laws, including securities related laws, rules and regulations;
- d. Any other matter, which should be disclosed to the Board of Directors immediately.

The Audit Committee has a duty to report its performance to the Board of Directors and produce and publish its report at the Bank's Annual Report.

**Reporting of Internal Auditors to the Audit Committee:** Internal Control & Compliance Division has 03 units, (i) Audit & Inspection Unit, (ii) Monitoring Unit and (iii) Compliance Unit, who are performing the following core activities:

- Conducting comprehensive/surprise/special audit & inspection on branches and divisions/units of Head Office;
- Monitoring and reviewing the operational performance of various branches through examination of Quarterly Operations Report (QOR), Loan Documentation Checklist (LDCL), Departmental Control Function Checklist (DCFCL) etc. as part of risk management;
- Collecting compliance of the inspection/audit reports & complying regulatory requirements including directives of Bangladesh Bank.

### The Risk Management Committee

**Objective:** After identifying and assessing several risk factors like credit risks, foreign exchange risks, internal control and compliance risks, money laundering risks, information and communication risks, management risks, interest risks, liquidity risks etc.; the Risk Management Committee scrutinizes whether appropriate risk management measures are being put in place and applied and whether adequate capital and provision is being maintained against the risks identified. To play an effective role in mitigating impending risks arising out of business and reviewing strategies and policies for adopting changes by the Board to carry out responsibilities efficiently, the Risk Management Committee shall conduct at least four meetings in a year and may call meeting at any time as per requirement. The Committee may call the CEO, CRO/Head of Risk Management Division or any other Executive to attend the Committee meeting.



The Risk Management Committee is seen in a meeting chaired by Mr. Mostafa Kamal.

**Composition:** In compliance with Section 15Kha(3) of the Bank-Company Act 1991 (amended up to 2018), BRPD Circular No. 11 dated 27 October 2013; the Board of Directors constituted the Risk Management Committee with 5 (five) members, which was as follow as of 31 December 2019:

Name	Status in the Committee	Status in the Bank	No. of meetings attended
Mr. Mostafa Kamal	Chairman	Director	4
Mrs. Sultana Jahan	Member	Director	4
Mr. A. Mannan Khan	Member	Director	4
Mr. Didarul Alam	Member	Director	0
Mrs. Syeda Sharmin Hossain	Member	Director	3

**No. of Meetings and Attendance:** The RMC held 4 (four) meetings during 2019 having detailed discussions and reviewed session with the CEO as well as CRO/Head of RMD regarding their findings, observations and recommendations on many issues of bank affairs that need to be improved.

# Major agenda covered in 2019

- Reviewed monthly Risk Management Reports, half yearly Comprehensive Risk Management Reports (RMR) and advised the Management to take actions for diversifying loan portfolio;
- Reviewed the Capital Adequacy Statement of the Bank from time to time and advised for taking steps to increase the number of credit-rated borrowers as well as credit-rated loan amount for decreasing the credit risk weighted asset and maintaining regulatory limit of Capital to Risk Weighted Asset Ratio (CRAR);
- Reviewed Risk Appetite Statement (RAS), Large Loans and its concentration and Credit Risk Assessment of Top-20 Borrowers and Resolution Report, which enable the Bank to get ready with a roadmap of the risk resolution towards enriching the risk resilience capacity;
- Reviewed the Stress Test Reports of the Bank on quarterly basis and advised the Management to pursue loans with adequate collateral to avoid additional capital deployment and recovery of loans in case of default;
- Reviewed Management Action Triggers (MAT) to warn against breach of limit position, which are one of the important tools for risk management in banks, especially in implementation of Pillar 2 Supervisory Review process as per Basel III;
- Reviewed the Comprehensive Risk Management Rating of the Bank based on December-2018 and June-2019 and advised the Management to take appropriate steps to comply the suggestions of Bangladesh Bank;
- Reviewed Risk Management Policies and Effectiveness of Risk Management Functions;
- Reviewed Green Banking activities and CSR activities of the Bank etc.;

The Risk Management Committee works to develop an integrated and institution-wide risk culture, based on a full understanding of the risks it faces and how they are managed by the Bank, considering risk tolerance and appetite. They work to promote a better risk culture at all levels of the Bank which will ultimately assist in setting standards for risk management practices.



The Sixth Annual General Meeting held on 19 September 2019

## Attendance of Directors in Board Meetings held in 2019

The status of attendance is stated below:

Name	Designation	Attendance in Board Meetings
Mr. Humayun Kabir	Chairman	11
Mr. Shaikh Salahuddin	Vice-Chairman	6
Mr. Sheikh Fazle Noor Taposh	Director	11
Mr. Mohammad Ismail Hossain	Director	10
Mr. Nemai Kumer Saha	Director	7
Mr. Salahuddin Alamgir	Director	10
Mr. Mostafa Kamal	Director	4
Mrs. Tanjima Binthe Mostafa	Director	4
Mr. Humayun Kabir Bablu	Director	6
Mrs. Shahana Yasmin	Director	5
Mrs. Sultana Jahan	Director	9
Mr. A. Mannan Khan	Director	10
Mrs. Ferdousi Islam	Director	7
Mr. Manwar Hossain	Director	7
Mr. Tanveer Ahmed Mostafa	Director	3
Mr. Md. Mahbubur Rahman	Director	9
Mr. Didarul Alam	Director	3
Mrs. Syeda Sharmin Hossain	Director	11

# **Annual Appraisal of the Board's Performance**

At Modhumoti Bank Limited, the Board sets and approves business target at the beginning of each year and monitors the status of the same periodically to ensure achievement of the target. The Board's performance is mostly dependent on the achievement (under or over) of business target. Besides, the performance reports of supporting committees of the Board are also placed in the Board meeting. Shareholders evaluate performance of the Board at Annual General Meeting (AGM) through evaluation of financial position and performance of the Bank, its adequacy and effectiveness of internal control system and overall governance mechanisms. The shareholders also ask questions and make queries to the Board of Directors during AGM and the Chairman of Board gives a patient hearing and response to their queries.

## **Policy on Induction of Directors**

The policy on training of Directors includes providing information on the latest update related to banking business such as relevant laws, policy guideline, circulars, notifications, directives, rules and regulations issued by the regulatory authorities; so that they could effectively discharge their responsibilities as a Director of the Bank. They also may participate in the programs and seminars organized by various professional bodies at home and abroad on business, economic, technical, professional and corporate governance issues.

## **Ownership Composition**

The Authorized Capital of Modhumoti Bank Limited is Taka 20,000.00 (twenty thousand) million divided into 2,000 million ordinary shares of Taka 10.00 each. The Paid-up Capital of the Bank was Taka 4,746.00 million divided into 474.60 million ordinary shares as of December 31, 2019. The Bank's shares are yet to be floated through initial public offering (IPO). Bangladesh Bank has allowed time extension for IPO till 2019 and the Bank has already applied for further extension, which is yet under their consideration. The Board members collectively represented 72.57% of total outstanding paid-up capital of the Bank at the end of 2019, which was also 72.57% in 2018.

## **Directors' Shareholding Status**

Shareholding details of the Directors as of 31 December 2019 are stated below:

SI.	Name of the Directors	Status	Number of Shares
1	Mr. Humayun Kabir	Chairman	12,600,000
2	Mr. Shaikh Salahuddin	Vice-Chairman	18,900,000
3	Mr. Sheikh Fazle Noor Taposh	Director	42,000,000
4	Sharmin Apparels Limited		
	Represented by Mr. Mohammad Ismail Hossain	Director	21,000,000
5	Sandhani Life Insurance Company Limited		
	Represented by Mr. Nemai Kumer Saha	Director	31,500,000
6	Mr. Salahuddin Alamgir	Director	21,000,000
7	Tanveer Oils Limited		
	Represented by Mr. Mostafa Kamal	Director	21,000,000
8	Everest Power Generation Company Limited		
	Represented by Mrs. Tanjima Binthe Mostafa	Director	21,000,000
9	Mr. Humayun Kabir Bablu	Director	21,000,000
10	Mrs. Shahana Yasmin	Director	21,000,000
11	Mrs. Sultana Jahan	Director	21,000,000
12	Mango Teleservices Limited		
	Represented by Mr. A. Mannan Khan	Director	21,000,000
13	Azbal International Limited		
	Represented by Mrs. Ferdousi Islam	Director	21,000,000
14	Anwar Jute Spinning Mills Limited		
	Represented by Mr. Manwar Hossain	Director	10,500,000
15	Meghna Flour & Dal Mills Limited		
	Represented by Mr. Tanveer Ahmed Mostafa	Director	12,600,000
16	Mona Financial Consultancy & Securities Limited		
	Represented by Mr. Md. Mahbubur Rahman	Director	10,500,000
17	Mr. Didarul Alam	Director	8,400,000
18	Sharmin Fashions Limited		
	Represented by Mrs. Syeda Sharmin Hossain	Director	8,400,000
Tota	l		344,400,000

# **Roles and Responsibilities of Managing Director & CEO**

Managing Director & CEO has been given many responsibilities at the BRPD Circular Letter No. 18 dated October 27 2013 issued by Bangladesh Bank. Core responsibilities stated therein are presented below:

- In terms of the financial, business and administrative authorities vested upon him by the Board of Directors, the CEO shall discharge his own responsibilities. He will remain accountable for achievement of financial and other business targets by means of business plan, efficient implementation thereof and prudent administrative and financial management.
- The recruitment, promotion and all other staff issues of the Bank, except those in the two tiers below him, shall rest to the CEO. He will act in such cases in accordance with the human resources policy as approved by the Board of Directors.
- The CEO shall include clearly any violation from Bank Company Act 1991 and/or other relevant laws and regulations in the 'Memo' presented to the meeting of the Board or any other Committee(s) engaged by them.
- The CEO shall ensure compliance of the Bank Company Act 1991 and other relevant laws and regulations in discharging routine functions of the Bank and shall report to Bangladesh Bank on issues which are in violation of the Bank Company Act 1991.

## Annual Evaluation of the MD & CEO by the Board

The Board makes annual evaluation of MD & CEO through various reports like financial position and performance report of the Bank, knowing update of various assignments given by the Board to the CEO and the Management from time to time and doing variance analysis of budget with actual result and steps taken by CEO to achieve the budgeted target. Among the financial parameters; NPL ratio, growth of loan & deposit, cost to income ratio, loans recovery, capital adequacy ratio, advance deposit ratio etc.

During 2019, the Board reviewed the overall business performance of the Bank and observed with satisfaction that there is significant growth in terms of profit, deposit, quality loans & advances and foreign remittance.

## **Re-appointment of Managing Director & CEO**

Mr. Md. Shafiul Azam, having long experiences in banking industry has been re-appointed as the Managing Director & CEO of Modhumoti Bank Limited in 2019 following Bangladesh Bank's approval after expiry of his first term of appointment for three years from his joining at this position on 08 August 2016. Mr. Md. Shafiul Azam also served this Bank as Additional Managing Director since his joining on 11 November 2014.

# **Benefits provided to Directors and Managing Director**

Directors are not eligible to any remuneration other than for attending any meeting of the Board and its Committee. The Chairman of the Bank is allowed to receive facilities in line with BRPD Circular No. 11 dated October 27, 2013 issued by Bangladesh Bank. Directors are allowed for re-imbursement of their expenses in accordance with provisions stated in BRPD Circular No. 11, dated October 27, 2013 and BRPD Circular Letter No. 11 dated October 04, 2015 issued by Bangladesh Bank.

The Managing Director & CEO enjoys salary & allowances and other facilities according to his service contract duly approved by Bangladesh Bank.

# The Management and its Committees

The functions of the Board and the Management are clearly defined and sharply bifurcated. It may be mentioned that the Management is an extended wing of the Board executing policies and procedures set by the Board for the greater interest of shareholders and other stakeholders. The risk management and overall support functions of the Bank has been designed and kept fully independent from business to guard against any unforeseen events that undermine the brand value of the Bank.

The Management Team is headed by the Managing Director & CEO named Mr. Md. Shafiul Azam, who has long banking experience. The Management implements and acts within the policies and manuals approved by the Board. A clearly defined organizational structure with definite lines of responsibility and delegation of powers to different echelons of the Management are in place in the Bank. The Management enjoys full freedom in conducting the business of the Bank within the scope of the policy guidelines of the Board and the regulatory bodies. However, the Board and the Management work in unison for the continued well being of the Bank.

To streamline the functions of different divisions / departments of the Bank, the Management has formed many Committees to identify and mitigate risks associated with the business and handle operations smoothly as advised by Bangladesh Bank from time to time. Board Risk Committee, Executive Risk Management Committee, Management SRP Team and Basel Unit (Supervisory Committee) have been formed along with Credit Risk Management Committee and Asset Liability Committee (ALCO). The Committees regularly review issues related to the markets, credit & liquidity and, accordingly recommend and implement appropriate measures to proactively identify and mitigate risks. A well-defined process for credit approval is being followed in the Bank, wherein Credit Evaluation Committee at Head Office also assists the Management in assessing, approving and managing credit risk.

## Senior Management Team (SMT)

As suggested by Bangladesh Bank to set up a strong and effective control framework within the organization, the Board of Directors of Modhumoti Bank Limited has defined/formed a Senior Management Team (SMT) headed by Managing Director & CEO, wherein the Chief Financial Officer (CFO)/ Head of FAD would act as Member Secretary. Any officer that perform a policy making function or is in-charge of a principal business unit/function may be member of SMT except any executive of ICCD. Any unresolved issue between SMT and ICCD to be referred to the Board of Directors through ECB and ACB respectively and may even to Bangladesh Bank, if needed. The Central Bank suggests following functions of Senior Management Team (SMT):

- SMT should monitor the adequacy and effectiveness of Internal Control System based on the bank's established policy and procedure.
- SMT shall review the overall effectiveness of the control system of the bank and provide a certification on a yearly basis to BOD on the effectiveness of internal control policy, practice and procedure.
- Management will enrich audit teams with adequate skilled manpower and proper IT support as per requisition of the ACB for purposeful and effective audit.
- Management will ensure compliance of all laws and regulations that are circulated by various regulatory authorities such as, Bangladesh Bank, Ministry of Finance, Bangladesh Securities and Exchange Commission etc.
- During the audit period, if the present audit team finds any lapse or irregularity which was not detected / identified by the previous auditor, then that will be reported to the Audit Committee.

## **Management Committee (MANCOM)**

MANCOM is chaired by the Managing Director & CEO as an Ex-officio Chairman, where related topics for ensuring internal control system in case of all areas of banking business as well as internal processes related to effectiveness of operations are usually discussed. The major responsibility of the Committee is to control overall management of the Bank and decide the extent of the Internal Control System, which is appropriate to the Bank.

### The roles of the MANCOM are as under:

- Setting out a strong Internal Control Framework within the Bank by establishing an Internal Control & Compliance Division. In this regard, the role of Managing Director is very important.
- With governance & guidance from the Board of Directors, the MANCOM shall put in place policies and procedures to identify, measure, monitor and control Bank's core risks.
- The MANCOM will, if necessary, put in place an Internal Control Structure of the Bank assigning/segregating clear responsibility & duty, authority, reporting relationship etc.
- The MANCOM will monitor the adequacy and effectiveness of the internal control system based on the bank's established policy & procedure so that the system can meet the statutory requirements, safeguard the Bank's assets and provide adequate Management Information System (MIS) for the proper control of the business.

## **Asset Liability Committee (ALCO)**

Asset Liability Committee is headed by the Managing Director and consists of strategically important Divisional Heads of Head Office, wherein the Head of Treasury acts as the secretary. The meetings of the Asset Liability Committee are usually held in every month, chaired by the Managing Director. The Committee is mainly responsible for managing Balance Sheet gap (minimizing mismatch between Deposits and Loans & Advances), interest rate risk and liquidity risk of the Bank.

# The roles of the ALCO are as under:

- To monitor asset liability management of the bank as per guidelines of Bangladesh Bank.
- To review reports on liability risk, market risk and capital management issues.
- To review monthly Balance Sheet (specific type) in order to understand balance sheet risk.
- To review key management indicators for managing risk and exposures.
- To review loan-deposit ratio in respect of its limit, utilization, trend behavior.
- To review deposit-pricing strategy for the local market.
- To identify balance sheet gaps, interest rate gap/profile etc.
- To review the loan-pricing strategy
- Any other matter that may arise from time to time.

# **Internal Control System**

Internal Control is a process developed by an organization in combination of policies & procedures in order to provide safe & sound operations within the organization which also helps to achieve its goals and objective. In other words, Internal Control is the process, effected by a Bank's Board of Directors, management and other personnel, designed to provide reasonable assurance regarding the achievement of objectives in the effectiveness and efficiency of operations, the reliability of financial reporting and compliance with applicable laws, regulations and internal policies. External events can interfere with achievement of objectives, no matter how good is the system of internal control. Internal control is more than a structure, consists of policies and procedures.

- Policies are Board or Management statements about what should be done, and may even be unwritten and implied by management's actions.
- Procedures are the actions that implement a policy or how it should be done.

International Standards on Auditing (ISA)-400 refer the term 'Internal Control System' as all the policies and procedures adopted by the management of an Entity to assist in achieving management's objective of ensuring, as far as practicable the orderly and efficient conduct of its business, including:

- a) adherence to management policies;
- b) safeguarding of assets;
- c) prevention and detection of fraud and errors;
- d) accuracy and completeness of the accounting records; and
- e) Timely preparation of reliable financial information.

The responsibility of implementing internal controls starts with the following ways:

- 1. The business lines, which are the 'first line of defense' against breaches that could cause the Bank not to fulfill its objectives not to report properly or not to comply with laws and regulations.
- 2. Risk management & compliance, which are the 'second line of defense' against mishaps.
- 3. Internal audit functions are the final or 'third line of defense'.

To establish an effective internal control system a bank must enforce three important control functions in its activities. These are:

- Risk management
- Compliance
- Internal audit

The Board of Modhumoti Bank Limited is very dedicated for establishing an effective system of internal controls by the Management within the Bank to ensure implementation of all policies and decisions of the Board. Accordingly, they delegated the responsibility of establishing and implementing a system of internal control to the Management which is appropriate for the business environment in which the Bank operates. The Board ensures maintaining of effective control of all significant strategic, financial, organizational and compliance issues. The Bank has an Internal Audit Department headed by Head of Internal Audit who works under the supervision of Head of Internal Control and Compliance Division (ICCD). They work for ensuring implementation of internal audit function throughout the Bank to establish controls & ensure compliance and report their observation to the Audit Committee of the Board.

# **Management Information System (MIS)**

An effective reporting system of information that is relevant to decision making shall be in place. Those information shall be reliable, adequate, timely accessible and provided in a consistent format. The reporting system shall include all necessary internal information i.e. financial, operational & compliance data and external market information about events & conditions, which are relevant to decision making for the Bank. The Bank has an effective Management Information System in place which will be strengthened further by implementing the recent requirements related to technology based banking and various surrounding software and reporting modules.

# Appointment of External Auditors and restriction of their service involvement

The Shareholders of the Bank in its Sixth Annual General Meeting held on September 19, 2019 appointed M/s. MABS & J Partners, Chartered Accountants as external auditor of the Bank for the year 2019. No partner or employees of the external audit firms possess any share of the Bank. Following Corporate Governance Guidelines of BSEC, the Bank ensures that statutory auditor is not involved in the following services with the Bank:

- Appraisal or valuation services or fairness opinions;
- Financial information systems design and implementation;
- Book-keeping or other services related to the accounting records or financial statements;
- Broker-dealer services;
- Actuarial services;
- Internal audit services or special audit services;

- Any other service that the Audit Committee determines.
- Audit or certification services on compliance of corporate governance as required by Corporate Governance Code;
- Any other service that creates conflict of interest;
- No partner or employees of the external audit firms shall possess any share of the company they audit at least during the tenure of their audit assignment of that company.

# **Role of External Auditors in Evaluating Internal Control System**

- External Auditors by dint of their independence from the management of the Bank may provide unbiased recommendations on the strength and weakness of the internal control system of the Bank & should incorporate their findings in the Management Report.
- They may examine the records, transactions of the Bank and evaluate its accounting policy, disclosure policy & methods of financial estimation made by the Bank; this will allow the board and the management to have an independent overview on the overall control system of the Bank.

# **Related Party Transactions**

The detail information regarding Related Party Transactions as of December 31, 2019 has been presented in the Notes to the Financial Statements under Note # 37.2

The Board of Modhumoti Bank Limited has a keen interest in sound corporate governance as it is an essential element in the safe and sound functioning of the Bank and may adversely affect the bank's risk profile if not operating effectively. To avoid mismanagement, good corporate governance is necessary to enable the Bank to operate more efficiently, to improve access to capital, mitigate risk and safeguard stakeholders. It also makes the Bank more accountable and transparent to investors which will ultimately ensure long term growth & sustainability.

# **Declaration by CEO and CFO**

June 27, 2020 The Board of Directors Modhumoti Bank Limited Khandker Tower (Level 7 & 8) 94 Gulshan Avenue Gulshan-1, Dhaka-1212.

Subject: Declaration on the Financial Statements for the year ended on December 31, 2019.

Dear Sirs,

Pursuant to the condition No. 1(5) (xxvi) imposed vide the Commission's Notification No. BSEC/CMRRCD/2006-158/207/ Admin/80 dated 03 June 2018 under section 2CC of the Securities and Exchange Ordinance, 1969, we do hereby declare that:

- 1. The Financial Statements of Modhumoti Bank Limited for the year ended on 31 December 2019 have been prepared in compliance with International Accounting Standards (IAS) or International Financial Reporting Standards (IFRS), as applicable in the Bangladesh and any departure there from has been adequately disclosed;
- 2. The estimates and judgments related to the financial statements were made on a prudent and reasonable basis, in order for the financial statements to reveal a true and fair view;
- 3. The form and substance of transactions and the Company's state of affairs have been reasonably and fairly presented in its financial statements;
- 4. To ensure above, the Company has taken proper and adequate care in installing a system of internal control and maintenance of accounting records;
- 5. Our internal auditors have conducted periodic audits to provide reasonable assurance that the established policies and procedures of the Company were consistently followed; and
- 6. The management's use of the going concern basis of accounting in preparing the financial statements is appropriate and there exists no material uncertainty related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.

In this regard, we also certify that: -

- i. We have reviewed the financial statements for the year ended on 31 December 2019 and that to the best of our knowledge and belief:
  - a. these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - b. these statements collectively present true and fair view of the Company's affairs and are in compliance with existing accounting standards and applicable laws.
- ii. There are, to the best of knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or in violation of the code of conduct for the company's Board of Directors or its members.

Sincerely Yours,

Sd/-

Md. Shafiul Azam

Managing Director & CEO

Sd/-

**Mohammad Nazmul Hossain, FCA** CFO/Head of Finance



# Report on the activities of the

# **Board's Audit Committee**

The Audit Committee of the Board of Directors has a central role in maintaining the quality of Bank's external disclosures and its internal control environment. The audit committee will assist the Board in fulfilling its oversight responsibilities. The committee will review the financial reporting process, the system of internal control and management of financial risks, the audit process, and the Bank's process for monitoring compliance with laws and regulations and its own code of business conduct. Thus, the Audit Committee plays a major role in corporate governance regarding the organization's direction, control, and accountability.

Corporate governance is very important in our business world today, especially when the world economy, developed economies as well as emerging market & developing economies are frequently facing worldwide financial crises. In Modhumoti Bank Limited, it is believed that corporate governance is the mechanisms, processes and relations by which the entities are controlled and directed to bring transparency, accountability and professionalism in the management system of a corporate body that enhances the credibility and acceptability of the organization to the stakeholders.

This Report on activities of the Board's Audit Committee during 2019 is prepared as a disclosure in Annual Report in accordance with the direction given by Bangladesh Securities and Exchange Commission (BSEC) Notification No. BSEC/CMRRCD/2006-158/207/Admin/80 dated June 03, 2018 titled as Corporate Governance Code 2018.

#### **Constitution of the Audit Committee**

The Board of Directors of Modhumoti Bank Limited formed the Board's Audit Committee in their very first meeting held on August 01, 2013, the Terms of Reference (ToR) of which has been prepared in line with BRPD Circular No. 11 on 27 October 2013 and other policies and circulars of Bangladesh Bank issued from time to time. The Audit Committee has been reformed on June 27, 2019 in the 42<sup>nd</sup> meeting of the Board of Directors, and was in force at the balance sheet date i.e. December 31, 2019.

All the members chosen are financially literate and possess required qualifications in keeping with the spirit & objectives laid down in the regulatory guidelines and none of them belong to the Executive Committee of the Board. In addition, all the members are keen to ensure compliance with the financial, regulatory and corporate laws.

## **Current composition of the Audit Committee**

Name	Status in the Committee	Status with the Bank
Mr. Shaikh Salahuddin	Chairman	Vice-Chairman
Mr. A Mannan Khan	Member	Director
Mr. Md. Mahbubur Rahman	Member	Director

# **Activities and functions of the Audit Committee**

The responsibility of the Audit Committee has been widened with the promulgation of revised ICC Guidelines and risk related circulars issued by the regulators in addition to the provision of the Bank Companies Act, 1991 (as amended up to the date). Accordingly, the Committee has to discharge manifold functions including special assignments requested by the Board.

# **Internal Control**

- To evaluate compliance culture by communicating the importance of internal control and the management of risks and ensuring that all employees have clear understanding of their roles and responsibilities;
- To review all initiatives taken by the Management as regards to building a suitable Management Information System (MIS) of the Bank;
- To consider whether internal control strategies have been implemented by the Management;
- To apprise the Board of any fraud, forgery, deficiencies in internal control or other similar issues found by internal and external auditors and inspectors of the regulatory authority and place it before the Board after reviewing whether necessary corrective measures have been taken by the Management.

# **Financial Reporting**

- To check and review the draft annual financial statements to determine whether the statements are prepared according to existing rules & regulations and reporting standards;
- To review Un-audited financial statements of the Bank on quarterly / half-yearly basis;
- To exchange views with Management and the external auditors to review the financial statements before its finalization.

## **Internal Audit**

- To monitor whether internal control management is able to conduct its operation independently from the Bank Management;
- To review the activities and the organizational structure of the internal audit and ensure that no untoward restriction or limitation create bottleneck to internal audit activities;
- To examine the skills and effectiveness of internal audit functions;
- To examine whether the findings and recommendations made by the internal auditors are duly considered by the Management or not.

## **External Audit**

- To review the audit activities of the external auditors and their audit reports;
- To examine whether the findings and recommendations made by the external auditors are duly considered by the Management or not;
- To submit recommendations for appointment of the external auditors to perform audit activities of the Bank.

# Adherence with existing laws, rules and Regulations:

To review status of compliance on rules and regulations framed by the regulatory authorities (central bank and other bodies) as well as to review the formulation, implementation & compliance of internal policies, rules & regulations approved by the Board of the Bank.

# Meetings and key activities in 2019

According to applicable rules and regulations, 04 (four) meetings of the Committee were held in the year 2019. The Committee from time to time invited the Managing Director, the Head of Internal Control and Compliance Division and other responsible officials entrusted with internal control activities or any other personnel to participate in the meeting as deemed necessary. All the decisions/observations of the Committee are noted in minutes and placed in the following meeting of the Board of Directors. Company Secretary of the Board acts as the Secretary of the Committee. The Bank Management has extended necessary cooperation and team members were present accordingly on invitation. The following matters were transacted in the meetings among others:

- The Committee approved yearly risk based annual audit & inspection plan for 2019;
- The Committee reviewed risk based inspection reports from time to time and compliance thereof and the Management has been advised for necessary compliance;
- The Committee reviewed draft financial statements for the year ended 2018 and recommended for approval, which have subsequently been approved by the Board of Directors and by the shareholders in the Sixth Annual General Meeting;
- Recommended to the Board of Directors to appoint external auditors of the Bank for the year 2019.
- The Committee reviewed the Management Report prepared by external auditors, M/s. A. Qasem & Co., Chartered Accountants and stressed rapid rectification of the lapses pointed out in it;
- The Committee reviewed quarterly reports on the nature of discrepancies/lapses in credit documents/ portfolio according to Central Bank guidelines;
- The Committee reviewed Bangladesh Bank's Comprehensive Inspection Report as of 31.12.2018 on Head Office, which has been discussed later on in the Special Board Meeting in presence of Bangladesh Bank officials;
- The Committee reviewed Bangladesh Bank's inspection reports;
- The Committee reviewed Annual Health Report 2018 as prepared by ICCD of the Bank, which has subsequently been placed in the meeting of the Board of Directors;

- The Committee reviewed half-yearly statement of Self-Assessment of Anti-Fraud Internal Controls under DOS circular letter no.10 dated 09 May 2017of Bangladesh Bank;
- The Committee has also prioritized on many other issues, like maintaining quality of service, non-repetition of lapses etc.

### **Recommendation of Financial Statements**

The Audit Committee reviewed and examined the Annual Financial Statements for the year 2019 prepared by the Management and audited by external auditors, M/s. MABS & J Partners, Chartered Accountants in their 26<sup>th</sup> meeting held on June 24, 2020 and observed that a new reporting standard i.e. IFRS 16 has been followed in preparing the financial statements for the year 2019, since IFRS 16 'Leases' replaces IAS 17 'Leases' along with other related Interpretations and reviewed the recognition, measurement & presentation of this new standard in the financial statements for the year 2019. They recommended the financial statements for the year 2019 to the Board for consideration, which have subsequently been approved by the Board of Directors in their 49<sup>th</sup> Meeting held on June 27, 2020 and presently laid before the shareholders in the Annual General Meeting.

# Acknowledgement

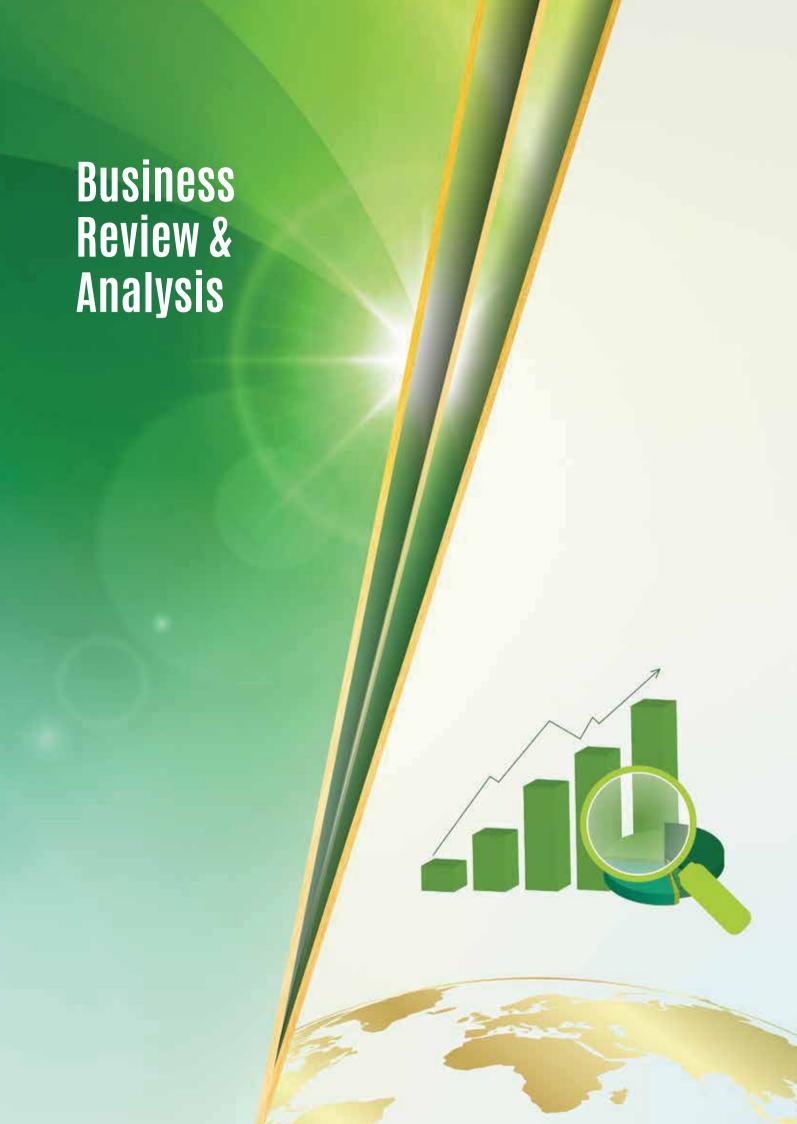
The Audit Committee accords its sincere thanks and gratitude to the Members of the Board, the Bank Management Team, the Bangladesh Bank's Inspection Teams and the Internal & External Auditors for their excellent support extended to the Committee, which facilitated in discharging its duties and responsibilities. Based on its reviews and above mentioned discussions, the Audit Committee is of the view that the Bank is in the process of establishing an effective internal control and compliance system which is adequate for purposes of presenting a true and fair view of the activities and financial status of the Bank and for ensuring that its assets are safeguarded properly.

With warm regards,

Shaikh Salahuddin

shall slike

Chairman





The Bank inaugurated Bangshal Branch, Dhaka in 2019.

# Management Discussion & Analysis

The Management of the Bank is very proud of the way the management team and our collegues have maintained their focus on making a tangible difference every day to the customers and clients we are here to serve. In delivering for them, we continue to demonstrate that the strategic path we are on is the right one for our organization. We know that we have more to do as we are driving towards sustainable growth by ensuring Bank's profitability for wealth maximization as well as our commitment to the society & environment.

It is always expected that all the officials both at the branch & head office level are performing their level best to achieve both short term & long term objectives of the Bank. But, obviously more expectation should be in case of a private commercial Bank especially when the Bank is at seventh (07) year of its age. The Board continues to provide strategic direction to the Bank which has had a focus on strengthening and optimizing the infrastructure already in place as a result of the geographical expansion and investments undertaken / to be undertaken from time to time. To be in line with the Bank's long term strategy, 2019 was a year for growing our volumes and existing relationships, driving operational excellence and strengthening risk management processes and internal controls. The growth, stability and profitability of the Bank bear testimony to the strategic direction provided by the Board.

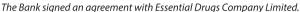
A strong focus on value creation for all of our stakeholders drives our growth and performance, and also our long term sustainability. Financial strength and profitability are prerequisites to fulfilling our role and ensuring that we stay relevant to the communities we operate in. In this regard, we should disclose that the Management's Discussion and Analysis of the financial condition and results of the operations of Modhumoti Bank Limited for the year 2019 should be read in conjunction with the Bank's audited financial statements for the year ended December 31, 2019 prepared in accordance with International Financial Reporting Standards ('IFRS') and applicable laws of the land.

At the end of the year 2019, the Bank has had total deposit of Taka 50,121.00 million, total loans & advances of Taka 42,507.00 million and earned total operating profit of Taka 2,078.00 million registering growth of 33%, 19% and 7% respectively in comparison with that of the year 2018. We also have extended our branch network to 41 branches, which is presently 44. Keeping the brandline in mind, 'Your Access to Success', the Bank has developed various customized products for corporate, SMEs, agro-based, green-based enterprises. The Bank truly believes in partnering with new entrepreneurs in different business segments of various industries having potential growth in manufacturing, service and trade by offering suitable loan products alongside serving the business need of the country. The Bank has also developed a number of retail banking loan products for meeting financial needs of individuals to maximize its service net.



The Bank arranged Half Yearly Business Conference in 2019.







The Bank signed an agreement with NESCO for collecting electricity bill.

Though there are some unfavorable macro economic factors bringing challenges for enterprises and fierce competition prevailed in the market, the Bank has tried its level best to diversify and expand business portfolio in various industries through the branches located in both urban and rural areas of the country. The Bank has extended credit facilities to large corporate establishments in diverse business lines of the country either singly or jointly. The Bank is also increasing its SME & retail business portfolio by establishing all required infrastructural set up for efficiency and business optimization through ensuring profitability.

#### **Business Review:**

## **Corporate and Industrial Banking**

Ensuring availability of factors of production and infrastructural development will accelerate stable macro-economic development of Bangladesh. Simultaneously, export oriented industry-led growth will lead Bangladesh to be the one of the fastest growing economies in the world. Corporate Banking activities of the Banking Industry play an important role in this regard. Business Development and Marketing Division (Corporate) of Modhumoti Bank Limited runs the Corporate Banking activities related to large manufacturing and service industries. The Division is engaged in originating and managing relationships with corporate enterprises comprising a wide variety of industry segments. The Division manages portfolio that consists of General Credit, Ready Made Garments, Syndication and Structured Finance. Corporate Portfolio of the Bank was Taka 31,951.00 million (Non-Performing Loan is only 0.67% in 2019) in comparison with Taka 23,574.00 million registering at growth of 35.53%. Total import business of the Bank was equivalent Taka 23,657.00 million in 2019 compared to equivalent Taka 20,040.00 million of 2018. In 2019 different customers exported for Taka 20,855.00 million through our Bank which was Taka 20,005.00 million in 2018. Import and Export Business of the Bank grew by 18.04% and 4.24% respectively.

# A snapshot of Sector-wise distribution of the portfolio as on 31 December 2019

Contain	20	2019		
Sector	Amount (Taka)	Percentage (%)	2018 (in %)	
Agriculture, fishing, forestry and dairy firm	260,769,857	0.61	0.41	
Industry (Other than working capital)	5,758,111,173	13.55	16.89	
Working capital financing	9,567,081,866	22.51	24.26	
Export credit	1,003,807,299	2.36	4.20	
Import credit	1,406,478,979	3.31	9.70	
Commercial credit	13,196,660,519	31.05	8.66	
Constructions	8,071,313,266	18.99	12.92	
Transport and Communication	694,386,115	1.63	1.94	
Consumer Credit	484,516,581	1.14	1.13	
Others	2,064,132,089	4.86	19.90	
Total	42,507,257,746	100.00	100.00	

Modhumoti Bank Limited being a compliant fourth generation private commercial Bank of Bangladesh is serving large volume of customers through Corporate Banking Division with diversified products & services. Diversified activities covered under Corporate Banking by experienced personnel in their specified areas are as follows:

- **a. General Credit:** These include traditional banking products like Letter of Credit (LC), Loan against Trust Receipt (LTR), Cash Credit (Hypo), Overdraft, Overdraft (Work Order), Short Term Loan etc.
- **b. Project Finance:** Project Finance deals with corporate houses to facilitate in their project's capital expenditure customized with expected cash flows. The financing is available both in Local currency and foreign currency. So far, we have extended project finances to some notable business houses of the country in following sectors:
  - a. Cement sector,
  - b. Environment friendly Auto Brick Sector,
  - c. Textile and RMG sector,
  - d. Auto Rice Mill,
  - e. Steel Sector,
  - f. Health Care Sector,
  - g. Infrastructure Sector,
  - h. Power Sector,
  - i. Chemical Sector,
  - i. Food Sector,
- c. Syndication and Structured Finance: Syndications and Structured Finance deals are usually arranging funds and participating in local currency as well as in foreign currency syndication. Last year, Modhumoti Bank Limited has participated in two syndication deals. One is for Baraka Shikalbaha Power Limited with participation of Taka 500.00 million and another is KSRM Power Plant Limited with participation of Taka 300.00 million.
- **d. Export Finance:** Export Finance Division of the Bank meets the unique requirements of the exporters, specially the garments sector, which has positioned the country amongst the top global exporters. Major types of finances extended by Modhumoti Bank Limited to the export oriented customers are Back-to-Back Letter of Credit, Negotiation of Bills, Packing Credit Loans etc. Footwear, Furniture and Pharmaceutical companies are also in export queue.
- e. Overdraft (Work Order): Considering the development in private and public sector, Modhumoti Bank Limited is financing against confirmed Work Order and against Assignment of Bills. The financing starts with issuing Bid Bond/OD (Pay Order) and subsequently Performance Guarantee, Advance Payment Guarantee are issued along with Overdraft (Work Order) for smooth completion of the job. Modhumoti Bank Limited is the front runner in Work Order financing among the fourth generation Banks.
- **f. Investment in Corporate House:** The Bank has been involved in investment in Preference Shares of three power projects of Summit Group. The issuing companies are Summit Narayanganj Power Unit II Limited and Summit Barishal Power Limited in 2018 and Summit LNG Terminal Co. (Pvt.) Limited in 2019.

# **Corporate Focus in 2020**

Modhumoti Bank Limited takes pride in being a compliant Bank since its inception. It always focuses on internal and external circulars, guidelines and policies while extending banking services to the customers. Year 2020 will not be an exceptional one. Rather it will be more concerned with the compliance issues during 2020. Covid-19 has been a pandemic from the beginning of 2020. We are observing a wider impact of this pandemic on all of our lives as well as the global economy adversely. The impact of this is being felt across the country and Banks are not different. Expectedly bank business is slow during this turmoil. Modhumoti Bank will act more prudently while extending corporate services to its customers during 2020. The Bank will take the opportunity to concentrate more on close monitoring of all the corporate loan accounts to ensure repayments as well as compliance as per terms of sanction throughout 2020.



## Pictorial view of few of the corporate projects financed by Modhumoti Bank Limited

Toma Construction & Co. Limited is one of the Large Construction Borrowers of Modhumoti Bank Limited. The Bank has financed in the borrower's work order for construction of 03 Silos at Madhupur-Tangail, Mymensingh and Ashugonj-Brahmanbaria for a total project cost of Taka 9,600.33 million. The project shown in the photograph is the work in progress of the silo project at Madhupur-Tangail.





Modhumoti Bank Limited made project finance for construction of the permanent Campus of American International University Bangladesh (AIUB) at Kuril, Dhaka.

## **CMSME Banking**

In almost every part of the world, limited access to finance is considered a key constraint to private sector growth. This is especially true for SMEs of our country as they are facing different types of problems for availing institutional finance though SMEs play dominantly important role in the national economy of Bangladesh by making up over 90% of industrial enterprises, providing employment to 4 out of 5 industrial workers and contributing to over one-third of industrial value-added to gross domestic product (GDP). The relative SME share in manufacturing value added is much higher and estimated to vary between 45% to 50% of totaling value-added generated by the manufacturing industries sector. Further as important sources of new business creation and developing new entrepreneurial talents, these industries provide the much needed dynamism and vitality to the national economy. Implementation of poverty alleviation action programs and strategies is a systematic and continuous effort in Bangladesh.

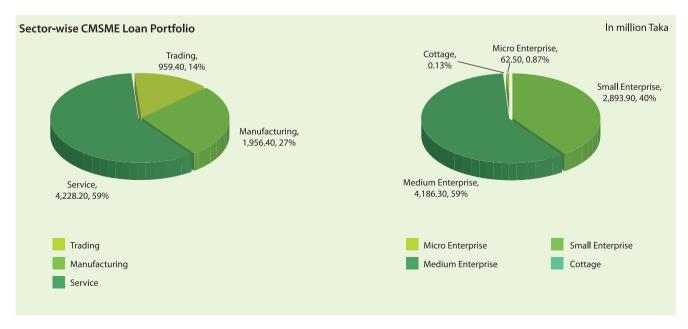
Development of Cottage, Micro, Small and Medium Enterprises (CMSMEs) is envisaged as a key element in development strategy of Bangladesh. For achieving double digit growth in manufacturing, matching development of CMSMEs is considered critical. Enhanced CMSME activities in the rural and backward regions constitute a key component of the strategy for rural development and reduction of poverty and regional disparity. The present government has also put much emphasis on the development of CMSME sector considering it as 'the driving force for industrialization'. Since CMSMEs are based on relatively small investment, their survival depends on readily available market with easy access. In this context, access to finance, market development and expansion as well as removal of other bottlenecks are a challenging task, which requires coordinated efforts both by the individual financial institutions as well as the government.

Modhumoti Bank Limited has already formulated a comprehensive policy on CMSMEs financing and made gradual progress in this sector. The Bank has been offering tailor made congenial loan products and services to accommodate CMSMEs to fulfill their financial need so that it can grow and contribute more to the GDP and be part of the development goal of Bangladesh. At present MBBL has 'Modhumoti Goti' for starting up financing to small entrepreneur, 'Modhumoti Progoti' for capital financing, 'Modhumoti Agrogoti' for working capital financing, 'Modhumoti Moushumi' for financing seasonal business and 'Modhumoti Labonnyo' for women entrepreneurs. Moreover , MMBL also introduced a SME product titled as 'Modhumoti Sangoti' which is a factoring product catering the need of Entrepreneurs involved in manufacturing business who constantly have receivable tied up for two (02) months periods. MMBL also extends financial support to contractor financing through providing different Guarantees and funded facility against work order. Therefore, Bank's SME exposure is thus well diversified as doing business with different sectors i.e. cottage, handy crafts, power loom, auto parts, garments accessories, rice mills, light engineering, commodity financing, textile mill, permitted brick field, scrap iron, poultry farming, fish processing/dry fish, animal feed, agro-based and agro-processing industry, furniture, leather goods sector, jute goods and, computer software and ICT goods, green financing-renewable energy and contractor/ construction etc.

Despite fierce competition in the market, our CMSME portfolio has been growing significantly over the years. Like previous year, MMBL has also successfully achieved the CMSME target set by Bangladesh Bank not only in the field of total loan disbursement but also in different parameters set by them for the year 2019. During the year 2019, the Bank disbursed Taka 10,185.40 million in CMSME where outstanding was Taka 7,144.00 million as on 31.12.19 that constitute 17.96% of overall loan portfolio of the Bank. These loans have been financed among 1,768 customers as compared to 1,073 customers in 2018. On the other hand, the Management of the Bank has left no stone unturned to reduce the percentage of NPL and to maintain a sound CMSME portfolio. As on 2019, NPL in CMSME was Taka 524.30 million which represents 7.34 % of total CMSME portfolio and 1.32% of overall loan portfolio of the Bank.



We have assigned specified officers at all the respective branches for CMSME and women entrepreneur for customized service and guidelines to grasp the niche market. As a fourth generation Bank, we are strongly focusing on CMSME financing.





## Sector-wise CMSME position at the end of 2019

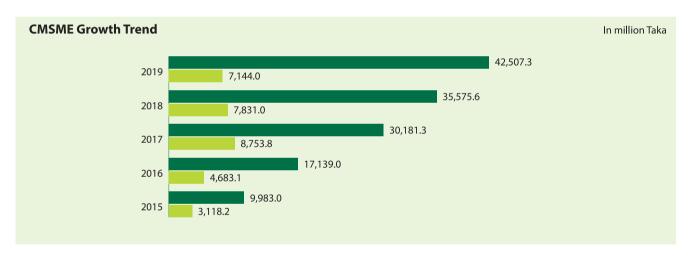
Capacity Building Activities with a view to increasing the focus on the CMSME business, MBBL has put utmost effort for the development of this sector by participating in various workshops, forums and fairs to build awareness among the customers as well as for capacity building of the CMSME officials through continuous in and out house training. MMBL also put emphasis on Women Entrepreneur financing through various capacity building initiatives. We participated in 'Women Entrepreneur Conference & product Exhibition' organized by Bangladesh Bank. In addition, month-long campaign on 'Modhumoti Labonnyo' and 'Modhumoti Moushumi' were launched during different times of the year to promote SME customers to have easy access to bank finance especially Women Entrepreneurs. In line with the trend of contemporary business and regulatory requirement, all the branches of the Bank are now focusing on CMSME. Therefore, all Branches have separate target for selling SME products in order to strengthen the base of the Bank.

## **Last 05 Years CMSME Growth Trend**

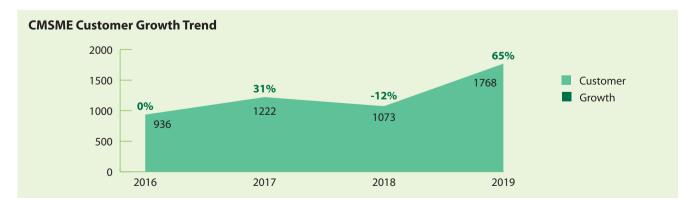
In million Taka

Year	CMSME outstanding at the year end	<b>Total Loans &amp; Advances</b>	% CMSME of Total loan Portfolio
2015	3,118.2	9,983.0	31.24%
2016	4,683.1	17,139.0	27.32%
2017	8,753.8	30,181.3	29.00%
2018	7,831.0	35,575.6	22.01%
2019	7,144.0	42,507.3	17.96%

\*As per Bangladesh Bank's recent CMSME definition, Medium Enterprise of Trading Sectors with exposure of Taka 2,100.00 million have been excluded from SME portfolio of the Bank and consequently, a significant number of SE Trading customers has graduated to become ME and exclusion of their name reduced the growth for the year 2019.



# However, customer base of CMSME has been growing over the years as follows:



## **Regulatory Requirement of the optimum point**

As per SMESPD Master Circular No: 02 dated: 05.09.2019, Banks are obligated to disburse CMSMEs loan at least 25% of its loans portfolio outstanding within 25% with 1% increase in each year. Bank will plan for increasing CMSMEs loan from existing 17.96% to 30% within 2024 against Bangladesh Bank requirement.



# Refinance agreement signed by MMBL with Bangladesh Bank (BB):

Type of Refinance Scheme	Date of Agreement Signed	Total Fund	Source of the Fund	Remarks	
Small & Medium Sized Enterprise Development Project-2 (SMEDP-2)	November, 2017	USD 200.00 million	Asian Development Bank (ADB)	√ Maximum Tk. 10.00 million for Cottage, Micro & Small √ Maximum Tk. 30.00 million for Medium Enterprise	
Renewable Energy & Environment Friendly Financeable Sector	2 August, 2017	Taka 2,000 million	Bangladesh Bank (BB)	To support Solar Energy, Bio-Gas Plant, ETP, Energy efficient Kiln, Vermicomposting, Hydropower, Pet Bottle Recycling Plant, Solar Battery Recycling Plant, LED Bulb Manufacturing Plant, Setting up Hybrid Hoffman Kiln/Tunnel Kiln/equivalent technology in Brick manufacturing Industry.	
Brick Kiln Efficiency Improvement Project	21 May, 2014	USD 30.00 million	Asian Development Bank (ADB)	<ul> <li>✓ Upgrading FCK facilities to improved Zigzag Kiln facilities</li> <li>✓ Construction of new VSBK, HHK, or tunnel Kiln facilities</li> </ul>	
Small Enterprise Sector (SEF)	22 July, 2014	USD 10.00 mi <b>ll</b> ion	International Development Association (IDA)	To support the development of Small Enterprise Sector.	
Setting up Agro based Product Processing Industries in Rural Areas	22 July, 2014	_	Bangladesh Bank (BB)	100% refinance facilities	
New Entrepreneurs in Cottage, Micro & Small Enterprise Sector (New Entrepreneur Fund -NEF)	10 August, 2014	-	Bangladesh Bank (BB)	√ Maximum Taka 1.00 million loans without collateral √ Maximum Taka 2.50 million with collateral	
Urban Building Safety Project (UBSP) RMG	13 February, 2017	4240 million Japanese yen	JICA	For strengthening factories of RMG sector & Private commercial building in Dhaka, Narayangonj, Gazipur & Chittagonj District.	
Small & Medium Sized Enterprise Development Project-2 (SMEDP-2)	November, 2017	USD 200.00 million	Asian Development Bank (ADB)	<ul> <li>√ Maximum Taka 10.00 million for Cottage, Micro &amp; Small</li> <li>√ Maximum Taka 30.00 million for Medium Enterprise</li> </ul>	
SMEDP-2	06 February, 2018	USD 200 million	ADB	To Small & Medium Sized Enterprise Development	

# NPL position of CMSME loan as on 31 December 2019

In million Taka

Particulars	Outstanding Balance	% NPL against CMSME loan		
BL	364.9	5.10%		
DF	103.4	1.45%		
SS	56.0	0.78%		
Grand Total	524.3	7.33%		





Financed in PITICON INDUSTRIES, automated plastic products unit, a SME customer of our MMBL Uttara.

## Strategic Business Plan for CMSME for the year 2020

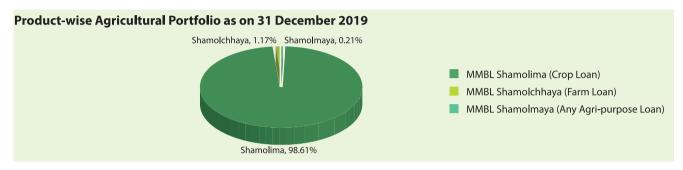
- CSME exposure in the Bank to be increased from existing 17.96% to 20%.
- Micro / cottage and SE portfolio has stood at 41% of total CMSME portfolio at the end of 2019 which was 38% in 2018. This growth will have to be continued to reach 50% in 2020 as per Bangladesh Bank Guideline.
- Exposure in manufacturing sector has already reached to 27% which needs to be increased further to reach at 40% level by 2024 as per Bangladesh Bank Guideline.
- Focus needs to be given on SE and ME customers in service and Manufacturing Sectors.
- The Bank will book some funded & non-funded business through Contractor financing such as BG, EM, SOD (WO/SO) etc. and this business will be added to the Bank's portfolio by the newly launched branches in rural area.
- Developed a training calendar for in-house and out-house training and product based workshop for the relationship officers working in CMSME portfolio in order to be equipped with updated policy and strategies of the Bank.
- Branch-wise target allocation and from time to time follow up & monitoring.
- Proper staffing in both the Branch & Head Office level.
- Restructuring of CMSME Division as per Bangladesh Bank Guidelines and circulars from time to time.
- establishment of separate wing of CRM (CMSME segment) in the CRM Division which will be manned with CMSME experienced officials.
- Arrangement of alternative loan disbursement through linkage financing like NGOs where MMBL is outreach.
- Establishing women entrepreneur dedicated desk.

## **Agricultural Loan**

Agricultural sector is one of the driving force of Bangladesh economy contributing 13.65% of GDP almost 40.60 % of total labor force are directly engaged in this sector. For most, agriculture is a means of food security, but it is a livelihood for a vast population in Bangladesh and a means of reducing poverty and fostering sustainable economic development. It is a sector that is strategically favorable to Bangladesh given its location as the largest delta in Asia, and most populated delta in the world.

Modhumoti Bank Limited has already formulated different tailor made products to extend financial support to direct agricultural sector namely Modhumoti Shamolima, Modhumoti Shamolchhaya and Modhumoti Shamolmaya. Total Agricultural Portfolio stood at Taka 257.70 million as on 31 December 2019 which is almost 0.66% of the total portfolio of the Bank increased from 0.21% from previous year.

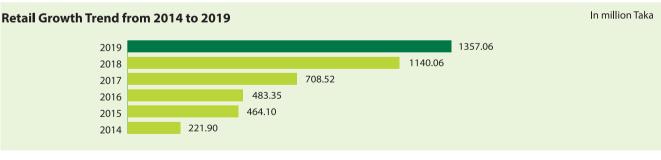
Name of the Product	Loan Size	Purpose
MODHUMOTI SHAMOLIMA (CROP LOAN)	Up to Taka 0.30 million or as determined by Bangladesh Bank's updated guidelines	√ To help farmers, share cropper and landless farmers to bear the cost of tilling of land, fertilizers, pesticides, irrigation, seed etc. for producing different crops and vegetables.
MODHUMOTI SHAMOLCHHAYA (FARM LOAN)	Up to Taka 10.00 million	√ any justifiable capital expenses and/or working capital √ Project finance
MODHUMOTI SHAMOLMAYA (Any Agri-Purpose Loan)	Up to Taka 10.00 million	√ Any justifiable capital expenses and /or working capital √ Project Finance

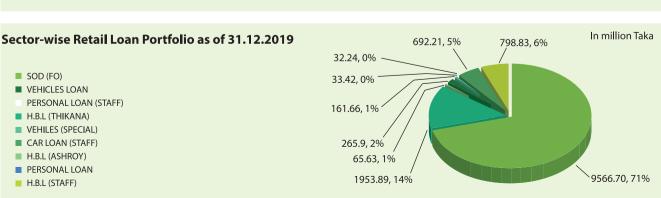


## **Retail Banking**

Retail banking provides financial services for individuals and families. With the emergence of middle class and higher-middle class segment in the society, Retail / Consumer functions (like individual Loan/Credit, Deposit, money management) encountered significant demand in the market for last decades. To cater increasing demand, the Bank designed attractive and competitive retail products for customers.

Modhumoti Bank Limited has rich deposit product line for the prospective retail depositors. In 2019, a unique deposit product – first ever in the country- named Modhumoti Peshajibi Savings Accounts has been launched targeting the professionals in the society. The Bank introduced Loan/Credit products like Personal Loan for credit-worthy individuals, Auto Loans for general individuals and for Honorable Members of Parliament (MPs). The Bank has already executed agreements with different reputed auto dealers for customer's convenience and to make the products available in the market. The Bank is also continuously working to introduce new products to keep pace with the highly competitive market. Two distinctive Home Loan products named Modhumoti Ashroy for semi-structured building and Modhumoti Thikana for construction of RCC structure building and purchasing of apartments are also there to enrich the secured retail loan portfolio. The Retail Loan portfolio outstanding reached to Taka 1,357.06 million at the end of the year 2019, which was Taka 1,140.06 million in preceding year.



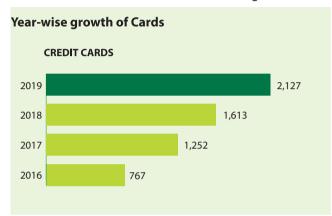


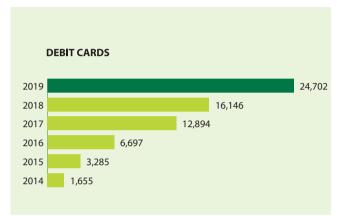


#### Card Business - Debit & Credit Cards

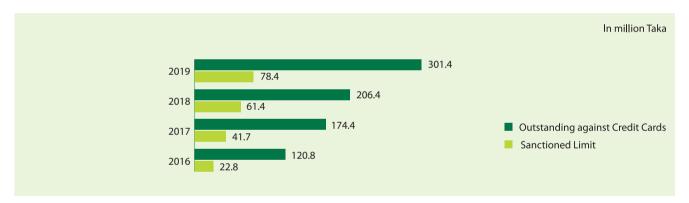
Your access to Global Lifestyle - upholding the slogan - Modhumoti Bank Limited enters into electronic payment services since 2014. Subsequently, the Bank launches VISA Dual Currency EMV Credit and Debit Cards which were configured with ample security, transaction flexibility and maximum accessibility both at home and abroad. Different products have been designed to accommodate the needs of various customer segments and to address the market demands at the moment. The Bank is very keen to introduce the diversified services for the cardholders to remain in the race with the market leaders.

The Bank emphasizes customer satisfaction by rendering superior service with utmost care through dedicated helpline round the clock. The Bank also introduced amiable discount facilities for its cardholders at different Fashion Houses, Restaurants, Hotel and Resorts, Air Lines, Jewelry Shops, Diagnostics Centers, Hospitals etc. in major cities of the country which is expanding day by day. Besides existing complimentary access to Balaka Lounge at Hazrat Shahjalal International Airport, Dhaka and Shah Amanat International Airport, Chittagong on 28 November 2019, Modhumoti Bank Limited has launched a luxurious lounge for the convenience of valued Cardholders.





#### **Credit Card Portfolio**



# **Banking Operations:**

Modhumoti Bank Limited is a scheduled commercial bank in Bangladesh and commenced its banking operation on September 19, 2013. The Bank has 44 branches (till to date) covering all the administrative divisions of the country. Year-wise number of branches (cumulative) is presented below:

Particulars	Year-2013	Year-2014	Year-2015	Year-2016	Year-2017	Year-2018	Year-2019
Branches	2	10	15	23	29	35	41

## **Cards Operation & Alternative Delivery Channel**

Electronic payment system is a way of making transactions or paying for goods and services through an electronic medium without using cheques and cash. It has grown increasingly over the last decades, and providing uninterrupted service round the clock and ample security. To facilitate customers with the modern banking facilities, Modhumoti Bank Limited has introduced electronic payment services through VISA EVM Debit & Credit Cards, ATMs, Modhumoti Lounge, Digital Banking (GO SMART) and Modhumoti Help Line (16347 or +880-9610016347). By now, the Bank has designed different related products having transaction flexibility as desired by the customers in home and abroad along with latest security measures and keen to host more product diversification in future. Year-wise number of cards in circulation (cumulative) is presented below:

### 1. Debit & Credit Cards:

Particulars	Year-2014	Year-2015	Year-2016	Year-2017	Year-2018	Year-2019
Debit Card	1,655	3,285	6,697	12,894	16,146	24,702
Credit Card	-	-	767	1,252	1,613	2,127
Total	1,655	3,285	7,464	14,146	17,759	26,829

#### 2. ATMs:

Modhumoti Bank Limited has already become a member of National Payment Switch Bangladesh (NPSB), VISA and Q-cash consortium facilitating it customers to avail ATM services from NPSB and Q-cash ATMs all over the country. The Bank is also expanding its own ATM network as a part of installed and raising a number of ATMs which is presented below:

Particulars	Year-2014	Year-2015	Year-2016	Year-2017	Year-2018	Year-2019
ATM	06	16	22	29	32	42

# 3. Modhumoti Digital Banking (GO SMART):

Modhumoti Bank Internet Banking (Go Smart) is a state-of-the-art Mobile Banking application by which registered customers of Modhumoti Bank can avail banking services from their Smart Phone at anytime and anywhere. The aim of this digital financial inclusion initiative is to bring more people into the financial system using the latest technology. This application is enabled with strong security feature such as two factor authentication using One Time Password (OTP). The application is compatible with both Android Operating System and iOs and can be downloaded from Google Play Store as well as AppStore!

For the convenience of the Bank's customers following services are offered:

- Self-registration, Modhumoti Bank GO SMART Digital Banking
- Fund Transfer (Own/other MMBL account)
- BEFTN (to other bank accounts)
- Fund Transfer from CASA Account to bKash account.
- Utility bill payment (DESCO, DPDC, WASA)
- Mobile Top-up (any mobile operator)
- Account statement information & download
- Credit card bill payment & information
- Fingerprint Log-in
- Password change option
- Debit/Credit card stop at once
- Branch & ATM locator
- Cheque Book application

## 4. Modhumoti Helpline (16347 or +880-9610016347):

Call center is an important component to delivering speedy and reliable customer service. Call center agents must attempt to quickly resolve customer issues and complaints that involve money and confidential information. Because a company's image and brand are heavily influenced by its level of customer service, banking call centers are crucial to building customer relationships and retaining customers against competition. For the convenience of the Bank's customers, Modhumoti Bank Limited has introduced its own Helpline Banking Services on September 2019. Services provided through Modhumoti Helpline (16347) are as follows:

- Informing customers regarding all Modhumoti Products.
- Helping customers by Account related information.
- Providing Cards & ATMs related information.
- Information on Branch & Agent Banking.
- Providing Fees & Charges related information.
- Informing customers regarding latest banking offers & promotions
- Debit & Credit Card Lost/Stolen/Block
- Debit & Credit Card Transaction Details
- Collecting customer query and send to concerned department.



# 5. Modhumoti Lounge:

On 6<sup>th</sup> August 2019, Modhumoti Bank Limited inaugurated its own luxurious lounge at the international terminal of Shah Amanat Int'l Airport, Chattogram for the Priority Customers and valued Cardholders of the Bank. The Lounge is equipped with efficient personnel, elegant decoration, and comfortable seats, hi-speed Internet facilities, specious rest rooms, standard food and beverage and other amenity facilities as required by the customers/visitors. For the convenience of the Bank's cardholders, the Bank also offers complimentary access to Balaka Lounge at Hazrat Shahjalal International Airport, Dhaka.

# **Service Quality:**

Modhumoti Bank Limited now-a-days is not only a profit-making bank but also an organization for providing state of art financial services to the people. Modhumoti Bank Limited has structured the customer-focused Services and Complaint Management Policy, Customer Charter, Code of Conduct for customers Services, Customer Awareness Program Policy, Service Standard Guideline, Assessing Customer Services and Evaluation Policy, and Service Excellence Policy in line with the guidelines from FICSD, Bangladesh Bank. Modhumoti Bank Limited has structured Service Quality Department under supervision of Operations Division among the 4th Generation Banks in which we deal with the following activities in 2019.

Complaint Management: Modhumoti Bank Limited has structured complaint management channels as below:

- Receiving all sorts of feedback/suggestions/complaints from MMBL customers and stakeholders;
- Central Complaint Management through Modhumoti Helpline 16347 (24/7);
- Dedicated Email Group:ccs.cmc@modhumotibankltd.com (includes MAN-COM);
- Dedicated full-time Social Media Page (https://www.facebook.com/modhumotibankltd);

# Foreign exchange business

Facilitating Global Trade is one of the core activities of the Bank. Over the last few years, the global trade financing of Modhumoti Bank Limited (MMBL) has gained a stable expansion. Widely cherished as one of the leading banks among the fourth generation banks in supporting Trade Finance and Foreign Exchange transactions of the country, MMBL is relentlessly improving the service quality to satisfy the valued clients. Establishment of a large and effective network of correspondences worldwide to cater to the growing demand of quality trade services of the clients is the core strategy of international business operations of the Bank. The Bank is constantly expanding its relationship with high street banks of different countries. The resilience and dedication of MMBL team has been ensuring continued growth of the Bank in line with the rising economy of the country.

MMBL serves its Global Trade and Foreign Exchange clients through countrywide 44 branches – 05 (Five) dedicated Authorised Dealer (AD) branches supported by Centralized Trade Processing Unit (CTPU), one Offshore Banking Unit (OBU) and 366 agent centres. With major focus on trade, International Division also coordinates LC Advising, Confirmation, Discounting/Negotiating and Collection of Export Bills, Re-discounting, Refinancing, Sourcing of FC funds, FC Term Loan, Bank Guarantee, Trade Payment Settlement, Foreign Exchange Services (e.g. commercial remittances, private remittances, travel expenses, payment of fees for tuition, exam, immigration etc.) and any other banking needs / services. International Division (Financial Institutions) also looks after the Policy Guideline and overall operation of Global Trade & Foreign Exchange Business of the Bank.

# **Nostro Accounts**

In order to facilitate the foreign exchange transactions, Modhumoti Bank Limited maintains 15 Nostro accounts in the most popular currencies e.g. US Dollar, Pound Sterling, Japanese Yen, Euro & Dollar accounts under Asian Clearing Union and 01 (One) Nostro for Off-shore Banking Unit (OBU) etc. with reputable foreign banks at commercially key locations which ensure effective Foreign Currency Management and timely payment of foreign commitments.

# **Correspondent Banking**

Modhumoti Bank Limited always strives to enhance and expand foreign correspondent relationship (RMA) to facilitate global trade business of the Bank. As such, MMBL's correspondent network is spread at important financial centers and business hubs all over the world, and has contributed towards expansion of the Bank's foreign trade business. Currently, the Bank is maintaining RMA with top rated 154 banks covering 35 countries. Furthermore, as part of continuous endeavor to expand the correspondent network, International Division has been continuously establishing RMA with banks around the globe as and when required.

The Bank maintains substantial credit lines with globally recognized multinational banks and financial institutions for adding confirmation of LCs, re-discounting of bills, refinancing and sourcing of FC fund as and when required. We have also been able to enhance the rebate/fee income from our foreign correspondents.

# **SWIFT Operations**

Modhumoti Bank Limited joined SWIFT ALLIANCE in 2013, which is recognized globally as the most effective network for fastest, reliable and secured financial transactions worldwide. Currently, the Bank uses web based centralized application, SWIFT Alliance Web Platform (AWP) and all AD branches and CTPU have access to a wider range of functionalities with uninterrupted, real time communication.

SWIFT infrastructure connecting more than 11,000 banking and securities organizations, market infrastructures and corporate customers in more than 200 countries and territories. Moreover, Modhumoti Bank Limited has implemented SWIFT 7.4.22 Migration for ensuring uninterrupted & secured SWIFT services. We have been using KYC Registry as developed by SWIFT community to overcome KYC challenges by holding information about institutions. The Registry provides a standardized set of data and supporting documentation relevant to KYC and Customer Due Diligence (CDD) requirements. SWIFT Sanction Screening software (S3) has been installed to reduce risks and comply with various local and international Sanctions.

As a member of the SWIFT ALLIANCE, Modhumoti Bank facilitates cross border trade transactions, inward/outward remittances etc. of the Bank through state of the art secured infrastructure. SWIFT Operation Unit works as an authenticated communication medium of the Bank supervised by the International Division, Head Office. All AD branches are connected to Global SWIFT Network via Data center at Head Office. We are also updating security patch in our swift system on quarterly basis.

# Non-Resident (NRB) Business

Remittances are funds transferred by NRBs to their home countries considered one of the most important economic variables and has become an important aspect for the developing countries like Bangladesh for socio- economic advancement. It has great impact on the country's overall socio-economic development like poverty alleviation, employment generation, growth of GDP, reducing balance of payment, enriching the foreign currency Reserve, reducing the dependency on overseas assistance, adoption of new development plans and its implementation etc.

Modhumoti Bank Limited has a dedicated NRB Banking Department to ensure prompt & efficient services to the Customers offering best competitive price for their hard earning Foreign Currencies. We handle both inward & outward Remittance products. The outward Remittance includes FC Cash, FDD, FTT & wire Transfer through SWIFT. The Inward Remittance products are Over the Counter Payment (OTC), Account Credit, FTT, wire Transfer through SWIFT etc. Consequences upon different initiatives taken by NRB Department, total Foreign Remittance have triggered 202.97% growth in 2019 over 2018.

Modhumoti Bank Limited put in top priority on homebound foreign remittance from Bangladeshi expatriates and has entered into arrangement with a number of exchange companies. We have an admirable Remittance Tie-up with a good number of world's renowned Exchange Houses. They are:

Name of Exchange Houses			
Trans-Fast Remittance LLC Western Union Money Transfer			
Xpress Money Services Ria Financial Services			
Placid N.K. Corporation Cash Express			
Aftab Currency Exchange			

The Bank has a nationwide network having 44 well-equipped online branches and presently 366 Union Digital Centers have come under the Agent Banking Umbrella as Agent point. Inward Foreign Remittances has already been disbursed to the beneficiaries from these Agent Points.

Inward remittance business in terms of volume and transactions are as follows:

Figure in million

Amount	Amount 2017		Amount 2017 2018		2019
USD	1.93	5.18	15.08		
BDT	162.70	438.07	1,327.21		
Number of Transactions	4,262	9,822	26,147		

With a view to increase & facilitate Inward Foreign Remittance businesses, Modhumoti Bank Limited is continuously communicating with different international reputed Money Transfer Companies in the remittance Bound Different Countries over the Globe. In line with process, Modhumoti Bank Limited will be able to establish business relationship with the globally renowned Exchange Houses such as MoneyGram, Instant Cash FZE-UAE, NEC Money Transfer-Italy, BRAC Sajan-UK, Redha Al Ansari Exchange-UAE, Kuwait Asian Exchange-Kuwait, Ebix Cash-Canada, Progoti Exchange Company-UAE, Al Zaman Exchange WLL Qatar, UAE Exchange-Kuwait, Lulu International Exchange-UAE etc.



# Off-Shore Banking Business

Modhumoti Bank Limited established its Off-shore Banking Unit (OBU) on September 23, 2015 getting permission from Bangladesh Bank dated April 02, 2015 with a view to catering the banking needs of nonresident customers both in EPZs PEPZs, EZs and Hi-Tech Parks and abroad. Hence, it has become an important strategic business unit due to growing demand of cheaper foreign currency loan and Usance Payable at Sight (UPAS) Letter of Credit from the clients. The overall operation of the Off-shore Banking Units is controlled and supervised by Off-shore Banking, Head Office Cell of International Division. Modhumoti Bank OBU provide continuous financial services such as deposit taking, money transmissions, trade finance, credit facilities, etc. Side by side OBU of the Bank are also supporting on-shore clients within the purview set out by the Bangladesh Bank.

Bangladesh Bank has introduced new policy in 2018 through which OBUs will have to mobilise major funds from external sources and will not be allowed to collect more than 20% of their regulatory capital from domestic banking operation and also announced some new instructions including requirement of taking re-approval from the central bank to open every OBU and to have renewal of their licenses. All these new changes will lead the banks operating OBU to re-design the process of doing business. In the meantime Modhumoti Bank has applied for license newly.

# The main objectives of Off-shore Banking are to:

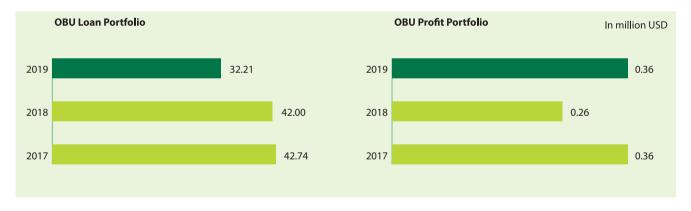
- Attract and facilitate potential foreign investors and entrepreneurs in the Export Processing Zones.
- Attract investment for non- resident Bangladeshi investors.

During the year of 2019, MMBL OBU discounts total 412 nos LC valuing USD 44.51 million equivalent to Taka 3,778.90 million which triggers 4.58% growth in 2019 over 2018 and during the same period, OBU makes Profit of USD 0.36 million equivalent to Taka 30.58 million which triggers 38.46% growth in 2019 over 2018.

OBU of the Bank offers following products and services to the valued clients –

- Foreign Currency Deposit Account of Non-residents;
- Export-Import services to A- category industrial units of Export Processing Zones (EPZ) and Economic Zone (EZ);
- Financing Usance Payable at Sight (UPAS) Documentary Credit;
- Purchase/Discount of Export Bills in Foreign Currency;
- Foreign Currency Term Loan to eligible resident industrial units;

# **Business Highlights of MMBL OBU**



#### **Trade Services**

Trade Finance offers a wide range of services that can be tailored to meet the different needs of buyers and sellers (Importers and Exporters). Our range of resources and level of expertise in the various trading sectors and documentary credit specialists enable us to offer unrivalled services to all our customers. One of the core activities of the bank is to facilitate International Trade through export and import financing. Over the last few years, the foreign trade financing of the bank has gained a stable expansion. The Bank has been achieving significant growth in both export and import financing despite/since global financial turmoil and worldwide economic slowdown. During the year, the foreign trade business of the Bank has recorded an exclusive growth. The Bank has 05 (Five) Authorized Dealer Branches and Central Trade Processing (CTPU) manned with highly trained professionals to meet different requirements based upon import and export clients.

#### **Import**

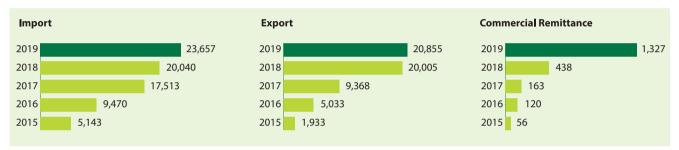
The Bank was involved in financing import business in the field of capital machineries, industrial raw materials, food grains (i.e. dal, garlic, ginger, onion, spices), motor vehicles, spare parts, yarn, fabrics, garment accessories, sports items, chemicals, medical equipment, pharmaceuticals raw materials for drugs & others consumers products etc. Import business Increased by 18.04% of which real value was USD 279.70 million (Taka 23,657.00 million) in 2019 compare to USD 238.44 million (Taka 20,040.00 million) in 2018.

# **Export**

The Bank has had a conspicuous export portfolio in the field of readymade garments. It has been endeavoring to diversify its export financing in other fields like leather, jute & jute goods, agricultural products, fabrics and accessories etc. The export business raised to USD 249.36 million (Taka 20,855.00 million) in 2019 which is increased 4.25% compare to USD 238.86 million (Taka 20,005.00 million) in 2018.

#### **Commercial Remittance**

Foreign remittance is a buzz word for all developing countries in recent age as it is just not a part of the income of nations; it is a power on which developments run smoothly. In Bangladesh, remittance is one of the most essential economic variables as it helps in balance of payments, increasing foreign exchange reserves, enhancing national savings and increasing velocity of money. It affects almost all the macro-economic indicators of a country positively. Remittance has created a new dimension in the economic development of Bangladesh and helps the government of Bangladesh to reduce dependency on Foreign Aid. In 2019, Modhumoti Bank has performed Commercial Remittance business (received through SWIFT) for USD 7.73 million (Taka 645.91 million).



# **Central Trade Processing Unit (CTPU)**

Central Trade Processing Unit (CTPU) is an innovative milestone in the contemporary banking arenas for facilitating Non-AD branches foreign trade operations with a separate AD License issued from Bangladesh Bank for this purpose. Trade is one of the challenging arenas of banking operations which yields higher income for a bank. Globalization has made it very dynamic to operate. With the growing number of customers and changes in the pattern of International Trade, the Bank provides best quality services among the private commercial banks. Central Trade Processing unit (CTPU) processes and manages the foreign trade business of non-AD branches of MMBL. For this reason, Management has decided to open Central Trade Processing Unit (CTPU) under Trade Services Division, Head Office. The mission of Central Trade Processing Unit (CTPU) is to bring all the Non-AD branches under one umbrella. CTPU works as service center and helps Non-AD branches to generate profit for smooth operation of Non Funded facilities. The Volume of Import business increased by 17.79% of which real value was USD 29.17 million (Taka 2,463.40 million) in 2019 from USD 24.96 million (Taka 2,091.40 million) in 2018.

# **Treasury Management**

Treasury management or treasury operation includes management of an enterprise's holdings, with the ultimate goal of managing the firm's liquidity and mitigating its operational, financial and reputational risk. The Treasury Division is responsible for a number of activities such as buying and selling of foreign exchange currencies in a centralized fashion; borrowing to meet liquidity requirements as well as lending and placing excess cash to ensure all resources are usefully deployed. The Division is also responsible for managing and growing the investment portfolio including bonds, shares, other financial securities and financial derivatives and the associated financial risk management.

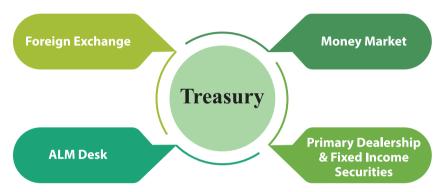
Banking industry always goes through the changes in rules, regulations, economic ups and downs as well as innovation in offering technology based products & services. Hence, Treasury Division has become a strategically important business partner for all business divisions & branches across the Bank. Treasury is primarily supposed to manage bank's liquidity in all currencies properly. Besides, Treasury is also responsible to make sound financial investments in all currencies with the available liquidity with the concentration of reducing financial risk. A sound treasury operation should always be focused on uncompromising stance on prudent management of the risks involved in the business while generating profit opportunistically.



Treasury Division of Modhumoti Bank Limited is consistently doing excellent and also produced a good result in 2019 in spite of the market volatility, uncertainty, complexity & some other interest rate risk and market risk related issues which have been observed globally as well as within the country. Throughout the year, the Bank's Treasury has provided strong support & treasury solutions to both internal and external clients. Despite facing severe instability in the market, we were able to make significant contribution to the Bank's profitability, liquidity management and risk mitigation in the year 2019 and were able to generate significant trading volume and earn positive returns for the stakeholders of the Bank. Modhumoti Bank's Treasury mainly focuses on the following:

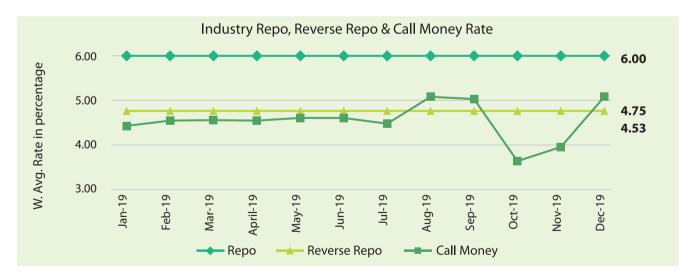
- Manage market, liquidity and interest rate risks within limit
- Graph all market opportunities which is rational for Bank
- Diversified fund management network creation
- Escalating business size
- Improving profitability
- Strengthening Asset Liability Management (ALM) procedures with market changes.

We cater to diversified customer groups with the following dedicated desks:



# **Money Market**

The overall money market experienced tight liquidity scenario throughout the year 2019. This happened due to significant growth in public sector to finance different mega projects and Bangladesh Bank inject foreign currency to support commercial banks to meet up their obligations. Sluggish movement of deposits was also a cause. The call money rate hovered around 3.00% - 5.50% throughout the year 2019. Throughout the year, Treasury Division has managed money market liquidity efficiently and played a good roll to enhance the overall profitability of the Bank.



In 2019, overnight money market rate was 1.75% – 5.50% throughout the year. The biggest challenge in 2019 was to ensure proper fund management and fund utilization. Our Money Market Desk was very effective in the interbank money market. They have applied their expert forecasting skills to manage liquidity and earned considerable profit for the Bank. This desk facilitates all kinds of available solutions. These include call money, repo, reverse repo, term money (across different tenors) and FX SWAP. The vigorous activities in money market have made us to become one of the most efficient money market desks among the Banks.

#### **Fixed Income Securities Market**

In 2019, Government met up their fund requirement from non-marketable instrument (i.e. National Savings Certificate) instead of borrowing from banking system rather than issuing fresh treasury-bills and treasury-bonds. In such situation, market players lost interest to trade the existing securities they are holding because of lower interest rate. Also the lower yield curve of long term fixed income securities forced the rational investors to invest in non-tradable securities like national saving certificates. Rather than such situation, the Bank made a remarkable foot print in both primary and secondary market of government securities trading which made us one of the best primary dealers in the entire market.

# **Foreign Exchange**

Due to our country's trade deficit in 2019, USD/BDT exchange rate faced an upward pressure compared to last year. USD/BDT rate was 83.95 at the very beginning of the year 2019 and closed to 84.90 in December-2019. Main reason behind this increase was the import settlement obligations for capital machinery of different government mega projects and fuel payments. Out FX Desk was able to forecast such situation and took necessary steps accordingly so that we were able to make our net open position within limit and the overall LC payment were settled smoothly in the entire year 2019.

# Asset Liability Management (ALM) Desk

Asset – liability management is managing the risk that can arise from the changes of assets and liabilities. ALM is a strategic management tool to especially manage liquidity risk and interest rate risk faced by banks. It is an ongoing process to formulate, implement, monitor and revise strategies related to assets and liabilities management. The Bank has a dedicated ALM desk under the Treasury Division. This desk provides economic, market and bank information and analysis to the Asset Liability Management Committee (ALCO) to assist in making their strategic decisions. ALCO, which meets at least once in a month, is responsible for:

# **Balance sheet Management**

- Interest rate determination in view of the bank and the future business strategy
- Liquidity risk, Interest rate risk and Foreign exchange risk management
- Maximizing returns of investment

Throughout the year 2019, the ALM Desk presented the market outlook, Bank's financial position and various analyses to the ALCO which give clear ideas about the market liquidity for availing market opportunities for investment, fund deployment in the market and fund management strategy for the Bank.

Overall Treasury Focus for 2020

- Ensuring availability of local currency
- Ensuring availability of foreign currency
- Strengthening foreign exchange corporate sales operation
- Ensuring strict regulatory compliance (specially LCR/ADR/Commitment)
- Discovering existing and new areas of business
- Increasing volume of deposit and ensuring Competitive lending rate
- Establishing on speculative trading under FX Dealing
- Developing market research under ALM operation
- Observing overall business growth

# **Risk & Compliances Review:**

# **Internal Control System**

A strong internal control system including an independent and effective internal audit function is an integral part of sound corporate governance. Banking supervisors must be satisfied as to the effectiveness of a bank's internal audit function that policies and practices are followed and that management takes appropriate and timely corrective action in response to internal control weaknesses identified by internal auditors.

Key features of Internal Control System are as follows:

- i) Management Oversight & Control Environment;
- ii) Risk Recognition & Assessment;
- iii) Control Activities & Segregation of Duties;
- iv) Information & Communication; and
- v) Monitoring Activities & Regularization of Deficiencies.



# **Internal Control & Compliance Division**

In order to establish the efficient, effective and compliant internal control system in the Bank, Internal Control & Compliance Division segregated its functions into 03 (Three) separate units:

- Audit & Inspection Unit (including IS/IT Audit Unit);
- Compliance Unit; and
- Monitoring Unit.

# **Audit & Inspection Unit**

Internal auditing is an independent, objective assurance and consulting activity designed to add value and improve an organization's operations. It helps an organization accomplish its objectives by bringing a systematic and disciplined approach to evaluate and improve the effectiveness of risk management, control, and governance processes based on different manuals, instructions, rules & regulations and procedures laid down by Bangladesh Bank & other regulatory authorities from time to time and the bank's own policies & procedures.

Major functions of this department are as follows:

- Risk based inspections (Conduct risk based inspection in different branches & divisions/departments/units of Head Office according to the approved risk based audit plan for each year by the Audit Committee of Board, ACB);
- Information System & Technology Audit (Conduct IS/IT Audit as per Bangladesh Bank quideline);
- Special Audit/Inspection/Investigation (in case of gross employee misconduct or major violation as well as identify deviation in the operational processes from set policies & procedures);
- Spot Inspection/ Validation Audit;
- Surprise Physical Cash Check and AML/CFT Audit.

# **Compliance Unit**

This unit is entrusted to ensure that the Bank complies with all regulatory requirements while conducting its business. They maintain liaison with the regulators at all levels and notify the other Units/Departments and Branches regarding any regulatory changes.

Major functions of this department are as follows:

- To ensure timely dissemination of all regulatory updates;
- To maintain strong liaison with the regulatory authorities;
- To maintain all relevant circulars and regulatory guidelines;
- To ensure regulatory requirements are properly incorporated in the operational tasks; and
- To ensure timely reply of Bangladesh Bank Inspection Report

#### **Monitoring Unit**

The Monitoring Unit of the Division monitors effectiveness of the Bank's internal Control System on an ongoing basis through follow-up of compliances and regularization of deficiencies that are identified by Audit & Inspection teams throughout the year.

Major functions of this department are as follows:

- Establish monitoring mechanism/procedures to ensure high risks areas are regularly reviewed;
- Assimilate Risk Matrix to monitor compliance with the AML/KYC issues, Compliance Risk, Operational Risk, Market Risk and Credit Risk;
- Regularization of deficiencies that are obtained through different reports like QOR, LDCL, DCFCL, of Self-Assessment of Anti-Fraud Internal Controls etc.
- Review operational performances against key control issues of individual offices;
- Evaluate the effectiveness of controls on Risk Appetite through analysis on the Self Assessment Report, Internal Audit Reports, Compliance Reports and Monitoring Process to satisfy Risk Based Internal Audit function; and
- Recommend to the Head of Internal Control & Compliance to send audit/inspection team in the areas where regular deficiencies are identified.



# ICC Performances during 2019 at a glance

- Overall audit coverage has been enhanced, since 74 Risk-based Inspections on 14 Divisions/Departments/Units of Head Office and 35 Branches, 30 Agent points along with 38 IS/IT Audits during the year 2019 have been conducted. A total of 4 Special Inspections/Investigations have been conducted on different issues.
- Continuous monitoring has been established in major risk aspects;
- Regulatory compliance has been improved, since Compliance Unit has received 40 reports/letters from Bangladesh Bank during the year 2019, against which successfully submitted compliance of all reports/letters within the prescribed deadlines (Bangladesh Bank inspection teams conducted a total number of 16 inspections on 6 Divisions/Units of Head Office and 6 Branches during the year 2019 which included Comprehensive Inspection, Special cash inspection, Inspection on Foreign Exchange Transactions, Foreign Exchange Risk Management, Internal Control & Compliance, Information System Security, Asset Liability Management and Credit Risk Management);
- Pursued respective Divisions/Units to update and develop Guidelines/ Manuals/Policies to run the operations smoothly.

# Anti-Money Laundering (AML) & Combating Financing of Terrorism (CFT)

To expedite the AML compliance effort and increases the effectivity of the activities in line with global best practices, MMBL Management, in consistent with the echos of the Board of Directors, has emphasized to established strong AML Governance in Bank. Considering Risk based Approch, AML & CFT Risk assessment & mitigation mechanim policy and procedures have been formulated as directed by BFIU's related guidelines and is under process for total compliance.

In this context, to bolster and reinforce the stability and integrity of the country's financial system, Modhumoti Bank's AML & CFT Division has been engaged in relentless efforts to combat money laundering and terrorist financing to strict adherence to all the statutory legilations, regulatory directives and bank's policies and procedures to ensure good corporate governance. A high powered Central Compliance Committee (CCC) has been formed comprising with the CAMLCO, D-CAMLCO and some related & core Divisional Heads. The committee formulates and reviews bank's policies, strategies and programs aligned with the internation and national standards and evaluate the same time to time. The Bank has properly assigned responsibilities and developed CAMLCO & Deputy of CAMCLO at Head Office and BAMLCO at Branches.

The Bank's compliance structure is further strengthened and supported by:

- Policy: Well-defined AML & CFT Policies and Guidelines (lastly updated in May 2019);
- **KYC Procedure:** Proper customer identification processes (through KYC/CDD/EDD measures, NID Verification, Account Information review after a certain period of Account opening, taking information of ultimate beneficial owner's, Source of fund verification docs collection etc);
- Record retention: all records are retained as per regulatory instruction;
- Risk Assessment: Customer classification process considering Risk (Low/High risk customer);
- Sanctions Screening: Take measures for proper Sanction Screening through integrated Software S3. Appropriate OFAC, UN, UK, EU and local sanction list screening systems for onboarding customers and for cross-border transactions (automated & manual);
- Transaction monitoring systems (including PEPs/IPs, high risk customers A/c, transactions also monitored against various rules/ triggers, CTR, Structuring, House wife & student in profession etc);
- Adverse Media News screening is in process and if suspicion cretes, STR/SAR initiates;
- Proper reporting systems: Cash Transactions (CTR) and suspicious transaction/activity reports STR/SAR, returns against queries and MIS maintenance;
- **Training & Education:** Effective formal & informal training for employees, special awareness programs for the senior management and customer awareness programs is in progress and continuing. Total 169 officials were AML trained in 2019 (New & Refreshers). Now 95% officials of the Bank are AML trainined.
- BAMLCO Conference-2019 was arranged for all BAMLCOs of the branches and Managers of large branches;
- Quality Assurance & Testing for effectivity of the Program: Self Assessment & Independent Testing Procedures is the regular and regulatory requirement to test the program. Review measures have been taken if it seems the branch / business unit has space to improve its compliance status. Officials of AML & CFT division has also program to visit branches to oversee the AML compliance activities on regular interval. Audit & Inpection team of ICCD also scheduled tests the functions/ activities of the branches and a copy of the repot used to send to AML & CFTD for further review.



# To further mitigate business risks, the Bank:

- Embraces proper customer identification and verification processes;
- Ensures screening of origination of fund sources of customers;
- Identifies the Ultimate beneficial owner of the customer or Account Holder;
- Provides accurate and timely customer information against queries;
- Organizes customer awareness programs to mitigate regulatory risks associated with money laundering and terrorist financing;
- Besides, Prevention of Trade based Money Laundering Policy is under progress to formulate and enact in bank as per directives of the regulator,
- e-KYC project is under process of implementation for serving the customers digitally with a minimum cost and spending lowest time.
- e-Learning framework has established to communicate instructions / directives / trained official in a distance learning module program.
- Some other infrastructure level improvement program is in progress to enhance effectivity of AML program of the Bank.

Successful implementation of instructions from the regulator, continuation of awareness programs and improvement of regulatory audit rating, while securing the position in the top-five listed banks in terms of regulatory audit rating will be the top priority for the AML & CFT Division over the coming years.

# **Information Technology**

The adoption of information technology in the banking industry has enabled banks to improve operational efficiency, reduce transaction time and operating cost for collecting, storing and processing information. The Bank is dedicated towards its customer satisfaction with the help of the technological advantages. Technological development of the bank tremendously increased its customer service as well as trust worthiness of the stakeholders towards the bank. Now, ICT is also playing vital role in fostering customer-bank relationship, increasing level of customer satisfaction, developing and maintaining competitive advantage and promoting attractive banking products through its various established payment channel. The customers are benefited by getting a number of options for doing banking through different delivery channels according to their convenience. The business people are also getting benefit of faster realization of receivables from their clients and making payments to their suppliers instantly and securely. The Bank is always dedicated towards its customer satisfaction with help of the technological advantages. ICT Division is not only well equipped with technology, but also with a dedicated professional ICT workforce.

#### **ICT Infrastructure**

Modhumoti Bank has reviewed present ICT infrastructure and taken steps to procure state of the art IT Security solutions (hardware, software and network infrastructure) for their implementation of Tier-3 Data Center at Gulshan with auto replication with Disaster Recovery Site. ICT Security Team has been formulated to minimize technological and operational risks and comply with the latest ICT Security Guideline of Bangladesh Bank. We are also in the process of procurement of network infrastructure for secure and reliable communication. Connectivity to and from bank networks and external networks are carefully planned for secure operations. The Bank's ICT staffs are ensuing security policies when designing new infrastructure or upgrading existing networks taking into consideration for managing users, dividing networks into segments and restricting access to information based on different business and security policies. Several training on ICT Security awareness has been arranged throughout the year at the Training Institute of the Bank as part of awareness build up among the employees of the Bank.

# **Bank Ultimus Core Banking Solution**

From the date of inception, the Bank has always been moving with the latest technology and has adopted different advantages of the technology which has enriched its ICT infrastructure to mitigate risk that may arise from malfunction of system, failure of network, lack of knowledge of the users, virus attack, hacking etc. Bank is using state-of-art Core Banking Solution (CBS) "BankUltimus V-2" to support its customers' regular banking and Foreign Trade transactions. Core Banking Software (CBS) has further been upgraded to its latest release to enhance existing features and functionalities and secure online banking transaction.

# Launching of new website

The inevitability of a website to expand business all over the world is crucial. Having a website is not just simply a showcase, it is part of the Marketing Strategy to get online exposure and it markets brand, products and services. The Bank's website contains all products and information being available for its prospective clients, the receivers of service or purchasers of the product can find the features and specifications of products and necessary information. The Bank recently re-designed its website for getting such necessary information in more customer-friendly way.

#### **ATM Network**

The Bank has so far established 42 own ATM Booths across the country and issued a substantial number of debit cards to its customers. However, the Bank has taken major steps for rapid expansion of ATM channel at suitable locations to serve potential clients across the country. The Bank has also integrated its ATM Network with National Payment Switch of Bangladesh (NPSB) which is an initiative of Bangladesh Bank to bring all commercial banks under the same platform for interoperability of ATMs/Debit Cards in case of issuing and acquiring and thus giving access of ATM network of more than 6500.

#### **Credit Card Payment Collection Module**

Modhumoti Bank is issuing VISA Classic, Gold, Platinum and Dual Currency Credit Cards - maintaining all features and facilities of international standards to compete with other peer banks. As number of credit cards and related transactions are increasing day by day, it has a requirement to make the payment collection process fully automated to reduce errors in settlement and reconciliation on daily basis. We procured and implemented Payment Collection Module which could be accessed from all of our branches for receipt of payment. In addition, reporting of credit card information and transactions as per Bangladesh Bank guideline is also made available from the same module.

#### **ACH, EFT and RTGS**

ACH (Automated Clearing House) is dealing with clearing cheques receipt and multifarious payment settlement services for all branches and its reconciliation. The Bank completed preparedness for BACH-II implementation project as per guideline of Bangladesh Bank. FC Cheques and Demand Draft will be processed through BACH-II in High Value Cut-Off.

**EFT** (**Electronic Fund Transfer**) is the fastest growing service enables to transfer the funds for clients electronically without payment instrument. However, EFT is a good prospect for Bank facilitating online fund transfer and bulk payments such as dividend warrant, salary payments. The Bank completed preparedness for Multiple EFT implementation project as per guideline of Bangladesh Bank.

**Real Time Gross Settlement (RTGS)** system is the financial services of commercial banks to ensure smoother and instant inter-bank clearing payments. The Bank is also connected to the BD-RTGS on the same day for its live operation i.e. on 29<sup>th</sup> October 2015 for instant settlement of high-value, local currency transactions as well as government securities.

# Formation of Computer Incident Response Team (CIRT)

Modhumoti Bank has already formed 'Computer Incident Response Team (CIRT)' to ensure proactive prevention and protection of Cyber Attack and Vulnerability of Digital Security in ICT infrastructure. The team involves proactively before implementation of new ICT Infrastructure and modules in Core Banking & other software applications. The team is regularly conducting vulnerability assessment and penetration testing (VAPT) on CBS, SWIFT, Digital Banking and suggested remedy to prevent online attacks. They are continuously communicating with BB CIRT Team, other CIRT teams of Banks/ Govt./Department/Agencies and law enforcement authority to identify and resolve ICT Security related problems.

# **Modhumoti Digital Banking**

Bangladesh Bank is putting more emphasis on financial inclusion through bringing more and more unbanked population in the financial system of the country. As a new generation bank, Modhumoti Bank is pioneer in introducing Agent Banking Services 'Modhumoti Digital Banking' with the objective of ensuring greater financial inclusion and increasing the outreach of the services to the unbanked population. It has already been observed that Modhumoti Digital Banking is becoming popular financial tool for the people of rural areas which are greatly contributing to the development of rural economy. Modhumoti Bank has completed distribution of Govt. Safetynet Allowances (Elderly Allowances, Freedom Fighter Allowances and Widow Allowances) to more than 30,000 beneficiaries amounting around BDT 45.00 million through 'Digital Banking' outlets and enhance banking facilitating banking for unbanked population and bringing them away countries financial inclusion.

# **Electronic Bill Payment System**

Modhumoti Bank has introduced solution to collect various types of utility bills like BRTA, WASA, DPDC, DNCC, DSCC and DESCO etc. Since the systems are automatically connected to the relevant organization's billing system and henceforth manual input for usage unit and bill amount need not be inputted again. As a result a user can pay the utility bills, tax and fees with less time and error free manner.



#### e-GP Procurement System

e-Government Procurement system ensures transparency and accountability in the public procurement process for better resource utilization by creating competition and equal opportunity for all qualified vendors-small or big. It will ensure efficiency at most of the government organizations in the country. It also increases purchasing power by demand aggregation, and empowers the small and medium bidders. The Bank has been providing banking services for e-Government Procurement (e-GP) through our Branches. In the mean time customers have received e-GP tendering services from our bank with their satisfaction.

#### State-of-the-Art New Data Centre and Disaster Recovery Site (DRS)

Modhumoti Bank will be implementing Tier-3 state of the art new Data Centre at Gulshan Head Office, shifting of which is under process - keeping in mind of future scalability, efficiency, fault tolerance and high availability. Disaster Recovery Site of Motijheel will be shifted to the 2<sup>nd</sup> Floor of present Head office DCCI Building with auto replication facility. However, as per ICT Security guideline of Bangladesh Bank, geo-graphically separated Disaster Recovery site has been planned for implementation in different Seismic Zone-III.

As per the business continuity plan (BCP) of the Bank, redundancy has been kept at Disaster Recovery Site for all the devices installed at the Data center. Link level redundancy as well as device level redundancy has been maintained to ensure up time and better services to the customers. As the business processes and initiatives are now driven by ICT, therefore, the Bank will continue investing in ICT to ensure sound and secure ICT operation.

# **Biometric Attendance System**

Employee attendance system has been automated and centralized for transparency, accountability and performance evaluation. Attendance management software helps the Bank quick retrieval of attendance status from central location. After installation of centralized attendance management software with integration of finger attendance devices, we have been availing following facility-

- Centralized staff attendance & leave monitoring and reporting;
- Easy to get information of all branch offices from a central server;
- Customized reporting- daily and periodical;
- Efficient track of all employees' movements;
- Control of access to secured, highly restricted areas and checkpoints;

# e-DOC- Security Document Management Software

Credit proposal having approved by competent authority of the Bank have to undergo cumbersome and time consuming documentation process before disbursement. This is due to dependency on legacy system practiced by branches, non-availability of facility for remote supervision & verification and absense tools for their management, regular updates & retrieval for internal use. After implementation of e-Doc solution which are now piloting, the following facilities could be yielding:

- Tagging of security documents as per individual credit proposal;
- Review of documents before disbursement of credit/loan;
- Prevention of alteration, deletion or manipulation of security documents;
- Storage of all versions of documents captured in different times;
- Retention of electronic version helps in case of physical loss or missing;
- Proactive email/report generation for routine updating of documents;
- Increase of transparency and accountability of user activity;
- Saving administrative hours, paper & printing cost;
- Increase customer service & satisfaction through quick disbursement;

#### **ICT Risk Management**

The adoption of technology in the Banking industry demands Bank to ensure that the ICT releted risks are properly identified and mitigated through a prudent ICT risk management strategy.

Modhumoti Bank took considerable measures from time to time to mitigate identified vulnerabilities and risks. The Bank is gradually implementing various ICT related security solutions to ensure further security of the threat factors (like: Network, Mail, ATM Operation etc.). As the ICT risk management is an ongoing process, the Bank is constantly assessing risk by analyzing threats and vulnerabilities within its risk management framework and taking appropriate actions to mitigate and maintain an acceptable level of risk.

The Bank took a number of steps to protect its core business operation and other delivery channels from ICT related risk. These are mainly:

- Formation of ICT Risk Management Committee as per Guideline of Bangladesh Bank;
- Reviewing of ICT Risk Management Policy;
- Up-gradation of Core Banking Software (CBS) to mitigate risk;
- Deployment of chip based credit card (Visa and Master);
- Periodic ICT Audit and inspection (internal and external) in different Divisions and Branches;

# **Future Plan**

The Bank has following ICT projects for immediate implementation:

- Re-Launching of internet banking software: Modhumoti Bank is now in the process of re-launching internet banking module with the following features-
  - √ Enquiry all possible way;
  - √ Account Management;
  - √ Fund Transfer;
  - $\sqrt{FA}$  FA solution (Two Factor Authentication);
  - √ Bill & Utility payment (mobile/ DESCO/DPDC/WASA);
  - √ Service Request;
  - √ ATM and Branch search:
  - √ QR code (For mobile)

Implementation of 2-FA solution will secure online transactions in addition with typical verification of identity and authenticity of customers which is also compliance of Bangladesh Bank's ICT Security Guideline for ensuring secure online transactions through internet banking and e-Commerce.

# **Human Resources**

Modhumoti Bank Limited (MMBL) is becoming a stronger contender in the industry by maintaining sustainable growth and following strong business ethics. The relentless effort of the employees of the Bank has made it possible to come so far within this short span of time. MMBL views the employees as the most valuable resource of the organization. Accordingly, the Bank has been working persistently to transform its employee into human capital through enhancement of knowledge level, development of skills, abilities and personal attribution with appropriate training courses and development programs, both at home and abroad. At the same time, the Bank is also maintaining a good working environment and motivating the workforce with contemporary benefits.

# **Human Resources Division and its Functions**

Human Resources Division of the Bank consists of a dedicated team that is specialized in developing superior frameworks for nurturing and developing the employees of the Bank. The major HR functions includes -



# **HR Policies**

The Human Resource policy of Modhumoti Bank Limited creates a culture of equity among every employee of the Bank. As per HR policy, the service of employees are regulated without being prejudiced to anyone. The HR policies of MMBL incorporate key principles and philosophies that support MMBL's Mission and Vision. It consists of a set of rules and guidelines that governs all aspects of human resource management from organization and hierarchy structure, talent acquisition and development, performance management to cessation of employment. As part of HR policy development, code of conduct and disciplinary policy is also drafted by HR division in align with prevailing labor law and regulatory guidelines of the country.

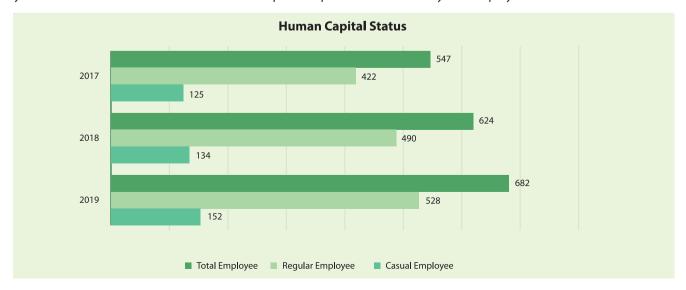
# **HR Culture**

Culture is one of the key drivers of conduct in banking industry. In Modhumoti Bank Limited the behavior of the Management and employees is influenced by its culture on daily basis. Our HR culture defines how we go about our business and take decisions, and the way we interact with customers, shareholders and the community. In align with MMBL culture; our banking activities are done by ensuring ethical, social and environmental standards of the industry.

MMBL culture includes customer centric decision making as well as delivery of transparent and high quality services to the customers to ensure customer satisfaction. Thus, our products and services are designed to meet and exceed the expectation of our customers. MMBL, as a 4<sup>th</sup> generation Bank, is striving towards building a winning culture to deliver consistent and sustained value to all stakeholders.

# **Human Capital Status**

As an employer of choice, Modhumoti Bank continues to hire and maintain a talented workforce. Last year we have recruited many fresh and experienced employees like every year. As a progressive bank, we have always promoted women empowerment and give equal opportunity to everyone regardless of their gender. The male-female ratio for the year 2019 was 82% male to 18% female. A comparative position of last three years' employee number is as follows:



In Modhumoti Bank, we hire the best suitable employees for the Bank who have the functional knowledge as well as the ability to adjust with our organizational culture. We believe in developing the potentials of our employees in order to let them grow to their fullest. We attract fresh talents through advertisements, Job fares, sponsorship and internship. We have successfully established an image of employer of choice through positive branding.

Not only the fresh talents are attracted for getting employment opportunities in the Bank but also experienced employees are eager to join our winning team. We have a good mix of fresh and experienced employees.

In 2019, we recruited a total number of 103 regular employees out of which 52 were fresh officers, 43 were experienced officers and the rest 8 were executives. Recruitment history of last three years is stated below:

Particulars 20		2019 2018		2018 2017		17
raiticulais	Executives Officers		Officers Executives Officers		Executives	Officers
Experienced	8	43	9	43	13	30
Fresh	0	52	0	61	0	35
Total	10	03	1.	13	7	8

# **Developing Human Capital**

Modhumoti Bank HR function remain focused on creating and developing human capital through improving organizational effectiveness, providing safe and ethical work environment, maintaining stability and sustainability amidst the rapidly changing business environment. Consequently, the Bank has given special focus on Learning and Development from its inception and in recent years has established 'Modhumoti Learning & Development Center – Explore'. Explore has been running yearlong training and workshops internally as per the Training Calendar that is prepared based on the Training Need Assessment (TNA). Apart from the internal training and workshops, the Bank also sends its employees for local or international training or workshops externally.



The overall training & workshops scenario for the last three years is as follows:







# **MMBL** e-learning

Being a technology driven organization we are enforcing learning process in digital platform. Consequently, MMBL Learning and Development Center has gone digital and thereby a new by-product named 'MMBL E-Learning - Explore' has been added to the crates of Modhumoti Bank Limited. The idea is to ensure distant and continuous learning through online classes, lectures and exams. The contents are shared online either live or recorded. HRD has already conducted several online live classes (Such as 'Titas Gas Bill Collection' and 'NESCO Bill Collection') and has also created and published several video contents (Such as NI Act, ICT Security Awareness, Agent Banking etc).

The Management of the Bank believes this initiative will open many doors for the learning and development of our employees and will make learning easy, convenient and enjoyable.

# **Performance Driven Culture**

Modhumoti Bank Limited has introduced a performance driven culture in the minds of its people over the years. Employees are rewarded and recognized based on their performance and contribution towards the growth of the Bank. MMBL has an excellent performance appraisal system which enables us to ascertain the actual performance of our employee. Accordingly, a good number of employees were promoted to higher designations while others were awarded increments according to their performances during the year 2019. All the eligible employees were awarded incentive and performance bonuses during the year 2019 based on their performances of the preceding year. Currently, we are working relentlessly with a focus on development of Performance Management System (PMS) for employees.



# **Employee Benefits**

In this competitive market an organization must offer better pay package and benefits in order to keep the best human resources. Recently, the pay scale of the Bank has been revised based on market survey to remain competitive in the banking industry that yet to be implemented till to the approval date of financial statements for the year 2019. The Bank is offering competitive compensation and benefit packages comprising of salary, bonus, increments and other employee benefits. At the same time, MMBL has already established contributory provident fund and gratuity fund for long term benefit of the employee. Some other policies in relation to employee benefits are under process which are expected to be adopted shortly.

# **Employee Rewards**

MMBL always appreciates and recognizes performers. From that perspective, the Bank has introduced 'MMBL Excellence Award' for both branch and individual level. In 2019, the Bank has awarded best branches in 04 categories (Urban A & B, Rural C & D) based on their business performance, campaign achievement, NPL scenario, compliance and customer service of preceding year. Other hand, individuals are awarded based on their campaign performance in 2019. The awards are presented to concern Branch Managers and individuals on Annual Business Conference – 2019. Moreover, there are number of monetary and non-monetary awards and recognition programs, which are awarded throughout the year to keep employees motivated.

# **Employee Engagement**

One of the key drivers of MMBL culture is our engaged workforce. Creating an engaging atmosphere is always a focus of the Management and ensuring it through open door policy, participation of employees in cross functional initiatives, engagement initiatives throughout the year. The Management believes that an engaged employee is aware of business context, and works persistently to improve performance within the job for the benefit of the organization. In 2019, we have arranged several business events, outdoor events and celebrate occasions to keep our employees motivated and truly being a part of the Bank.



# **Process Improvement & Automation**

Process improvement & automation has been one of the business goal of the Bank. Modhumoti Bank HR is continuously reviewing its policies and processes for improvement along with coping up with the modern business challenges and industry best practices. During the year 2019, the Bank has introduced several HR policies and reviewed the existing ones for continuous development.

In align with MMBL vision i.e. smart use of technology, the Bank has already acquired a fully automated HR software named Human Resource Information System (HRIS) – Empress, which will be launched in a short span of time. After its inauguration, the employees will be able to use automated leave page, attendance and HR related services through this HR software. The Management believes that HR automation will increase efficiency and effectiveness of the process related to human resources management.

# **Employee Health and Safety**

The health and safety of the employees of the Bank are given utmost importance at Modhumoti Bank. Accordingly, the Bank has signed corporate agreement with different health service providers such as – Popular Diagnostic Centre Ltd & Ibn Sina Trust, where the employees and sub-staffs of the Bank are enjoying privileged and discounted services. Moreover, the Bank has plans to initiate health insurance coverage for the employees to protect them from any unwanted health related liabilities while they are in service. In addition, the Bank provides a friendly working environment which is occupied by friendly employees who promote a homely yet professional culture in the bank to

maintain a work-life balance. Employees can avail leave from their reserved leaves if required. We also provide the mandatory/ block leave to the employees which helps them to get refresh and get back to work with a better mindset.

Moreover, neat and clean workplace is encouraged and practiced throughout the Bank (Head Office & Branches) for health and hygiene issues. At the same time, employees are well trained for tackling any hazardous situations such as fire and earthquake. The Bank has continue its endeavor to facilitate employees with more benefits regarding health and safety in future.

# **Human Capital Accounting**

Human Capital is a measure of the skills, education, capacity and attributes of human resources of an organization influence productive capacity and earning potential. Since the 1960s/70s, the term human capital has become a more popular economic concept as the emerging 'knowledge economy' makes greater use of a wider range of human capital. Human resources are now considered as one of the main sources of competitive advantage of any organization, which is a key to earn revenue & enhance profitability in service industry in similar way as physical assets such as machines and money. Modhumoti Bank continues to encourage diversity, believing that everybody should have the opportunity to reach their full potential. We believe, engaged employees are likely to take more responsibility and embrace accountability which helps Bank for attaining targeted goals.

The importance of HR function is increasing continuously as well as requirements to this function are also growing quickly. In order to meet high quality of human resources management (HRM) in an organization it is necessary to assess HR effectiveness. Regular analysis of HR effectiveness provides organizations with valuable information on strengths and weaknesses of HR system. Modhumoti Bank always measures that there is a statistically significant correlation between human capital return on investment (HCROI) and Bank's key performance indicators including net profit, return on assets (ROA) and return on equity (ROE).

Human Resource Accounting (HRA) is a new branch, is primarily involved in measuring the various aspects related to human assets. Its basic purpose is to facilitate the effective management of human resources by providing information to acquiring, develop, retain, utilize, and evaluate human resources. Per employee cost and revenue matrix at Modhumoti Bank is stated hereunder:

In million Taka

Particulars	2019	2018	2017
Operating cost per employee	1.93	1.76	1.85
Training cost per employee	0.003	0.004	0.007
Operating profit per employee	3.92	3.96	3.47
Gross turnover per employee	5.86	5.73	5.32

# **Retaining Human Capital**

Modhumoti Bank pays highest attention to retain and develop its employees. MMBL has created an excellent work environment for its employee and this is evident in the employee turnover trend. Employees' length of service is one of the key indicators that they work for the organization with loyalty and willingness to work together to make the bank reach its long term strategic goals. However, it is not possible to retain all but we try to ensure that we do not incur any regrettable loss. The attrition rate in 2019 is 10% compared to 13% of 2018.



Training on "Credit Advance" at Modhumoti Learning and Development Center – Explore

# **Government to Person (G2P)**

# **Digital Payment through Modhumoti Agent Banking**

The Bank is working with different ministries of the Government of Bangladesh (GoB) for disbursement of Social Safety Net Program Allowances. Social safety-net users mainly resides in the rural areas where no or limited banking facilities are available to receive their allowances. Conventional disbursement procedures yield some challenges like expensive access to bank branches due to distance, unavailability of regular transaction facility, existence of ghost beneficiary, misuse of government fund etc. To eradicate this problem, GoB is using our Agent Banking Channel for distributing social safety-net allowances to the old age, disable, widow, farmer, daily labour, pregnant women, lactating mother, environment vulnerable persons, unemployed rural women and hard-core poor of the rural areas and so on. This G2P payment benefits for the GoB, Beneficiaries and Modhumoti Bank in the following ways:

Benefit for Government of Bangladesh	Benefit for Safety net Beneficiaries	Benefit for Modhumoti Bank Limited
Disbursement of fund as and when required	Decrease cash-out hassle from far-reach bank branch	Increase financial inclusion and ensure capacity development
Elimination of misusing public fund	Regular cash-out facility as and when required	of the agents  Make regular source of no cost deposit
<ul> <li>Identification and eradication of ghost beneficiaries</li> <li>Identification of multiple</li> </ul>	<ul><li>Decrease cost of cash collection</li><li>Assurance of fund safety</li></ul>	<ul> <li>Create social capital and loyalty for bank</li> </ul>
allowance receiving beneficiary  Collecting and reporting	<ul><li>Emergence of deposit behaviour</li><li>Control over own allowance</li></ul>	Achieve government dependency for smoothening disbursement mechanism
national data regarding social safety-net disbursement  • Effective utilization of	rather than local government representative	Promoting regular banking products to the beneficiaries
government fund to reduce hard-core poverty from the country		Creating cross sales opportunities of the beneficiaries' family

Because of smooth cash-out service and effective disbursement scope the mentioned ministries are increasing disbursement through our Agent Banking channel which proves the confidence and loyalty of the ultimate beneficiaries and the government over Modhumoti Bank Agent Banking channel. We are sharing the growth of beneficiary in the below table:

Quarter	No. of Beneficiary	Growth	Male	Percentage	Female	Percentage
Q4-18	23464		10918	46.53%	12,546	53.47%
Q1-19	23,545	0.35%	10,988	46.67%	12,557	53.33%
Q2-19	28,118	19.42%	12,514	44.51%	15,604	55.49%
Q3-19	28,554	1.55%	12,552	43.96%	16,002	56.04%
Q4-19	57,729	102.17%	15,371	26.63%	42,358	73.37%

# **Year-wise Agent Operations of Modhumoti Bank:**

Year		Number of		
Tear	District	District Upazila		Account Opened
2016	11	19	70	2,320
2017	13	35	200	9,968
2018	14	39	281	38,738
2019	16	45	366	79,960

# **Products and Services Offered through Modhumoti Digital Banking:**

MMBL Agent Banking Products	MMBL Agent Banking Services
<ul> <li>Current Bank Deposit Account – Agent</li> <li>Current Bank Deposit Account – Customer</li> </ul>	Different Types of Account Opening Current, Savings and Scheme Nature
<ul> <li>Current Bank Deposit Account – Customer</li> <li>Patshala Savings Account-Student</li> <li>Savings Bank Deposit Account – Agent</li> <li>Savings Bank Deposit Account – Freedom Fighter</li> <li>No Frill Savings Account—Farmer</li> <li>Safety Net Savings Account</li> <li>Short Notice Deposit Account</li> <li>Fixed Deposit Account (1/3/6/12 Months) For All</li> <li>Monthly Income Scheme (3/5 Years) ) For All</li> <li>Double Deposit Scheme For All</li> <li>Triple Benefit Scheme For All</li> <li>Monthly Savings Scheme (3/5 Years) For All</li> <li>Monthly Prottasha Deposit Scheme (1/2/3 /4/5 Years) For All</li> <li>Special Account for Prime Ministers Gift Amounting Tk. 2, 500</li> </ul>	, ,
	Cash-out of Different Ministries and Others to underserved population

# Upcoming Services of Modhumoti Digital Banking:

- Micro-Savings with insurance
- Utility Bill Payment and Govt. Fees Payment
- Digital Insurance and Insurance Premium Collection
- Telemedicine and Health Insurance
- Assisted e-Commerce (Online to Offline Services)
- Life Style Services
- Cluster Based Small Enterprise and Agri-loan Disbursement



Agent centre opening program in Sitakunda, Chattogram on 17.07.2019



Safety net cash-out service to an old aged beneficiary in Gopalganj



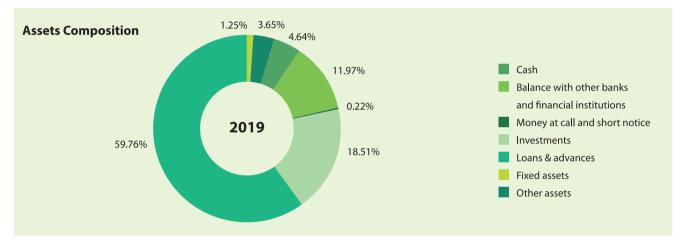
# **FINANCIAL ANALYSIS**

# **Total Assets**

Total Assets of MMBL has stood at Taka 71,126.94 million as on 31 December 2019 which was Taka 51,692.74 million in 2018. Year-on-year comparison reveals that Balance Sheet has a growth of 37.60% at the end of 2019 compared to the year 2018. Detail of total assets of MMBL is shown in following table:

In million Taka

Assets	2019	2018	Increase/ (Decrease)	Growth (%)	Mix (%)
Cash	3,297.94	2,675.70	622.24	23.26%	4.64%
Balance with other banks and financial institutions	8,512.81	6,112.46	2,400.36	39.27%	11.97%
Money at call and short notice	154.40	180.60	(26.20)	(14.51%)	0.22%
Investments	13,163.01	5,085.88	8,077.12	158.81%	18.51%
Loans & advances	42,507.26	35,575.65	6,931.61	19.48%	59.76%
Fixed assets	891.92	215.78	676.13	313.34%	1.25%
Other assets	2,599.60	1,846.67	752.93	40.77%	3.65%
Non - banking assets	-	-	-	-	-
Total assets	71,126.94	51,692.74	19,434.20	37.60%	100.00%



# Cash and bank balance

Cash and bank balance includes notes and coins in hand, balance with Bangladesh Bank & its agent bank and balance with other banks & financial institutions. In 2019, total Cash and bank balance was Taka 11,810.76 million compared to Taka 8,788.16 million in December 2018. Details are as follows:

In million Taka

Cash and Balance with other banks	2019	2018	Increase/ (Decrease)	Growth (%)
In hand (including foreign currencies)	409.67	347.00	62.67	18.06%
Balance with Bangladesh Bank and its agent bank (s)	2,888.27	2,328.70	559.57	24.03%
Cash in hand including foreign currencies	3,297.94	2,675.70	622.24	23.26%
Balance with other banks and financial institutions	8,512.81	6,112.46	2,400.36	39.27%
In Bangladesh	8,315.57	5,906.34	2,409.22	40.79%
Outside Bangladesh	197.24	206.11	(8.87)	(4.30%)

# **Money at Call and Short Notice**

Call lending is a part of the treasury function. Bank's lending under this head was Taka 154.40 million as on December 31, 2019 and it was Taka 180.60 million in the same date of last year. This increase or decrease in call lending depends on many factors such as liquidity of the Bank, surplus fund, demand of call money in the inter-bank market, projected cash outflow of the Bank in the form of payments as well as lending & investments etc.

# **Investment**

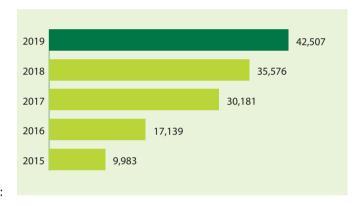
Investment in Treasury bill/bond occupies a significant portion of the total investment of the Bank which is Taka 13,163.01 million as on December 31, 2019 and it was Taka 5,085.88 million in 2018. The Bank has increased the investment portfolio during 2019 with the expectation of having a good return. Details are as follows:

In million Taka

Particulars	2019	2018	Increase/ (Decrease)	Growth (%)
Government Securities:				
Held for trading (HFT)	5,225.57	504.42	4,721.15	935.95%
Held to maturity (HTM)	7,388.82	4,477.83	2,910.99	65.01%
Reverse Repo	-	-	-	-
Prize Bond	0.64	0.37	0.28	74.93%
Other Investments:				
Share	547.98	103.27	444.71	430.64%
Bangladesh Bank Bills	-	-	-	-
Bonds	-	-	-	-
Total	13,163.01	5,085.88	8,077.13	158.81%

#### Loans and advances

MMBL's loans and advances increased by Taka 6,931.61 million during the year 2019 and stood at Taka 42,507.26 million which was Taka 35,575.65 million in 2018 showing a substantial growth of 19.48% over the previous year. Concentration of loans and advances was well managed and details of concentration are given at notes to the financial statements. The ratio of non-performing loan was 2.53% which is much lower than the industry average. The Bank continued its participation in different credit program for financing in industrial projects, import, export, house building, retail, agriculture etc. Year-wise loan figures are presented here:



# **Fixed Assets**

Fixed assets include land, building, furniture & fixture, office equipment, vehicles etc. MMBL's fixed assets has increased by Taka 676.13 million during the year 2019 and stood at Taka 891.91 million which was Taka 215.78 million in 2018. IFRS 16, issued in January 2016 replaces existing guidance related to lease transactions and effective for reporting period beginning on or after 1 January 2019. IFRS 16 'Leases' replaces IAS 17 'Leases' along with three Interpretations. The Bank assesses whether a contract is a lease, in accordance with the guidance stated in the IFRS 16: Leases, by determining whether the contract gives it the right to use a specified underlying physical asset for a lease term greater than 12 months, unless the underlying asset is of low value. Office premises for which monthly lease rental is the amount not exceeding Taka 25,000, ATM Booths and other installations are considered as low value asset. Accordingly, right-of-use (ROU) Asset (Taka 669.26 million) has been recognized in the Balance Sheet under fixed assets.

# **Other Assets**

Other assets of the Bank increased by Taka 752.93 million in the year 2019 and stood at Taka 2,599.60 million at the end of 2019. It was Taka 1,846.67 million in 2018. The main components of other assets are advance income tax, advance rent, interest receivable, branch adjustment account and suspense account etc.

# Borrowings from other Banks, Financial Institutions and Agents

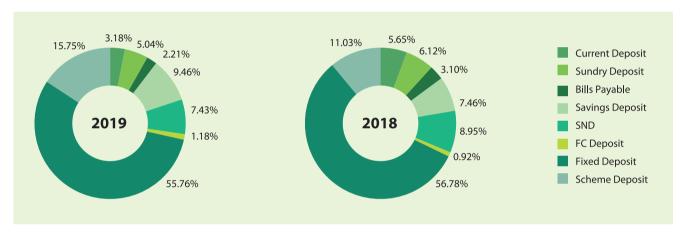
MMBL has borrowed fund from other banks and financial institutions as well as Bangladesh Bank for Refinance against SME loan. MMBL has also borrowed foreign currency for its OBU operation. In 2019, borrowings of the Bank have stood at Taka 9,851.15 million which was Taka 4,863.55 million in 2018.

#### **Deposits**

During the year 2019 total deposits of the Bank increased by Taka 12,377.03 million and stood at Taka 50,120.94 million (it was Taka 37,743.91 million in 2018) to present growth of 32.79%. Following table reveals that no-cost & low-cost deposit has increased by 17.50% & high cost deposit has increased by 40.05% in 2019.



Particulars	2019	2018	Change in	Change in	Mix
raiticulais	Taka	Taka	Taka	Percentage	2019
No & Low Cost Deposit	14,278.84	12,151.95	2,126.89	17.50%	28.49%
No Cost Deposit	5,225.51	5,611.56	-386.05	-6.88%	10.43%
Current Deposit	1,592.17	2,131.44	-539.27	-25.30%	3.18%
Sundry Deposit	2,523.94	2,308.63	215.31	9.33%	5.04%
Bills Payable	1,109.39	1,171.49	-62.10	-5.30%	2.21%
Low Cost Deposit	9,053.33	6,540.39	2,512.94	38.42%	18.06%
Savings Deposit	4,739.99	2,814.37	1,925.62	68.42%	9.46%
SND	3,722.88	3,378.60	344.28	10.19%	7.43%
FC Deposit	590.46	347.42	243.04	69.96%	1.18%
High Cost Deposit	35,842.11	25,591.96	10,250.15	40.05%	71.51%
Fixed Deposit	27,949.80	21,430.51	6,519.29	30.42%	55.76%
Scheme Deposit	7,892.31	4,161.45	3,730.86	89.65%	15.75%
Total Deposit	50,120.94	37,743.91	12,377.03	32.79%	100.00%

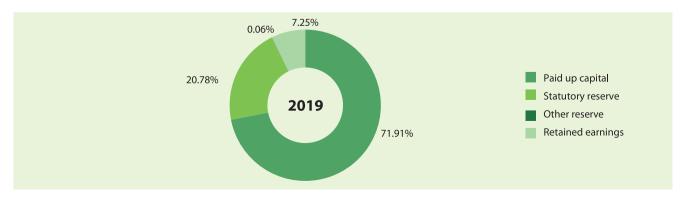


# Shareholders' Equity

Total shareholders' equity includes paid up capital, statutory reserve and retained earnings and other reserves. In 2019, total shareholders' equity has increased to Taka 6,599.55 million from Taka 6,256.91 million in 2018. Details are presented as under:

In million Taka

Shareholders' Equity	2019	2018	Increase/ (Decrease)	Growth (%)	Mix (%)
Paid up capital	4,746.00	4,520.00	226.00	5.00%	71.91%
Statutory reserve	1,371.22	1,053.29	317.93	30.18%	20.78%
Other reserve	3.80	0.45	3.35	744.44%	0.06%
Retained earnings	478.54	683.17	(204.63)	(29.95%)	7.25%
Total Shareholders' Equity	6,599.55	6,256.91	342.65	5.48%	100.00%



# **Analysis of Operating results of MMBL**

In 2019, MMBL made operating income of Taka 3,105.21 million (it was Taka 2,806.75 million in 2018) whereas operating expense was Taka 1,027.61 million compared to Taka 864.82 million in 2018. Profit before provision and tax was Taka 2,077.60 million compared to Taka 1,941.93 million in 2018. Net profit after tax was Taka 791.30 million against Taka 981.99 million in 2018. Earnings per Share (EPS) has stood at Taka 1.67 in 2019 which was Taka 2.07 in 2018. Details are as follows:

In million Taka

Particulars	2019	2018	Increase/ (Decrease)	Growth (%)
Interest Income	5,406.71	4,386.05	1,020.66	23.27%
Interest Expense	3,560.47	2,501.71	1,058.75	42.32%
Net Interest Income (NII)	1,846.25	1,884.33	(38.09)	(2.02%)
Non-Interest Income	1,258.96	922.42	336.55	36.49%
Total Operating Income	3,105.21	2,806.75	298.45	10.63%
Operating Expenses	1,027.61	864.82	162.79	18.82%
Profit before Provision & Taxes	2,077.60	1,941.93	135.66	6.99%
Profit before Taxes (PBT)	1,589.65	1,682.43	(92.79)	(5.51%)
Net Profit after Taxes (NPAT)	791.30	981.99	(190.69)	(19.42%)

#### **Interest Income**

During the year 2019, interest income has increased by Taka 1,020.66 million and stood at Taka 5,406.71 million against Taka 4,386.05 million in 2018. The major interest earnings came from follows:

In million Taka

Particulars	2019	2018	Increase/ (Decrease)	Growth (%)
Interest on loans and advances	4,625.02	3,796.76	828.26	21.81%
Interest on balances with other Banks & FI's	767.21	580.33	186.89	32.20%
Interest on balance with foreign Bank	14.48	8.96	5.52	61.61%
Total	5,406.71	4,386.05	1,020.66	23.27%

# **Interest Expense**

In 2019, MMBL incurred interest expense of Taka 3,560.47 million which was Taka 2,501.71 million in 2018. It reveals a growth of 42.32% during 2019. The Bank was able to maintain a strong liquidity position during the period and simultaneously managed to increase its deposit portfolio. Our average cost of deposits in 2019 has increased to 6.88% which was 6.68% in 2018. Interest paid on borrowings and others was Taka 455.67 million in 2019 which was Taka 361.83 million in 2018.

# **Product wise Interest Expense Analysis**

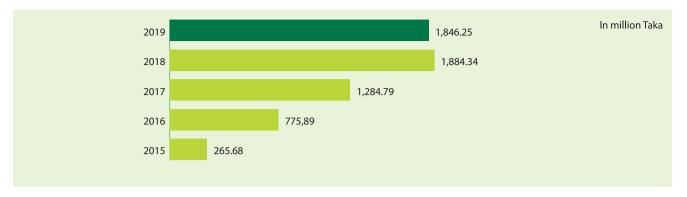
In 2019, interest expenses on deposits has increased by Taka 964.92 million and stood at Taka 3,104.80 million which was Taka 2,139.88 million in 2018. The following table reveals that total increase of interest expense of Taka 964.92 million includes an amount of Taka 860.10 million (89%) which was incurred for procuring high cost deposits. Therefore, cost of deposit has increased in 2019 as stated in above paragraph. Details are as follows.

In million Taka

Particulars	2019	2018	Increase/ (Decrease)	Change (%)
Savings Deposits	247.10	126.69	120.41	95.04%
Short Notice Deposit	55.97	71.56	(15.59)	(21.79%)
Term Deposits	2,130.39	1,575.44	554.95	35.23%
Scheme Deposits	671.34	366.19	305.15	83.33%
Others	-	-	-	
Total	3,104.80	2,139.88	964.92	45.09%

# **Net Interest Income**

MMBL has earned total Taka 1,846.25 million as net interest income during the year 2019 which decreased by Taka 38.09 million compared to that of previous year.



# **Performance of Treasury Division**

Total income from Treasury Division has increased by 23.74% during the year 2019 although operating income has slighty decreased by 0.61% due to the interest expense incurred for borrowings and inter bank transaction accounts (General Ledger interest).

In million Taka

Particulars	2019	2018	Variance	Growth		
rarticulars	Taka	Taka	Taka	%		
A) Treasury Income:						
Interest income from govt. securities	634.64	387.96	246.68	63.58%		
Interest income from inter-bank markets	808.41	607.40	201.01	33.09%		
Capital gain from government securities	24.14	- 8.83	32.97	373.39%		
General ledger interest income	422.49	503.00	(80.51)	-16.01%		
Commission, Exchange gain & others	209.20	206.70	2.50	1.21%		
Total income (A)	2,098.88	1,696.23	402.65	23.74%		
B) Fund costs:						
Interest paid on borrowings	357.90	290.37	67.53	23.26%		
General ledger interest expense	1,215.52	891.62	323.90	36.33%		
Revaluation (loss)/gain from govt. sec.	33.34	19.10	14.24	74.55%		
Total fund costs (B)	1,606.76	1,201.09	405.67	33.78%		
C=(A-B) Operating income	492.12	495.14	(3.02)	-0.61%		

# **Income from Investment**

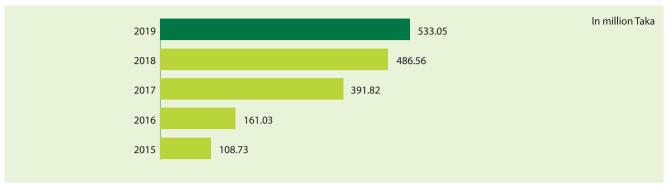
MMBL has earned investment income of Taka 636.38 million during the year 2019 which was Taka 373.63 million in 2018. In investment income, interest income was Taka 601.30 million and non-interest income was Taka 35.08 million. Detail is given below:

In million Taka

Investment Income	2019	2018	Increase/ (Decrease)	Change (%)			
Interest on treasury bills / Reverse repo/bonds	601.30	368.86	232.44	63.01%			
Interest on debentures / bonds	-	-	-				
Gain on discounted bond / bills	-	-	-				
Interest Income from investment	-	-	-				
Gain on Govt. security trading	24.14	(8.83)	32.97	373.41%			
Dividend on shares	8.78	8.22	0.56	6.82%			
Gain on sale of shares	2.16	5.38	(3.22)	(59.83%)			
Non-Interest Income from Investment	-	-	-				
Total	636.38	373.63	262.75	70.32%			

# **Commission, Exchange and Brokerage**

During the year 2019, MMBL earned total Taka 533.05 million as commission, exchange and brokerage which was Taka 486.56 million in 2018. Commission, exchange and brokerage income increased by Taka 46.49 million from previous year.



# **Other Operating Income**

Other operating income has increased by Taka 27.30 million and stood at Taka 89.53 million in 2019. It was Taka 62.23 million in 2018.

# **Operating Expenses**

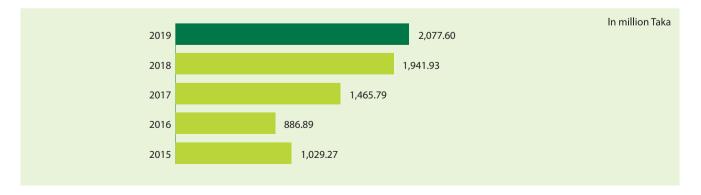
Total operating expenses during 2019 has increased by Taka 1,027.61 million compared to Taka 864.82 million in the last year. It reveals a positive growth of 18.82% which has had a negative impact on the bank's profitability. The main components of the operating expenses are as follows:

In million Taka

Particulars	2019	2018	Increase/ (Decrease)	Change (%)
Salaries and allowances	522.40	446.42	75.98	17.02%
Rent, taxes, insurance, electricity, etc.	83.21	152.73	(69.52)	(45.52%)
Legal expenses	0.49	0.39	0.10	25.97%
Postage, stamp, telecommunication, etc.	27.06	25.43	1.63	6.42%
Stationery, printing, advertisements, etc.	56.97	48.91	8.06	16.47%
Managing Director's salary and fees	10.55	9.52	1.03	10.85%
Directors' fees	1.81	1.46	0.34	23.50%
Auditors' fees	0.25	0.25	-	0.00%
Depreciation and repair of Bank's assets	175.33	63.86	111.47	174.55%
Other expenses	149.55	115.85	33.70	29.09%
Total	1,027.61	864.82	162.79	18.82%

# **Operating Profit**

The total operating profit of the Bank for the year 2019 has stood at Taka 2,077.60 million in comparison with Taka 1,941.93 million in 2018. Operating profit increased in 2019 mainly due to increase in interest income, investment income, commission & exchange gain.



# **Profit before Tax (PBT)**

Profit before tax of the Bank has stood at Taka 1,589.65 million in 2019 compared to Taka 1,682.43 million in 2018. The Bank maintained adequate amount of provision against impaired loans and advances, off-balance sheet items, and other assets during 2019 which makes the Balance Sheet stronger.

# **Net Profit after Tax (NPAT)**

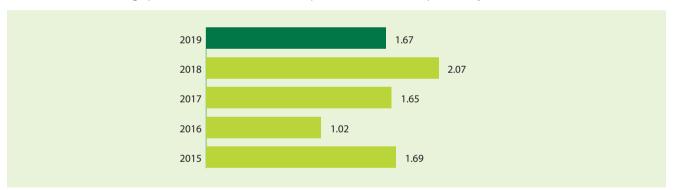
During the year 2019, net profit after tax (NPAT) has decreased by Taka 190.69 million and stood at Taka 791.30 million. It was Taka 981.99 million in 2018. Net profit decreased in 2019 due to increase of Interest expense and provision made against impaired loans.

Year	Operating Profit	Profit after Tax
2015	1,029.27	764.93
2016	886.76	462.33
2017	1,465.71	746.22
2018	1,941.93	981.99
2019	2,077.60	791.30



# **Earnings per Share (EPS)**

In 2019, MMBL's earnings per share (EPS) Taka 1.67 compared to Taka 2.07 in previous year.



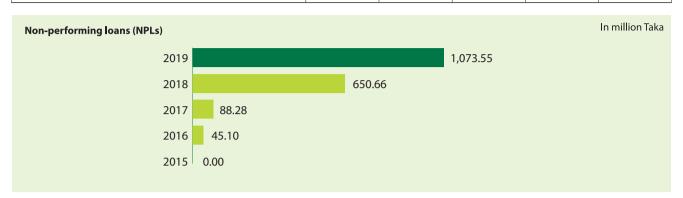
# **FIVE YEAR'S FINANCIAL SUMMARY**

In million Taka

Result of Operation	2019	2018	2017	2016	2015
Interest income	5,407	4,386	3,101	2,365	1,417
Interest expenses	3,560	2,502	1,816	1,589	1,151
Net interest income	1,846	1,884	1,285	776	266
Investment income	636	374	518	555	1,163
Commission, exchange and brokerage	533	487	392	161	109
Other operating income	90	62	51	38	19
Operating income	3,105	2,807	2,246	1,530	1,557
Operating expenses	1,028	865	780	643	528
Operating profit	2,078	1,942	1,466	887	1,029
Provision for loans and assets	488	260	176	117	58
Net profit before tax	1,590	1,682	1,290	770	971
Tax including deferred tax	798	700	544	308	206
Net profit after tax	791	982	746	462	765

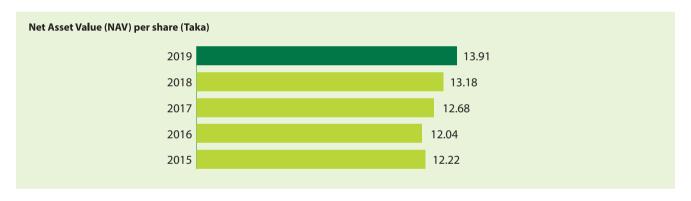
Balance Sheet	2019	2018	2017	2016	2015
Authorized capital	20,000	20,000	20,000	20,000	20,000
Paid-up capital	4,746	4,520	4,520	4,520	4,520
Shareholders' equity	6,600	6,257	5,731	5,440	5,525
Deposits	50,121	37,744	33,036	23,304	
Loans and advances	42,507	35,576	30,181	17,139	16,903 9,983
	·				
Investments Fixed assets	13,163	5,086	4,407	4,047	2,640
	892	216	220	217	202
Total liabilities	71,127	51,693	45,775	32,425	23,766
Total liabilities	64,527	45,436	40,044	26,984	18,240
Other Business					
Import	23,657	20,040	17,513	9,470	5,143
Export	20,855	20,005	9,368	5,033	1,933
Remittance	1,327	438	163	120	56
Guarantee Business	17,990	11,034	5,316	4,402	856
No. of foreign correspondents	17,990	152	151	132	114
No. of foreign correspondents	134	132	131	132	114
Liquidity Measures					
Long-term liabilities	20,317	14,962	10,677	7,047	2,280
Current liabilities	44,210	30,474	29,367	19,937	15,961
Earning assets	64,131	46,743	41,713	29,373	21,708
Current assets	41,496	28,399	25,764	21,004	14,868
Credit-deposit ratio	74.34%	88.59%	90.87%	73.54%	59.06%
Current Ratio (percent)	0.94	0.93	0.88	1.05	0.93
CRR Held (percent)	5.78%	6.06%	5.84%	6.73%	7.14%
SLR Held (percent)	26.83%	15.61%	14.47%	16.33%	18.02%
· · · · · · · · · · · · · · · · · · ·					
Capital Measures					
Total risk weighted asset	52,012	45,008	36,546	29,171	15,727
Tier-1 Capital	6,596	6,256	5,726	5,432	5,422
Tier-2 Capital	642	514	398	232	123
Total capital	7,238	6,771	6,124	5,664	5,545
Tier-1 Ratio (percent)	12.68%	13.90%	15.67%	18.62%	34.48%
Tier-2 Ratio (percent)	1.23%	1.14%	1.09%	0.79%	0.78%
Capital to Risk Weighted Asset Ratio (percent)	13.92%	15.04%	16.76%	19.42%	35.26%
Leverage Ratio (percent) under Basel-III	7.86%	9.87%	10.71%	14.47%	21.17%
Liquidity Coverage Ratio (LCR)	206.77%	162.28%	268.20%	380.43%	500.68%
Net Stable Funding Ratio (NSFR)	115.47%	104.26%	121.39%	134.48%	175.55%
Operating Performance Ratio (%)	44.040/	40.400/	4= 040/		
Gross profit ratio	66.91%	69.19%	65.26%	57.97%	66.11%
Cost-income ratio	33.09%	30.81%	34.74%	42.03%	33.89%
Cost of Deposit	6.88%	6.68%	5.52%	6.74%	8.37%
Cost of Fund	8.60%	8.42%	7.16%	8.17%	10.31%
Yield on average advance	12.83%	12.48%	10.59%	11.23%	13.47%
Spread	4.23%	4.06%	3.43%	3.06%	3.16%
Earning asset to total assets (average)	90.16%	90.42%	91.13%	90.59%	91.34%
Return on average assets (ROA)	1.29%	2.02%	1.93%	1.65%	3.81%
Return on average equity (ROE)	12.31%	16.38%	13.36%	8.43%	14.67%

Asset Quality	2019	2018	2017	2016	2015
Non-performing loans (NPLs)	1,073.55	650.66	88.28	45.10	_
NPLs to total loans and advances (percent)	2.53%	1.83%	0.29%	0.26%	-
Provision for unclassified loans and advance	391.34	314.24	252.34	153.80	88.69
Provision for classified loans and advance	470.50	154.00	12.10	6.22	-



In million Taka

Share Information	2019	2018	2017	2016	2015
No. of shares outstanding (In million)	474.60	452	452	452	452
No. of shareholders	41	41	41	41	41
Earnings per share (Taka)	1.67	2.07	1.65	1.02	1.69
Dividend (percent)	10%	15%	10%	10%	10%
Net Asset Value (NAV) per share (Taka)	13.91	13.18	12.68	12.04	12.22



Other information	2019	2018	2017	2016	2015
No. of branches	41	35	29	23	15
Number of ATM	42	32	30	22	16
No. of employees	528	490	422	372	297
Profit per employee (In million Taka)	3.93	3.96	3.47	2.38	3.47

# Horizontal Analysis: **Balance Sheet**

									_	In million Taka
PROPERTY AND ASSETS	2019	19 Vs 18	2018	18 Vs 17	2017	17 Vs 16	2016	16 Vs 15	2015	15 Vs 14
Cash										
Cash in hand (including foreign currencies)	409.67	18.06%	347.00	18.44%	292.97	77.07%	165.46	52.78%	108.30	86.67%
Balance with Bangladesh Bank and its agent bank(s)	2,888.27	24.03%	2,328.70	3.82%	2,242.98	20.33%	1,863.95	49.64%	1,245.62	93.36%
(including foreign currencies)										
	3,297.94	23.26%	2,675.70	5.51%	2,535.95	24.96%	2,029.41	49.89%	1,353.92	92.80%
Balance with other banks and financial institutions										
In Bangladesh	8,315.57	40.79%	5,906.34	-14.50%	6,908.39	-15.80%	8,204.92	-3.37%	8,490.75	130.54%
Outside Bangladesh	197.24	-4.30%	206.11	28.13%	160.86	- 64.80%	456.92	93.40%	236.25	29.42%
	8,512.81	39.27%	6,112.46	-13.53%	7,069.25	-18.39%	8,661.84	-0.75%	8,727.00	125.76%
Money at call on short notice	154.40	-14.51%	180.60	100.00%	1	ı	1	1	600.00	100.00%
Investments										
Government	12,615.03	153.18%	4,982.62	15.68%	4,307.06	9.13%	3,946.88	52.36%	2,590.41	-62.75%
Others	547.98	430.64%	103.27	3.14%	100.12	0.12%	100.00	100.00%	50.00	I
	13,163.01	158.81%	5,085.88	15.40%	4,407.18	8.90%	4,046.88	53.27%	2,640.41	-62.04%
Loans and advances										
Loans, Cash Credit, Overdrafts etc.	39,266.92	20.11%	32,693.77	17.67%	27,785.06	74.51%	15,921.34	61.48%	9,859.72	141.69%
Bills purchased and discounted	3,240.34	12.44%	2,881.88	20.27%	2,396.24	%98.96	1,217.26	887.06%	123.32	140.02%
	42,507.26	19.48%	35,575.65	17.87%	30,181.30	76.10%	17,138.60	71.68%	9,983.04	141.67%
Fixed assets including premises, furniture and fixtures	891.92	313.34%	215.78	-1.91%	219.99	1.55%	216.62	7.41%	201.68	33.96%
Other assets	2,599.60	40.77%	1,846.67	35.68%	1,361.05	310.99%	331.16	27.64%	259.45	-54.54%
Non - banking assets	•		•		1		1		1	
Total assets	71,126.94	37.60%	51,692.74	12.93%	45,774.72	41.17%	32,424.51	36.44%	23,765.50	45.13%



# Horizontal Analysis: Balance Sheet

									_	In million Taka
LIABILITIES AND CAPITAL	2019	19 Vs 18	2018	18 Vs 17	2017	17 Vs 16	2016	16 Vs 15	2015	15 Vs 14
Liabilities										
Borrowings from other banks, financial	9,851.15	102.55%	4,863.55	-8.69%	5,326.62	69.92%	3,134.86	212.42%	1,003.40	-28.33%
institutions and its agents										
Deposits and other accounts										
Current Accounts and other Accounts	4,706.57	-1.69%	4,787.48	32.24%	3,620.23	27.39%	2,841.76	204.52%	933.19	224.48%
Bills Payable	1,109.39	-5.30%	1,171.49	270.52%	316.17	-25.53%	424.58	262.45%	117.14	33.35%
Savings Bank Deposits	4,739.99	68.42%	2,814.37	-14.76%	3,301.56	-24.15%	4,352.58	1136.98%	351.87	98.09%
Special Notice Deposits (SND)	3,722.88	10.19%	3,378.60	-7.21%	3,641.32	110.89%	1,726.61	-53.45%	3,709.29	118.28%
Fixed Deposits	35,842.11	40.05%	25,591.96	15.50%	22,157.15	58.74%	13,958.20	18.37%	11,791.93	55.45%
Other Deposits	ı	ı	ı	ı	ı	ı	I	I	I	ı
	50,120.94	32.79%	37,743.91	14.25%	33,036.44	41.76%	23,303.74	37.86%	16,903.42	71.82%
Other Liabilities	4,555.29	61.06%	2,828.37	68.30%	1,680.55	207.88%	545.85	63.81%	333.23	40.84%
Total Liabilities	64,527.38	42.02%	45,435.83	13.47%	40,043.61	48.40%	26,984.45	47.94%	18,240.05	28.96%
Capital/Shareholders' Equity										
Paid up Capital	4,746.00	2.00%	4,520.00	0.00%	4,520.00	0.00%	4,520.00	0:00%	4,520.00	0.00%
Statutory Reserve	1,371.22	30.18%	1,053.29	46.94%	716.80	56.22%	458.84	50.53%	304.82	175.48%
Revaluation Reserve	3.65	964.37%	0.34	-91.31%	3.95	-47.89%	7.58	-92.66%	103.31	505.15%
Foreign currency translation gain	0.15	40.36%	0.11	-84.68%	69:0	398.37%	0.14	59852.38%	0.00	ı
Surplus in Profit and Loss Account/Retained Earnings	478.54	-29.95%	683.17	39.52%	489.67	7.98%	453.49	-24.08%	597.33	136.51%
Total Shareholders' Equity	6,599.55	5.48%	6,256.91	9.17%	5,731.11	5.35%	5,440.06	-1.55%	5,525.45	12.76%

**Total Liabilities and Shareholders' Equity** 

45.13%

23,765.50

36.44%

32,424.51

41.17%

45,774.72

12.93%

51,692.74

37.60%

71,126.94

# Horizontal Analysis: **Profit and Loss Account**

									_	In million Taka
Particulars	2019	19 Vs 18	2018	18 Vs 17	2017	17 Vs 16	2016	16 Vs 15	2015	15 Vs 14
Interest income	5,406.71	23.27%	4,386.05	41.45%	3,100.80	31.10%	2,365.22	66.94%	1,416.79	%68:09
Interest paid on deposits and borrowings etc.	3,560.47	42.32%	2,501.71	37.75%	1,816.11	14.27%	1,589.34	38.07%	1,151.11	64.98%
Net interest income	1,846.25	-2.02%	1,884.33	46.68%	1,284.69	65.58%	775.89	192.04%	265.68	45.28%
Investment income	636.38	70.32%	373.63	-27.91%	518.27	-6.55%	554.57	-52.33%	1,163.26	1.17
Commission, exchange and brokerage	533.05	9.55%	486.56	24.18%	391.82	143.32%	161.03	48.10%	108.73	35.94%
Other operating income	89.53	43.88%	62.23	21.26%	51.32	33.61%	38.41	99.57%	19.24	126%
	1,258.96	36.49%	922.42	-4.06%	961.42	27.51%	754.01	-41.61%	1,291.23	107.08%
Total operating income (A)	3,105.21	10.63%	2,806.75	24.96%	2,246.10	46.81%	1,529.90	-1.74%	1,556.91	93.07%
Salaries and allowances	522.40	17.02%	446.42	13.43%	393.55	28.23%	306.91	65.39%	185.57	99.52%
Rent, taxes, insurance, electricity etc.	83.21	-45.52%	152.73	15.92%	131.76	19.41%	110.35	9.32%	100.94	35.04%
Legal expenses	0.49	25.97%	0.39	-28.30%	0.54	95.25%	0.28	-24.35%	0.36	65.23%
Postage, stamp, telecommunication etc.	27.06	6.42%	25.43	-1.29%	25.76	33.46%	19.30	63.92%	11.77	28.05%
Stationery, printing, advertisements etc.	56.97	16.47%	48.91	13.56%	43.07	42.40%	30.25	-32.18%	44.60	28.79%
Managing Director's salary and fees	10.55	10.85%	9.52	-0.14%	9.53	22.23%	7.80	-6.28%	8.32	%00.0
Directors' fees	1.81	23.50%	1.46	-20.09%	1.83	12.25%	1.63	26.32%	1.29	-16.48%
Auditors' fees	0.25	0.00%	0.25	%00.0	0.25	%00.0	0.25	%00.0	0.25	%00.0
Depreciation and repairs to bank's assets	175.33	174.55%	63.86	12.65%	56.69	10.45%	51.33	21.06%	42.40	79.39%
Other expenses	149.55	29.09%	115.85	-1.33%	117.42	2.05%	115.06	-12.92%	132.13	84.93%
Total operating expenses (B)	1,027.61	18.82%	864.82	10.82%	780.40	21.34%	643.14	21.89%	527.64	70.91%
Profit before provision (C=A-B)	2,077.60	%66.9	1,941.93	32.49%	1,465.71	65.31%	886.65	-13.85%	1,029.16	106.83%
Provision for loans and advances										
General provision	72.60	20.20%	60.40	-30.04%	86.34	54.27%	55.97	17.74%	47.53	16.93%
Specific provision	316.50	123.04%	141.90	2313.27%	5.88	1	6.22	1	1	1
Provision for Off-shore Banking unit	4.50	200.00%	1.50	-87.70%	12.20	33.39%	9.15	58.39	0.15	ı
Provision for others	39.15	100.00%	ı	Ī	I	ı	ı	ı	I	ı
Provision for off-balance sheet items	52.20	-6.28%	55.70	-20.43%	70.00	54.57%	45.29	321.28%	10.75	-28.33%
Provision for Incentive of Good Borrowers	3.00	100%	ı	ı	1.50	1	ı	ı	ı	ı
Total provision (D)	487.95	88.03%	259.50	47.51%	175.92	20.85%	116.62	99.57%	58.44	5.01%
Total profit before tax (C-D)	1,589.65	-5.51%	1,682.43	30.44%	1,289.79	%05.29	770.02	-20.68%	970.72	119.65%
Provision for taxation										
Current	716.30	1.72%	704.17	29.00%	545.87	77.03%	308.35	20.77%	204.51	54.82%
Deferred Tax	82.05	-2299%	(3.73)	68.84%	(2.21)	445.12%	(0.41)	-129.18%	1.39	-62.05%
	798.35	13.98%	700.44	28.84%	543.66	76.55%	307.94	49.56%	205.90	51.67%
Net profit after tax	791.30	-19.42%	981.99	31.61%	746.13	61.47%	462.08	-39.58%	764.83	149.79%

									<u>c</u>	In million Taka	ert
PROPERTY AND ASSETS	2019	%	2018	%	2017	%	2016	%	2015	%	ical
Cash											Ar
Cash in hand (including foreign currencies)	409.67	0.58%	347.00	0.67%	292.97	0.64%	165.46	0.51%	108.30	0.46%	naly
Balance with Bangladesh Bank and its agent bank(s)	2,888.27	4.06%	2,328.70	4.50%	2,242.98	4.90%	1,863.95	5.75%	1,245.62	5.24%	/sis
(including foreign currencies)											: B
	3,297.94	4.64%	2,675.70	5.18%	2,535.95	5.54%	2,029.41	6.26%	1,353.92	2.70%	al
Balance with other banks and financial institutions											an
In Bangladesh	8,315.57	11.69%	5,906.34	11.43%	6,908.39	15.09%	8,204.92	25.30%	8,490.75	35.73%	ce
Outside Bangladesh	197.24	0.28%	206.11	0.40%	160.86	0.35%	456.92	1.41%	236.25	%66:0	SI
	8,512.81	11.97%	6,112.46	11.82%	7,069.25	15.44%	8,661.84	26.71%	8,727.00	36.72%	ne
Money at call on short notice	154.40	0.22%	180.60	0.35%	ı	ı	1	ı	600.00	2.52%	et
Investments											
Government	12,615.03	17.74%	4,982.62	9.64%	4,307.06	9.41%	3,946.88	12.17%	2,590.41	10.90%	
Others	547.98	0.77%	103.27	0.20%	100.12	0.22%	100.00	0.31%	50.00	0.21%	
	13,163.01	18.51%	5,085.88	9.84%	4,407.18	9.63%	4,046.88	12.48%	2,640.41	11.11%	
Loans and advances											
Loans, Cash Credit, Overdrafts etc.	39,266.92	55.21%	32,693.77	63.25%	27,785.06	%02.09	15,921.34	49.10%	9,859.72	41.49%	
Bills purchased and discounted	3,240.34	4.56%	2,881.88	5.58%	2,396.24	5.23%	1,217.26	3.75%	123.32	0.52%	
	42,507.26	29.76%	35,575.65	68.82%	30,181.30	65.93%	17,138.60	52.86%	9,983.04	42.01%	
Fixed assets including premises, furniture and fixtures	891.92	1.25%	215.78	0.42%	219.99	0.48%	216.62	<b>%29</b> 0	201.68	0.85%	
Other assets	2,599.60	3.65%	1,846.67	3.57%	1,361.05	2.97%	331.16	1.02%	259.45	1.09%	
Non - banking assets	1	1	1		1	•	1	•	1	•	
Total assets	71,126.94	100.00%	51,692.74	100.00%	45,774.72	100.00%	32,424.51	100.00%	23,765.50	100.00%	

# Vertical Analysis: **Balance Sheet**

									<u>u</u>	In million Taka
LIABILITIES AND CAPITAL	2019	%	2018	%	2017	%	2016	%	2015	%
Liabilities										
Borrowings from other banks, financial institutions and its agents	9,851.15	13.85%	4,863.55	9.41%	5,326.62	11.64%	3,134.86	%29.6	1,003.40	4.22%
Deposits and other accounts										
Current Accounts and other Accounts	4,706.57	6.62%	4,787.48	9.26%	3,620.23	7.91%	2,841.76	8.76%	933.19	3.93%
Bills Payable	1,109.39	1.56%	1,171.49	2.27%	316.17	%69:0	424.58	1.31%	117.14	0.49%
Savings Bank Deposits	4,739.99	%99'9	2,814.37	5.44%	3,301.56	7.21%	4,352.58	13.42%	351.87	1.48%
Special Notice Deposits (SND)	3,722.88	5.23%	3,378.60	6.54%	3,641.32	7.95%	1,726.61	5.33%	3,709.29	15.61%
Fixed Deposits	35,842.11	50.39%	25,591.96	49.51%	22,157.15	48.40%	13,958.20	43.05%	11,791.93	49.62%
Other Deposits	ı	ı	ı	ı	1	I	ı	I	1	ı
	50,120.94	70.47%	37,743.91	73.02%	33,036.44	72.17%	23,303.74	71.87%	16,903.42	71.13%
Other Liabilities	4,555.29	6.40%	2,828.37	5.47%	1,680.55	3.67%	545.85	1.68%	333.23	1.40%
Total Liabilities	64,527.38	90.72%	45,435.83	87.90%	40,043.61	87.48%	26,984.45	83.22%	18,240.05	76.75%
Capital/Shareholders' Equity										
Paid up Capital	4,746.00	%299	4,520.00	8.74%	4,520.00	9.87%	4,520.00	13.94%	4,520.00	19.02%
Statutory Reserve	1,371.22	1.93%	1,053.29	2.04%	716.80	1.57%	458.84	1.42%	304.82	1.28%
Revaluation Reserve	3.65	0.01%	0.34	%00.0	3.95	0.01%	7.58	0.02%	103.31	0.43%
Foreign currency translation gain	0.15	0.00%	0.11	0.00%	69:0	%00:0	0.14	0.00%	0.00	%00.0
Surplus in Profit and Loss Account/ Retained Earnings	478.54	0.67%	683.17	1.32%	489.67	1.07%	453.49	1.40%	597.33	2.51%
Total Shareholders' Equity	6,599.55	9.28%	6,256.91	12.10%	5,731.11	12.52%	5,440.06	16.78%	5,525.45	23.25%
Total Liabilities and Shareholders' Equity	71,126.94	100.00%	51,692.74	100.00%	45,774.72	100.00%	32,424.51	100.00%	23,765.50	100.00%



# Vertical Analysis: Profit and Loss Account

Interest paid on deposits and borrowings etc.

Interest income

**Particulars** 

Net interest income Investment income Commission, exchange and brokerage

Other operating income

5.07%	205.90	7.58%	307.94	13.38%	543.66	13.19%	700.44	11.98%	798.35
0.03%	1.39	-0.01%	(0.41)	-0.05%	(2.21)	-0.07%	(3.73)	1.23%	82.05
5.03%	204.51	7.59%	308.35	13.44%	545.87	13.27%	704.17	10.75%	716.30
43.07%	970.72	30.34%	770.02	31.75%	1,289.79	31.69%	1,682.43	23.85%	1,589.65
1.44%	58.44	2.87%	116.62	4.33%	175.92	4.89%	259.50	7.32%	487.95
ı	-	ı	1	0.00	1.50	0.00%	ı	0.05%	3.00
0.26%	10.75	1.11%	45.29	1.72%	70.00	1.05%	55.70	0.78%	52.20
ı	1	ı	1	ı	ı	%00.0	ı	0.59%	39.15
0.00	0.15	0.23%	9.15	0.30%	12.20	0.03%	1.50	0.07%	4.50
İ	I	0.00	6.22	0.14%	5.88	2.67%	141.90	4.75%	316.50
1.17%	47.53	1.38%	55.97	2.13%	86.34	1.14%	60.40	1.09%	72.60
44.50%	1,029.16	33.21%	886.65	36.08%	1,465.71	36.58%	1,941.93	31.17%	2,077.60
12.99%	527.64	15.83%	643.14	19.21%	780.40	16.29%	864.82	15.42%	1,027.61
3.25%	132.13	2.83%	115.06	2.89%	117.42	2.18%	115.85	2.24%	149.55
1.04%	42.40	1.26%	51.33	1.40%	56.69	1.20%	63.86	2.63%	175.33
0.01%	0.25	0.01%	0.25	0.01%	0.25	%00.0	0.25	%00.0	0.25
0.03%	1.29	0.04%	1.63	0.05%	1.83	0.03%	1.46	0.03%	1.81
0.20%	8.32	0.19%	7.80	0.23%	9.53	0.18%	9.52	0.16%	10.55
1.10%	44.60	0.74%	30.25	1.06%	43.07	0.92%	48.91	0.85%	56.97
0.29%	11.77	0.48%	19.30	0.63%	25.76	0.48%	25.43	0.41%	27.06
0.01%	0.36	0.01%	0.28	0.01%	0.54	0.01%	0.39	0.01%	0.49
2.48%	100.94	2.72%	110.35	3.24%	131.76	2.88%	152.73	1.25%	83.21
6.85%	185.57	9.84%	306.91	%69.6	393.55	8.41%	446.42	7.84%	522.40
57.49%	1,556.91	49.05%	1,529.90	55.29%	2,246.10	52.87%	2,806.75	46.59%	3,105.21
47.68%	1,291.23	24.17%	754.01	23.67%	961.42	17.38%	922.42	18.89%	1,258.96
0.71%	19.24	1.23%	38.41	1.26%	51.32	1.17%	62.23	1.34%	89.53
	108.73	5.16%	161.03	%59.6	391.82	9.17%	486.56	8.00%	533.05
4.02%	1,163.26	17.78%	554.57	12.76%	518.27	7.04%	373.63	9.55%	636.38
42.96% 4.02%	265.68	24.87%	775.89	31.63%	1,284.69	35.50%	1,884.33	27.70%	,846.25
<b>9.81%</b> 42.96% 4.02%	1,151.11	20.95%	1,589.34	44.71%	1,816.11	47.13%	2,501.71	53.41%	3,560.47
<b>9.81%</b> 42.96% 4.02%	1,416./9	75.83%	77.000'7	76.33%	3,100.80	0/70.70	4,386.05	81.11%	5,406.71
52.32% 42.51% <b>9.81%</b> 42.96% 4.02%	7777	17 000	7 265 77			/00/00			
52.32% 42.51% <b>9.81%</b> 42.96% 4.02%	1	1	7 265 77			/000			

Depreciation and repairs to bank's assets

Other expenses

Postage, stamp, telecommunication etc. Stationery, printing, advertisements etc.

Managing Director's salary and fees

Directors' fees Auditors' fees

Rent, taxes, insurance, electricity etc.

Legal expenses

Salaries and allowances

Total operating income (A)

Net profit after tax

**Deferred Tax** 

Current

Provision for Incentive of Good Borrowers

**Fotal profit before tax (C-D)** 

**Fotal provision (D)** 

Provision for taxation

Provision for off-balance sheet items

Provision for Off-shore Banking unit

Provision for others

Provision for loans and advances Profit before provision (C=A-B) Total operating expenses (B)

General provision Specific provision





**Foreign Educare** 



MODHUMOTI RETAIL BANKING

MODHUMOTI**gasiti**i





MODHUMOTI SME



HEAD MISS

MODHUMOTI RETAIL BANKING







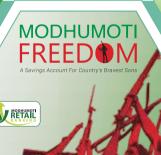














# **Corporate & Structured Finance**

Term Loan/ Time Loan Lease Finance Trade Finance Trust Receipt Working Capital **Bill Discounting** Agency Function Letter of Guarantee Corporate Advisory Service Equity Financing & Arrangement Syndication Arrangement & Participation

# **Small & Medium Enterprise (SME)**

Modhumoti Goti Modhumoti Progoti Modhumoti Agrogoti Modhumoti Moushumi Modhumoti Sangoti Modhumoti Labonnyo

# **Agriculture Loan**

Modhumoti Shamolima (Crop Loan) Modhumoti Shamolchhaya (Farm Loan) Modhumoti Shamolmaya (Any Agri-purpose Loan)

# **Treasury products**

# **Money Market**

Call Money/ Notice Money **Assured Liquidity Support** REPO Reverse REPO **Commercial Paper** SWAP Term deposit



MODHUMOTI**प्रवाज का**ग

Spot Forward FC overnight Placements FC term deposits Fixed Income Securities Coupon Securities/ Treasury Bonds Discount Securities/ Treasury Bills Bangladesh Bank Bills

MODHUMOTI RETAIL

# **Retail Credit Products**

Modhumoti Personal Loan Modhumoti দিশারী (Teacher's Loan) Modhumoti Vehicle Loan Modhumoti Vehicle Loan (Special) (Parliament Members only)

# **Home Loan**

Modhumoti Thikana Modhumoti Ashroy

# **Automated Cards**

Debit/Credit Card with VISA ATM Debit Card through 'Q-Cash' & NPSB networks

# **Deposit Accounts**

only very few people

MODHUMOTI Prioritu

**Current Account** Savings Account No Frill Savings Account Modhumoti পঠিশালা Savings Account (Savings Account for students aging less than 18 years) Modhumoti তারুণ্য Savings Account (For students aging between 18 & 25 years) Modhumoti Freedom Fighters Savings Account Modhumoti বৰ্ষীয়ান Savings Account Modhumoti পেশাজীবী Savings Account Modhumoti Salary Account Modhumoti Labonnyo High Performance Savings Account Special Corporate Deposit Account Corporate Saver's Savings Account Special Notice Deposit

# **Fixed Deposit for different terms**

**Foreign Currency Account** NFCD / RFCD

# **Scheme Deposits**

Monthly Savings Scheme (MSS) Monthly Savings Scheme (MSS) for Freedom Fighters Modhumoti প্রত্যাশা Deposit Scheme (PDS) Modhumoti প্রত্যাশা Deposit Scheme (PDS) (For Freedom Fighters) Modhumoti সাধ্য Deposit Scheme (Modhumoti SDS) Modhumoti সাধ্য Deposit Scheme (Modhumoti SDS)

(For Freedom Fighters, Labonnyo & বৰ্ষীয়ান Account Holder)

# Monthly Income Scheme (MIS) (For 1, 3 & 5 Years)

# **Incredible Benefit Scheme**

Double Benefit Scheme Triple Benefit Scheme

# **Remittance Service**

Modhumoti Foreign Educare (Student File) Modhumoti Probash Cash (প্রবাস ক্যাশ) (NRB remitting arrangements with world famous exchange houses)

# **Service Products**

**Priority Banking Services** Locker Service 24 hour ATM access Online Banking SMS Banking

Modhumoti Gold - Authorized Gold Dealership Service Internet Banking - Modhumoti Digital Banking (Go Smart)

# **Utility Bill Collection Services**

**BRTA Fees** CPTU (e-Gp) DESCO/DPDC /PDB/REB/WZPDCL / NESCO Dhaka North/South City Corporation Fees & Taxes Jalalabad Gas Co./TITAS Gas / Bakhrabad Gas WASA

# **Off-Shore Banking Services**

**Agent Banking Services** 



# Key features of some unique

# **Products & Services**

# **Liability Products**

Modhumoti পাঠশালা Account (School Banking): Modhumoti পাঠশালা Account is a joint savings account under School Banking for minors, having all the features of savings account, but will be operated by guardian/parent till they become adults. This account will offer the accountholders a unique opportunity to save from an early stage of life to ensure better education and other financial needs in future. An initial deposit amount for minimum Taka 100.00 will be required to open this account. No fees and charges are applicable except Government fees as applicable from time to time. ATM card may also be issued against the account.

Modhumoti তাৰুণ্য Savings Account: Modhumoti তাৰুণ্য Savings Account is a specially designed deposit product to attract the youth, especially university & college students. An initial deposit amount for minimum Taka 100.00 will be required to open this account. No fees and charges are applicable except Government fees as applicable from time to time. ATM card may also be issued against the account.

Modhumoti বৰ্ষীয়ান Savings Account: Modhumoti বৰ্ষীয়ান Savings Account is a specially designed deposit product to attract senior citizens segment of the country having age of 60 & above. Senior Citizens are offered 1% additional interest on regular savings rate & also 0.50% higher than usual rates on FDR under Privilege Banking.

**Modhumoti Freedom Fighters Savings Account:** Modhumoti Bank Limited showed respect for the Freedom Fighters by introducing Privilege Banking since inception of the Bank considering them as the best sons of our Nation. Under the program, the freedom fighters shall avail privilege rate @ 1% above the usual rate of interest in Modhumoti Freedom Fighters Savings Account and all sorts of FDR & DPS and also 1% less interest rate than of usual rate for all sorts of personal loans.

Modhumoti লাবণ্য Account: Modhumoti লাবণ্য (Labonnyo), a savings account is the starting point of a comprehensive banking solution for women under Privilege Banking. The account comes with other special facilities like Modhumoti Labonnyo Debit Card, Modhumoti Labonnyo Credit Card and Modhumoti Labonnyo DPS Account, and also easy access to Modhumoti Personal Loan, Modhumoti Vehicle Loan, Modhumoti HBL Thikana/Ashroy and Modhumoti Labonnyo Loan for Women Entrepreneurs.

Modhumoti পেশাজীবী Savings Account: Modhumoti পেশাজীবী Savings Account, is an exclusive set of banking and financial services, catering to the specific needs of discerning professionals which is firstly introduced in Bangladesh. It brings together a host of services, privileges and lifestyle benefits. Industry's best interest rate is offered with no transaction limit.

Modhumoti Salary Account: The account is a savings account by nature, but would be opened in the name of an employee under an agreement with his/her employer's business concern, focusing especially to private sector corporates, presently where the biggest employment are being generated in the country and the number is ever increasing.

High Performance Savings Account: To develop corporate relationship with large corporate bodies as well as Government organizations, Modhumoti Bank Limited has designed some special deposit products. High Performance Savings Account is one of the special deposit products to get priority from the corporate/ Government bodies by giving them some extra mileage.

Corporate Savers' Account: Corporate Savers' Account is a non-individual interest bearing deposit account and can be opened by private and public limited companies/ specified associations/ societies/trusts/ large local corporates (LLCs)/ multinational companies (MNCs)/ NGOs/ large proprietorship &partnership firms (except for foreign nationals) and Government/ Semi-Government bodies, Autonomous bodies, Life Insurance Companies etc.

Special Corporate Deposit Account: Special Corporate Deposit Account is a non-individual high interest bearing deposit account with minimum balance of Taka 10.00 crore and can be opened by any Private and Public Limited Companies/ Specified Associations/ Societies/Trusts/Limited Liability Partnerships (LLPs)/ Large Local Corporates (LLCs)/ Multinational Companies (MNCs)/ Mid Local Corporates/ NGOs/ Large Proprietorship & Partnership Firms (Except for Foreign Nationals) and Government bodiesetc.

Monthly Saving Scheme (MSS): The Monthly Saving Scheme (MSS) is an attractive scheme for the persons who wish to save a fixed sum of money every month with an intention to get a handsome amount on the maturity of the deposit. MSS is mainly designed to encourage and help the depositors having regular monthly income to accumulate their savings.

Modhumoti প্ৰত্যাশা Deposit Scheme (PDS): Modhumoti প্ৰত্যাশা is a monthly deposit scheme, through which someone may receive a desired amount of money from Taka 50,000.00 to Taka 10,00,000.00 after certain period of maximum 5 years by depositing a smaller amount in every month.

Modhumoti সাধ্য Deposit Scheme (SDS): Modhumoti Bank Limited introduces Modhumoti Shaddho Deposit Scheme- a flexible deposit scheme with a tenor up-to 10 years. Customers save in small installments and get a handsome return at maturity. In case of emergency, customers may apply for loan against outstanding of Modhumoti SDS, keeping savings intact.

Monthly Income Scheme (MIS): Monthly Income Scheme (MIS) is a special fixed deposit scheme which allows interest income on monthly basis and refund of the principal amount at maturity. Modhumoti Bank Limited offers attractive return on investment. A customer can

open more than one account. In case of emergency, customers may apply for loan against outstanding of Modhumoti SDS, keeping savings intact.

Incredible Benefit Schemes - Double Benefit Scheme (DBS) & Triple Benefit Scheme (TBS): Double Benefit Scheme (DBS) & Triple Benefit Scheme (TBS) are a time specified deposit scheme for clients where the deposited money will be doubled & tripled respectively at maturity. Customers may open more than one DBS or TBS account at any branch of the Bank. This scheme offers loan facility against lien of DBS or TBS Account & also allows premature encashment.

Fixed Deposit Receipt (1/3/6/12 months): Fixed deposit is a term product where customer is paid interest based on time of the investment. Modhumoti Bank Limited offered attractive interest rate with flexible tenure starts from 1 month, 3 months, 6 months and 12 months having automatic renewal facility at maturity. The customer may avail loan against lien of FDR to meet urgent financial needs. Premature encashment is also allowed.

#### **Asset Products-Retail**

**Modhumoti Vehicle Loan:** Modhumoti Vehicle Loan is provided to purchase brand new and reconditioned motor vehicles for private use only. Maximum loan limit is Taka 40.00 lac or 50% of the vehicle-price, whichever is lower.

**Modhumoti Vehicle Loan (Special):** This product is introduced for importing & purchasing vehicles for facilitating Member of Parliament. Maximum loan limit is Taka 40.00 lac or 50% of the vehicle-price, whichever is lower.

**Modhumoti Ashroy:** Modhumoti Ashroy loan is introduced for financing construction of semi-structured house ranging from Taka 3.00 lac to Taka 20.00 lac, depends on need and re-payment capacity.

**Modhumoti Thikana:** Modhumoti Thikana loan is introduced to facilitate purchase of apartment / house, house construction, extension/renovation of existing houses/apartment including takeover of home loans from Banks/Fls. Minimum loan limit is Taka 5.00 lac and maximum loan limit is Taka 120.00 lac.

**Modhumoti Personal Loan:** Modhumoti Personal Loan is offered for any purpose of an individual person ranging from Taka 0.50 lac to Taka 10.00 lac. For some reasons, such as house renovation or interior decoration, quotation from vendor is required, while for marriages in the family, a mere self-declaration is asked.

Modhumoti Dishari(School Teachers Loan): Modhumoti Dishari is any purpose loan for school teachers whose salary account is maintained with Modhumoti Bank

Limited. Minimum Ioan limit is Taka 0.25 lac and maximum limit is Taka 3.00 lac.

#### **Asset Products- CMSME**

**Modhumoti Goti(Unsecured Loan):** Modhumoti Goti is an unsecured loan for any justifiable business purpose. Loan size is allowable from Taka 2.00 lac to Taka 10.00 lac and loan may be allowed without any collateral security.

Modhumoti Progoti (Capital Loan): Modhumoti Progoti loan is provided for meeting capital for business expansion, to finance purchase of new business space or expansion of existing outlets, purchase of capital machineries; procuring light and heavy vehicles for business use.

**Modhumoti Agrogoti (Working Capital Loan):** Modhumoti Agrogoti is introduced to augment working capital base of SME customers for financing day to day business.

Modhumoti Labonnyo (Women Entrepreneurs' Loan): Modhumoti Labonnyo loan is provided to women entrepreneurs for any justifiable business purpose ranging from Taka 1.00 lac to Taka 50.00 lac based on the banker-customer relationship, but an amount up to Taka 8.0 lac may be allowed without any collateral security.

**Modhumoti Moushumi (Seasonal Loan):** Modhumoti Moushumi loan is provided to meet short term financing need, wherein total facilities do not exceed Taka 50.00 lac for SE customers.

**Modhumoti Sangoti (Factoring):** Modhumoti Sangoti is introduced to provide short term finance against commercial invoice. Revolving loan limit may be allowed up to Taka 50.00 lac.

# **Asset Products- Agricultural**

Modhumoti Shamolima (Crop Loan): Modhumoti Shamolima is introduced to help farmers, shared croppers and landless farmers to bear the cost of tilling of land, fertilizers, pesticides, irrigation, seed etc. for producing different crops and vegetables. Loan limit is up to Taka 3.00 lac or as determined by Bangladesh Bank from time to time.

**Modhumoti Shamolchhaya (Farm Loan):** Modhumoti Shamolchhaya is introduced for any justifiable capital expenses and/or working capital or agro-project finance. Loan limit is up to Taka 100.00 lac.

**Modhumoti Shamolmaya (Any Agri-Purpose Loan):** Modhumoti Shamolmaya is provided for any justifiable capital expenses and or working capital or project finance. Loan limit is up to Taka 100.00 lac.

## Modhumoti Lounge - Privileged service for cardholders



Modhumoti Bank Limited inaugurated a Luxurious Lounge named as "Modhumoti Lounge" at the International Terminal of Shah Amanat Airport, Chattogram

Modhumoti Bank offers Airport lounges for its VISA Debit & Credit Cardholders with the concept titled "Travel starts with the style of Five-Star warmth and hospitality where comfort & luxury is treated as basic". This privileged service offers comforts beyond those afforded in the airport terminal itself, such as more comfortable seating, quieter environments, and better access to customer service representatives. Other accommodations include a range of refreshments and drinks, wide-screen TV, newspapers & magazines, wireless internet access, fresh room and other business services. In November 2019 Modhumoti Bank Limited has opened its own international class airport lounge in Chattogram. The Bank has also been providing services to its cardholders through 'Intercontinental Dhaka Balaka Executive Lounge' at Hazrat Shahjalal International Airport, Dhaka since October 2016.





Images reveal comfortable seating, quieter environment and other accommodations at Modhumoti Lounge, Shah Amanat Airport, Chattogram



## **Risk Management Report**

#### Introduction

Risk management is the process of identification, analysis and acceptance or mitigation of uncertainty in investment decisions. We aim to limit adverse variations in earnings and capital by managing risk exposures within agreed levels of risk appetite. The bank's risk management system includes policies, procedures, limits, and controls in its foundation. This foundation provides adequate, timely, and continuous identification, assessment, measurement, monitoring, mitigation, and reporting of risks posed by its activities at the business line and institution-wide levels.

Our risk management approach includes minimizing undue concentrations of exposure, limiting potential losses from stress events and ensuring the continued adequacy of all our financial resources. Effective risk management is fundamental to the business activities of the bank. While we remain committed to increasing shareholder value by developing and growing our business within our board-determined risk appetite, we are mindful of achieving this objective in line with the interests of all stakeholders. We pursue to achieve an appropriate balance between risk and reward in our business, and continue to build and enhance the risk management capabilities that assist in delivering our growth plans in a controlled environment.

## **Objectives of risk management**

The objectives of the risk management in the Bank are enumerated below:

- 1. To identify the material risks;
- 2. To formulate the Risk Appetite of the Bank and ensure that business profile and plans are consistent with the risk appetite of the Bank;
- 3. To optimize risk/return decisions by taking them as closely as possible to the business;
- 4. To ensure that business growth plans are properly supported by effective risk infrastructure;
- 5. To manage risk profile to ensure that specific financial deliverables remain possible under a range of adverse business conditions;
- 6. To help the senior management to improve the control and co-ordination of risk taking across the business.
- 7. To analyze the self-resilience capacity of the Bank through Stress Testing report;
- 8. To review and update risks on systematic basis as necessary at least annually, preferably twice a year, ensuring that adequate controls exist and that the related returns reflect these risks and the capital allocated to support them;

## **Risk Management Framework of the Bank**

We have a robust risk management framework including 6 (six) core risks guidelines issued by Bangladesh Bank and Basel III framework, which assigns accountability and responsibility for the management and control of risk.

## Risk management structure of Modhumoti Bank Limited:

- 1. The Board of Directors (BoD) of MMBL approves overall risk management policies of the Bank in line with the regulatory guidelines. The Board also sets the Risk Appetite of the Bank at the beginning of the year.
- 2. Executive Committee (EC) of the Board is responsible for all sort of credit related decision as empowered by the Board. All decisions taken by EC are ratified by the Board afterward;
- 3. Audit Committee (AC) of the Board reviews the internal audit reports of the bank and operational risk and assesses whether internal control of the Bank is proper or not;
- 4. Board Risk Management Committee (BRMC) oversees the overall risk management of the Bank. The committee also reviews risk management policies & guidelines and supervising the activities of ERMC;
- 5. For managing risk, MMBL established Credit Risk Management Division (CRM), Credit Administration Division (CAD), Recovery Division, Internal Control and Compliance Division (ICCD) and Risk Management Division (RMD). For managing money laundering risk, Branch Anti Money Laundering Compliance Officer (BAMLCO) for every Branch under Chief Anti Money Laundering Compliance Officer (CAMLCO) has been placed;
- 6. MMBL also formed various risk committees at management level, like Credit Risk Management Committee (CRMC), Asset Liability Committee (ALCO), Senior Management Team (SMT), Central Compliance Unit (CCU), and Executive Risk Management Committee (ERMC) to identify, assess, mitigate and monitor risk throughout the organization. RMD is also collecting and analyzing data/information for identifying risks and making appropriate recommendations for risk mitigation and assisting the senior management to establish right kind of business model best fit for the organization to ensure maximum profitability.



## Three level defense system for effective risk management



## **Board Risk Management Committee (BRMC)**

As per requirement of BRPD Circular no. 11, dated October 27, 2013, Board Risk Management Committee (BRMC) of the Board of Directors was formed and approved in the 5th Meeting of the Board of Directors held on May 25, 2014 and subsequently the committee had been re-constituted in the 16th meeting of the Board of Directors held on 14.09.2015 and 37th meeting held on 5.11.2018 respectively. The Committee supervises various risks arise from credit, foreign exchange, internal control and compliance, money laundering, information technology, operation, interest rate, liquidity etc. Presently five (05) members of the Board of Directors are representing in the Board Risk Management Committee. During the year 2019, four (04) BRMC meetings were held where designated memoranda were placed for their perusal and recommendation. The list includes the followings:

- Key risk issues of the Bank;
- Top 20 Borrowers' Performance;
- Comprehensive Risk Management Rating of the Bank;
- Review of Comprehensive Risk Management Reports;
- Risk Based Capital Adequacy Statement as per Basel III;
- Stress Testing Result of the Bank;
- Review of Internal Capital Adequacy Assessment Process;
- Green Banking Report of the Bank;
- Management Action Triggers of Modhumoti Bank Limited;
- CSR activities of the Bank and CSR Budget of the Bank.

BRMC is also empowered to approve the annual budget of Green Finance, CSR, Climate Risk Fund, Green Marketing and other activities relating to Sustainable Finance Unit of the Bank as per SFD Circular No.02, dated December 01, 2016 from Bangladesh Bank.

## **Executive Risk Management Committee (ERMC)**

The structure of Executive Risk Management Committee (ERMC) of the Bank is as followings:

SI. no.	Incumbent Officials	Position in Committee
1	Chief Risk Officer	Chairman
2	Head of Credit Risk Management Division	Member
3	Head of Treasury Division	Member
4	Head of International Division	Member
5	Head of AML Division	Member
6	Head of Information & Communication Technology Division	Member
7	Head of Internal Control & Compliance Division	Member
8	Head of Corporate & Investment Division	Member
9	Head of Agent Banking Division (Business)	Member
10	Head of Operations Division	Member
11	Head of Recovery Division	Member
12	CFO/Head of Finance & Accounts Division	Member
13	Deputy Head of Risk Management Division	Member Secretary

Other members of Senior Management Team (SMT) or any other officials of this Bank are invited to join the meeting based on the agenda relevant to them.

## Terms of Reference (ToR) of Executive Risk Management Committee (ERMC)

The main responsibilities of ERMC will include, but limited to the followings:

- 1. Identifying, measuring and managing Bank's existing and potential risks through detailed risk analysis;
- 2. Holding meeting at least once in a month based on the findings of risk reports and taking appropriate decisions to minimize/control risks:
- 3. Ensuring incorporation of all the decisions in the meeting minutes with proper dissemination of responsibilities to concerned divisions/departments;
- 4. Minimizing/controlling risks through ensuring proper implementation of the decisions;
- 5. Reviewing risks involved in new products and activities and ensuring that the risks can be measured, monitored, and controlled adequately;
- 6. Submitting proposals, suggestions & summary of ERMC meetings to CEO, BRMC on regular basis;
- 7. Implementing the decisions of BRMC and Board meetings regarding risk issues;
- 8. Handling "critical risks" (risks that require follow-up and further reporting);
- 9. Following up reviews and reports from BB and informing BRMC the issues affecting the bank's operation.
- 10. Ensuring arrangement of Annual Risk Conference in the bank.

During the year 2019, twelve (12) meetings of the Executive Risk Management Committee were held where Chief Risk Officer (CRO) is responsible for ensuring intense and effective risk management across the Bank. The CRO works to ensure that the Bank is compliant with rules, regulations, and reviews factors that could negatively affect the bank's objectives. In the Corporate Organogram of the Bank, CRO is a functional designation and may hold the position of Deputy Managing Director with reporting line to Board Risk Management Committee of the Bank with dotted line reporting to MD & CEO.

## **Risk Management Division**

As per guidelines of Bangladesh Bank, the Bank has separate Risk Management Division (RMD) headed by Chief Risk Officer (CRO) for making appropriate decisions. RMD manages and measures risks on the basis of the bank's approved risk parameters independently in line with regulatory requirements. The role of RMD includes, but not limited to, the following:

- 1. Collecting and analyzing data/information for identifying risks and making appropriate recommendations for risk mitigation;
- 2. Designs bank's overall risk management strategy to reduce the risk under tolerable limit;



- 3. Assisting BRMC/ERMC by providing risk issues that are needed to be addressed;
- 4. Informing the Board Risk Management Committee and Executive Risk Management Committee about the appetite for risk across the bank;
- 5. Preparing risk management reports, arranging monthly meeting of ERMC and preparing meeting minutes, disseminating the decisions to the concerned department/divisions, monitoring and follow up of implementation status;
- 6. Establishing risk management policies and procedures;
- 7. Assisting Senior Management in formulating strategic planning considering bank's risk exposures and industry as a whole;
- 8. Supporting the Board, BRMC and ERMC in formulation, review and approval of the enterprise-wide risk governance framework which includes the bank's risk culture, risk appetite, risk limits, and MAT;
- 9. Monitoring on ongoing basis the risk-taking activities and risk exposures in line with the Board approved risk appetite, risk limit and corresponding capital or liquidity needs (i.e. capital planning)
- 10. Taking initiatives for interim review of risk appetites on request of other related departments and informing the Board of Directors and BRMC time to time about the status of risk exposures as compared to appetite;

The Risk Management Division looks after the overall risk management functions of the Bank which comprised the followings:

- 1) Manager-Core Risks
  - i. Credit Risk
  - ii. Market Risk
  - iii. Liquidity Risk
  - iv. Operational Risk
  - v. Risk Research and policy development
- 2) Manager-Capital Management
  - i. Capital Adequacy & Stress Testing
  - ii. SRP & Market Discipline

## **Treasury Mid-Office Function by RMD**

RMD also performs the duty of Treasury Mid-Office function as per the Treasury Operations Policy of the Bank. In this function, RMD does the followings:

- Preparing and supervising all counterparty limits following CRG Guidelines issued by BB;
- Prepares treasury limits approval, renewal and Excess Over Limits (EOL) reports;
- Reviewing and processing any temporary limit requirements;
- Reviewing and reporting various risk elements like liquidity risk, market risk, interest rate risk, earning risk and counter party risk etc.;
- Monitoring the counterparty treasury limit of the Bank.

## **Key elements of Risk Management System**

Board Risk Management Committee (BRMC) is responsible for overall risk governance of the bank.
 Executive Risk Management Committee (ERMC) is the apex forum for overall risk management of the Bank;
 There are CRMC, MANCOM, ALCO and ICT Security Risk Management Committee as well.

Organizational policies, procedures and limit that have been developed and implemented

• Risk Management Policies and procedures for major risk areas like Credit, Market, Operation and Investment are in place and review periodically.

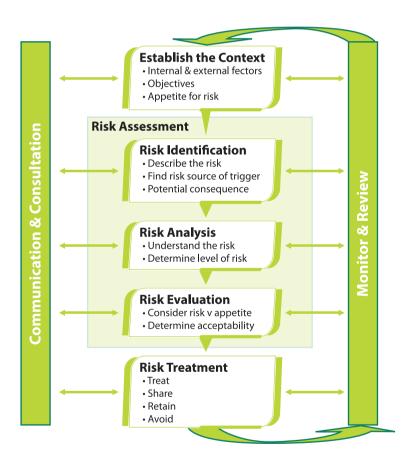
Bank with the help of structured policies and Adequate risk identification, procedures is able to identity major sources of risk. e.g. measurement, monitoring, control and credit, market, operation, liquidity, investment and management information systems that reputation. are in place to support all business operations RMD and ICC submit periodic reports on severity of risks. Established internal controls and the performance of comprehensive audits to Bank has independent audit, compliance monitoring function. detect any deficiencies in the internal control environment in a timely fashion

## **Risk Appetite Framework**

The Bank has a risk appetite framework through which yearly Risk Appetite Statement is prepared by Risk Management Division of the Bank. The risk appetites of the Bank are determined based on the annual business target and profit target, CRM, ALM Policy and Comprehensive Risk Management Policy of the Bank which are meticulously followed by the Bank.

## **Risk Management Process**

MMBL has developed a number of risk management policies and guidelines following the risk strategy of the Bank and Bangladesh Bank guidelines. The risk management process followed in MMBL is as under:



## **Step 1: Communication and Consult**

This is preparatory step that aims to identify the responsible persons involved in risk assessment (including identification, analysis and evaluation) and also the persons engaged in the treatment, monitoring and review of risk.

In this step, management must communicate the roles, responsibilities, accountabilities of the internal stake holders. Formation of policies, review/revision, and dissemination of the policies is also part of this step. Risk owners/originator should be informed of his/her/their role when dealing with the risks. All the stake holders should be communicated after due consultation that everybody should inform and notify RMD as and when they identify something to be noted in the risk register as potential risk to be addressed. This information to RMD officials should preferably be in black and white or even through e-mail. RMD officials will then include the item in the risk register.



## Step 2: Establishment of the Context

This is another preparatory stage that closes to starting the formal risk management process. Before risk can be clearly understood and dealt with, it is important to understand the context in which it exists.

#### Step 3: Risk Identification

The next step is to identify possible risks that may affect, either negatively or positively, the objectives of the business and the activity under analysis. The purpose of this step is to identify what could go wrong (likelihood) and what is the consequence (loss or damage) of it occurring.

## Step 4: Analysis of the Risks

The risk analysis step assists in determining which risks have a greater consequence or impact than others. Thus analyzing the likelihood and consequences of each identified risk and deciding which risk factors will potentially have the greatest effect and should, therefore, receive priority with regard to how they will be managed. The level of risk is analyzed by combining estimates of likelihood and consequences.

## Step 5: Evaluation of the Risks

Risk evaluation involves comparing the level of risk found during the analysis process with previously established risk criteria, and deciding whether these risks require treatment. The result of a risk evaluation is a prioritized list of risks that require further action. This step is about deciding whether risks are acceptable or need treatment.

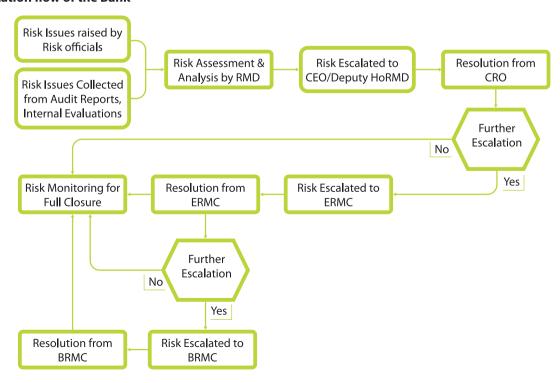
## Step 6: Treatment of Risks

Risk treatment is about considering options for treating risks, evaluating those options, preparing the risk treatment plans and implementing those plans to achieve the desired outcome. Options for treatment need to be proportionate to the significance of the risk, and the cost of treatment commensurate with the potential benefits of treatment. Risk treatment should also aim to enhance positive outcomes.

## **Step 7: Monitoring and Review of Risks**

- Risks are monitored periodically to ensure changing circumstances do not alter the risk priorities. Very few risks will remain static, therefore the risk management process needs to be regularly repeated, so that new risks are captured in the process and effectively managed.
- An effective way to ensure that is to combine risk planning or risk review with annual business planning.
- Risk management has been fully incorporated into the operational and management processes at every level of the Bank and driven from the top down.

### Risk Escalation flow of the Bank



## **Risk management reporting**

Risk Management Division of the Bank is continuously analyzing various risks for management information and reporting to competent authorities (both internal and external) on regular basis. The reporting includes monthly and comprehensive risk management reporting, quarterly capital adequacy statement and stress testing, quarterly Credit Risk Assessment and Resolution Report of Top 20 Borrowers, yearly ICAAP Statement, Risk Appetite Statement of the Bank and Review report of Risk Management Policies and effectiveness of risk management functions.

RMD places memorandums to the Executive Risk Management Committee of the Bank and Board Risk Management Committee on monthly and quarterly basis respectively. The Bank met all the regulatory requirements relating to risk management activities of the Bank in 2019.

## Risk resilience capacity of the Bank

The risk resilience capacity of the Bank depends on the favorable position of different performance and risk parameters. Few risk parameters and their status are noted in the following table:

Particulars	Risk Appetite/ Regulatory Limit	December 2018	December 2019
Credit to Risk Weighted Asset Ratio (CRAR)	≥12.50%	15.05%	13.99%
Percentage of Gross Non-performing Loan (NPL) excluding SMA	2%	1.65%	2.53%
Percentage of Net NPL excluding SMA	1.50%	1.29%	1.42%
Provision maintenance ratio (actual/ required)	≥100%	100.21%	100.09%
Large loan concentration	≤56%	55.91%	62.66%
Top borrowers' concentration	≤38%	35.26%	33.71%
High cost deposit to total deposit (%)	≤75%	67.81	71.51%
Operating expenses to operating income (%)	≤40%	30.84%	33.09%
Return on Assets(ROA)	-	2.02%	1.29%
Return on Equity( ROE)	-	16.38%	12.31%
Advance Deposit Ratio (ADR)	85%	82.75%	74.34%
Liquidity Coverage Ratio (LCR)	>100%	162.28%	206.77%
Net Stable Funding Ratio (NSFR)	≥100%	104.26%	115.47%
Statutory Liquidity Requirement (SLR)	13%	15.61%	26.84%
Cash Reserve Ratio( CRR)	5.50%	6.06%	5.78%
EPS	-	2.17	1.67
Number of rated borrowers	-	61	102

## **Annual Risk Conference**

Modhumoti Bank Limited arranged the Annual Risk Conference on January 10, 2020 upon the risk issues of the Bank for the year 2019 and prospective risk issues for the year 2020 and beyond. The conference attended by all the branch managers and concerned Head of Divisions and other senior officials of Head Office.

## **Capital Management as per Basel Accords**

RMD looks after the capital management of the Bank as per Basel accords (Basel II and Basel III). Capital management usually refers to implementing measures aimed at maintaining adequate capital, assessing internal capital adequacy of the bank and calculating its capital adequacy ratio.

The followings indicate the relationship between risk management and capital requirement:

- Capital management helps to ensure that the bank has sufficient capital to cover the risks associated with its activities;
- As part of the internal capital adequacy assessment process (ICAAP), management identifies the risks that the bank is exposed to, and determines the means by which they will be mitigated;
- Capital is used to cover some of these risks, and the remainder of these risks is mitigated by means of collateral or other credit enhancements, contingency planning, additional reserves and valuation allowances, and other mechanisms.



## Implementation of Basel III

To strengthen global capital and liquidity rules with the goal of promoting a more resilient banking sector, the Basel Committee on Banking Supervision (BCBS) issued "Basel III: A global regulatory framework for more resilient banks and banking systems" in December 2010. The objective of the reforms was to improve the banking sector's ability to absorb shocks arising from financial and economic stress, whatever the source, thus reducing the risk of spillover from the financial sector to the real economy.

In Bangladesh, Basel III phase wise implementation started back in 2015 and will fully be implemented from January 01, 2020. Accordingly, the Bank will have to maintain regulatory capital at 12.50% from January 01, 2020. Changes in Basel III & implementation status of Basel III in MMBL are briefly stated as followings:

Capital: As per Risk Based Capital Adequacy (RBCA) Guidelines of Bangladesh Bank, every scheduled Bank maintains Minimum Capital 10% of Risk Weighted Assets whereas 4.5% maintain in Minimum Common Equity Tire-1 (CET-1) Capital Ratio. Banks are required to maintain a capital conservation buffer of 2.5%, comprised of Common Equity Tier 1 capital, above the regulatory minimum capital requirement of 10% from December 31, 2019. Banks should not distribute capital (i.e. pay dividends or bonuses in any form) in case capital level falls within this range.

**Liquidity ratios:** The standards have been developed to achieve two separate but complementary objectives. The first objective is to promote short-term resilience of a bank's liquidity risk profile by ensuring that it has sufficient high quality liquid resources to survive an acute stress scenario lasting for one month. The Committee developed the Liquidity Coverage Ratio (LCR) to achieve this objective. The second objective is to promote resilience over a longer time horizon by creating additional incentives for a bank to fund its activities with more stable sources of funding on an ongoing structural basis. The Net Stable Funding Ratio (NSFR) has a time horizon of one year and has been developed to provide a sustainable maturity structure of assets and liabilities. MMBL has been able to maintain a very healthy Liquidity throughout the year 2019.

**Leverage Ratio and its Impact on business:** In order to avoid building-up excessive on- and off-balance sheet leverage in the banking system, a simple, transparent, non-risk based leverage ratio has been introduced. The leverage ratio is calibrated to act as a credible supplementary measure to the risk based capital requirements. Moreover introduction of Leverage ratio means Banks will have to have sufficient Tier-1 capital for its business expansion. The Bank had leverage ratio at 7.80% in December 2019 against regulatory requirement of 3%.

**Status of implementation:** It is notable that the Bank has already implemented all the prerequisites of Basel III as per the roadmap of Bangladesh Bank.

## **Supervisory Review Process (SRP) Team**

As per the Revised Process Document for SRP-SREP Dialogue on ICAAP (Implementation of 2nd Pillar of Basel III & Basel III) Banks must have an exclusive body naming SRP Team in the 'Managerial Layer' which will be constituted by the concerned departmental heads of a bank and headed by Managing Director.

Accordingly, the Bank has a SRP Team duly approved by the Board of Directors of the Bank. The responsibilities of SRP Team are noted below:

- 1. The committee must meet at least bi-monthly to monitor the implementation of Pillar 2 Supervisory Review Process under Basel II & Basel III;
- 2. The team will review and assess overall capital adequacy in relation to the Bank's risk Profile and strategy for maintaining Bank's Capital at an adequate level, i.e. enough capital to compensate all the risks in the Bank's business, and to develop and practice better risk management techniques in monitoring and managing risks;
- 3. The SRP Team of the Bank is responsible to ensure that the Bank has adequate capital to support its risks beyond the minimum regulatory requirements;
- 4. The SRP Team will help the Risk Management Division to prepare Internal Capital Adequacy assessment Process (ICAAP) and submit the same to the Board for onward reporting to Bangladesh Bank.
- 5. The Team will guide the Operational Layer during data collection, process and the preparation of ICAAP.
- 6. The Team will maintain liaison with the Supervisory Review Evaluation Process-SREP Team of Bangladesh Bank.
- 7. The Team will ensure effective dialogue between the Supervisory Review Process Team and the Supervisory Review Evaluation Process Team of Bangladesh Bank.

## **Basel Unit (Supervisory Committee)**

The Bank has board approved Basel Unit (Supervisory Committee) comprising senior management of the Bank with following responsibilities:



- Implementation of the Action Plan of Basel Accords in Bank;
- Communicate issues related to Basel implementation to the Bank Management;
- Attend Quantitative Impact Study (QIS) and accountability for the compliance of Basel Accords;
- Arranging customized training programs according to Training Need Assessment.

## Minimum Capital Requirement as per Pillar 1 of Basel III

As on the reporting date i.e. 31 December 2019, the Bank maintained Capital to Risk Weighted Asset (CRAR) of 13.92% on 'Solo Basis' against required minimum of 10.00% of Risk Weighted Asset (RWA). However, the Bank has to maintain minimum capital Taka 4,000 million or MCR 10.00% on Risk Weighted Asset whichever is higher. The MCR (10% on RWA) of the Bank as of December 31, 2019 was Taka 5,201 million which is higher than the minimum requirement of Taka 4,000 million against which the Bank had Taka 7,237.59 million as regulatory capital i.e. the Bank had an excess capital of Taka 2,062.70 million after meeting all three risks as on the reporting date.

It is notable that the Common Equity Tier-1 capital of the bank was 12.75% against requirement of 7% as on December 31, 2019.

## Internal Capital Adequacy Assessment Process (ICAAP) as per Pillar 2 of Basel III

Banks must have a document, called Internal Capital Adequacy Assessment Process - ICAAP, for assessing their overall risk profile and a strategy for maintaining adequate capital. This document is also to be approved by the Board of Directors. The Bank conducts ICAAP process every year as stipulated by the Bangladesh Bank. ICAAP is aimed at ensuring that the Bank maintains an amount of capital commensurate to its risk profile and improves upon its risk management systems and framework. It involves realistic assessment of the level of risks inherent in the business operations of the bank and setting aside adequate capital to cover all such risks like Residual Risk, Concentration Risk, Liquidity Risk, Reputation Risk, Strategic Risk, Settlement Risk etc. The assessment is done considering the operational presence, activities, and processes etc. Monitoring all the material risks also forms part of ICAAP. In short, ICAAP is integrated into the management and decision making process and is reflected in the processes and business operations of the Bank.

## **Internal Capital Adequacy Assessment Process (ICAAP) Statement:**

The Bank has prepared ICAAP Statement as of December 31, 2019 based on the Audited Financial Statement of the Bank as of December 31, 2019 in congruence with the 'Revised Process Document for SRP-SREP Dialogue on ICAAP' issued by Bangladesh Bank in May, 2014 under Pillar 2 Supervisory Review Process (SRP) of Basel III.

SI. No.	Particulars of Risks	Сар	oital Requirement		
31. 140.	raiticulais of hisks	2019	2018	2017	
Pillar - 1 M	inimum Capital Requirement (MCR)				
1	Credit Risk	4,758.10	4,173.80	3,388.90	
2	Market Risk	146.60	97.10	58.90	
3	Operational Risk	270.20	229.90	206.80	
A) Minimu	m Capital Requirement under Pillar-1	5,174.90	4,500.80	4,000.00	
(10% of RV	VA or Tk.400 core whichever is higher)	3,174.90	4,500.80	4,000.00	
Pillar – 2 Sı	upervisory Review Process (SRP)	-	-	-	
1	Residual Risk	42.40	96.50	179.70	
2	Concentration Risk	103.50	40.00	40.00	
3	Liquidity Risk	-	90.00	40.00	
4	Reputation Risk	-	-	-	
5	Strategic Risk	51.70	-	-	
6	Settlement Risk	-	-	-	
7	Evaluation of Core Risk Management	310.50	270.00	300.00	
8	Environmental & Climate Change Risk	-	-	-	
9	Other Material Risks	-	-	-	
B) Addition	B) Additional capital required under Pillar-2 456.40 496.60		559.70		
Total Capi	tal Requirement (A+B)	5,631.30	4,997.40	4,559.70	
Total Regu	ulatory Capital (maintained capital)	7,237.60	6,770.70	6,124.80	
Surplus (D	Deficit) considering Pillar 1 MCR and Pillar 2 SRP	1,606.30	1,773.30	1,565.10	



If the additional capital noted above charged in addition to the Pillar 1 Minimum Capital Requirement, total capital requirement would be stood at Tk. 5,631.30 million against which the Bank maintained Regulatory Capital Tk. 7,237.60 million. Accordingly the Bank still has surplus capital for Tk. 1,606.30 million i.e. the Bank need not to inject additional capital for ICAAP Statement as of December 31, 2019.

## **Borrowers' Rating**

Capital Management is one of the key strategic issues these days in the banking business. Borrower rating not only plays an important role in improving capital adequacy of the bank through capital relief but also helps the Bank to understand the risk associated with the borrowers. In this regard, RMD calculates capital relief on the basis of rated customers quarterly. According to Pillar 1 of Basel III, RWA of banks is calculated against Credit Risk, Market Risk and Operational Risk. Risk Weighted Asset (RWA) against credit risk for the corporate and SME borrowers are determined on the basis of credit rating assessed by External Credit Assessment Institutions (ECAIs).

## **Credit Rating Status of Borrowers**

As a result of vigorous effort and continuous persuasion, 102(73.25%) borrowers out of total 156 (Total Taka 33,810.00 million) eligible Corporate & SME borrowers of MMBL was completed. The rating distribution of the 62 Corporate & SME borrowers of MMBL as on 31 Dec 2019 was as follows:

In million Taka

Bangladesh Bank Rating Grade		Co	orporate	SME		Total		Percentage of Total	
		No.	Outstanding	No.	Outstanding	No.	Outstanding	No. Rated Borrowers	Outstanding
BB grade	1	19	6,276.60	-	-	19	6,276.60	18.63%	25.34%
BB grade	2	41	12,371.90	-	-	41	12,371.90	40.20%	49.96%
BB grade	3	30	4,931.80	11	1,072.50	41	6,004.30	40.20%	24.24%
BB grade	4	-	-	1	113.00	1	113.00	0.98%	0.46%
BB grade 5		_	-	-	-	-	-	0.00%	0.00%
Total		90	23,580.30	12	1,185.50	102	24,765.80	100.00%	100.00%

## **Stress Testing**

Stress Testing is a risk management technique used to evaluate the potential effects of Bank's financial condition of a specific event and/or movement in a set of financial variables. It is also an integral part of the Capital Adequacy Framework. The traditional focus of stress testing relates to exceptional but plausible events.

Stress testing framework as provided by Bangladesh Bank assesses the impact on Capital to Risk Weighted Asset Ratio (CRAR) due to minor, moderate and major level of shock in terms of credit risk, exchange rate risk, liquidity risk, equity price risk and interest rate risk. Stress testing for credit risk assesses the impact of increase in the level of Non-Performing Loans (NPLs) of the banks.

Modhumoti Bank performs stress testing on quarterly basis within the scope of Bangladesh Bank FSD circular no. 01 dated September 24, 2012. The Capital to Risk Weighted Assets (CRAR) was 13.99% on 31.12.2019 upon which stress testing has been conducted based on different parameters. The position of CRAR after shock is noted below:

Description of different types of shocks	Ex	tent of Sho	ck	CRAR after Shock (%)		
Description of different types of snocks	Minor	Moderate	Major	Minor	Moderate	Major
Performing loans directly downgraded to	3%	9%	15%	13.74	13.23	12.73
B/L: Construction	370	970	1370	13.74	13.23	12./3
Performing loans directly downgraded to	3%	9%	15%	13.78	13.37	12.95
B/L: SME Loans	370	9%	15%	13.76	13.37	12.93
Increase in NPLs due to default of top large	Тор 3	Top 7	Top 10	12.69	8.56	5.93
loan borrowers	10p 3	ТОР	100 10	12.09	8.50	J.93
Negative shift in NPLs categories	5%	10%	15%	13.79	13.10	12.99
Decrease in the FSV of collateral	10%	20%	40%	13.93	13.88	13.78
Increase in NPLs	3%	9%	15%	11.93	7.66	3.11
Interest Rate	1%	2%	3%	13.38	12.77	12.16
FEX: Currency Depreciation	5%	10%	15%	13.93	13.88	13.82
Equity Shock	10%	20%	40%	13.89	13.80	13.62
Combined Shock				10.93	5.16	-0.45

For absorbing different shocks under Stress Testing, MMBL took the following measures:

- Exposure on large loan customers are being monitored closely
- Emphasize on enhancing collateral coverage against large loan exposure;
- Encouraging focus on SME loan lending;
- Regular loans are being monitored closely in order to avoid classification;
- Persuading unrated Corporate and SME customers to bring them under the umbrella of ECAI's credit rating.

The results of stress testing are being presented before the Executive Risk Management Committee of the Bank and Board Risk Management Committee on quarterly basis. The report has to submit in the Financial Stability Department of Bangladesh Bank.

## Pillar 3 Market Discipline

# Disclosures on Risk Based Capital (Basel III) for the year ended December 31, 2019

In an effort to continue to strengthen the risk management frameworks and further enhance long-term stability within banking organizations, the Basel Committee for Banking Supervision (BCBS) introduced a set of regulatory guidelines known as Basel III. Basel III includes three pillars that address:

- Capital adequacy
- Supervisory review
- Market discipline; increased public disclosure requirements

In addition to the three pillars noted above, Basel III introduced leverage ratio, and liquidity standards namely liquidity coverage ratio (LCR) and net stable funding ratio (NSFR) which have greater business implications for banks. Under market discipline, Basel III demands more disclosures than that of the previous.

These disclosures are purported to affirm the information on Minimum Capital Requirement (MCR) under Pillar 1 and Supervisory Review Process (SRP) under Pillar 2 and ensure transparency about the capital adequacy of the Bank, capital adequacy framework, risk assessment and mitigation methodologies, risk exposure in various spectrum so that the stakeholders of the industry can examine the risk related compliance of the Bank.

The Bank made the qualitative and quantitative disclosures in detail below in accordance with Pillar III Market Discipline as per Guidelines on Risk Based Capital Adequacy (RBCA) under Basel-III issued by Bangladesh Bank on December 21, 2014. The purpose of this report is to complement under Pillar 1 Minimum Capital Requirement (MCR) and Pillar 2 Supervisory Review Process (SRP) of Basel III.

The following components have been disclosed hereunder as per the requirement of RBCA guidelines under Basel-III issued by Bangladesh Bank:

- a) Scope of Application
- b) Capital Structure
- c) Capital Adequacy
- d) Investment Risk
- e) Equities: Disclosures for Banking Book Positions
- f) Interest Rate Risk in the Banking Book (IRRBB)
- g) Market Risk
- h) Operational Risk
- i) Leverage Ratio
- j) Liquidity Ratio
- k) Remuneration

These disclosures are intended for more transparent and more disciplined financial market where the participants can assess key information about the Bank's exposure in making economic decisions.

#### A. SCOPE OF APPLICATION

## **Qualitative Disclosure**

## a) The name of the top corporate entity to which this framework applies:

The Risk Based Capital Adequacy Framework applies to Modhumoti Bank Limited (MMBL) on 'solo' basis as there was no subsidiary as on the reporting date (December 31, 2019).

## b) Consistency and Validation:

The quantitative disclosures are made on the basis of audited financial statements of the bank for the year ended December 31, 2019 prepared under the historical cost convention except investments and in accordance with the "First Schedule" (section 38) of the Bank Companies Act 1991, as amended by Bangladesh Bank (the Central Bank of Bangladesh) through BRPD Circular No. 14 dated 25 June 2003, other Bangladesh Bank Circulars, Bangladesh Financial Reporting Standards (BFRSs), the Companies Act 1994 and other applicable laws and regulations. So, information presented in the 'Quantitative Disclosures' section can easily be verified and validated with corresponding information presented in the audited financial statements 2019 of the Bank. The report is prepared once a year and available on the website of the Bank (www.modhumotibankltd.com).



## c) Any restrictions, or other major impediments, on transfer of funds or regulatory capital to subsidiaries:

Not applicable for the Bank as there was no subsidiary of the Bank on the reporting date (December 31, 2019). However, the BRPD circular 05, dated 09 April 2005 and BRPD Circular No.02, dated, January 16, 2014 respectively regarding 'Single Borrower Exposure Limit' are being applied by the Bank in determining maximum amount of finance.

## **Quantitative Disclosure**

**d) Aggregate amount of capital deficiencies:** There was no capital deficiency in the financial year 2019 as there was no subsidiary of the Bank.

#### **B. CAPITAL STRUCTURE**

#### **Qualitative Disclosures**

a) The regulatory capital under Basel-III is comprised with i) Tier-1 (Going Concern Capital) and ii) Tier-2 (Gone Concern Capital).

**Tier-1 Capital (Going Concern Capital)** has two components of Tier 1 Capital which are Common Equity Tier 1 Capital and Additional Tier 1 Capital. It consists of highest quality capital items which are stable in nature and allows a bank to absorb losses on an ongoing basis.

Common Equity Tier 1 Capital includes paid-up capital, statutory reserve, general reserve and retained earnings etc. and

Additional Tier 1 Capital will include perpetual bond or non-cumulative preference shares etc.

**Tier-2 Capital (Gone Concern Capital)** lacks some of the characteristics of the going concern capital but also bears loss absorbing capacity to a certain extent. General provision on unclassified loans and advances, provision for Off-Balance Sheet items and revaluation reserve on government securities, fixed asset and equity instruments are part of Tier 2 capital.

It is mentionable that revaluation reserve as of December 31, 2014 has to be phased out as per Basel III by 20% in 2015, 40% in 2016, 60% in 2017, 80% in 2018 and 100% in 2019. Accordingly, the Bank has shown zero revaluation reserve in the Tier-2 Capital of the Bank as of December 31, 2019.

## Compliance Status of MMBL as per Conditions for Maintaining Regulatory Capital:

The Bank complied with all the requirement of regulatory capital as stipulated in the revised RBCA Guidelines by Bangladesh Bank as per following details:

SI.		Status of Compliance			
No.	Limits (Minima and Maxima)	Complied (√)	Non-complied (√)		
1	Common Equity Tier 1 of at least 4.5% of the total RWA	V			
2	Tier 1 capital will be at least 6.0% of the total RWA	V			
3	Minimum CRAR of 10% of the total RWA	V			
4	Additional Tier 1 capital can be admitted maximum up to 1.5% of the	V			
	total RWA or 33.33% of CET1, whichever is higher				
5	Tier 2 capital can be admitted maximum up to 4.0% of the total RWA	V			
	or 88.89% of CET1, whichever is higher				

## **Quantitative Disclosures**

## a) Regulatory capital of the Bank as of December 31, 2019

Tier-1 capital of the bank as of December 31, 2019 was Tk. 6,595.75 million which is 91.13% of total regulatory capital and rest 8.87% from Tier-2 capital. Tier-1 capital comprised 65.57% from paid up capital, 18.95% from statutory reserve and rest 6.61% from retained earnings of the Bank. The Tier-2 capital of the Bank Tk.641.84 million (8.87% of total regulatory capital) comprises only from general provision on loans and advances including Off-Balance sheet exposure of the Bank.



SI. no.	Particulars of Regulatory Capital	In million Taka  Amount (Solo)
- 1 - 1		Amount (5010)
1.0	Common Equity Tier-1 (Going Concern Capital )	4.746.00
1.1	Fully Paid-up Capital	4,746.00
1.2	Non-repayable Share premium account	1 271 21
1.3	Statutory Reserve	1,371.21
1.4	General Reserve	-
1.5	Retained Earnings	478.54
1.6	Dividend Equalization Account	-
1.7	Minority interest in Subsidiaries	-
1.8	Actuarial gain/loss	-
1.9	Others (if any item approved by Bangladesh Bank)	-
1.10	Sub-Total: (1.1 to 1.9)	6,595.75
1.11	Regulatory adjustment from Common Equity Tier-1 (Going Concern Capital)	
1.12	Shortfall in provisions required against Non-performing loans (NPLs)	-
1.13	Shortfall in provisions required against investment in shares	-
1.14	Remaining deficit on account of revaluation of investment in securities after netting	
	off from any other surplus on the securities	-
1.15	Goodwill and all other intangible assets	-
1.16	Deferred Tax Assets (DTA)	-
1.17	Defined benefit pension fund assets	-
1.18	Gain on sale related to securitization transactions	-
1.19	Investment in own CET-1 Instruments/shares (as per Para 3.4.7 of Basel III guidelines)	-
1.20	Reciprocal crossholdings in the CET-1 capital of Banking, Financial and Insurance Entities	-
1.21	Any investment exceeding the approved limit under section 26(2) of Bank Company Act,	
	1991 (50% of investment)	_
1.22	Investments subsidiaries which are not consolidated (50% of investment)	-
1.23	Others if any	-
1.24	Sub Total (1.12 to 1.23)	-
1.25	Total Common Equity Tier-1 Capital (1.10 less 1.23)	6,595.75
2.0	Additional Tier-1 Capital	
2.1	Non-cumulative irredeemable preference shares	-
2.2	Instruments issued by the banks that meet the qualifying criteria for AT1	-
2.3	Minority Interest i.e. AT1 issued by consolidated subsidiaries to third parties;	-
2.7	Others (if any item approved by Bangladesh Bank)	-
2.8	Sub-Total (2.1 to 2.7)	-
2.9	Regulatory adjustments	
2.10	Investment in own AT-1 Instrument/ Share (as per Para 3.4.7 of Basel-III Guidelines)	-
2.11	Reciprocal of crossholding in the AT-1 Capital Of Banking , Financial and Insurance Entities	-
2.12	Others if any	-
2.13	Sub-Total (2.10 to 2.12)	-
2.13	Total Additional Tier-1 Capital Available (2.8 less 2.13)	
2.14	Maximum Limit Of Additional Tier-1 Capital (AT-1 can be maximum up to 1.5% of the	
	Total RWA or 33.33% of CET1, whichever is higher)	2,198.36
2.15	Excess Amount over Maximum Limit of AT-1	-
2.16	Total Admissible AT-1 Capital	-
2.17	Total Tier-1 Capital	6,595.75
	•	



SI. no.	Particulars of Regulatory Capital	Amount (Solo)
3 .0	Tier-2 Capital (Gone Concern Capital)	
3.1	General Provision	641.84
3.2	All other preference shares	-
3.3	Subordinated Debt/ Instruments issued by the bank that meet the qualifying criteria for	
	Tier 2 Capital (as per Annex 4 of Basel-III)	-
3.4	Minority Interest i.e. Tie-2 issued by consolidated subsidiaries to third parties	
	(for consolidated reporting only)	-
3.5	Revaluation reserve as for as on 31 December, 2014 (50% of Fixed Asset & Securities &	
	10% of Equities)	8.54
3.6	Others (if any item approved by Bangladesh Bank)	-
3.7	Sub-Total (3.1 to 3.6)	650.38
3.8	Regulatory Adjustment	
3.9	Revaluation Reserve for Fixed Asset, Securities & Equity Securities (follow in deductions	
	as per Basel-III Guidelines which is 100% in 2019)	8.54
3.10	Investment in own T-2 Instruments / Shares (as per Para 3.4.7 of Basel-III Guidelines )	-
3.11	Reciprocal Crossholding in the Tier-2 capital of Banking, Financial & insurance Entities	-
3.12	Any Investment exceeding the approved limit under section 26(2) of Bank Company Act	
	1991(50% of investment)	-
3.13	Investment In Subsidiaries which are not consolidated (50% of investment)	-
3.14	Others if any	-
3.15	Sub-Total (3.9 to 3.14)	8.54
3.16	Total Tier-2 Capital Available (3.7 minus 3.15)	641.84
3.16	Maximum Limit of Tier-2 Capital (Tier-2 capital can be maximum up to 4.0% of the total	
	RWA or 88.89% of the CET1, whichever is higher)	5,862.96
3.17	Excess Amount over Maximum Limit of T-2	-
3.18	Total Admissible Tier-2 Capital	641.84
3.19	Total Regulatory Capital (2.16+3.18)	7,237.59

## C. CAPITAL ADEQUACY

## **Qualitative Disclosures**

## a) Approach to assess the adequacy of capital:

The bank follows the approaches below for calculating Minimum Capital Requirement (MCR) as per Pillar-I of Basel-III framework as per the guidelines of Bangladesh Bank:

- i) Standardized Approach for assessing and mitigating Credit Risk,
- ii) Standardized Rule Based Approach for quantifying Market Risk and
- iii) Basic Indicator Approach for Operational Risk.

MMBL has a process for assessing its overall capital adequacy in relation to the Bank's risk profile and a strategy for maintaining its capital levels. The process provides an assurance that the Bank has adequate capital to support all risks in its business. The Bank identifies, assesses and manages comprehensively all risks that it is exposed to through sound governance and control practices, robust risk management framework and an elaborate process for capital calculation and planning.

The Bank has a structured management framework in the Internal Capital Adequacy Assessment Process (ICAAP) for the identification and evaluation of the significance of all risks that the Bank faces, which may have an adverse material impact on its financial position. As per Basel III framework, the Bank faces the following material risks which are taken into consideration in assessing / planning capital:



	Risks under Pillar 1 MCR	Risks under Pillar 1 MCR		
1	Credit Risk	1	Residual Risk	
2	Market Risk	2	Concentration Risk	
3	Operational Risk	3	Liquidity Risk	
		4	Reputation Risk	
		5	Strategic Risk	
		6	Settlement Risk	
		7	Evaluation of Core Risk Management	
		8	Environmental & Climate Change Risk	
		9	Other material risks	

#### **Quantitative Disclosures:**

Following table shows component-wise allocation of capital to meet three risks namely i) Credit Risk, ii) Market Risk and iii) Operational Risk under Pillar 1 Minimum Capital Requirement (MCR) of Basel III. As on the reporting date i.e. 31 December 2019, the Bank maintained Capital to Risk Weighted Asset (CRAR) of 13.99% on 'Solo Basis' against required minimum of 10.00% of Risk Weighted Asset (RWA). However, the bank has to maintain minimum capital Tk.4,000.00 million or MCR 10.00% on Risk Weighted Asset whichever is higher. The MCR (10% on RWA) of the Bank as of December 31, 2019 was Tk.5,174.89 million which is higher than the minimum requirement of Tk.4,000 million against which the Bank had Tk. 7,237.59 million as regulatory capital i.e. the Bank had an excess capital of Tk.2,062.70 million after meeting all three risks as on the reporting date.

## Risk Weighted Asset (RWA) & Minimum Capital Requirement (MCR):

In million Taka

SI. no.	Particulars	Solo
1	Risk Weighted Assets:	
	For Credit Risk:	47,580.61
	On-Balance Sheet	35,087.06
	Off-Balance Sheet	12,493.55
	For Market Risk	1,466.15
	For Operational Risk	2,702.17
	Total:	51,748.93
2	Minimum Capital Required (10% of RWA):	
	For Credit Risk	4,758.08
	For Market Risk	146.62
	For Operational Risk	270.22
	Total:	5,174.89
	Minimum capital requirement (MCR) Tk.4,000.00 million or 10% of RWA whichever is higher	5,174.89

## **Capital to Risk Weighted Assets Ratio (CRAR)**

In million Taka

SI. no.	Particulars	Solo
A.	Regulatory Capital:	
	a. Tier-1 (Going Concern Capital)	6,595.75
	b. Tier-2 (Gone Concern Capital)	641.84
	c. Total eligible capital	7,237.59
В	Capital to Risk Weighted Assets Ratio (CRAR)	
	Tier-1 Capital to RWA	12.75%
	Tier-2 Capital to RWA	1.24%
	Total:	13.99%
С	Minimum capital requirement (MCR) Tk.4,000.00 million or 10% of RWA whichever is higher	5,174.89
D	Capital surplus (A-C)	2,062.70



#### D. CREDIT RISK

## **Qualitative Disclosures:**

## a) The general qualitative disclosure requirement with respect to credit risk:

#### **Definition of Credit Risk:**

Credit risk refers to the deterioration in the credit quality of the borrower or the counter-party adversely impacting the financial performance of the Bank. The losses incurred by the Bank in a credit transaction could be due to inability or willful default of the borrower in honoring the financial commitments to the Bank. The Bank is exposed to credit risk through its general lending and money market lending.

## Credit risk management process at MMBL:

Bank's credit policy has been prepared in line with Bangladesh Bank guidelines illustrating the approval process and delegation of authority which require to be approved by the Board. The approval process segregates relationship management/marketing from the approval authority. The approval authorities are delegated to different levels of management and Board committees. Board of Directors of the bank has the highest level of authority to approve any credit proposal and sub delegate such authority to the management and Executive Committee. The Business Proposals are initiated from the Branches which have been processed by the Business Development & Marketing Division (BDMD) at Head Office level and finally BDMD placed the note to the Credit Risk Management Division (CRMD). Then placed the proposal in the meeting of Credit Evaluation Committee (CEC) of the Bank after performing due diligence issues as per Credit Policy of the Bank and other policies/guidance of Bangladesh Bank. Upon final nod from the CEC, the proposals are placed in the meeting of the EC/Board by CRMD and Managing Director & CEO for final approval. CRM sends sanction letter addressing the Branch and Cc to CAD, BDMD (Corporate), BDMD (SME) and Retail Banking Division upon receiving the final approval from the competent authority.

#### **Credit Administration:**

Credit Administration Division (CAD) ensures the documentation and the other regulatory issues before making disbursements so that the Bank can reduce the potential credit risk. Branches send their request to CAD for limit loading after the completion of necessary documentation vide LDCL (Loan documentation check list). Furthermore, the bank constantly monitors clients' repayment behaviors, fulfillment of conditions given before disbursement and compliance of covenants in post disbursement period.

## **Credit Monitoring:**

The loan portfolio with classification status is reviewed periodically and brought to the notice of senior level management regarding down gradation, overdue, special mention account (SMA), classified and rescheduled portfolio along with early alert list for their information and guidance. The Branches are communicated through letters and circulars for implementation of efficient credit risk management in a proper manner including adherence to the Bank's and Bangladesh Bank's rules and regulations.

## Past Due/Over Due:

A claim that has not been paid as of its due date is termed as past due claim. Payment may be for repayment/renewal/rescheduling or as an installment of a loan. Loans will be treated as past due and or overdue in the following cases:

- Any Continuous Loan if not repaid/renewed within the fixed expiry date for repayment or after the demand by the bank will be treated as past due/overdue from the following day of the expiry date.
- Any Demand Loan if not repaid within the fixed expiry date for repayment or after the demand by the bank will be treated as past due/overdue from the following day of the expiry date.
- In case of any installment(s) or part of installment(s) of a Fixed Term Loan is not repaid within the fixed expiry date, the amount of unpaid installment(s) will be treated as past due/overdue from the following day of the expiry date.
- The Short-term Agricultural and Micro-Credit if not repaid within the fixed expiry date for repayment will be considered past due/overdue after six months of the expiry date.

For loan classification and maintenance of specific and general provision Bank follows BRPD Circular No-14 and 19 of 2012; 05 of 2013, and 08 of 2015, and advice of Bangladesh Bank from time to time. Provisions and interest suspense are separately shown under other liabilities as per first schedule of Bank Company Act 1991 (amendment up to 2018),



instead of netting off with loans. The summary of some objective criteria for loan classification and provisioning requirement is as below:

## Approaches followed for specific and general allowances:

		Consume	er Financi	ng			
Particulars	Short Term Agri Credit	Other than HF, LP	HF	LP	SMEF	Loans to BHs/MBs/SDs	All other Credit
UC	1.0%	5%	1%	2%	0.25%	2%	1%
SMA	1.0%	5%	1%	2%	0.25%	2%	1%
SS	5%	20%	20%	20%	20%	20%	20%
DF	5%	50%	50%	50%	50%	50%	50%
B/L	100%	100%	100%	100%	100%	100%	100%

NB: CF=CONSUMER FINANCING, HF=HOUSING FINANCE, LP=LOANS FOR PROFESSIONALS TO SET UP BUSINESS, UC=UNCLASSIFIED, SMA=SPECIAL MENTION ACCOUNT, SS=SUBSTANDARD, DF=DOUBTFUL, B/L=BAD/LOSS, BHs/MBs,/SDs=LOANS TO BROKERAGE HOUSES/MERCHANT BANKS/STOCK DEALERS.

## **Subjective/Qualitative Judgment for Loan Classification:**

Considering the nature and performance of a loan, the bank can also classify a particular loan on the basis of subjective judgment taking into consideration the factors such as uncertainty or doubt of repayment, continuous loss of capital, adverse situation, decrease of value of securities, legal suit etc.

## **Condition for Qualitative Judgment:**

al 10 11		
Classification		Conditions to be fulfilled
	i)	<ul> <li>Assets must be classified no higher than Special Mention if any of the following deficiencies of bank management is present:</li> <li>the loan was not made in compliance with the bank's internal policies;</li> <li>failure to maintain adequate and enforceable documentation; and/or</li> <li>poor control over collateral.</li> </ul>
Special Mention	ii)	Assets must be classified no higher than Special Mention if any of the following deficiencies of the obligor is present:  occasional overdrawn within the past year;  below-average or declining profitability;  barely acceptable liquidity; and  Problems in strategic planning.
Sub-standard	i)	Assets must be classified no higher than Sub-standard if any of the following deficiencies of the obligor is present:  recurrent overdrawn;  low account turnover;  competitive difficulties;  location in a volatile industry with an acute drop in demand;  very low profitability that is also declining;  inadequate liquidity;  cash flow less than repayment of principal and interest;  weak management;  doubts about integrity of management;  conflict in corporate governance;  unjustifiable lack of external audit; and  pending litigation of a significant nature.
	ii)	Assets must be classified no higher than Sub-standard if the primary sources of repayment are insufficient to service the debt and the bank must look to secondary sources of repayment, including collateral.
	iii)	Assets must be classified no higher than Sub-standard if the banking organization has acquired the asset without the types of adequate documentation of the obligor's net worth, profitability, liquidity, and cash flow that are required in the banking organization's lending policy, or there are doubts about the validity of that documentation.

Classification	Conditions to be fulfilled		
Doubtful	Assets must be classified no higher than Doubtful if any of the following deficiencies of the obligor is present:  • permanent overdrawn;  • location in an industry with poor aggregate earnings or loss of markets;  • serious competitive problems; failure of key products; operational losses;  • illiquidity, including the necessity to sell assets to meet operating expenses;  • cash flow less than required interest payments; very poor management;  • non-cooperative or hostile management;  • serious doubts of the integrity of management;  • doubts about true ownership; and  • complete absence of faith in financial statements.		
Bad/Loss	Assets must be classified no higher than Bad/Loss if any of the following deficiencies of the obligor is present:  the obligor seeks new loans to finance operational losses;  location in an industry that is disappearing;  location in the bottom quartile of its industry in terms of profitability;  technological obsolescence and very high losses;  asset sales at a loss to meet operational expenses;  cash flow less than production costs;  no repayment source except liquidation;  presence of money laundering, fraud, embezzlement, or other criminal activity; and  no further support by owners.		

However, regardless of all rules and regulations the central bank can classify any loan on the basis of their subjective judgment as well as can instruct the bank to make additional provision on non-performing loans.

## **Quantitative Disclosures:**

## b) Total gross credit risk exposures broken down by major types of credit exposure:

In million Taka

SI. no.	Major types of loans	2019	2018
1	Cash credit and overdrafts	17,567.76	14,060.87
2	Loans (General)	17,329.05	14,097.52
3	House building loan	838.07	860.37
4	Loan against trust receipt	1,320.27	1,558.33
5	Bills purchased and discounted	3,240.34	2,881.88
6	Other Loans	2,211.77	2,116.68
	Total	42,507.26	35,575.65

## c) Geographical distribution of exposures:

In million Taka

	Name of Division	2019	2018
	Dhaka	34,714.19	30,440.00
	Chittagong	5,316.18	3,975.05
	Rajshahi	223.66	69.16
	Sylhet	104.67	113.37
Region Based	Khulna	1,916.29	743.86
	Mymensing	47.75	36.53
	Rangpur	150.54	155.14
	Barisal	33.96	42.55
	Total	42,507.26	35,575.65
Country Based	Domestic	42,507.26	35,575.65
Country based	Overseas	-	-



## d) Major industry-wise distribution of exposures:

Major industry wise credit exposure of the bank as of December 31, 2019 was as below, and the numbers remained within the appetite of the bank as approved by the Board of Directors:

In million Taka

SI. no.	Major types of loans	2019	2018
1	Agriculture, fishing, forestry and dairy firm	260.77	146.12
2	Industry (Other than working capital)	5,758.11	6,008.35
3	Working capital financing	9,567.08	8,630.83
4	Export credit	1,003.81	1,492.47
5	Import credit	1,406.48	3,450.22
6	Commercial credit	13,196.66	3,079.36
7	Constructions	8,071.31	4,597.47
8	Transport and Communication	694.39	688.66
9	Consumer Credit	484.52	401.87
10	Others	2,064.13	7,080.29
	Total	42,507.26	35,575.65

## e) Residual contractual maturity breakdown of the whole portfolio:

In million Taka

Particulars	2019	2018
On demand	2,956.87	3,634.48
Less than three months	8,481.65	5,015.15
More than three months but less than one year	13,659.51	10,833.34
More than one year but less than five years	12,438.78	9,753.10
More than five years	4,970.44	6,339.58
Total	42,507.26	35,575.65

## f) Major industry type amount of impaired loans:

In million Taka

Particulars	2019	2018
Agriculture	7.40	12.40
Industry	372.20	387.30
Constructions	12.30	13.10
Power, Gas, Water & Sanitary Services	_	-
Transport, Storage & Communication	297.06	0.00
Trade Services	182.30	228.80
Housing Services	7.50	4.50
Banking & Insurance	187.20	-
Professional & Misc. services	7.60	4.50
Total	1,073.56	650.60

## g) Gross Non Performing Assets (NPAs)

In million Taka

Particulars	2019	2018
Gross Non-Performing Assets (NPAs)	1,073.56	650.66
Nonperforming assets to outstanding loans and advances	2.53%	1.83%
Movement of Non-Performing Assets (NPAs):		
Opening balance	650.66	88.29
Additions/ Reductions	422.90	562.37
Closing balance	1,073.56	650.66
Movement of specific provisions for NPAs:		
Opening balance	154.00	12.10
Provision made during the period	316.50	141.90
Write off	0.00	0.00
Write back of excess provisions	0.00	0.00
Closing balance	470.50	154.00

## **E. EQUITIES: DISCLOSURES FOR BANKING BOOK POSITIONS**

## **Qualitative Disclosures:**

a) Banking book positions consist of those assets which are bought for holding until they mature. The bank treats unquoted equities as banking book assets. Unquoted equities are not traded in the bourses or in the secondary market, they are shown in the balance sheet at cost price and no revaluation reserve is created against these equities.

## **Quantitative Disclosures:**

#### b) Values of investments as disclosed in the Balance Sheet:

In million Taka

Particulars	Amoun	Amount (Solo)	
raiticulais	Cost Price	Market Price	
Unquoted Share	37.50	37.50	
Quoted Share	303.08	266.47	

## **For Banking Book Equity**

In million Taka

SI. no.	Particulars	Amount (Solo)
c)	The cumulative realized gains (losses) arising from sales and	
	liquidations in the reporting period	2.16
d)	Total unrealized gains (losses)	36.61
	Total latent revaluation gains (losses)	0.00
	Any amounts of the above included in Tier 2 capital	0.00

## e) Capital Requirement

In million Taka

Particulars	Amount (Solo)
Unquoted Share	0.47
Quoted Share	53.29

## F. INTEREST RATE RISK IN THE BANKING BOOK (IRRBB)

## **Qualitative Disclosures:**

Interest rate risk affects the bank's financial condition due to adverse movements in interest rates of interest sensitive assets and liabilities. Interest Rate Risk is managed through use of Gap analysis of rate sensitive assets and liabilities and monitored through prudential limits and stress testing. The IRRBB is monitored in movements/changes on a monthly basis and the impact on Net Interest Income is assessed. Interest rate risk is the risk where changes in market interest rates might adversely affect a bank's financial condition.

Changes in interest rates affect both the current earnings (earnings perspective) as well as the net worth of the bank (economic value perspective). Re-pricing risk is often the most apparent source of interest rate risk for a bank and is often gauged by comparing the volume of a bank's assets that mature or re-price within a given time period with the volume of liabilities that do so. The short-term impact of changes in interest rates is on the bank's Net Interest Income (NII). In a longer term, changes in interest rates impact the cash flows on the assets, liabilities and off-balance sheet items, giving rise to a risk to the net worth of the bank arising out of all re-pricing mismatches and other interest rate sensitive position. The ALCO formulates the policy and strategy depending on the market conditions to maximize Net Interest Income.

## **Quantitative Disclosures:**

## **Gap analysis: Duration Gap**

The duration gap tells how cash flows for assets and liabilities are matched. A positive duration gap is when the duration of assets exceeds the duration of liabilities (which means greater exposure to rising interest rates). If rates go up by 1% the price of assets fall more than the price of liabilities. A negative duration gap is when the duration of assets is less than the duration of liabilities (which means greater exposure to declining interest rates). If rates go down by 1%, the price of assets goes up less than the price of liabilities.



SI. no.	Particulars	Amount		
1	Market value of assets	71,220.10		
2	Market value of liabilities	64,518.50		
3	Weighted average duration of assets (DA) in years	1.32		
4	Weighted average duration of liabilities (DL) in years	0.49		
5	Duration gap (DA-DL) in years	0.87		
6	Yield to maturity (YTM-Assets)	8.75%		
7	Yield to maturity (YTM-Liability)	6.74%		
8	Change of market value of equity due to increase	1%	2%	3%
0	in interest rates	190	290	3%
9	Fall in Market Value of Equity	(570.70)	(1,141.40)	(1,712.20)
10	Stress testing	Minor Shock	<b>Moderate Shock</b>	Major Shock
11	Regulatory capital (after shock)	6,666.90	6,096.20	5,525.40
12	RWA (After shock)	51,178.20	50,607.50	50,036.80
13	CRAR (After shock)	13.03%	12.05%	11.04%

## Interest Rate Risk in the Banking Book under Simple Sensitivity Analysis:

The impact of 1% changes in interest rate sensitive assets and liabilities of the Bank as of December 31, 2019 under earnings perspective with Simple Sensitivity Analysis:

In million Taka

Particulars	3 months	6 months	1 year	Above 1 year
Interest sensitive assets	29,309.75	5,880.24	11,760.47	22,979.02
Interest sensitive liabilities	22,747.27	5,738.48	11,476.95	12,271.81
Net gap	6,562.48	141.76	283.52	10,707.21
Cumulative gap	6,562.48	6,704.24	6,987.75	17,694.97
Interest rate changes	1%	1%	1%	1%
Yearly earnings impact	(65.62)	(67.04)	(69.88)	(176.95)
Accumulated earnings impact	(65.62)	(132.67)	(202.54)	(379.49)

## **G) MARKET RISK**

## **Qualitative Disclosures:**

## a) View of the Board of Directors on trading/investment activities:

Market risk arises due to changes in the market variables such as interest rates, foreign currency exchange rates, equity prices and commodity prices. The financial instruments that are held with trading intent or to hedge against various risks, are purchased to make profit from spreads between the bids and ask price are subject to market risk. MMBL is exposed to market risk mostly stemming from Government Treasury Bills and Bonds, foreign currency etc.

## Methods used to measure Market Risk:

There are several methods used to measure market risk and the bank uses those methods which deem fit for a particular scenario. For measuring interest risk from earnings perspective, the bank uses maturity gap analysis, duration gap analysis, sensitivity analysis and mark to market (MTM) method and for measuring foreign exchange risk, the bank uses VaR analysis.

We use standardized (Rule Based) method for Calculating capital charge against market risks for minimum capital requirement of the Bank under Basel-III.

## **Market Risk Management System:**

The Bank has its own Market Risk Management System which includes Asset Liability Risk Management (ALM) and Foreign Exchange Risk Management under the core risk management guidelines.

**Asset Liability Management (ALM):** The ALM policy specifically deals with liquidity risk management and interest rate risk management framework.



**Foreign Exchange Risk Management:** Foreign exchange risk arises when the bank is involved in foreign currency transactions. These include foreign currency exchange, placement, investments, loans, borrowings and different contractual agreements. We use different hedging techniques to mitigate foreign exchange risks exposed to the bank.

## Policies and processes for mitigating market risk:

- Risk Management and reporting is based on parameters such as Maturity Gap Analysis, Duration Gap Analysis, VaR etc, in line with the global best practices.
- Risk Profiles are analyzed and mitigating strategies/ processes are suggested by the Asset Liability Committee (ALCO).
- Foreign Exchange Net Open Position (NOP) limits (Day limit / Overnight limit), deal-wise trigger limits, Stop-loss limit, Profit / Loss in respect of cross currency trading are properly monitored and exception reporting is regularly carried out.
- Holding equities is monitored regularly so that the investment remains within the limit as set by Bangladesh Bank.
- ALCO analyzes market and determines strategies to attain business goals.
- Reconciliation of foreign currency transactions.

## **Quantitative Disclosures:**

## b) The capital requirements:

In million Taka

Particulars	2019	2018
Interest rate risk	28.30	14.88
Equity position risk	53.29	0.80
Foreign exchange risk	65.02	81.43
Total	146.62	97.11

## **H. OPERATIONAL RISK**

#### **Qualitative Disclosures:**

## a) View of the Board of Directors on system to reduce Operational Risk:

Operational risk is the risk which may arise directly or indirectly due to failure or breakdown of system, people and process. This definition includes legal risk, but excludes strategic and reputation risk. The bank manages this risk through a control based environment in which processes are documented, authorization is independent and transactions are reconciled and monitored.

All functions, whether business, control or logistics functions, must manage the operational risks that arise from their activities. Operational risks are pervasive, as a failure in one area may have a potential impact on several other areas. The Bank has therefore established a cross-functional body to actively manage operational risk as part of its governance structure.

The foundation of the operational risk framework is that all functions have adequately defined their roles and responsibilities. The functions can then collectively ensure that there is adequate segregation of duties, complete coverage of risks and clear accountability. The practice is supported by a periodic process conducted by ICCD, and monitoring external operational risk events, which ensure that the bank stays in line with the international best practices.

## **Performance Gap of Executives and Staffs:**

MMBL is an equal opportunity employer. It recognizes the importance of having the right people at right positions to achieve organizational goals. Our recruitment and selection is governed by the philosophy of fairness, transparency and diversity.

The bank believes that training and knowledge sharing is the best way to reduce knowledge gap. Therefore, it arranges trainings on a regular basis for its employees to develop their expertise. The bank offers competitive pay package to its employees based on performance and merit. It always tries to develop a culture where all employees can apply his/her talent and knowledge to work for the organization with high ethical standards in order to add more value to the company and for the economy.



## Performance Management Program

Modhumoti Bank has a comprehensive performance management program that evaluates employee's yearly performance against business targets at the year-end. This appraisal process also identifies the competency gap and training needs of employees. All employees (except employees under probation or training) of the Bank undergo annual performance appraisal process. The process ensures that clear feedback on improvement points (performance and professional capabilities) is provided to employees by their supervisors to promote employees' long-term career development and improved contribution to organizational performance. All regular employees undergo the annual performance and career development review.

## Diversity in Workplace

Modhumoti Bank believes that diverse, heterogeneous teams generate greater creativity, innovation and business development. An inclusive culture maintains and drives workforce diversity by fostering the exchange of ideas and collaboration among individuals and across groups. To speak simply, our constant success depends on maintaining a plurality of perspectives. Employees by age group and gender are noted below:

In million Taka

1	Gender diversity among members of the	No. of male members-13	
	Board of Directors	No. of female members-05	
2	Gender diversity among permanent	i. entry level	No. of male employees- 163
	employees		No. of female employees- 82
		ii. mid-level	No. of male employees- 261
			No. of female employees- 10
		iii. senior management	No. of male employees- 11
			No. of female employees- 1
3	Gender breakdown by age group for	i. < 30 years	No. of male employees- 88
	permanent employees		No. of female employees- 38
		ii. 30-50 years	No. of male employees- 335
			No. of female employees- 54
		iii. > 50 years	No. of male employees- 12
			No. of female employees- 1

#### **Potential external events**

- In the United States, growth is expected to moderate from 2.3% in 2019 to 2% in 2020 and decline further to 1.7% in 2021 (0.1% point lower for 2020 compared to the October WEO). The moderation reflects a return to a neutral fiscal stance and anticipated waning support from further loosening of financial conditions.
- Growth in the euro area is projected to pick up from 1.2% in 2019 to 1.3% in 2020 (a downward revision of 0.1% point) and 1.4% in 2021. Projected improvements in external demand support the anticipated firming of growth. The October 2019 WEO projections for France and Italy remain unchanged, but the projections have been marked down for 2020 in Germany, where manufacturing activity remains in contractionary territory in late 2019, and for Spain due to carryover from stronger-than expected deceleration in domestic demand and exports in 2019.
- In the United Kingdom, growth is expected to stabilize at 1.4% in 2020 and firm up to 1.5% in 2021—unchanged from the October WEO. The growth forecast assumes an orderly exit from the European Union at the end of January followed by a gradual transition to a new economic relationship.
- Japan's growth rate is projected to moderate from an estimated 1% in 2019 to 0.7% in 2020 (0.1 and 0.2% point higher than in the October WEO).
- Growth in emerging and developing Asia is forecast to inch up slightly from 5.6% in 2019 to 5.8% in 2020 and 5.9% in 2021 (0.2 and 0.3% point lower for 2019 and 2020 compared to the October WEO).
- Rising geopolitical tensions, notably between the United States and Iran, could disrupt global oil supply, hurt sentiment, and weaken already tentative business investment. Moreover, intensifying social unrest across many countries—reflecting, in some cases, the erosion of trust in established institutions and lack of representation in governance structures— could disrupt activity, complicate reform efforts and weaken sentiment, dragging growth lower than projected.

- Higher tariff barriers between the United States and its trading partners, notably China, have hurt business sentiment and compounded cyclical and structural slowdowns underway in many economies over the past year. The disputes have extended to technology, imperiling global supply chains.
- The coronavirus epidemic is spreading further in China and across the globe which may hurt the Chinese economy as well as global economy in the year 2020.

## Policies and processes for mitigating operational risk:

The Operational Risk Management Function is responsible for monitoring, coordinating measures, reporting on operational risks and developing the framework models and methodologies as required. The Bank identifies and assesses the operational risk inherent in all its material products, activities, processes and systems. Furthermore the Bank ensures that before new products, activities, processes and systems are introduced or undertaken, the operational risk inherent in them is subject to adequate assessment procedures. The Bank mitigates operational risks by defining, documenting and updating the relevant business processes. Furthermore, the Bank mitigates operational risk by following strict rules for the assignment of duties and responsibilities among and within the functions and a system of internal control and supervision. The main principle for organizing work flows is to segregate the business-generating functions from the recording and monitoring functions. An important factor in operational risk mitigation is also the continuous development and upgrading of strategic information and communication systems.

The Bank has adopted policies which deal with managing different Operational Risks. Bank strongly follows KYC norms for its customer dealings and other banking operations. The Audit & Inspection Unit of Internal Control and Compliance Division of the Bank, the inspection teams of Bangladesh Bank and External Auditors conduct inspection of different branches and divisions at Head Office of the Bank and submit reports presenting the findings of the inspections. Necessary control measures and corrective actions have been taken on the suggestions or observations made in these reports.

## Approach for calculating capital charge for operational risk:

The bank applies 'Basic Indicator Approach' of Basel II as prescribed by BB in revised RBCA Guidelines. Under this approach, banks have to calculate average annual gross income (GI) of last three years and multiply the result by 15% to determine required capital charge. Gross Income is the sum of 'Net Interest Income' and 'Net non-interest income' of a year or it is 'Total Operating Income' of the bank with some adjustments as followings:

- Be gross of any provision (e.g. for unpaid interest),
- Be gross of operating expenses, including fees paid to outsourcing service providers,
- Exclude realized profits/losses from sale of securities held to maturity in the banking book,
- Exclude extraordinary or irregular items,
- Exclude income derived from insurance and
- Include lost interest i.e. interest suspense on SMA and classified loans.

## **Quantitative Disclosures:**

## a) Capital requirement for operational risk

In million Taka

Particulars	S	Solo	
raiticulais	2019	2018	
The capital requirements for operational risk	270.22	229.89	

## Calculation of Capital Charge for Operational Risk: Basic Indicator Approach

In million Taka

Year	Gross Income (GI)	Average GI	15% of Average GI
2019	2,040.04		
2018	1,927.81	1,801.44	270.22
2017	1,436.49		
Total	5,404.33	1,801.44	270.22



#### I. LIQUIDITY RATIO

#### **Qualitative Disclosures:**

## Views of BOD on system to reduce liquidity Risk:

Liquidity risk is the risk of probability to be unable to meet short term financial demands by the bank. This may occur due to the inability to convert a security or fixed asset to cash without a loss of capital and/or income in the process.

In the recent years, banks are facing a myriad of challenges; most of them triggered by new regulatory requirements. To maintain a profitable business, however, it is not enough for a bank to simply comply with new regulatory requirements: it must also optimize its business model within regulatory constraints. To do so, the bank has already been introduced regulatory ratios (as per Basel III), the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR), top-down from the Board of Directors of the Bank.

In order to reduce the liquidity risk, the Board of Directors of the Bank has formed Asset Liability Committee (ALCO) and All Risk Committee at management level as per guidelines of Bangladesh Bank. ALCO regularly monitors the maintenance of the liquidity position of the Bank. The management decided to concentrate on retail or individual (small) deposits instead of large corporate deposits. The Bank also draws up contingency plans to deal with extraordinary conditions of Liquidity Risk after comprehensive scenario analysis.

## Methods used to measure Liquidity risk:

## Liquidity mismatch profile:

The primary tool of monitoring liquidity risk is the maturity mismatch analysis, which presents the profile of future expected cash flows under pre-defined scenarios. The bank conduct liquidity mismatch profiling on an ongoing basis which is ultimately monitored by Treasury, ALCO, Risk Management Division and All Risk Committee of Management.

## **Stress testing:**

The bank undertook stress testing and scenario analysis periodically to determine the stress situations on the liquidity of the Bank and ultimate impact of the liquidity risk on the fund management of the Bank.

## **Liquidity Coverage Ratio (LCR):**

LCR aims to ensure the maintenance of an adequate level of unencumbered, high-quality liquid assets that can be converted into cash to meet its liquidity needs for 30 calendar days. It measures the need for liquid assets in a stressed environment, in which deposits and other sources of funds (both unsecured and secured) run off, to various extents, and unused credit facilities are also drawn down in various magnitudes.

## Stock of high quality liquid asset (SHQLA):

The following components are included in the computation of SHQLA -

- 1. Cash on hand (Lcy + Fcy)
- 2. Balance with BB (Lcy+ Fcy, excluding lien)
- 3. Un-encumbered approved securities (excluding lien)

## **Net Stable Funding Ratio (NSFR):**

The NSFR aims to limit over-reliance on short-term wholesale funding during times of abundant market liquidity and encourage better assessment of liquidity risk across all on- and off-balance sheet items. The minimum acceptable value of this ratio is 100 percent, indicating that available stable funding (ASF) should be at least equal to required stable funding (RSF).

NSFR=	Available amount of stable funding (ASF)	≥100
וואורי–	Required amount of stable funding (RSF)	≥100



## Liquidity risk management system:

Liquidity risk management is a key banking function and an integral part of the asset and liability management process. The fundamental role of banks is the maturity transformation of short-term deposits (liabilities) into long-term loans (assets) and this makes banks inherently vulnerable to liquidity risk. The transformation process creates asset and liability maturity mismatches on a bank's balance sheet that must be actively managed with available liquidity. This is the process known as liquidity risk management.

The primary role of liquidity-risk management is to (1) prospectively assess the need for funds to meet obligations and (2) ensure the availability of cash or collateral to fulfill those needs duly by coordinating the various sources of funds available to the institution under normal and stressed conditions.

## Policies and processes for mitigating liquidity risk:

The Bank has Treasury Policy, Contingency Funding Plan and Wholesale Borrowing and Funding Policy to combat liquidity risk of the Bank. The Board and the management implement the following processes in the bank for superior liquidity risk management:

- Liquidity risk tolerance: Bank set liquidity risk tolerance (Management Action Trigger) e.g. Maximum Cumulative Outflow (MCO) at 16%, AD Ratio at 80%, LCR at 105%, NSFR at 102% etc.;
- Maintaining adequate levels of liquidity considering the average daily withdrawal by the customers;
- ldentification and measurement of contingent liquidity risks arising from unseen scenarios.
- Contingency funding plan: Contingency funding plans incorporate events that could rapidly affect the bank's liquidity arising from sudden inability to call back long-term loans and advances, or the loss of a large depositor or counterparties.
- Public disclosure in promoting market discipline under Pillar 3 of Basel III.

### **Ouantitative Disclosures:**

In million Taka

Particulars	2019	2018
Liquidity Coverage Ratio (LCR)	206.77%	162.28%
Net Stable Funding Ratio (NSFR)	115.47%	104.26%
Stock of High quality liquid assets	15,912.97	7,669.91
Total net cash outflows over the next 30 calendar days	7,695.98	4,726.34
Available amount of stable funding	56,285.28	37,945.49
Required amount of stable funding	48,743.63	36,395.56

## J. LEVERAGE RATIO

## **Qualitative Disclosures:**

## Views of BOD on system to reduce excessive leverage:

Excessive leverage by banks is widely believed to have contributed to the global financial crisis in 2008. To address this, the international community has proposed the adoption of a non-risk-based capital measure, the leverage ratio, as an additional prudential tool to complement minimum capital adequacy requirements. Accordingly, leverage ratio has been introduced under Basel III. Leverage ratio is the relative amount of Tire 1 capital to total exposure of the Bank (not risk-weighted) which has been set at minimum 3%. Under Basel III, a simple, transparent, non-risk based regulatory leverage ratio has been introduced to achieve the following objectives:

- constrain leverage in the banking sector, thus helping to mitigate the risk of the destabilizing deleveraging processes which can damage the financial system and the economy
- introduce additional safeguards against model risk and measurement error by supplementing the risk-based measure with a simple, transparent, independent measure of risk

The Board Risk Management Committee regularly reviews the leverage ratios and advice the management to strictly monitor the ratio in addition to the Pillar 1 Minimum Capital Requirement.

## Policies and processes for managing excessive on and off-balance sheet leverage:

The bank reviews its leverage position as per the Guidelines on Risk Based Capital Adequacy (revised regulatory capital framework for banks in line with Basel III). In addition, the bank has Risk Appetite as per Credit Risk Management Policy and Risk Appetite Framework of the Bank. Bank also employ Annual Budget Plan and Capital Growth Plan for managing excessive on and off-balance sheet leverage.

## Approach for calculating exposure:

The bank calculates the exposure under standardized approach as per the Guidelines on Risk Based Capital Adequacy (revised regulatory capital framework for banks in line with Basel III).

#### **Quantitative Disclosures:**

In million Taka

Particulars	2019	2018
Leverage Ratio	7.80%	9.87%
On balance sheet exposure	70,656.63	51,162.73
Off balance sheet exposure	13,884.37	12,194.87
Total exposure	84,541.00	63,357.60

#### K. REMUNERATION

#### **Qualitative Disclosures:**

## a) Information relating to the bodies that oversee remuneration

## Name, composition and mandate of the main body overseeing remuneration:

The Board of Directors of the Bank oversee the remuneration of the employees and members of the Board of the Bank. The bank has no separate committee in the Board to look after the remuneration issues of the Bank. The Board set competitive salary and bonuses for the employees of the Bank. However, the Board allows the remuneration to its members as per the guidance of Bangladesh Bank.

The remuneration strategy is designed to reward competitively the achievement of long-term sustainable performance and attract and motivate the very best people who are committed to maintaining a long-term career with the bank and performing their role in the long-term interests of our shareholders.

To achieve this objective, the bank believes that effective governance of our remuneration practices is a key requirement. Governance of remuneration principles and oversight of its implementation by the Board ensures what we pay our people is aligned to our business strategy and performance is judged not only on what is achieved over the short and long term but also importantly on how it is achieved, as we believe the latter contributes to the long-term sustainability of the business.

## **External consultants for remuneration process:**

There is no external consultant in the bank for setting remuneration for its employees of the Bank.

## Scope of the bank's remuneration policy:

The Board formulate different policies e.g. HR Policy, Increment Policy, Promotion Policy, Provident Fund Policy and Gratuity Fund Policy which eventually supplement the remuneration of the employees. However, the HR Policy is yet to finalize.

The board periodically reviews the adequacy and effectiveness of the bank's remuneration policy and ensures that the policy meets the commercial requirement to remain competitive, is affordable, allows flexibility in response to prevailing circumstances and is consistent with effective risk management.

## Types of employees considered as material risk takers and as senior managers:

There are 49 employees are considered as material risk takers which include the Managing Director & CEO, Chief Risk Officer, Chief Operating Officer, Chief Business Officer, Head of Treasury, Head of Corporate & Investment Banking Division and 44 branch managers.

Apart from that EVP and above employees can be considered as senior managers who eventually perform management role in achieving the organization's goal. Accordingly, the bank has 5 senior managers working in different areas of the bank.



## b) Information relating to the design and structure of remuneration processes

## Overview of the key features and objectives of remuneration policy:

Key features of the remuneration policy and the structure of remuneration process of the Bank are noted below:

Fixed pay	:	The purpose of the fixed pay is to attract and retain employees by paying market competitive pay for the role, skills and experience required for the business. This includes salary, fixed pay allowance, cash in lieu of pension and other cash allowances in accordance with local market practices These payments are fixed and do not vary with performance.
Benefits	:	The bank provides benefits in accordance with the industry practice of the country. This includes but is not limited to the provision of provident fund, gratuity fund, medical allowances, transport loan and house building loan etc.
Annual incentive	:	The banks provide annual incentive based on the achievement of the business and profit target of the Bank. The bank provide performance based incentive to its employees.  Bonus paid based on the last basic salary of the employee of the Bank. However, bonus for MD & CEO has maximum limit of Tk.10.00 lac pa as per guidelines of Bangladesh Bank.

Only cash, and cash equivalent remuneration shall be permitted – no equity or equity linked payments are permitted in the bank.

## **Objectives of remuneration policy:**

The main objectives of the remuneration policy are to attract, retain and reward talented staff and management, by offering compensation that is competitive within the industry, motivates management to achieve the bank's business objectives and encourage high level of performance and aligns the interests of management with the interests of shareholders.

## Whether the remuneration committee reviewed the firm's remuneration policy during the past year, and if so, an overview of any changes that were made:

The Bank has no remuneration committee comprising the members from the Board. However, the Board of Directors determine the policies relating to the remuneration for the employees and review time to time if necessary. The Board of Directors approved a performance bonus for the eligible employees of the Bank for the year 2019.

## Whether risk and compliance employees are remunerated independently of the businesses they oversee:

The bank has no separate policy for remuneration of the risk and compliance employees of the Bank.

## c) Description of the ways in which current and future risks are taken into account in the remuneration processes

## Overview of the key risks that the bank takes into account when implementing remuneration measures:

The bank's policy is to ensure that the level and composition of remuneration is appropriate and fair having regard to competitive forces and the interests of the bank, its shareholder's and that its relationship to performance is clear in present and future environment.

The bank considers the general inflation, pay structure of the banking industry and national pay-scale in determining the salary structure of the employees. If the pay structure cannot be competitive then good employees may leave the organization i.e. employees turnover will increase which may negatively impact the business of the bank.

## Overview of the nature and type of the key measures used to take account of these risks, including risks difficult to measure:

The management proposes competitive remuneration and other non-financial benefits like promotion, training etc. so that employees turnover ratio can be kept under tolerable limit. Sometimes few issues are difficult to measure relating to employees e.g. creativity, helpfulness to customers, commitment risk etc. In such cases, management applies qualitative judgment for determining the remuneration especially annual incentive or bonuses.

## A discussion of the ways in which these measures affect remuneration:

Qualitative judgment may affect the remuneration as there is no direct way to determine the remuneration.

A discussion of how the nature and type of these measures has changed over the past year and reasons for the change, as well as the impact of changes on remuneration:

No visible changes have been made in respect to the nature and type of the measures used regarding the key risks take into account when implementing remuneration.

d) Description of the ways in which the bank seeks to link performance during a performance measurement period with levels of remuneration

## An overview of main performance metrics for bank, top-level business lines and individuals:

Staff are subject to performance management reviews annually. Remuneration, including bonuses, are in alignment with the outcome of these reviews. The reviews are being done based on annual confidential report (ACR) and annual performance appraisal report (APR) including the business performance of the employees.

## A discussion of how amounts of individual remuneration are linked to bank-wide and individual performance:

Remuneration is based on bank-wide business performance including achievement of profit target, loans and advances target etc. These have impact on the number and amount of incentive bonuses for the respective year.

Remuneration increases will only take place if the bank's overall performance is positive, and the individual's performance is considered to be exceeding expectations.

## A discussion of the measures the bank will in general implement to adjust remuneration in the event that performance metrics are weak:

If the performance metrics of the Bank are found weak, then no increases in remuneration may take place despite personal achievements of employees. In such case, the management takes initiative to improve the performance metrics so that individual remuneration of the employees cannot be hampered for prolonged period.

e) Description of the ways in which the bank seek to adjust remuneration to take account of longer-term performance.

A discussion of the bank's policy on deferral and vesting of variable remuneration and, if the fraction of variable remuneration that is deferred differs across employees or groups of employees, a description of the factors that determine the fraction and their relative importance:

The bank provides Provident Fund contribution and Gratuity Fund contribution for the employees as deferred payment. The bank does not provide any deferred variable remuneration.

A discussion of the bank's policy and criteria for adjusting deferred remuneration before vesting and (if permitted by national law) after vesting through claw back arrangements:

The bank has no claw back arrangements after providing deferred remuneration (PF, GF etc.). However, in case of special cases, the management may claw back the deferred remuneration vested to the employees.

f) Description of the different forms of variable remuneration that the bank utilizes and the rationale for using these different forms

An overview of the forms of variable remuneration offered (i.e. cash, shares and share-linked instruments and other forms):

The board may declare general annual incentive, if the bank achieves its business target. However, employees who exceeds expected performance can get variable remuneration. All remuneration are paid in cash only.

A discussion of the use of the different forms of variable remuneration and, if the mix of different forms of variable remuneration differs across employees or groups of employees, a description the factors that determine the mix and their relative importance:

The most common forms of variable pay are bonuses and incentives. The contractual employees will not be considered for variable remuneration.

## **Quantitative Disclosures:**

## g) Meetings of main body overseeing remuneration and remuneration paid to its member during 2019

In million Taka

Particulars	Number	Amount
Number of meetings held of Board of Directors	9	
Remuneration paid to Board of Directors		1.06

## h) Variable remuneration, bonuses and other payments during 2019

In million Taka

Particulars	Number	Amount
Employees having received a variable remuneration award (Profit Bonuses)	2	30.00
Guaranteed bonuses awarded (Eid and Festival Bonuses)	3	33.41
Sign-on awards made	-	-
Severance payments made (PF, GF, Leave Encashment)	-	12.10

## i) Deferred remuneration in 2019

In million Taka

Particulars	Amount
Total amount of outstanding deferred remuneration (PF, GF etc.):	
Cash	42.41
Shares	
Share-linked instruments & others	
Total amount of deferred remuneration paid out in 2019	42.41

## j) Breakdown of amount of remuneration

In million Taka

Particulars	Amount
Breakdown of amount of remuneration:	
Fixed (Salary & allowances)	440.58
Variable (Incentive Bonuses)	30.00
Deferred (PF, GF)	42.41
Non-deferred	-
Different forms used	
Cash	512.99
Shares	-
Share-linked instruments & others	-

# k) Quantitative information about employee's exposure to implicit (e.g. fluctuations in the value of shares or performance units) and explicit adjustments (e.g. clawbacks or similar reversals or downward revaluations of awards) of deferred remuneration and retained remuneration:

In million Taka

Particulars	Amount
Total amount of outstanding deferred remuneration and retained	
remuneration exposed to ex post explicit and/or implicit adjustments	-
Total amount of reduction during 2019 due to ex post explicit adjustments	-
Total amount of reduction during 2019 due to ex post implicit adjustments	-



## Managing Director & CEO's message on

## **Sustainability Reporting**



"The Bank always ensures sustainability aspects in terms of economic, environmental, social & governance performance and then set goals and manages change effectively."

Modhumoti Bank Limited started its journey in the year 2013 with a view to support sustainable and inclusive growth by connecting the ideas, innovations and aspirations of our customers and clients. We are involved in banking with the firm commitment of excellence in customer service and with a mission to be an efficient, market driven, customer focused institution with good corporate governance structure through designing and adopting policies to embed sustainability into our operations, undertaking awareness and capacity building activities, supporting & financing environment friendly business initiatives, and ensuring transparency in financial as well as sustainability reporting. Its vision remained to be the best private commercial bank in Bangladesh in terms of efficiency, capital adequacy, asset quality, profitability along with strong liquidity as well as adopting Sustainability for a Safe Environment. The Bank always ensures sustainability aspects in its all kinds of activities to keep one thing in mind that "we need to treat the earth well as it was not given to us by our parents; it was loaned to us by our children".

We are committed for continuous improvements of our business and operational policies & procedures so that we can act sustainably in our everyday business. In our view, sustainability presents an opportunity to use our skills, expertise and relationships to make a positive difference to individuals, society and environment. Building trust by being open, approachable, transparent and acting with integrity is vital to achieving this objective.

The Bank has already established an independent 'Sustainable Finance Unit (SFU)' which is working on formulation, amendment & up-gradation of policies related to green banking, corporate social responsibility, environmental and social risk management, green office guide, green strategic plan etc. They will also ensure implementation of directives related to sustainable development goals (SDGs) provided by the Bangladesh Government and Bangladesh Bank from time to time.

Sustainability reporting can help organizations to measure, understand and communicate their economic, environmental, social & governance performance, and then set goals, and manage change more effectively. It presents how the activities of a Bank are supporting the achievement of SDGs which embrace a universal approach to the sustainable development agenda. Sustainability reporting related issues are reviewed & executed by the 'Finance & Accounts Division (FAD)' in association with SFU. In this regard, Sustainability Reporting Standards issued by the Global Reporting Initiative (GRI) is followed by the FAD.

We all need to work together, because there are no jobs on a dead planet; there is no equity without rights to decent work and social protection, no social justice without a shift in governance and ambition, and, ultimately, no peace for the peoples of the world without the guarantees of sustainability. We share one planet that feeds and shelters us; and to save this planet, we do business in an economic, socially and environmentally responsible way.

**Md. Shafiul Azam** 

Managing Director & CEO

## Few words on

## Sustainable Finance



"We are committed to be profitable and sustainable in doing business ensuring the environmental and social aspects to support achieving the SDGs of UNDP."

'Sustainable Finance' is comparatively a new phenomenon in doing business in the financial sector with special focus on the environmental, ecological and social factors, targeting conservation of nature and natural resources. The term broadly encompasses awareness creation and promotion of environment-friendly banking and selection of borrowers in such a way so that a bank can contribute in the Sustainable Development Goals (SDGs) to eradicate poverty, protect the planet and ensure that all people enjoy peace and prosperity.

There is a growing movement, worldwide, to not only be a more responsible corporate citizen, but to trade on that fact and Sustainability Reporting is the prerequisite of this undertaking for diverse organizations in the recent time. Sustainable Business, Corporate Social Responsibility, Environmental and Social Risk Assessments are other terms heard increasingly in business, investment and governance forums today and this belies the growing significance of this activity.

Bangladesh Bank has already provided a guideline and circulars for all banks and financial organizations which include the Environmental & Social Risk Management, based on which banks in Bangladesh formulated their own policy. Modhumoti Bank Limited is also adopted a policy in this context duly approved by the Board of Directors. To ensure the sustainable financing (environment and society friendly), we always give priority on those projects which are environment friendly and are accountable to the society by ensuring employee benefits & human rights. We have taken the endeavor to report the activities relating to sustainable financing, green banking initiatives and corporate social responsibility (CSR) for our stakeholders.

It is our immense pleasure that the Bank believes in ethical banking business which takes into consideration of the environment and society in lending and also creating different deposit products. The Bank has lending in environment friendly brick kiln and also has around 17% of its financing in SME sectors which creates huge job opportunities for the communities involved. The Bank has already established more than 366 agent centres across the country from a view point of financial inclusion, an effort to include the unbanked population of the country in the formal banking channel. The Bank has also contributed to a wide range of local initiatives in many areas including to Honorable Prime Minister's Relief Fund under CSR activities of the Bank.

We are committed to be profitable and sustainable in doing business following the environmental and social risk management guidelines of Bangladesh Bank and also the SDGs of UNDP. We believe, this will pave us the way to help more people and eventually the businesses of the Bank will prosper. And last but not the least; we will continue to value the demand of the society as a whole including the people, customers, shareholders and communities.

Sincerely yours,

Kazi Ahsan Khalil

Deputy Managing Director & CBO Chairman, Sustainable Finance Committee

## **Sustainability Reporting:** From Routine to strategic



"Sustainability ensures the future of life on Earth, and it's an endless endeavor to create Economic, Environmental and Social benefits."

Sustainability is the state of global system, which includes economic, environmental, and social subsystems, in which the needs of the present are met without compromising the ability of future generations to meet their own needs. Sustainability is a combination of two words; 'Sustain' and 'Ability' i.e. SustainAbility. The simplest and most fundamental meaning of sustainability is: "the ability to sustain" or, put another way, "the capacity to sustain". As per Oxford Dictionary, sustainability means "able to be maintained at a certain rate or level" i.e. sustainable economic growth.

For many years, the international community has been looking for answers on how to create economic growth in a socially just and environmentally safe way. But all previous approaches fell short. They were not comprehensive enough, neglected certain connections and put down an emphasis on activities in developing countries. On September 18, 2015, the United Nations' General Assembly finally adopted the 2030 Agenda, an agreement of all 193 member states which includes 17 global Sustainable Development Goals (SDG) and 169 sub-goals. It has been effective since January 01, 2016 and serves as a kind of instruction manual for a better world.

With this agreement, the international community achieved something great: a plan for all people in all countries, aiming to create sustainable development including all of its social, ecological and economic aspects. The Agenda names five dimensions that need to be equally addressed: the people, the planet, prosperity and peace and a global partnership (the five Ps). The ultimate vision of the 2030 Agenda is a healthy mankind, living in a peaceful, fair society and a sound environment – everywhere in the world.

Sustainability is not an only an environmental issue, it also takes into account economic & social issues, labor practices, human rights, economic performance, community, society, corruption, corporate governance and responsibility of product & services. And a sustainable global economy is not a luxury. Without a sustainable business model, environmental and social issues will continue to badly impact our economy and compromise for our future needs. The planet and society need a sustainable global economy and an organization needs at first a long time strategy and success. How does it get started? The change to a sustainable economy requires organizational change. To drive change, the organization needs to set goals and measures on how the organization will forward.

Sustainability Reporting is a key tool to help the organization to set goals, measure progress and manage sustainability within the organization. Reporting on the organization's sustainability performance will give internal and external stakeholders a clear idea of its impact and can increase the efficiency and improve the performance. And reporting enables the organization to move forward into a successful sustainable future.

On February 27, 2011, a policy has been issued entitled 'Guidelines for Green Banking' by Bangladesh Bank to be followed by the scheduled banks. As per that guideline, all commercial banks are supposed to produce their sustainability reporting for their stakeholders under Independent Annual Sustainability Report (IASR) following the standards issued by the Global Reporting Initiative (GRI) which is an internally accepted format of sustainability reporting. As per definition of Global Reporting Initiative (GRI), "A sustainability report enables companies and organizations to report sustainability information in a way that is similar to financial reporting. Systematic sustainability reporting gives comparable data, with agreed disclosure and metrics." Sustainability reporting complements financial reports with forward-looking information and the understanding of key value drivers, such as human capital formation, corporate governance, management of environmental risks and liabilities. It shows an understanding of the external environments (products, labor, and capital markets and regulatory structures) in which the company conducts its business. Besides, it assesses the elements that emphasize in the company's competitive advantage (through cost leadership and product/service differentiation and the formation of intellectual capital). Sustainability reporting also discloses known future uncertainties (risks) and trends that may materiality affect financial performance.

The banking sector in Bangladesh is considered to be in a relatively environmentally friendly industry (in terms of emissions and pollution). However, environmental impact of banks is not physically related to their banking activities but with the activities of the customers. Banking sector is one of the major sources of financing investment for commercial projects, which is one of the most important economic activities for economic growth and encouraging environmentally responsible investments and prudent lending. Modhumoti Bank Limited is following the regulations and guidelines issued by the Sustainable Finance Department of Bangladesh Bank and already formed a 'Sustainable Finance Unit' as per instructions stated in Bangladesh Bank's SFD Circular No. 02 dated December 01, 2016 to work on the areas specified therein.

Under green banking initiatives, banks are involved in two pronged approaches: firstly, green banking focuses on the green transformation of internal operations of all banks/Fls. It means all the banks/Fls should adopt appropriate ways of utilizing renewable energy, automation and other measures to minimize carbon footprint Secondly, all banks should adopt environmentally responsible financing; weighing up environmental risks of projects before making financing decisions and in particular supporting and fostering growth of upcoming 'green' initiatives and projects. Modhumoti Bank Limited has already started to take necessary initiatives to incorporate this aspect in its daily business & operational activities.

#### Materiality

As the Bank aims to advance its position in sustainable business operations, and in order to increase our positive impact on the community, we have identified the most material sustainability aspects based on understanding of our stakeholders' needs and priorities. Comprehensive assessment takes place on an annual basis to identify and categorize the sustainability topics that are most relevant to our operations. The main material aspects have been outlined below are in alignment with our six sustainability focus areas:

Transparency and long-term approach in customer relationships

Ensuring the

best long-term outcome for customers and doing so in an open and comprehensive manner.

Responsible investments



Responsible investment of customer's capital to promote favorable returns while taking consideration for the environment, social responsibility and ethics.

Social responsibility



Helping to improve society in a positive direction by preventing ill-health and social segregation.

Environmental responsibility



Reducing our environmental impact.

Long-term employer



Creating a workplace and culture distinguished by health, development and diversity.

Business Ethics

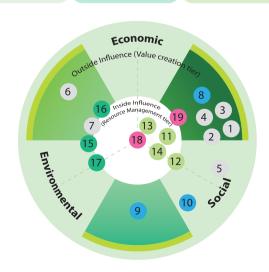


Building trusted relationships with suppliers and partners by adhering to laws and regulations, and acting in a honest and fair manner in general.

## Presentation of Material Aspects in Terms of Economic, Social, and Environmental Impacts

The following diagram presents all of the material aspects reported by the Bank based on two points of view:

- Impact Zone Internal or External- does this aspect affect external stakeholders, internal stakeholders, or both (the external circle versus the internal circle in the diagram)
- Impact Zone Social, Economic and Environmentaldoes this aspect affect create economic, social or environmental value, or a combined value.



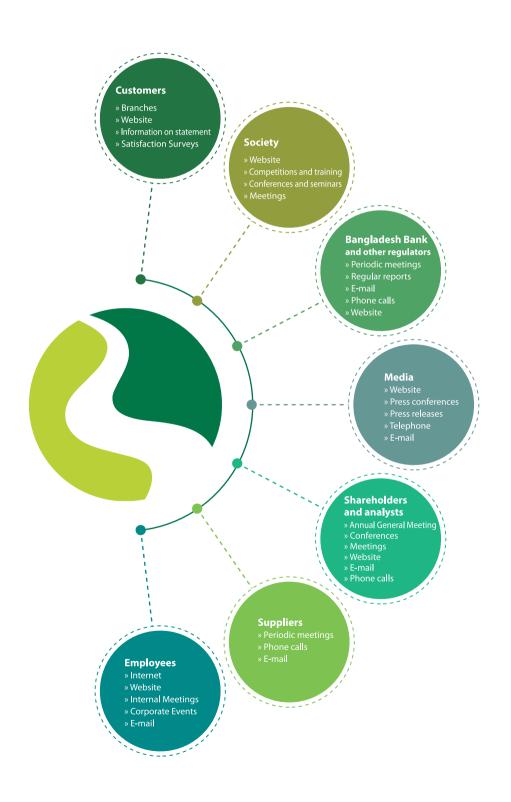
Customers	\ \ \ '1	
		01 Promotion of financial independence for customers
		Customer diversity and promotion of sectors within the Bangladesh economy
	 	O3 Attaining financial freedom in a multichannel world
	 	04 Serving a diverse range of clients
	 	05 Availability
		Evolving products and services to encourage environmental sustainability
		07 Analyzing environmental risks in financing
Community		
	 	08 Responsible supply chain management
	i 	09 Growing our area of influence
	<u></u>	10 Community action
Employees		
	   !	Encouraging a culture of conversation and openness with employees
		12 Promoting diversity, equal opportunities, and clarity
		13) Personal development and training
	<u> </u>	14) Supporting an appropriate work environment
Environment	1 1 4	
\		Power consumption management and energy efficiency
	 	16 Controlling of paper resources
	ļ 	17) Decreasing environmental impacts
Ethics	\ 	
		18) Corporate governance and ethics

19) Prevention of corruption and money laundering

#### Stakeholder Engagement

Stakeholder engagement is embedded into Bank's practices, operations and processes. We define anyone who comes into contact with the Bank as a stakeholder. Our engagement processes ensure that stakeholders have direct contact with the bank, so that we can respond to issues that may arise, and that we are able to take account of stakeholder views in our ongoing and long term decisions. We consider ongoing, open dialogue and relationships of trust, integrity and respect as the markers of successful stakeholder engagement. The Management & the Board are open to suggestions, recommendations or advice from any stakeholder and welcomes appropriate and constructive engagement from all those who have an interest in the Bank.

#### Communication Channel among the Stakeholders of Modhumoti Bank Limited:



#### **Economic Impact**

The economic dimension of sustainability concerns the organization's impacts on the economic conditions of its stakeholders, and on economic systems at local, national, and global levels. Modhumoti Bank Limited has maintained satisfactory growth of assets and liabilities in spite of challenges during the year 2019. The Bank has expanded its branch network and alternative delivery channels by introducing IT based banking services in 2019. The Value Added Statement (presented in page 210) provides a detailed account of total value addition and the distribution of the value created by the Bank. It contributes significantly to socio-economic development by empowering employees through the payment of salaries & allowances, by paying consistent dividend to the providers of capital, by assisting the regulatory capacities through paying taxes and of course keeping in mind the Bank's continuous expansion & business growth. The Economic Value Added (EVA) Statement (presented in page 211) provides a measurement of Modhumoti Bank's economic success over the years. It provides useful information to the investors who want to determine how well the Bank has added value for them.

#### **Environmental Impact**

The environmental dimension of sustainability concerns the organization's impact on living and non-living natural systems, including land, air, water and ecosystems. The Environmental Category covers impacts related to inputs (such as energy and water) and outputs (such as emissions, effluents and waste). In addition, it covers biodiversity, transport, and product and service-related impacts, as well as environmental compliance and expenditures. In order to protect the environment, Modhumoti Bank Limited is spreading its wings by introducing in-house & external green activities towards supporting Green Economy. The Bank Management does focus on Energy efficient issues through reduction of energy & resource consumption such as reduction of paper use, widely using email communication, maximum use of day light, and prioritizing environment friendly business projects for financing. Bank's green banking activities are day-by-day flourishing towards creating a "Greener" future.

#### **Social Impact**

The social dimension of sustainability concerns the impacts the organization has on the social systems within which it operates. Modhumoti Bank Limited has always a focus on balancing the work and personal life of the employees and introduced organization-wide practices and policies that actively support employees to achieve success both at work and home. The Human Resources Division is being run by highly professional & dedicated team to give importance on the following attributes:

- Healthy & sustainable working environment,
- Secured employment,
- Handsome monetary benefits,
- Appropriate appreciation regarding achievements,
- Good training & development arrangements,
- Easy exit procedure, etc.

#### **Alignment to Sustainable Development Goals**

The United Nations Sustainable Development Goals (SDGs) set the global agenda for action on improving the wellbeing of present & future generations. The 17 goals aim to tackle the world's most pressing challenges through the promotion of sustainable development to 2030. As we respond to our most material issues, The Bank's actions in focus areas are supporting the achievement of these priority goals.



An outline of our contribution to the SDGs is illustrated below:

#### Transparency and long-term approach in customer relationships Ensuring the best long-term outcome for customers and doing so in an open and comprehensive manner. **Responsible investments** 4 QUALITY EDUCATION 6 CLEAN WATER AND SANITATION ſĬĸŧŶŧĬĨ Ų Responsible investment of customer's capital to promote favorable returns while 13 CLIMATE 17 PARTNERSHIPS FOR THE GOALS taking consideration for the environment, social responsibility and ethics.





Sustainability reporting is being emerged as a common practice of 21st-century business. A focus on sustainability helps organizations manage their social and environmental impacts and improve operating efficiency and natural resource stewardship, and it remains a vital component of shareholder, employee, and stakeholder relations. Peter Drucker, writer, professor and management consultant told, "What you can't measure, you cannot manage. What you can't manage, you cannot change". Sustainability reporting is, therefore, a vital step for managing change towards a sustainable global economy—one that combines long-term profitability measuring social justice and environmental care.

Our planet does not have the bio-capacity to sustain our current levels of growth and resource consumption. So, what can be done to minimize our collective impact on the environment is improving technology, slowing population growth, and changing global culture. Change must come from a combination of all three. Since the Bank is driving 'Sustainable Growth', it always remains in our mind that "Sustainability ensures the future of life on Earth, and it's an endless endeavor to create Economic, Environmental and Social benefits."

Mohammad Nazmul Hossain, FCA

Certified Sustainability Reporting Specialist (CSRS)

## **Sustainable Banking**

Sustainability is the process of change, in which the exploitation of resources, the direction of investments, the orientation of technological development and institutional change are all in harmony and enhance both current and future potential. Sustainable development is such development that meets the needs of the present without compromising the ability of future generations to meet their own needs.

Moving towards sustainability is also a social challenge that entails international and national law, urban planning and transport, local and individual lifestyles and ethical consumerism. By integrating social and environmental responsibility into core business processes and stakeholder management, the Bank recognizes its ability to achieve the ultimate goal of creating both social and corporate value. Modhumoti Bank Limited is growing both in terms of asset and liability, profit and human resources. We are committed to serve all strata of society and through careful customer segmentation that provide financial access and services across the continuum of socio-demographic groups.

The Bank always believes that growth should be both inclusive and environmentally sound to reduce poverty and build shared prosperity for our society to continue to meet up the needs of future generations. We are working towards building a solid business model capable of generating stable revenue, delighted customers, disciplined use of capital, rationalization of cost, prudent risk management, and strength of brand to become sustainable banking institute of the country. Being sustainable also means taking responsible decisions incontext of ethical, social and environmental issues as well as long sustainable development of the country.

#### **Organizational Structure for Sustainable Banking & Green Initiatives**

Bangladesh Bank has instructed the banks to form a 'Sustainable Finance Unit' in the Bank through SFD Circular No.02 dated December 01, 2016. As Para 2.1 of the circular, the Green Banking Cell & CSR Desk of the Bank will be dissolved with the newly formed Sustainable Finance Unit. Accordingly, the Bank formed Sustainable Finance Unit duly approved by the Board's Risk Management Committee. The Unit is working to implement the green banking activities and ensuring the corporate social responsibility.

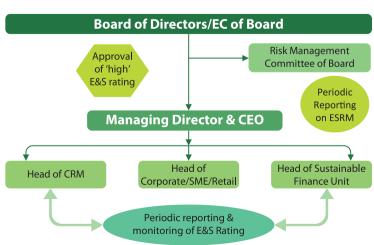
As per BB guidance, the Risk Management Committee of Board is entrusted with the following responsibilities regarding Sustainable Banking & Sustainable Finance (Green Banking & CSR) of the Bank:

- To perform the activities regarding authorizing, managing & evaluating the functions/activities of Sustainable Finance Unit (SFU) and Sustainable Finance Committee;
- To authorize annual budget for Green Finance, CSR, Climate Risk Fund, Green Marketing.
- To approve setting up of Sustainable Finance Unit (SFU) and Sustainable Finance Committee.

Modhumoti Bank has a 'Sustainable Finance Committee' headed by the Deputy Managing Director & CBO of the Bank and comprises of heads of different divisions following the instruction Bangladesh Bank. This Committee meets at least once a quarter and proposes, coordinates and promotes the Bank's sustainability initiatives. The Sustainable Finance Committee is entrusted with the following responsibilities:

- To perform the activities regarding authorizing, managing & evaluating the functions/activities of Sustainable Finance Unit (SFU);
- To provide yearly goals & targets for the Sustainable Finance Unit (SFU) and evaluate the achievement;
- To ensure the co-ordination & co-operation among all the departments of the Bank regarding the activities of Sustainable Finance Unit (SFU).

#### Organizational structure of ESRM:





#### Sustainable Finance Committee

The Sustainable Finance Committee (SFC) of the Bank formed as per the approval of the Risk Management Committee of the Board in the 10th meeting held on March 27, 2017 in compliance to the SFD Circular No.02 dated December 01, 2016. The incumbent officials of the committee are noted below:

SI. No.	Incumbent Officials	Position in the Committee
1	Deputy Managing Director & CBO	Chairman*
2	Chief Operating Officer (COO)	Member
3	Head of SME & Retail Banking	Member
4	Chief Risk Officer (CRO)	Member
5	Head of International Division	Member
6	Head of Human Resources Division	Member
7	Head of Finance & Accounts Division	Member
8	Head of BDMD (Corporate)	Member
9	Head of Internal Control & Compliance Division	Member
10	Head of ICT Division	Member
11	Head of Operations Division	Member
12	Head of Credit Administration Division	Member
13	Head of Credit Risk Management Division	Member
14	Deputy Head of RMD & Focal Point Official of SFU	Member Secretary
15	Head of Card Division	Member
16	Head of Common Services Division	Member
17	Head of Branding, Communications & Marketing (PRD)	Member

## **Green Banking Report**

"Green Banking" means operating banking business in such a fashion that proper and adequate attention is allocated in social, ecological and environmental factors of environment by minimizing conservation of nature and natural resources. "Green Banking" is a form of banking taking into account the social and environmental impacts and their main objects are to safe-guard and conserve the environment. As the intermediary of financial sector, banks can ensure that business entities adopt environment-friendly practices. The main objective is to reduce carbon footprint from banking operations as well as from financed projects.

#### **Bangladesh Bank's initiatives**

Sustainable Finance Department of Bangladesh Bank is engaging and encouraging all Banks and NBFIs to expedite their green banking initiatives and standards. The necessary policy guidelines and strategies for Banks and NBFIs have been disseminated by the central bank which encompasses policy formulation and governance, incorporation of environmental & social risks into credit risk management, in-house environmental management, introduction of green finance, creation of a climate risk fund, capacity building through training and awareness along with periodical regulatory reporting on green banking practices.

Moreover, the Government of Bangladesh has taken initiatives to implement Sustainable Development Goals (SDGs) at national level which was announced by the United Nations to implement at global arena. In line with that, Honorable Prime Minister of Bangladesh has also instructed all to participate in combined manner to accomplish SDGs. In this connection, to bring stability in financial sector, Bangladesh Bank has instructed the Banks & NBFIs (vide SFD Circular No. 02 dated December 01, 2016) to:

- Establish a Sustainable Finance Unit
- Establish a Sustainable Finance Committee chaired by senior most Deputy Managing Director.
- Ascertain the Terms of Reference (TOR) set by Bangladesh Bank for Sustainable Finance Unit and Sustainable Finance Committee in the Bank.
- Risk Management Committee (RMC) of the Board of Directors to oversee the formulation of policy, set strategies and programs and monitor the overall activities related to Sustainable Banking and Sustainable Finance (Green Banking & CSR) programs.



#### **Green Activities:**

- Activities or functions regarding development of own rules & regulations, rectification, updating and implementing in the Bank including green banking, CSR, ESRM, Green Office Guide, Green Strategic Planning and Gender Parity;
- Financing to projects that are environmental friendly;
- Checking necessary environmental due diligence factors before lending;
- Make efficient and effective use of our resources and channel our financing in an environment friendly manner;
- Introducing new technology in our banking operations that would not only benefit our customers but also increase the productivity of our employees;
- Reducing carbon footprint in our branches and corporate Offices;
- Create awareness amongst the stakeholders about environmental and social responsibility enabling them to adopt environment friendly business practices;
- Effectively and efficiently managing the activities of both Green Banking and CSR;
- Improving our reporting capacity as per regulatory norms & in line with international standards;
- Strengthening our monitoring capabilities on our sustainable activities;
- Developing own Strategic Paper, rectification, updating and implementation including Carbon Footprint Measurement, establish & manage the Climate Risk Fund, Green Marketing;
- Ensuring all the activities regarding Sustainable Development Goals (SDG) announced by United Nations (UN) as instructed by Bangladesh Bank;
- Ensuring having training of the official/staff of the Bank upon environment friendly banking, CSR, sustainable banking and Sustainable finance.

Modhumoti Bank Limited started Green Banking activities through establishment of a separate Green Banking Unit in 2014, formulated Green Banking Policy, Green Office Guide and other activities in the light of circulars and guidelines from Bangladesh Bank, with the slogan of 'Go Green'.

By this time the Bank has adopted Phase I (develop green banking policies and show general commitment on environment) and Phase II (develop sector specific environmental policies, set green targets to be achieved through strategic planning, setting up green branches, improved in-house environment management, environmental risk management plan and guidelines, disclosure and reporting of green banking activities). The Bank has established Sustainable Finance Unit in 2017 dissolving the Green Banking Cell and CSR Desk of the Bank as per the SFD Circular No.02 dated December 01, 2016.

#### Green banking & sustainable performance highlights in 2019

Performance criteria	Achievement of the Bank	MMBL Standing
Gender diversity among permanent employees	Permanent employees include 435 male and 93 female i.e. 17.61% female employees as of December 31, 2019.	The Bank has no gender prejudice and treats all the employees and customers fairly and equally.
Training	One training on green banking was conducted during the year 2019 and 30 employees of the Bank attended the training.	The Bank believes in training and development for all the employees for sustainable banking and state of the art servicing.
Green finance	The bank had green finance of Tk.743.24 million in 2019.	The Bank is committed to increase the portfolio over the years.
Climate Risk Fund	The Bank had no funding for climate risk fund during the year 2019.	We are committed to help the society in return as a corporate entity.
Online Banking	All 41 branches (2019) of the Bank are operating through online coverage.	The Bank believes in hassle-free banking for the customers for the ultimate success.
SMS Banking	The Bank facilitates SMS alert services to 78% of total deposits accounts.	The Bank is on the way to introduce full-fledged SMS Banking soon.



Performance criteria	Achievement of the Bank	MMBL Standing
Internet Banking	Total user of internet banking was 790 during the year 2019.	The Bank has target to increase the usage of internet banking significantly in the coming years.
Smartphone app based Banking	The Bank started smartphone app based services 'Modhumoti Bank Digital Banking-GoSmart' during the year 2019 which was inaugurated on September 19, 2019.	The Bank believes that the major portion of the customers are highly tech-savvy which can be used for increase the off-the premises banking services.
ATM Booth	The Bank has total 42 booths across the country and have access to all the ATM booths through NPSB services of Bangladesh Bank.	The customers can withdraw required cash amount 24/7 using ATM/Debit and Credit card.

#### Other Green Banking Initiatives of MMBL

Topic (Automated Banking)		Year 2019		
Topic (Automated Banking)	Rural	Urban	Total	
Number of ATMs	25	17	42	
Number of Branches with Online Banking	20	21	41	
Number of Internet Banking Users	36	754	790	
Total Number of Accounts	66,595	98,830	1,65,425	
Number of Branches Powered by Solar Energy	2	0	2	
Number of Agent Outlets	366	0	366	

#### **Social Development**

Inclusive Social Development encompasses a wide range of issues, including but not limited to: poverty eradication, the reduction of inequalities, employment generation, the promotion of cooperatives, family, the role of civil society, older persons and ageing, youth, disability, and indigenous peoples.

In this aspect, Modhumoti Bank Limited has taken a number of initiatives including opening of Tk.10 account for the marginal farmers, employment of 687employees including 149 support staffs, CSR expenditure for the society, opened 366 Agent Banking Points (as on 31.12.2019) for bringing unbanked population in the formal banking channel.

#### **Environmental & Social Risk Management**

The ESRM Policy of the Bank has been outlined as per the Guidelines on Environmental & Social Risk Management (ESRM) for Banks and Financial Institutions in Bangladesh issued by Bangladesh Bank through SFD Circular No.2, dated February 08, 2017. The policy has duly been approved by the Board of Directors of the Bank.

The Policy has been introduced to analyze relevant Environment & Social (E&S) risks and incorporate appropriate risk mitigation measures in overall credit management to be able for expanding the credit portfolio rather than avoid investing in high E&S risks.

The ESRM Policy of the Bank has been incorporated in the Bank in order to

- incorporate environmental risk in overall credit management;
- fortify the risk management process and structure of the Bank;
- integrate ESRM considerations into the Bank's credit and investment decision-making processes;
- fully implement and comply with regulatory and national requirements for E&S risk management of the country;
- promote greater transparency and accountability on E&S issues internally and externally through disclosure and reporting.

#### Online & SMS Banking

The customers can transact online through all the branches of the Bank i.e. 100% online banking network. The internet banking of the Bank is also getting momentum. Presently 74.79% of the total accounts are facilitated with SMS Banking, which is targeted to reach to 100%. In addition, the Bank has already been connected to the National Payment Switch of Bangladesh (NPSB) which enables the Bank widely through almost all the ATM Booths of the country.

## **Corporate Social Responsibility**

In the context of Banking, Corporate Social Responsibility is the commitment of the Bank to the stakeholders in conducting business in an economically, socially and environmentally sustainable manner that is transparent and ethical so that stakeholders are not negatively impacted for the activities of the Bank. Bangladesh Bank CSR Guideline is the guiding principle in designing our CSR roadmap. MMBL prioritizes on long-term programs rather than the short-term ones that have sustainable and lasting impact on the people and society of the country.

Our system of corporate governance provides the basis for the responsible management, transparency of processes and compliance to regulatory bodies with a focus on sustainable value creation. Since inception, the Bank actively participated in many endeavor as part of the CSR activities of the Bank. Sustainable Finance Unit of the Bank presently looks after the CSR activities of the Bank including regulatory reporting. The Bank has a well-defined policy titled 'Corporate Social Responsibility (CSR) Policy of Modhumoti Bank Limited' with the following objectives:

- The policy will act as the guiding principles for implementing CSR initiatives of the Bank;
- The philosophy and spirit of corporate social responsibility is to get embedded in the core values of the Bank;
- The Policy will help to create awareness of the responsibility of the Bank regarding CSR activities among the stakeholders;
- The adoption of CSR activities and performance (in CSR) of the bank are being treated as an additional indicator for Management's efficiency which reflects in CAMELS rating;
- Actively participated in achieving the Sustainable Development Goals (SDGs) by the Government of the country by 2030.
- Observing environment related laws and regulations and working for healthy development of the society.
- Maintaining high compliance standard in regard to all relevant laws and regulations of all regulatory bodies.
- Supporting art, education, sports, culture, healthcare etc.
- Enhancing shareholder value by optimizing financial performance at a competitive cost.

The Bank has following indicative areas for CSR initiatives as recommended by Bangladesh Bank:

CSR Initiatives	Indicative CSR Allocation
Education	30%
Preventive and curative healthcare	20%
Other areas	50%

However, the actual expense may vary against the indicative allocation of CSR expenditure. Approval for this variance is taken from the competent authority.

#### **Expenditure as Corporate Social Responsibility (CSR) in 2019**

The Bank contributed a total sum of Tk. 23.10 million in 2019 for the purpose of CSR in a number of local initiatives. The detail of the contribution is appended below:

		iii iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii
Particulars	2018	2019
Education: Contribution for development of education institutes	6.50	1.70
Preventive and Curative Healthcare	1.60	0.65
Others	11.30	20.80
Total	19.40	23.10

#### **Disaster Management and our commitment**

The Bank always stands by the people in need and reaching out to them in crisis. Our society is our first preference, be it distributing blankets to cold-hit people of the country, reaching out relief to flood-affected people, or responding to any national emergency. In 2019, the Bank has contributed Tk.4.47 million to the Honorable Prime Minister's Relief Fund for the flood affected people of the country and also contributed Tk.2.00 million directly to the flood affected people.





The Bank contributed Taka 25 lac to the Honorable Prime Minister's Relief & Welfare Fund to support the victims of Churihatta fire tragedy under CSR activities of the Bank. Mr. Humayun Kabir, Chairman of the Board of Directors of Modhumoti Bank Limited handed over the cheque to the Honorable Prime Minister Sheikh Hasina. Mr. Shaikh Salahuddin MP, Vice-Chairman of the Board of Directors of the Bank was also present.



Modhumoti Bank Limited distributed relief materials to the flood affected people of Nagarpur and Delduar areas of Tangail under CSR activities of the Bank on Wednesday, 31st July 2019. Mr. Ahasanul Islam Titu, MP (Tangail - 6) inaugurated the distribution program of the relief materials to the flood affected people. Upazila administration, Nagarpur provided full support to the relief program. Officials of the Bank and local elites were present in the program.



Modhumoti Bank Limited donated 15,000 Pcs of blanket to the Honorable Prime Minister's Relief Fund for onward distribution to the destitute and cold affected people of the country on Saturday, 2<sup>nd</sup> November 2019. In presence of Honorable Prime Minister Sheikh Hasina, sample blanket was handed over. Mr. Shaikh Salahuddin, MP, Vice-Chairman of the Board of Directors and Mr. Md. Shafiul Azam, Managing Director & CEO of the Bank were present.

#### **Community Investment**

Modhumoti Bank Limited also contributes to economic and social development through initiatives and programs that support the community. We believe that the most rewarding investment is investing for the society. As a responsible corporate, we ensure that our CSR activities are anchored on the principle of 'Building Social Capital'. The Bank donated Tk.1.42 million to the Bangladesh Archery Federation for the improvement of the sport 'Archery' in the country. The Bank also donated 100 wheelchairs for commuting physically challenged passengers of Biman Bangladesh Airlines.



Modhumoti Bank Limited sponsored 100 Wheelchairs for the physically challenged passengers of Biman Bangladesh Airlines Limited on 5th May 2019 at Biman Head Office, Dhaka under CSR program of the Bank. Mr. Md. Shafiul Azam, Managing Director & CEO of Modhumoti Bank Limited handed over the Wheelchairs to Air Commodore Md. Mahbub Jahan Khan, BPP, psc (Retd), Director Marketing & Sales, Biman Bangladesh Airlines. Among others, Mr. Kazi Ahsan Khalil, Deputy Managing Director & CBO of Modhumoti Bank Limited, Mr. Md. Atique Sobhan, Director- Customer Services, Biman Bangladesh Airlines and high officials from both of the organizations were present.

#### **Support for Educational Institutions**

Education is the backbone of a nation. To create good citizens for the nation, we supported educational institutions in improving their educational environment. In 2019, we spent TK. 4.50 million in different institutions are as follows:

In million Taka

SI. No.	Name of Institution	Amount
1	Noor-E-Alam Chowdhury Secondary School.	1.00
2	Lake Circus Girls High School	0.10
3	Mama Bari Trust (Children charity trust)	0.10
4	4 'Dinwali Madrasah Complex'	
Total		1.70

#### **Preventive and Curative Healthcare**

Health is one of the prime parameters to indicate the development of a nation. The need for healthcare is increasing everyday due to rapid growth of population. MMBL has identified health care as a priority sector and contributed Taka 6.50 million as a part of Bank's CSR activities.

#### **Other Social Projects**

In million Taka

SI. No.	Name of Institution	Amount
1	Dhanmondi Cricket Academy (DCA)	0.50
2	'Baitul Aman Jame Masjid'	1.00
3	Nirala Koboristan jame Masjid	0.40
4	4 Bangladesh Archery Federation	
Total		3.53

#### **Contribution to National Exchequer**

Contribution of the Bank to the national exchequer in 2019 is noted below:

In million Taka

SI. No.	Particulars	Amount
1	Excise duty	56.07
2	Withheld tax	512.01
3	VAT	91.38
4	Corporate income tax	720.08
	Total 1,379.5	

#### **Environmental aspect**

The Bank believes that every small 'GREEN' step taken today would go a long way in building a greener future. As an environment responsive bank we initiated Go Green campaign in our Bank. After reducing the use of electricity and paper at the office, the Bank is now gearing up for carbon trading to show its commitment to environment-friendly funding. Some of our branches and ATMs of the bank are now run partially on solar power. The Bank also ensures that customers having production facilities susceptible to damage environment has due environmental clearance certificate from the concerned ministry while granting or renewing credit facilities.

#### **Social Aspect**

#### a) Empowering women

Empowering women to participate fully in economic life across all sectors is essential to build stronger economies, achieve internationally agreed goals for development and sustainability, and improve the quality of life for women, men, families and communities. The Bank has special products for women entrepreneurs at special discounted loan pricing to provide growth support. Women clients can avail Modhumoti Labonnyo Loan up to Taka 0.08 million without any collateral security and up to Taka 5.00 million with collateral under SME Loans. It is to be noted that the outstanding loan for women entrepreneur was Taka 22.60 million as of December 31, 2019.

#### b) Community Services

To serve the community as part of our responsibility, we have introduced Agent Banking services and till 2019 we have established 366 digital points across the country. The agent points are located in the Union Digital Point which facilitate less privileged population segments and underserved economic sectors of the country. The Bank facilitates the freedom fighters and women with higher interest rate for deposits and lower interest rate for loans. The Bank is serving the underprivileged people especially who get allowances under Social Safety Net of the Government through opening bank accounts through agent points of the Bank in Gopalganj. The Bank also sponsors different sports and individual adventure for enriching the image of the country.



## Source of **Inspiration**



Mr. Ferog Sarder is receiving Appointment Letter from Mr. AKM Enamul Haque Shamim, MP & Deputy Minister, Ministry of Water Resources and Mr. Sheikh Fazle Shams, sponsor shareholder of Modhumoti Bank Limited. Mr. Shaikh Salahuddin MP, Vice-Chairman, Barrister Sheikh Fazle Noor Taposh, Chairman, Executive Committee, Mr. Mostafa Kamal, Chairman, Risk Management Committee, other Directors, Sponsor Shareholders along with Mr. Md. Shafiul Azam, Managing Director & CEO of the Bank and high officials were present on the occasion.

I am Ferog Sarder, now working as Trainee Assistant Officer (Cash) at Modhumoti Bank Limited since September 22, 2019. I lost my right hand in a road accident on 28.06.2019 while returning after attending a written examination for being selected as Primary School teacher. I had been studying MSS at Rajshahi College during that time. It was very difficult time for me as my family and I were very anxious regarding my future and couldn't find out any solution. Financial condition of my family was not good enough for which I had been suffering from frustration besides my physical sufferings.

But Almighty Allah gave me way out. Knowing the news of accident from daily newspapers, the management of Modhumoti Bank Limited instructed the concerned officials of the Bank to take necessary information about myself. After getting sufficient information from the Principal of my college (Rajshahi College), I had been informed to attend at Head Office in the respective date and time. Thereafter completing all formalities related to recruitment I have been appointed as Trainee Assistant Officer (Cash) and subsequently got posted to Rajshahi Branch of the Bank. I was permitted to take seat in the MSS examination what I missed due to the accident.

I am very much grateful to the Honorable Board of Directors as well as the Honorable Managing Director & CEO of Modhumoti Bank Limited for recruiting me as a permanent employee. I feel proud to become a member of MMBL family. Now I am continuing my study as well as also providing financial support to my family which was unthinkable to me. But, it has come true due to the generosity of Modhumoti Bank Limited. Now I can dream up to live in the earth. I would like to express my deepest gratitude to Almighty Allah for giving me the opportunity to work at Modhumoti Bank Limited after having severe blow in my life.

Every moment, I pray to Allah for the wellbeing of Modhumoti Bank family.



## Welcome to our **Integrated Reporting**

Integrated Reporting primarily focus on establishing a correlation between a Bank's business activities and its impact on society in terms of 'value addition'. It communicates stakeholders of a Bank about the effect of banking activities on social and relationship capital. This report is prepared around MMBL's story of value creation. The crucial features of our value creation process are the different forms of capital that provide the inputs, and the value creating actions that result in outputs and outcomes, while the entire process is driven by Bank's governance. The description of the context and framework of our reporting is stated below:

The companies Act, 1994, the Bank Companies Act 1991, Bank Bangladesh regulations & other regulatory guidelines require that the Bank will publish its annual report within a specified period after the end of its every financial year. It also stipulates particular requirements and disclosures that must be integrated in the annual report. In parallel, the Board's commitment to stewardship demands transparency on matters related to stakeholders. The aim of our integrated reporting approach is to enable our stakeholders, including investors, to make a more informed assessment of the value of MMBL and its prospects as this report is organized around our story of value creation. It also covers risk and the aspect of conformance. In totality, this reporting ensures accurate measurement of operational, financial and sustainable performance against our strategy and the matters we consider to be most material to the sustainability of our Bank, in a concise manner that ensures comparability with the industry and beyond.

The Financial Statements of the Bank as at 31 December 2019 have been prepared in accordance with the International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs). In addition, the Bank has followed relevant criteria mentioned in the framework issued by the 'International Integrated Reporting Council (IIRC)' and the guidelines issued by the 'Institute of Chartered Accountants of Bangladesh (ICAB)' in the form of 'Integrated Reporting Checklist'.

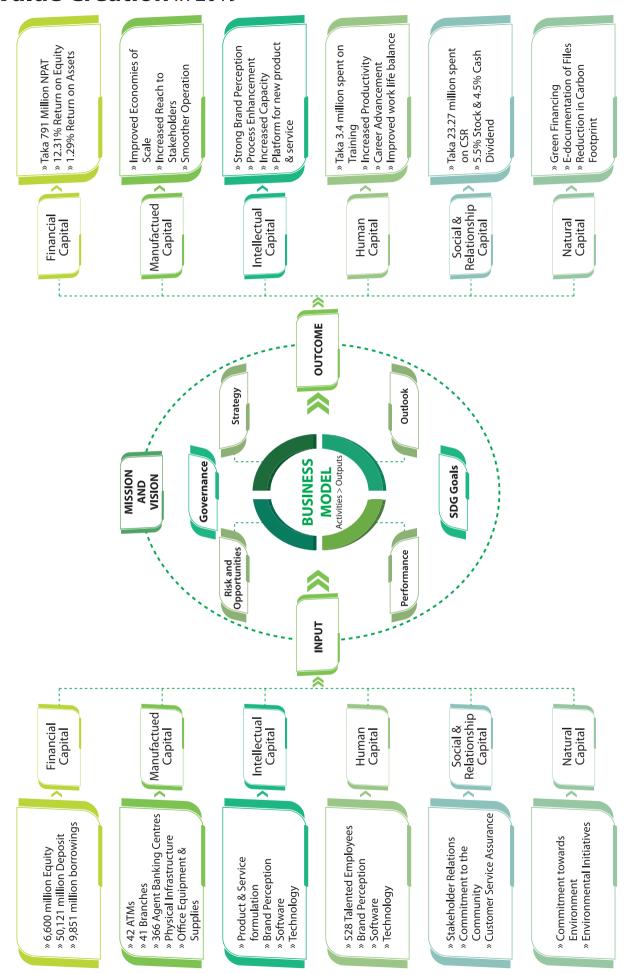
#### Responsibility over the Integrity of the Integrated Report

I acknowledge our responsibility to ensure the integrity of this Integrated Reporting part of Annual Report 2019, which addresses all material issues and presents fairly the integrated performance of Modhumoti Bank Limited. As per guideline & framework of Integrated Reporting, we have tried to presented briefly some information which is relevant to our key stakeholders including our employees, regulators, clients and communities to learn about 'value creation' through our banking activities.

Md. Shafiul Azam

Managing Director & CEO

## Value Creation in 2019



## Discussion on Integrated Reporting

Banks have always played an active role in the economic and social development of countries by having the ability to select investment projects, manage risks, and decide who has access to capital and what activities are financed. By performing this function, these institutions have a huge impact on society and consequently on sustainable development. In the recent era, banks are increasing their social responsibility practices, reinforcing their credibility and the trust that their stakeholders have in them.

Through 'Integrated Reporting' we make an effort to inform all of our stakeholders a vivid story of our commitment towards value creation. Evolving around the value creation process, this brief report focuses on intensity of the competition created by the environment, effects of macro environmental forces, SWOT analysis and business model to capitalize the competitive advantages.

This integrated report covers the period from January 01, 2019 to December 31, 2019 and corresponds to the 'capitals model' of value creation, adopted by the International Integrated Reporting Council (IIRC) in the International Framework. Based on our understanding of IIRC's guidelines, our report explains our dependence and impact on the forms of capital that are fundamental to our ability to create value over the long term.

#### **Competitive Intensity and our response**

In Bangladesh, a country with GDP size of Taka 31,718 billion, the banking industry is fiercely competitive and has a total of 60 scheduled banks, 5 non-scheduled banks and 34 NBFIs as at the end of 2019. Moreover, the banking industry in Bangladesh is continuously exposed to numerous risks, both internally and externally. In this backdrop, it is utmost imperative for any Bank to identify the risk factors and competitive forces that shape the banking industry. As we envision to gradually expanding our operations amid this intense competition and acute risky environment, Modhumoti Bank Limited has also adopted a risk identification and mitigation framework. This not only protects the Bank from adverse conditions but also helps enhance its operational viability and sustainability.

We have depicted our risk framework through:

- Michael Porter's risk analysis structure;
- PEST Analysis;
- SWOT analysis

#### Michael Porter's Risk Analysis Structure

In 1979, Harvard Business Review [HBR] published 'How Competitive Forces Shape Strategy' by a young economist and associate professor, Michael E. Porter. In subsequent decades, Porter has brought his signature economic rigor to the study of competitive strategy for corporations, regions, nations, and, more recently, health care and philanthropy. 'Porter's five forces' have shaped a generation of academic research and business practice.

#### **Threat of New Entrants: High**

A number of new banks and NBFIs have entered the already crowded financial services industry over the couple of years. Meanwhile, few other banks are currently waiting for approval which reveals that the threat of new entrants is reasonably high. A number of foreign institutions are now providing funding facilities to local companies at lower rate of interest with easier terms and conditions. In the future, many more foreign banks and financial institutions may also enter the market. This entry of newcomers again would further intensify the competition. The switching cost of customers is also low as given incentives by new entrants.

#### **Threat of Substitute Products: Moderate**

In addition to the threat from the new entrants, MMBL's most significant threats regarding substitution stem not only from local banks but also from the non-banking financial sector. Many of these institutions have already started offering specialized financial services that were previously only provided by the



banks. Additionally, for some segments, there exists a threat from institutions beyond the financial sector; for instance, in case of high ticket white good products, some of the home appliance suppliers offer the products on installment payment basis, removing the need to get a financier's involvement.



#### **Competitive Rivalry: High**

The Bangladeshi financial services industry is marked by high level of competition with 60 banks and 34 NBFIs operating in the space. The level of loyalty of customers is low and switching cost is low due to the high number of banks operating in Bangladesh which engaged in price wars among themselves.

#### **Buyer Power: Moderate**

The buyer's power has been increasing due to low switching cost for presence of higher number of banks in the industry. Despite being faced with liquidity issues, the large corporates and conglomerates exercise a high buyer power as they are extremely rate sensitive. Price wars among the financiers enable them to exercise such power. As our Bank has requirement to focus on corporate loans more due to limited resources as a new bank, the Bank is fronting intense buyers' power. SME and retail businesses have generally been less rate-sensitive; however, rising competition in this market segment have made it considerably more price-sensitive.

#### **Supplier Power: High**

Depositors are the main supplier of funds for the banking industry, whose bargaining power is strong in Bangladesh as the banking industry is facing a chronic liquidity crisis over the years (from mid-2017 to till date). As a result, depositors are now in a position of power as different banks approach them with high interest rates. Moreover, the depositors on the other hand had a tough time with return from deposits often lagging the inflation rate, thereby being subjected to a negative real return on their deposits. This prompted depositors to look for other avenues such as National Savings Certificate (NCS), Equity Investments and so on.

#### **PESTEL Analysis for the macro environment**

Macroeconomic Factors

The PEST analysis is usually undertaken for understanding the external environment in the context of banking sector which the industry operates in. Generally, external factors are out of the industry's control and the industry need is to be aware of them to adapt itself for exploit opportunities and to avoid the threats in the environment.

- P Government is responsible for protecting the political stability, public interest, consumer protection and regulations of business activities.
- E Competition for resources, competitor activities, savings, unemployment.
- S Work life balance, lifestyle, trends in consumer behaviors and leisure.
- T Technology develops new products, improved communication and internet.
- E Environmental Safeguard, Green Products (Green Banking).
- L Government rules and regulations, Laws, Tax system, Traffics.

Macroeconomic ractors	inipact on moustry	Our Front
P-Political Factors		
In political stability ranking, Bangladesh is getting higher ranks. This indicates that although Bangladesh is affected with political instability at some points of time, it is now taking all necessary steps to ensure a sound environment for countrymen, non-resident Bangladeshi people as well as foreign investors. We hope that stability on the political front will prevail in the near future. Political stability will encourage the entrepreneurs to borrow more to meet their growing demand of investment.	In the hope of continuous political stability, it is expected that entrepreneurs will be starting investment again. The demand of loans and advances will increase and pressure will be put on liquidity. Implementation of mega projects will also exert pressure on the liquidity from the public sector.	The Bank Management will continuously assess the political situation and adapts its business strategies accordingly. Management prioritizes the control of NPL amid the expected growth of the loan portfolio. More robust due diligence will be conducted for loan proposals from PEPs (Politically Exposed Person).

Impact on Industry

**Our Front** 

#### **E-Economic Factors**

In 2019, GDP growth rate hit 8.13% which was the highest ever in history of the country's economy. GDP growth is increasing with a stable pace over the last few years. Interest rate will likely to remain high because of excess fund requirement from both public and private sector. Inflation is also in the higher trend. Import of capital machineries for implementation of the mega project may deter the exchange rate to go down.

To accommodate the fund requirement by the lenders, banks have to allure the borrowers with high interest rate to augment their deposit base, thus the overall spread of the sector is expected to be declined, especially in such situation when the Government has intension to lowering lending rate with 3% spread.

The Bank is focusing on attaining a favorable CASA ratio by mobilizing low-cost or no-cost fund.

Management has been working at high scale to tilt its loan and advance portfolio to SME and Retail sector from last few years which will continue for upcoming years. These two efforts from the Bank will help to attain a favorable interest rate spread.

#### **S-Social Factors**

The lifestyles of the citizens improved a lot as per capita income is now approximately USD 2,064. But still village farmers earn no more than USD 500 in a year which indicates irrational distribution of wealth. Advancement of the information technology also played a crucial role in the lifestyle. As the literacy rate going up, customers are becoming more and more sophisticated.

As income level of the citizens is improving, the use of financial services is increasing day by day. On the other hand, as the unequal distribution of wealth persists, concept for 'inclusive banking' should get the utmost importance.

Customers desire a seamless banking has been evidenced by the flourish of Mobile Financial Services.

Modhumoti Bank in its effort to reach the unbanked people of the country is vigorously pursuing Agent Banking Operations. The Bank is also planning to invest more in technology to improve the customers' experience with the Bank. The Bank is ready to capitalize the technological innovation through introducing more and more customer friendly products. The Bank is committed to invest in CSR and other social initiatives.

#### **T-Technology Factors**

Technological advancements have made customers more sophisticated and altered expectation levels. And technological development is growing fast as government invests at large scale to make IT infrastructure in the country.

Technological advancement has become a decisive factor to gain competitive advantage. Banks need further investment and improve operational efficiency to meet up the demand of customers following the regulatory rules and regulations.

The core banking software, Bank Ultimus, has been updated regularly to ensure smooth day to day operation of the Bank. Moreover, the Bank is committed to ensure updated service through internet banking, SMS banking, BACH (Automated Clearing House), Electronic Fund Transfer (EFT) etc.

#### **E-Environmental Factors**

There is growing focus on green or, more broadly, sustainable finance, both in financial markets and in the international political arena.

A separate Unit namely Sustainable Finance Unit (SFU) has been created by Bangladesh Bank which is engaging and encouraging all banks and Fls to step-up their green banking initiatives and standards. Regulatory monitoring has also been increased on green financing. Bangladesh Bank has also introduced green banking policy and Environmental and Social Risk Management Guidelines for all banks.

Modhumoti Bank Limited is committed to sustainable development through the creation of long-term value with respect to the environment, stakeholders and the community. The Bank has also incorporated the 'Green Banking Policy' and 'Environmental & Social Risk Management Policy' as part of environmental due diligence.

#### L-Legal factors

Banking industry is probably the most regulated industry of the country. The industry is now facing with tighter rules and regulations and application of these are considerably more standardized and stringent than ever before.

The banking industry is regulated under the Bank Companies Act 1991 as amended up to the date, Bangladesh Bank circulars and guidelines, and the listing regulations and securities laws of the country. A Bank is also required to comply with the Companies Act 1994, Income Tax Ordinance and Rules 1984, Value Added Tax Act and Rules etc.

Since inception, Modhumoti Bank Limited has established a good image among all the stakeholders by complying all the applicable rules and regulations. The Bank is committed to value rules and regulations, and conduct compliant business practices for a sustainable growth in terms of asset and profitability.

#### **SWOT Analysis**

Strengths	Strengthening Further
The ownership structure of the Bank is a perfect mixture of visionary individuals having long professional experiences and renowned corporate houses of the country. The Board consists with such personalities who possess success as well as respect in their profession, for which have influence over the society.	The Bank will always continue with such mix to achieve the vision of leading the new generation of local commercial banks by excelling in customer delivery through insightful empowered employees, smart use of technology and a full range of highest quality products and services.
Modhumoti Bank Limited is maintaining strong capital base since its inception and at the end of year 2019, the capital to risk weighted asset ratio of the Bank was recorded at 13.92%.	The Bank requires floating shares through IPO to comply with license terms, which will further boost up its capital base.
MMBL achieved a favorable Cost to Income ratio of 33.09% while the average Cost to Income ratio of all PCBs is above 75%	Management of the Bank is always vigilant to keep the operating expense in control and boosting operating profit.
The Bank is consistently maintaining the lower NPL ratio, which is 2.53% at the end of 2019, which indicates good asset quality of the bank.	Credit Approval process will be more stringent by conducting due diligence more rigorously and initiatives are being taken to recover the non-performing loan.



Strengths	Strengthening Further
The Bank has achieved steady ROA and ROE growth over the years, which are 1.29% and 12.31% respectively.	The Bank will continue to deliver impressive financial results, maintaining high returns for its shareholders.
Credit portfolio is diversified by multiple sectors and industries.	The Bank will maintain diversification process and minimal even industry exposure to minimize the credit risk.
Competent and experienced employees.	The Bank will continue recruiting talent officers and retain them and Invest in people for more development as they are the main assets of the Bank.
Rigorous practice of good corporate governance.	The Bank is continuing complying the regulatory rules and regulations for the improvement of the Bank.
Nursing a culture embracing changes.	The Bank nurtures strategy to embrace changing environment in terms of market, technology, demand etc. which give it strength to sustain in rapid and diversified challenges.

Weakness	Addressing our Weakness
Present Branch Network is comparatively weaker.	The Bank has planned to set up more branches in the year 2020, of which 3 new branches have already opened during reporting time.
CASA ratio of the deposit mix is not at optimum level.	Management of the Bank is pursuing a number of campaign to mobilize no-cost or low-cost fund.
The loan portfolio of the Bank is still concentrated in corporate segment and concentration to large loans is in higher side.	The Management is aware and prioritizing SME financing for which concentration to corporate segment as well as to large loans would get shrunk.
Management's delegation to approve loans is still limited for which much time required for approving loan application compared to other banks established in the year 2000 or earlier.	To overcome, presently Executive Committee of the Bank meets on regular interval and the Management has processed many loan proposals on post-facto basis under prudent guideline set by the Committee. The Higher Management is aware to overcome the situation and is expected to be resolved over time.

Opportunity	Capitalizing on Opportunities
Income level of the people of Bangladesh is increasing gradually, which is reflected to our continuous GDP growth, for which demand for financial services would be increased.	The Management is continuing with R&D activities and more new products and services would be introduced.
Remittance inflow in the country is almost continuously steady.	The Management is continuing with plan to grab market share through channeling remittances by Agent Banking operation as well as branches.
Introduction to subsidiaries as capital market intermediaries would diversify the revenue base.	The Board of Directors has already decided in principle to establish a subsidiary to operate as 'Fund Manager' and 'Asset Management Company'.
Availing low cost foreign fund	The Bank is pursuing foreign fund managers to avail low cost foreign fund. The Bank has already availed USD 5.5 million for its Off-shore Banking Unit from Symbiotics SA.

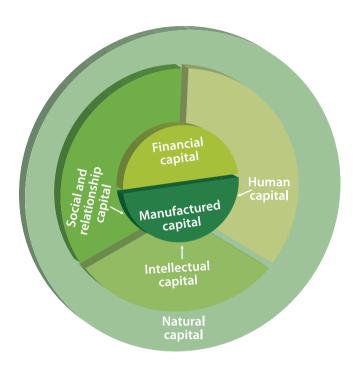


Threat	Countering Threat
Intense competition in corporate lending is driving commercial banks to focus more on SME and consumer financing.	The Bank is striving to reduce its dependency on corporate loans by disbursing more and more SME and Retail loans.
New banks and NBFIs who are newcomer in the market will increase competition.	The Bank is striving to improve customer satisfaction to increase their loyalty and switching cost.
The banking sector has at risk for cyber security attacks.	The Bank is committed to ensure top-notch cyber security with the growing use of state-of-the-art technology in banking transactions.

#### **The Capitals Report**

The Five Capitals Model is used to allow organizations to develop a vision of what sustainability looks like for its own operations, products and services. The vision is developed by considering what an organization needs to do in order to maximize the value of each capital. However, an organization needs to consider the impact of its activities on each of the capitals in an integrated way in order to avoid 'trade-offs'. Using the model in this way for decision-making can lead to more sustainable outcomes. Sustainable development is the best way to manage these capital assets in the long-term. It is a dynamic process through which organizations can begin to achieve a balance between their environmental, social and economic activities.

There are five types of sustainable capital through which an organization can deliver the goods and services it supposed to provide and competitiveness of that particular organization depends on the capability of how efficiently and effectively the different sorts of capital are being managed. An integrated report should deliver information about how the different forms of



capital are being managed to the respective capital providers. Here is an effort to communicate the capital providers and other stakeholders about how the capitals are being utilized here at the Bank to produce the financial performance.

#### **Financial Capital**

Financial capital includes shareholders' equity, debt and reinvested capital and is a critical input in executing our business activities. For a Bank, financial capital is a core element in enabling the balance of interests of both deposit customers and borrowers. Also, returns generated by our business enhance our financial capital, which in turn is used to repay our investors in the form of dividend payments and the rest is retained to aid business operations and growth through enhancing other capitals. The Bank currently uses the following major financial capitals to create value in different time horizon:

#### **Paid-up Capital**

The paid-up capital refers to the amount that has been received by the company through the issue of shares to the shareholders. The paid up capital is Taka 4,746.00 million which played a significant role for creating value for the stakeholders.

#### **Statutory Reserve**

As per Bank Companies Act, a Bank requires to transfer 20% of its current year's profit before tax to statutory reserve until such reserve equals to its paid up capital. The Bank does comply with this requirement of law every year and as on 31st December, 2019, the statutory reserve of the Bank was Taka 1,371.22 million which was 28.89% of the paid-up capital.

#### **Retained Earnings**

Retained earnings refer to the percentage of net earnings not paid out as dividends to shareholders, but retained by the bank to be reinvested in its core business, or any other purposes. The retained earnings position of the Bank was Taka 478.54 million as on 31 December 2019.

#### **Deposits**

Currently a range of attractive products and services have been offered by the Bank. The major types of deposits are current deposits, bills payable, savings bank deposits, term deposits etc. Total amount of deposits of the Bank was Taka 50,121.00 million as on 31 December, 2019 of which current deposit including bills payable, savings & SND deposit and term deposit comprises of 11.61%, 16.88% and 71.51% respectively. Deposits are the key source of finance that played crucial role in value creation process of the Bank.

#### **Manufactured Capital**

Manufactured capital refers to the resources, media and channels used in providing financial services to the customers and reporting to regulatory bodies and other users. The tangible capital of Modhumoti Bank Limited consists of all the physical objects ranging from our branches & agent point units to the network and IT infrastructure such as the computers, equipment and supplies that we use in providing services to the clients.

The Bank has already been able to gain benefits of money spent on strengthening infrastructure. The Bank has established 41 branches and 366 agent banking points across the country till December 2019. The Bank will continuously invest in technology with the objective of delivering unmatchable customer experience through technology. Further, the Bank is mindful of the requirement to maintain the state of art work environment within the Bank premises and continuously invest sufficiently in upbringing the existing premises to be in line with industry standards. Consequent to above initiatives the total amount invested in the Manufactured Capital of the Bank which are represented in the form of Fixed Assets stood at Taka 891.92 million as on 31 December 2019.

#### **Human Capital**

As a fourth-generation private commercial bank, Modhumoti Bank Limited believes that its people resources represent its biggest asset and will be the strongest competitive advantage in future to grow fast. Human capital consists of 528 colleagues of the Bank. Our human capital creates value through their passion, dedication and commitment in reaching the objective of the organization. To be a team builder, the HR of the Bank focuses in bringing the right talent for the right role and provides an open environment for the employees where focus is given on providing people the right training and right experience. The Bank also tries to retain and motivate the talents by choosing the right talent for the position while providing them with competitive remuneration and rewarding bonuses and incentives. The Bank also ensures proper diversity of staff with respect to gender, religion and ethnicity and respects their values equally.

#### **Intellectual Capital**

Modhumoti Bank Limited developed quite a number of intellectual capitals throughout this seven years journey which consists of knowledge-based assets such as licenses, software, copyrights, policies, procedures and protocols. Our intellectual capital creates value by gaining competitive advantages in the market and in the process to catalyze the growth of our organization. Here is a list of some intellectual capitals of the Bank:

- Agent Banking License
- Off-shore Banking Unit (OBU) License
- Bank Ultimus (Core Banking Software)
- Internet Banking Service
- SMS Banking Service
- SWIFT Operation
- BACH (Automated Clearing House)
- Electronic Fund Transfer (EFT)
- Real Time Gross Settlement System (RTGS)

The above mentioned intellectual capital provides superior customer experience and solid brand image in congruence to business goals. These properties provide customers the most comfortable financial services in the quickest manner. Modhumoti Bank Limited is proactive to identify the best and upgraded intellectual capital and to make it available to customers at the soonest possible way.



#### Social and Relationship Capital

Our social and relationship capital involves the relationships we have created and nurtured with our stakeholders as well as the inter-relationships between them that enable greater value creation for all. Our active engagement with all our stakeholders creates sustainable value and helps us achieve our objectives in a mutually beneficial way. Our attitude to sustaining and enhancing customer capital involves managing customers' experiences and superseding their expectations with our products and services. Understanding client needs and aspiration allows us to gear up our supply chain better to finally deliver products that satisfy the customer. This is supported by our focus on regular engagement and ethical marketing. The Bank arranges events that bring various stakeholders on common platforms and committed to create partnerships with multilateral organizations to innovate financing solutions for underserved segments.

#### **Natural Capital**

Natural Capital refers to naturally occurring biological, physical, biophysical, chemical and mineral assets, as well as their interplay through healthy functioning ecosystems, on which all life depends. We require natural capital such as land and energy to deploy and operate our manufactured capital. The Bank is always committed to make energy-efficiency initiatives and creating awareness on optimized consumption of these resources.

#### **Value Creating Business Model**

Our business model seeks to create value for stakeholders in a sustainable way. In order to make optimum contribution across the value chain, we are careful to strike a balance between different stakeholder objectives. Our strategy is clear and simple. It defines the businesses that we will do and will not do. We use our resources to build competitive advantages. We have put in place a governance framework to ensure effective execution and risk management.

Throughout the value creation process, our various activities, in turn generate outcomes, which create value for our stakeholders and adds back to our inputs, be it in the form of profits, employee compensation, reduction in carbon footprint, process efficiency or other material outputs. In the process, we ensure our business activities are aligned with our core values and guided by our governance framework, and also that our strategies and risk mitigation efforts are in line and responsive to pressures from the external environment and market forces.

#### **Strategy and Resource Allocation**

To create value for our shareholders (long term capital providers) by attaining our short, medium and long term goals, the Management reviews strategies from time to time and the Bank has already chosen a set of strategic priorities for the year 2020. The implementation of these strategies in line with our short, medium and long term goals will require proper allocation of resources for the development of our capitals.

The strategic priorities will be achieved by doing following things:

- Instill a culture that values excellent client experiences, ethical and fair conduct and market integrity;
- Foster a "customer first" mindset in all employees at all levels and across every vertical of the company while improving service standards further;
- Develop a culture that encourages innovation and challenges established processes, with a view to delivering excellent client experiences that differentiate us in a low-cost competitive environment;
- Deliver new products and services to market quickly without compromising system stability;
- Constantly leverage new technologies to meet changing client expectations and enter partnerships to drive innovation:
- Ensure appropriate technical capability and skill to prevent our clients from being exploited;
- Constantly monitor and anticipate criminal exploitation of our systems and cyber-attacks on cloud services, and deploy prevention and mitigation measures;
- Increase the radius of coverage by each branch through technology adoptions that enhance mobility of sales, credit and collections colleagues;
- Ensure that we have a diverse workforce with the right skills and capabilities to successfully execute our strategy;
- Capacitate our people to perform in a world of rapidly changing client expectations, technology and ways of working;
- Restrict NPLs within desired levels and review policies and processes to ensure portfolio quality in the backdrop of business growth objectives;
- Focus on risk management on enterprise level;



- Maintain an ethical and risk-aware culture that upholds our principles and values;
- Focus not only on returns but also on the risk and capital requirements of these returns.

#### Resource allocation strategies to meet objectives

Our efforts always remain to undertake decisions with the view of long-term value creation for our investors. This means, occasionally, certain trade-offs are needed to be made between capitals in order to accommodate our long-term orientation. Mostly, these are in the form of financial investments made towards ensuring the development and sustainability of other capitals in a way that the resulting long-term returns will outweigh the short term costs. In other words, we allocate our resources to build on our various capitals with the view of enabling a sustainable growth engine. This resource allocation strategy is manifested in our approach of utilizing key capitals, the role of innovation and other considerations in strategy formulation.

#### Differentiators that provide competitive advantage to create value

Modhumoti Bank Limited believes that human resources with right attitudes can build up the most valuable assets for a Bank to put the organization on a competitive advantage which becomes impossible for other players in the industry to duplicate. Through its short journey since inception, MMBL has been working persistently with a view to transforming human capital into competitive advantage through exposure to appropriate training courses and development programs, both at home and abroad. It has created a congenial environment, where employees enjoy coming to work.

As a financial institution, we also see technology as a key component of business success. As mentioned previously, we plan to invest heavily in building on our tech infrastructure to transform our businesses while maintaining the quality of our assets and service standards for our stakeholders.

During the short journey, Modhumoti Bank Limited has definitely established its Social and Relationship Capital as one of its core competence. Positive reputation and quality relationship with customers, regulators, investors, suppliers of capital and communities is the foundation of our ability to generate revenue and profits and thus, made us the most reputed fourth generation bank.

#### **Challenges in Executing our Strategy**

Bangladesh has been experiencing more than 6% GDP growth over the last few years. Our rising per capita income, growing export basket, higher contribution in UN peace keeping force is a testament that we are rising as a nation. However, there remains a series of social, environmental, regulatory, technological and economic challenges to reach our long term goals.

The following challenges offer a broad forward looking view of what we need to manage as we carry out our strategy over the short to medium term as well as long term:

- Non-Performing Loan (NPL) is a critical challenge for the banking sector of Bangladesh, and most of the banks are struggling to address the problem. The banking system is still burdened with an alarming amount of non-performing loans (NPLs) that make funds costlier and banks' operations riskier;
- As an increasing number of Banks and NBFIs have started targeting the markets for Corporate Loans as well as SMEs and Retail Loans, margins have been shrinking in these segments;
- Lack of a mature bond market and limited availability of other long-term funding create a maturity mismatch for most banks and NBFIs in the country that book long-term loan assets;
- While Modhumoti Bank Limited is taking a number of process improvements in an effort to cost minimization for the year in review, the rate of OPEX growth is expected to catch up in 2020 to support the business growth of the Bank since it is a new bank;
- The number of new financial services regulations continues to grow. The various ways in which new regulations are circulated within country can lead to uncertainty. Ensuring an efficient customers experience while adhering to regulatory demands is an ongoing consideration;
- New technologies not only create opportunities but also introduce major new challenges. Cyber-attack is one of the challenges emerged out of technological development. Globally, cyber-attacks are increasing in number and sophistication, as is the utilization systems and people;
- The advancement of new technology and the speed with which they are being adopted shifting customers' expectations to more highly customized yet affordable products and services than ever. Meeting up the ever changing customer expectations through delivering new product and service will be crucial challenges in the years to come.



#### **Managing Associated Risks**

Given the persistent volatile, uncertain and complex macroeconomic and geopolitical environments, amplifying the sense of risk both locally and globally as well as intensifying fierce competition from traditional and non-traditional competitors (principally fintech), at Modhumoti Bank, we continue to actively manage our top risks and regularly revise our mitigation plans in the face of any material developments. This enables us to capitalize on opportunities, while protecting from downside risks.

At Modhumoti Bank, strengthening corporate governance is believed to be essential to being competitive. In this context, regular review of policies is conducted to ensure that the company stays compliant to current standards while also anticipating possible ways of breach in the future. Moreover, the risks to which financial institutions are exposed are becoming more complex and diverse, heightening the importance of risk management. The Bank is working to strengthen and enhance risk management by gaining an accurate understanding and awareness of each type of risk, and to establish an appropriate risk management framework to maintain the soundness and adequacy of management and secure stable income.

#### **External Assurance**

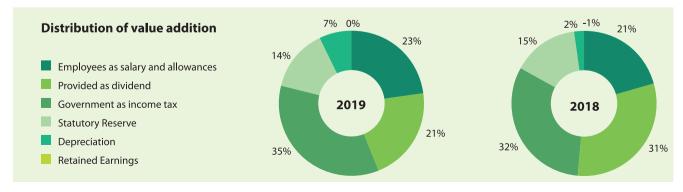
Modhumoti Bank makes use of various independent service providers to get assurance on various aspects of the business operations including elements of internal and external reporting. The consolidated annual financial statements and the financial statements of the Bank for the year ended December 31, 2019 have been audited by M/s. MABS & J Partners, Chartered Accountants and an unqualified opinion has been expressed on those financial statements by the auditor. Bangladesh Bank inspection team audited the different operational units of the Bank including different divisions/units at Head Office and branches during 2019 and provided their observations and recommendation. The Bank got same credit rating from Credit Rating Agency of Bangladesh (CRAB) which is "A2" based on financial statements as at and for the ended December 31, 2019.

## **Value Added Statement**

The value added statement for the Bank shows how the value is created and distributed among different stakeholders of the Bank. Value added to the Bank has stood at Taka 2,282.66 million at the end of December 31, 2019 as against Taka 2,189.14 million in 2018.

In million Taka

Particulars	2019	%	2018	%
raiticulais	Taka	/0	Taka	70
Interest income	5,406.71		4,386.05	
Investment income	636.38		373.63	
Commission, exchange and brokerage	533.05		486.56	
Other operating income	89.53		62.23	
	6,665.68		5,308.47	
Less: Cost of services & suppliers				
Interest paid on deposits and borrowings etc.	3,560.47		2,501.71	
Rent, taxes, insurance, electricity etc.	83.21		152.73	
Legal expenses	0.49		0.39	
Postage, stamp, telecommunication etc.	27.06		25.43	
Stationery, printing, advertisements etc.	56.97		48.91	
Directors' fees and expense	1.81		1.46	
Repairs to bank's assets	15.27		13.10	
Other expenses	149.80		116.11	
	3,895.07		2,859.84	
Value added by banking services	2,770.61		2,448.64	
Non-banking income	-		-	
Less: Provision for loans & advances				
General provision on loans and advances	435.75		203.80	
Provision for Off-Balance Sheet Items	52.20		55.70	
	487.95		259.50	
Total value added	2,282.66		2,189.14	
Distribution of value addition to:				
Employees as salary and allowances	532.95	23%	455.93	21%
Provided as dividend	474.60	21%	678.00	31%
Government as income tax	798.35	35%	700.44	32%
Expansion & Growth:				
Statutory Reserve	317.93	14%	336.49	15%
Depreciation	160.06	7%	50.76	2%
Retained Earnings	(1.23)	0%	(32.48)	-1%
	2,282.66	100%	2,189.14	100%





## **Economic Value** Added Statement

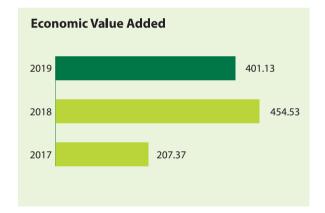
Economic value added (EVA) is the financial performance measure of true economic profit of an organization. It provides measurement of a company's economic success (or failure) over a period of time. Such a metric is useful for investors who wish to determine how well a company has added value for its investors and it can be compared against company's peers for a quick analysis of how well the company is operating in its industry. Economic value added is calculated by taking a company's net profit after tax, adding with it, the amount of provision charged to absorb the probable losses intrinsic in the investments. EVA is calculated as under:

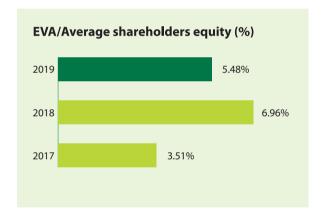
In million Taka

Particulars	2019	2018	2017
Shareholders' equity at year end	6,599.55	6,256.91	5,731.11
Accumulated provision	1,112.34	666.54	407.04
Average shareholders' equity	7,317.67	6,530.80	5,902.31
Cost of equity (%)	12.00%	12.05%	12.11%

Economic Value Added			
Net profit after (before provision)	1,279.25	1,241.49	922.14
Less: Cost of equity	878.12	786.96	714.77
Economic Value Added	401.13	454.53	207.37

Key Ratios			
EVA/Operating revenue (%)	12.92%	16.19%	9.23%
EVA/Average shareholders equity (%)	5.48%	6.96%	3.51%
Net profit after tax/Operating revenue (%)	25.48%	34.99%	33.22%





# **Signing Audited**Financial Statements



Humayun Kabir Chairman



Shaikh Salahuddin, MP Vice Chairman



**Barrister Sheikh Fazle Noor Taposh** Director



**Md. Shafiul Azam** Managing Director & CEO



# Independent Auditor's Report To the Shareholders of

## Modhumoti Bank Limited

#### **Report on the Audit of Financial Statements**

#### **Opinion**

We have audited the financial statements of Modhumoti Bank Limited ("the Bank"), which comprise the balance sheet as at 31 December 2019, and the profit and loss account, cash flow statement, statement of changes in equity for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements of the Bank give a true and fair view of the balance sheet of the Bank as at 31 December 2019, and of its profit and loss account, its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as explained in note#2 and comply with the Companies Act, 1994, the Banking Companies Act, 1991 (as amended up to date), rules and regulations issued by Bangladesh Bank and other applicable laws and regulations.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and Bangladesh Bank, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) Bye Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other matter

The Financial Statements of the Bank as at and for the year ended 31 December 2018 were audited by A. Qasem & Co. who expressed an unmodified opinion on those statements on 20 May 2019.

#### **Other Information**

Management is responsible for the other information. The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements do not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter with those charged with governance.

#### Responsibilities of management and those charged with governance for the financial statements and internal controls

Management is responsible for the preparation and fair presentation of the financial statements of the Bank in accordance with IFRS as explained in note" 2, and for such Internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error. The Banking Companies Act, 1991 (as amended up to date) and the Bangladesh Bank Regulations require the management to ensure effective internal audit, internal control and risk management function of the Bank. The management is also required to make a self-assessment on the effectiveness of anti-fraud internal controls and report to Bangladesh Bank on instances of fraud and forgeries.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can a rise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, for gery, intentional omissions, misrepresentations, or the over ride of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basisof accounting and, basedon the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attentionin our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the Bank or business activities within the Bank to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on other legal and regulatory requirements

In accordance with the Companies ACT, 1994, the Banking Companies Act, 1991 (as amended up to date) and the rules and regulations issued by Bangladesh Bank, we also report that:

- (i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (ii) to the extent noted during the course of our audit work performed on the basisstated under the Auditor's Responsibility section informing the above opinion on the financial statements of the Bank and considering the reports of the management to Bangladesh Bank on anti-fraud internal controls and instances of fraud and forgeries as stated under the management's responsibility for the financial statements and internal control;
- a) internal audit, internal control and risk management arrangements of the Bank as disclosed in the financial statements appeared to be materially adequate;
- b) nothing has come to our attention regarding material instances of forgery or irregularity or administrative error and exception or anything detrimental committed by employees of the Bank.
- (iii) in our opinion, proper books of accounts as required by law have been kept by the Bank so far as it appeared from our examination of those books;
- (iv) the records and statements submitted by the branches have been properly maintained and consolidated in the financial statements;
- (v) the balance sheet and profit and loss account together with the annexed notes dealt with by the report are in agreement with the books of accountand returns;
- (vi) the expenditures in curred were for the purpose of the Bank's business for the year;
- (vii) the financial statements of the Bank have been drawn up in conformity with prevailing rules, regulations and accounting standards as well as related guidance issued by Bangladesh Bank;
- (viii) Adequate provisions have been made for advance and other assets which are in our opinion, doubtful of recovery;
- (ix) the information and explanations required by us have been received and found satisfactory;
- (x) we have reviewed over 80% of the risk weighted assets of the Bank and spent over 985 person hours for the audit of the books and account of the Bank; and
- (xi) capital to Risk-weighted Asset Ratio (CRAR)as required by Bangladesh Bank has been maintained adequately during the year.

Nasir Uddin Ahmed FCA Senior Partner

MABS & J Partners, Chartered Accountants



## **Balance Sheet**

As at 31 December 2019

Particulars	Notes	Amount in BDT		
PROPERTY AND ASSETS		2019	2018	
Cash	4			
Cash in hand (including foreign currencies)		409,669,225	346,997,220	
Balance with Bangladesh Bank and its agent bank(s)				
(including foreign currencies)		2,888,273,679	2,328,701,550	
		3,297,942,904	2,675,698,770	
Balance with other banks and financial institutions	5			
In Bangladesh		8,315,569,609	5,906,344,808	
Outside Bangladesh		197,242,698	206,111,851	
		8,512,812,307	6,112,456,658	
Money at call on short notice	6	154,400,000	180,600,000	
Investments	7			
Government		12,615,028,126	4,982,615,418	
Others		547,978,832	103,267,586	
Lancia I. Lancia	0	13,163,006,958	5,085,883,003	
Loans and advances	8		22.602.770.410	
Loans, Cash Credit, Overdrafts etc.		39,266,920,736	32,693,770,419	
Bills purchased and discounted		3,240,337,010	2,881,878,941	
Fixed people including promises from true and fixtures	9	42,507,257,746	35,575,649,360	
Fixed assets including premises, furniture and fixtures Other assets	10	891,915,781	215,784,296	
Non - banking assets	10	2,599,603,240	1,846,668,543	
Total assets		71,126,938,936	51,692,740,630	
		71/120/330/330	=======================================	
LIABILITIES AND CAPITAL				
Liabilities				
Borrowings from other banks, financial institutions and its agents	11	9,851,151,402	4,863,549,307	
Deposits and other accounts	12			
Current Accounts and other Accounts		4,706,573,556	4,787,481,334	
Bills Payable		1,109,393,079	1,171,494,988	
Savings Bank Deposits		4,739,987,282	2,814,372,369	
Special Notice Deposits (SND)		3,722,884,004	3,378,602,792	
Fixed Deposits		35,842,106,740	25,591,960,038	
Other Deposits		50,120,944,660	37,743,911,522	
Other Linkillation	12			
Other Liabilities	13	4,555,288,573	2,828,373,216	
Total Liabilities Capital/Shareholders' Equity		64,527,384,635	45,435,834,044	
Capital/Shareholders' Equity Paid up Capital	14.2	4,746,000,000	4,520,000,000	
Statutory Reserve	14.2	1,371,215,695	1,053,286,265	
Revaluation Reserve	16	3,653,005	343,207	
Foreign currency translation gain	17	148,369	105,706	
Surplus in Profit and Loss Account/ Retained Earnings	17 17(a)	478,537,232	683,171,408	
Total Shareholders' Equity	17 (a)	6,599,554,301	6,256,906,586	
Total Liabilities and Shareholders' Equity		71,126,938,936	51,692,740,630	



## **Balance Sheet**

As at 31 December 2019

Particulars No.	otes	Amount in BDT	
Off-Balance Sheet Items		2019	2018
Contingent liabilities	18		
Acceptances and Endorsements		5,419,147,997	3,953,511,356
Letters of Guarantees		14,864,559,864	12,497,052,615
Irrevocable Letter of Credits		5,373,564,514	4,427,456,601
Bills for Collection		2,445,929,194	1,994,499,092
Other Contingent Liabilities		678,235,200	128,535,600
Total Contingent Liabilities		28,781,436,770	23,001,055,263
Other Commitments			
Documentary credits and short term trade-related transactions		-	-
Forward assets purchased and forward deposits placed		-	_
Undrawn note issuance and revolving underwriting facilities		-	_
Undrawn formal standby facilities, credit lines and other commitments		-	_
Total other commitments		-	-
Total Off-Balance Sheet Items including Contingent Liabilities		28,781,436,770	23,001,055,263

These Financial Statements should be read in conjunction with the annexed notes 1 to 37

Chairman

**Managing Director & CEO** 

See annexed Auditors' Report to the Shareholders of date

Dated, Dhaka 27 June 2020

**Nasir Uddin Ahmed FCA** Senior Partner MABS & J Partners, Chartered Accountants

## **Profit and Loss Account**

For the year ended 31 December 2019

Particulars	Notes	Amount	in BDT
		2019	2018
Interest income	20	5,406,713,358	4,386,049,124
Interest paid on deposits and borrowings etc.	21	3,560,466,062	2,501,714,999
Net interest income		1,846,247,296	1,884,334,125
Investment income	22	636,384,241	373,629,915
Commission, exchange and brokerage	23	533,047,624	486,560,723
Other operating income	24	89,531,264	62,227,387
		1,258,963,130	922,418,026
Total operating income (A)		3,105,210,425	2,806,752,151
Salaries and allowances	25	522,402,473	446,419,992
Rent, taxes, insurance, electricity etc.	26	83,205,183	152,729,689
Legal expenses		485,000	385,000
Postage, stamp, telecommunication etc.	27	27,059,363	25,425,915
Stationery, printing, advertisements etc.	28	56,971,959	48,914,360
Managing Director's salary and fees	29	10,549,736	9,516,927
Directors' fees	30	1,808,000	1,464,000
Auditors' fees		250,000	250,000
Depreciation and repairs to bank's assets	31	175,327,352	63,860,131
Other expenses	32	149,554,210	115,853,173
Total operating expenses (B)		1,027,613,275	864,819,187
Profit before provision (C=A-B)		2,077,597,150	1,941,932,964
Provision for loans and advances	13.1		
General provision		72,600,000	60,400,000
Specific provision		316,500,000	141,900,000
Provision for Off-shore Banking unit		4,500,000	1,500,000
Provision for others	13.1 (b)	39,150,000	-
Provision for off-balance sheet items	13.2	52,200,000	55,700,000
Provision for Incentive of Good Borrowers	13.1 (a)	3,000,000	-
Total provision (D)		487,950,000	259,500,000
Total profit before tax (C-D)		1,589,647,150	1,682,432,964
Provision for taxation	33		
Current		716,297,467	704,174,341
Deferred Tax		82,054,429	(3,731,572)
		798,351,896	700,442,769
Net profit after tax		791,295,254	981,990,195
Retained Earnings brought forward from previous years		5,171,408	37,667,806
Annyonyintions		796,466,662	1,019,658,001
Appropriations Statutory Posonyo	1.5	217 020 420	226 406 502
Statutory Reserve	15	317,929,430	336,486,593
Other Reserve		217.020.420	226 406 502
Datained Complete	17	317,929,430	336,486,593
Retained Surplus	17	478,537,232	683,171,408
Earnings Per Share (EPS)	36	1.67	2.07

These Financial Statements should be read in conjunction with the annexed notes 1 to 37

Chairman Vice Chairman Director Managing Director & CEO

See annexed Auditors' Report to the Shareholders of date

see annexed hadrons neport to the shareholders of date

Nasir Uddin Ahmed FCA
Senior Partner
MABS & J Partners, Chartered Accountants



Dated, Dhaka

27 June 2020

## **Cash Flow Statement**

For the year ended 31 December 2019

Pa	rticulars Not	es Am	ount	in BDT
		2019		2018
Α.	Cash Flow from Operating Activities			
	Interest receipts in cash	5,808,827,3	51	4,792,313,656
	Interest payments	(3,252,679,3		(2,305,114,640)
	Dividend receipts	8,780,8		8,219,744
	Fees and commission receipts in cash	533,047,6	24	486,560,723
	Recoveries on Loans previously written-off		-	-
	Cash payments to employees	(502,952,20	09)	(435,936,919)
	Cash payments to suppliers	(57,161,02	26)	(48,877,846)
	Income taxes paid	(720,077,5	77)	(523,058,338)
	Receipts from other operating activities 34	91,693,5	78	67,604,623
	Payments for other operating activities 35	(326,438,22	27)	(297,158,093)
	Operating profit before changes in operating assets			
	and liabilities (i)	1,583,040,9	55	1,744,552,910
	Increase / (decrease) in operating assets and liabilities			
	Purchase of trading securities (Treasury bond/bill)	(4,721,144,33	34)	(113,220,696)
	Loans and advances to customers	(6,931,608,3		(5,394,350,200)
	Other Assets	(3,327,12		127,730,830
	Deposits from other banks/ Borrowings	5,187,602,0	96	(513,109,193)
	Deposits from customers	11,951,818,1		3,705,594,668
	Other liabilities account of customers	(62,101,90		855,320,183
	Other Liabilities	89,594,0	58	19,271,348
	Cash received from operating assets and liabilities (ii)	5,510,832,58	89	(1,312,763,061)
	Net cash from operating activities (A=i+ii)	7,093,873,5	54	431,789,850
В.	Cash flow from investing activities			
	Proceeds from sale of securities		-	-
	Payment for purchase of securities (Treasury bond/bill/shares)	(3,352,394,52		(568,936,205)
	Purchase of property, plant & equipment	(836,330,44		(46,871,633)
	Proceeds from Sale of property, plant & equipment	143,3		309,533
_	Net cash from investing activities (B)	(4,188,581,64	<b>!</b> 5)	(615,498,305)
C.	Cash flows from financing activities			
	Receipts from issue of ordinary shares		-	-
	Proceeds from Lease Liability	673,463,2		
	Payment of Lease Liability (principal reduction)	(109,652,88		-
	Interest Expense on lease liabilities paid in cash	(20,469,83		(452,000,000)
	Dividends paid	(452,000,00		(452,000,000)
_	Net cash from financing activities (C)  Net increase / decrease in cash & cash equivalent (A+B+C)	91,340,5 2,996,632,4		(452,000,000)
D. E.	Effects of exchange rate changes on cash and cash equivalents	2,996,632,4. 42,60		(635,708,456) (584,493)
F.	Cash and cash equivalents at beginning period	42,00 8,969,122,4		9,605,415,377
G.	Cash and cash equivalents at beginning period  Cash and cash equivalents at end of period (D+E)	11,965,797,5		8,969,122,428
u.	Cash and cash equivalents at end of period (D+L)  Cash and cash equivalents at end of the year represents	11,903,797,3	<u> </u>	0,303,122,420
	Cash in hand (including foreign currencies)	409,669,2	25	346,997,220
	Balance with Bangladesh Bank & its agent bank	403,003,2	23	3-10,557,220
	(including foreign currencies)	2,888,273,6	79	2,328,701,550
	Balance with other banks and financial institutions	8,512,812,3		6,112,456,658
	Money at call and on short notice	154,400,0		180,600,000
	Prize bond (note: 7.1)	642,3		367,000
		11,965,797,5		8,969,122,428
		=		

These Financial Statements should be read in conjunction with the annexed notes 1 to 37

Chairman

Vice Chairman

Director

**Managing Director & CEO** 





# Statement of Changes in Equity

For the year ended 31 December 2019

Amount in BDT

Particulars	Paid up capital	Statutory Reserve	Revaluation Reserve	Foreign currency translation gain	Surplus in Profit and Loss Account/ Retained Earnings	Total
Balance as at 1 January 2019	4,520,000,000 1,053,286,265	1,053,286,265	343,207	105,706	683,171,408	6,256,906,586
Statutory Reserve	ı	317,929,430	ı	ı	(317,929,430)	ı
Suplus/deficit on account of revaluation of investment	1	1	3,309,798	ı	1	3,309,798
Issue of ordinary share	ı	I	ı	ı	1	ı
Cash dividend	1	1	ı	ı	(452,000,000)	(452,000,000)
Dividend (Bonus Share)	226,000,000				(226,000,000)	ı
Foreign currency translation gain				42,663	1	42,663
Net profit for the year	ı	ı	ı	ı	791,295,254	791,295,254
Balance as at 31 December 2019	4,746,000,000 1,371,215,695	1,371,215,695	3,653,005	148,369	478,537,232	6,599,554,301

These Financial Statements should be read in conjunction with the annexed notes 1 to 37

6,256,906,586

683,171,408

105,706

343,207

4,520,000,000 1,053,286,265

Balance as at 31 December 2018

Chairman

Shark Sellal.

S. F.M. Saholl

Managing Director & CEO

**Liquidity Statement**(Assets and liabilities Maturity Analysis)
As at 31 December 2019

Amount in BDT

Particulars	Up to 1 month	1-3 months	3-12 months	1-5 years	Above 5 years	Total
Assets:						
Cash in hand	870,966,804	I	ı	ı	2,426,976,100	3,297,942,904
Balance with other banks and financial institutions	5,552,812,307	2,060,000,000	000'000'006	I	ı	8,512,812,307
Money at call and on short notice	154,400,000	ı	ı	ı	ı	154,400,000
Investments	642,300	3,251,001,767	968,548,332	5,038,087,553	3,904,727,005	13,163,006,958
Loans and advances	5,609,235,475	5,829,291,555	13,659,512,058	12,438,780,743	4,970,437,915	42,507,257,746
Fixed assets incl. premises, furniture and fixtures	I	I	39,789,074	734,189,897	117,936,809	891,915,781
Other assets	182,255,458	421,676,243	1,995,671,539	-	-	2,599,603,240
Non banking assets	I	Ι	-	1	-	_
Total assets (A)	12,370,312,344	11,561,969,565	17,563,521,003	18,211,058,194	11,420,077,830	71,126,938,936
Liabilities:						
Borrowings from Bangladesh bank, other banks,	6,536,720,000	2,630,050,000	ı	684,381,402	ı	9,851,151,402
financial institutions and its agents						
Deposits	5,603,034,758	9,471,389,787	19,969,128,947	11,728,901,059	3,348,490,109	50,120,944,660
Provision and other liabilities	I	I	ı	2,263,043,118	2,292,245,455	4,555,288,573
Total liabilities (B)	12,139,754,758   12,101,439,787	12,101,439,787	19,969,128,947	14,676,325,580	5,640,735,564	64,527,384,635
Net liquidity gap (A - B)	230,557,586	(539,470,222)	(539,470,222) (2,405,607,943)	3,534,732,614	5,779,342,266	6,599,554,301



### **Notes to the Financial Statements**

As at and for the year ended 31 December 2019

### 1. Reporting entity

### 1.1 Legal status and nature of the Bank

Modhumoti Bank Limited (the "Bank") is a scheduled commercial bank in the private sector established under the Bank Companies Act 1991 and incorporated in Bangladesh as a public limited company to carry out banking business in Bangladesh. The registered office of the Bank is located at Banglar Bani Bhaban, 81, Motijheel C/A, Dhaka-1000. The Bank has been running its banking operation following the Bank Companies Act 1991 (as Amended up to 2013), Central Bank's (Bangladesh Bank) regulation, Bangladesh Securities and Exchange Commission (BSEC) Rules & Regulations and all other laws & rules applicable in Bangladesh. The financial statements of the Bank as at and for the year ended 31 December 2019 provide financial information that is useful to existing and potential investors, borrowers, depositors, customers, creditors, regulators and other stakeholders to make their decision on banking & financial transactions, non-financial as well as compliance related issues.

### 1.2 Principal activities of the Bank

The Bank has 41 branches and 1 Off-shore Banking Unit as on 31 December 2019. The Bank offers services for all commercial banking needs of the customers, which includes deposit banking, loans and advances, export import financing, inland and international remittance facility, etc. The Bank is being run by a competent 'Management Team', under supervision of a strategic Board of Directors, having long sound background to serve the enterprises ranging from micro, small and medium enterprises and industries to large corporate houses keeping the tagline in mind, "Your Access to Success".

### 1.3 Off-shore Banking Unit (OBU)

The Bank obtained the Off-shore Banking Unit permission vide letter no. BRPD (P-3)744(124)/2015-2447, dated 02 April 2015. The Off-shore Banking Unit commenced its commercial operation on 23 September 2015. The Bank established its Offshore Banking Unit (OBU) with a view of catering the banking requirement of non-resident customers to increase foreign trade business at Export Processing Zones (EPZs). Over the years, OBU has become an important strategic business unit due to growing demand of cheaper foreign currency loan and Usance Payable at Sight (UPAS) Letter of Credit from the clients. The principal activities of the Unit are to provide all kinds of commercial banking services to its customers in foreign currencies approved by the Bangladesh Bank. Presently, the Bank has one Off-shore Banking Unit in operation in Bangladesh. The Unit is governed under the rules and guidelines of Bangladesh Bank.

### 2. Basis of preparation of Financial Statements

### 2.1 Statement of compliance

The financial statements of the Bank have been made for the year ended 31 December 2019 and are prepared under the historical cost basis, except for certain investments which are stated at fair/market value in accordance with the First Schedule (Sec-38) of the Bank Companies Act 1991 (as Amended up to 2013), BRPD Circular # 14 dated June 25, 2003 and DFIM Circular # 11, dated December 23, 2009, other Bangladesh Bank Circulars, International Accounting Standards ("IAS") and International Financial Reporting Standards ("IFRS") adopted by the Institute of Chartered Accountants of Bangladesh ("ICAB"), the Companies Act 1994, the Securities and Exchange Rules 1987, Dhaka & Chittagong Stock Exchanges' listing regulations and other laws & rules applicable in Bangladesh. In cases where the requirements of Bangladesh Bank differ with those of IAS/IFRS, the requirements of Bangladesh Bank have been applied.

The Financial Reporting Act 2015 (FRA) was enacted in 2015. Under the FRA, the Financial Reporting Council (FRC) is to be formed and it is to issue financial reporting standards for public interest entities such as banks. The Bank Companies Act 1991 has been amended to require banks to prepare their financial statements under such financial reporting standards. The FRC has been formed but yet to issue any financial reporting standards as per the provisions of the FRA and hence International Financial Reporting Standards (IFRS) as issued by the Institute of Chartered Accountants of Bangladesh (ICAB) are still applicable.

Accordingly, the financial statements of the Bank continue to be prepared in accordance with International Financial Reporting Standards (IFRS) and the requirements of Bank Companies Act 1991, the rules and regulations issued by Bangladesh Bank, the Companies Act 1994, Securities and Exchange Rules 1987. In case, any requirement of the Bank Companies Act 1991, and provisions and circulars issued by Bangladesh Bank differ with those of IFRS, the requirements of the Bank Companies Act 1991, and provisions and circulars issued by Bangladesh Bank shall prevail.



### 2.1.2 Use of estimates and judgments

In preparation of the financial statements management is required to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on a going concern basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

The most significant areas where estimates and judgments have been applied are to calculate provision for loans, advances and investments as per Bangladesh Bank guideline.

### 2.1.3 Foreign currency transaction

Foreign currency transactions are converted into equivalent BDT using the prevailing exchange rates on the dates of respective transactions as per IAS-21, "The Effects of Changes in Foreign Exchange Rates". Foreign currency balances held in US Dollar are converted into BDT at weighted average rate of inter-bank market as determined by Bangladesh Bank on the closing date of every month. Balances held in foreign currencies other than US Dollar are converted into equivalent US Dollar at buying rates of New York closing of the previous day and converted into equivalent BDT.

Assets and liabilities & income and expenses of Off-shore Banking Units have been converted into BDT currency @ US\$1 = Taka 84.90 (closing rate as at 31st December 2019) and Taka 84.49 (average rate at year-end).

### Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at rates mentioned in contracts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in BDT terms at the rates of exchange prevailing on the balance sheet date.

### **Translation gains and losses**

The resulting exchange transaction gains and losses are included in the profit and loss account.

### 2.1.4 Statement of cash flows

Statement of cash flows have been prepared in accordance with the BRPD Circular No. 14, dated June 25, 2003 issued by the Banking Regulation & Policy Department of Bangladesh Bank.

### 2.1.5 Liquidity statement

The liquidity statement of assets and liabilities as on the reporting date has been prepared on residual maturity term as per the following basis:

- i) Balance with other Banks and financial institutions, money at call and short notice, etc. are on the basis of their maturity term;
- ii) Investments are on the basis of their respective maturity;
- iii) Loans and advances / investments are on the basis of their repayment schedule;
- iv) Fixed assets are on the basis of their useful lives;
- v) Other assets are on the basis of their realization / amortization;
- vi) Borrowing from other Banks, financial institutions and agents, etc. are as per their maturity / repayment terms;
- vii) Deposits and other accounts are on the basis of their maturity term and past trend of withdrawal by the depositors;
- viii) Provisions and other liabilities are on the basis of their payment / adjustments schedule.

### 2.1.6 Reporting period

These financial statements cover one calendar year from 1st January to 31st December 2019.

### 2.1.7 Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

### 2.2 Assets and basis of their valuation

### 2.2.1 Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with Bangladesh Bank and highly liquid financial assets which are subject to insignificant risk of changes in their fair value, and are used by the Bank management for its short-term commitments.

### 2.2.2 Loans, advances and lease / investments

- a) Loans and advances are stated in the balance sheet on gross basis.
- b) Interest is calculated on a daily product basis but charged and accounted for on accrual basis. Interest on classified loans and advances is kept in suspense account as per Bangladesh Bank instructions and such interest is not accounted for as income until realised from borrowers. Interest is not charged on bad and loss loans as per guidelines of Bangladesh Bank. Records of such interest amounts are kept in separate memorandum accounts.
- c) Commission and discounts on bills purchased and discounted are recognized at the time of realization.
- d) Provision for loans and advances is made on the basis of year-end review by the management following instructions contained in Bangladesh Bank BCD Circular no. 34, dated November 16, 1989, BCD Circular no. 20, dated December 27, 1994, BCD Circular no. 12, dated September 4, 1995, BRPD Circular no. 16, dated December 6, 1998, BRPD Circular no. 9, dated May 14, 2001, BRPD Circular no.02, February 2005, BRPD Circular no. 09, August 2005, BRPD Circular no. 17, dated December 06, 2005, BRPD circular no.32, dated October 27, 2010, BRPD Circular no.14, dated September 23, 2012, BRPD Circular no19, dated December 27, 2012, BRPD Circular no 05, dated May 29, 2013, BRPD Circular no 16, dated November 18, 2014, BRPD Circular no12, dated August 20,2017, BRPD Circular no 15, dated September 27, 2017, BRPD Circular No. 07, dated June 21, 2018 and BRPD Circular No. 13 dated October 18, 2018. The rates of provision for loans and advances are given below:

Particulars	Rate
General provision on unclassified general loans and advances / investments	1%
General provision on unclassified small enterprise financing	0.25%
General provision on interest receivable on loans / investments	1%
General provision on unclassified loans / investments for housing	2%
finance, loans for professionals to set-up business and loans to share business	
General provision on unclassified consumer financing other than housing finance,	5%
loan for professionals and loans for BGs/MBs/SDs	
General provision on Special Mention Account (SMA) except Short Term Agriculture Loans	0.25% - 5%
Specific provision on substandard loans and advances / investments	20%
Specific provision on doubtful loans and advances / investments	50%
Specific provision on bad / loss loans and advances / investments	100%

- e) Loans and advances / investments are written-off to the extent that (i) there is no realistic prospect of recovery, and (ii) against which legal cases are pending for more than five years as per guidelines of Bangladesh Bank. These write-off however will not undermine / affect the claim amount against the borrower. During the year no loan account has been written off from the loan book of the Bank.
- f) Amounts receivable on credit cards are included in advances to customers at the amounts expected to be recovered.
- g) General Provision has been calculated against all unclassified Credit Card loans under Consumer Financing as per Bangladesh Bank guideline (ref: BRPD Circular No. 12 dated August 20, 2017).
- h) Provision for Short-term Agricultural and Micro-Credits: BRPD Circular No- 15 dated 27 September, 2017.

### 2.2.3 Investments

All investment securities are initially recognised at cost, being fair value of the consideration given, including acquisition charges associated with the investment. Premiums are amortized and discounts accredited, using the effective yield method to discount income. The valuation method of investments used are:

### **Held to maturity (HTM)**

Investments which have 'fixed or determinable payments', and are intended to be 'held to maturity', other than those that meet the definition of 'held at amortized cost-others' are classified as held to maturity.

### **Held for trading (HFT)**

Investments classified in this category are acquired principally for the purpose of selling or repurchasing -in short-trading or if designated as such by the management. After initial recognition, investments are measured at

fair value and any change in the fair value is recognised in the statement of income for the period in which it arises. These investments are subsequently revalued at current market value on weekly basis as per Bangladesh Bank Guideline. Revaluation gain has been shown in revaluation reserve account & revaluation loss has been shown in Profit & Loss account.

Value of investments has been enumerated as follows:

Items	Applicable accounting value
Government treasury bills-HTM	Amortized value
Government treasury bills-HFT	Market value
Government treasury bonds-HTM	Amortized value
Government treasury bonds-HFT	Market value
Prize bond	At cost

### 2.2.4 Property, plant and equipment

Property, plant & equipments are recognized if it is probable that future economic benefits associated with the assets will flow to the Bank and the cost of the assets can be reliably measured.

- a) All fixed assets are stated at cost less accumulated depreciation as per IAS-16 " Property, Plant and Equipment". The cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.
- b) The Bank recognises, in the carrying amount of an item of property, plant and equipment, the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the company and the cost of the item can be measured reliably. Expenditure incurred after the assets have been put into operation, such as repairs and maintenance, is normally charged off as revenue expenditure in the period in which it is incurred.
- c) Depreciation is charged for the year at the following rates on reducing balance method on all fixed assets other than vehicles and software on which straight line depreciation method is followed and no depreciation is charged on land:

Category of fixed assets	Rate of depreciation
Land	Nil
Buildings	2.50%
Furniture and fixtures	10%
Office equipments	20%
Library books	30%
Electrical equipments	20%
Computer equipments	20%
Motor Vehicles	20%

- d) For additions during the year, depreciation is charged for the remaining days of the year and for disposal depreciation is charged up to the date of disposal.
- e) On disposal of fixed assets, the cost and accumulated depreciation are eliminated from the fixed assets schedule and gain or loss on such disposal is reflected in the income statement, which is determined with reference to the net book value of the assets and net sale proceeds.
- f) Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset have been capitalized as part of the cost of the asset as per IAS-23.
- g) Leasehold properties are recorded at present value of minimum lease payments or fair market value, whichever is lower as per the provisions of IAS-17. The carrying value of leasehold properties is amortized over the remaining lease term or useful life of leasehold property, whichever is lower.

### 2.2.5 Intangible assets

- a) An intangible asset is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the entity and the cost of the assets can be measured reliably.
- b) Software represents the value of computer application software licensed for use of the Bank, other than software applied to the operation software system of computers. Intangible assets are carried at its cost, less accumulated amortization and any impairment losses.

Initial cost comprises license fees paid at the time of purchase and other directly attributable expenditure that are incurred in customizing the software for its intended use.

- c) Expenditure incurred on software is capitalized only when it enhances and extends the economic benefits of computer software beyond their original specifications and lives and such cost is recognized as capital improvement and added to the original cost of software.
- d) Software is amortized using the straight line method over the estimated useful life of 10 (ten) years commencing from the date of the application. Software is available for use over the best estimate of its useful economic life.

### 2.2.6 Impairment of Assets:

The policy for all assets or cash-generating units for the purpose of assessing such assets for impairment is as follows:

The Bank assesses at the end of each reporting period or more frequently if events or changes in circumstances indicate that the carrying value of an asset may be impaired, whether there is any indication that an asset may be impaired. If any such indication exits, or when an annual impairment testing for an asset is required, the bank makes an estimate of the asset's recoverable amount. When the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset or cash-generating unit is considered as impaired and is written down to its recoverable amount by debiting to profit & loss account.

Fixed assets are reviewed for impairment whenever events or charges in circumstances indicate that the carrying amount of an asset may be impaired.

### 2.2.7 Other assets

Other assets include all balance sheet accounts not covered specifically in other areas of the supervisory activity and such accounts may be quite insignificant in the overall financial condition of the Bank.

### 2.2.8 Securities purchased under re-sale agreement

Securities purchased under re-sale agreements are treated as collateralized lending and recorded at the consideration paid and interest accrued thereon. The amount lent is shown as an asset either as loans and advances to customers or loans to other banks.

The difference between purchase price and re-sale price is treated as interest received and accrued evenly over the life of Repo agreement.

### 2.2.9 Receivables

Receivables are recognised when there is a contractual right to receive cash or another financial asset from another entity.

### 2.2.10 Inventories

Inventories are measured at the lower of cost and net realizable value.

### 2.2.11 Leases

IFRS 16 defines that a contract is (or contains) a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. IFRS 16 significantly changes how a lessee accounts for the transactions under operating leases.

### Recognition & Measurement of Leases as a Leassee (detail accounting policy in Note 9)

Under IFRS 16, an entity shall be recognizing a Right-of-Use (ROU) Asset (i.e. the right to use the office building, branches, service center, call center, warehouse, etc.) and a corresponding lease liability. The asset and the liability are initially measured at the present value of unavoidable lease payments. The Depreciation on the ROU Assets and the Interest Expense on the lease liability is recognized in the Profit or Loss account over the lease term replacing the previous treatment as per IAS 17 i.e. charging 'lease rent expenses' under Operating Lease.

Accordingly, the Bank assesses whether a contract is a lease, in accordance with the guidance stated in the IFRS 16: Leases, by determining whether the contract gives it the right to use a specified underlying physical asset for a lease term greater than 12 months, unless the underlying asset is of low value. Office premises for which monthly lease rental is the amount not exceeding Taka 25,000, ATM Booths and other installations are considered as low value asset.

### 2.2.12 Non-banking assets:

Non-banking assets are acquired on account of the failure of a borrower to repay the loan on time after receiving the decree from the Court regarding the right and title of the mortgage property. The Banks are awarded ownership of the mortgage properties according to the verdict of the Honorable Court in accordance with the



section 33 (7) of "Artharin Adalat-2003". The value of Non-Banking Assets are determined and reported in the financial statements on the basis of valuation report of an Independent valuer. The Modhumoti Bank Limited is yet to acquire any non-banking asset till to the date of December 31, 2018

### 2.2.13 Reconciliation of inter-bank and inter-branch account

Accounts with regard to inter-bank are reconciled regularly and there are no material differences which may affect the financial statements significantly. Un-reconciled entries / balances in the case of inter-branch transactions as on the reporting date are not material.

### 2.3 Basis for valuation of liabilities and provisions

### 2.3.1 Borrowings from other banks, financial institutions and agents:

Borrowed funds include call money deposits, borrowings, re-finance borrowings and other term borrowings from banks, financial institutions and agents. These are stated in the balance sheet at amounts payable. Interest paid / payable on these borrowings is charged to the profit & loss account.

Disclosures of borrowings against Repo are shown in notes-7.

### 2.3.2 Deposits and other accounts

Deposits by customers and banks are recognised when the Bank enters into contractual provisions of the arrangements with the counterparties, which is generally on trade date, and initially measured at the consideration received.

### 2.3.3 Other liabilities

Other liabilities comprise items such as provision for loans and advances/investments, provision for taxation, interest payable, interest suspense, accrued expenses, obligation under finance lease etc. Other liabilities are recognised in the balance sheet according to the guidelines of Bangladesh Bank, the Income Tax Ordinance 1984 and internal policy of the Bank. Details are shown in Notes 13.

### 2.3.4 Provision for liabilities

A provision is recognised in the balance sheet when the Bank has legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefit will be required to settle the obligations, in accordance with the IAS 37 "Provisions, Contingent Liabilities and Contingent Assets". Provision for loans and advances have been accounted for in the financial statements following the Bangladesh Bank circulars & guidelines.

### 2.3.5 Provision for Off-balance sheet exposures

Off-balance sheet items have been disclosed under contingent liabilities and other commitments as per Bangladesh Bank guidelines. As per BRPD Circular # 14, dated September 23, 2012, banks are advised to maintain provision @1% against off-balance sheet exposures. The instructions mentioned in the BRPD Circular # 07, dated June 21, 2018 and BRPD Circular # 13, dated October 18, 2018 have also been followed for calculating provision against off-balance sheet exposures.

### 2.3.6 Provision for nostro accounts

As per instructions contained in the circular letter no. FEPD (FEMO) / 01 / 2005-677 dated 13 September 2005 issued by Foreign Exchange Policy Department of Bangladesh Bank, provision is to be maintained for the un-reconciled debit balance of nostro account more than 3 months as on the reporting date of these financials. Since there is no unreconciled entries which are outstanding more than 3 months, no provision is required to be maintained.

### 2.3.7 Provision for rebate to good borrowers

As per BRPD Circular No. 06 (dated 19 March 2015) and BRPD Circular Letter No 03 (dated 16 February 2016) issued by Bangladesh Bank, Banks are required to provide 10% rebate on the interest closed from "good borrowers" subject to some qualifying criteria. Accordingly, the Bank has kept provision in the financial statements for the year ended 31 December 2019.

### 2.3.8 Provision for climate risk fund

As per GBCSRD Circular No 04 (9 July 2015) issued by Bangladesh Bank, Banks are required to maintain a climate risk fund of 10% of the CSR budget. To comply with this requirement the Bank has kept provision in the financial statements for the year ended 31 December 2019.

### 2.3.9 Provision for current taxation

Provision for current income tax has been made as per prescribed rate in the Finance Act, 2019 on the accounting profit made by the Bank after considering some of the add backs to income and disallowances of expenditure as per income tax laws in compliance with IAS-12, "Income Taxes".

### 2.3.10 Deferred taxation

Deferred tax is accounted for in accordance with IAS 12, "Income Taxes". Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses or unused tax credits can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the company intends to settle its current tax assets and liabilities on a net basis.

### 2.3.11 Benefits to the employees

The retirement benefits accrued for the employees of the Bank as on reporting date have been accounted for in accordance with the provisions of Bangladesh Accounting Standard-19, "Employee Benefit". Bases of enumerating the retirement benefit schemes operated by the Bank are outlined below:

### a) Provident fund

Provident fund benefits are given to the permanent employees of the Bank in accordance with Bank's service rules. Accordingly a trust deed and provident fund rules were prepared. The Commissioner of Income Tax, National Board of Revenue, Dhaka has approved the Provident Fund as a recognized provident fund within the meaning of section 2(52), read with the provisions of part - B of the First Schedule of Income Tax Ordinance 1984. The recognition took effect from June 04, 2013. The Fund is operated by a Board of Trustees consisting six members (03 members from the Management and other 03 members from the Board of Directors) of the Bank. All confirmed employees of the Bank are contributing 10% of their basic salary as subscription to the Fund. The Bank also contributes equal amount of the employees' contribution. Interest earned from the investments is credited to the members' account on yearly basis.

### b) Gratuity fund

The Bank operates a funded gratuity scheme on "Continuing Fund basis", in respect of which provision will be made annually according to the recommendation based on Actuarial valuation covering all of its permanent eligible employees in accordance with Bank's Service Rules. The Fund will be operating by a Board of Trustees consisting members from the Board of Directors and Management of the Bank. Actuarial valuation of gratuity scheme will be made to assess the adequacy of the liabilities provided for the scheme as per IAS-19 "Employees Benefit". Contributions to the fund shall be made on the basis of actuarial recommendations.

Recognition of Gratuity fund has been done by the National Board of Revenue vide their letter number 08.01.0000.035.02.264.19/603 dated January 16, 2020 and actuarial valuation for assessing the adequacy of liabilities of the fund is under process which will be completed within a short time.

### c) Incentive bonus

Incentive bonus is given to the employees every year considering the overall performance of the Bank as well as individual's performance. This bonus amount is distributed among the employees based on their performance. The bonus amount is paid annually, normally in first quarter of every following year and the costs is accounted for in the period to which it relates. Generally, a certain percentage of disclosed net profit is disbursed among the employees. The aforesaid percentage is approved in the Board meeting so that adequate provision can be made for Incentive Bonus as per IAS-37.

### 2.4 Share Capital

Ordinary shares are classified as equity when there is no contractual obligation to transfer cash or other financial assets.

### 2.4.1 Authorised Capital

Authorised capital is the maximum amount of share capital that the Bank is authorised by its Memorandum and Articles of Association. Details are shown in note 14.1.

### 2.4.2 Paid up Capital

Paid up capital represents total amount of shareholders' capital that has been paid in full by the ordinary shareholders. Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to vote at shareholders' meetings. In the event of winding-up of the Bank, ordinary shareholders are ranked after all other shareholders and creditors and are fully entitled to any residual proceeds of liquidation. Details are shown in note 14.2.

### 2.4.3 Statutory Reserve

As per Bank Companies Act, the Bank requires to transfer 20% of its current year's profit before tax to statutory reserve until such reserve equals to its paid up capital. The Bank does comply with this requirement of law every year.

### 2.4.4 Revaluation reserve on government securities

When an asset's carrying amount is increased as a result of revaluation, the increased amount is credited directly to equity under the Head of Revaluation Surplus. Revaluation reserve arises from the revaluation of land and buildings as well as the revaluation of Treasury bills and bonds (HFT & HTM) in accordance with the DOS circular no. 5 dated 26 May 2008 and DOS(SR) 1153/120/2010 dated 8 December 2010. The Bank has not yet recognized any revaluation surplus against any kind of its fixed assets till to the balance sheet date. The tax effect on revaluation gain is measured and recognised in the financial statements as per IAS 12: Income Taxes.

### 2.5 Contingent liabilities

A contingent liability is -

A possible obligation that arises from past events and the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Bank; or A present obligation that arises from past events but is not recognised because:

- a) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
- b) the amount of the obligation cannot be measured with sufficient reliability.

Contingent liabilities are not recognised but disclosed in the financial statements unless the possibility of an outflow of resources embodying economic benefits is reliably estimated.

### 2.6 Revenue recognition

### 2.6.1 Interest income

In terms of the provisions of the IAS-18 "Revenue", the interest income is recognised on accrual basis. Interest on unclassified loans and advances are calculated at the prescribed rates to be taken into income. Interest is ceased to be taken into income when such loans and advances are marked as classified as per criteria prescribed by the Bangladesh Bank. It is then kept in interest suspense account. Interest on classified advances is accounted for on a cash receipt basis.

### 2.6.2 Investment income

Interest income on investments is recognised on accrual basis. Capital gain on investments in shares is also included in investment income. Capital gain is recognised when it is realised.

### 2.6.3 Fees and commission income

Fees and commission income arising on services provided by the Bank are recognised when those are realized. Commission charged to customers on letters of credit and letters of guarantee is credited to income at the time of transactions being recorded in the books of accounts.

### 2.6.4 Income on Bills Purchased and Discounted

Income on Bills Purchased and Discounted is recognised upon realisation since there is no uncertainty as to its realisation and accrued on a monthly basis.

### 2.6.5 Interest and fees receivable on credit cards

Interest and fees receivable on credit cards are recognised on an accrual basis. Interest and fees cease to be taken into income when the recovery of interest and fees is in arrear for three months. Thereafter, interest and fees are accounted for on realisation basis.

### 2.6.6 Dividend income on shares

Dividend income on shares is recognised during the period when right to receive is established.

### 2.6.7 Interest paid and other expenses

In terms of the provisions of IAS-1 "Presentation of Financial Statements", interest and other expenses are recognised on accrual basis.

### 2.6.8 Dividend payments

Interim dividend is recognised when they are paid to shareholders. Final dividend is recognized when it is approved by the shareholders.

The proposed dividend for the year 2019 has not been recognized as a liability in the balance sheet in accordance with the IAS-10: Events After the Reporting Period.

Dividend payable to the Bank's shareholders is recognized as a liability and deducted from the shareholders' equity in the period in which the shareholders' right to receive payment is established.

### 2.7 Risk management

Risk and return are inversely related. Making perfect balance between these two aspects is a classical predicament to successful growth of a business. The role of risk management started from this point which actually is the process of identification, assessment, and prioritization of risks followed by coordinated and economical application of resources to minimize, monitor, and control the probability and/or impact of uncertain events or to maximize the realization of opportunities.

The MANCOM, All Risk Committee (Management Level), Credit Evaluation Committee (CEC), Asset Liability Management Committee (ALCO), Supervisory Review Process (SRP) Team and IASel Unit (Supervisory Committee) comprising Executive and Senior Management, are high level management committees responsible for the overall management of the risk profile of the Bank. In view of core risk guidelines, the bank has established various divisions/units to address specific risk, e.g. credit risk management, credit administration, internal control & compliance, anti- money laundering, ICT, treasury division etc. Further to manage the overall risks of the Bank in line with Basel accords, the Bank has formed a dedicated a Risk Management Division (RMD).

The Bank faces a number of risks stemming from credit risk, liquidity risk, market risk, foreign exchange risk, interest rate risk, equity price risk, operational risk, legal risk and also reputation risk. The risk management systems in place at the Bank are discussed below:

### 2.7.1 Credit risk

Credit risk is the risk of loss that may occur from the default of any counterparty to repay in accordance with agreed terms and conditions and/or deterioration of creditworthiness. The failure may result from unwillingness of the counter party or decline in his / her financial condition. Therefore, the Bank's credit risk management activities have been designed to address all these issues.

A methodical assessment & due diligence are done before sanction of any credit facility at Credit Risk Management Division of the Bank. The risk assessment includes borrower risk analysis, financial analysis, industry analysis, historical performance of the customer, security of the proposed credit facilities and various critical risk factors. The assessment process starts at Branch Credit department by the Officer and ends at Credit Risk Management Division in Head Office where it is approved / declined by the competent authority. Credit approval authority has been partially delegated to the individual executives. Proposal beyond their delegation are approved / declined by the Board / Executive Committee (EC) of the Board.

Credit Administration Division (CAD) monitors the documentation aspects of approved credits and also manages the deteriorating accounts as there is no Legal & Recovery Unit yet in the Bank.

All other remaining risk in regards to credit portfolio are addressed by the Risk Management Division (RMD), the primary responsibility of this Division is to identify and assess the severity of risks and highlight the same to the management for strategic decision making in regard to Residual Risk (documentation risk, valuation error etc.) and concentration risk etc.

### 2.7.2 Foreign Exchange Risk

Foreign exchange risk is the exposure of an institution to the potential impact of movements in foreign exchange rates. The risk is that adverse fluctuations in exchange rates may result in a loss in earnings. As per the guidelines of Bangladesh Bank, Modhumoti Bank Limited has developed a detailed Foreign Exchange Risk Management

policies to minimize different types of risks associated with foreign exchange transactions. The Bank has also developed different strategies to handle foreign exchange risk by setting different types of limits and risk parameters to measure and monitor foreign exchange risk exposure of the Bank.

The foreign exchange desk of treasury division is involved in foreign exchange dealing activities with different counterparts; the treasury back office is engaged in transfer of funds and passing of the transaction entries in the books of accounts, and the mid office is responsible for verification of the deals. All foreign exchange transactions are revalued at market rate as per the directive of Bangladesh Bank. All Nostro Accounts are reconciled on a monthly basis and outstanding entries beyond 30 days are reviewed by the management for its settlement.

### 2.7.3 Asset Liability Management

Responsibility of managing and controlling liquidity of the bank lies with Asset Liability Committee (ALCO) that meets at least once in a month. Asset Liability Management (ALM) desk being primarily responsible for management of liquidity risk closely monitors and controls liquidity requirements on a daily basis by appropriate coordination of funding activities. A monthly projection of fund flows is reviewed in ALCO meeting regularly. On monthly basis, ALCO monitors liquidity management by examining key ratios, maximum cumulative outflow, upcoming funding requirement from all business units, asset-liability mismatch etc.

Asset-Liability Committee (ALCO) reviews country's overall economic position, the Bank's liquidity position, key performance ratios, interest rate risk, deposit and advance growth, cost of deposit & yield on advances, deposit & lending pricing strategy and different forecasted balance sheet risks of the Bank.

By strongly monitoring the maturity GAP of assets and liabilities and interest rates movement, Bank is able to maintain optimum liquidity with required regulatory compliances. A policy guideline on Assets Liability Management is formulated and approved by the Board of Directors of the Bank and revise it from time to time.

### 2.7.4 Money Laundering Risk

The bank has board approved 'Money Laundering and Terrorist Financing Risk Management Guidelines' to prevent the money laundering and terrorist financing risk of the Bank. For mitigating the risks, the Bank has a designated Chief Anti Money Laundering Compliance Officer (CAMLCO) and Deputy Anti Money Laundering Compliance Officer (De-CAMLCO) at Head Office and Branch Anti Money Laundering Compliance Officer (BMALCO) in the Branches, who independently review the transactions of the accounts to verify suspicious transactions. Training is continuously given to all category of Officers and Executives for developing awareness and skill for identifying suspicious activities / transactions.

The CAMLCO, De-CMALCO and BAMLCO ensures the reporting of Suspicious Transactions Reports (STR), and ensure AML & CFT compliance culture throughout the bank.

### 2.7.5 Internal Control & Compliance Risk

Internal control is the process, effected by the Board of Directors, Management & other personnel designed to provide reasonable assurance regarding the achievement of objectives with effectiveness & efficiency of operations. It encompasses all controls incorporated into the strategic, governance and management processes, covering the bank's entire range of activities and operations, and not just those directly related to financial operations and reporting. Its scope is not confined to those aspects of a business that could broadly be defined as compliance matters, but extends also to the performance aspects of a business.

Modhumoti Bank Ltd has established a System of Internal Control, which is designed to manage all the risks of failure to a reasonable level, achieve aims and objectives/goals of the Bank and this System provides reasonable assurance of effective & efficient operations covering all controls including financial & operational controls, reliability of the financial information, compliance with applicable laws & regulations, adherence to management policies, safeguarding of Bank's Assets, prevention & detection of fraud & errors, and accuracy & completeness of the accounting records.

### 2.7.6 Information and communication technology

With the increasing use of Information and Communication Technology in the activities of the Banks, risk management for Information and Communication Technology has become important. ICT Division is aimed to provide uninterrupted & efficient operations of all products, services and deliverables – Banks already offered or intends to do in future. In banking institutions, all risks should be recognized, addressed and managed in a prudent manner according to the fundamental characteristics and challenges. ICT risk is the risk associated with the use, ownership, operation, involvement, influence and adoption of ICT within an organization. Risks surrounding Information Technology, such as unauthorized access to a system, network failure, software failure,

lack of skills, hacking, viruses attack and poor system integration poses threat for the organization. ICT risk of the Bank is addressed by finding out the weakness in a particular operation and initiating appropriate/ suitable strategy within the approved policies and procedures. To assist Risk Management Committee of Board of Directors, ICT Risk Management committee has been formed from Management team on 07th Sep. 2016 vide Office Order# HO/HRD/2016/1072 as per guideline of Bangladesh Bank.

MMBL has a comprehensive ICT Security Policy and procedures which are formally documented and approved by the Board of Directors of the Bank. The Bank follows the bottom-up approach that has been proven helpful in developing a set of relevant and important risk scenarios as followings:

### 2.7.7 Liquidity risk

The objective of liquidity risk management is to ensure that all foreseeable funding commitments and deposit withdrawals can be met when due. To this end, the Bank is maintaining a diversified and stable funding IASe comprising of core retail and corporate deposits and institutional balance. Management of liquidity and funding is carried out by Treasury Department under approved policy guidelines. Treasury front office is supported by a very structured Mid office and Back office. The Liquidity management is monitored by the Asset Liability Committee (ALCO) on a regular basis. A written contingency plan is in place to manage extreme situation.

### 2.7.8 Market risk

The exposure of market risk of the Bank is restricted to foreign exchange risk, interest rate risk and equity risk.

### Foreign exchange risk

Foreign exchange risk is defined as the potential change in earnings due to change in market prices. The foreign exchange risk of the Bank is minimal as all the transactions are carried out on behalf of the customers against underlying L/C commitments and other remittance requirements. No foreign exchange dealing on Bank's account was conducted during the year.

Treasury Department independently conducts the transactions and the back office of treasury is responsible for verification of the deals and passing of their entries in the books of account. All foreign exchange transactions are revalued at Mark-to-Market rate as determined by Bangladesh Bank at the month-end. All Nostro accounts are reconciled on a monthly basis and outstanding entry beyond 30 days is reviewed by the management for its settlement. The position maintained by the bank at the end of day was within the stipulated limit prescribed by the Bangladesh Bank.

### Interest rate risk

Interest rate risk may arise either from trading portfolio or non-trading portfolio. The trading portfolio of the Bank consists of Government treasury bills held for trading. The short-term movement in interest rate is negligible or nil. Interest rate risk of non-trading business arises from mismatches between the future yield of an asset and its funding cost. The Asset Liability Committee (ALCO) monitors the interest rate movement on a regular basis.

### **Equity risk**

Equity risk arises from movement in market value of equities held. The risks are monitored by the Investment Committee under a well designed policy framework.

### 2.7.9 Reputation risk arising from money laundering incidents

Money laundering risk is defined as the loss of reputation and expenses incurred as penalty for being negligent in prevention of money laundering. For mitigating the risks, the Bank has a designated Chief Compliance Officer at Head Office and Compliance Officers at branches, who independently review the transactions of the accounts to verify suspicious transactions. Manuals for prevention of money laundering have been established and transaction profile has been introduced. Training is continuously given to all category of Officers and Executives for developing awareness and skill for identifying suspicious activities / transactions.

### 2.7.10 Operational risk

Operational risk may arise from error and fraud due to lack of internal control and compliance. Management through Internal Control and Compliance Division controls operational procedure of the Bank. Internal Control and Compliance Division undertakes periodical and special audit of the Branches and Divisions at the Head Office for review of the operation and compliance of statutory requirements. The Audit Committee of the Board subsequently reviews the reports of the Internal Control and Compliance Division.



### **RISK MITIGATION PROCESS**

Risk mitigation involves prioritizing, evaluating, and implementing the appropriate risk-reducing controls recommended from the risk assessment process. Risk mitigation is a systematic methodology used by senior management to reduce mission risk. Risk mitigation can be achieved through any of the following risk mitigation options:

**Risk Assumption:** To accept the potential risk and continue operating the IT system or to implement controls to lower the risk to an acceptable level.

**Risk Avoidance:** To avoid the risk by eliminating the risk cause and/or consequence (e.g., forgo certain functions of the system or shut down the system when risks are identified)

**Risk Limitation:** To limit the risk by implementing controls that minimize the adverse impact of a threat's exercising vulnerability (e.g., use of supporting, preventive, detective controls)

**Risk Planning:** To manage risk by developing risk mitigation plan that prioritizes, implements, and maintains controls

**Research and Acknowledgment:** To lower the risk of loss by acknowledging the vulnerability or flaw and researching controls to correct the vulnerability

**Risk Transference:** To transfer the risk by using other options to compensate for the loss, such as purchasing insurance.

### Risk mitigation strategy was articulated in the following rules-

**Option-1:** When vulnerability (or flaw, weakness) exists, implement assurance techniques to reduce the likelihood of vulnerability's being exercised.

**Option-2:** When vulnerability can be exercised, apply layered protections, architectural designs, and administrative controls to minimize the risk of or prevent this occurrence.

**Option-3:** When the attacker's cost is less than the potential gain, apply protections to decrease an attacker's motivation by increasing the attacker's cost (e.g., use of system controls such as limiting what a system user can access and do can significantly reduce an attacker's gain).

**Option-4:** When loss is too great, apply design principles, architectural designs, and technical and non-technical protections to limit the extent of the attack, thereby reducing the potential for loss.

### 2.8 Earnings per share

### Basic earnings per share

Basic earnings per share is calculated in accordance with IAS 33 "Earnings per Share" and is shown on the face of the profit and loss account. This has been calculated by dividing the IASic earnings by the weighted average number of ordinary shares outstanding during the year.

### Diluted earnings per share

Diluted earnings per share is not required to be calculated for the year as there was no scope for dilution during the year under review.

### 2.9 Events after the reporting period

Where necessary, all the material events after the reporting period have been considered and appropriate adjustment / disclosures have been made in the financial statements. Detail is presented in Note 37.6.

### 2.10 Memorandum items

Memorandum items are maintained to have control over all items of importance and for such transactions where the Bank has only a business responsibility and no legal commitment. Bills for collection, savings certificates, wage earners bonds etc. fall under the memorandum items. However, Bills for Collection is shown under contingent liabilities as per Bangladesh Bank's format of reporting.

### 2.11 Related party transaction

Related party transaction is a transfer of resources, services or obligation between related parties, regardless of whether a price is charged. Detail of related parties transaction are given in note- 37.

# 3. Compliance report on International Financial Reporting Standards (IFRS/IFRS) and International Accounting Standards (IAS):

Name of the standards	Ref.	Status
First-time Adoption of International Financial Reporting Standards	IFRS-1	Not applicable
Share-based Payment	IFRS-2	Not applicable
Business Combinations	IFRS-3	Not applicable
Insurance Contracts	IFRS-4	Not applicable
Non-current Assets Held for Sale and Discontinued Operations	IFRS-5	Not applicable
Exploration for and Evaluation of Mineral Resources	IFRS-6	Not applicable
Financial Instruments: Disclosures	IFRS-7	Applied
Operating Segments	IFRS-8	Applied
Financial Instruments	IFRS-9	Not applied
Consolidated Financial Statements	IFRS-10	Applied
Joint Arrangements	IFRS-11	Not applicable
Disclosure of Interests in other Entities	IFRS-12	Not applicable
Fair Value Maserment	IFRS-13	Applied
Regulatory deferral accounts	IFRS-14	Not applicable
Revenue from contractors with customers	IFRS-15	Applied
Leases	IFRS-16	Applied
Insurance Contracts	IFRS-17	Not applicable
Presentation of Financial Statements	IAS-1	Applied *
Inventories	IAS-2	Not Applicable
Statement of Cash Flows	IAS-7	Applied
Accounting Policies, Changes in Accounting Estimates and Errors	IAS-8	Applied
Events after the Reporting Period	IAS-10	Applied
Construction Contracts	IAS-11	Not Applicable
Income Taxes	IAS-12	Applied
Property, Plant and Equipment	IAS-16	Applied
Leases	IAS-17	Applied
Revenue	IAS-18	Applied
Employee Benefits	IAS-19	Applied
Accounting for Government Grants and Disclosure of Government Assistance	IAS-20	Not Applicable
The Effects of Changes in Foreign Exchange Rates	IAS-21	Applied
Borrowing Costs	IAS-23	Applied
Related Party Disclosures	IAS-24	Applied
Accounting and Reporting by Retirement Benefit Plans	IAS-26	Not Applicable **
Separate Financial Statements	IAS-27	Not Applicable
Interests in Joint Ventures	IAS-31	Not Applicable
Financial Instruments: Presentation	IAS-32	Applied *
Earnings per Share	IAS-33	Applied
Interim Financial Reporting	IAS-34	Applied ***
Impairment of Assets	IAS-36	Not Applicable
Provisions, Contingent Liabilities and Contingent Assets	IAS-37	Applied
Intangible Assets	IAS-38	Applied
Financial Instruments: Recognition and Measurement	IAS-39	Applied *
Investment property	IAS-40	Not Applicable
Agriculture	IAS-41	Not Applicable

<sup>\*</sup> In order to comply with certain specific rules and regulations of the local Central Bank (Bangladesh Bank) which are different to IAS/IFRS, some of the requirements specified in these IAS/IFRSs are not applied. Refer below (note - 3.2) for such recognition and measurement differences that are most relevant and material to the Bank.

<sup>\*\*</sup> This Standard regards a retirement benefit plan as a reporting entity separate from the employers of the participants in the plan. Therefore, it is not applicable for the Bank's annual report as it is the employer and not the retirement benefit plan itself.



\*\*\* The objective of IAS 34 is to prescribe the minimum content of an interim financial report and to prescribe the principles for recognition and measurement in complete or condensed financial statements for an interim period and hence it is not applicable for annual financial statements.

### 3.1 Impact of New Accounting Standards

The Bank has consistently applied the accounting policies as set out in Note 2 to all periods presented in these financial statements. The various amendments to standards, including any consequential amendments to other standards, with the date of initial application of 1 January 2018 have been considered. However, these amendments have no material impact on the financial statements of the Bank.

### (a) IFRS 16 Leases

IFRS 16, issued in January 2016 replaces existing guidance related to lease transactions and effective for reporting period beginning on or after 1 January 2019. IFRS 16 'Leases' replaces IAS 17 'Leases' along with three Interpretations (IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC 15 'Operating Leases-Incentives' and SIC 27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'). It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. Interest expense on lease liability and depreciation on ROU assets are charged in the Profit and Loss Account. Detail accounting policy is stated in note no. 9.

### (b) IFRS 17 Insurance Contracts

IFRS 17 was issued in May 2017 and applies to annual reporting periods beginning on or after 1 January 2021. IFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the standard. The objective of IFRS 17 is to ensure that an entity provides relevant information that faithfully represents those contracts. The Bank has not yet assessed in potential impact of IFRS 17 on its financial statements.

There are no other standards that are yet to be effective and that would be expected to have a material impact on the Bank's financial statements in the current or future reporting periods and on foreseeable future transactions.

### 3.2 Departures from IAS/IFRS

The financial statements of the Bank as at and for the year ended 31 December 2018 have been prepared under the historical cost convention except investments and in accordance with the "First Schedule" (section 38) of the Bank Companies Act 1991, as amended by Bangladesh Bank (the Central Bank of Bangladesh) through BRPD Circular No. 14 dated 25 June 2003, other Bangladesh Bank Circulars, International Financial Reporting Standards (IFRSs), the Companies Act 1994, the Securities and Exchange Rules 1987 and Dhaka & Chittagong Stock Exchange's listing regulations. In case, any requirement of provisions and circulars issued by Bangladesh Bank differs with those of other regulatory authorities, the provisions and circulars issued by Bangladesh Bank shall prevail. Material departures from the requirements of IFRS/IFRS are stated as under:

### i) Investment in shares and Securities

IFRS: As per requirements of IFRS 9, classification and measurement of investment in shares and securities will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. Based on these factors it would generally fall either under "at fair value through profit or loss account" or under "at fair value through other comprehensive income" where any change in fair value (as measured in accordance with IFRS 13) at the year end is taken to profit and loss account or other comprehensive income respectively.

**Bangladesh Bank:** As per BRPD circular no. 14 dated 25 June 2003, investments in quoted shares and unquoted shares are revalued at the year end at market price and as per book value of last audited balance sheet respectively. Provision should be made for any loss arising from diminution in value of investment; otherwise investments are recognized at costs.

### ii) Revaluation gain/loss on Government securities

**IFRS:** As per requirement of IFRS 9 where securities will fall under the category of fair value through profit or loss account, any change in the fair value of assets is recognised through the profit and loss account. Securities designated as amortised cost are measured at effective interest rate method and interest income is recognised through the profit and loss account.

T-bills and T-bonds designated as 'held to maturity' are measured at amortized cost method and interest income is recognized through the profit & loss account.

**Bangladesh Bank:** HFT securities are revalued on the basis of mark to market and at year end any gains on revaluation of securities which have not matured as at the balance sheet date are recognised in other reserves as



a part of equity and any losses on revaluation of securities which have not matured as at the balance sheet date are charged in the profit and loss account. Interest on HFT securities including amortisation of discount are recognised in the profit and loss account. HTM securities which have not matured as at the balance sheet date are amortised at the year end and gains or losses on amortisation are recognised in other reserve as a part of equity.

### iii) Provision on loans and advances

**IFRS:** As per IFRS 9 an entity shall recognise an impairment allowance on loans and advances based on expected credit losses. At each reporting date, an entity shall measure the impairment allowance for loans and advances at an amount equal to the lifetime expected credit losses if the credit risk on these loans and advances has increased significantly since initial recognition whether assessed on an individual or collective basis considering all reasonable information, including that which is forward-looking. For those loans and advances for which the credit risk has not increased significantly since initial recognition, at each reporting date, an entity shall measure the impairment allowance at an amount equal to 12 month expected credit losses that may result from default events on such loans and advances that are possible within 12 months after reporting date.

**Bangladesh Bank:** As per BRPD circular no. 14 dated 23 June 2012, a general provision at 0.25% to 5% under different categories of unclassified loans (good/standard loans) has to be maintained regardless of objective evidence of impairment. Also provision for sub-standard loan, doubtful loans and bad losses has to be provided at 20%, 50% and 100% respectively for loans and advances depending on the duration of overdue. Again as per BRPD circular no. 14 dated 23 September 2012, a general provision at 1% is required to be provided for all off-balance sheet exposures. Such provision policies are not specifically in line with those prescribed by IFRS 9.

### iv) Recognition of interest in suspense

**IFRS:** Loans and advances to customers are generally classified at amortised cost as per IFRS 9 and interest income is recognised by using the effective interest rate method to the gross carrying amount over the term of the loan. Once a loan subsequently becomes credit-impaired, the entity shall apply the effective interest rate to the amortised cost of these loans and advances.

**Bangladesh Bank:** As per BRPD circular no. 14 dated 23 September 2012, once a loan is classified, interest on such loans are not allowed to be recognised as income, rather the corresponding amount needs to be credited to an interest in suspense account, which is presented as 'liability' in the Balance Sheet.

### v) Other comprehensive income

**IFRS:** As per IAS 1, Other Comprehensive Income is a component of financial statements or the elements of Other Comprehensive Income are to be included in a Single Other Comprehensive Income (OCI) Statement.

Bangladesh Bank: Bangladesh Bank has issued templates for financial statements which will strictly be followed by all Banks. The templates of financial statements issued by Bangladesh Bank do not include Other Comprehensive Income or the elements of Other Comprehensive Income allowed to include in a Single Other Comprehensive Income (OCI) Statement. As such the Bank does not prepare the other comprehensive income statement. However elements of OCI, if any, are shown in the statements of changes in equity.

### vi) Financial instruments - presentation and disclosure

In several cases Bangladesh Bank guidelines categorize, recognize, measure and present financial instruments differently from those prescribed in IFRS 9. As such some disclosure and presentation requirements of IFRS 7 and IAS 32 cannot be made in the financial statements.

### vii) Repo and Reverse Repo transactions

**IFRS:** As per IFRS 9 when an entity sells a financial asset and simultaneously enters into an agreement to repurchase the asset (or a similar asset) at a fixed price on a future date (repo), the arrangement is treated as a loan and the underlying asset continues to be recognised at amortised cost in the entitys financial statements. The difference between selling price and repurchase price will be treated as interest expense. The same rule applies to the opposite side of the transaction (reverse repo).

Bangladesh Bank: As per DOS Circular letter no. 6 dated 15 July 2010 and subsequent clarification in DOS circular no.2 dated 23 January 2013, when a bank sells a financial asset and simultaneously enters into an agreement to repurchase the asset (or a similar asset) at a fixed price on a future date (repo or stock lending), the arrangement is accounted for as a normal sales transactions and the financial assets are derecognized in the seller's book and recognized in the buyer's book. However, as per DMD circular letter no.7 dated 29 July 2012, non primary dealer banks are eligible to participate in the Assured Liquidity Support (ALS) programme, whereby such banks may enter collaterallised repo arrangements with Bangladesh Bank. Here the selling bank accounts for the arrangement as a loan, thereby continuing to recognise the asset.

### viii) Financial guarantees

**IFRS:** As per IFRS 9, financial guarantees are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtors fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantee liabilities are recognised initially at



their fair value plus transaction costs that are directly attributable to the issue of the financial liabilities. The financial guarantee liability is subsequently measured at the higher of the amount of loss allowance for expected credit losses as per impairment requirement and the amount initially recognised less, income recognised in accordance with the principles of IFRS 15. Financial guarantees are included within other liabilities.

**Bangladesh Bank:** As per BRPD circular no: 14 dated 25 June 2003, financial guarantees such as L/C, L/G will be treated as Off-Balance Sheet items. No liability is recognized for the guarantee except the cash margin.

### ix) Cash and cash equivalent

**IFRS:** Cash and cash equivalent items should be reported as cash item as per IAS 7.

**Bangladesh Bank:** Some cash and cash equivalent items such as 'money at call and on short notice', Treasury bills, Prize bond are not shown as cash and cash equivalent. Money at call and on short notice is shown as a face item in balance sheet, and Treasury bills, Prize bonds are shown in Investment.

### x) Non-banking asset

IFRS: No indication of Non-banking asset is found in any IFRS.

**Bangladesh Bank:** As per BRPD circular no: 14 dated 25 June 2003, there must exist a face item named Non-banking asset.

### xi) Cash flow statement

**IFRS:** Cash flow statement can be prepared either in direct method or in indirect method. The presentation is selected to present these cash flows in a manner that is most appropriate for the business or industry. The method selected is applied consistently as per IAS 7.

**Bangladesh Bank:** As per BRPD circular no: 14 dated: 25 June 2003, cash flow is the mixture of direct and indirect method.

### xii) Balance with Bangladesh Bank: (CRR)

**IFRS:** Balance with Bangladesh Bank should be treated as other asset as it is not available for use in day-to-day operations as per IAS 7.

Bangladesh Bank: Balance with Bangladesh Bank is treated as cash and cash equivalents.

### xiii) Presentation of intangible asset

IFRS: An intangible asset must be identified and recognized, and the disclosure must be given as per IAS 38.

Bangladesh Bank: There is no requirement for regulation of intangible assets in BRPD circular no: 14.

### xiv) Off-balance sheet items

**IFRS:** There is no concept of off-balance sheet items in any IFRS; hence there is no requirement of disclosure of off-balance sheet items.

**Bangladesh Bank:** As per BRPD circular no. 14 dated 25 June 2003, off balance sheet items (e.g. Letter of credit, Letter of guarantee etc.) must be disclosed separately on the face of balance sheet.

### xv) Disclosure of appropriation of profit

**IFRS:** There is no requirement to show appropriation of profit in the face of statement of comprehensive income.

**Bangladesh Bank:** As per BRPD circular no: 14 dated: 25 June 2003, an appropriation of profit should be disclosed in the face of Profit and Loss Account.

### xvi) Loans and advance net of provision

**IFRS:** Loans and advances should be presented net of provisions.

**Bangladesh Bank:** As per BRPD circular no: 14 dated: 25 June 2003, provision on loans and advances are presented separately as liability and cannot be netted off against loans and advances.

### 3.3 The Bank's compliance with related pronouncements by Bangladesh Bank:

### i) Internal Control

Main objective of internal control is to ensure that management has reasonable assurance on some issues such as (i) operations are effective, efficient and aligned with strategy, (ii) financial reporting and management information is reliable, complete and timely accessible, (iii) the entity is in compliance with applicable laws and regulations as well as its internal policies and ethical values including sustainability, and (iv) assets of the company are safeguarded and frauds & errors are prevented or detected.

Modhumoti Bank Limited has established an effective internal control system whose primary aim is to ensure the overall control of risks and provide reasonable assurance that the objectives set by the Bank will be met. It has designed to develop a high level risk culture among the Bank officials, establish efficient and qualified operating model of the Bank, ensure reliability of internal and external information including accounting and financial information, secure the Bank's operations and assets, and comply with laws, regulatory requirements and internal policies.

The Board of Directors of Modhumoti Bank Limited, through its Audit Committee, periodically reviews the effectiveness of Bank's internal control system covering all the material controls, including financial, operational and compliance controls, risk management systems, the adequacy of resources, qualifications and experience of staff of the accounting and financial reporting function, training programs, budget, etc. Audit Committee of the Board reviews the actions taken on internal control issues identified by the Internal & External Auditors and Regulatory Authorities. It has active oversight on the internal audit's independence, scope of work and resources and it also reviews the functions of Internal Control & Compliance Division (ICCD) of Head Office, particularly the scope of the annual audit plan and frequency of the internal audit activities.

### ii) Internal Audit

Internal Audit Mechanism is used as an important element to ensure good governance of Modhumoti Bank Limited. Internal Audit is the continuous and systematic process of examining and reporting on the activities of an organization undertaken by the specially assigned staff(s). They assure the Bank management that the Internal Controls are adequate and in operations, the policies and systems laid down are being adhered to and accounting records provided by the lower level are correct. Bank's internal audit Activities are effective and provide senior management with a number of important services. These include detecting and preventing fraud, testing internal control, and monitoring compliance with own policies & procedures, applicable rules & regulations, instructions/ guidelines of regulatory authority etc.

During the year 2018, ICCD conducted inspection on many of the Branches and Divisions of Head Office of the Bank and submitted reports presenting the findings of the audits/ inspections. Necessary control measures and corrective actions have been taken on the suggestions or observations made in these reports. The reports or key points of the Reports have also been discussed in the meetings of the Audit Committee of the Board and necessary steps have been taken according to the decision of the said Committee for correct functioning of Internal Controls & Compliance.

### iii) Fraud and Forgeries

The term 'fraud' commonly includes activities such as theft, corruption, conspiracy, embezzlement, money laundering, bribery and extortion. The increasing wave of fraud and forgery cases in the banking sector of Bangladesh in recent time calls for concerted steps in identifying ways for reducing or preventing frauds and forgeries by analyzing the causes and effect of frauds and forgeries, and prescribing effective control strategies for salvaging frauds. Modhumoti Bank Limited does always pay due attention on anti-fraud internal controls for prevention of fraud and forgery. The Bank has already implemented some strategies like Financial Control Strategy, Personnel Control Strategy, Credit Control Strategy, Administrative Control strategy, Process Control Strategy etc. in order to strengthening the control system further. Pre-employment screening process has been adopted for verifying the qualification, experience, cerdit check, criminal history search etc. in case of recruitment of officials. Although it is not possible to eliminate all frauds because of the inherent limitations of Internal Control System, the Board of Directors and Bank Management have taken all the measures to keep the operational risk in a very minimum level. Internal Control and Compliance Division (ICCD) assesses and evaluates the effectiveness of Bank's anti-fraud internal control measures, recommends for further improvement in implementation of aforesaid strategies and reports to the Bangladesh Bank on effectiveness of controls at the end of each quarter following their prescribed format.

### 3.4 Operating segments

The Bank have no identified operating segment and as such presentation of segmental reporting is not made in the financial statements as per IFRS 8.

### 3.5 Approval of financial statements

The Bank in its 49th Board Meeting held on 27 June, 2020 approved the Financial Statements for the year ended 31 December 2019.

### 3.6 General

- a) These financial statements are presented in BDT (Taka), which is the Bank's functional currency. Figures appearing in these financial statements have been rounded off to the nearest BDT (Taka).
- b) The expenses, irrespective of capital or revenue nature, accrued/ due but not paid have been provided for in the Books of the Bank.
- c) Figures of previous year have been rearranged whenever necessary to conform to current year's presentation.



		Amour	nt i	in BDT
I.	Cash of the Bank	2019		2018
	In hand:			
	Local currency	405,266,677		343,654,739
	Foreign currencies	4,402,548		3,342,481
		409,669,225		346,997,220
	Balance with Bangladesh Bank:			
	Local currency	2,799,171,955		2,170,545,168
	Foreign currencies	83,500,805		153,575,029
		2,882,672,760		2,324,120,198
	Balance with Sonali Bank Limited (as agent of Bangladesh Bank):			
	Local currency	5,600,920		4,581,352
		2,888,273,679		2,328,701,550
		3.297.942.904		2,675,698,770

Cash Reserve Requirement (CRR) and Statutory Liquidity Ratio (SLR) have been calculated and maintained in 4.1 accordance with Section 33 of Bank Company Act 1991, DOS circular no. 01 dated 19 January 2014, MPD circular no. 01 dated 23 June 2014 and MPD circular no. 01 dated 03 April 2018.

The Cash Reserve Requirement on the Bank's time and demand liabilities has been calculated at the rate of 5% on daily basis and 5.5% on bi-weekly basis and maintained with Bangladesh Bank in current account and 13% Statutory Liquidity Ratio, is calculated on the same liabilities and has also been maintained in the form of treasury bills, bonds and debentures including FC balance with Bangladesh Bank. Both reserves maintained by the Bank are shown below:

### 4.1.1 Cash Reserve Requirement (CRR)

As per Bangladesh Bank DOS Circular No. 01 dated January 01, 2014, MPD circular no. 01 dated 23 June 2014 and MPD circular no. 01 dated 03 April 2018, Bank has to maintain CRR @ 5.5% on bi-weekly average basis and minimum @ 5% on daily basis.

### i) Daily basis

5% of average Demand and Time Liabilities		
Required reserve	2,426,976,100	1,769,764,854
Actual reserve held (Average daily on bi-weekly basis)	2,806,444,849	2,143,695,741
Surplus	379,468,749	373,930,888
ii) Bi-weekly average basis		
5.5% of average Demand and Time Liabilities		
Required reserve	2,669,673,710	1,946,741,339
Actual reserve held (Average daily on bi-weekly basis)	2,806,444,849	2,143,695,741
Surplus	136,771,139	196,954,402

### 4.1.2

Statutory Liquidity Ratio (SLR)		
13% of required Average Demand and Time Liabilities:		
Required reserve	6,310,137,860	4,601,388,619
Actual reserve held	13,024,659,377	5,526,200,040
Surplus	6,714,521,517	924,811,420
Held for Statutory Liquidity Ratio		
Cash in hand	409,669,225	346,997,220
Balance with agent bank (Sonali Bank Ltd.) as per statement	-	-
Prize Bond	-	-
Excess of CRR	136,771,140	196,954,402
Bangladesh Bank Bills	-	-
Government treasury bonds	12,478,219,012	4,982,248,418
	13,024,659,377	5,526,200,040

		Amount	in BDT
5	Balance with other banks and financial institutions	2019	2018
	In Bangladesh (Note -5.1)	8,315,569,609	5,906,344,808
	Outside Bangladesh (Note-5.2)	197,242,698	206,111,851
		8,512,812,307	6,112,456,658
	Also refer to note 5.3 for maturity wise grouping		
5.1	In Bangladesh		
	Current account:		
	Prime Bank Limited	51,894	104,569
	Jamuna Bank Limited	2,437,672	1,228,013
	Trust Bank Limited	6,877,265	4,106,046
	Sonali Bank Limited	-	-
	Short term deposits account:	9,366,831	5,438,629
	Prime Bank Limited	5,007,253	9,633,952
	Eastern Bank Limited	3,045,710	1,044,780
	Janata Bank Limited	35,431,317	66,349,291
	The City Bank Limited	3,055,906	3,882,412
	Sonali Bank Limited	76,564,784	11,593,521
	Bank Asia Limited	3,025,539	5,097,439
	Habib Bank Limited	72,269	35,904,784
		126,202,778	133,506,179
	Fixed deposits:		, ,
	In Banks		
	Meghna Bank Limted	500,000,000	-
	Premier Bank Limited	500,000,000	-
	South Bangla Agricultural Bank Limited	700,000,000	200,000,000
	Habib Bank Limited	300,000,000	300,000,000
	Jamuna Bank Limited	-	500,000,000
		2,000,000,000	1,000,000,000
	In Financial Institutions		
	Prime Finance & Investment Limited	260,000,000	610,000,000
	Bay Leasing and Investment Limited Industrial and Infrastructure Development Finance Company Limited	260,000,000 1,100,000,000	610,000,000 450,000,000
	Phoenix Finance and Investment Company Ltd.	821,000,000	520,000,000
	Union Capital Ltd.	810,000,000	700,000,000
	Bangladesh Finance and Investment Co. Ltd.	524,000,000	500,000,000
	Fareast Finance & Investment Ltd.	324,000,000	30,000,000
	Premier Leasing International Ltd.	325,000,000	235,000,000
	LankaBangla Finance Limited	800,000,000	350,000,000
	Uttara Finance and Investments Ltd.	1,100,000,000	-
	GSP Finance	60,000,000	100,000,000
	CAPM Venture Capital and Finance Limited	80,000,000	140,000,000
	National Finance Ltd.	-	50,000,000
	IPDC of Bangladesh Ltd.	-	998,500,000
	IDLC Finance Limited	300,000,000	-
	In Foreign Currency	6,180,000,000	4,683,500,000
	The City Bank Limited	_	_
	NRB Bank Limited	_	83,900,000
	AB Bank Limited	-	-
		-	83,900,000

8,315,569,609

5,906,344,808

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2019

2018

Name of the		2019			2018
Foreign Bank / Correspondent	Currency	Amount In	Conversion	Amount in	Amount in
Toreign bank / correspondent	Currency	F.C	Rate	Taka	Taka
AB Bank Ltd. (MUMBI)	ACU	423,655.62	84.9000	35,968,362	94,337
Sonali Bank (Kolikata)	ACU	244,654.85	84.9000	20,771,197	1,005,467
Masherq Bank, PSC, NY (OBU)	USD	442,721.47	84.9000	37,587,053	-
Masherq Bank, PSC, NY	USD	148,349.56	84.9000	12,594,878	151,399,038
Habib American Bank	USD	454,698.56	84.9000	38,603,908	-
Masherq Bank, PSC, (UK)	GBP			-	148,516
Banca Popolare DI Sondrio	GBP	6,169.29	111.3336	686,849	-
United Bank of India (KOLIKATA)	ACU	61,732.36	84.9000	5,241,077	1,661,233
State Bank of India (Sydney)	AUD	6,278.50	59.3281	372,491	146,662
MCB Bank Ltd. (Karachi)	ACU	9,471.10	84.9000	804,096	2,113,609
Masherq Bank, PSC, (EURO)	EURO			-	5,791,908
Institute Centrale Delle Banche Populari Italiane	EURO	4,091.12	95.0583	388,895	-
Bank of Huzhou Co. Ltd. (CNY)	CNY	13,290.12	12.1595	161,601	-
National Bank of Pakistan (TOKYO)	YEN	168,555.00	0.7776	131,068	395,763
Axis Bank Ltd. Mumbai (ACU)	ACU	66,730.50	84.9000	5,665,419	25,727,063
Kookmin Bank, Seoul (USD)	USD	5,744.40	84.9000	487,700	1,333,716
Masherq Bank Mumbai, (ACU)	ACU	444,971.76	84.9000	37,778,102	16,294,540
Total				197,242,698	206,111,851

### 5.3 Maturity grouping of balance with other banks and financial institutions

	, , ,		
	On demand	206,609,528	341,550,479
	Not more than three months	7,406,202,778	5,130,906,179
	More than three months but not more than six months	900,000,000	770,000,000
	More than six months but not more than one year	-	-
	More than one year but less than five years	-	-
	Above five years	-	-
		8,512,812,307	6,242,456,658
6	Money at call and on short notice	154,400,000	180,600,000
7	Investments		
•		12 (15 020 126	4.002.615.410
	Government securities (Note-7.1)	12,615,028,126	4,982,615,418
	Others (Note-7.2)	547,978,832	103,267,586
		13,163,006,958	5,085,883,003
7.1	Government Securities		
	91 days Treasury Bills	2,408,654,419	-
	182 days Treasury Bills	842,347,348	-
	364 days Treasury Bills	665,469,500	-
	2 years BGTB Bond	2,954,811,022	-
	5 years BGTB Bond	1,378,249,875	439,511,200
	10 years BGTB Bond	1,729,044,243	1,998,645,855
	15 years BGTB Bond	1,230,979,470	1,185,781,943
	20 years BGTB Bond	1,404,829,949	1,358,309,420
	Prize Bonds	642,300	367,000
		12,615,028,126	4,982,615,418
	Add: Reverse repo with other banks	-	-
		12,615,028,126	4,982,615,418
7.2	Other Investment		
	Investment in Preference Shares (Note-7.2.1)	207,400,000	100,000,000
	Investment in Shares (Note-7.2.2)	340,578,832	3,267,586
		547,978,832	103,267,586

			Amoun	t in BDT
			2019	2018
7.2.1	Investment in Preference Shares	20	19	2018
		Market Price (BDT)	Cost Price (BDT)	Cost Price (BDT)
	Summit Narayangonj Power Limited	54,000,000	54,000,000	36,000,000
	Summit LNG Terminal Co.(Pvt) Ltd.	123,400,000	123,400,000	-
	Summit Barisal Power Limited	30,000,000	30,000,000	64,000,000
		207,400,000	207,400,000	100,000,000
7.2.2	Investment in Shares	20°	10	2018
1.2.2	Quoted:	Market Price (BDT)	Cost Price (BDT)	Cost Price (BDT)
	Coppertech			Cost Title (DDT)
	NewLine	111,414 111,192	47,410 75,130	-
	RINGSHINE	1,864,918	1,810,600	_
	Grameen Phone	263,275,816	299,999,732	_
	Bashundhara Paper	-	-	864,560
	SK Trim	-	-	50,420
	VSFTDL	-	-	35,200
	Amman Cotton	-	-	235,400
	SILVAPHL	110,504	36,470	91,930
	Runner Auto	428,757	540,450	1,080,825
	KTL S Stand Ltd	-	-	100,640
	S.Steel Ltd. AND Telecom		-	134,910
	Genexil	569,040	569,040	569,040
	Genezii	266 471 641	202 070 022	104,660
	Unquoted:	266,471,641	303,078,832	3,267,585
	Investment in CCBL	37,500,000	37,500,000	_
		303,971,641	340,578,832	3,267,585
7.3	Investments classified as per Bangladesh Ba	nk Circular		
	Held for trading (HFT)		5,225,566,067	504,421,733
	Held to maturity (HTM)		7,388,819,759	4,477,826,685
	Other securities		642,300 <b>12,615,028,126</b>	367,000 <b>4,982,615,418</b>
7.4	Maturity-wise grouping		12,013,028,120	4,962,015,416
	On demand		642,300	367,000
	Not more than three months		3,251,001,767	307,000
	More than three months but not more than on	ie vear	968,548,332	250,441,319
	More than one year but not more than five year	•	5,038,087,553	439,511,200
	Above five years		3,904,727,006	4,395,563,484
7.5	Repo and Reverse-repo		13,163,006,959	5,085,883,003
7.5.1	Repo as on 31 December 2019			
	Counter party name Agreement date	Reversal date	Amount	Amount
	Bangladesh Bank 30/12/2019	1/1/2020	850,000,000	
7.5.2	Transactions of Repo and Reverse-repo	Minimum	Maximum	Maximum
	during the year 2019	outstanding	outstanding	outstanding
	Socurities sold under rene	BDT	BDT	BDT
	Securities sold under repo i) With Bangladesh Bank			_
	ii) With Other Bank & FIs	93,960,800	1,494,440,500	403,698,914
	Securities purchase under reverse repo	20,200,000	., ., .,,	.55,550,511
	i) With Bangladesh Bank			
	ii) With Other Bank & FIs	98,489,977	405,404,518	74,289,031



			Amoun	t in BDT
8	Loans and advances		2019	2018
	Loans, cash credit, overdrafts etc. (Note 8.1)		39,266,920,736	32,693,770,419
	Bills purchased and discounted (Note 8.13)		3,240,337,010	2,881,878,941
		42,507,257,746	35,575,649,360	
8.1	Loans, cash credit, overdrafts etc.			
	In Bangladesh			
	Cash credit and overdrafts		17,567,758,666	14,060,871,690
	Loans (General)		17,329,049,216	14,097,520,323
	House building loan		838,073,151	860,372,160
	Loan against trust receipt		1,320,265,827	1,558,327,247
	Other Loans		2,211,773,877	2,116,678,999
	Outside Paneladesh		39,266,920,736	32,693,770,419
	Outside Bangladesh		39,266,920,736	32,693,770,419
8.2	Performing loans and advances			
	Gross loans and advances		41,433,698,156	34,924,988,408
	Non-performing loans and advances		1,073,559,590	650,660,952
			42,507,257,746	35,575,649,360
8.3	Maturity-wise grouping			
	On demand		2,956,872,827	3,634,475,012
	Less than three months		8,481,654,203	5,015,153,030
	More than three months but less than one year	ar	13,659,512,058	10,833,335,147
	More than one year but less than five years		12,438,780,743	9,753,104,235
	More than five years		4,970,437,915	6,339,581,936
	,		42,507,257,746	35,575,649,360
8.4	Loans and Advances on the basis of signific	cant concentration		
	Advances to allied concerns of directors		_	
	Advances to chief executive and other senior	executives	20,012,755	27,558,962
	Advances to customers' group:	executives	20,012,733	27,330,302
	Advances to large and medium indu	stries	25,399,949,378	29,388,094,939
	Advances to small and cottage indus		2,504,440,445	3,079,361,445
	Commercial Lending		13,196,660,519	2,079,590,039
	House Building Loan		838,073,151	619,493,473
	Consumer Credit Scheme		43,533,626	40,459,888
	Other Loans and Advances		504,587,873	341,090,614
			42,507,257,746	35,575,649,360
8.5	Sector-wise allocation of loans and advanc			
		% of total loan	2019	2018
	Agriculture, fishing, forestry and dairy firm	0.61%	260,769,857	146,115,449
	Industry (Other than working capital)	13.55%	5,758,111,173	6,008,352,887
	Working capital financing	22.51%	9,567,081,866	8,630,830,117
	Export credit	2.36%	1,003,807,299	1,492,472,949
	Import credit	3.31%	1,406,478,979	3,450,222,889
	Commercial credit	31.05%	13,196,660,519	3,079,361,445
	Constructions	18.99%	8,071,313,266	4,597,471,899
	Transport and Communication	1.63%	694,386,115	688,662,996
	Consumer Credit	1.14%	484,516,581	401,868,577
	Others	4.86% <b>100.00%</b>	2,064,132,089 <b>42,507,257,746</b>	7,080,290,153 <b>35,575,649,360</b>

100.00%

42,507,257,746

35,575,649,360

### 8.6 Details of large loans and advances

Number of clients with outstanding amount and classified loans exceeding 10% of total capital of the Bank. Total capital of the Bank was Taka 723.76 crore as at 31 December 2019 (Taka 677.07 crore in 2018).

Number of clients	77	67
Amount of outstanding loans and advances (BDT in crore)	3,565.28	2,632.01
Amount of classified loans and advances	-	-
Measures taken for recovery	-	-

	Outstanding	(BDT in crore)	Total	Total
Name of clients	Funded	Non-Funded	BDT in crore	BDT in crore
IFAD Autos Limited	40.61	_	40.61	65.09
IFAD Motors Limited	22.81	4.79	27.60	-
Hashem Foods Limited	89.54	1.59	91.13	90.53
A.K.M. Knit Wear Limited	26.11	196.80	222.91	65.90
Al Muslim Washing Limited	7.54	0.62	8.16	9.60
Pacific Blue Jeans Ltd	19.59	0.56	20.15	21.04
Mir Akhter Hossain Limited	89.52	142.47	231.99	102.55
Toma Construction & Co. Limited	29.49	530.11	559.60	401.06
Drug International Limited	_	53.28	53.28	56.04
ATI Ceramics Limited	_	37.90	37.90	_
Harnest Label Industries Limited	_	0.94	0.94	_
Afil Paper Mills Limited	59.73	10.89	70.62	93.09
Smart Technologies [BD] Limited	_	93.27	93.27	84.06
Smart Properties Ltd	3.05	_	3.05	_
AL-Mostafa Printing & Packaging Industries Ltd. Unit-1	_	_	-	6.08
AL-Mostafa Printing & Packaging Industries Ltd. Unit-2	0.77	_	0.77	4.81
Mercantile Color Print & Pack	7.79	_	7.79	
Sunny Foils & Polymer Industries Ltd.	_	1.35	1.35	5.40
Meghna Star Cables & Electrical Appliances Ltd	91.71	57.03	148.74	76.99
Thai- Foils & Ploymer Industries Ltd	_	10.88	10.88	19.41
GAZI Satellite Television Ltd.	3.59	_	3.59	12.23
GAZI Pipes	26.28	0.87	27.15	40.02
GAZITanks	9.95	-	9.95	9.96
GAZI International	1.16	-	1.16	6.10
GAZI Infrastructure Development Company Limited	5.80	0.89	6.69	16.33
MAX Infrastruture Limited	-	-	-	-
Poton Traders	52.22	35.05	87.27	-
CLC Power Company Ltd.	-	-	-	-
Nitol Motors Limited	73.32	3.56	76.88	79.60
Abdul Monem Limited	51.98	69.51	121.49	63.18
Pran Dairy Limited	30.09	14.96	45.06	46.39
Sylvan Technologies Limited	31.01	31.70	62.71	42.05
Advance Personal Care Limited	10.31	-	10.31	9.78
Evince Textiles Limited	107.99	41.60	149.58	124.15
Evince Retail Limited	_	-	-	11.22
Libas Knitwear Ltd.	6.18	19.20	25.38	-
Lan-tabur Apparels Ltd.	11.78	5.41	17.19	-
Taqwa Fabrics Ltd.	17.96	10.24	28.20	-
Energypac Engineering Limited	21.69	3.37	25.06	23.44
ECPV Chitagong Ltd.	75.55	-	75.55	72.35
EPV Thakurgaon Ltd.	_	81.04	81.04	34.57
Patriot Spinning Mills Ltd.	54.53	41.95	96.48	59.85
Navana Construction Ltd.	35.52	5.40	40.92	36.25
Pratibha-Navana JV	2.53	-	2.53	2.85
Navana Batteries Limited	13.77	5.34	19.11	16.80
Navana Limited	-	-	-	5.68
Winter Dress Ltd.	-	-	_	20.01



Name of clients		(BDT in crore)	Total	Total
Name of Cheffs	Funded	Non-Funded	BDT in crore	BDT in crore
A & A Fashion Sweater Industries Ltd.	_	_	_	18.89
American International University Bangladesh	71.56	_	71.56	83.12
The Fashion Ltd.	1.15	_	1.15	6.34
Knit City Ltd.	0.36	6.44	6.80	0.49
Riviera Resources Ltd.	_	-	_	_
Riviera Composite Industries Ltd.	39.60	1.01	40.61	32.11
Core Spun Apparel Ltd.	_	-	_	1.51
Purbachal Apparel Ltd.	_	-	_	18.39
Baraka Engineers Ltd.	76.18	6.41	82.59	85.98
Business Information Technology Ltd.	_	0.05	0.05	_
Baraka Renewable Energy	_	2.14	2.14	_
CMECC-BEL JV	_	18.33	18.33	_
BUCG-BEL JV	_	14.75	14.75	_
Abul Khair Tobacco Co. Limited	79.70	_	79.70	70.01
Clamoon Garments Limited	1.46	11.87	13.33	_
Crossline Woven Apparels Ltd.	2.81	37.05	39.86	_
Crossline Woven Garments Limited	2.04	7.04	9.08	_
Sonali Paper & Board Mills Limited	30.76	9.89	40.65	68.45
Sonali Dredger Ltd.	3.27	17.59	20.86	_
Younus Paper Mills Limited	43.55	2.19	45.74	52.43
YSR Logistics Ltd.	0.50	-	0.50	0.49
Five Star Ice & Cold Stroge (Pvt) Ltd.	4.32	-	4.32	4.86
Fly Glaxy Tours Travels	_	0.20	0.20	0.20
Srinagar Ice & Cold Stroge Ltd.	12.83	-	12.83	11.02
Western Engineering (Pvt.) Ltd.	87.98	75.86	163.84	160.59
Oversease Marketing Corp Ltd.	12.47	13.32	25.79	37.18
Global Instrument Supply Co.	_	3.81	3.81	_
Mahabub Brothers (Pvt) Itd.	108.97	14.38	123.35	16.95
Mahabub Brothers (Pvt) Itd & G.K.B & Company (Pvt) Ltd.	_	-	-	26.79
Ambient Steel (BD) Ltd.	_	27.53	27.53	12.57
Disney Sweater Ltd.	_	22.83	22.83	34.31
A. K. Öxygen Ltd.	17.33	0.23	17.56	24.22
Mittal Ispat Ltd.	31.49	-	31.49	30.65
Total	1,759.80	1,805.48	3,565.28	2,632.01

### 8.7 Category-wise Small Medium Enterprise Loans and Advances (SME)

Service Sector Trading Sector Industrial Sector 4,228,171,945 959,432,745 1,956,420,154 **7,144,024,844**  2,955,313,010 1,366,502,491 3,509,234,432 **7,831,049,933** 

### 8.8 Geographical location-wise allocations of loans and advances

	% of total loan	2019	2018
Dhaka region	81.67%	34,714,194,531	30,439,998,674
Chittagong region	12.51%	5,316,181,021	3,975,045,225
Rajshahi region	0.53%	223,664,700	69,156,484
Sylhet region	0.25%	104,672,946	113,373,220
Khulna region	4.51%	1,916,293,853	743,855,660
Mymensing Region	0.11%	47,749,294	36,527,977
Rangpur region	0.35%	150,537,245	155,142,628
Barisal region	0.08%	33,964,157	42,549,493
	100.00%	42,507,257,746	35,575,649,360



Amou	nt in BDT
2019	2018

### 8.9 Classification of loans and advances

### **Unclassified:**

Standard including staff loan Special Mention Account (SMA)

### **Classified:**

Sub-standard Doubtful Bad and loss

2019					
96.26%	40,915,775,355				
1.22%	517,922,801				
97.47% 41,433,698,156					
0.83%	350,716,092				
0.15%	64,294,274				
1.55%	658,549,224				
2.53%	1,073,559,590				
100%	42,507,257,746				

	2018			
94.08%	33,470,198,268			
4.09%	1,454,790,140			
98.17% 34,924,988,408				
0.31%	111,950,247			
0.70%	248,124,419			
0.82%	290,586,286			
1.83%	650,660,952			
100%	35,575,649,360			

### 8.10 Particulars of loans and advances

i) Debts considered good in respect of which the bank is fully secured;	35,963,624,015	31,074,366,730
<ul><li>ii) Debts considered good for which the bank holds no other security than the debtors' personal guarantee;</li></ul>	1,165,010,713	768,899,681
<ul><li>iii) Debts considered good secured by the personal liabilities of one or more parties in addition to the personal guarantee of the debtors;</li></ul>	5,226,295,117	3,597,156,955
iv) Debts adversely classified; provision not maintained thereagainst		-
<ul> <li>v) Debts due by directors or officers of the bank or any of them either severally or jointly with any other persons;</li> </ul>	152,327,900	135,225,994
vi) Debts due by companies or firms in which the directors or officers of the bank are interested as directors, partners or managing agents or, in case of private companies, as members;	-	-
vii) Maximum total amount of advances, including temporary advances made any time during the year to directors or managers or officers of the bank or any of them either severally or jointly with any other persons;	152,327,900	135,225,994
viii) Maximum total amount of advances, including temporary advances made any time during the year to directors or managers or officers of the bank or any of them either severally or jointly with any other persons; advances granted during the year to companies or firms in which the directors of the Bank are interested as directors, partners or managing agents or, in case of private companies, as members;	_	_
ix) Due from banking companies;	-	-
<ul> <li>x) Classified loans/investments for which interest has not been charged:</li> </ul>		
(a) Increase/decrease of provision (specific)		
Amount of debts written off	-	-
Amount realized against the debts previously written off	-	-
(b) Provision against the debt classified as		
bad/loss at the date of balance sheet	383,439,041	69,359,818
(c) Amount of interest charged in suspense account	129,127,988	24,686,001
xi) Loans written off:		
- Current year	-	-
Cumulative to-date	-	-
- The amount of written off loans for which lawsuit filed	-	_



### 8.11 Particulars of required provision for loans and advances/investments

		2019				
	Outstanding Loans	Base for Provision	% of required provision	Required provision	Required provision	
For loans and advances:						
Unclassified - General provision						
All unclassified loans (other than						
small enterprises, housing finance,						
Loan to MBs ,loans for professional,						
consumer financing and special	22.060.510.227	22.060.510.227	10/	220 171 002	255 025 072	
mention account)	32,969,518,227	32,969,518,227	1%	328,171,903	255,035,972	
Small and medium enterprise financing	6,123,590,676	6,123,590,676	0.25%	15,347,938	15,817,956	
Loan to BHs/MBs/SDs against shares	793,948,400	793,948,400	2%	15,878,968	16,219,715	
Housing	283,431,613	283,431,613	1%	2,834,316	2,953,560	
Loan for professional	-	-	2%	-	-	
Consumer finance	484,516,581	484,516,581	5%	22,052,573	14,553,097	
Agriculture finance	260,769,857	260,769,857	1.00%	2,607,699	646,819	
Special Mention Account (SMA)	517,922,801	517,922,801	0.25%-5%	3,880,203	8,462,712	
	41,433,698,156	41,433,698,156		390,773,600	313,689,831	
Classified - Specific provision:	Outstanding Loans	Base for Provision	% of required provision	Required provision	Required provision	
Sub-standard	350,716,092	320,918,483	20%	64,183,697	10,335,455	
Doubtful	64,294,274	45,378,791	50%	22,689,396	74,182,651	
Bad and loss	658,549,224	383,439,041	100%	383,439,041	69,359,818	
	1,073,559,590	749,736,315		470,312,133	153,877,924	
Required provision for loans and advances				861,085,733	467,567,755	
Total provision maintained				861,840,000	468,240,000	
Excess provision at 31 December				754,267	672,245	

### 8.12 Listing of assets pledged as security/collaterals

8.13

Nature of the secured assets		
Gold & Gold Ornaments	-	-
Shares & Securities	39,939,143	444,264,017
Merchandise	2,470,892,128	6,044,369,660
Machinery with other Fixed Asset and Financial obligation	1,153,224,932	851,767,779
Real Estate with Financial obligation	20,553,656,006	14,144,462,670
Financial Obligation only (Insurance policies, Savings		
certificates, Bank deposit etc)	2,536,760,325	725,182,525
Miscellaneous;		
i) Crops/stock of crops hypothecations	200,307,699	-
ii) Guarantee of individuals/ Institutions	6,391,305,830	3,597,303,116
ii) Others	9,161,171,683	9,768,299,593
	42,507,257,746	35,575,649,360
Bills purchased and discounted		
In Bangladesh	2,757,582,062	2,342,894,941
Outside Bangladesh	482,754,948	538,984,001
	3,240,337,010	2,881,878,941

8.13.1 Maturity-wise grouping On demand Less than three months More than three months but less than one year More than one year but less than five years More than one year but less than five years More than five years  7. 3,240,337,010  8.734,324,220  8.734,324,220  9. Fixed assets including premises, furniture and fixtures  Cost Price: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles Capital work in progress (CWIP)  Land Building Furniture and fixture  Land Building Furniture and fixture  153,573,665 121,668,525 Motor vehicles 28,830,002 34,980,000 45,835,930 473,847,330 363,637,089  Less: Accumulated depreciation: Land Building Furniture and fixture 57,190,509 45,148,733 Computer and Computer peripheral Electrical Equipments 70,641,482 54,363,769 Motor vehicles 163,46,368 179,005,306 28,552,099 179,005,306 28,552,099 179,005,306 28,552,099 179,005,306 28,552,099 179,005,306 294,842,024 207,452,042  Leased Assets: Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets Software: Computer Software Software Computer Software Computer Software Software Computer Software Compute			Amount	t in BDT
Less than three months	8.13.1	Maturity-wise grouping	2019	2018
Less than three months		On demand	91,694,223	89,718,891
More than three months but less than one year More than one year but less than five years More than one year but less than five years More than one year but less than five years More than one year but less than five years  More than five years     1,2,34,324,220		Less than three months	414,318,567	
More than five years		More than three months but less than one year	2,734,324,220	
9 Fixed assets including premises, furniture and fixtures  Cost Price: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Building Capital work in progress (CWIP)  Land Building Eurniture and fixture Capital work in progress (CWIP)  Less: Accumulated depreciation: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles Computer and Computer peripheral Electrical Equipments Motor vehicles  Leased Assets: Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  Software: Computer Software Computer Software Computer Software Computer Software Capital work in progress (CWIP)  Software Computer Software Capital work in progress (CWIP)  Software: Capital work in progress (CWIP)  Software Capital work in progress (CWIP)		More than one year but less than five years	-	-
Pixed assets including premises, furniture and fixtures   Cost Price:		More than five years	-	-
Cost Price: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles Capital work in progress (CWIP)  Less: Accumulated depreciation: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Less: Accumulated depreciation:  Land Building Furniture and fixture Soft, 190,509 A5,148,733 Computer and Computer peripheral Electrical Equipments To,641,482 Motor vehicles  16,346,368 179,005,306 294,842,024  Leased Assets: Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  Software: Computer Software Software Computer Software Computer Software Capital work in progress (CWIP)  86,397,209 Less: Amortization during the year  46,608,135 39,789,074  1177,572,216 153,190,398 1			3,240,337,010	2,881,878,941
Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles Capital work in progress (CWIP)  Less: Accumulated depreciation: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments  Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Furniture and Fixture Computer and Computer peripheral Electrical Equipments Furniture and Fixture Computer and Computer peripheral Electrical Equipments Fix proposable F	9	Fixed assets including premises, furniture and fixtures		
Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Electrical Equipments Furniture and fixture Computer and Computer peripheral Electrical Equipments Electrical Equipments Furniture and fixture Computer and Computer peripheral Electrical Equipments Furniture and fixture Furniture and Computer peripheral Electrical Equipments Furniture and fixture Furn		Cost Price:		
Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles Capital work in progress (CWIP)  Less: Accumulated depreciation: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Right-of-Use (ROU) Assets Right-of-Use (ROU) Assets Computer Software Capital work in progress (CWIP)  Software: Capital wor		Land	-	-
Computer and Computer peripheral Electrical Equipments Motor vehicles Capital work in progress (CWIP)  Less: Accumulated depreciation: Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Computer and fixture  Computer and Computer peripheral Electrical Equipments Motor vehicles  Total Equipments Motor vehicles  Electrical Equipments Furniture and Fixture  Computer and Computer peripheral Electrical Equipments Furniture and Computer peripheral Electrical Equipments Furniture and Computer peripheral Electrical Equipments Furniture and Fixture Furniture and Furnit		Building	-	-
Electrical Equipments Motor vehicles Capital work in progress (CWIP)  Less: Accumulated depreciation:  Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Tomout and Computer peripheral Electrical Equipments Motor vehicles  Elessed Assets: Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  Software: Computer Software Supplements Computer Software Capital work in progress (CWIP)  Less: Amortization during the year  153,573,665 28,830,002 45,835,930  - 363,637,089  363,637,089  363,637,089  363,637,089  45,148,733 363,637,089  45,148,733 363,637,089  45,148,733 363,637,089  45,148,733 363,637,089  45,148,733 28,120,447 28,120,44 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,120,447 28,1		Furniture and fixture	177,572,916	153,190,398
Motor vehicles       28,830,002       34,980,000         Capital work in progress (CWIP)       45,835,930       363,637,089         Less: Accumulated depreciation:         Land       -       -         Building       -       -         Furniture and fixture       57,190,509       45,148,733         Computer and Computer peripheral       34,826,947       28,120,447         Electrical Equipments       70,641,482       54,363,769         Motor vehicles       16,346,368       28,552,099         179,005,306       294,842,024       207,452,042         Leased Assets:       669,264,344       -         Right-of-Use (ROU) Assets       669,264,344       -         Less: Accumulated depreciation on ROU Assets       111,979,662       -         Software:       557,284,683       -         Computer Software       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254		Computer and Computer peripheral	68,034,817	53,798,167
Capital work in progress (CWIP)       45,835,930       -         473,847,330       363,637,089         Less: Accumulated depreciation:       -       -         Building       -       -         Furniture and fixture       57,190,509       45,148,733         Computer and Computer peripheral       34,826,947       28,120,447         Electrical Equipments       70,641,482       54,363,769         Motor vehicles       16,346,368       28,552,099         179,005,306       28,552,099       156,185,048         294,842,024       207,452,042         Less: Accumulated depreciation on ROU Assets       111,979,662       -         Software:       557,284,683       -         Computer Software       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254		Electrical Equipments	153,573,665	121,668,525
Less: Accumulated depreciation:  Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  Software: Computer Software Computer Software Computer Software Capital work in progress (CWIP)  Less: Amortization during the year  473,847,330 363,637,089 363,637,089  473,847,330  -		Motor vehicles	28,830,002	34,980,000
Less: Accumulated depreciation:       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -		Capital work in progress (CWIP)	45,835,930	-
Land Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Motor vehicles  Eased Assets: Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  Software: Computer Software Computer Software Computer Software Capital work in progress (CWIP)  Less: Amortization during the year  - 1 - 2 - 3 - 45,148,733 - 28,120,447 -			473,847,330	363,637,089
Building Furniture and fixture Computer and Computer peripheral Electrical Equipments Motor vehicles  Eleased Assets: Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  Software: Computer Software Computer Software Capital work in progress (CWIP)  Less: Amortization during the year  Software:  Event Assets:  Computer Software Computer Software  Capital work in progress (CWIP)  Software:  Event Assets:  Fight-of-Use (ROU) Assets Fight-o		Less: Accumulated depreciation:		
Furniture and fixture  Computer and Computer peripheral  Computer and Computer peripheral  Electrical Equipments  Motor vehicles  To,641,482  To,641,481  To,641,482  To,641,482  To,641,481  To,641,482  To,641,481  To,641,482  To,641,482  To,641,481  To,641,4		Land	-	-
Computer and Computer peripheral       34,826,947       28,120,447         Electrical Equipments       70,641,482       54,363,769         Motor vehicles       16,346,368       28,552,099         179,005,306       294,842,024       207,452,042         Leased Assets:         Right-of-Use (ROU) Assets       669,264,344       -         Less: Accumulated depreciation on ROU Assets       111,979,662       -         557,284,683       -         Computer Software       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         B6,397,209       50,190,235         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254		<u> </u>	-	-
Electrical Equipments   70,641,482   16,346,368   28,552,099   179,005,306   294,842,024   207,452,042			57,190,509	45,148,733
Motor vehicles       16,346,368       28,552,099         179,005,306       294,842,024       156,185,048         294,842,024       207,452,042         Leased Assets:       669,264,344       -         Less: Accumulated depreciation on ROU Assets       111,979,662       -         Software:       557,284,683       -         Computer Software       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254				
179,005,306 294,842,024  Leased Assets:  Right-of-Use (ROU) Assets  Less: Accumulated depreciation on ROU Assets  Software:  Computer Software  SWIFT Software  Capital work in progress (CWIP)  Less: Amortization during the year  179,005,306 294,842,024 207,452,042  111,979,662 - 557,284,683 -  68,529,974 45,969,000 45,969,000 - 13,646,000 - 86,397,209 50,190,235 41,857,981 39,789,074 8,332,254			i i	
Leased Assets:       294,842,024         Right-of-Use (ROU) Assets       669,264,344         Less: Accumulated depreciation on ROU Assets       111,979,662         557,284,683       -         Software:       68,529,974         Computer Software       4,221,235         Capital work in progress (CWIP)       13,646,000         Less: Amortization during the year       46,608,135         41,857,981         39,789,074       8,332,254		Motor vehicles		
Leased Assets:       669,264,344       -         Less: Accumulated depreciation on ROU Assets       111,979,662       -         557,284,683       -         Software:       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254				
Right-of-Use (ROU) Assets Less: Accumulated depreciation on ROU Assets  557,284,683  Software:  Computer Software  SWIFT Software  Capital work in progress (CWIP)  Less: Amortization during the year  669,264,344  - 111,979,662  557,284,683  -  68,529,974  45,969,000  4,221,235  4,221,235  50,190,235  41,857,981  39,789,074			294,842,024	207,452,042
Less: Accumulated depreciation on ROU Assets  557,284,683  -  Software:  Computer Software  SWIFT Software  Capital work in progress (CWIP)  Less: Amortization during the year  111,979,662  557,284,683  -  45,969,000  45,969,000  4,221,235  4,221,235  50,190,235  41,857,981  39,789,074  8,332,254				
Software:         Computer Software       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         B6,397,209       50,190,235         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254				-
Software:       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254		Less: Accumulated depreciation on ROU Assets		
Computer Software       68,529,974       45,969,000         SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         B6,397,209       50,190,235         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254		C - Mariana	557,284,683	
SWIFT Software       4,221,235       4,221,235         Capital work in progress (CWIP)       13,646,000       -         86,397,209       50,190,235         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254			60.520.074	45.060.000
Capital work in progress (CWIP)       13,646,000       -         86,397,209       50,190,235         Less: Amortization during the year       46,608,135       41,857,981         39,789,074       8,332,254		·		
Less: Amortization during the year       86,397,209       50,190,235         46,608,135       41,857,981         39,789,074       8,332,254				4,221,235
Less: Amortization during the year 46,608,135 41,857,981 39,789,074 8,332,254		Capital work in progress (CWIP)		- - - -
39,789,074 8,332,254		Loss: Amortization during the year		
		Less. Amortization during the year		
		Written down value at the end of the year	891,915,781	215,784,296

### Leased Assets: Accounting Policy:

Detail of fixed assets is presented in Annexure-A

The Bank assesses whether a contract is a lease, in accordance with the guidance stated in the IFRS 16: Leases, by determining whether the contract gives it the right to use a specified underlying physical asset for a lease term greater than 12 months, unless the underlying asset is of low value. Office premises for which monthly lease rental is the amount not exceeding Taka 25,000, ATM Booths and other installations are considered as low value asset.

Where the Bank is a lessee and the lease is deemed in scope, it recognizes a liability equal to the present value of lease payments over the lease term, discounted using the incremental borrowing rate applicable in the economic environment of the lease. It is considered as 5%. The liability is recognized in 'Other liabilities'. A corresponding right-of-use (ROU) Asset equal to the liability, adjusted for any lease payments made at or before the commencement date, is recognized in 'Property, plant and equipment'. The lease term includes any extension options contained in the contract that the Bank is reasonably certain, it will exercise.



Amount in BDT			
2019	2018		

The Bank subsequently depreciates the right-of-use (ROU) asset using the straight-line method over the lease term and measures the lease liability using the effective interest method. Depreciation of the asset is recognized in 'Depreciation and amortization', and interest on the lease liability is recognized in 'Interest expense'.

The judgements in determining lease balances are the determination of whether the Bank is reasonably certain that it will exercise extension options present in lease contracts. On initial recognition, the Bank considers a range of characteristics such as premises function, conditions mentioned in the lease contracts and the term remaining on the lease to determine whether it is reasonably certain that a contractual right to extend a lease will be exercised.

Existing lease liabilities may change in future periods due to changes in assumptions or decisions to exercise lease renewal or termination options, changes in payments due to renegotiations of market rental rates as permitted by those contracts and changes to payments due to rent being contractually linked to an inflation index. In general, the remeasurement of a lease liability under these circumstances leads to an equal change to the right-of-use asset balance, with no immediate effect on the income statement.

Prior period information is not restated, i.e. it is presented, as previously reported, under IAS 17 and related interpretations in which the Bank as lessee recognized lease payments in operating expenses on a straight-line basis.

The total rental expenses during the year 2019 for premises leases was Taka 161,250,721 out of which Taka 130,122,722 has been presented in accordance with the IFRS 16: Leases and remaining Taka 31,127,999 is presented as stated above as per IAS 17. Reconciliation of rental expense has been presented in Note 26.1 for detail.

The right-of-use asset balances and depreciation charges are disclosed in Note 9 & Note 31 respectively. The lease liability balance is disclosed in Note 13 and the interest expense on lease liabilities is disclosed in Note 21.

10	Other assets	2,599,603,240	1,846,668,543
10.1	Classification of other assets		
	Interest Receivable (Accrued Interest Income)	421,676,243	198,349,129
	Other receivable-Bangladesh Industrial Finance Company Ltd.	130,000,000	130,000,000
	Stationery, stamps, printing materials, etc.	1,645,321	1,456,254
	Advance rent	150,064,168	77,259,411
	Preliminary, formation and organizational expenses,		
	renovation, development and prepaid expenses	3,437,011	5,558,366
	Branch adjustment (Note 10.3)	-	-
	Off-shore Banking Unit	670,710,000	847,390,000
	Advance income tax (Note 10.2)	1,845,607,371	1,392,320,737
	Others	47,173,126	41,724,646
		3,270,313,240	2,694,058,543
	Less: Off-shore Banking Unit	670,710,000	847,390,000
		2,599,603,240	1,846,668,543
10.2	Advance income tax		
	Opening balance	1,392,320,737	1,113,566,467
	Paid during the year	720,077,577	523,058,338
		2,112,398,314	1,636,624,805
	Less: Settlement/ Adjustment of previous year's tax liability	266,790,943	244,304,068
	Closing balance	1,845,607,372	1,392,320,737
10.3	Branches' adjustment		
	General accounts debit	-	-
			-
11	Borrowing from other banks, financial institutions and agents		
	In Bangladesh (Note 11.1)	9,346,937,742	4,384,637,500
	Outside Bangladesh (Note 11.2)	504,213,660	478,911,807
	-	9,851,151,402	4,863,549,307



		Amoun	nt in BDT
11.1	In Bangladesh	2019	2018
11.1		2015	2010
	A) Re-Finance from Bangladesh Bank:		
	Re-finance for women entrepreneurs	5,200,000	1,187,500
	Re-Finance for UBSP JICA FUND	174,967,742	-
	Re-Finance scheme for small / micro enterprise holding 10 Taka Account	-	1,550,000
		180,167,742	2,737,500
	B) Borrowing from Banks (In Local Currency):		
	Janata Bank Limited	200,000,000	100,000,000
	Eastern Bank Limited	520,000,000	-
	United Commercial Bank Limited	250,000,000	-
	Rupali Bank Limited	-	250,000,000
	Uttara Bank Limited	620,000,000	1 000 000 000
	Agrani Bank Limited	100,000,000	1,000,000,000
	Community Bank Bangladesh Limited Pubali Bank Limited	100,000,000	-
	Sonali Bank Limited	50,000,000	500,000,000
	Jamuna Bank Limited	1,400,000,000	500,000,000
		160,000,000	550,000,000 80,000,000
	Commercial Bank of Ceylon PLC. Meghna Bank Limited	160,000,000	60,000,000
	One Bank Limited	590,000,000	60,000,000
	Midland Bank Limited	250,000,000 380,000,000	
	Bangladesh Development Bank Ltd.	420,000,000	_
	Prime Bank Limited	80,000,000	_
	Habib Bank Limited	130,000,000	_
	Basic Bank Limited	300,000,000	-
	AB Bank Limited	550,000,000	
	South Bangla Agriculture and Commerce Bank Ltd.	330,000,000	80,000,000
	Journ Burigia Agriculture and Commerce Burik Eta.	6,000,000,000	2,620,000,000
	C) Borrowing from Banks (In Foreign Currency):		2,020,000,000
	United Commercial Bank Limited	509,400,000	209,750,000
	National Credit and Commerce Bank Limited	254,700,000	83,900,000
	Rupali Bank Limited	-	1,132,650,000
	NRB Bank Ltd.	339,600,000	83,900,000
	South Bangla Agriculture and Commerce Bank Ltd.	-	83,900,000
	Bank Asia Ltd.	764,100,000	167,800,000
	Off-shore Banking Unit	670,710,000	847,390,000
	One Bank Limited	169,800,000	-
	NRB Global Bank Limited	254,700,000	-
	Southeast Bank Limited	254,700,000	-
	Pubali Bank Limited	169,800,000	-
	Habib Bank Limited	67,920,000	-
	Commercial Bank of Ceylon PLC.	84,900,000	-
	Jamuna Bank Limited	297,150,000	-
		3,837,480,000	2,609,290,000
	Less: Off-shore Banking Unit	670,710,000	847,390,000
		3,166,770,000	1,761,900,000
	(A+B+C) In Bangladesh	9,346,937,742	4,384,637,500
11.2	Outside Bangladesh		
	Symbiotics S.A	470,179,716	464,641,675
	Value Port Ltd.	34,033,945	14,270,132
	raise i off Eta.	504,213,660	478,911,807
		9,851,151,402	4,863,549,307



		Amount in BDT	
		2019	2018
11.3	Maturity grouping of borrowings		
	Repayable on demand	4,090,000,000	1,040,000,000
	Repayable within one month	2,446,720,000	1,842,400,000
	Over one month but within six months	2,630,050,000	1,499,500,000
	Over six months but within one year	2,030,030,000	- 1,455,500,000
	Over one year	684,381,402	481,649,307
	over one year	9,851,151,402	4,863,549,307
12	Deposits and other accounts		
	Current and other accounts		
	Current deposits	1,592,174,475	2,131,436,371
	Foreign currency deposits	590,459,336	347,419,370
	Sundry deposits (Note 12.1)	2,523,939,745	2,308,625,593
	D:II	4,706,573,556	4,787,481,334
	Bills payable		
	Payment order issued Demand draft	1,109,393,079	1,171,494,988
	Demand draft	1,109,393,079	1,171,494,988
	Savings bank deposits Term/Fixed deposits	4,739,987,282	2,814,372,369
	Fixed deposits (FDR)	27,144,231,292	20,912,260,080
	Special notice deposits (SND)	3,722,884,004	3,378,602,792
	Scheme deposits	7,892,306,153	4,161,447,522
	Interest Payable on FDR/Scheme	805,569,295	518,252,437
	interest ayable on 1 bit/ seneme	39,564,990,744	28,970,562,830
		50,120,944,660	37,743,911,522
12.1	Sundry deposits		
	Margin deposits	1,274,885,442	1,087,647,097
	Withholding Tax, VAT and Excise duty etc.	153,588,514	118,561,292
	FC held against Export Development Fund (EDF)	577,873,052	643,161,557
	BLO account -USD	412,945,456	372,342,485
	Others	104,647,280	86,913,162
		2,523,939,745	2,308,625,593
12.2	Deposits and Other Accounts		
	Deposits from Banks	200,000,000	_
	Deposits from Customers	49,920,944,660	37,743,911,522
		50,120,944,660	37,743,911,522
12.3	Sector-wise break-up of Deposits and Others account		
	Government	4,208,613,128	3,504,843,578
	Deposit money banks	200,000,000	-
	Other public	6,779,885,990	5,832,162,983
	Foreign currency	590,459,336	347,419,370
	Private	38,341,986,206	28,059,485,591
		50,120,944,660	37,743,911,522

		2019	2018
12.4	Analysis of residual maturity grouping of deposits		
	Inter-bank deposits		
	Repayable on demand	-	-
	Repayable within 1 month	200,000,000	-
	Over 1 month but within 6 months	-	-
	Over 6 months but within 1 year	-	-
	Over 1 year but within 5 years	-	-
	Over 5 years but within 10 years	-	-
		200,000,000	_
	Other Deposits		
	Repayable on demand	1,005,841,487	1,138,261,368
	Repayable within 1 month	4,397,193,271	2,125,467,627
	Over 1 month but within 6 months	19,448,224,231	15,083,247,328
	Over 6 months but within 1 year	9,992,294,503	11,046,351,813
	Over 1 year but within 5 years	11,728,901,059	7,483,731,415
	Over 5 years but within 10 years	3,348,490,109	866,851,971
		49,920,944,660	37,743,911,522
		50,120,944,660	37,743,911,522
12.5	Unclaimed Deposits and valuables		
13.00	Other liabilities		
	Provision for loans and advances (Note 13.1)	861,840,000	468,240,000
	Provision for Incentive of Good borrowers (Note 13.1 (a))	4,500,000	1,500,000
	Provision for diminution in value of investments (Note 13.1 (b))	36,900,000	-
	Provision for other assets {Note 13.1 (b)}	250,000	-
	Lease Liability	563,810,345	-
	Provision for Risk Coverage Fund {Note 13.1 (b)}	2,000,000	-
	Provision for off-balance sheet exposures (Note 13.2)	250,500,000	198,300,000
	Provision for taxation (Note 13.3)	2,479,534,589	1,947,973,636
	Provision for incentive bonus	48,290,788	40,468,701
	Interest Suspense Account (Note 13.4)	129,127,988	29,893,032
	Accrued expenses	2,056,279	8,223,321
	Interest payable on borrowings	75,619,445	16,905,461
	Branch adjustment (Note-13.5)	621	-
	Provision for audit fee	250,000	250,000
	Others	100,608,518	116,619,064
		4,555,288,573	2,828,373,216
13.1	Provision for loans and advances		
	A. General		
	Provision held as on 1 January	291,240,000	230,840,000
	Add: Provision made during the year	72,600,000	60,400,000
	Provision held as on 31 December	363,840,000	291,240,000

**Amount in BDT** 



			Amount in BDT		
			2019	2018	
	В.	Specific			
		Movement in specific provision on classifid loans			
		Provision held as on 1 January	154,000,000	12,100,000	
		Less: Fully provided debts written off during the year	-	-	
		Add: Specific provision made during the year for other accounts	316,500,000	141,900,000	
		Less: Provision no longer required	-	-	
		Add: Transferred from Provision for OBU	-	-	
		Provision held as on 31 December	470,500,000	154,000,000	
	_				
	C.	Provision for Off-shore Banking Unit (OBU)			
		Provision held as on 1 January	23,000,000	21,500,000	
		Less: Transferred to Specific Provision	4 500 000	1.500.000	
		Add: Provision made during the year	4,500,000	1,500,000	
		Provision held as on 31 December	27,500,000	23,000,000	
		Total provision on loans and advances (A+B+C)	861,840,000	468,240,000	
13.1	(a) l	Provision for Incentive of Good borrowers			
	Pro	vision held as on 1 January	1,500,000	1,500,000	
	Add	d: Provision made during the year	3,000,000	-	
			4,500,000	1,500,000	
		s: Paid during the year		-	
	Pro	ovision held as on 31 December	4,500,000	1,500,000	

Provision for incentive to the eligible good borrowers has been maintained as per Bangladesh Bank, BRPD Circular no. 6, dated March 19, 2015 and BRPD Circular letter no. 3 dated February 16, 2016 based on the criteria prescribed therein. For all types of loan, repayment behaviour of the borrowers during last three years time will be assessed against the conditions mentioned in the Sanction letter as well as aforesaid Circulars before allowing them the said incentive i.e. 10% Rebate on realised interest during third year (1 year's interest) which might be continued in subsequent years subject to compliance of terms & conditions.

### 13.1 (b) Provision for others

1

	Provision for diminution in value of investments Provision for other assets Provision for Risk Coverage Fund	36,900,000 250,000 2,000,000 <b>39,150,000</b>	- - -
13.2	Provision for off-balance sheet exposures		
	Provision held as on 1 January	198,300,000	142,600,000
	Add:Provision made during the year	52,200,000	55,700,000
		250,500,000	198,300,000
	Less: Adjustments made during the year		
	Provision held as on 31 December	250,500,000	198,300,000
13.3	Provision for taxation		
	Current tax ( Note 13.3.1)	2,390,718,294	1,552,497,260
	Deferred tax ( Note 13.3.2)	88,816,295	6,761,866
		2,479,534,589	1,559,259,126

Amount in BDT	
2019	2018
1,941,211,770	1,481,341,497
716,297,467	704,174,341
2,657,509,237	2,185,515,838
266,790,943	244,304,068
2,390,718,294	1,941,211,770
	1,941,211,770 716,297,467 <b>2,657,509,237</b> 266,790,943

Provision for current tax of Taka 716,297,467/- has been made @ 37.50% as prescribed by Finance Act 2019 of the accounting profit made by the Bank after considering some of the add backs to income and disallowances of expenditure as per "Income Tax Ordinance 1984".

#### 13.3.2 Provision for deferred tax

		at the beginning of the year ovision made for deferred tax liabilition	<b>2c.</b>	6,761,866	10,493,438
		narged/(credited) to profit and loss ac		82,054,429	(3,731,572)
				88,816,295	6,761,866
	Ac	ljustment made during the year		88,816,295	6,761,866
	Less: Pro	vision made for deferred tax assets		- 00,010,293	
	Balance	at the end of the year		88,816,295	6,761,866
13.4	Interest	Suspenses Account			
	Balance	at the begaining of the year		29,893,032	5,207,031
		ount transferred during the year		227,939,957	99,135,157
		ount recovered during the year ount written off during the year		(128,705,001)	(74,449,156)
		at the end of the year		129,127,988	29,893,032
		•			
13.5	Branche	s' adjustment			
		accounts debit		-	-
	General	accounts credit		621 <b>621</b>	-
14	Share ca	pital			
14.1	Authoris	sed capital:			
	2,000,00	0,000 ordinary shares of BDT 10 each		20,000,000,000	20,000,000,000
14.2	Issued, s	subscribed and paid up capital:			
	452,000	,000 ordinary shares of BDT 10 each is	ssued for cash	4,520,000,000	4,520,000,000
	22,600,0	000 ordinary shares of BDT 10 each iss	sued for bonus share	226,000,000	
				4,746,000,000	4,520,000,000
14.3	Share ca	pital at a glance from inception			
	Year	<u>Particulars</u>	Number of shares	Capital amount	Capital amount
	2013	Opening Capital	452,000,000	4,520,000,000	4,520,000,000
	2018	Bonus share Issued	22,600,000	226,000,000	4 530 000 000
			474,600,000	4,746,000,000	4,520,000,000



Amount in BDT		
2019	2018	

### 14.4 Name of the Directors and their shareholdings in the year 2019

			Number	of Shares
SI	Name of the directors	Status	At 31 December	At 31 December
			2019	2018
1	Mr. Humayun Kabir	Chairman	12,600,000	12,000,000
2	Mr. Shaikh Salahuddin	Vice- Chairman	18,900,000	18,000,000
3	Mr. Sheikh Fazle Noor Taposh	Director	42,000,000	40,000,000
4	Sharmin Apparels Limited Represented by Mr. Mohammad Ismail Hossain	Director	21,000,000	20,000,000
5	Sandhani Life Insurance Company Limited Represented by Mr. Nemai Kumer Saha	Director	31,500,000	30,000,000
6	Mr. Salahuddin Alamgir	Director	21,000,000	20,000,000
7	Tanveer Oils Limited Represented by Mr. Mostafa Kamal	Director	21,000,000	20,000,000
8	Everest Power Generation Company Limited Represented by Mrs. Tanjima Binthe Mostafa	Director	21,000,000	20,000,000
9	Mr. Humayun Kabir Bablu	Director	21,000,000	20,000,000
10	Mrs. Shahana Yasmin	Director	21,000,000	20,000,000
11	Mrs. Sultana Jahan	Director	21,000,000	20,000,000
12	Mango Teleservices Limited Represented by Mr. A. Mannan Khan	Director	21,000,000	20,000,000
13	Azbal International Limited Represented by Mrs. Ferdousi Islam	Director	21,000,000	20,000,000
14	Anwar Jute Spinning Mills Limited Represented by Mr. Manwar Hossain	Director	10,500,000	10,000,000
15	Meghna Flour & Dal Mills Limited Represented by Mr. Tanveer Ahmed Mostafa	Director	12,600,000	12,000,000
16	Mona Financial Consultancy & Securities Limited Represented by Mr. Md. Mahbubur Rahman	Director	10,500,000	10,000,000
17	Mr. Didarul Alam	Director	8,400,000	8,000,000
18	Sharmin Fashions Limited Represented by Mrs. Syeda Sharmin Hossain	Director	8,400,000	8,000,000
			344,400,000	328,000,000

### 14.5 Classification of shareholders by holding

Less than 500 shares
500 to 5,000 shares
5,001 to 10,000 shares
10,001 to 20,000 shares
20,001 to 30,000 shares
30,001 to 40,000 shares
40,001 to 50,000 shares
50,001 to 100,000 shares
100,001 to 1,000,000 shares
Over 1,000,000 shares

Number o	per of holders % of		total holding	
2019	2018	2019	2018	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	9	-	1.99	
41	32	100.00	98.01	
41	41	100.00	100.00	



Amou	int in BDT
2019	2018

#### 14.6 Capital to Risk weighted Asset Ratio (CRAR):

In terms of Section 13 (2) of the Bank Company Act 1991, the Guideline on Risk Based Capital Adequacy (RBCA) under Basel-III issued vide BRPD Circular No.18 dated December 21, 2014 (effective from January 01, 2015), BRPD Circular No.2 dated March 04, 2015, and BRPD Circular No. 5 dated May 31, 2016, the calculation of Capital to Risk Weighted Asset Ratio (CRAR) is done at the end of every quarter in a year. Calculation of minimum total capital plus capital conservation buffer of the Bank at the end of December 2019 against the regulatory requirement of 12.50% is presented as under:

#### 1) Tier-1 -Core capital (Going Concern Capital)

a) Common Equity - Tier-1 (CET 1) Capital				
Paid up capital	4,746,000,000	4,520,000,000		
Share premium	-	-		
Statutory reserve (Note 14)	1,371,215,695	1,053,286,265		
General reserve	-	-		
Surplus in Profit and Loss account/ Retained earnings (Note 17)	478,537,232	683,171,408		
	6,595,752,927	6,256,457,673		
b) Additional Tier-1 Capital				
Total Tier-1 Capital	6,595,752,927	6,256,457,673		
2) Tier-2 Capital (Gone-concern Capital)				
General provision maintained against unclassified loan	391,340,000	314,240,000		
General provision on off-balance sheet items	250,500,000	198,300,000		
Asset revaluation reserve	-	-		
Revaluation reserve (50% of Fixed Assets & Securities and 10% of Equities)	8,535,650	8,535,650		
	650,375,650	521,075,650		
Less: Regulatory Adjustment				
Revaluation Reserve for Fixed Assets, Securities & Equity Securities				
(deduction of 100% in 2019 as per Basel-III Guidelines)	8,535,650	6,828,520		
Total Tier-2 Capital	641,840,000	514,247,130		
A) Regulatory Capital (1+2)	7,237,592,927	6,770,704,803		
B) Risk weighted assets (RWA)				
Credit Risk				
On-Balance Sheet	34,530,210,856	29,073,907,706		
Off-Balance Sheet	13,312,334,272	12,664,553,112		
	47,842,545,128	41,738,460,819		
Market Risk Weighted Assets	1,466,152,933	971,062,977		
Operational Risk Weighted Assets	2,702,928,884	2,298,912,061		
Total RWA	52,011,626,945	45,008,435,857		
C) Required capital (Required Capital Tk.400.00 crore or				
actual whichever is higher)	5,201,162,694	4,500,843,586		
D) Surplus (A-C)	2,036,430,232	2,269,861,217		
Capital to Risk weighted Asset Ratio (CRAR):				
On Core Capital, i.e. CET 1 - (against standard of minimum 6%)	12.68%	13.90%		
On Total Capital to Risk Weighted Asset Ratio (CRAR)- [against standard				
of minimum 10% plus Capital Conservation Buffer 2.50% (total 12.50%)]	13.92%	15.04%		

Any Bank with a Common Equity Tier 1 (CET 1) Capital ratio below 7% is required to conserve a certain percentage of its earnings in the subsequent year. In that case, a restriction is imposed on dividend payout as stated in the Basel III guideline. Above Calculation reveals that CET 1 of Modhumoti Bank Limited (12.68%) is well above the required level.

Leverage Ratio (against standard of 3%):





		Amount	in BDT
15	Statutory reserve	2019	2018
	Balance as at 1 January 2019	1,053,286,265	716,799,672
	Addition during the year ( 20% of pre-tax profit)	317,929,430	336,486,593
	Balance as at 31 December 2019	1,371,215,695	1,053,286,265
16	Revaluation gain/(loss) on investment		
	Revaluation reserve on HTM securities		
	Balance as at 1 January 2019	193,143	2,609
	Addition during the year	2,950,186 <b>3,143,329</b>	190,534 <b>193,143</b>
	Adjustment of amortization/ revaluation gain against sale/maturity	3,143,329	
	Balance as at 31 December 2019 CET 1 of Modhumoti Bank Limited	3,143,329	193,143
	Revaluation reserve on HFT securities		
	Balance as at 1 January 2019	150,064	3,948,845
	Addition during the year	509,676	(3,798,781)
		659,740	150,064
	Adjustment of amortization/ revaluation gain against sale/maturity	150,064	
	Balance as at 31 December	509,676	150,064
		3,653,005	343,207
17	Foreign currency translation gain/(loss)		
	Balance as at 1 January 2019	105,706	690,199
	Addition during the year	148,369	105,706
	Disposal during the year	(105,706)	(690,199)
	Balance as on 31 December 2019	148,369	105,706
17 (a)	Surplus in profit and loss account/Retained earnings		
	Balance as at 1 January 2019	683,171,408	489,667,806
	Prior year adjustment	-	-
		683,171,408	489,667,806
	Add: Addition during the year	791,295,254	981,990,195
	Lass	1,474,466,662	1,471,658,001
	<b>Less:</b> Transfer to Statutory reserve	317,929,430	226 496 502
	Issue of bonus shares	226,000,000	336,486,593
	Cash dividend paid	452,000,000	452,000,000
		995,929,430	788,486,593
	Balance as on 31 December 2019	478,537,232	683,171,408
18	Contingent liabilities		
18.1	Acceptances and endorsements		
	Acceptance under Letters of Credit -Cash (Foreign) Deferred	3,745,144,474	3,099,544,921
	Acceptance under Letters of Credit -BTB (Foreign) Usence	433,928,949	334,589,544
	Acceptance under Letters of Credit -BTB EPZ (Foreign) Usance	99,745,051	44,653,575
	Acceptance under Letters of Credit -BTB (Local) Usance	1,140,329,522	474,723,316
	Acceptance under Letters of Credit -BTB (Foreign) EDF	-	-
	Acceptance under Letters of Credit -Others	-	-
	Less: Margin	5,419,147,997	3,953,511,356
		5,419,147,997	3,953,511,356

		Amount in BDT		
18.2	Letters of guarantee	2019	2018	
	Letters of guarantee (Local)	13,647,528,777	10,392,973,609	
	Letters of guarantee (Foreign)	1,217,031,087	2,104,079,006	
	Foreign counter guarantees	-	-	
		14,864,559,864	12,497,052,615	
	Less: Margin	752,530,665	578,832,867	
	Manager Committee the Book to another the Park to a comment of	14,112,029,199	11,918,219,748	
	Money for which the Bank is contingently liable in respect of guarantee issued favouring:			
	Directors or officers	29,059,335	48,710,222	
	Government	29,039,333	40,710,222	
	Banks and other financial institutions	_	_	
	Others	14,835,500,529	12,448,342,393	
		14,864,559,864	12,497,052,615	
	Less: Margin	752,530,665	578,832,867	
		14,112,029,199	11,918,219,748	
18.3	Irrevocable letters of credit			
	Letter of Credit - Foreign	3,380,145,078	3,340,709,974	
	Letter of Credit - BTB Foreign	654,564,977	379,031,275	
	Letter of Credit - BTB - EPZ	74,086,830	39,514,173	
	Letter of Credit - BTB (Local)	1,169,792,985	588,001,448	
	Letter of Credit - EDF & Others	94,974,644	80,199,731	
		5,373,564,514	4,427,456,601	
	Less: Margin	522,354,777	508,814,230	
		4,851,209,737	3,918,642,371	
18.4	Bills for collection			
	Foreign bills for collection	1,069,864,813	602,661,613	
	Local bills for collection	1,376,064,381	1,391,837,479	
		2,445,929,194	1,994,499,092	
18.5	Other contingent liabilities			
	Other contingent liabilities	678,235,200	128,535,600	
		678,235,200	128,535,600	
19	Income statement			
	Income:			
	Interest, discount and similar income	6,010,172,973	4,760,288,438	
	Dividend income	8,780,820	8,219,744	
	Fees, commission and brokerage	293,282,319	257,411,693	
	Gains less losses arising from dealing securities	-	-	
	Gains less losses arising from investment securities	24,143,806	(8,829,142)	
	Gains less losses arising from dealing in foreign currencies	239,765,305	229,149,031	
	Income from non-banking assets	-	-	
	Other operating income	89,531,264	62,227,387	
	Profit less losses on interest rate changes	-	-	
		6,665,676,488	5,308,467,150	



		Amount in BDT	
		2019	2018
	Expenses:		
	Interest, fees and commission	3,560,466,062	2,501,714,999
	Losses on loans and advances	-	
	Administrative expenses	717,268,428	697,572,763
	Other operating expenses	150,289,210	116,488,173
	Depreciation on banking assets	160,055,638	50,758,251
		4,588,079,338	3,366,534,186
	Income over expenditure	2,077,597,150	1,941,932,964
20	Interest income		
	Interest on loans and advances	4,625,019,935	3,796,761,758
	Interest on placement with other banks and financial institutions	767,211,796	580,326,669
	Interest income from OBU	27,383,068	18,349,221
	Interest income nom obo  Interest on foreign currency balances	14,481,627	8,960,698
	interest on loreign currency balances	5,434,096,426	4,404,398,345
	Less: Interest income from OBU	27,383,068	18,349,221
	Less. Interest income nom Obo	5,406,713,358	4,386,049,124
		3,400,713,338	4,360,049,124
21	Interest paid on deposits and borrowings etc.		
	Interest on deposits	3,104,796,811	2,139,880,832
	Interest on borrowings	435,199,418	361,834,167
	Interest expense on lease liability	20,469,834	-
	Interest paid on borrowings (OBU)	27,383,068	18,349,221
		3,587,849,130	2,520,064,220
	Less: Interest paid on borrowings (OBU)	27,383,068	18,349,221
		3,560,466,062	2,501,714,999
22	Investment income		
	Interest income from Government Securities (Note-22.1)	601,297,301	368,862,077
	Gain on sale of Government Securities (Note-22.2)	24,143,806	(8,829,142)
	Dividend on shares	8,780,820	8,219,744
	Other Investment Income	-	_
	Gain on sale of shares	2,162,314	5,377,236
		636,384,241	373,629,915
22.1	Interest Income from Government Securities		
	Interest on treasury bills	_	_
	Interest on treasury bonds	915,601,885	466,988,372
	interest on treasury bonds	915,601,885	466,988,372
	Interest Expenses on treasury bills/bonds	(314,304,584)	(98,126,295)
	Interest Income from Government Securities	601,297,301	368,862,077
22.2	Capital Gain on Government Securities		
	Capital Gain on treasury bills	-	-
	Capital Gain on treasury bonds	24,143,806	(8,829,142)
		24,143,806	(8,829,142)

		Amount in BDT	
23	Commission, exchange and brokerage	2019	2018
	Commission on L/Cs	88,205,591	83,311,416
	Commission on L/Cs - EPZ	1,842,671	1,800,855
	Commission on Inland L/Cs	1,370,349	1,484,037
	Commission on L/Cs-back to back	32,708,960	21,212,897
	Commission on L/Gs	158,156,836	139,828,197
	Commission on Export L/C	2,601,884	1,137,436
	Commission on remittance	197,736	185,891
	Commission on collection on FDBP/ FDBC/ FDD	3,775,548	3,195,925
	Others Commission	4,422,745	5,255,039
	Exchange gain (Note-23.1)	239,765,305	229,149,031
		533,047,624	486,560,723
23.1	Exchange gain		
	Exchange gain from revaluation/trade of foreign currency Exchange loss from revaluation/trade of foreign currency	239,765,305	229,149,031
	Exchange 1933 non-revaluation, trade of foreign earrency	239,765,305	229,149,031
24	Other operating income		
	Account Maintenance Charges	9,968,542	10,477,316
	Postage / SWIFT/ fax recoveries from Import L/Cs	17,563,371	13,888,249
	Postage / SWIFT/ fax recoveries from Export related L/Cs	7,716,406	4,620,030
	Fees on Share Transfer	_	5,000
	Cards Fees and Charges (Note 24.1)	7,360,851	5,923,272
	Other Fees and Charges	31,890,347	11,520,322
	Fees and Charges on Export related L/Cs	15,031,749	15,793,198
		89,531,264	62,227,387
24.1	Cards Fees and Charges:		
	Fees and Charges (debit and prepaid card)	4,107,750	2,279,850
	Credit Cards:		
	Annual Fees	821,959	444,625
	VISA POS Reimbursement charges	1,283,351	1,038,740
	Cash Advance Fees	389,556	269,632
	Late payment and overlimit fees	1,491,609	717,095
	Card Cheque Fees (Processing and Issues)	1,085,982	1,000,435
	Replacement Fees and Others	1,964,986 <b>11,145,194</b>	2,745,487 <b>8,495,863</b>
	Cards Direct Expenses:	11,145,194	0,495,003
	VISA POS Reimbursement Charges	68,499	58,458
	VISA Associated Membership Sponsor Charges	300,600	796,620
	Fees and Charges of Card	3,142,463	1,445,512
	ATM Expenses NPSB	272,781	272,001
		3,784,343	2,572,591
	Cards Fees and Charges (Net)	7,360,851	5,923,272
25	Salaries and Allowances		
	Basic salary	183,552,350	153,319,481
	Bonus	63,405,198	50,392,511
	Other Salary & Allowances	257,031,146	227,283,676
	Bank Contribution to Provident Fund	18,413,779	15,424,323
		522,402,473	446,419,992



		Amou	nt i	n BDT
26	Rent, taxes, insurance, Electricity etc.	2019		2018
	Rent, rates and taxes (26.1)	37,039,075		114,351,336
	Insurance	26,592,664		21,956,669
	Utilities (except telecommunication)	19,573,444		16,421,684
		83,205,183		152,729,689
26.1	Rent, rates and taxes			
	Rent for Office	27,146,005		95,532,174
	Rent for ATM Booth	2,224,543		1,609,728
	Rent for Garage	-		268,000
	VAT on Rent	3,981,994		14,342,283
	Rates and Taxes	3,686,535		2,599,151
		37,039,075		114,351,336

Since 'IFRS 16: Leases' has been implemented for the very first time in Bangladesh to comply with the International Financial Reporting Standards, out of total rental expense of Taka 161,341,332, an amount of rental expenses (office premises for head office & twenty four branches) of Taka 130,122,722 is converted into the Interest expense on lease liability and Depreciation expense on ROU Assets. The changes have been adopted only for disclosure purpose which are not affecting the payments of actual rental expense (there is no impact on cash outflow).

Reconciliation of rental expense is presented as under:

	A) Total Rent expense incurred for office premises paid during 2019:		
	Rent Expenses	140,296,198	-
	VAT on Rent	20,954,523	-
		161,250,721	-
	B) Rental expense converted into the Interest expense on lease		
	liability & depreciation expense on ROU Assets:		
	Rent Expenses	113,150,193	-
	VAT on Rent Expenses	16,972,529	
		130,122,722	
	C)= (A-B), Rent Expenses presented in Note 26.1:		
	Rent Expenses	27,146,005	-
	VAT on Rent	3,981,994	
		31,127,999	
	D) Expenses charged during 2019 for adoption of IFRS 16- Leases:		
	Interest Expenses on lease liability (Note 21)	20,469,834	-
	Depreciation Expenses on ROU Assets (Note 31)	116,178,550	
	Total expenses charged for ROU Assets during the year	136,648,384	
	E) = (D-B), Additional expense incurred for leases during 2019	6,525,662	-
27	Postage, stamp, telecommunication etc.		
	Postage	3,807,033	3,108,202
	Telephone / Mobile	5,415,910	5,004,083
	Networklink, Internet, SWIFT, Reuters etc.	17,836,420	17,313,630
		27,059,363	25,425,915
28	Stationery, printing, advertisements etc.		
	Printing & security stationery	10,173,566	3,689,290
	Petty stationery	6,235,525	9,878,513
	Computer consumable stationery	1,486,654	2,088,782
	Publicity and advertisement	39,076,214	33,257,776
		56,971,959	48,914,360

		Amoun	t in BDT
29	Managing Director's salary and fees	2019	2018
	Basic Salary	4,916,129	4,200,000
	Bonus	1,400,000	1,400,000
	Other Salary & Allowance	3,741,994	3,496,927
	Bank Contribution to Provident Fund	491,613	420,000
		10,549,736	9,516,927
30	Directors' fees and expenses		
	Meeting attendance fees	1,808,000	1,464,000
		1,808,000	1,464,000

As per BRPD circular letter no. 11 dated 04 October 2015, Taka 8,000/- has been paid as Honorarium to the Directors, for attending per Board Meeting, Board Audit Committee Meeting and Risk Management Committee Meeting held during the year 2019.

#### 31 Depreciation and repairs of Bank's assets

A) Depreciation on Fixed Assets:			
Furniture and fixtures	12,040,570	Γ	11,467,924
Machinery & Equipment	16,485,596		15,245,264
Computer and Computer peripherals	6,706,500		6,422,908
Motor Vehicles	3,894,267		6,463,676
Software	4,750,154		11,158,479
	43,877,088		50,758,251
B) Depreciation on Right-of-Use Assets:	116,178,550		-
C) Repairs/ Replacements of the Bank's assets:			
Furniture & Fixtures	270,970	Γ	67,770
Machinery & Equipment	4,098,158		1,113,916
Motor Vehicles	471,392		898,944
Software maintenance	10,431,194		11,021,250
	15,271,714		13,101,880
D) = (A+B+C), See Annexure - A for detail of Depreciation expense	175,327,352		63,860,131

As stated in note 26.1, in accordance with IFRS 16, lease rental are now capitalized and related depreciation on ROU Assets is shown above.

#### 32 Other expenses

Security and cleaning	22 402 056	28,742,499
,	33,492,956	
Salary of casual staff	16,381,114	14,357,013
Entertainment	8,108,544	8,992,091
Other Professional Service charges	253,750	250,000
Books and periodicals	362,515	402,523
Subscription	1,350,500	1,184,497
Donation	23,271,279	19,620,000
Travelling expenses	4,941,531	6,105,173
Conveyance	2,628,343	2,082,773
Gratuity expenses	24,000,000	4,200,000
Fuel	1,705,649	1,579,910
Leverage & Uniform	639,065	522,295
Training/seminar	3,427,076	2,051,749
Annual General Meeting (AGM)	2,574,981	879,429
Bank charges	6,785,072	5,970,678
Cash carrying charges	3,237,653	2,930,949
Amortization of prepaid expenses	-	693,986
VAT on expenditure	3,145,216	5,586,490
Miscellanous Expenses	13,248,966	9,701,117
	149,554,210	115,853,173



2019   2018
Current tax Deferred tax  716,297,467 82,054,429 798,351,896  700,442,76  Account Maintenance Charges Postage / SWIFT/ fax recoveries from Import L/Cs  716,297,467 82,054,429 (3,731,57 700,442,76  9,968,542 10,477,31 13,888,24
Deferred tax 82,054,429 (3,731,57 798,351,896 700,442,76  34 Cash received from other operating activities  Account Maintenance Charges Postage / SWIFT/ fax recoveries from Import L/Cs 17,563,371 13,888,24
Deferred tax 82,054,429 (3,731,57 798,351,896 700,442,76  34 Cash received from other operating activities  Account Maintenance Charges 9,968,542 10,477,31 Postage / SWIFT/ fax recoveries from Import L/Cs 17,563,371 13,888,24
798,351,896 700,442,76  Account Maintenance Charges Postage / SWIFT/ fax recoveries from Import L/Cs 798,351,896 700,442,76 9,968,542 10,477,31 13,888,24
Account Maintenance Charges Postage / SWIFT/ fax recoveries from Import L/Cs 9,968,542 17,563,371 13,888,24
Postage / SWIFT/ fax recoveries from Import L/Cs 17,563,371 13,888,24
Postage / SWIFT/ fax recoveries from Import L/Cs 17,563,371 13,888,24
Gain on sale of shares 2,162,314 5,377,23
Fees on Share Transfer - 5,00
Cards Fees and Charges 7,360,851 5,923,27
Other Fees and Charges 31,890,347 11,520,32
Fees and Charges on Export related L/Cs 15,031,749 15,793,19
91,693,578 67,604,62
35 Payments for other operating activities
Rent, rates and taxes 156,009,940 152,729,68
Postage 27,059,363 25,425,91
Directors fees 1,808,000 1,464,00
Repairs 15,271,714 13,101,88
Legal expenses 485,000 385,00
Audit fees 250,000 250,000
Others expenses (Note 32) 125,554,210 111,653,17
326,438,227 305,009,65
36 Earnings per share (EPS)
Net profit after tax for the year ended 31 December (BDT) 791,295,254 981,990,19
Number of ordinary shares outstanding 474,600,000 474,600,000
Weighted average number of ordinary shares 474,600,000 474,600,000
Earnings per share (EPS) on closing number of share 1.67 2.0
Earnings per share (EPS) - (Weighted Average) 1.67

Earnings per share (EPS) has been calculated in accordance with IAS - 33: "Earnings Per Share (EPS)". Previous year's figure (2018: Taka 2.17 per share) has been adjusted for the issue of bonus shares during the year.

#### 37 General

#### 37.1 Audit Committee

Audit Committee of the Board of Directors of the Bank has been reformed by the Board of Directors in their meeting held on 27 June 2019 following re-constitution earlier as on 28 July 2016. Its roles and responsibilities were defined in line with Bangladesh Bank's BRPD Circular No. 11 dated October 27, 2013. Composition of the Audit Committee and qualification of its members is presented below:

SI. no.	Name	Status with the committee
1)	Mr. Shaikh Salahuddin	Chairman
2)	Mr. A. Mannan Khan	Member
3)	Mr. Md. Mahbubur Rahman	Member

#### **Role of the Bank's Audit Committee:**

To oversee financial reporting process, the Audit Committee does the following tasks:

- i) Monitor, choice of accounting policies and principles
- ii) Review the financial statements
- iii) Review the appropriateness of the Bank's accounting policy
- iv) Oversee the Bank's relationship with external auditors
- v) Review the Bank's existing system and upgradation of systems
- vi) Review the adequacy of internal audit functions
- vii) Review all reports of internal auditors
- viii) Review Management's report on risk management
- ix) Review the internal control weakness as submitted by statutory auditors
- x) Review Audit Committee's own terms of reference within the purview of BRPD Circular No. 11 dated 27 October 2013 issued by Bangladesh Bank.

During the year 2019, there are 4 (four) meetings conducted by the Audit Committee. In these meetings, the Committee reviewed quarterly unaudited Financial Statements as well as audited Financial Statements for the year 2019 in presence of external auditors. They also reviewed Inspection Reports prepared by ICCD of the Bank from time to time and Bangladesh Bank Inspection Reports to become aware of the effectiveness of Internal Control System of the Modhumoti Bank Limited and overall status regarding compliance of Bagladesh Bank's guidelines & regulation. They advised the Bank Management for ensuring compliance of rules & regulation of the regulators and also for establishing an effective Internal Control and Audit System within the Bank which will ultimately ensure the sustainable growth.

#### 37.2 Related party/(ies) disclosure

#### 37.2.1 Related party transactions

During the year 2019, the Bank conducted business deals with the following organisations in which the directors has interest:

#### i) Loans and advances to directors and their related concern

Name of party	Name of Directors	Related by	Nature of Facilities	Outstanding as on 31.12.2019	Status
Everest CNG Re-Fuelling and Conversion Ltd.	Mr. Mostafa Kamal	Director	BG	6,288,600	Regular
Sonargaon Seeds Crushing Mills Limited	Mr. Mostafa Kamal	Director	BG	2,440,635	Regular
Meghna Container Terminal Ltd.	Mr. Mostafa Kamal	Director	BG	2,500,000	Regular
Meghna Edible Oils Refinery Limited	Mr. Mostafa Kamal	Director	BG	10,846,700	Regular
Meghna Pulp & Papers Mills Ltd.	Mr. Mostafa Kamal	Director	LC	2,981,800	Regular
United Sugar Mills Limited	Mr. Mostafa Kamal	Director	BG	1,983,400	Regular
M.S.A Services Limited	Mr. Md. Didarul Alam	Director	BG	5,000,000	Regular
Mr. Didarul Alam	Mr. Md. Didarul Alam	Director	SOD	2,553,865	Regular



#### ii) Significant contracts where Bank is a party and where in Directors have interest during the year 2019

a) Amount in Taka

Name of Directors	Reationship with the Bank	Nature of transaction	Limit	Security Value	Outstanding as on 31.12.2019
Mr. Sheikh Fazle Noor Taposh	Director	Credit Card	2,000,000	Lien on FDR for Tk. 20,00,000/-	_
Mr. Mohammad Ismail Hossain	Director	Credit Card	500,000	Lien on FDR for Tk. 5,00,000/-	BDT. 68,600.40
Mil Monanina Ismaii 11033aiii	Director.	Credit Card	USD 50,000	Lien on ERQ A/c for USD 50,000	-
Mr. Salahuddin Alamgir	Director	Credit Card	2,000,000	Lien on FDR for Tk. 20,00,000/-	-
Mr. Manwar Hossain	Director	Credit Card	500,000	Lien on FDR for Tk. 5,00,000/-	-
Mrs. Syeda Sharmin Hossain	Director	Credit Card	500,000	Lien on FDR for Tk. 5,00,000/-	-
Mis. Syeda Shamiin Hossain	Director	Credit Card	USD 20,000	Lien on ERQ A/c for USD 20,000	USD. 18,650.00
Mr. Humayun Kabir	Director	Director Credit Card	2,100,000	Lien on DBSR for	BDT. 4,391.75
ivii. Hamayan Kabii	Director	Cicuit Card	USD. 5000	Tk. 25,00,000/-	1001. 4,391.73
Mr. Didarul Alam	Director	Credit Card	750,000	Lien on FDR for Tk. 7,50,000/-	-

**b)** Bank has rented a portion of 10,150 square feet of Bengal House located at House No.12/A, Road No.63 Gulshan-2, Dhaka-1212 at a monthly rent of BDT 1,600,000.00. The Bank has paid BDT 50,400,000.00 as advance against Office Rent. During the year, Bank has paid total rent of BDT 19,473,705.00 and outstanding balance of advance is zero as on 31 December 2019.

#### c) Related party transactions

Nature of Party/ Contract	Relationship	Amount
Information Technology Consultans Limited (ITCL)	Common Director	5,041,513
Bengal Media Corporation Ltd.	Common Director	8,327,500

#### 37.3 Number of employees

The number of regular employees engaged for the whole year or part thereof who received a total remuneration of BDT 144,000 p.a. or above were 528 at the end of December 2019

#### 37.4 Highlights on the overall activities of the Bank

Highlights on the overall activities of the Bank have been furnished in Annexure - C.

#### 37.5 Coverage of External Audit

The external auditor of the Bank, M/S MABS & J Partners, Chartered Accountants worked about in excess of 985 person hours. During their audit, they audited above 80% of the Bank's risk weighted assets as on the Balance.

#### 37.6 Events after the Reporting Period

#### A) Covid 19

The COVID-19 (Corona Virus) pandemic has evolved rapidly in 2020 and it impacts how Banks & other business entities evaluate and disclose events after the reporting date ('subsequent events'). The World Health Organization (WHO) declared a global pandemic due to Corona Virus related respiratory disease commonly called as COVID-19 after the Balance Sheet date of the Bank on 11 March 2020. To contain the spread of this disease, along with many other countries of the world, The Government of Bangladesh has also taken a number of necessary measures such as declaration of general holiday, enforcement of lock down, social distancing etc. This global pandemic has had an impact on the overall business and economic activities of the Banking industry in Bangladesh. The Bank Management considered COVID 19 as subsequent event and in accordance with IAS 10,

they have concluded that this is a non-adjusting event (i.e. an event after the reporting period that is indicative of a condition that arose after the end of the reporting period) because the significant changes in business activities and economic conditions as a result of COVID 19 events took place well after the reporting date of 31 December 2019. Although the business operation and profitability of the Bank are impacted due to COVID 19, but as the situation is constantly changing and there is no certainty at present as to how long the situation will prevail, the potential impact of COVID 19 related matters on Bank's operation and financial result cannot be reasonably assessed.

#### B) Dividend

The Board of Directors in its 49<sup>th</sup> meeting decided to recommended payment of 4.5% Cash dividend and 5.5% Stock Dividend for the year 2019.

Chairman

**Vice Chairman** 

Shall SHA

Director

S.F.M. Josel

**Managing Director & CEO** 

# **Schedule of Fixed Assets**As at 31 December 2019

Amount in BDT

		Cost	**				Cost	st		11/1:440
Particulars	Opening balance as on 01.01.2019	Addition during the year	Disposal/ Adjustment during the year	Balance as at 31.12.2019	Rate of Dep.	Opening balance as on 01.01.2019	Charged during the year	Disposal/ Adjustment during the year	Balance as at 31.12.2019	down value as at 31.12.2019
Land	1	1	1	1		1	1	1	1	1
Building	1	ı	1	ı		1	1	1	1	1
Furniture and fixtures	153,190,398	24,382,518	1	177,572,916	10%	45,145,045	12,040,570	ı	57,185,616	120,387,301
Computer and Computer peripheral	53,798,167	14,236,650	ı	68,034,817	20%	28,120,447	6,706,500	1	34,826,947	33,207,870
Electrical Equipments	121,668,525	32,255,140	350,000	153,573,665	20%	54,367,457	16,485,596	206,677	70,646,376	82,927,289
Motor vehicles	34,980,000	000'056'6	16,099,999	28,830,001	20%	28,552,099	3,894,267	16,099,999	16,346,367	12,483,634
Right-of-Use (ROU) Assets	ı	673,463,233	4,198,889	669,264,344	*	ı	116,178,550	4,198,889	111,979,662	557,284,683
Capital work in progress (CWIP)	ı	45,835,930	1	45,835,930		ı	ı	1	1	45,835,930
	363,637,090	800,123,472	20,648,888	1,143,111,674		156,185,049	155,305,484	20,505,565	290,984,968	852,126,707
Software	50,190,235	22,560,974	1	72,751,209	70%	41,857,981	4,750,154	I	46,608,135	26,143,074
Capital work in progress (CWIP)	- (	13,646,000	1	13,646,000		ı	ı	I	1	13,646,000
	50,190,235	36,206,974	ı	86,397,209		41,857,981	4,750,154	ı	46,608,135	39,789,074
Total as at 31st December 2019	413,827,325	836,330,446 20	20,648,888	1,229,508,883		198,043,030	160,055,638	20,505,565	337,593,103	891,915,781
Total as at 31st December 2018	367,555,692 46,871,633	46,871,633	000'009	600,000 413,827,325		147,569,021	50,764,476	290,467	198,043,030	215,784,296

 $<sup>^{**}</sup>$  Straight line method of depreciation is followed throughout the lease period as mentioned in the contracts.

#### Name of the Directors of the Bank and their interest in different entities

SI.	.,	Status with	Interest in other concerns	
No	Name	the Bank	Name of Concerns	Position
			Dhaka Ice Cream Industries Limited (POLAR)	Chairman
			Zest Agro Food Processing Limited	Managing Director
1	Mr. Humayun Kabir	Chairman	Northern Hatcheries Limited (Deshi Meat)	Managing Director
			Northern Agri Science Limited	Managing Director
			Islami Commercial Insurance Company Limited	Shareholder
2	Mr. Shaikh Salahuddin	Vice Chairman	Ajmeer Navigation	Proprietor
			Fardin Fish (Deep Sea Fishing)	Proprietor
			Khulna Shipping Lines	Proprietor
_	Mr. Sheikh Fazle Noor		Sheikh & Chowdhury	Partner
3	Taposh	Director	Banglar Bani Films, Media and Publications Limited	Chairman
	<u>'</u>		Sharmin Group	Managing Director
			Sharmin Apparels Limited	Managing Director
			Sharmin Fashions Limited	Managing Director
	Mr. Mohammad Ismail		Sharaf Apparels Limited	Managing Director
	Hossain		Ishayat Apparels Limited	Managing Director
4	Representing Sharmin	Director	Sharaf Washing & Dyeing Industries Limited	Managing Director
	Apparels Limited		Sharaf Embroidery & Printing Limited	Managing Director
			A.M. Design Ltd.	Managing Director
			A.M. Fashions Limited	Managing Director
			Limeeyat Apparels Limited	Managing Director
			Limeeyat Washing & Dyeing Industries Limited	Managing Director
			Jaflong Velly Broading School	Director
5	Mr. Nemai Kumer Saha Representing Sandhani Life Insurance Company Limited	Director	Sandhani Life Insurance Company Limited	DMD & CFO
			Labib Group	Chairman
			Matrix Sweaters Limited	Managing Director
			Starlight Sweaters Limited	Managing Director
			Raidha Collections Limited	Managing Director
			Sultana Sweaters Limited	Managing Director
			Starlight Knitters Limited	Managing Director
			Labib Fashions Limited	Managing Director
			Excel Sweaters Limited	Managing Director
6	Mr. Salahuddin Alamgir	Director	Sweater Cottage Limited	Managing Director
			Juthi Packaging Industries Limited	Managing Director
			Salma Packers Limited	Managing Director
			Labib Dyeing Mills Limited	Managing Director
			Nice Cotton Limited	Managing Director
			Excel Telecom (Pvt) Limited	Managing Director
			R & R Agro Complex Limited	Managing Director
			Labib Poultry & Fisheries Limited	Managing Director
			Information Technology Consultans Limited (ITCL)	Director
			X-Telecom (pvt) Limited	Director



SI.		Status with	Interest in other concerns	
No	Name	the Bank	Name of Concerns	Position
			United Feeds Limited	Managing Director
			United Mineral Water & Pet Industries Limited	Managing Director
			United Sugar Mills Limited	Managing Director
			Unique Cement Industries Limited	Managing Director
			Unique Power Plant Limited	Managing Director
			Unique Hatchery & Feeds Limited	Managing Director
			Tanveer Oil's Limited	Managing Director
			Tanveer Food Limited	Managing Director
			Tanveer Polymer Industries Limited	Managing Director
			Tanveer Steel Mills Limited	Managing Director
			Tanveer Paper Mills Limited	Managing Director
			Everest CNG Refueling & Conversion Limited	Managing Director
			Everest Power Generation Co. Limited	Managing Director
			G.Shipping Lines Limited	Managing Director
			Janata Flour & Dal Mills Limited	Managing Director
			Meghna Shipbuilders & Dockyard Limited	Managing Director
			Global Ad Star Bag Industries Limited	Managing Director
	Mr. Mostafa Kamal		Surma Mustard Oil Mills Limited	Managing Director
7	Representing Tanveer	Director	Tasnim Chemical Complex Limited	Managing Director
	Oils Limited		Sonargaon Salt Industries Limited	Managing Director
			Tasnim Condensed Milk Limited	Managing Director
			Dhaka Securities Limited	Managing Director
			Meghna Seeds Crushing Mills Limited	Managing Director
			Tanveer Printing & Packaging Industries Limited	Managing Director
			Meghna Edible Oils Refinery Limited	Managing Director
			Meghna Pulp & Paper Mills Limited	Managing Director
			A Class Builders Limited	Managing Director
			USB International Lines Limited	Managing Director
			Meghna Tea Company Limited	Managing Director
			Titanic Shipping Lines Limited	Managing Director
			Talelink Bangladesh Limited	Managing Director
			IMEX Shipping Bangladesh Limited	Managing Director
			Meghna PVC Limited	Managing Director
			MPP Power Plant Limited	Managing Director
			Sonargaon Flour & Dal Mills Limited	Managing Director
			Meghna Beverage Limited	Managing Director



SI.		Status with			
No	Name	the Bank	Name of Concerns	Position	
			United Feeds Limited	Director	
			United Mineral Water & Pet Industries Limited	Director	
			United Sugar Mills Limited	Director	
			Unique Cement Industries Limited	Director	
			Unique Power Plant Limited	Director	
			Unique Hatchery & Feeds Limited	Director	
			Tanveer Oil's Limited	Director	
			Tanveer Food Limited	Director	
			Tanveer Polymer Industries Limited	Director	
			Tanveer Steel Mills Limited	Director	
			Tanveer Paper Mills Limited	Director	
			Everest CNG Refueling & Conversion Limited	Director	
			Everest Power Generation Co. Limited	Director	
			G.Shipping Lines Limited	Director	
			Janata Flour & Dal Mills Limited	Director	
	Ms. Tanjima Binthe	njima Binthe Meghna Shipbuilders & Dockyard Limited		Director	
	Mostafa		Global Ad Star Bag Industries Limited	Director	
8	Representing Everest	Director	Surma Mustard Oil Mills Limited	Director	
	Power Generation		Tasnim Chemical Complex Limited	Director	
	Company Limited		Sonargaon Salt Industries Limited	Director	
			Tasnim Condensed Milk Limited	Director	
			Dhaka Securities Limited	Director	
			Meghna Seeds Crushing Mills Limited	Director	
			Tanveer Printing & Packaging Industries Limited	Director	
			Meghna Edible Oils Refinery Limited	Director	
			Meghna Pulp & Paper Mills Limited	Director	
			A Class Builders Limited	Director	
			USB International Lines Limited	Director	
			Meghna Tea Company Limited	Director	
			Titanic Shipping Lines Limited	Director	
			Talelink Bangladesh Limited	Director	
			IMEX Shipping Bangladesh Limited	Director	
			Meghna PVC Limited	Director	
			MPP Power Plant Limited	Director	
			Sonargaon Flour and Dal Mills Limited	Director	
			Meghna Beverage Limited	Director	



SI.		Status with	Interest in other concerns	
No	Name the Ban		Name of Concerns	Position
			Bengal Media Corporation Limited (RTV)	Managing Director
			Euphoria Apparels Ltd.	Managing Director
			Romania Food & Beverage Limited	Managing Director
			Linnex Electronics Bangladesh Limited	Managing Director
			Bengal Windsor Thermoplastics Limited	Managing Director
			Bengal Hotel & Resorts Limited	Managing Director
			Bengal Plastics Limited	Director
			Bengal Polymer Wares Limited	Director
			Bengal Plastic Pipes Limited	Director
	Mr. Humayun Kabir		Bengal Poly and PaperSack Limited	Director
9	Bablu	Director	Bengal Flexipack Limited	Director
	Dabiu		Bengal Adhesive & Chemical Products Limited	Director
			Bengal Cement Limited	Director
			Bengal Overseas Corporation Limited	Director
			Bengal Concept & Holdings Limited	Director
			Bengal Feed and Fisheries Limited	Director
			Bengal Corrugated Carton industries Limited	Director
			Bengal Renewable Engery Limited	Director
			Power Utility BD Limited	Director
			Hemilton Metal Corporation Limited	Director
10	Mrs. Shahana Yasmin	Director	Farzan Fising	Proprietor
	iviis. Silanana rasiliii	Directo.	Farzan Navigation	Proprietor
			Labib Group	Vice Chairman
			X-Telecom (pvt) Limited	Managing Director
			Matrix Sweaters Limited	Director
			Starlight Sweaters Limited	Director
			Raidha Collections Limited	Director
			Sultana Sweaters Limited	Director
			Starlight Knitters Limited	Director
			Labib Fashions Limited	Director
11	Mrs. Sultana Jahan	Director	Excel Sweaters Limited	Director
			Sweater Cottage Limited	Director
			Juthi Packaging Industries Limited	Director
			Salma Packers Limited	Director
			Labib Dyeing Mills Limited	Director
			Nice Cotton Limited	Director
			Excel Telecom (Pvt) Limited	Director
			R& R Agro Complex Limited	Director
			Labib Poultry & Fisheries Limited	Director

SI.	N	Status with	Interest in other concerns	
No	Name	the Bank	Name of Concerns	Position
			Mango Teleservices Limited	Chairman
			Mango Electronics Limited	Chairman
			CSL Distribution Limited	Chairman
	Mr. A Mannan Khan		Mango Holdings Limited	Managing Director
12	Representing Mango	Director	Playpen School	Managing Partner
	Teleservices Limited		Clix Limited	Chairman
			Telefort Limited	Chairman
			Bangladesh Auto Industries Limited	Chairman
			Mango Technologies Limited	Chairman
			Bangladesh Lithium Battery Limited	Chairman
			China Bangla Ceramic Industries Limited	Chairman
			Bajnabo Textile Mills Limited	Chairman
			China Bangla Engineering & Technology Services Limited	Chairman
	Mrs. Ferdousi Islam		Azbal International Limited	Chairman
13	Representing Azbal	Director	Trustee Securities Limited	Managing Director
	International Limited		Northern General Insurance Co.Limited	Director
			Total Merchandising & Trims Limited	Director
			United Shipping Lines Limited	Director
			Bengal Tiger Cement Industries Limited	Director
			Anwar Group of Industries	Group Managing Director
			BD Finance & Investment Company Limited	Chairman
			BD Finance Securities Limited	Chairman
			BD Finance Capital Holdings Limited	Chairman
			Anwar Landmark Limited	Vice Chairman
			Anwar Ispat Limited	Managing Director
	Mr. Manwar Hossain		Anwar Integrated Steel Plant Limited	Managing Director
	Representing Anwar		Anwar Galvanizing Limited	Managing Director
14	Jute Spinning Mills	Director	Anwar Cement Limited	Managing Director
	Limited		Anwar Cement Sheet Limited	Managing Director
	Limited		A-One Polymer Limited	Managing Director
			Anwar Silk Mills Limited	Director
			Mehmud Industries (Pvt) Limited	Director
			Hossain Dyeing and Printing Mills Limited	Director
			Anwar Jute Spinning Mills Limited	Director
			AG Automobiles Limited	Director
			City General Insurance Company Limited	Director
			Commerce Bank Securities and Investment Limited	Director



SI.		Status with	Interest in other concerns	
No	Name	the Bank	Name of Concerns	Position
			Meghna Flour & Dal Mills Limited	Managing Director
			Unique Power Plant Limited	Director
			United Sugar Mills Limited	Director
			Tanveer Paper Mills Limited	Director
			Meghna Shipbuilders & Dockyard Limited	Director
			Meghna Properties Limited	Director
			Global Ad Star Bag Industries Limited	Director
			Tasnim Condensed Milk Limited	Director
	Mr. Tanveer Ahmed		Dhaka Securities Limited	Director
	Mostafa		Meghna Seeds Crushing Mills Limited	Director
15	Representing	Director	Tanveer Printing & Packaging Industries Limited	Director
	Meghna Flour &		Meghna Milk Products Limited	Director
	Dal Mills Limited		Meghna Electricity Generation Co. Limited	Director
			Meghna Aviation Limited	Director
			Meghna Edible Oils Refinery Limited	Director
			Meghna Pulp & Paper Mills Limited	Director
			Meghna Chicks & Farms Limited	Director
			A Class Builders Limited	Director
			USB International Lines Limited	Director
			Ekattur Media Company Limited	Director
			Meghna Tea Company Limited	Director
	Mr. Md. Mahbubur			
	Rahman		Mona Financial Consultancy &	Company
16	Representing Mona	Director	Securities Limited	Secretary
	Finacial Consultancy			
	& Securities Limited			
			M.S.A. Services Limited	Chairman
			Golden Oxygen Limited	Managing Director
			T. R.Ship Breakers Limited	Managing Director
			T. R.Fishing Limited	Managing Director
			Taher & Company Limited	Managing Director
			Al Haj Mostafa Hakim Cement Industries Limited	Managing Director
			Al Haj Mostafa Hakim Housing Real Estate Limited	Managing Director
17	Mr. Didarul Alam	Director	Kumira Ship Breakers Limited	Managing Director
			Taseen Steels Limited	Managing Director
			Kadam Rasul Steel Ship Breaking Limited	Managing Director
			A. Razzak Dobush & Sons Limited	Managing Director
			S.B.Corporation	Managing Partner
			Golden Bricks Works Limited	Director
			M/s. Didarul Alam & Brothers	Propritor
			Silk Line Travels	Propritor
			Amena Fishing	Propritor



SI.		Status with	Interest in other concerns			
No	Name the Bar		Name of Concerns	Position		
			Sharmin Apparels Limited	Director		
			Sharmin Fashions Limited	Director		
			Sharaf Apparels Limited	Director		
	Mrs. Syeda Sharmin	Director	Ishayat Apparels Limited	Director		
18	Hossain		Sharaf Washing & Dyeing Industries Limited	Director		
10	Representing Sharmin		Sharaf Embroidery & Printing Limited	Director		
	Fashions Limited		A.M. Design Ltd	Director		
			A.M.Fashions Limited	Director		
			Limeeyat Apparels Limited	Director		
			Limeeyat Washing & Dyeing Industries Limited	Director		
		Managing				
19	Mr. Md. Shafiul Azam	Director	-	-		
		& CEO				

## Highlights on the overall activities

As at and for the year ended 31 December 2019

SI. No.	Particulars		2019	2018
1	Paid-up capital	Taka	4,746,000,000	4,520,000,000
2	Total capital	Taka	7,237,592,927	6,770,704,803
3	Capital surplus	Taka	2,036,430,232	2,269,861,217
4	Total assets	Taka	71,126,938,936	51,692,740,630
5	Total deposits	Taka	50,120,944,660	37,743,911,522
6	Total loans and advances	Taka	42,507,257,746	35,575,649,360
7	Total contingent liabilities and commitments	Taka	28,781,436,770	23,001,055,263
8	Advance Deposit Ratio (ADR)	%	74.34%	88.59%
9	Percentage of classified loans against total loans and	%	2.53%	1.83%
	advances (NPL Ratio)			
10	Net Profit after tax and provision (NPAT)	Taka	791,295,254	981,990,195
11	Amount of classified loans (NPL)	Taka	1,073,559,590	650,660,952
12	Provisions kept against Classified Loans	Taka	470,500,000	154,000,000
13	Provision surplus/(deficit) against classified loans	Taka	754,267	672,245
14	Cost of fund	%	8.60%	8.42%
15	Interest earning assets	Taka	64,130,867,482	46,743,038,543
16	Non-interest earning assets	Taka	6,996,071,454	4,949,702,087
17	Return on investment (ROI) [PAT/{Avgerage Equity+Long	%	1.32%	2.06%
	Term Borrowings+Deposits-Non Cash Fund}]			
18	Return on assets (ROA) [PAT/ Average assets]	%	1.29%	2.02%
19	Income from investment	Taka	636,384,241	373,629,915
20	Capital to Risk weighted Asset Ratio (CRAR)	%	13.92%	15.04%
21	Stock dividend		-	5.00%
22	Earnings per share (EPS)	Taka	1.67	2.07
23	Net income per share	Taka	1.67	2.07
24	Price Earning Ratio (PE Ratio)	Times	_	-



Segment Reporting Annexure-D

IFRS 8 Operating Segments, requires particular classes of entities (essentially those with publicly traded securities) to disclose information about their operating segments, products and services, the geographical areas in which they operate, and their major customers.

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity), or whose operating results are reviewed regularly by the entity's chief decision maker to make decisions about resources to be allocated to the segment and assess its performance, and, for which discrete financial information is available. IFRS 8 requires an entity to report financial and descriptive information about its reportable segments who have earned at least 10% revenue compared to the entity's total revenue, or, earned at least 10% profit/ (loss) compared to cumulative profit/ (loss), or, have at least 10% assets compared to total assets of all operating segments.

The Bank has not yet assessed its Operating Segments in terms of the criteria stated above as it is too early to identify. But, operating profit, assets & liabilities of main two operating segments i.e. on-shore banking business (main operation) and off-shore banking unit (OBU) are presented below:

Amount in BDT

Particullar	Main Operation	OBU	Total				
External Revenue							
Interest Income	5,876,403,470	131,607,189	6,008,010,659				
Less: Interest Expense	3,458,189,382	102,276,680	3,560,466,062				
Net Interest Income	2,418,214,088	29,330,509	2,447,544,597				
Commission, exchange and brokerage	530,032,002	3,015,622	533,047,624				
Capital gain	24,143,806	-	24,143,806				
Other Income	100,474,398	-	100,474,398				
Operating Income	3,072,864,294	32,346,131	3,105,210,425				
Less: Administrative Expense	1,025,841,964	1,771,312	1,027,613,275				
Profit	2,047,022,330	30,574,820	2,077,597,150				
Inter-Segment Revenue	-	-	-				
Total Segment profit before provision	2,047,022,330	30,574,820	2,077,597,150				
Segment Assets	68,352,527,415	2,774,411,521	71,126,938,936				
Segment Liabilities	61,783,696,302	2,743,688,333	64,527,384,635				



## **Statement of Tax Position of the Bank**

As at December 31, 2019

SI. No.	Income Year	Assessment year	Provision made for tax expense as per financial statements	Assessment Status
1	2013	2014-2015	46,223,473	Complete
2	2014	2015-2016	132,091,071	Complete
3	2015	2016-2017	204,508,433	Under process
4	2016	2017-2018	308,347,484	Under process
5	2017	2018-2019	545,866,968	Under process
6	2018	2019-2020	704,174,341	Under process
7	2019	2020-2021	716,297,467	Submission of Tax Return
				is not due
	Total		2,657,509,237	

# Off-shore Banking Unit Balance Sheet

As at 31 December 2019

Dautianlana	Note	2019		2018	
Particulars	Note	USD	BDT	USD	BDT
PROPERTY AND ASSETS					
Cash					
Cash in hand (including foreign currency) Balance with Bangladesh Bank and its Agents Bank (including foreign currency)		- - -	- - -	- - -	- - -
Balance with other Banks and financial institutions	3	442,721	37,587,053	237,284	19,908,131
In Bangladesh Outside Bangladesh		- 442,721	37,587,053	237,284	- 19,908,131
Money at call on short notice		-	-	-	-
Investments		-	-	-	-
Government securities		-	-	-	-
Other investments Outside Bangladesh		- -	-	-	-
Loans and advances	4	32,206,410	2,734,324,220	27,417,127	2,300,296,994
Loans, cash credits, overdrafts, etc.	4	52,200,410	2,734,324,220		2,300,290,994
Bills purchased and discounted	5	32,206,410	2,734,324,220	27,417,127	2,300,296,994
Fixed assets including premises, furniture and fixtures	6	3,219	273,307	3,878	325,339
Other assets	7	26,230	2,226,941	56,865	4,770,937
Non Banking Assets <b>Total assets</b>				-	
		32,678,581	2,774,411,521	27,715,154	2,325,301,401
LIABILITIES AND CAPITAL					
Liabilities					
Borrowing from other banks, financial Institutions and agents	8	32,138,912	2,728,593,660	27,308,126	2,291,151,807
In Bangladesh		26,200,000 5,938,912	2,224,380,000 504,213,660	21,600,000 5,708,126	1,812,240,000 478,911,807
Outside Bangladesh	_				
Deposit and other accounts  Current deposits and other accounts	9	<b>58,235</b> 58,235	<b>4,944,148</b> 4,944,148	<b>58,235</b> 58,235	<b>4,885,913</b> 4,885,913
Bills payable		- 30,233	-	-	
Savings bank deposits		-	-	-	-
Term deposits		-	-	-	-
Other liabilities	10	119,559	10,150,524	84,528	7,091,861
Total liabilities		32,316,706	2,743,688,333	27,450,889	2,303,129,581
Capital / Shareholders' equity					
Paid up capital		-	-	-	-
Statutory reserve Other reserve		-	-	-	-
Foreign currency translation gain		_	148,369	-	105,706
Surplus in Profit and Loss Account	11	361,875	30,574,820	264,265	22,066,114
Total shareholders' equity		361,875	30,723,188	264,265	22,171,820
Total liabilities and shareholders' equity		32,678,581	2,774,411,521	27,715,154	2,325,301,401



# Off-shore Banking Unit Balance Sheet

As at 31 December 2019

Post wiley	Nete	2019		2018	
Particulars	Note	USD	BDT	USD	BDT
OFF BALANCE SHEET ITEMS					
Contingent liabilities	12				
Acceptances and endorsements		-	-	-	-
Letters of guarantee		-	-	-	-
Irrevocable letters of credit		-	-	-	-
Bills for collection		-	-	-	-
		_	_	_	-
Other Commitments:					
Documents credit and short term trade -related transactions		-	-	-	-
Forward assets purchased and forward deposits placed		-	-	-	-
Undrawn note issuance and revolving underwriting facilities		-	-	-	-
Undrawn formal standby facilities, credit lines and		-	-	-	-
other commitments					
		-	_	_	

# Off-shore Banking Unit Profit and Loss Account

For the year ended 31 December 2019

Doubindon.	Nata	20	019	2018	
Particulars	Note	USD	BDT	USD	BDT
Interest income	13	1,557,666	131,607,189	1,324,462	110,592,551
Less: Interest paid on deposits, borrowings, etc.	14	1,210,518	102,276,680	1,074,626	89,731,281
Net Interest income		347,148	29,330,509	249,836	20,861,270
Income from investment		_	_	-	_
Commission, exchange and brokerage	15	35,692	3,015,622	36,489	3,046,847
Other operating income	16	-	-	320	26,720
Total operating income		382,840	32,346,131	286,645	23,934,837
Salaries and allowances	17	16,623	1,404,496	14,147	1,181,289
Rent, taxes, insurance, lighting and travelling	18	1,712	144,651	4,187	349,588
Legal expenses		-	-	-	-
Postage, stamp, telegram and telephone	19	4	302	6	481
Auditors' fee		-	-	-	-
Stationery, printing and advertisement	20	92	7,747	159	13,296
Charges on loan loss		-	-	-	-
Managing Director's salary		-	-	-	-
Directors' meeting fee		-	-	-	-
Repair, maintenance and depreciation of assets	21	659	55,640	697	58,170
Other expenses	22	1,876	158,476	3,184	265,899
Total operating expenses		20,965	1,771,312	22,380	1,868,722
Profit before provision		361,875	30,574,820	264,265	22,066,114
Provision for loans & advance, other					
assets & off BS items		-	-	-	-
Profit before taxation		361,875	30,574,820	264,265	22,066,114

# Off-shore Banking Unit Cash Flow Statement

For the year ended 31 December 2019

B # 1		2019		2018	
Particulars	Note	USD	BDT	USD	BDT
CASH FLOWS FROM OPERATING ACTIVITIES					
Interest received in cash		1,557,666	131,607,189	1,324,462	110,592,551
Interest payments		(1,210,518)	(102,276,680)	(1,074,626)	(89,731,281)
Dividend received		-	-	-	-
Fees and commission received in cash		35,692	3,015,622	36,489	3,046,847
Recovery of loans and advances in cash previously written-off		- (4.4.400)	-	- (4.4.4.7)	-
Cash paid to employees		(16,623)	(1,404,496)	(14,147)	(1,181,289)
Income tax paid  Cash received from other operating activities		-	_	320	26,720
Cash paid for other operating activities		(3,683)	(160,547)	(7,565)	(541,263)
Cash flows before charges in operating		(3,003)	(100,011)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(511,200)
assets and liabilities		362,534	30,781,088	264,933	22,212,285
Increase / Decrease in operating assets and liabilities					
Loans and advances to customers		(4,789,283)	(434,027,226)	(1,447,857)	(152,638,367)
Other assets		30,634	2,543,996	32,423	2,613,168
Borrowing from Banks					
Deposits from other Banks					
Deposit from customers		-	58,235	(173,377)	(14,268,384)
Other Liabilities		35,031	2,904,426	(94,197)	(7,803,394)
		(4,723,617)	(428,520,569)	(1,683,009)	(172,096,978)
Net cash from operating activities		(4,361,084)	(397,739,480)	(1,418,076)	(149,884,693)
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from sale of securities		-	-	-	_
Cash payments for purchase of securities		-	-	-	-
Purchase/ Sale of property, Plant & equipment of fixed assets		-	-	-	-
Sales of fixed assets		-	-	-	-
Net cash from investing activities		-	-	-	-
CASH FLOWS FROM FINANCING ACTIVITIES	5				
Borrowing from other banks, fnancial institutions and agent	S	4,830,786	437,441,854	1,825,126	183,707,707
Net proft transferred to main operations		(264,265)	(22,066,114)	(362,671)	(29,283,564)
Net Cash from Financing activities		4,566,521	415,375,739	1,462,456	154,424,143
Net increase/(decrease) in cash and cash equiva		205,437	17,636,259	44,380	4,539,449
Effcts of exchange rate changes on cash and cash equiva	lents	-	42,663	-	(584,493)
Opening cash and cash equivalent		237,284	19,908,131	192,904	15,953,175
Closing cash and cash equivalent		442,721	37,587,053	237,284	19,908,131

## **Off-shore Banking Unit**

#### **Notes to the Financial Statements**

As at and for the year ended 31 December 2019

#### 1. Reporting entity

#### 1.1 Status of the units

The Bank obtained the Off-shore Banking Unit permission vide letter no. BRPD (P-3)744(124)/2015-2447, dated 02 April 2015. The Off-shore Banking Unit commenced its commercial operation on 23 September 2015. The Bank established its Offshore Banking Unit (OBU) with a view of catering the banking requirement of non-resident customers to increase foreign trade business at Export Processing Zones (EPZs). Over the years, OBU has become an important strategic business unit due to growing demand of cheaper foreign currency loan and Usance Payable at Sight (UPAS) Letter of Credit (L/C) from the clients.

#### 1.1.1 Principal activities

Presently, the Bank has one Off-shore Banking Unit operating in Bangladesh. The principal activities of the Unit are to provide all kinds of commercial banking services to its customers in foreign currencies approved by the Bangladesh Bank. The Unit is governed under the rules and guidelines of Bangladesh Bank.

#### 1.2 Significant accounting policies and basis of preparation of financial statements

#### 1.2.1 Basis of accounting

The Off-shore Banking Unit maintains its accounting records in USD from which accounts are prepared according to the Bank Companies Act, 1991 (as amended in 2013), International Financial Reporting Standards and other applicable directives issued by Bangladesh Bank.

#### 1.2.2 Use of estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may difer from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

#### 1.2.3 Foreign currency transaction

#### a) Foreign currencies translation

Foreign currency transactions are converted into equivalent Taka using the ruling exchange rates on the dates of respective transactions as per IAS-21 "The Efects of Changes in Foreign Exchange Rates". Foreign currency balances held in US Dollar are converted into Taka at weighted average rate of inter-bank market as determined by Bangladesh Bank on the closing date of every month. Balances held in foreign currencies other than US Dollar are converted into equivalent US Dollar at buying rates of New York closing of the previous day and converted into Taka equivalent.

#### b) Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at contracted rates. Contingent liabilities / commitments for letter of credit and letter of guarantee denominated in foreign currencies are expressed in Taka terms at the rates of exchange ruling on the balance date.

#### c) Translation gains and losses

The resulting exchange transaction gains and losses are included in the profit and loss account.

#### 1.2.4 Cash flow statement

Cash flow statement has been prepared in accordance with the International Accounting Standard-7 "Cash Flow Statement" under direct method as recommended in the BRPD Circular No. 14, dated June 25, 2003 issued by the Banking Regulation & Policy Department (BRPD) of Bangladesh Bank.

#### 1.2.5 Reporting period

These financial statements cover one calendar year from 1st January to 31st December 2019.



#### 1.3 Assets and basis of their valuation

#### 1.3.1 Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with Bangladesh Bank and highly liquid financial assets which are subject to insignificant risk of changes in their fair value, and are used by the unit management for its short-term commitments.

#### 1.3.2 Loans, advances and lease / investments

- a) Loans and advances are stated in the balance sheet on gross basis.
- b) Interest is calculated on a daily product basis but charged and accounted for on accrual basis. Interest is not charged on bad and loss loans as per guidelines of Bangladesh Bank. Records of such interest amounts are kept in separate memorandum accounts.

#### 1.3.3 Fixed assets and depreciation

- a) All fixed assets are stated at cost less accumulated depreciation as per BAS-16 " Property, Plant and Equipment". The cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.
- b) Depreciation is charged for the year at the following rates on reducing balance method on all fixed assets.

Category of fixed assets	Rate of depreciation
Furniture and fixtures	10%
Office equipments	20%

c) For additions during the year, depreciation is charged for the remaining days of the year and for disposal depreciation is charged up to the date of disposal.

#### 1.4 Basis for valuation of liabilities and provisions

#### 1.4.1 Benefits to the employees

The retirement benefits accrued for the employees of the Unit as on reporting date have been accounted for in accordance with the provisions of Bangladesh Accounting Standard-19, "Employee Benefit". Bases of enumerating the retirement benefit schemes operated by the Bank are outlined below:

#### a) Provident fund

Provident fund benefits are given to the permanent employees of OBU under the provident fund rule of the Bank. The Commissioner of Income Tax, National Board of Revenue, Dhaka has approved the Provident Fund as a recognized provident fund within the meaning of section 2(52), read with the provisions of part - B of the First Schedule of Income Tax Ordinance 1984. The recognition took effect from June 04, 2013. The Fund is operated by a Board of Trustees consisting six members (03 members from management and other 03 members from the Board of Directors) of the Bank. All confirmed employees of the Unit are contributing 10% of their basic salary as subscription to the Fund. The Unit also contributes equal amount of the employees' contribution. Interest earned from the investments is credited to the members' account on yearly basis.

#### b) Gratuity fund

The Bank operates a funded gratuity scheme on "Continuing Fund Basis", in respect of which provision will be made annually according to the recommendation based on Actuarial valuation covering all its permanent eligible employees in accordance with Bank's Service Rules. The Fund will be operating by a Board of Trustees consisting members from the Board of Directors and Management of the Bank. Actuarial valuation of gratuity scheme will be made to assess the adequacy of the liabilities provided for the scheme as per IAS-19 "Employees Benefit". Contributions to the fund shall be made by the Unit on the basis of actuarial recommendations.

#### c) Incentive bonus

Incentive bonus is given to the employees every year considering the overall performance of the Bank as well as individual's performance. This bonus amount is distributed among the employees based on their performance. The bonus amount is paid annually, normally first quarter of every following year and the costs is accounted for in the period to which it relates. Generally, a certain percentage of disclosed net profit is disbursed among the employees. The aforesaid percentage is approved in the Board meeting so that adequate provision can be made for Incentive Bonus as per IAS-37.

#### 1.4.2 Provision for liabilities

A provision is recognized in the balance sheet when the unit has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefit will be required to settle the obligations, in accordance with the IAS 37 "Provisions, Contingent Liabilities and Contingent Assets".

#### 1.5 Revenue recognition

#### 1.5.1 Interest income

In terms of the provisions of the IAS-18 "Revenue", the interest income is recognised on accrual basis.

#### 1.5.2 Fees and commission income

Fees and commission income arising on services provided by the Bank are recognised when those are realized. Commission charged to customers on letters of credit and letters of guarantee is credited to income at the time of transactions being recorded in the books of accounts.

#### 1.5.3 Interest paid and other expenses

In terms of the provisions of BAS-1 "Presentation of Financial Statements", interest and other expenses are recognised on accrual basis.

#### 2.00 General

- a) These financial statements are presented in BDT (Taka), which is the Bank's functional currency. Figures appearing in these financial statements have been rounded off to the nearest BDT (Taka).
- b) Assets and liabilities & income and expenses have been converted into Taka currency @ US\$1 = Taka 84.90 (closing rate as at 31st December 2019) and Taka 84.49 (average rate which represents the year end).
- c) Figures of previous year have been rearranged whenever necessary to conform to current year's presentation.

		2019		2018	
		USD	BDT	USD	BDT
3.00	Balance with other Banks and Financial Institutions				
	In Bangladesh (Note -3.01)	-	-	-	-
	Outside Bangladesh (Note -3.02)	442,721 <b>442,721</b>	37,587,053 <b>37,587,053</b>	237,284 <b>237,284</b>	19,908,131 19,908,131
		112/121	37,307,033	237/201	12/200/131
3.01	In Bangladesh	-	-	-	
3.02	Outside Bangladesh				
	Current Account	442,721	37,587,053	237,284	19,908,131
		442,721	37,587,053	237,284	19,908,131
4.00	Loans and advances				
	i) Loans, cash credits, overdrafts, etc				
	Term Loan Lease Finance				
	T.R. Loan				
		-	-	-	_
	ii) Bills purchased and discounted (note-5) Inside Bangladesh				
	Inland bills purchased and discounted  Outside Bangladesh	31,575,899	2,680,793,823	27,125,458	2,275,825,965
	Foreign bills purchased and discounted	630,511	53,530,397	291,669	24,471,029
		32,206,410	2,734,324,220	27,417,127	2,300,296,994
		32,206,410	2,734,324,220	27,417,127	2,300,296,994
4.01	Geographical location-wise Loans and Advances				
	Dhaka	32,206,410	2,734,324,220	27,417,127	2,300,296,994
	Chittagong Division	-	-	-	-
	Sylhet Rajshahi Division	-	-	-	<del>-</del> -
	Khulna	_	-	-	_
	Barisal	_	_	-	_
		32,206,410	2,734,324,220	27,417,127	2,300,296,994
4.02	Classification of Loans and Advances				
	Unclassified:				
	(i) Standard	32,206,410	2,734,324,220	27,417,127	2,300,296,994
	(ii) Special mention account	-	-	-	-
	Classified:				
	(i) Substandard	-	-	-	-
	(ii) Doubtful (iii) Bad / Loss	-	-	-	_
	(, 200, 200)	32,206,410	2,734,324,220	27,417,127	2,300,296,994

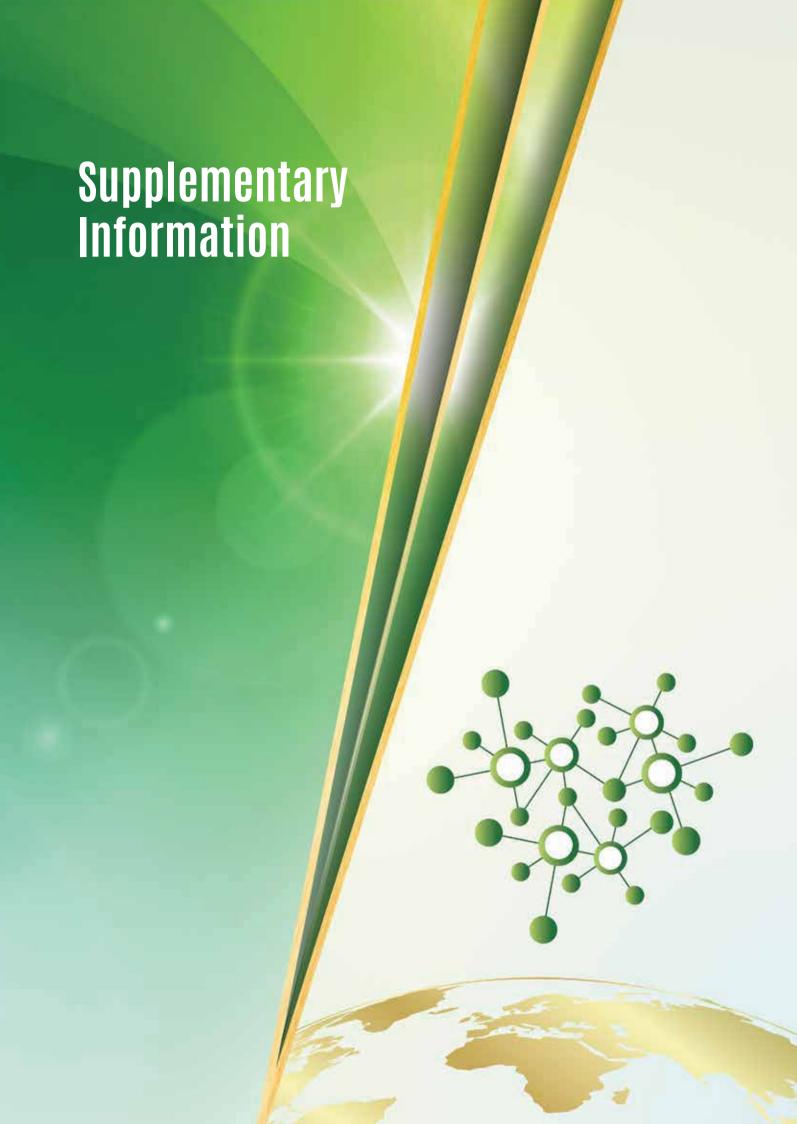
		2019		2018	
		USD	BDT	USD	BDT
5.00	Bills purchased and discounted				
	In Bangladesh	31,575,899	2,680,793,823	27,125,458	2,275,825,965
	Outside Bangladesh	630,511	53,530,397	291,669	24,471,029
		32,206,410	2,734,324,220	27,417,127	2,300,296,994
6.00	Fixed assets including premises, furniture and fixtures				
	Cost	4.106	256 201	4.106	252.005
	Furniture and fixtures	4,196	356,281	4,196	352,085
	Electrical Equipments	1,452 <b>5,649</b>	123,294 <b>479,575</b>	1,452 <b>5,649</b>	121,842 <b>473,927</b>
	Less: Accumulated depreciation	3,049	479,373	3,049	4/3,92/
	Furniture and fixture	1,436	121,899	1,047	87,811
	Electrical Equipments	994	84,370	724	60,777
		2,430	206,269	1,771	148,588
		3,219	273,307	3,878	325,339
7.00	Other assets				
	Advance deposits and advance rent	25,105	2,131,437	1,125	94,380
	Other prepaid expense	1,125	95,505	55,740	4,676,557
	Interest receivable on Bills discount				
		26,230	2,226,941	56,865	4,770,937
8.00	Borrowing from other banks, financial Institutions and its agents				
	In Bangladesh:				
	Modhumoti Bank Limited	7,900,000	670,710,000	10,100,000	847,390,000
	Jamuna Bank Limited	1,500,000	127,350,000		-
	Rupali Bank Limited		-	7,500,000	629,250,000
	South Bangla Agriculture and Commerce Bank Ltd.  National Credit and Commerce Bank Limited	3,000,000	254,700,000	1,000,000 1,000,000	83,900,000 83,900,000
	Bank Asia Limited	2,000,000	169,800,000	1,000,000	63,900,000
	United Commercial Bank Limited	6,000,000	509,400,000	1,000,000	83,900,000
	Southest Bank Ltd.	2,000,000	169,800,000	1,000,000	03,200,000
	Pubali Bank Ltd.	2,000,000	169,800,000	_	_
	Habib Bank Ltd.	800,000	67,920,000	_	_
	NRB Global Bank Ltd.	1,000,000	84,900,000	-	-
	NRB Bank Ltd.	-	-	1,000,000	83,900,000
	Outside Bangladesh	<b>26,200,000</b> 5,938,912	<b>2,224,380,000</b> 504,213,660	<b>21,600,000</b> 5,708,126	<b>1,812,240,000</b> 478,911,807
	Outside Ballgladesii	32,138,912	2,728,593,660	27,308,126	2,291,151,807
9.00	Deposit and other accounts				
	Current deposits and other accounts	58,235	4,944,148	58,235	4,885,913
	Modhumoti Bank Limited	33,233	.,,,,	33,233	.,,555,515
	Bangladesh Bank	58,235	4,944,148	58,235	4,885,913
		36,233	4,344,140	30,233	4,003,913
10.00	Other liabilities				
	Interest payable on borrowings	111,353	9,453,876	68,594	5,755,056
	Due to Head Office Others	8,206	696,649	15,933	1,336,806
	Outers	119,559	10,150,524	84,528	7,091,861
		,	, ,	,5=5	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,



	2019		2018	
	USD	BDT	USD	BDT
11.00 Surplus in Profit and Loss Account				
Opening balance	264,265	22,066,114	362,671	29,283,564
Less: Adjustment/ payment for the year	(264,265)	(22,066,114)	(362,671)	(29,283,564)
Add: Addition during the year	361,875	30,574,820	264,265	22,066,114
	361,875	30,574,820	264,265	22,066,114
12.00 Contingent liabilities				
12.01 Acceptance & endorsement				
Back to Back bills	-	-	-	-
Less: Margin	-	-	-	_
	-	-	-	
12.02 Letters of credits				
Letters of credits	-	-	-	-
Back to Back letter of credit	-	-	-	-
Less: Margin	_	_	_	-
	-	-	-	-
12.03 Letter of guarantee				
Letters of guarantee (Local)	-	-	-	-
Letters of guarantee (Foreign)	-	-	-	-
Foreign counter guarantees	-	-	-	-
Less: Margin	-	-	-	-
Less. Margin	-	_	_	-
:				
12.04 Bills for collection				
Outward local bills for collection	-	-	-	-
Inward foreign bills for collection	-	-	-	-
Less: Margin	-	-	-	-
Ecss. Margin	-	-	-	-
:				
13.00 Interest income				
Term Loan				
LTR loan Bills discount	1 550 254	130,989,441	1 222 167	110,400,981
Others	1,550,354	130,969,441	1,322,167 -	110,400,981
Interest on loans and advances	1,550,354	130,989,441	1,322,167	110,400,981
Interest on balance with other banks and financial institutions	7,312	617,749	2,294	191,570
Interest received from foreign banks		617,749	2,294	
Total Interest income	1,557,666	131,607,189	1,324,462	110,592,551
14.00 Interest paid on deposits, borrowings, etc.			_	
Interest paid on borrowings, etc.	1,210,518	102,276,680	1,074,626	89,731,281
Interest paid on Bangladesh Bank	1,210,518	102,276,680	1,074,626	89,731,281

	2019		2018	
	USD	BDT	USD	BDT
15.00 Commission, exchange and brokerage				
Commission, exchange and brokerage	35,692	3,015,622	36,489	3,046,847
	35,692	3,015,622	36,489	3,046,847
16.00 Other operating income				
Postage / SWIFT/ fax recoveries from Others Business	-	-	320	26,720
-	-		320	26,720
17.00 Salaries and Allowances				
Basic salary	6,422	542,579	4,324	361,088
Other Salary & Allowances	9,573	808,857	9,390	784,092
Provident Fund	628	53,060	432	36,109
	16,623	1,404,496	14,147	1,181,289
18.00 Rent, taxes, insurance, electricity etc.				
Rent, rates and taxes	1,495	126,313	3,588	299,598
Insurance	-	-	26	2,155
Electricity and lighting	217	18,339	573	47,835
	1,712	144,651	4,187	349,588
19.00 Postage, stamp, telecommunication etc.				
Postage	4	302	6	481
Telephone	- -	-	-	-
	4	302	6	481
20.00 Stationery, printing, advertisements etc.				
Petty stationery	48	4,020	119	9,907
Publicity and advertisement	44	3,727	41	3,388
	92	7,747	159	13,296
21.00 Depreciation and repairs of Bank's assets				
Furniture and fixtures	389	32,882	395	32,948
Electrical appliance	269	22,758	273	22,805
Repairs of assets	-	-	29	2,417
	659	55,640	697	58,170
22.00 Other expenses				
Security and cleaning	1,639	138,453	2,636	220,074
Entertainment	74	6,220	218	18,231
Travelling expenses	-	_	-	_
Conveyance	22	1,887	62	5,160
Other expense	141	11,916	269	22,433
-	1,876	158,476	3,184	265,899





#### **Footprint** THAKURGAON LALMONIRHAT 00 KURIGRAM **RANGPUR** GAIBANDHA JAIPURHAT SHERPUR SYLHET SUNAMGANJ BOGURA JAMALPUR NETROKONA **RAJSHAHI** MYMENSINGH RAJSHAHI SIRAJGANJ KISHOREGANJ HOBIGANI NATORE PABNA MANIKGANJ DHAKA MEHERPUR RAJBARI NARAYANGANI CHUADANGA FARIDPUR JHENAIDAH MUNSHIGANJ MAGURA KHAGRACHHARI HILLTRACTS LAKSHMIPUR KHULNA BARISHAL HILLTRACTS ATKHIRA BAGERHAT JHALOKATI 000 CHATTOGRAM PATUAKHALI **CHATTOGRAM** BANDARBAN COX'S BAZAR BAY OF BENGAL

Stranch of Modhumoti Bank Limited



# The **Branch Network & Managers**

Barishal Division 01 Branch

District: Bhola			
Branch Name/ Date of opening	Manager Details	Address	Phone
Charfassion	Mr. Md. Rezaul Kabir	Zilla Parisad Market (1st floor)	
25 October 2015	Senior Executive Officer 01712643584	Sadar Road, Charfassion, Bhola	(0492) 374067

#### Chattogram Division 07 Branches

District: Brahmanbaria			
Branch Name/ Date of opening	Manager Details	Address	Phone
Ashuganj	Mr. Md. Ziaul Wahid	Hazi Fazlul Huq Mansion (1st floor)	
13 April 2017	Assistant Vice President	Kachari Road, Ashuganj Sadar	-
	01717430466	Brahmanbaria	

District: Chattogram			
Branch Name/ Date of opening	Manager Details	Address	Phone
Agrabad	Mr. Shah Md. Humayun Kabir	Daar-E-Shahidi (1st floor)	(031) 2520449
27 November 2014	Vice President	69 Agrabad Commercial Area	(031) 2520450
	01711566486	Chattogram	
O. R Nizam Road	Mr. Mohammad Abu Toyab	Impulse City Center (1st floor, B-1)	
16 September 2018	Vice President	O. R Nizam Road, Golpahar More	-
	01823925323	Panchlaish, Chattogram	
Mirsharai	Mr. Aminul Islam	Alauddin Center (1st floor)	
06 August 2019	First Assistant Vice President	Abu Torab Bazar, Mayani Union	-
	01815599596	Parishad, Mirsharai, Chattogram	

District: Cox's Bazar			
Branch Name/ Date of opening	Manager Details	Address	Phone
Cox's Bazar	Mr. Mohammad Kawsar Elahee Meah	Karim Barmiz Market (1st floor)	
30 January 2020	First Assistant Vice President	Main Road, East Bazar Ghata	-
	01977456456	Cox's Bazar Pouroshova, Cox's Bazar	

District: Cumilla			
Branch Name/ Date of opening	Manager Details	Address	Phone
Konkapoit	Mr. Md. Jamal Hossain	Al-Mostafa Heritage (1st floor)	
03 August 2017	Senior Executive Officer	Konkapoit Bazar, Chouddogram	-
	01714320018	Cumilla	

District: Feni			
Branch Name/ Date of opening	Manager Details	Address	Phone
Chhagalnaiya	Mr. Md. Firoz Ahmmed	A.N. Modhumoti Market (1st floor)	
28 November 2018	First Assistant Vice President	Haji B Zaman Road-1, Jamaddar	-
	01914751809	Bazar, Chhagalnaiya, Feni	

Dhaka Division 23 Branches

Branch Name/			
Date of opening	Manager Details	Address	Phone
Aganagar	Mr. S. M. Imran Alam	Alam Tower, East Aganagar	(02) 7761888
14 May 2015	First Vice President	Keraniganj, Dhaka	(02) 7762111
	01718238244		
Ashulia	Mr. Mohammed Monirul Haq	Altaf Plaza (1 <sup>st</sup> floor)	
23 January 2014	Assistant Vice President	Alia Madrasa, Jamgora, Ashulia	-
	01911389803	Savar, Dhaka	
Banglamotor	Mr. Noman Kabir	Rupayan Trade Centre (1st floor)	(02) 55138544
28 November 2016	Vice President	114 Kazi Nazrul Islam Avenue	(02) 55138545
	01716223007	Banglamotor, Dhaka	(02) 55138546
Gulshan	Mr. Mohammad Shanoor Siddique	75 Gulshan Avenue	(02) 9860392
30 January 2014	Senior Vice President	Gulshan-1, Dhaka	(02) 9860332
	01729099654		(02) 9860011
			(02) 9860310
Mirpur	Mr. Md. Kawsar Ali Molla	Mid Town Trade Centre (1st floor)	(02) 58051128
07 December 2017	First Vice President	Main Road-3, Section-7, Pallabi	(02) 58051129
	01713487990	Mirpur, Dhaka	
Mitford	Mr. Md. Kayum Zaman	57-58 Mitford Road	(02) 7343678
02 October 2014	Vice President	Dhaka	(02) 7343035
	01719632906		
Motijheel	Mr. Muhammad Amir Hossain Sarker	DCCI Building (ground floor)	(02) 9586686
19 September 2013	Vice President	65-66, Motijheel C/A,	(02) 9586687
	01715162664	Dhaka-1000	(02) 9583806
Sheikh Kamal Sarani	Mr. Atiqul Islam Akhand	24/C, Sheikh Kamal Sarani	(02) 9119405
30 August 2016	Vice President	Road 27 (old), 16 (new)	(02) 9119406
	01713329380	Dhanmondi R/A, Dhaka	
Uttara	Mr. Mohammad Omar Faruq Khan	Singapore Plaza (1st floor)	(02) 7914690
18 December 2014	Vice President	House-17, Road-02, Section-03	(02) 7914672
	01712262170	Uttara Model Town, Dhaka	(02) 7914696
	Mr. Md. Kamruzzaman	Sel Trident Tower, Suite-202	
VIP Road	Vice President	(1st floor, East Side), 57 (old-66)	_
29 November 2018	01711906698	Purana Paltan Line, Inner	
		Circular (VIP) Road, Dhaka	
Bangshal	Mr. Mohammad Najib Ullah	Mahmud Tower (1st floor)	(02) 9511415
26 December 2019	First Vice President	(Road side), 19 Siddique Bazar	(02) 9511416
	01713329470	North South Road, Dhaka	
Pragati Sarani	Mr. Md. Al Amin Mian	Mysha Chowdhury Tower	
26 February 2020	First Assistant Vice President	(1st floor), Gha-30/B, Shahjadpur	_
•	01916298299	Pragati Sarani, Dhaka	



District: Faridpur			
Branch Name/ Date of opening	Manager Details	Address	Phone
Kanaipur	Mr. Md. Asfakur Rahaman	Kanaipur Bahumukhi Shomobay	
16 March 2014	Assistant Vice President	Somity Market (1st floor)	-
	01914948576	Kanaipur Bazar, Kanaipur, Faridpur	

District: Gazipur			
Branch Name/ Date of opening	Manager Details	Address	Phone
Mawna	Mr. Mohammad Almas Ali	Haji A. Salam Fakir Super Market	
31 October 2016	Principal Officer	(1st floor), Mawna Bazar, Sreepur	-
	01675289818	Gazipur	

District: Gopalganj			
Branch Name/ Date of opening	Manager Details	Address	Phone
Sheikh Fajilatunnessa	Mr. S M Md. Shahabuddin	Rental Hostel (1st floor), Sheikh	(02) 6681254
Mujib Eye Hospital	Senior Executive Officer	Fajilatunnessa Mujib Eye Hospital	
05 June 2016	01710692242	Ghonapara, Gopalganj	
Muksudpur	Mr. Md. Moshiar Rahman	Monowara Shopping Complex	
12 April 2018	First Assistant Vice President	(1 <sup>st</sup> floor) Chowrangi, Muksudpur	-
	01712602639	Sadar, Gopalganj	

District: Madaripur			
Branch Name/ Date of opening	Manager Details	Address	Phone
Shibchar	Mr. Abdul Wadud	Ilias Ahmed Chowdhury Pouro	
29 November 2015	Principal Officer	Super Market (1st floor), Shibchar	-
	01948604206	Madaripur	

District: Manikganj			
Branch Name/ Date of opening	Manager Details	Address	Phone
Singair	Mr. Premashish Das	Bahadur Mollah Super Market	
30 January 2020	Principal Officer	(1st floor), Singair, Manikganj	-
	01752338444		

District: Munshiganj			
Branch Name/ Date of opening	Manager Details	Address	Phone
Shekharnagar	Mr. Mohammad Sanowar Hossain	Baitul Mamur Jame Masjid Market	
23 March 2016	Assistant Vice President	(1st floor), Shekharnagar	_
	01712677460	Sirajdikhan, Munshiganj	

District: Narayanganj			
Branch Name/ Date of opening	Manager Details	Address	Phone
Kanchan	Mr. Sheik Kamal Hossain	Chan Plaza (1st floor), Kanchan	
16 April 2015	First Assistant Vice President	Bazar, Rupganj, Narayanganj	-
	01834300251		

District: Narsingdi			
Branch Name/ Date of opening	Manager Details	Address	Phone
Shibpur	Mr. Enayet Hossain Robin	Holding No.135/1 (1st floor)	
27 December 2017	Senior Executive Officer	College Gate, Shibpur Sadar	-
	01684915370	Narsingdi	

District: Shariatpur			
Branch Name/ Date of opening	Manager Details	Address	Phone
Bhedarganj	Mr. Nasirul Amin	Maa Plaza (1 <sup>st</sup> floor), Tiringir More	
28 July 2019	First Assistant Vice President	Bhedarganj Upazila, Shariatpur	-
	01717784891		

District: Tangail			
Branch Name/ Date of opening	Manager Details	Address	Phone
Shakhipur	Mr. Kazi Arifur Rahman	SMG Shopping Complex (1st floor)	
13 November 2014	First Assistant Vice President	Dhaka Road, Shakhipur Bazar	-
	01755566565	Tangail	

### Khulna Division 04 Branches

District: Chuadanga			
Branch Name/ Date of opening	Manager Details	Address	Phone
Jibannagar	Mr. Kazi Shakhawat Hossain (CC)	Eva Tower (1st floor), Changkhali	
27 March 2014	Principal Officer 01718770568	Road, Jibannagar, Chuadanga	-

District: Khulna			
Branch Name/ Date of opening	Manager Details	Address	Phone
Khulna	Mr. Mohammad Anas	Islam Trade Centre (1st floor)	
31 March 2016	Senior Vice President	18 KDA Avenue, Khulna	-
	01736242718		

District: Kushtia			
Branch Name/ Date of opening	Manager Details	Address	Phone
Bheramara	Mr. Zahirul Islam	Professor Para, Godown More	
02 February 2017	First Assistant Vice President	Bheramara, Kushtia	-
	01716549220		

District: Narail			
Branch Name/ Date of opening	Manager Details	Address	Phone
Kalia	Mr. Sharif Abu Aslam	778 Godown Road, Ramnagar	
30 July 2018	Principal Officer	Kalia Pouroshova, Kalia, Narail	-
	01914154493		



District: Jamalpur			
Branch Name/ Date of opening	Manager Details	Address	Phone
Melandaha	Mr. Md. Mostafizur Rahman	Zinnah Super Market (1st floor)	
11 April 2019	First Assistant Vice President	Melandaha Bazar, Melandaha	-
	01818267237	Jamalpur	

District: Mymensingh			
Branch Name/ Date of opening	Manager Details	Address	Phone
Shambhuganj	Mr. Mohammad Musabbir Hossan	Saha Market (1 <sup>st</sup> floor)	
10 October 2016	First Assistant Vice President	Shambhuganj Bazar	-
	01912637937	Shambhuganj, Mymensingh	

### Rajshahi Division 03 Branches

District: Naogaon			
Branch Name/ Date of opening	Manager Details	Address	Phone
Naogaon	Mr. Md. Anamul Haque	Time Square (1st floor),	(0741) 81481
26 December 2017	Senior Executive Officer	Bazar Road, Naogaon Sadar	(0741) 81482
	01775508837	Naogaon	

District: Pabna			
Branch Name/ Date of opening	Manager Details	Address	Phone
Pabna	Mr. G.M. Hasan Shahrior	Omar Shopping Complex	
07 June 2018	Principal Officer	(1st floor), 65 M. M Ali Road	-
	01717462508	Shibrampur, Pabna Sadar, Pabna	

District: Rajshahi			
Branch Name/ Date of opening	Manager Details	Address	Phone
Rajshahi	Mr. Dipon Chandra Roy	RCCI Chamber Building (1st floor)	(0721) 770428
20 October 2015	Assistant Vice President 01716690409	Station Road, Rajshahi	(0721) 770429

# Rangpur Division 03 Branches

District: Rangpur			
Branch Name/ Date of opening	Manager Details	Address	Phone
Pirganj	Mr. Mohammad Jahidul Islam	Zaman Plaza (1st floor), 653	
11 February 2016	First Assistant Vice President	Thana Road, Pirganj, Rangpur	(05227) 56208
	01746666620		
Rangpur	Mr. Md. Abul Kalam Azad	Ray Mansion (1st floor)	
03 October 2019	First Assistant Vice President	Holding-268, Central Road	_
	01716337301	Rangpur	

District: Nilphamari			
Branch Name/ Date of opening	Manager Details	Address	Phone
Saidpur	Mr. Md. Mizanur Rahman	Loknath Tower, (1st floor),	
03 October 2019	Senior Executive Officer	Shahid Dr. Zikrul Hoque Road	_
	01749905295	Saidpur, Nilphamari	

	and the second s
Sylhet Division	01 Branch

District: Sylhet			
Branch Name/ Date of opening	Manager Details	Address	Phone
Amberkhana	Mr. Suman Kumar Paul	Central Plaza, Holding -784	
17 November 2013	Executive Officer	Airport Road, Kotwali, Sylhet	-
	01718377849		

However, The Bank has already set up its own ATMs (total 42) as alternative delivery channel for the clients which are proving service through sharing Q-Cash branded largest Shared ATM/POS network in Bangladesh to provide services to its clients.



# **Foreign Correspondent Bank Network**

Country	Bank Name
Country	
AUSTRALIA	MIZUHO BANK, LTD. SYDNEY BRANCH
	STATE BANK OF INDIA AUSTRALIA
BAHRAIN	KEB HANA BANK, BAHRAIN BRANCH
	MASHREQ BANK
	NATIONAL BANK OF PAKISTAN
BELGIUM	BELFIUS BANK SA/NV
	KBC BANK NV
CHINA	BANK OF COMMUNICATIONS
	BANK OF HUZHOU CO.,LTD CHINA
	BANK OF NINGBO
	BANK OF WENZHOU (FORMERLY WENZHOU CITY COMMERCIAL BANK)
	CHANGSHU RURAL COMMERCIAL BANK CHINA
	CHINA EVERBRIGHT BANK
	FUJIAN FUZHOU RURAL COMMERCIAL BANK COMPANY LIMITED
	INDUSTRIAL BANK CO.LTD.
	INDUSTRIAL BANK OF KOREA (CHINA) LIMITED
	JIANGSU JIANGNAN RURAL COMMERCIAL BANK CO.,LTD.
	(FORMALY JIANGSU WUJIN RURAL BANK)
	JIANGSU JIANGYAN RURAL COMMERCIAL BANK CO., LTD
	JIANGSU JINGJIANG RURAL COMMERCIAL BANK CO., LTD
	RURAL COMMERCIAL BANK OF ZHANGJIAGANG CHINA
	SHINHAN BANK
	YINZHOU BANK
	ZHEJIANG CHOUZHOU COMMERCIAL BANK, CHINA (CZCB)
	ZHONGSHAN RURAL COMMERCIAL BANK COMPANY LIMITED, CHINA
EGYPT	MASHREQ BANK
FRANCE	KBC BANK NV, FRANCE
	NATIONAL BANK OF PAKISTAN
	U.B.A.F (UNION DE BANQUES ARABES ET FRANCAISES)
GERMANY	ICICI BANK UK PLC
	MIZUHO BANK, LTD. DUESSELDORF BRANCH
	NATIONAL BANK OF PAKISTAN, FRANKFURT
	HSHNDEHH HAMBURG COMMERCIAL BANK AG GERMANY
HONGKONG	AB INTERNATIONAL FINANCE LTD (A SUBSIDIARY COMPANY OF AB BANK
THETTERT	LIMITED, DHAKA, BANGLADESH)
	AXIS BANK LIMITED
	EBL FINANCE (HK) LIMITED
	MASHREQBANK PSC., HONG KONG BRANCH
	PBL FINANCE (HONG KONG) LIMITED
	THE BANK OF NEW YORK MELLON, HONG KONG BRANCH
ICEL AND	TORONTO DOMINION BANK
ICELAND	LANDSBANKINN HF
INDIA	AB BANK LIMITED- MUMBAI BRANCH
	AXIS BANK LIMITED
	ICICI BANK LIMITED
	INDUSIND BANK LIMITED
	MASHREQ BANK, INDIA
	HDFC BANK MUMBAI
	SONALI BANK KOLKATA
	UNITED BANK OF INDIA
ITALY	BANCA POPOLARE DELL'EMILIA ROMAGNA
	BANCA UBAE SPA
	CREDITO EMILIANO S.P.A. ITALY
	KBC BANK NV, ITALY
	1 '

Country	Bank Name		
JAPAN	KEB HANA BANK, JAPAN BRANCH		
	MIZUHO BANK, LTD.		
	NATIONAL BANK OF PAKISTAN		
	U.B.A.F UNION DE BANQUES ARABES ET FRANCAISES TOKYO BRANCH		
KOREA	BUSAN BANK		
	INDUSTRIAL BANK OF KOREA		
	KEB HANA BANK		
	KOOKMIN BANK		
	SHINHAN BANK		
	U.B.A.FUNION DE BANQUES ARABES ET FRANCAISES		
KUWAIT	MASHREQ BANK		
KYRGYZSTAN OR KYRGYZ REPUBLIC	KYRGYZ INVESTMENT AND CREDIT BANK		
LATVIA	AS 'PRIVATBANK'		
MALAYSIA	MIZUHO BANK (MALAYSIA) BERHAD		
NETHERLAND	DEUTSCHE BANK A.G. AMSTERDAM		
	KBC BANK NV, NETHERLAND		
PAKISTAN	MCB BANK LIMITED		
7,113,7,11	NIB BANK LIMITED		
POLAND	POWSZECHNA KASA OSZCZEDNOSCI BANK POLSKI SA POLAND		
QATAR	MASHREQ BANK, QATAR		
2,11,111	UNITED BANK LIMITED, DOHA		
RUSSIA	VOZROZHDENIE BANK RUSSIAN FEDERATION		
SAUDI ARABIA	BANK AL-JAZIRA		
3/(00) / ((/(0))	NATIONAL BANK OF PAKISTAN		
SINGAPORE	AXIS BANK LIMITED		
SINGAL OILE	ICICI BANK LIMITED  SINGAPORE BRANCH		
	MIZUHO BANK, LTD. SINGAPORE BRANCH		
	U.B.A.F UNION DE BANQUES ARABES ET FRANCAISES		
SPAIN	CAIXABANK, S.A.		
SRI LANKA	AXIS BANK LTD., COLOMBO		
JIII EAIVICA	COMMERCIAL BANK OF CEYLON PLC		
SWITZERLAND	BSI S.A		
SWITZERE/ (ND	HABIB BANK AG ZURICH		
	UBL (SWITZERLAND) AG/ UNITED BANK A.G., ZURICH		
TAIWAN	MIZUHO BANK, LTD., TAIPEI BRANCH		
THAILAND	BANK OF AYUDHYA PUBLIC COMPANY LIMITED		
HALAND	MIZUHO BANK, LTD., BANGKOK BRANCH		
TURKEY	DENIZBANK A.S.		
UAE	AXIS BANK LIMITED, DIFC BRANCH (REGULATED BY DFSA)		
OAL	HABIB BANK AG ZURICH		
	ICICI BANK LIMITED, UAE BRANCH		
	MASHREQ BANK PSC.		
	NOOR BANK P.J.S.C.		
UK	ICICI BANK UK PLC		
UK			
	KEB HANA BANK, LONDON BRANCH		
	MASHREQ BANK PSC, LONDON BRANCH		
LINDVINE	SONALI BANK (UK) LTD		
UKRAINE	PJSC 'BANK CREDIT DNEPR'		
USA	HABIB AMERICAN BANK, NY		
	MASHREQ BANK PSC., NEW YORK BRANCH		
	NATIONAL BANK OF PAKISTAN, NEW YORK		



# Division & District-wise Agent Details of

# **Modhumoti Digital Banking Outlets**

Barishal Division 04 Agent Centres

#### District: Bhola

Upazila: Charfassion	Monitoring Branch: Charfassion		Agent Centre: 04
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Aslampur Union Digital Centre	Minhazul Islam	Aslampur Union Parishad	minhazul.up@gmail.com
28-11-17	01714868232	Charfassion Upazila, Bhola	
Jahanpur Union Digital Centre	Mohammad Omar	Jahanpur Union Parishad	
28-11-17	Faruk	Charfassion Upazila, Bhola	farukjahan pur 01@gmail.com
	01741005087		
Hazariganj Union Digital Centre	Md. Hasnain (Al Amin)	Hazariganj Union Parishad	hasnainhu@gmail.com
28-11-17	01716607517	Charfassion Upazila, Bhola	
Abu Bakarpur Union Digital Centre	Md. Jahirul Islam	Abu Bakarpur Union Parishad	jahirulislam7235@gmail.com
28-11-17	01727 924531	Charfassion Upazila, Bhola	

Chattogram Division 09 Agent Centres

#### **District: Chattogram**

Upazila: Sitakundu	Monitoring Branch: O.R Nizam Road		Agent Centre: 09
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Barobkonda Union Digital Centre	Farjana Akter Ruby	Barobkonda Union Parishad	uttam.baraiyadhala@gmail.com
17-07-19	01828026853	Sitakunda, Chattogram	
Baroidala Union Digital Centre	Uttam Kumar Dhe	Baroidala Union Parishad	rubynaakterruby11@gmail.com
17-07-19	01859751740	Sitakunda, Chattogram	
Banshbaria Union Digital Centre	Md. Salauddin	Banshbaria Union Parishad	robelctg782@gmail.com
17-07-19	01814181552	Sitakunda, Chattogram	
Kumira Union Digital Centre	Md. Abdus Salam	Kumira Union Parishad	rana.kumira@gmail.com
17-07-19	01670345411	Sitakunda, Chattogram	
Muradpur Union Digital Centre	Gazi Md. Shahidul Alam	Muradpur Union Parishad	muradpur4uisc@gmail.com
17-07-19	01811596964	Sitakunda, Chattogram	
Salimpur Union Digital Centre	Taslima Akter	Salimpur Union Parishad	taslimactg575@gmail.com
17-07-19	01763490575	Sitakunda, Chattogram	
Sayedpur Union Digital Centre	Ferjana Akter	Sayedpur Union Parishad	ferjanashemuluisc@gmail.com
17-07-19	01830295965	Sitakunda, Chattogram	
Sonaichori Union Digital Centre	Md. Kurban Ali	Sonaichori Union Parishad	ctgkurban@gmail.com
17-07-19	01813302097	Sitakunda, Chattogram	
Vatiary Union Digital Centre	Shampa Chowdary	Vatiary Union Parishad	mitras585@gmail.com
17-07-19	01722082098	Sitakunda, Chattogram	



Dhaka Division 159 Agent Centres

#### **District: Dhaka**

Upazila: Nawabganj	Monitoring Branch: Shekharnagar		Agent Centre: 04
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Churain Union Digital Centre	Md. Monjurul Islam	Churain Union Parishad	monjo69@gmail.com
30-08-16	01624940264	Nawabganj, Dhaka	
Barha Union Digital Centre	Md. Sohel Rana	Barha Union Parishad	sohel9221@gmail.com
30-08-16	01918539221	Nawabganj, Dhaka	
Agla Union Digital Centre	Sazzadur Rashid	Agla Union Parishad	sazzadur.rashid@gmail.com
23-11-16	01821179444	Nawabganj Upazila, Dhaka	
Galimpur Union Digital Centre	Kona Akter	Galimpur Union Parishad	kona.akter0199@gmail.com
23-11-16	01912373222	Nawabganj Upazila, Dhaka	

#### **District: Faridpur**

Upazila: Bhanga	Monitoring Branch: Muksudpur		Agent Centre: 08
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Hamirdi Union Digital Centre	Milu Miah	Hamirdi Union Parishad	hamirdiup47@gmail.com
30-09-18	01927352916	Bhanga Upazila, Faridpur	
Tuzarpur Union Digital Centre	Md. Arif Hossain	Tuzarpur Union Parishad	joy.arif23@gmail.com
30-09-18	01756077147	Bhanga Upazila, Faridpur	
Nasirabad Union Digital Centre	Tonmoy Goshal	Nasirabad Union Parishad	tonmoysoro@gmail.com
30-09-18	01716757759	Bhanga Upazila, Faridpur	
Chumurdi Union Digital Centre	Md. Sharif Molla	Chumurdi Union Parishad	rshariful77@gmail.com
30-09-18	0174967337	Bhanga Upazila, Faridpur	
Manikdha Union Digital Centre	Md. Prince Mahmud	Manikdha Union Parishad	princeuic@gmail.com
30-09-18	01761535147	Bhanga Upazila, Faridpur	
Kawlibera Union Digital Centre	Habibur Rahman	Kawlibera Union Parishad	habibur301@yahoo.com
30-09-18	01703080842	Bhanga Upazila, Faridpur	
Algi Union Digital Centre	Swapna Akter	Algi Union Parishad	swapna.tuli@yahoo.com
30-09-18	01918-227602	Bhanga Upazila, Faridpur	
Gharua Union Digital Centre	Shahin Molla	Gharua Union Parishad	uisc.shahin@gmail.com
30-09-18	01729159976	Bhanga Upazila, Faridpur	

#### **District: Faridpur**

Upazila: Faridpur Sadar	Monitoring Branch: Kanaipur		Agent Centre: 04
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Kaijuri Union Digital Centre	Md. Romjan Khan	Kaijuri Union Parishad	romjakhan.ku@gmail.com
15-11-16	01713575727	Sadar Upazila, Faridpur	
Krishnanagar Union Digital Centre	Md. Omar Faruque	Krishnanagar Union Parishad	omarfaruque24@gmail.com
15-11-16	01717556772	Sadar Upazila, Faridpur	
Aliabad Union Digital Centre	Md. Razib Hasan	Aliabad Union Parishad	razib.aliabad@gmail.com
30-09-19	01721090180	Faridpur Sadar, Faridpur	
Ambikapur Union Digital Centre	Rokshana Parvin	Ambikapur Union Parishad	nira.uisc@gmail.com
30-09-19	01758814587	Faridpur Sadar, Faridpur	



Upazila: Modhukhali	Monitoring Branch: Ka	Agent Centre: 04	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Jahapur Union Digital Centre	Md Abu Jafar	Jahapur Union Parishad	jafar7891@gmail.com
15-11-16	01711730154	Modhukhali Upazila, Faridpur	
Raipur Union Digital Centre	Md. Rajon	Raipur Union Parishad	uiscrajon@yahoo.com
15-11-16	01711448062	Modhukhali Upazila, Faridpur	
Dumain Union Digital Centre	Sahin Molla	Kamarkhali Union Parishad	mdsahinmolla@gmail.com
30-09-19	01933478055	Modhukhali Upazila, Faridpur	
Dumain Union Digital Centre	Monogit Mondol	Dumain Union Parishad	monogitmondol91@gmail.com
30-09-19	01705796444	Modhukhali Upazila, Faridpur	

Upazila: Saltha	Monitoring Branch: Kanaipur		Agent Centre: 08
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Atghor Union Digital Centre	Md. Tarek Islam	Atghor Union Parishad	shovon.udc2014@gmail.com
05-08-18	01714285346	Saltha Upazila, Faridpur	
Sonapur Union Digital Centre	Md. Hannan Khan	Sonapur Union Parishad	uics.titul52@gmail.com
05-08-18	01911564552	Saltha Upazila, Faridpur	
Jadunandi Union Digital Centre	Md. Abul Basar Juwel	Jadunandi Union Parishad	juwelmollah.uisc@gmail.com
05-08-18	0175766611	Saltha Upazila, Faridpur	
Ramkantapur Union Digital Centre	Md. Anayet Hossain Mo <b>ll</b> a	Ramkantapur Union Parishad	anayetmollauisc@gmail.com
05-08-18	01720588479	Saltha Upazila, Faridpur	
Ballabadi Union Digital Centre	Sajedul Islam	Ballabadi Union Parishad	sajedulislam 77@gmail.com
05-08-18	01741392917	Saltha Upazila, Faridpur	
Bhawal Digital CentreCentre	Sonjoy Biswas	Bhawal Union Parishad	s01716796672@gmail.com
05-08-18	01716796672	Saltha Upazila, Faridpur	
Majhardia Union Digital Centre	Md. Ripon Hossain	Majhardia Union Parishad	
05-08-18	01757796889	Saltha Upazila, Faridpur	
Gatti Union Digital Centre	Md. Robiul Islam	Gatti Union Parishad	up3nogatti@gmail.com
28-01-19	01794349410	Saltha Upazila, Faridpur	

# **District: Gazipur**

Upazila: Sreepur	Monitoring Branch: Ma	Monitoring Branch: Mawna	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Barmi Union Digital Centre	Md. Mubarak Hossain	Barmi Union Parishad	uiscbarmi100@gmail.com
08-01-17	01717815037	Sreepur Upazila, Gazipur	
Gazipur Union Digital Centre	Md. Sohorab Hossain	Gazipur Union Parishad	gazipur.uisc89@gmail.com
08-01-17	01728918418	Sreepur Upazila, Gazipur	
Mawna Union Digital Centre	Razib Mollah	Mawna Union Parishad	razibhasan82@gmail.com
08-01-17	01740633093	Sreepur Upazila, Gazipur	
Telihati Union Digital Centre	Mahotab Uddin	Telihati Union Parishad	uisc.telihati@gmail.com
08-01-17	01914177156	Sreepur Upazila, Gazipur	
Kaoraid Union Digital Centre	Md. Monwar Hossain	Kaoraid Union Parishad	kaoraiduisc9999@gmail.com
08-01-17	01768602306	Sreepur Upazila, Gazipur	

#### District: Gopalganj

Upazila: Gopalganj Sadar	Monitoring Branch: SF	MEH	Agent Centre: 19
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Ulpur Union Digital Centre	Rasel Chowdhury	Ulpur Union Parishad	
30-10-16	01721745843	Gopalganj SadarUpazila	crasel176@yahoo.com
		Gopalganj	
Majhigati Union Digital Centre	Avisek Biswas	Majhigati Union Parishad	
30-10-16	01737759881	Gopalganj SadarUpazila	abisek 2297@gmail.com
		Gopalganj	
Kajulia Union Digital Centre	Mukul Sheikh	Kajulia Union Parishad	
30-10-16	01736420510	Gopalganj SadarUpazila	mukulsheikh02@gmail.com
		Gopalganj	
Raghunathpur Union Digital	Ashikol Islam	Raghunathpur Union	
Centre	01728156981	Parishad, Gopalganj Sadar	raghunathpurudc@gmail.com
30-10-16		Upazila, Gopalganj	
Kati Union Digital Centre	Md. Shafiqul Alam	Kati Union Parishad	
30-10-16	01712440338	Gopalganj SadarUpazila	Kati.udc@gmail.com
Chandradiah alia Haian Dinital	C M Tay bid of Jalana	Gopalganj	
Chandradigholia Union Digital	S M Touhidul Islam 01922802557	Chandradigholia Union	touhidulalamah@amail.com
Centre 12-17	01922802557	Parishad, Sadar Upazila Gopalganj	touhidulalamch@gmail.com
Nizra Union Digital Centre	Rabiul Islam	Nizra Union Parishad	udcnizra@gmail.com
12-12-17	01734551919	Sadar Upazila, Gopalganj	udenizia@gman.com
Sahapur Union Digital Centre	Ashok Sarkar	Sahapur Union Parishad	ashoksarker01@gmail.com
12-12-17	01728818585	Sadar Upazila, Gopalganj	ashorsarkero reginali.com
Jalalabad Union Digital Centre	Md. Meherabul Islam	Jalalabad Union Parishad	uiccmeharab@gmail.com
12-12-17	01714881747	Sadar Upazila, Gopalganj	
Satpar Union Digital Centre	Kamalesh Mandol	Satpar Union Parishad	mandolbulet@gmail.com
26-04-18	01719762405	Sadar Upazila, Gopalganj	
Boultali Union Digital Centre	Iyamin Munsi	Boultali Union Parishad	boneeamine@gmail.com
26-04-18	01721200071	Sadar Upazila, Gopalganj	
Latifpur Union Digital Centre	Md. Kabir Hossain	Latifpur Union Parishad	mmkabirshike10@gmail.com
26-04-18	01719172719	Sadar Upazila, Gopalganj	
Gobra Union Digital Centre	Dulal Chandra Biswas	Gobra Union Parishad	udcgobra@gmail.com
26-04-18	01711519817	Sadar Upazila, Gopalganj	
Paikkandi Union Digital Centre	Md. Sagar Sarder	Paikkandi Union Parishad	sagarnewsbd@gmail.com
26-04-18	01632122904	Sadar Upazila, Gopalganj	
Karpara Union Digital Centre	Md. Osman Molla	Karpara Union Parishad	osman609190@gmail.com
26-04-18	01725609190	Sadar Upazila, Gopalganj	
Borashi Union Digital Centre	Debashis Bairagy	Borashi Union Parishad	deba2bairagy@gmail.com
26-04-18	01317897752	Sadar Upazila, Gopalganj	1,6522.6
Urfi Union Digital Centre	Md. Rana Khan	Urfi Union Parishad	rana.k6533@gmail.com
26-04-18	01757902780	Sadar Upazila, Gopalganj	ch of laulidays 77 Over least a second
Durgapur Union Digital Centre	Shofikul Islam	Durgapur Union Parishad	shofikul.islam77@yahoo.com
07-10-18	01812623756 Pabitra Sarkar	Sadar Upazila, Gopalganj	haridachurun@amail.com
Haridaspur Union Digital Centre 29-01-19		Haridaspur Union Parishad	haridaspurup@gmail.com
29-U1-19	01773399642	Sadar Upazila, Gopalganj	

Upazila: Kashiani	Monitoring Branch: SF	MEH	Agent Centre: 12
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Moheshpur Digital Centre	Azizur Rahman	Moheshpur Union Parishad	ictkashiani@gmail.com
12-12-17	01718448861	Kashiani Upazila, Gopalganj	
Orakandi Union Digital Centre	Palash Chandra Tikader	Orakandi Union Parishad	uisc1122@gmail.com
12-12-17	01739571830	Kashiani Upazila, Gopalganj	
Parulia Union Digital Centre	Sajol Molla	Parulia Union Parishad	smsajolup0088@gmail.com
12-12-17	01948066175	Kashiani Upazila, Gopalganj	
Ratoil Union Digital Centre	Arifuzzaman Shichir	Ratoil Union Parishad	smshishir39@gmail.com
12-12-17	01712505196	Kashiani Upazila, Gopalganj	
Sazail Union Digital Centre	Ibna Jabir Munshi	Sazail Union Parishad	86ramjanali@gmail.com
12-12-17	01928794581	Kashiani Upazila, Gopalganj	
Kashiani Union Digital Centre	Rubiya Akhter	Kashiani Union Parishad	islambristy685@gmail.com
26-04-18	01706170301	Kashiani Upazila, Gopalganj	
Bethuri Union Digital Centre	Kamal Biswas	Bethuri Union Parishad	komolbiswas@gmail.com
29-01-19	01990325657	Kashiani Upazila, Gopalganj	
Fukra Union Digital Centre	Shah Alam	Fukra Union Parishad	sahalamsha18@gmail.com
29-01-19	01736592133	Kashiani Upazila, Gopalganj	
Hatiara Union Digital Centre	Progga Sarkar	Hatiara Union Parishad	sarkarprogga31@gmail.com
29-01-19	01727730207	Kashiani Upazila, Gopalganj	
Puisur Union Digital Centre	Murad Ali Sikder	Puisur Union Parishad	murad.puisurup@gmail.com
29-01-19	01715621035	Kashiani Upazila, Gopalganj	
Nijamkandi Union Digital Centre	Liton Shekh	Nijamkandi Union Parishad	litonsheikh58@gmail.com
29-01-19	01981089525	Kashiani Upazila, Gopalganj	
Mahmudpur Union Digital Centre	Angshu Pati Mistry	Mahmudpur Union Parishad	mistry.angshu86@gmail.com
29-01-19	01756453848	Kashiani Upazila, Gopalganj	

Upazila: Kotalipara	Monitoring Branch: SF	Monitoring Branch: SFMEH	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Amtail Union Digital Centre	Rumon Mia	Amtali Union Parishad	rumonmiah88@gmail.com
12-12-17	01915595640	Kotalipara Upazila, Gopalganj	
Hiron Union Digital Centre	Md. Omar Faruk	Hiron Union Parishad	mir.omar34@yahoo.com
12-12-17	01920205922	Kotalipara Upazila, Gopalganj	
Pinjuri Union Digital Centre	Sifat Ahmad	Pinjuri Union Parishad	sifatahmed111@gmail.com
12-12-17	01934324702	Kotalipara Upazila, Gopalganj	
Ramshil Union Digital Centre	Dipankar Barai	Ramshil Union Parishad	dipankarbarai@gmail.com
26-04-18	0191378153	Kotalipara Upazila, Gopalganj	
Kushla Union Digital Centre	Mohiuddin Fakir	Kushla Union Parishad	mohiuddinfokir@gmail.com
26-04-18	01753445000	Kotalipara Upazila, Gopalganj	
Suagram Union Digital Centre	Subash Chandra Hazra	Suagram Union Parishad	subashhazra@yahoo.com
26-04-18	01933517702	Kotalipara Upazila, Gopalganj	
Kalabari Union Digital Centre	Ramlal Barai	Kalabari Union Parishad	rambarai2013@gmail.com
26-04-18	01966572000	Kotalipara Upazila, Gopalganj	
Sadullapur Union Digital Centre	Biplab Chakroborti	Sadullapur Union Parishad	bsc505050@gmail.com
26-04-18	01710157104	Kotalipara Upazila, Gopalganj	
Bandhabari Union Digital Centre	Asadul Sheikh	Bandhabari Union Parishad	asadulsheikh@gmail.com
26-04-18	01976229622	Kotalipara Upazila, Gopalganj	
Radhaganj Union Digital Centre	Anup Bagchi	Radhaganj Union Parishad	anupbagchi57@yahoo.com
07-10-18	01913950225	Kotalipara Upazila, Gopalganj	
Kandi Union Digital Centre	Monimohan Barai	Kandi Union Parishad	Upenuttam2015@gmail.com
28-05-19	01713578889	Kotalipara Upazila, Gopalganj	

Upazila: Muksudpur	Monitoring Branch: Mu	uksudpur et	Agent Centre: 17
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Bahugram Union Digital Centre	Rakibul Hasan Molla	Bahugram Union Parishad	rakibul.hasan2148@gmail.com
12-12-17	01767499646	Muksudpur Upazila, Gopalganj	
Jalirpar Union Digital Centre	Sumon Mojumdar	Jalirpar Union Parishad	sumanmajum der 966@yahoo.com
12-12-17	01758689021	Muksudpur Upazila, Gopalganj	
Khandarpara Union Digital Centre	Nuralam Shaikh	Khandarpara Union Parishad	khandarparaudc@gmail.com
12-12-17	01712325360	Muksudpur Upazila, Gopalganj	
Ujani Union Digital Centre	Sujit Mandal	Ujani Union Parishad	sujit.mandal87@gmail.com
12-12-17	01740595899	Muksudpur Upazila, Gopalganj	
Poshargati Union Digital Centre	Ahasan Habib	Poshargati Union Parishad	ahasan_krish@yahoo.com
26-07-18	01721312273	Muksudpur Upazila, Gopalganj	
Gobindopur Union Digital Centre	Gobinda Biswas	Gobindopur Union Parishad	gobindobiswas212@gmail.com
26-07-18	01717065987	Muksudpur Upazila, Gopalganj	
Bashbaria Union Digital Centre	Sujit Kumar Bain	Bashbaria Union Parishad	sujitkumarbain@gmail.com
26-07-18	01724527223	Muksudpur Upazila, Gopalganj	
Moharajpur Union Digital Centre	Fardous Rahman	Moharajpur Union Parishad	frtanu@yahoo.com
26-07-18	01711309359	Muksudpur Upazila, Gopalganj	
Batikamari Union Digital Centre	Rafiqul Islam	Batikamari Union Parishad	islam.rafiqul036@gmail.com
26-07-18	01712984383	Muksudpur Upazila, Gopalganj	
Dignagar Union Digital Centre	Kanchan Molla	Dignagar Union Parishad	kanchan.mollah78@gmail.com
26-07-18	01713577948	Muksudpur Upazila, Gopalganj	
Gohala Union Digital Centre	Sujon Roy	Gohala Union Parishad	sujan11bd@gmail.com
26-07-18	01711514476	Muksudpur Upazila, Gopalganj	
Kashalia Union Digital Centre	Mohammad	Kashalia Union Parishad	
26-07-18	Shahabuddin Shaikh	Muksudpur Upazila, Gopalganj	shahabuddinshaikh33@yahoo.com
N. III. II. B. II.	01710810490	N. diring Born	the Lineau
Nanikhir Union Digital Centre	Milton Chandra Mondal	Nanikhir Union Parishad	miltonmandal35@yahoo.com
26-07-18	01712471823	Muksudpur Upazila, Gopalganj	1224
Rajpat Union Digital Centre	Nawsher Ali Molla	Rajpat Union Parishad	1234nows@gmail.com
26-07-18	01717241121	Muksudpur Upazila, Gopalganj	.'504020'
Vabrasur Union Digital Centre	Sakib Mia	Vabrasur Union Parishad	sima 58482@gmail.com
28-01-19	01756251090	Muksudpur Upazila, Gopalganj	ahan didaaFOO seessila
Mochna Union Digital Centre	Chandi Das	Mochna Union Parishad	chandidas 50@gmail.com
28-01-19	01774769488	Muksudpur Upazila, Gopalganj	ll404 0
Raghdi Union Digital Centre	Palash Chandra	Ragdhi Union Parishad	palashsaker 401@gmail.com
28-01-19	01775607830	Muksudpur Upazila, Gopalganj	

Upazila: Tungipara	<b>Monitoring Branch: SF</b>	Monitoring Branch: SFMEH	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Borni Union Digital Centre	Rinku Mia	Borni Union Parishad	rinkuislam 2020@gmail.com
30-10-16	01677720749	Tungipara Upazila, Gopalganj	
Patgati Union Digital Centre	Maynul Islam Opu	Patgati Union Parishad	maynul_opu@gmail.com
30-10-16	01711515003	Tungipara Upazila, Gopalganj	
Kushli Union Digital Centre	Zahangir Alam	Kushli Union Parishad	uisc2011.bd@gmail.com
26-04-18	01716123403	Tungipara Upazila, Gopalganj	
Dumria Union Digital Centre	Sohel	Dumria Union Parishad	mollahsohel@yahoo.com
26-04-18	01712612225	Tungipara Upazila, Gopalganj	
Gopalpur Union Digital Centre	Asit Biswas	Gopalpur Union Parishad	asit.biswas60@gmail.com
26-04-18	01728382551	Tungipara Upazila, Gopalganj	



#### **District: Madaripur**

Upazila: Madaripur Sadar	Monitoring Branch: Sh	ibchar	Agent Centre: 15
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Bahadurpur Union Digital Centre	Saidur Rahman	Bahadurpur Union Parishad	uisc.bahadurpur@gmail.com
07-05-18	01765423600	Sadar Upazila, Madaripur.	
Kalkapur Union Digital Centre	Md. Rubel	Kalkapur Union Parishad	mahim.hossain7@gmail.com
07-05-18	01777827038	Sadar Upazila, Madaripur	
Kendua Union Digital Centre	Rifat Azad	Kendua Union Parishad	rifatazad2015@gmail.com
07-05-18	01920740848	Sadar Upazila, Madaripur	
Shirkhara Union Digital Centre	Nazmul Rahman	Shirkhara Union Parishad	upshirkhara@gmail.com
07-05-18	01763319265	Sadar Upazila, Madaripur	
Jhaoudi Union Digital Centre	Shafikul Isalm	Jhaoudi Union Parishad	shafikjibon@gmail.com
07-05-18	01727922352	Sadar Upazila, Madaripur	
Khoajpur Union Digital Centre	Juel	Khoajpur Union Parishad	jewelt222@gmail.com
07-05-18	01930658203	Sadar Upazila, Madaripur	
Chilarchar Union Digital Centre	Dulal Sarnokar	Chilarchar Union Parishad	upchilarchar@gmail.com
07-05-18	01742509267	Sadar Upazila, Madaripur	
Ghatmajhi Union Digital Centre	Mohammad Alauddin Khan	Ghatmajhi Union Parishad	alauddinkhan45@gmail.com
07-05-18	01917459643	Sadar Upazila, Madaripur	
Rasti Union Digital Centre	Md. Muhibullah	Rasti Union Parishad	smnayemahmed@gmail.com
07-05-18	01761730408	Sadar Upazila, Madaripur	
Dhurail Union Digital Centre	Sharmin Akter	Dhurail Union Parishad	smirity786@gmail.com
07-05-18	01758367933	Sadar Upazila, Madaripur	
Kunia Union Digital Centre	Emon	Kunia Union Parishad	emonkhan 1996@gmail.com
07-05-18	01765673246	Sadar Upazila, Madaripur	
Pearpur Union Digital Centre	Ariful Islam	Pearpur Union Parishad	arifnil2021@gmail.com
07-05-18	01912761609	Sadar Upazila, Madaripur	
Mostafapur Union Digital Centre	Kazi Dalia	Mostafapur Union Parishad	anisrahman 170@yahoo.com
11-02-19	01864488695	Sadar Upazila, Madaripur	
Panch Khola Union Digital Centre	Sajib Matubber	Panch Khola Union Parishad	sojibmatubber28@gmail.com
11-02-19	01928789269	Sadar Upazila, Madaripur	
Dudkhali Union Digital Centre	Tawfina	Dudkhali Union Parishad	updudkhali@gmail.com
11-02-19	01924812005	Sadar Upazila, Madaripur	

Upazila: Rajoir	Monitoring Branch: Sh	ibchar	Agent Centre: 10
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Ishibpur Union Digital Centre	Arafat Hosen	Ishibpur Union Parishad	arafathosen@gmail.com
07-05-18	01711308444	Rajoir Upazila, Madaripur	
Badarpasha Union Digital Centre	Md. Arifur Rahman Miah	Badarpasha Union Parishad	badarpasaudc@gmail.com
07-05-18	01712793917	Rajoir Upazila, Madaripur	
Paikpara Union Digital Centre	Md. Merajul Islam	Paikpara Union Parishad	paikparaudc@gmail.com
07-05-18	01714799725	Rajoir Upazila, Madaripur	
Bajitpur Union Digital Centre	Md. Arifur Rahman Miah	Badarpasha Union Parishad	badarpasaudc@gmail.com
07-05-18	01712793917	Rajoir Upazila, Madaripur	
Khalia Union Digital Centre	Habiba Akter	Khalia Union Parishad	khaliyaudc@gmail.com
07-05-18	01765518928	Rajoir Upazila, Madaripur	
Kadambari union Digital Centre	Prokash Chandra Bhakta	Kadambari Union Parishad	kadambariudc@gmail.com
07-05-18	01743549226	Rajoir Upazila, Madaripur	
Amgram Union Digital Centre	Kabir Hossain	Amgram Union Parishad	amgramup@gmail.com
07-05-18	01746681179	Rajoir Upazila, Madaripur	

Upazila: Rajoir	Monitoring Branch: Shibchar		Agent Centre: 10
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Hossenpur Digital Centre	Naima Akter	Hossenpur Union Parishad	naimalijue@gmail.com
07-05-18	01768902389	Rajoir Upazila, Madaripur	
Horidasdi Union Digital Centre	Md. Easin Sheikh Tipu	Horidasdi Union Parishad	haridasdiudc@gmail.com
07-05-18	01718437221	Rajoir Upazila, Madaripur	
Kabirajpur Union Digital Centre	Salma Khanom	Kabirajpur Union Parishad	kabirajpurudc@gmail.com
07-05-18	01720097582	Rajoir Upazila, Madaripur	

Upazila: Shibchar	Monitoring Branch: Sh	ibchar	Agent Centre: 11
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Dattapara Union Digital Centre	Kawsar Munsi	Dattapara Union Parishad	dattaparaunionparishad@gmail.com
08-03-16	01771111008	Shibchar Upazila, Madaripur	
Umedpur Union Digital Centre	Md. Rubayet Hussain	Umedpur Union Parishad	umedpurup@yahoo.com
08-03-16	01735183853	Shibchar Upazila, Madaripur	
Kutubpur Union Digital Centre	Md. Karim Molla	Kutubpur Union Parishad	kutubpurup@yahoo.com
30-03-16	01728613647	Shibchar Upazila, Madaripur	
Khathalbari Union Digital Centre	Md. Suruj Miah	Khathalbari Union Parishad	suruj.bwsdi@yahoo.com
28-04-16	01717459761	Shibchar Upazila, Madaripur	
Banshkandi Union Digital Centre	Sahanaz Parvin	Banshkandi Union Parishad	sahanaakter4@gmail.com
28-04-16	01621940577	ShibcharUpazila, Madaripur	
Madborerchor Union Digital Centre	Md. Shohidul Islam	Madborerchor Union Parishad	shakil.aahamed33@gmail.com
30-06-16	01990733233	Shibchar Upazila, Madaripur	
Shiruail Union Digital Centre	Md. Ruhul Amin	Shiruail Union Parishad	shiruailup@gmail.com
30-06-16	01725362001	Shibchar Upazila, Madaripur	
Bhadrason Union Digital Centre	Biplob Chandra Pal	Bhadrason Union Parishad	bhadrasonuisc21@gmail.com
30-06-16	01718518999	ShibcharUpazila, Madaripur	
Sannasirchar Union Digital Centre	Aspreya	Sannasirchar Union Parishad	marathossain247@gmail.com
15-11-17	01791605511	Shibchar Upazila, Madaripur	
Kadirpur Union Digital Centre	Abu Syid Miah	Kadirpur Union Parishad	abusyid2013@yahoo.com
15-11-17	01729140809	Shibchar Upazila, Madaripur	
Panchar Union Digital Centre	Md. Simul Hossain	Panchar Union Parishad	shimull300@gmail.com
15-11-17	01752088000	Shibchar Upazila, Madaripur	

#### District: Tangail

Upazila: Delduar	Monitoring Branch: Sh	Monitoring Branch: Shakhipur		
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Pathrail Union Digital Centre	Asim Kumar Ghosh	Pathrail Union Parishad	asim.ghosh48@yahoo.com	
27-04-17	01713562313	Delduar Upazila, Tangail		
Atia Union Digital Centre	Palash Chandra Mondol	Atia Union Parishad	mpalash76@yahoo.com	
27-04-17	01714830346	Delduar Upazila, Tangail		
Dewli Union Digital Centre	Aklima Akter	Dewli Union Parishad	dewli_uisc@yahoo.com	
27-04-17	01740016478	Delduar Upazila, Tangail		
Dubail Union Digital Centre	LitonKumer Paul	Dubail Union Parishad	litonpaul533@yaoo.com	
27-04-17	01915428687	Delduar Upazila, Tangail		
Elasin Union Digital Centre	Shariful Islam	Elasin Union Parishad	sharifulislamamit@gmail.com	
27-04-17	01733031466	Delduar Upazila, Tangail		
Fazilhati Union Digital Centre	Zesmin Akter Talukder	Fazilhati Union Parishad	uiscjui@yahoo.com	
27-04-17	01716240171	Delduar Upazila, Tangail		



Upazila: Delduar	Monitoring Branch: Shakhipur		Agent Centre: 08
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Lauhati Union Digital Centre	Md. Jahangir Alam	Lauhati Union Parishad	lauhati_up@yahoo.com
27-04-17	01742634944	Delduar Upazila, Tangail	
Delduar Union Digital Centre	Md. Jowel Miah	Delduar Union Parishad	jewel978840@gmail.com
27-04-17	01671978840	Delduar Upazila, Tangail	

Upazila: Nagarpur	<b>Monitoring Branch: Sh</b>	akhipur	Agent Centre: 12
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Salimabad Union Digital Centre	Md. Imran Hossen	Salimabad Union Parishad	imranuiscsa@yahoo.com
17-10-17	01716292937	Nagarpur Upazila, Tangail	
Gayhata Union Digital Centre	Md. Ariful Islam	Gayhata Union Parishad	ariful.uisc22@gmail.com
17-10-17	01716222913	Nagarpur Upazila, Tangail	
Mokna Union Digital Centre	Md. Abdullah	Mokna Union Parishad	uiscmokna@gmail.com
17-10-17	01762358316	Nagarpur Upazila, Tangail	
Dhubria Union Digital Centre	Md. Nazrul Islam	Dhubria Union Parishad	nazrul.rx33@yahoo.com
17-10-17	01734327110	Nagarpur Upazila, Tangail	
Doptiar Union Digital Centre	Md. Babul Hossain	Doptiar Union Parishad	jakarulbabu@gmail.com
17-10-17	01722404026	Nagarpur Upazila, Tangail	
Nagarpur Union Digital Centre	Aynal Kabir	Nagarpur Union Parishad	mdaoynal@gmail.com
17-10-17	01717992474	Nagarpur Upazila, Tangail	
Bhadra Union Digital Centre	Md. Ahidur Rahman	Bhadra Union Parishad	ahidkhan 01@gmail.com
17-10-17	01712898823	Nagarpur Upazila, Tangail	
Bekra Atgram Union Digital Centre	Shahida Parvin	Bekra Atgram Union Parishad	shahidaparvin.uisc@gmail.com
17-10-17	01714827426	Nagarpur Upazila, Tangail	
Shahabatpur Union Digital Centre	Md. Nur Alam Khan	Shahabatpur Union Parishad	junaed2008@gmail.com
17-10-17	01748069796	Nagarpur Upazila, Tangail	
Mamudnagar Union Digital Centre	Md. Sariful Islam	Mamudnagar Union Parishad	soreful 1010@yahoo.com
17-10-17	01727583228	Nagarpur Upazila, Tangail	
Pakutia Union Digital Centre	Mohammad Amdad Hossen	Pakutia Union Parishad	uisc_pakutia@yahoo.com
17-10-17	01753560884	Nagarpur Upazila, Tangail	
Bharra Union Digital Centre	Md. Razib Miah	Bharra Union Parishad	razibmiah01@gmail.com
17-10-17	01746792813	Nagarpur Upazila, Tangail	

Upazila: Shakhipur	Monitoring Branch: Sh	Agent Centre: 06	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Boheratoil Union Digital Centre	Md. Saddam Hosen	Boheratoil Union Parishad	saddam332@gmail.com
04-02-16	01748104633	Shakhipur Upazila, Tangail	
Kakrajan Union Digital Centre	Habibur Rahman	Kakrajan Union Parishad	habib.kakrajan@gmail.com
04-02-16	01718291840	Shakhipur Upazila, Tangail	
Jadobpur Union Digital Centre	Md. Rubel Rana	Jadobpur Union Parishad	rubelrana 1025@gmail.com
07-03-16	01725111025	Shakhipur Upazila, Tangail	
Hatibandha Union Digital Centre	Golam Mostafa	Hatibandha Union Parishad	hatibanda.up5@gmail.com
26-07-16	01724834830	Shakhipur Upazila, Tangail	
Gazaria Union Digital Centre	Md. Liton	Gazaria Union Parishad	gazariaup@gmail.com
31-08-16	01737114566	Shakhipur Upazila, Tangail	
Dariapur Union Digital Centre	Mohammad Masum	Dariapur Union Parishad	info@masum.us
31-08-16	01713537347	Shakhipur Upazila, Tangail	

Khulna Division 96 Agent Centres

#### **District: Bagerhat**

Upazila: Chitolmari	<b>Monitoring Branch: SF</b>	MEH	Agent Centre: 07
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Barabaria Union Digital Centre	Sujon Sheikh	Barabaria Union Parishad	sujanmodu506@gmail.com
26-09-17	01740947626	Chitolmari Upazila, Bagerhat	
Kolatala Union Digital Centre	Mintu Sheikh	Kolatala Union Parishad	mintu01740@gmail.com
26-09-17	017322519015	Chitolmari Upazila, Bagerhat	
Shibpur Union Digital Centre	Md. Abdullah Al Mamun	Shibpur Union Parishad	abdullaha 137@gmail.com
26-09-17	01934171217	Chitolmari Upazila, Bagerhat	
Santoshpur Union Digital Centre	Salma Akter	Santoshpur Union Parishad	salma.rima10@gmail.com
26-09-17	01700882846	Chitolmari Upazila, Bagerhat	
Charbaniari Union Digital Centre	Mithun Biswas	Charbaniari Union Parishad	biswasmithun496@gmail.com
26-09-17	01913348087	Chitolmari Upazila, Bagerhat	
Chitolmari Union Digital Centre	Md. Abul Hosen	Chitolmari Union Parishad	abul.hossen29@gmail.com
26-09-17	01930361826	Chitolmari Upazila, Bagerhat	
Hizla Union Digital Centre	Gobinda Ray	Hizla Union Parishad	gobindaroy23@gmail.com
26-09-17	01925382622	Chitolmari Upazila, Bagerhat	

Upazila: Fakirhat	Monitoring Branch: Kl	nulna	Agent Centre: 08
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Fakirhat Union Digital Centre	Dalia Khatun	Fakirhat Union Parishad	fakirhatudc04@gmail.com
28-09-17	01783158970	Fakirhat Upazila, Bagerhat	
Piljang Union Digital Centre	Mousumi Khatun	Piljang Union Parishad	mowshumi14@yahoo.com
28-09-17	01787189026	Fakirhat Upazila, Bagerhat	
Shuvodia Union Digital Centre	Md. Mazharul Islam	Shuvodia Union Parishad	mdmazharulli606@gmail.com
28-09-17	01741418875	Fakirhat Upazila, Bagerhat	
Lakhpur Union Digital Centre	Md. Deloar Hossain	Lakhpur Union Parishad	delwar3552gmail.com
28-09-17	01950643552	Fakirhat Upazila, Bagerhat	
Naldha-Maubhogh Union Digital	Abdullahil Mamun	Naldha-Maubhogh Union	
Centre	01851672959	Parishad, Fakirhat Upazila	naldhaup@gmail.com
28-09-17		Bagerhat	
Betaga Union Digital Centre	Md. Iqbal Hossain	Betaga Union Parishad	iqbaluisc1@gmail.com
28-09-17	01920182262	Fakirhat Upazila, Bagerhat	
Mulghar Union Digital Centre	Masura Khatun	Mulghar Union Parisha	msaurakhatunup@gmail.com
28-09-17	01825478007	Fakirhat Upazila, Bagerhat	
Bahirdia Mansa Union Digital	Farzana Khatun	Bahirdia Mansa Union	
Centre	01722467015	Parishad, Fakirhat Upazila	farjanakhatun1993@gmail.com
28-09-17		Bagerhat	

Upazila: Mollahat	Monitoring Branch: SFMEH		Agent Centre: 07
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Kulia Union Digital Centre	Md. Shafikul Islam	Kulia Union Parishad	shafikul.babu1992@gmail.com
31-10-16	01635176326	Mollahat Upazila, Bagerhat	
Gaola Union Digital Centre	Bodruzzaman	Gaola Union Parishad	bzaman44@gmail.com
31-10-16	01723445307	Mollahat Upazila, Bagerhat	
Kudalia Union Digital Centre	Shamim Khan	Kudalia Union Parishad	powermack.computer@gmail.com
31-10-16	01630181463	Mollahat Upazila, Bagerhat	



Upazila: Mollahat	Monitoring Branch: SFMEH		Agent Centre: 07
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Atjuri Union Digital Centre	Md. Zillur Rahman	Atjuri Union Parishad	zizimmurrahman@gmail.com
31-10-16	01718849675	Mollahat Upazila, Bagerhat	
Udaypur Union Digital Centre	Kishor Kumar Sarkar	Udaypur Union Parishad	kishorkumarsarkar11@gmail.com
31-10-16	01911579200	Mollahat Upazila, Bagerhat	
Chunkhola Union Digital Centre	Sheikh Wobayedur Rahman	Chunkhola Union Parishad	wobayedur.rahman@gmail.com
31-10-16	01912770775	Mollahat Upazila, Bagerhat	
Gangni Union Digital Centre	Shamirul Islam	Gangni Union Parishad	shaikhshamirul@yahoo.com
31-10-16	01712174197	Mollahat Upazila, Bagerhat	

# District: Khulna

Upazila: Batiaghata	Monitoring Branch: Kh	Monitoring Branch: Khulna		
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Jalma Union Digital Centre	Sheuli Bachar	Jalma Union Parishad	sheulibachar@gmail.com	
16-11-16	01912261158	Batiaghata Upazila, Khulna		
Batiaghata Union Digital Centre	Prianka Biswas	Batiaghata Union Parishad	priankabiswas2012@gmail.com	
16-11-16	01916485204	Batiaghata Upazila, Khulna		
Gongarampur Union Digital Centre	Sumon Mondol	Gongarampur Union Parishad	sumonmondol87@gmail.com	
16-11-16	01952686165	Batiaghata Upazila, Khulna		
Amirpur Union Digital Centre	Md. Mahidul Islam	Amirpur Union Parishad	mahidulislam31@yahoo.com	
16-11-16	01717249489	Batiaghata Upazila, Khulna		
Bhanderkote Union Digital Centre	Md. Monirul Islam	Bhanderkote Union Parishad	monirul.b1982@gmail.com	
16-11-16	01925216241	Batiaghata Upazila, Khulna		
Baliadanga Union Digital Centre	S.M. Shohail Ajmir	Baliadanga Union Parishad	shohailajmir.1991@gmail.com	
03-10-19	01718100623	Batiaghata, Khulna		

Upazila: Dacope	Monitoring Branch: Kl	nulna	Agent Centre: 09
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Banishanta Union Digital Centre	Palash Roy	Banishanta Union Parishad	Palash.88roy@gmail.com
25-07-18	01946433481	Dacope Upazila, Khulna	
Kamarkhola Union Digital Centre	Sanjib Banarjee	Kamarkhola Union Parishad	joybanerjee017@gmail.com
25-07-18	01943986532	Dacope Upazila, Khulna	
Tildanga Union Digital Centre	Parikhit Bairagi	Tildanga Union Parishad	parikhitbairagi@gmail.com
25-07-18	01911838323	Dacope Upazila, Khulna	
Dacope Union Digital Centre	Biswajit Raptan	Dacope Union Parishad	raptandacope@gmail.com
25-07-18	01915516532	Dacope Upazila, Khulna	
Kailashgonj Union Digital Centre	Uttam Mondal	Kailashgonj Union Parishad	uttammon99@gmail.com
25-07-18	01918810740	Dacope Upazila, Khulna	
Bajua Union Digital Centre	Pappu Saha	Bajua Union Parishad	shaha.pappu@gmail.com
25-07-18	01918189989	Dacope Upazila, Khulna	
Loudob Union Digital Centre	Govinda Roy	Loudob Union Parishad	gobindaray420@gmail.com
25-07-18	Raju Gazi	Dacope Upazila, Khulna	
Shutarkhali Union Digital Centre	01951420793	Shutarkhali Union Parishad	gaziraju1993@gmail.com
25-07-18	Shibani Ray	Dacope Upazila, Khulna	
Pankhali Union Digital point	01950774101	Pankhali Union Parishad	shibaniudc01@gmail.com
03-10-19		Dacope Upazila, Khulna	

Upazila: Digholia	Monitoring Branch: Kh	Agent Centre: 06	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Aranghata Union Digital Centre	Melon Ray	Aranghata Union Parishad	meelonr@gmail.com
27-09-17	01911140398	Digholia Upazila, Khulna	
Barakpur Union Digital Centre	Md. Abdul Wahid Moral	Barakpur Union Parishad	wahidmorol@gmail.com
27-09-17	01920504546	Digholia Upazila, Khulna	
Digholia Union Digital Centre	Hasib Israk Nayan	Digholia Union Parishad	hasibisrak@gmail.com
27-09-17	01925513695	Digholia Upazila, Khulna	
Gazirhat Union Digital Centre	Uzzal Biswas	Gazirhat Union Parishad	ujjlbiswas1987@gmail.com
27-09-17	01732592876	Digholia Upazila, Khulna	
Jogipal Union Digital Centre	Manira Akter	Jogipal Union Parishad	minusonali 16@gmail.com
27-09-17	01914143840	Digholia Upazila, Khulna	
Senhati Union Digital Centre	G.M Shariful Islam	Senhati Union Parishad	pcsurjo@gmail.com
27-09-17	01911399485	Digholia Upazila, Khulna	

Upazila: Dumuria	Monitoring Branch: Kh	ulna	Agent Centre: 11
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Kharnia Union Digital Centre	S Jahabur Rahman	Kharnia Union Parishad	jahaburrahman@gmail.com
15-03-17	01914652536	Dumuria Upazila, Khulna	
Dumuria Union Digital Centre	Md. Abdul Kader Biswas	Dumuria Union Parishad	kader.dumuria@gmail.com
15-03-17	01713991636	Dumuria Upazila, Khulna	
Rangpur Union Digital Centre	Lithu Mondal	Rangpur Union Parishad	lithumondol1992@gmail.com
15-03-17	01710147536	Dumuria Upazila, Khulna	
Sharafpur Union Digital Centre	Bipradas Kundu	Sharafpur Union Parishad	bipra6.sarafpur@gmail.com
15-03-17	01712394155	Dumuria Upazila, Khulna	
Sahas Union Digital Centre	Prokash Chandra Biswas	Sahas Union Parishad	prokash 1972@gmail.com
15-03-17	01713914988	Dumuria Upazila, Khulna	
Vandarpara Union Digital Centre	Lab Gain	Vandarpara Union Parishad	labgain.bd87@gmail.com
15-03-17	01713920597	Dumuria Upazila, Khulna	
Atlia Union Digital Centre	Santo Kumer Mitra	Atlia Union Parishad	meherun.shanto@gmail.com
27-09-17	01718780858	Dumuria Upazila, Khulna	
Gutudia Union Digital Centre	Shekhar Kumer Mondal	Gutudia Union Parishad	shakarmondal 11@gmail.com
27-09-17	01915518565	Dumuria Upazila, Khulna	
Dhamalia Union Digital Centre	Md. Jahangir Alom	Dhamalia Union Parishad	tuledigital66@gmail.com
03-10-19	01711210912	Dumuria Upazila, Khulna	
Maguraghona Union Digital Centre	Motiar Rahman	Maguraghona Union	uisc47@gmail.com
03-10-19	01774907070	Dumuria Upazila, Khulna	
Magurkhali Union Digital Centre	Nobodip Sarker	Magurkhali Union Parishad	nobo.aladipur@gmail.com
03-10-19	01716605372	Dumuria Upazila, Khulna	

Upazila: Koyra	Monitoring Branch: Kh	Agent Centre: 07	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Moharajpur Union Digital Centre	Md. Ahsan Habib	Moharajpur Union Parishad	moharajpurup@gmail.com
03-10-19	01916053089	Koyra Upazila, Khulna	
Koyra Union Digital Centre	Md. Mehedi Hasan	Koyra Union Parishad	koyraup.05@gmail.com
03-10-19	01916053089	Koyra Upazila, Khulna	
Amadi Union Digital Centre	Liton Ahmed	Amadi Union Parishad	litonamadiudc.01@gmail.com
03-10-19	01920513076	Koyra Upazila, Khulna	
Bagali Union Digital Centre	Md. Akbar Hossain	Bagali Union Parishad	gm.akbar123@gmail.com
03-10-19	01911232424	Koyra Upazila, Khulna	



Upazila: Koyra	Monitoring Branch: Khulna		Agent Centre: 07
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Moheswaripur Union Digital Centre	Sushanta Kumar Sana	Moheswaripur Union Parishad	sushantosw@gmail.com
03-10-19	01927475443	Koyra Upazila, Khulna	
North Bedkashi Union Digital Centre	Md. Nuruzzaman	North Bedkashi Union Parishad	n.upbedkashi06@gmail.com
03-10-19	01915910728	Koyra Upazila, Khulna	
South Bedkashi Union Digital Centre	Md. Nazmul Islam	South Bedkashi Union Parishad	mdnazmulislam 741@gmail.com
03-10-19	01715864240	Koyra Upazila, Khulna	

Upazila: Paikgacha	Monitoring Branch: Kh	ulna	Agent Centre: 10
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Horidhali Union Digital Centre	Anamul Ahmed	Horidhali Union Parishad	udccana1995@gmail.com
27-09-17	01749090666	Paikgacha Upazila, Khulna	
Laskar Union Digital Centre	Mohammad Osman Ali	Laskar Union Parishad	osmanali199270@yahoo.com
27-0917	01710643388	Paikgacha Upazila, Khulna	
Raruli Union Digital Centre	Sumon Debnath	Raruli Union Parishad	udcsumon1995@gmail.com
27-0917	01746159192	Paikgacha Upazila, Khulna	
Chandkhali Union Digital Centre	Md. Habibur Rahman (Habib)	Chandkhali Union Parishad	habiburbashar96@gmail.com
27-09-17	01708636760	Paikgacha Upazila, Khulna	
Gadaipur Union Digital Centre	Kazi Hasnat Hossain	Gadaipur Union Parishad	kazinoyon12@gmail.com
27-09-17	01708915805	Paikgacha Upazila, Khulna	
Lata Union Digital Centre	Bimanesh Sarkar	Lata Union Parishad	sbimanesh@gmail.com
27-09-17	01761733397	Paikgacha Upazila, Khulna	
Kapilmuni Union Digital Centre	Md. Monirul Islam	Kapilmuni Union Parishad	monirul.kapilmuni@gmail.com
27-09-17	01719032711	Paikgacha Upazila, Khulna	
Deluti Union Digital Centre	Sadananda Gain	Deluti Union Parishad	milongain86@gmail.com
27-09-17	01711272086	Paikgacha Upazila, Khulna	
Soladana Union Digital Centre	Amirul Islam Gazi	Soladana Union Parishad	md.rajuuisc@gmail.com
27-0917	01916682156	Paikgacha Upazila, Khulna	
Garaikhali Union Digital Centre	Abu Hena Mostafa Kamal	Garaikhali Union Parishad	abuhena002004@gmail.com
27-09-17	01916002004	Paikgacha Upazila, Khulna	

Upazila: Phultala	Monitoring Branch: Khulna		Agent Centre: 04
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Atra Gilatala Union Digital Centre	Md. Shanewas Sardar	Atra Gilatala Union Parishad	shahnawaz2012sardar@gmail.com
27-09-17	01918606731	Phultala Upazila, Khulna	
Damodar Union Digital Centre	Md. Ilias Gazi	Damodar Union Parishad	issaggazi08@gmail.com
27-09-17	01916284398	Phultala Upazila, Khulna	
Phultala Union Digital Centre	Muzahidul Islam	Phultala Union Parishad	mugahid2014islam@gmail.com
27-09-17	01913227117	Phultala Upazila, Khulna	
Zamira Union Digital Centre	Md. Alamgir Hossain	Zamira Union Parishad	alamgirh553@gmail.com
27-09-17	01762473508	Phultala Upazila, Khulna	

Upazila: Rupsha	Monitoring Branch: Khulna		Agent Centre: 05
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Noihati Union Digital Centre	Md. Al Mamun Sk. Shimul	Noihati Union Parishad	mr.amssbd@gmail.com
17-11-16	01711928591	Rupsha Upazila, Khulna	
Tilok Salpo Bahirdia Union Digital Centre	Prodip Halder	T.S Bahirdia Union Parishad	prodipt30@gmail.com
17-11-16	01787464551	Rupsha Upazila, Khulna	

Upazila: Rupsha	Monitoring Branch: Khulna		Agent Centre: 05
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Sreefaltala Union Digital Centre	Md. Easir Arafat	Sreefaltala Union Parishad	arafat7@yahoo.com
17-11-16	01911295220	Rupsha Upazila, Khulna	
Ghatbhogh Union Digital Centre	Prodip Kumar Sharkar	Ghatbhogh Union Parishad	prodipt20@gmail.com
17-11-16	01842953098	Rupsha Upazila, Khulna	
Aichgati Union Digital Centre	Md. Ahsan Ahmed	Aichgati Union Parishad	ahsan.uisc@gmail.com
17-11-16	01913436403	Rupsha Upazila, Khulna	

Upazila: Terokhada	Monitoring Branch: Kh	Monitoring Branch: Khulna	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Sachiadah Union Digital point	Lasker Sohanur Rahman	Sachiadah Union Parishad	laskerpitu2017@gmail.com
03-10-19	01689985988	Terokhada Upazila, Khulna	
Chagladah Union Digital point	KaziAshikuzzaman	Chagladah Union Parishad	ashikzaman2@gmail.com
03-10-19	01719850487	Terokhada Upazila, Khulna	
Ajagarah Union Digital point	Sumon Kumar Biswas	Ajagarah Union Parishad	sumon.ku.bd@gmail.com
03-10-19	01913402967	Terokhada Upazila, Khulna	
Madhupur Union Digital point	ZasimUddin	Madhupur Union Parishad	zasim1187@gmail.com
03-10-19	01972971187	Terokhada Upazila, Khulna	

#### **District: Narail**

Upazila: Kalia	Monitoring Branch: Ka	lia	Agent Centre: 12
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
1 No. Babra Hasla Union Digital Centre	Md. Abu Taher	1 No. Babra Hasla Union	babrahasla 01@gmail.com
31-03-19	01747816375	Parishad, Kalia Upazila, Narail	
2 No. Purulia Union Digital Centre	Md. Monirujaman	2 No. Purulia Union Parishad	simlamoni083909@gmail.com
31-03-19	01686083909	Kalia Upazila, Narail	
3 No. Hamidpur Union Digital Centre	Md. Tutul Ali Meer	3 No. Hamidpur Union	meer.computer@gmail.com
31-03-19	01944251598	Parishad, Kalia Upazila, Narail	
4 No. Mouli Union Digital Centre	Broja Kishore Das	4 No. Mouli Union Parishad	broja1225@gmail.com
31-03-19	01718847547	Kalia Upazila, Narail	
6 No. Khasial Union Digital Centre	Md. Shaheen Chowdhury	6 No. Khasial Union Parishad	nishicomputerCentre2009@gmail.com
31-03-19	01749850004	Kalia Upazila, Narail	
7 No. Joynagar Union Digital Centre	Md. Jashim Uddin	7 No. Joynagar Union	jasim.udc@gmail.com
31-03-19	01719177256	Parishad, Kalia Upazila, Narail	
8 No. Kalabaria Union Digital Centre	S. M Shohag Rana	8 No. Kalabaria Union	shohag129@gmail.com
31-03-19	01712036993	Parishad, Kalia Upazila, Narail	
9 No. Baisona Union Digital Centre	S. M. Nayeem Hosen	9 No. Baisona Union	nayeem_udc@yahoo.com
31-03-19	01761421494	Parishad, Kalia Upazila, Narail	
11 No. Peroli Union Digital Centre	Md. Shamim Hossen	11 No. Peroli Union Parishad	infoshamimudc@gmail.com
31-03-19	01949867591	Kalia Upazila, Narail	
12 No. Chanchuri Union Digital Centre	Md. Shamim Hossen	12 No. Chanchuri Union	shemudigital@gmail.com
31-03-19	01725306708	Parishad, Kalia Upazila, Narail	
13 No. Barnal Eliasabad Union	Tisha Khatun	13 No. Barnal Eliasabad Union	tishakhatun013@gmail.com
Digital Centre	01980941013	Parishad, Kalia Upazila, Narail	
31-03-19			
14 No. Panchgrame Union Digital	Hossain Islam	14 No. Panchgrame Union	
Centre	01729360028	Parishad, Kalia Upazila, Narail	husainislam90@gmail.com
31-03-19			



#### **District: Mymensingh**

Upazila: Gouripur	<b>Monitoring Branch: Sh</b>	Agent Centre: 10	
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Gouripur Union Digital Centre	Mst. Ripa Akter	Gouripur Union Parishad	2 nounion psrishad gouri pur 31@gmail.com
08-09-17	01740846656	Gouripur Upazila, Mymensingh	
Mailakanda Union Digital Centre	Sudipta Sarker	Mailakanda Union Parishad	malaikandaup@gmail.com
08-09-17	01960122387	Gouripur Upazila, Mymensingh	
Achintapur Union Digital Centre	Hasim Uddin	Achintapur Union Parishad	hasimuddin 14924@gmail.com
08-09-17	01714914162	Gouripur Upazila, Mymensingh	
Bokainagar Union Digital Centre	Hussain Ahmmed	Bokainagar Union Parishad	bokainagarup@gmail.com
08-09-17	01713593490	Gouripur Upazila, Mymensingh	
Maoha Union Digital Centre	Md. Touhidul Islam	Maoha Union Parishad	thouhidul8211@gmail.com
08-09-17	01736851706	Gouripur Upazila, Mymensingh	
Sahanati Union Digital Centre	Md. Golam Mahmud Faridi	Sahanati Union Parishad	mahmudpiaus@gmail.com
08-09-17	01710738211	Gouripur Upazila, Mymensingh	
Sidhla Union Digital Centre	Md. Ziaur Rohman	Sidhla Union Parishad,	sidhlauic10@gmail.com
27-02-19	01919808720	Gouripur Upazila, Mymensingh	
Ramgopalpur Union Digital Centre	Minara Akther	Ramgopalpur Union Parishad	minashadek@gmail.com
27-02-19	01988346382	Gouripur Upazila, Mymensingh	
Dowhakhala Union Digital Centre	Abu Hanif Ahammad	Dowhakhala Union Parishad	hanifudc786@gmail.com
27-02-19	01712046452	Gouripur Upazila, Mymensingh	
Bhangnamari Union Digital Centre	Abdullah Al Mamon	Bhangnamari Union Parishad	almamun449428@gmail.com
27-02-19	01735449428	Gouripur Upazila, Mymensingh	

Upazila: Ishwarganj	Monitoring Branch: Sh	ambhugonj	Agent Centre: 10
Agent Centre Name/ Date of Opening	Entrepreneurs Details	Address	Email Address
AtharabariUnion Digital Centre	Md. Saddam Hossain	Atharabari Union Parishad	saddamhossain.shb@gmail.com
11-08-17	01926268338	Ishwarganj Upazila, Mymensingh	
Ishwarganj Union Digital Centre	Bilkis Akter	Ishwarganj Union Parishad	bilkis.akter010198@gmail.com
11-08-17	01740824452	Ishwarganj Upazila, Mymensingh	
Jatia Union Digital Centre	Mohammad Mossarrof	Jatia Union Parishad	
11-08-17	Hossen	Ishwarganj Upazila, Mymensingh	mosarrofhossen355@yahoo.com
	01761526263		
Magtula Union Digital Centre	Md. Atikur Rahman	Magtula Union Parishad	mogtola.up7@gmail.com
11-08-17	01683420338	Ishwarganj Upazila, Mymensingh	
Maijbag Union Digital Centre	Anisuzzaman	Maijbag Union Parishad	zaman01687@gmail.com
11-08-17	01714707199	Ishwarganj Upazila, Mymensingh	
Rajibpur Union Digital Centre	Md. Aktaruzzaman	Rajibpur Union Parishad	md.aktaruzzaman641@yahoo.com
11-08-17	01763579775	Ishwarganj Upazila, Mymensingh	
Sarisha Union Digital Centre	Md. Mazharul Islam	Sarisha Union Parishad	mazharul.uisc@gmail.com
11-08-17	01761915218	Ishwarganj Upazila, Mymensingh	
Sohagi Union Digital Centre	Shohel Rana	Sohagi Union Parishad	sohel@gmail.com
11-08-17	01725062988	Ishwarganj Upazila, Mymensingh	
Tarundia Union Digital Centre	Siddiqur Rahman	Tarundia Union Parishad	siddiqkajol@gmail.com
11-08-17	01749300717	Ishwarganj Upazila, Mymensingh	
Uchakhila Union Digital Centre	Md. Hamidur Rahman	Uchakhila Union Parishad	uisc_uchakhila@yahoo.com
11-08-17	01740873983	Ishwarganj Upazila, Mymensingh	



Upazila: Mymensingh Sadar	Monitoring Branch: Sh	ambhugonj	Agent Centre: 12
Agent Centre Name/ Date of Opening	Entrepreneurs Details	Address	Email Address
Sirta Union Digital Centre	Md. Hasanul Islam	Sirta Union Parishad, Sadar	hasanuisc@gmail.com
26-12-16	01727808443	Upazila, Mymensingh	nasanuisc@gmaii.com
	Delowar Hossain	· · · ·	
Poran Gonj Union Digital Centre		Poran Gonj Union Parishad	arzuniloy@yahoo.com
26-12-16	01735711106	Sadar Upazila, Mymensingh	
Borar Char Union Digital Centre	Mohammad Shirazul Islam	Borar Char Union Parishad	sirajul.islam.uisc1@gmail.com
26-12-16	01740847194	Sadar Upazila, Mymensingh	
Char Nilaxmia Union Digital Centre	Abdul Jalil	Char Nilaxmia Union Parishad	fakirj362@gmail.com
26-12-16	01553913032	Sadar Upazila, Mymensingh	
Boira Union Digital Centre	A K M Rezaul Karim	Boira Union Parishad, Sadar	rezaulkarim355@gmail.com
27-12-16	01710500787	Upazila, Mymensingh	
Dapunia Union Digital Centre	Md. Ruhul Amin	Dapunia Union Parishad	mdruhul717@gmail.com
27-12-16	01713515725	Sadar Upazila, Mymensingh	
Ghagra Union Digital Centre	Md. Kamruzzaman	Ghagra Union Parishad	sumon.mim@gmail.com
27-12-16	01719377530	Sadar Upazila, Mymensingh	
Khagdahar Union Digital Centre	Md. Monirul Hoque Masud	Khagdahar Union Parishad	masud69.uisc@gmail.com
27-12-16	01742717151	Sadar Upazila, Mymensingh	
Austadhar Union Digital Centre	Md. Nahid Hasan	Austadhar Union Parishad	nahidhasan1uisc@gmail.com
27-12-16	01925028639	Sadar Upazila, Mymensingh	
Char Iswardia Union Digital Centre	Kamrul Hasan	Char Iswardia Union Parishad	kamrul.uisc2@gmail.com
27-12-16	01879360302	Sadar Upazila, Mymensingh	
Bhabkhali Union Digital Centre	Md. Amdadul Haque	Bhabkhali Union Parishad	amdadul6@gmail.com
27-02-19	01734326822	Sadar Upazila, Mymensingh	
Kustia Union Digital Centre	Mst. Selina Nasnin	Kustia Union Parishad, Sadar	salinanasnin@gmail.com
27-02-19	01736815597	Upazila , Mymensingh	

Upazila: Tarakanda	Monitoring Branch: Sh	ambhugonj	Agent Centre: 08	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Tarakanda Union Digital Centre	Manik Mia	Tarakanda Union Parishad	manik2427@gmail.com	
25-04-17	01838352427	Tarakanda Upazila, Mymensingh		
Kamaria Union Digital Centre	Juwel Mia	Kamaria Union Parishad	juwelmia018310@gmail.com	
25-04-17	01831036355	Tarakanda Upazila, Mymensingh		
Rampur Union Digital Centre	Md. Faruk Ahmed	Rampur Union Parishad	farukahmed.uisc@gmail.com	
25-04-17	01722907835	Tarakanda Upazila, Mymensingh		
Banihala Union Digital Centre	Md. Mozammel Hoq	Banihala Union Parishad	banihalaiup@gmail.com	
25-04-17	01750722283	Tarakanda Upazila, Mymensingh		
Galagaon Union Digital Centre	Md. Ruhul Amin	Galagaon Union Parishad	ruhulamin.uisc41@gmail.com	
25-04-17	01737199541	Tarakanda Upazila, Mymensingh		
Kamargaon Union Digital Centre	Md. Kamal Hossain	Kamargaon Union Parishad	kamalhossain 217@gmail.com	
25-04-17	01718946088	Tarakanda Upazila, Mymensingh		
Biska Union Digital Centre	Md. Suzan Mia	Biska Union Parishad	suzan01912@gmail.com	
25-04-17	01724372819	Tarakanda Upazila, Mymensingh		
Kakni Union Digital Centre	Al Mamun	Kakni Union Parishad	mamunktmb@gmail.com	
27-02-19	01920403094	Tarakanda Upazila, Mymensingh		

Rajshahi Division 37 Agent Centres

#### **District: Naogaon**

Upazila: Manda	Monitoring Branch: Na	iogaon	Agent Centre: 07	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Vhalain Union Digital Centre	Md. Sirajul Islam	Vhalain Union Parishad	uisc.si@gmail.com	
31-07-19	01736156672	Manda Upazila, Naogaon		
Manda Union Digital Centre	Md. Saiful Islam	Manda Union Parishad	udcsaiful@gmail.com	
31-07-19	01734644721	Manda Upazila, Naogaon		
Gonespur Union Digital Centre	Nunnahar Khatun	Gonespur Union Parishad	nunnakanchan93@gmail.com	
31-07-19	01937490188	Manda Upazila, Naogaon		
Mainam Union Digital Centre	Milon Kumar Mondal	Mainam Union Parishad	milon01717927449@gmail.com	
31-07-19	01717927449	Manda Upazila, Naogaon		
Kusumba Union Digital Centre	Anamul Hossain Mridha	Kusumba Union Parishad	uisc.mah51@gmail.com	
31-07-19	01724340451	Manda Upazila, Naogaon		
Tentulia Union Digital Centre	Shah Md. Atikur Rahman	Tentulia Union Parishad	digitalpolli@gmail.com	
31-07-19	01771706262	Manda Upazila, Naogaon		
Prosadpur Union Digital Centre	Sohag Babu	Prosadpur Union Parishad	sohag.shishir96@gmail.com	
31-07-19	01746334282	Manda Upazila, Naogaon		

Upazila: Naogaon Sadar	Monitoring Branch: Na	ogaon	Agent Centre: 08	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Kirtipur Union Digital Centre	Md. Shaykat Bin Sultan	Kirtipur Union Parishad	shaykatt@gmail.com	
31-07-19	01751565715	Naogaon Sadar Upazila, Naogaon		
Boktarpur Union Digital Centre	Md. Shahadat Hossain	Boktarpur Union Parishad	reyad7711@gmail.com	
31-07-19	01750371405	Naogaon Sadar, Naogaon		
Tilakpur Union Digital Centre	Md. Abdul Hannan	Tilakpur Union Parishad	uisc.mah02@gmail.com	
31-07-19	01715484732	Naogaon Sadar Upazila, Naogaon		
Dubalhati Union Digital Centre	Md. Robiul Islam	Dubalhati Union Parishad	udc.robiul24@gmail.com	
31-07-19	01739038600	Naogaon Sadar Upazila, Naogaon		
Hasaigari Union Digital Centre	Md. Sumon Ahmed	Hasaigari Union Parishad	Sumonahmmed70@gmail.com	
31-07-19	01722711515	Naogaon Sadar Upazila, Naogaon		
Chandipur Union Digital Centre	Md. Motaleb Hossein	Chandipur Union Parishad	uisc.mamh09@gmail.com	
31-07-19	01722705721	Naogaon Sadar Upazila, Naogaon		
Shikarpur Union Digital Centre	Md. Biplob Hossen	Shikarpur Union Parishad	uisc.biplob@gmail.com	
31-07-19	01738420756	Naogaon Sadar Upazila, Naogaon		
Sailgachi Union Digital Centre	Md. Salim Sardar	Sailgachi Union Parishad	selimsardar 24@gmail.com	
31-07-19	01771661446	Naogaon Sadar Upazila, Naogaon		

Upazila: Porsha	Monitoring Branch: Na	Agent Centre: 01	
Agent Centre Name/	Entrepreneurs	Email Address	
Date of Opening	Details		
Mosidpur Union Digital Centre	Md. Farhad Hossain	Mosidpur Union Parishad	farhadh224@gmail.com
31-07-19	01736071882	Porsha Upazila, Naogaon	

#### District: Rajshahi

Upazila: Durgapur	<b>Monitoring Branch: Ra</b>	jshahi	Agent Centre: 06	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Naopara Union Digital Centre	Ayub Ansari	Naopara Union Parishad	ayub82277@gmail.com	
18-04-19	01751362037	Durgapur Upazila, Rajshahi		
Kismatgankoir Union Digital Centre	Md. Asaduzzaman Shekh	Kismatgankoir Union Parishad	Asaduzzaman2ud@yahoo.com	
18-04-19	01737599516	Durgapur Upazila, Rajshahi		
Pananagar Union Digital Centre	Md. Tawhid Hasan	Pananagar Union Parishad	Sawonjts.uisc.3up@gmail.com	
18-04-19	01730501220	Durgapur Upazila, Rajshahi		
Jhaluka Union Digital Centre	Md. Saddam Hosen	Jhaluka Union Parishad	Saddamhosen999@gmail.com	
18-04-19	01744813481	Durgapur Upazila, Rajshahi		
Maria Union Digital Centre	Mijanur Rahman	Maria Union Parishad	Mizansagor 120@gmail.com	
18-04-19	01740120980	Durgapur Upazila, Rajshahi		
Joynagar Union Digital Centre	Md. Mehedi Al Imam	Joynagar Union Parishad	mahedijudc@gmail.com	
18-04-19	01712719070	Durgapur Upazila, Rajshahi		

Upazila: Godagari	Monitoring Branch: Ra	jshahi	Agent Centre: 07	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Deopara Union Digital Centre	Md. Mahafujul Haque	Deopara Union Parishad	sumon07dup@yahoo.com	
09-03-17	01713701435	Godagari Upazila, Rajshahi		
Godagari Union Digital Centre	Md. Maruful Haque	Godagari Union Parishad	marufhoq20@gmail.com	
31-07-18	01740731373	Godagari Upazila, Rajshahi		
Mohonpur Union Digital Centre	Md. Tohidul Islam	Mohonpur Union Parishad	uisc.2u.godagari.raj@yahoo.com	
31-07-18	01750100348	Godagari Upazila, Rajshahi		
Pakri Union Digital Centre	Md. Abul Kalam Azad	Pakri Union Parishad	uiscpakri@yahoo.com	
31-0718	01735123465	Godagari Upazila, Rajshahi		
Matikata Union Digital Centre	Md. Maudud Hasan	Matikata Union Parishad	maudud.hasan@gmail.com	
31-0718	01789551735	Godagari Upazila, Rajshahi		
Rishikul Union Digital Centre	Md. Saiful Islam	Rishikul Union Parishad	saifuljs123@gmail.com	
31-07-18	01820509319	Godagari Upazila, Rajshahi		
Bashudebpur Union Digital Centre	Md. Kamruzzaman	Bashudebpur Union Parishad	kamrulkamu08@gmail.com	
31-07-18	01719791200	Godagari Upazila, Rajshahi		

Upazila: Paba	Monitoring Branch: Ra	jshahi	Agent Centre: 08	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Darsonpara Union Digital Centre	Md. Mostafizur Rahman	Darsonpara Union Parishad	rana.uisc1u@gmail.com	
09-03-17	01741624495	Paba Upazila, Rajshahi		
Huzuripara Union Digital Centre	Md. Ziaul Haque	Huzuripara Union Parishad	ziaul.uisc@gmail.com	
09-03-17	01724450418	Paba Upazila, Rajshahi		
Damkura Union Digital Centre	Md. Nur-A-Salam	Damkura Union Parishad	uisc.damkura@gmail.com	
09-03-17	01550009129	Paba Upazila, Rajshahi		
Horipur Union Digital Centre	Shariful Islam	Horipur Union Parishad	4no.horipurup.pabaraj@gmail.com	
09-03-17	01714228400	Paba Upazila, Rajshahi		
Horogram Union Digital Centre	Rakibul Islam	Horogram Union Parishad	roniuisc5@gmail.com	
09-03-17	01728357040	Paba Upazila, Rajshahi		
Harian Union Digital Centre	Md. Shahabuddin	Harian Union Parishad	harianunion@gmail.com	
09-03-17	01938700502	Paba Upazila, Rajshahi		
Parila Union Digital Centre	Md. Alomgir Hossain	Parila Union Parishad	alomgirudc9@yahoo.com	
09-03-17	01733294275	Paba Upazila, Rajshahi		

Upazila: Paba	Monitoring Branch: Ra	Agent Centre: 08	
Agent Centre Name/	Entrepreneurs	Email Address	
Date of Opening	Details		
Borogachi Union Digital Centre	Md. Razu Ahmed	Borogachi Union Parishad	razuahmed11@yahoo.com
03-09-17	01745931874	Paba Upazila, Rajshahi	

Rangpur Division 14 Agent Centres

#### **District: Rangpur**

Upazila: Pirganj	Monitoring Branch: Pi	rganj	Agent Centre: 14
Agent Centre Name/	Entrepreneurs	Address	Email Address
Date of Opening	Details		
Kumedpur Union Digital Centre	Md. Monowar Hossain	Kumedpur Union Parishad	kumedpurup.rang@gmail.com
27-09-16	01784581767	Pirganj Upazila, Rangpur	
Bara Dargah Union Digital Centre	Md. Sanjidul Islam	Bara Dargah Union Parishad	borodargahup2010@gmail.com
27-09-16	01745183488	Pirganj Upazila, Rangpur	
Shanerhat Union Digital Centre	Md. Mofazzol Hossain	Shanerhat Union Parishad	kholahati2011@gmail.com
27-09-16	01738560200	Pirganj Upazila, Rangpur	
Ramnathpur Union Digital Centre	Md. Shariful Islam	Ramnathpur Union Parishad	shariful2021@gmail.com
27-09-16	01751205152	Pirganj Upazila, Rangpur	
Chatra Union Digital Centre	Md. Nur Habib Parvej	Chatra Union Parishad	chatraup.rang@gmail.com
02-10-16	01732166770	Pirganj Upazila, Rangpur	
Madankhali Union Digital Centre	Md. Rezaul Karim	Madankhali Union Parishad	rezaulkarim877@gmail.com
02-10-16	01737720921	Pirganj Upazila, Rangpur	
Bhendabari Union Digital Centre	Sumon Kumar Mahonto	Bhendabari Union Parishad	sreesumon9@gmail.com
02-10-16	01719463275	Pirganj Upazila, Rangpur	
Pirganj Union Digital Centre	Md. Rabiul Alam	Pirganj Union Parishad	rabiulalam 1985@gmail.com
12-05-17	01723271463	Pirganj Upazila, Rangpur	
Boro Alampur Union Digital Centre	Md. Shariful islam	Boro Alampur Union Parishad	boroalampurup.rang@gmail.com
12-05-17	01791841588	Pirganj Upazila, Rangpur	
Mithipur Union Digital Centre	Md. Oyares Ali	Mithipur Union Parishad	udc.mithipur@gmail.com
12-05-17	01750684022	Pirganj Upazila, Rangpur	
Tukuria Union Digital Centre	Md. Faijur Rahman	Tukuria Union Parishad	rebekasultana.faijur@gmail.com
12-05-17	01727062072	Pirganj Upazila, Rangpur	
Roypur Union Digital Centre	Md. Helal Mia	Roypur Union Parishad	helalkhan1991@gmail.com
12-05-17	01737524979	Pirganj Upazila, Rangpur	
Kabilpur Union Digital Centre	Md. Touhidul Islam	Kabilpur Union Parishad	touhidgion@gmail.com
12-05-17	01764749200	Pirganj Upazila, Rangpur	
Chaitrakul Union Digital Centre	Md. Bakibillha All	Chaitrakul Union Parishad	bakibillhaallhasan 1980@gmail.com
12-05-17	01710727621	Pirganj Upazila, Rangpur	

Sylhet Division 07 Agent Centres

#### **District: Sylhet**

Upazila: Sadar	Monitoring Branch: An	Agent Centre: 02	
Agent Centre Name/	Entrepreneurs	Email Address	
Date of Opening	Details		
Tuker Bazar Union Digital Centre	Md. Juned Ahmed	Tuker Bazar Union Parishad	uisc_juned@yahoo.com
28-07-16	01734358158	Sylhet Sadar, Sylhet	
Kandi Gao Union Digital Centre	Md. Jahed Islam	Kandi Gao Union Parishad	jahedislam587@gmail.com
28-07-16	01743076726	Sylhet Sadar, Sylhet	

Upazila: South Surma	Monitoring Branch: An	nberkhana	Agent Centre: 05	
Agent Centre Name/	Entrepreneurs	Address	Email Address	
Date of Opening	Details			
Kamal Bazar Union Digital Centre	Md. Moin Uddin	Kamal Bazar Union Parishad	moinuddinapu@gmail.com	
31-05-16	01712302356	Dakshin Surma, Sylhet		
Tetli Union Digital Centre	Sheikh Md. Emran Ahmed	Tetli Union Parishad	mdemran.online@gmail.com	
31-05-16	01833071302	Dakshin Surma, Sylhet		
Jalalpur Union Digital Centre	Bimol Kanti Paul	Jalalpur Union Parishad	bimolpaul23@gmail.com	
31-05-16	01723236261	Dakshin Surma, Sylhet		
Daudpur Union Digital Centre	Md. Mahbubur Rahman	Daudpur Union Parishad	uisc.daudpur@gmail.com	
28-06-16	01717926271	Dakshin Surma, Sylhet		
Boroikandi Union Digital Centre	Biplob Malakar	Boroikandi Union Parishad	biplob_456@yahoo.com	
28-07-16	01738111456	Dakshin Surma, Sylhet		



Your Access to Success

Registered Office: Banglar Bani Bhaban, 81 Motijheel C/A, Dhaka-1000, Bangladesh Head Office: Khandker Tower (Level 8), 94 Gulshan Avenue, Dhaka-1212

#### **PROXY FORM**

I/We,								
being shareholder(s) of Modhumoti Ba								, ,
					•••••	•••••		of
as my/our proxy to attend and vote for me/Bank to be held on Thursday, the 17 <sup>th</sup> Sep Tower (Level 8), 94 Gulshan Avenue, Dhaka in consequence thereof.  As witness my/our hand this	etember 2020 a-1212 and at	at 3:3 any a	0 p.m. a djournm	t the ent t	Head hereo	Office	of the Bar	nk at Khandker
			-; -					
(Signature of the Proxy)	Povonu			Signa	ature o	of the Sh	areholde	
Date :	Revenu Stamp	e	1	_				•••••
	Stamp		:					••••••
1				Date	:	••••••	•••••	
			9	Signa	ature \	/erified		
Notes:			-	Auth	orized	l Signatı	ıre	
1. A Shareholder entitled to attend and vateend and vote in his/her behalf. The Pithe Company not later than 48 hours be	roxy Form, du	ly star	nped, m	ust b	e dep	_		•
2. Signature of the member must be in ac	cordance with	h the s	pecimer	n sian	nature	reaistei	ed with tl	he Company.
z. signature of the member must be muc	.cordance with		peemier	. 5.9.	iacare	register	CG With th	ne company.
	Mo Bar Your Access to Succession		ımoti mited					
	Attenda	ance S	Slip					
I/We hereby record my/our presence at the Thursday, the 17 <sup>th</sup> September 2020 at 3:30 Gulshan Avenue, Dhaka-1212.								
Name of Shareholder(s)/ Proxy :Registered Folio No.:		•••••••••••••••••••••••••••••••••••••••			<b></b>			



Signature(s) of Shareholder(s)/ Proxy

# **HEAD OFFICE:**

Khandker Tower (Level 7 & 8), 94 Gulshan Avenue, Dhaka-1212 Phone: +88-02-55068910 | Web: www.modhumotibankltd.com